

Census
REF
HF
5421
.U6x
1977
v. 3

Commodity Line Sales

For Reference

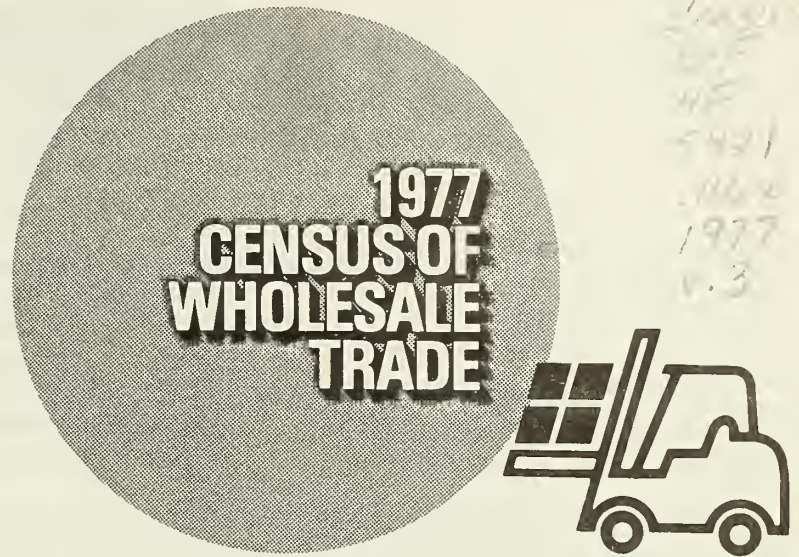
Not to be taken from this room

United States

1977 CENSUS OF WHOLESALE TRADE

*Bureau of the Census
Library*





Commodity Line Sales

United States



U.S. Department of Commerce

Malcolm Baldrige, Secretary

Courtenay M. Slater,
Chief Economist

BUREAU OF THE CENSUS
LIBRARY

BUREAU OF THE CENSUS

Daniel B. Levine,
Acting Director



BUREAU OF THE CENSUS

Daniel B. Levine, Acting Director

Shirley Kallek, Associate Director for
Economic Fields

Richard B. Quanrud, Assistant Director for
Economic and Agriculture Censuses

BUSINESS DIVISION

Tyler R. Sturdevant, Chief

ACKNOWLEDGMENTS—Many persons participated in the various activities of the 1977 Census of Wholesale Trade. Primary direction of the program was performed by Shirley Kallek, Associate Director for Economic Fields, and Richard B. Quanrud, Assistant Director for Economic and Agriculture Censuses.

This report was prepared in the Business Division under the general direction of Tyler R. Sturdevant, Chief. Michael G. Farrell, Assistant Chief for Census Programs (until May 1980), and Bobby E. Russell, his successor, were responsible for overall planning and management of the Division's census programs. They also coordinated activities with other divisions.

Planning and implementing this report were under the direction of Faran E. Stoetzel, Chief, Wholesale Census Branch (until August 1980), and John R. Trimble, his successor, with primary staff assistance by Dennis Shoemaker and Pamela J. Fenning. Alvin H. Barten, assisted by Sidney O. Marcus, coordinated activities, specifications, and procedures with the other economic censuses. Computer programs were developed under the general supervision of Heyward D. Glisson, Assistant Division Chief for Data Processing (until August 1980). William C. Wester, Chief, Census Programming Branch, assisted by George D. Minier, Robert J. Hemmig, and William E. Jagg, was primarily responsible for planning and implementing the programs. The methodology used to estimate commodity line sales data was developed under the general direction of Nash J. Monsour, Assistant Division Chief for Research and Methodology and Mitchell Trager, Chief, Statistical Methods Branch, assisted by Michael Shimberg.

Forms design was performed in the Administrative Services Division, Henry J. Husmann, Chief (until August 1980). The entire staff of the Forms and Mail Management Branch made significant contributions in the planning, design, review, and composition of the forms.

Within the Publications Services Division, many individuals made significant contributions in publication planning and design, editorial review, composition, and printing procurement. These operations were performed under the direction of Raymond J. Koski, Chief, assisted by Milton S. Andersen, Gerald A. Mann, Arlene C. Duckett, Jacqueline A. Gans, John T. Overby, Nicholas Preftakes, Helen M. Curtis, Rosemary B. Vance, and Robert Warunek.

Clerical and data keying operations were performed in the Data Preparation Division at Jeffersonville, Ind., under the direction of Don L.

Adams, Chief, assisted by Robert L. Allen, Rebecca Lamon, and George Wilson. The clerical geocoding effort was directed by Wendell McManus.

The geographic coding procedures and computer programs were developed in the Geography Division under the direction of Jacob Silver, Chief (until August 1980), assisted by Robert W. Marx, Silla G. Tomasi, Gerald Cranford, Terence D. McDowell, Dan Harding, Phyllis Krause, Walter Yergen, and Rose J.A. Quarato.

Computer processing was directed by C. Thomas DiNenna, Chief, Computer Services Division. John E. Halterman, Jesse J. Verdeja, Willie E. Clark, and Norman W. Larsen provided staff assistance.

Lawrence Cox, Statistical Research Division, and Lawrence E. Cornish, Systems Software Division, made significant contributions by developing special purpose computer programs for disclosure analysis and publication preparation.

Donald E. Young, Lawrence H. Lyons, and Robert S. Taylor, of the Office of the Assistant Director for Economic and Agriculture Censuses, participated in overall planning and review of the census operations.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

Library of Congress Cataloging in Publication Data

United States. Bureau of the Census.
1977 census of wholesale trade.

CONTENTS: [1] Geographic area statistics.
[2] Subject reports. [3] Commodity line sales.
2. Wholesale trade—United States—Statistics. I. Title.
II. Title: Census of wholesale trade.
HF5421.U6 1979 381 78-606087

For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402, or any U.S. Department of Commerce district office. Postage stamps not acceptable; currency submitted at sender's risk. Remittances from foreign countries must be by international money order or by draft on a U.S. bank.

WHAT IS IN THE TABLES

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Sales of specified lines			CL code	Kind of business and commodity line	Sales of specified lines		
		Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--			Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--
				Estab- lish- ments All hand- estab- ling lish- line ments+					Estab- lish- ments All hand- estab- ling lish- line ments+

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

Table 6. Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab- lish- ments (number)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab- lish- ments (number)	Percent of sales accounted for by specified kind of business+
			Sales (\$1,000)				Sales (\$1,000)

Table 9. Sales Coverage of Establishments Reporting Commodity Lines for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Kind of business description	Sales of establishments reporting commodity lines as a percent of total sales in kind of business specified			
		All types of operation	Merchant wholesalers	Manufacturers' sales branches and offices	Agents, brokers, and commission merchants

INTRODUCTION

HISTORY OF THE ECONOMIC CENSUSES

The economic censuses are comprehensive and periodic canvasses of the Nation's industrial and business activities. Taken by the Census Bureau, a part of the U.S. Department of Commerce, the censuses provide a detailed statistical profile of a large segment of the national economy.

The first economic census of the United States was conducted as part of the 1810 decennial census, when inquiries on manufacturing were included with the census of population. All other decennial censuses through 1900, except that in 1830, contained questions on manufacturing. In 1904 the quinquennial census of manufacturing began. It was conducted every fifth year until 1920 and every second year from 1921 to 1939. Although some distributive trade data were collected in the decennial census of 1840, the first census of business was taken in 1929. It covered only retail and wholesale trades, but beginning with the second business census in 1933 and in succeeding censuses various services also have been included. Business censuses were subsequently taken for 1935 and 1939 and after a wartime interruption were resumed in 1948. Beginning in 1954, and continuing in the censuses of 1958, 1963, 1967, and 1972, the business censuses have been conducted concurrently with the censuses of manufactures and mineral industries. Beginning with the 1967 censuses, Congress authorized the economic censuses to be taken at 5-year intervals covering years ending in "2" and "7".

USES OF THE ECONOMIC CENSUSES

The economic censuses are the primary source of facts about the structure and functioning of the economy and, therefore, provide information essential for both government and business. The censuses furnish an important part of the framework for such composite measures as the national accounts. In forecasting and planning, they are especially useful in analyzing the national product in terms of the transactions that determine its size and composition. The economic censuses also provide weights and benchmarks for indexes of industrial production, productivity, and price, all of which are essential for understanding current economic developments.

Manufacturers and distributors make widespread use of the economic censuses in establishing measures of their potential markets by areas, kinds of businesses, and kinds of products. Management in various industries and trades get facts from them for use in economic or sales forecasting, analyzing sales performance, laying out sales territories, allocating advertising budgets, and locating plants, warehouses, and stores. Trade organizations use census statistics for insight into changes in the structure of industry. State and local governments use the geographic detail that describes the patterns of economic change

in individual communities. Local business organizations and research groups do too.

Following every census, reports are purchased by thousands of businesses and other users; likewise, census facts are widely disseminated by trade associations, business journals, and the daily press. Volumes containing census statistics are available in most major public and college libraries.

AUTHORITY AND SCOPE OF THE ECONOMIC CENSUSES

The economic censuses are required by law under title 13 of the United States Code, sections 131, 191, and 224, which direct that they be taken at 5-year intervals. The 1977 Economic Censuses covered manufacturing, mining and quarrying, construction industries, retail trade, wholesale trade, service industries, and selected transportation activities. The next economic censuses are scheduled to be taken in 1983 covering the year 1982.

CENSUS OF WHOLESALE TRADE

The 1977 Census of Wholesale Trade, part of the 1977 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual.¹ It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies. It excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments. The basic tabulations in this report do not include data for central administrative offices (CAO's), captive warehouses, and other units which service or are auxiliary to wholesale establishments within the same organization. Data for CAO's and auxiliaries will be found in a subsequent report issued as part of the subject series of the 1977 Enterprise Statistics survey.

As in the past, wholesale firms without employees were excluded from the census. In the censuses of retail trade and service industries, the sales/receipts of firms with no paid employees are derived from reports filed with the Internal Revenue Service (IRS) rather than from a direct canvass. However, this source proved impractical for wholesale firms without paid employees. The census sales figure for wholesale trade represents the gross volume of business conducted. Firms

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 4101-0066. Price \$6.75. 1977 Supplement. Stock No. 003-005-00176-0. Price 90 cents.

which operate wholly or partly on a commission basis must provide both gross volume of business conducted and commission receipts on the census form, but only one figure for IRS records. Moreover, administrative records make no distinction between reports submitted by the various types of wholesale operation. No reliable estimates of the dollar volume accounted for by wholesale firms with no employees are available, but this undercoverage is believed to be relatively minor.

See appendix A for definitions of the kind-of-business categories for which data are shown in this report.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be given even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report presents data by kind of business and type of operation for the United States. Tables available on microfiche also show information for selected standard metropolitan statistical areas ¹ and selected States.

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1977 data are expressed in 1977 dollars.

ABBREVIATIONS AND SYMBOLS

Abbreviations and other symbols used throughout this publication:

(D)	Withheld to avoid disclosing data for individual companies.
CL	Commodity line.
(NA)	Not available.
n.e.c.	Not elsewhere classified.
SIC	Standard Industrial Classification.
SMSA	Standard Metropolitan Statistical Area.
(X)	Not applicable.
(Z)	Less than 0.05 percent.
—	Zero.
+	Detail may not add to total due to rounding.
#	Commodity line detail withheld due to insufficient reporting.

¹ Standard Metropolitan Statistical Areas. Revised Edition 1975. For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00101-8. Price \$2.30.

*

The coverage symbol shown represents the sales of establishments reporting broad commodity lines as a percent of total sales of all establishments in the kind of business.

MICROFICHE AND COMPUTER TAPES

The data in this report are only a part of the complete report that is available on microfiche, prints from microfiche, and computer tapes. The unpublished tables available are:

Table 4A. Merchant Wholesalers, by Kind of Business and Commodity Line, for Selected States: 1977

Table 4B. Merchant Wholesalers, by Kind of Business and Commodity Line, for Selected Standard Metropolitan Statistical Areas: 1977

Table 4C. Merchant Wholesalers, by Broad Commodity Line, for Selected Standard Metropolitan Statistical Areas: 1977

Table 6A. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for Selected States: 1977

Table 8A. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for Selected States: 1977

Table 9A. Sales Coverage for Merchant Wholesalers for Selected States: 1977

Table 9B. Sales Coverage for Manufacturers' Sales Branches and Offices and Agents, Brokers, and Commission Merchants for Selected States: 1977

Table 9C. Sales Coverage for Merchant Wholesalers for Selected Standard Metropolitan Statistical Areas: 1977

Microfiche reports and computer tapes are sold by the Customer Services Branch, Data User Services Division, Bureau of the Census, Washington, D.C. 20233.

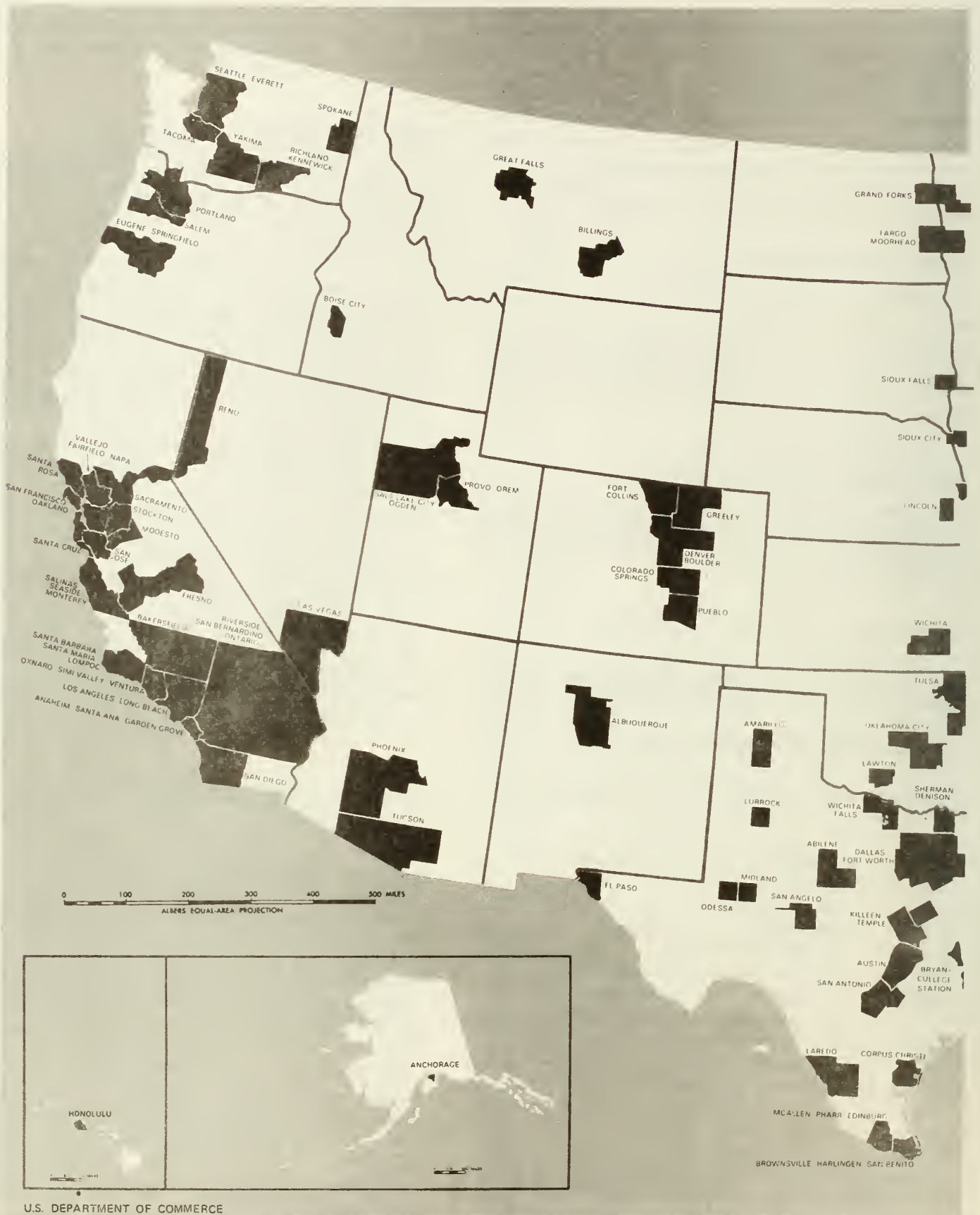
SPECIAL TABULATIONS

Special tabulations of data collected in the 1977 Census of Wholesale Trade may be obtained on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, D.C. 20233.

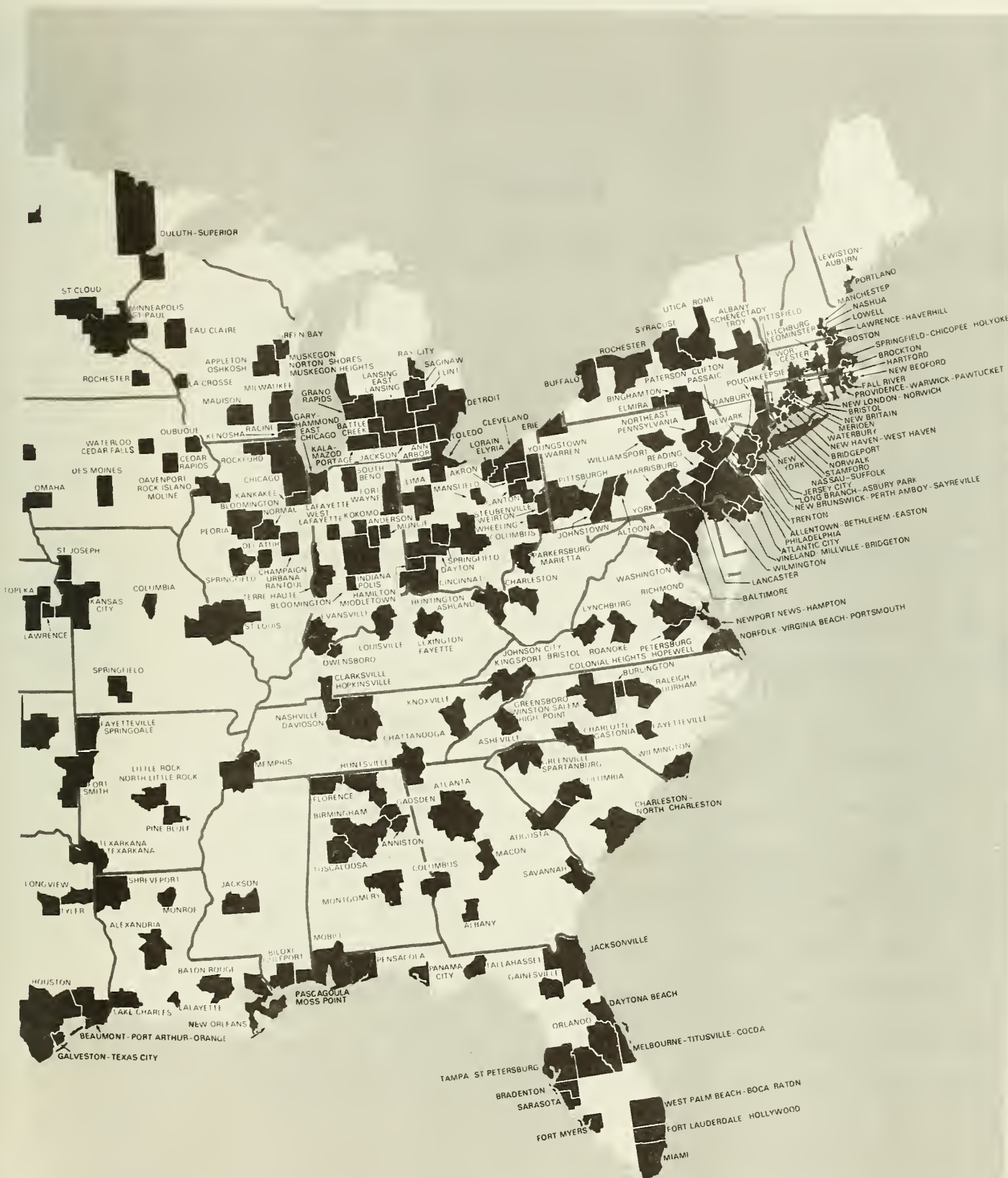
To discuss a special tabulation before submitting specifications, call 301-763-5282.

STANDARD METROPOLITAN STATISTICAL



AREAS OF THE UNITED STATES

VII



BUREAU OF THE CENSUS

Wholesale—Commodity Line Sales

CONTENTS

	Page
What Is In The Tables.	III
Introduction.	IV
Map—Standard Metropolitan Statistical Areas of the United States	VI

TABLES

1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977. . .	3
2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977.	23
3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977. . .	49
4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977.	69
4A. Merchant Wholesalers, by Kind of Business and Commodity Line, for Selected States: 1977	*
4B. Merchant Wholesalers, by Kind of Business and Commodity Line, for Selected Standard Metropolitan Statistical Areas: 1977.	*
4C. Merchant Wholesalers, by Broad Commodity Line, for Selected Standard Metropolitan Statistical Areas: 1977	*
5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977.	95
6. Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977.	107
6A. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for Selected States: 1977.	*
7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977	120
8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977.	132
8A. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for Selected States: 1977.	*
9. Sales Coverage of Establishments Reporting Commodity Lines for the United States: 1977.	150
9A. Sales Coverage for Merchant Wholesalers for Selected States: 1977.	*
9B. Sales Coverage for Manufacturers' Sales Branches and Offices and Agents, Brokers, and Commission Merchants for Selected States: 1977.	*
9C. Sales Coverage for Merchant Wholesalers for Selected Standard Metropolitan Statistical Areas: 1977.	*

APPENDIXES

A. General Explanation	A-1
B. General Questions	B-1
C. Kind-of-Business Titles and Reporting-Form Numbers	C-1
D. Commodity Line Codes and Descriptions	D-1

Publication Program.	Inside back cover
------------------------------	-------------------

*Published in microfiche only; see page V.

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--						Amount (\$1,000)	As percent of total sales of--		
				Estab- lish- ments hand- ling line	All estab- lish- ments						Estab- lish- ments hand- ling line	All estab- lish- ments	
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)												
	TOTAL.....	6 229	107 783 522	(X)	100.0								
0100	NEW, USED PASS. CARS, MOTORCYCLES.	3 014	67 950 400	72.8	63.0	2450	OTHER INOUSTRIAL SUPPLIES.....	640	72 705	9.9	.2		
0111	NEW PASSENGER CARS.....	1 101	63 459 796	76.3	58.9	2720	MARINE MACHINERY, EQUIPMENT.....	100	19 943	5.5	.1		
0112	USEO PASSENGER CARS.....	1 939	2 610 061	20.0	2.4	5200	CHEMICALS AND ALLIEO PRODUCTS.....	61	64 397	24.1	.2		
0113	BUSES.....	484	875 287	23.2	.8	5300	PETROLEUM AND PETROLEUM PRODUCTS..	2 903	122 649	6.3	.4		
0116	MOTORCYCLES.....	204	778 723	27.1	.7	9700	SERVICE RECEIPTS, LABOR CHARGES...	2 502	323 455	12.7	1.0		
0118	MOTORHOMES.....	239	178 334	3.3	.2	9711	LABOR CHARGES.....	2 292	187 707	8.2	.6		
-	COMMOOITIES, N.E.C.....	(X)	48 199	(X)	(Z)	9712	PARTS INSTALLEO IN REPAIR WORK...	1 289	115 600	8.7	.4		
0150	TRUCKS AND TRACTORS.....	4 341	33 707 699	47.3	31.3	9713	OTHER SERVICE RECEIPTS.....	402	20 148	4.3	.1		
0151	TRUCK BOOIES.....	1 090	966 404	10.6	.9	9800	MISCELLANEOUS COMMOOITIES.....	87	26 392	10.9	.1		
0152	TRUCK TRACTORS.....	1 654	5 787 718	39.0	5.4	-	COMMOOITIES, N.E.C.....	(X)	182 850	(X)	.6		
0153	TRUCK TRAILERS.....	1 163	2 267 911	40.9	2.1								
0154	TRUCKS.....	2 828	24 685 666	40.4	22.9		TIRES AND TUBES (SIC 5014)						
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	2 951	3 605 102	10.9	3.3		TOTAL.....	3 906	7 713 152	(X)	100.0		
0300	TIRES AND TUBES.....	522	58 034	1.9	.1	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	1 630	284 425	8.5	3.7		
1100	FERROUS METALS.....	18	122 500	5.4	.1	0300	TIRES AND TUBES.....	3 906	7 169 088	92.9	92.9		
2200	FARM MACHINERY AND EQUIPMENT.....	299	191 429	6.4	.2	0311	MOTOR VEH. TIRES AND TUBES (NEW)..	3 688	6 508 104	86.2	84.4		
2380	OTHER INOUSTRIAL MACHINERY, EQUIP.	33	56 979	2.5	.1	0312	RECAPPEO TIRES.....	2 232	463 701	13.7	6.0		
4750	OTHER GROCERY SPECIALTIES.....	18	120 997	5.4	.1	0313	USEO TIRES.....	1 173	74 812	5.8	1.0		
9700	SERVICE RECEIPTS, LABOR CHARGES...	3 029	1 600 951	11.0	1.5	0314	TIRE AND TUBE REPAIR MATERIALS...	794	122 471	7.2	1.6		
9711	LABOR CHARGES.....	2 919	874 905	6.4	.8	0800	SPORTING, REC. GOOOS AND SUPPLIES.	60	24 148	8.4	.3		
9712	PARTS INSTALLEO IN REPAIR WORK...	2 225	639 133	6.3	.6	1400	ELEC. APPLIANCES, HOUSEHOLO.....	143	5 000	2.4	.1		
9713	OTHER SERVICE RECEIPTS.....	863	86 913	2.0	.1	1600	HAROWARE.....	68	4 633	4.7	.1		
-	COMMOOITIES, N.E.C.....	(X)	369 431	(X)	.3	2200	FARM MACHINERY AND EQUIPMENT.....	74	8 450	5.4	.1		
	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT)(SIC 5013)					2450	OTHER INOUSTRIAL SUPPLIES.....	48	8 473	4.2	.1		
	TOTAL.....	28 779	31 615 601	(X)	100.0	5300	PETROLEUM AND PETROLEUM PRODUCTS..	281	35 146	9.0	.5		
0100	NEW, USED PASS. CARS, MOTORCYCLES.	423	38 447	12.1	.1	5960	OTHER NONOOURABLE GOOOS.....	38	7 081	1.2	.1		
0150	TRUCKS AND TRACTORS.....	430	132 154	21.4	.4	9700	SERVICE RECEIPTS, LABOR CHARGES...	1 524	124 203	6.9	1.6		
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	26 950	28 959 242	94.7	91.6	9711	LABOR CHARGES.....	1 430	85 836	5.0	1.1		
0211	AUTOMOTIVE BATTERIES.....	18 604	1 406 369	8.9	4.4	9712	PARTS INSTALLEO IN REPAIR WORK...	676	25 833	3.0	.3		
0212	SPARK PLUGS.....	18 878	1 284 055	7.1	4.1	9713	OTHER SERVICE RECEIPTS.....	306	12 534	2.8	.2		
0213	ELECTRICAL ENGINE PARTS.....	19 246	2 608 316	13.2	8.3	9800	MISCELLANEOUS COMMOOITIES.....	60	9 160	4.3	.1		
0214	EXHAUST SYSTEM PARTS.....	17 916	1 625 419	9.6	5.1	-	COMMOOITIES, N.E.C.....	(X)	33 345	(X)	.4		
0215	BRAKE PARTS.....	19 709	1 710 495	8.8	5.4		FURNITURE (SIC 5021)						
0216	AUTOMOTIVE TOOLS AND EQUIPMENT...	17 441	1 255 103	9.6	4.0		TOTAL.....	4 670	6 284 852	(X)	100.0		
0217	AUTOMOTIVE CHEMICALS.....	16 414	845 479	5.3	2.7	0400	HOUSEHOLO AND LAWN FURNITURE.....	2 011	2 872 344	89.8	45.7		
0218	AUTOMOTIVE GLASS.....	2 383	235 596	10.8	.7	0411	SLEEP EQUIP. (SPRINGS, MATTRESS)..	721	429 740	43.4	6.8		
0219	AUTO. FILTERS, HOSES, BELTS.....	19 446	2 270 454	11.6	7.2	0412	HOUSEHOLO FURN., INCLUDING JUVE..	1 597	2 230 114	86.4	35.5		
0221	AUTOMOTIVE ACCESSORIES.....	17 701	3 773 133	19.9	11.9	0413	OTHER HOUSEHOLO AND LAWN FURN....	435	212 490	41.2	3.4		
0222	AUTO. ENGINE PTS., EXCEPT ELEC...	18 275	3 143 504	16.0	9.9	0450	OFFICE AND BUSINESS FURNITURE.....	3 005	2 835 981	82.0	45.1		
0223	AUTOMOTIVE PARTS, N.E.C.....	16 962	8 369 176	40.2	26.5	0500	HOUSEHOLO CHINA, GLASS, CROCKERY..	93	7 198	7.9	.1		
0224	PARTS AND EQUIP. SOLO AT SHOPS...	4 694	197 051	6.2	.6	0520	LINENS, OOMESTICS, ORAPES, SHAOES.	255	15 002	4.8	.2		
0225	MACHINE SHOP LABOR.....	6 865	235 092	6.1	.7	0522	CURTAINS AND ORAPERIES.....	230	11 032	3.8	.2		
0240	USEO AUTO PTS.,EQUIP.,ACCESSORIES.	2 277	623 036	46.2	2.0	-	COMMOOITIES, N.E.C.....	(X)	3 970	(X)	.1		
0280	PETROLEUM MARKETING EQUIPMENT.....	782	469 061	57.5	1.5	0540	FLOOR COVERINGS.....	548	74 246	9.1	1.2		
0300	TIRES AND TUBES.....	2 407	191 457	9.2	.6	0541	CARPETS AND RUGS.....	545	70 637	8.6	1.1		
0720	GLASS (EXCLUDE AUTOMOTIVE).....	119	34 627	7.9	.1	0542	LINOLEUM, OTHER FLOOR COVERINGS..	114	3 609	4.4	.1		
0800	SPORTING, REC. GOOOS AND SUPPLIES.	315	25 477	5.3	.1	0560	OTHER HOME FURNISHINGS.....	446	40 107	8.0	.6		
1400	ELEC. APPLIANCES, HOUSEHOLO.....	190	30 316	5.4	.1	0800	SPORTING, REC. GOOOS AND SUPPLIES.	54	4 013	3.3	.1		
1600	HAROWARE.....	1 221	87 909	7.5	.3	0900	TOYS AND HOBBY GOOOS AND SUPPLIES.	61	10 362	13.0	.2		
2000	OFFICE MACHINES AND EQUIPMENT.....	45	31 840	28.8	.1	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	39	9 065	9.4	.1		
2100	CONSTRUCTION, MINING MACH., EQUIP.	126	18 597	6.9	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	75	4 745	4.2	.1		
2200	FARM MACHINERY AND EQUIPMENT.....	256	30 681	9.3	.1	1400	ELEC. APPLIANCES, HOUSEHOLO.....	87	14 687	13.9	.2		
2250	GARDEN MACHINERY AND EQUIPMENT....	360	25 198	8.1	.1	1600	HAROWARE.....	69	8 427	6.7	.1		
2320	GENERAL PURPOSE INOUSTRIAL MACH...	295	50 607	10.8	.2								
2380	OTHER INOUSTRIAL MACHINERY, EQUIP.	102	25 530	12.6	.1								
2430	WELOING SUPPLIES (EXCLUDE GASES)...	73	29 031	18.6	.1								

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	FURNITURE (SIC 5021)--CON.						LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)						
2000	OFFICE MACHINES AND EQUIPMENT.....	498	56 939	12.2	.9		TOTAL.....	7 227	27 295 786	(X)	100.0		
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES.....	67	12 242	9.7	.2								
2450	OTHER INDUSTRIAL SUPPLIES.....	66	12 848	20.2	.2	0540	FLOOR COVERINGS.....	347	42 861	4.2	.2		
2520	RELIGIOUS, SCHOOL SUPPLIES.....	52	5 260	5.7	.1	0600	LUMBER; ROUGH, DRESSED, FINISHED..	4 643	13 491 137	62.0	49.4		
3100	PRINTING AND WRITING PAPER.....	196	18 871	8.3	.3								
3200	STATIONERY SUPPLIES.....	758	203 933	22.7	3.2	0650	PLYWOOD, MILLWORK.....	5 373	11 381 566	53.6	41.7		
5800	PAINT, PAINT SUPPLIES, WALLPAPER..	82	3 810	2.4	.1	0651	PLYWOOD (INCLUDE VENEER).....	3 657	6 790 901	37.9	24.9		
5900	BOOKS, PERIODICALS, PRINTED MAT..	71	3 687	8.8	.1	0652	WOOD MILLWORK (DOORS, WINDOWS)...	3 104	2 862 095	25.9	10.5		
5910	ART GOODS.....	86	5 438	6.2	.1	0653	METAL MILLWORK.....	1 056	379 589	13.4	1.4		
9700	SERVICE RECEIPTS, LABOR CHARGES...	426	24 510	5.7	.4	0654	OTHER, INC. MOLINGS, SHINGLES...	2 288	1 348 981	12.5	4.9		
9940	OTHER RENTAL RECEIPTS.....	225	5 318	2.8	.1								
-	COMMODITIES, N.E.C.....	(X)	35 819	(X)	.6	0700	BRICK, BLOCK, TILE, CEMENT, ETC...	743	253 596	6.2	.9		
	HOME FURNISHINGS (SIC 5023)					0720	GLASS (EXCLUDE AUTOMOTIVE).....	435	64 485	2.3	.2		
	TOTAL.....	6 422	15 747 528	(X)	100.0	0730	ROOFING, SIOING, INSULATION MAT...	1 584	670 829	8.0	2.5		
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	43	8 657	7.7	.1	0760	OTHER CONSTRUCTION MATERIALS.....	1 072	404 259	6.9	1.5		
0300	TIRES AND TUBES.....	32	15 804	26.8	.1	1100	FERROUS METALS.....	516	157 544	7.5	.6		
						1170	NONFERROUS METALS.....	123	55 216	6.5	.2		
0400	HOUSEHOLD AND LAWN FURNITURE.....	367	112 100	11.3	.7	1300	ELEC. APPARATUS AND EQUIPMENT.....	215	13 843	2.8	.1		
0411	SLEEP EQUIP. (SPRINGS, MATTRESS)...	152	19 690	9.7	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	319	47 639	7.0	.2		
0412	HOUSEHOLD FURN., INCLUDING JUVE...	289	64 691	9.6	.4	1600	HARDWARE.....	998	150 446	4.3	.6		
0413	OTHER HOUSEHOLD AND LAWN FURN...	153	27 719	7.3	.2	1700	PLUMBING, HEATING EQUIP. (HYDRO)...	300	37 402	5.0	.1		
0450	OFFICE AND BUSINESS FURNITURE.....	115	13 989	10.4	.1	3020	FOREST PRODUCTS, EXCEPT LUMBER....	299	170 128	8.3	.6		
0500	HOUSEHOLD CHINA, GLASS, CROCKERY...	942	1 299 659	68.1	8.3	4900	GRAIN AND BEANS.....	34	52 930	15.2	.2		
0520	LINENS, DOMESTICS, ORAPES, SHADES.	1 377	3 287 082	78.7	20.9	5200	CHEMICALS AND ALLIED PRODUCTS.....	181	21 235	1.8	.1		
						5250	PLASTICS AND PLASTICS MATERIALS...	114	18 518	7.5	.1		
0540	FLOOR COVERINGS.....	2 928	6 723 135	84.3	42.7	5300	PETROLEUM AND PETROLEUM PRODUCTS..	28	20 257	9.0	.1		
0541	CARPETS AND RUGS.....	2 737	5 259 027	69.8	33.4	5600	FARM SUPPLIES.....	35	25 812	6.5	.1		
0542	LINOLEUM, OTHER FLOOR COVERINGS..	1 516	1 464 108	43.0	9.3	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	548	41 615	2.5	.2		
						9700	SERVICE RECEIPTS, LABOR CHARGES...	364	39 527	5.0	.1		
						-	COMMODITIES, N.E.C.....	(X)	134 941	(X)	.5		
0560	OTHER HOME FURNISHINGS.....	2 238	2 940 524	70.2	18.7		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)						
0650	PLYWOOD, MILLWORK.....	111	23 949	11.0	.2		TOTAL.....	8 486	18 883 625	(X)	100.0		
0720	GLASS (EXCLUDE AUTOMOTIVE).....	42	8 222	9.2	.1	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	314	137 745	19.1	.7		
0760	OTHER CONSTRUCTION MATERIALS.....	192	208 567	24.4	1.3	0540	FLOOR COVERINGS.....	540	110 500	8.4	.6		
0800	SPORTING, REC. GOODS AND SUPPLIES.	102	29 149	10.3	.2	0560	OTHER HOME FURNISHINGS.....	166	18 803	6.7	.1		
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	199	47 224	10.8	.3	0600	LUMBER; ROUGH, DRESSED, FINISHED..	404	225 631	14.6	1.2		
1300	ELEC. APPARATUS AND EQUIPMENT.....	111	32 020	8.5	.2	0650	PLYWOOD, MILLWORK.....	1 147	541 629	15.7	2.9		
1400	ELEC. APPLIANCES, HOUSEHOLD.....	253	95 807	13.2	.6	0700	BRICK, BLOCK, TILE, CEMENT, ETC...	3 554	4 687 974	75.0	25.9		
1600	HARDWARE.....	306	89 133	12.9	.6	0720	GLASS (EXCLUDE AUTOMOTIVE).....	1 068	1 001 109	62.3	5.3		
1700	PLUMBING, HEATING EQUIP. (HYDRO)...	78	13 407	7.5	.1	0730	ROOFING, SIOING, INSULATION MAT...	2 917	5 485 827	61.5	29.1		
						0731	ROOFING (METAL AND ASPHALT).....	1 925	2 453 927	44.2	13.0		
2040	STORE MACHINES, FIXTURES.....	42	15 348	14.4	.1	0732	SIOING (METAL AND ASPHALT).....	1 151	781 250	27.2	4.1		
2250	GARDEN MACHINERY AND EQUIPMENT...	44	9 723	6.2	.1	0733	INSULATION MATERIALS.....	1 978	2 107 727	31.0	11.2		
2450	OTHER INDUSTRIAL SUPPLIES.....	51	64 744	14.3	.4	0734	RAIN-CARRYING EQUIPMENT.....	1 012	142 923	6.7	.8		
2900	JEWELRY AND PRECIOUS STONES.....	115	23 785	9.2	.2								
3200	STATIONERY SUPPLIES.....	126	21 835	8.2	.1	0760	OTHER CONSTRUCTION MATERIALS.....	3 377	5 062 104	52.5	26.8		
3400	PHARMACEUTICALS, COSMETICS, ETC...	142	60 898	17.1	.4	0800	SPORTING, REC. GOODS AND SUPPLIES.	63	11 150	9.8	.1		
3500	PIECE GOODS.....	109	166 734	18.5	1.1	1100	FERROUS METALS.....	770	190 719	10.0	1.0		
3600	NOTIONS AND OTHER DRY GOODS.....	81	9 771	5.4	.1	1170	NONFERROUS METALS.....	348	52 351	9.5	.3		
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	136	50 414	15.2	.3	1300	ELEC. APPARATUS AND EQUIPMENT.....	193	24 287	6.4	.1		
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	102	26 753	14.3	.2	1400	ELEC. APPLIANCES, HOUSEHOLD.....	145	12 952	5.3	.1		
						1600	HARDWARE.....	801	133 989	7.3	.7		
4300	CONFECTIONERY.....	38	15 824	14.4	.1	1700	PLUMBING, HEATING EQUIP. (HYDRO)...	331	51 208	4.7	.3		
5200	CHEMICALS AND ALLIED PRODUCTS.....	78	15 627	7.5	.1	1800	WARM-AIR HEATING, COOLING EQUIP...	248	31 717	7.1	.2		
5250	PLASTICS AND PLASTICS MATERIALS...	44	12 548	17.5	.1	2450	OTHER INDUSTRIAL SUPPLIES.....	96	230 929	22.0	1.2		
5800	PAINT, PAINT SUPPLIES, WALLPAPER..	187	28 811	9.7	.2								
5900	BOOKS, PERIODICALS, PRINTED MAT..	46	11 225	9.8	.1	5200	CHEMICALS AND ALLIED PRODUCTS.....	321	38 364	4.1	.2		
5910	ART GOODS.....	230	65 209	19.3	.4	5250	PLASTICS AND PLASTICS MATERIALS...	184	67 565	9.3	.4		
5960	OTHER NONDURABLE GOODS.....	112	91 290	15.0	.6	5600	FARM SUPPLIES.....	117	11 548	6.5	.1		
9700	SERVICE RECEIPTS, LABOR CHARGES...	143	11 005	6.1	.1	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	475	88 013	6.4	.5		
-	COMMODITIES, N.E.C.....	(X)	97 556	(X)	.6	5960	OTHER NONDURABLE GOODS.....	190	232 754	17.0	1.2		
						9700	SERVICE RECEIPTS, LABOR CHARGES...	811	97 290	10.3	.5		
						9940	OTHER RENTAL RECEIPTS.....	245	17 715	6.0	.1		
						-	COMMODITIES, N.E.C.....	(X)	119 752	(X)	.6		

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)						PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)				
	TOTAL.....	3 544	7 247 494	(X)	100.0		TOTAL.....	1 243	6 169 636	(X)	100.0
0100	NEW, USED PASS. CARS, MOTORCYCLES..	34	7 032	19.6	.1	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	1 243	5 807 176	94.1	94.1
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	73	5 490	3.4	.1	1011	STILL PICTURE EQUIPMENT.....	599	1 351 142	29.7	21.9
0450	OFFICE AND BUSINESS FURNITURE.....	32	4 998	5.7	.1	1012	MOTION PICTURE EQUIPMENT.....	520	294 425	9.2	4.8
0560	OTHER HOME FURNISHINGS.....	66	5 999	5.3	.1	1013	MICROFILMING AND BLUEPRINTING EQUIPMENT.....	212	124 126	5.1	2.0
0800	SPORTING, REC. GOODS AND SUPPLIES..	3 544	6 648 458	91.7	91.7	1014	PHOTOGRAPHIC FILM AND PLATES.....	553	2 699 673	61.3	43.8
0900	TOYS AND HOBBY GOODS AND SUPPLIES..	174	67 227	17.2	.9	1015	DEVELOPING SUPPLIES.....	496	557 353	15.8	9.0
1300	ELEC. APPARATUS AND EQUIPMENT.....	76	14 848	13.5	.2	1016	OTHER PHOTOGRAPHIC EQUIP., GOODS..	742	780 457	27.3	12.6
1400	ELEC. APPLIANCES, HOUSEHOLD.....	97	24 186	12.4	.3						
1500	ELECTRONIC PARTS AND EQUIPMENT.....	75	30 922	16.8	.4	1300	ELEC. APPARATUS AND EQUIPMENT.....	68	3 890	5.0	.1
1600	HARDWARE.....	165	28 393	5.2	.4	1400	ELEC. APPLIANCES, HOUSEHOLD.....	55	8 029	12.5	.1
2100	CONSTRUCTION, MINING MACH., EQUIP.	22	5 628	6.8	.1	1500	ELECTRONIC PARTS AND EQUIPMENT.....	66	6 175	8.0	.1
2200	FARM MACHINERY AND EQUIPMENT.....	57	9 024	7.4	.1	2000	OFFICE MACHINES AND EQUIPMENT.....	140	147 463	9.6	2.4
2250	GARDEN MACHINERY AND EQUIPMENT.....	157	168 047	24.6	2.3	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	75	11 840	19.2	.2
2320	GENERAL PURPOSE INDUSTRIAL MACH..	36	4 153	3.5	.1	2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	46	6 285	16.4	.1
2340	METALWORKING MACHINERY, EQUIPMENT..	19	9 424	9.5	.1	3100	PRINTING AND WRITING PAPER.....	48	5 005	2.9	.1
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	39	9 498	17.5	.1	3300	INDUS., PERSONAL SERVICE PAPER.....	62	5 117	11.0	.1
2720	MARINE MACHINERY, EQUIPMENT.....	91	10 030	5.1	.1	4750	OTHER GROCERY SPECIALTIES.....	43	10 849	32.5	.2
2900	JEWELRY AND PRECIOUS STONES.....	88	7 423	7.7	.1	5200	CHEMICALS AND ALLIED PRODUCTS.....	29	22 162	1.0	.4
3300	INDUS., PERSONAL SERVICE PAPER.....	26	4 603	11.9	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	221	71 210	2.8	1.2
3400	PHARMACEUTICALS, COSMETICS, ETC....	56	6 521	4.5	.1	9940	OTHER RENTAL RECEIPTS.....	156	42 907	1.8	.7
						-	COMMODITIES, N.E.C.....	(X)	21 528	(X)	.3
3700	MEN'S, BOYS' CLOTHING, FURNISHING..	139	20 140	6.8	.3		METALS SERVICE CENTERS AND OFFICES (SIC 5051)				
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES..	95	5 889	3.1	.1		TOTAL.....	8 505	70 088 642	(X)	100.0
3900	FOOTWEAR.....	199	41 254	11.9	.6	0650	PLYWOOD, MILLWORK.....	91	100 731	9.1	.1
5200	CHEMICALS AND ALLIED PRODUCTS.....	57	13 726	15.1	.2	0730	ROOFING, SIDING, INSULATION MAT....	279	95 118	3.0	.1
5600	FARM SUPPLIES.....	22	5 051	23.3	.1	0760	OTHER CONSTRUCTION MATERIALS.....	369	257 147	3.7	.4
5800	PAINT, PAINT SUPPLIES, WALLPAPER....	52	3 870	5.8	.1	1100	FERROUS METALS.....	7 314	50 395 309	84.1	71.9
9700	SERVICE RECEIPTS, LABOR CHARGES...	195	11 050	4.0	.2		IRON, STEEL PROD. (SEMIFINISH):				
9940	OTHER RENTAL RECEIPTS.....	116	9 799	4.9	.1	1111	SHEET BARS, TIN PLATE BARS.....	350	378 803	20.6	.5
-	COMMODITIES, N.E.C.....	(X)	64 811	(X)	.9	1112	WIRE RODS.....	509	1 099 325	5.5	1.6
	TDYS AND HD88Y GDDDS AND SUPPLIES (SIC 5042)					1113	ROUGH CASTINGS, FOUNDRY PRODUCTS..	547	813 503	16.5	1.2
	TOTAL.....	1 766	3 103 833	(X)	100.0	1114	FORGINGS.....	500	348 694	3.1	.5
0400	HOUSEHOLD AND LAWN FURNITURE.....	38	5 411	10.3	.2	1115	PIG IRON, FERRO ALLOYS.....	226	500 321	7.9	.7
0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	85	6 599	7.1	.2	1116	OTHER SEMIFINISH IRON, STEEL.....	393	293 906	2.2	.4
0560	OTHER HOME FURNISHINGS.....	80	17 654	15.9	.6	1117	PLATES.....	2 039	3 325 051	11.1	4.7
0800	SPORTING, REC. GOODS AND SUPPLIES..	163	67 964	18.6	2.2		IRON AND STEEL PRODUCTS, FLAT:				
0900	TOYS AND HOBBY GOODS AND SUPPLIES..	1 766	2 847 940	91.8	91.8	1118	STRIP (HOT, COLD-ROLLED).....	1 444	1 424 596	6.0	2.0
1300	ELEC. APPARATUS AND EQUIPMENT.....	39	2 108	4.6	.1	1119	SHEETS (COLD-ROLLED).....	2 037	5 773 284	16.4	8.2
1400	ELEC. APPLIANCES, HOUSEHOLD.....	60	4 025	5.2	.1	1121	SHEETS (HOT-ROLLED).....	2 249	4 088 947	12.1	5.8
1500	ELECTRONIC PARTS AND EQUIPMENT.....	24	1 725	5.0	.1	1122	BLACK PLATE.....	489	330 383	2.2	.5
1600	HARDWARE.....	60	5 085	8.1	.2	1123	SHEETS (GALVANIZED, COATED).....	1 855	3 488 814	10.7	5.0
1700	PLUMBING, HEATING EQUIP. (HYDRO)..	16	15 468	6.6	.5	1124	TIN PLATE, TERNEPLATE.....	492	1 950 121	10.6	2.8
2520	RELIGIOUS, SCHOOL SUPPLIES.....	75	6 899	8.7	.2	1125	FABRICATED, STRUCTURAL PLATE.....	800	969 377	10.4	1.4
2900	JEWELRY AND PRECIOUS STONES.....	96	8 096	7.9	.3	1126	OTHER FLAT IRON, STEEL PRODUCTS..	938	623 534	7.4	.9
3030	OTHER DURABLE GOODS.....	47	2 989	5.8	.1		IRON, STEEL WIRE, WIRE PRODUCTS:				
3200	STATIONERY SUPPLIES.....	129	16 850	11.8	.5	1127	WIRE - PLAIN, COATED, BARBED.....	879	745 850	4.4	1.1
3400	PHARMACEUTICALS, COSMETICS, ETC....	51	4 760	6.5	.2	1128	NAILS.....	601	269 301	2.2	.4
3600	NOTIONS AND OTHER DRY GOODS.....	119	12 114	8.9	.4	1129	WIRE ROPE, STRAND, STRAPPING.....	773	557 137	4.5	.8
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES..	65	12 555	9.1	.4	1131	REINFORCEMENT MESH.....	848	125 722	1.2	.2
3900	FOOTWEAR.....	30	2 115	4.4	.1		IRON, STEEL PRODUCTS, EXCEPT FLAT, WIRE, PIPE AND TUBING:				
4730	CANNEO FOODS.....	36	4 793	12.2	.2	1132	RAILS, TIE PLATES, WHEELS, ETC...	446	811 170	5.0	1.2
5900	BOOKS, PERIODICALS, PRINTED MAT...	41	2 105	4.3	.1	1133	BARS, HOT-ROLLED.....	1 891	2 995 278	10.2	4.3
5910	ART GOODS.....	148	13 377	12.7	.4	1134	BARS, BAR SHAPES; COLD-FINISHED..	1 423	1 061 261	9.5	1.5
5920	FLOWERS AND FLORIST SUPPLIES.....	39	2 970	7.9	.1						
5960	OTHER NONDURABLE GOODS.....	94	20 639	17.1	.7						
9700	SERVICE RECEIPTS, LABOR CHARGES...	47	2 432	6.0	.1						
-	COMMODITIES, N.E.C.....	(X)	17 160	(X)	.6						

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)--CON.							METALS SERVICE CENTERS AND OFFICES (SIC 5051)--CON.					
	FERROUS METALS--CON.												
1135	CONCRETE REINFORCEMENT BARS.....	1 310	543 901	3.2	.8	5600	FARM SUPPLIES.....	81	95 240	5.1	.1		
1136	STRUCTURAL SHAPES.....	1 812	2 242 901	8.5	3.2	5960	OTHER NONDURABLE GOODS.....	122	39 417	.7	.1		
1137	PILINGS, BEARING PILES.....	351	274 080	1.8	.4	9700	SERVICE RECEIPTS, LABOR CHARGES...	543	93 447	.8	.1		
1138	OTHER FINISHED PRODUCTS.....	828	604 072	3.6	.9	-	COMMODITIES, N.E.C.....	(X)	366 633	(X)	.5		
	IRON AND STEEL PIPE, TUBING:						COAL AND OTHER MINERALS AND ORES (SIC 5052)						
	TUBING.....	1 799	1 982 561	10.4	2.8		TOTAL.....	849	10 209 404	(X)	100.0		
1142	STANDARD STEEL PIPE.....	2 004	3 270 391	11.5	4.7	0700	BRICK, BLOCK, TILE, CEMENT, ETC...	56	32 787	5.5	.3		
1143	OTHER CARBON STEEL.....	673	752 797	6.5	1.1	0730	ROOFING, SIOING, INSULATION MAT...	11	22 688	4.6	.2		
	ALLOY STEEL:					1100	FERROUS METALS.....	103	201 033	12.0	2.0		
1144	BAR; HOT-ROLLED, COLO-FINISHED...	1 123	1 554 252	6.7	2.2	1170	NONFERROUS METALS.....	67	81 969	8.0	.8		
1145	TOOL STEEL BARS.....	771	485 126	3.9	.7	1200	COAL AND COKE.....	747	8 044 872	92.2	78.8		
1146	PIPE AND TUBING.....	774	1 038 962	8.7	1.5	1211	COAL.....	725	7 485 237	91.9	73.3		
1147	PLATE.....	748	307 351	2.2	.4	1212	COKE.....	126	559 635	31.7	5.5		
1148	OTHER ALLOY STEEL.....	701	1 600 312	8.5	2.3	1250	OTHER MINERALS AND ORES.....	178	1 388 509	55.9	13.6		
	STAINLESS STEEL:					2100	CONSTRUCTION, MINING MACH., EQUIP.	44	53 259	15.6	.5		
1149	PLATES.....	864	435 498	6.1	.6	2450	OTHER INDUSTRIAL SUPPLIES.....	48	36 300	6.0	.4		
1151	STRIP.....	577	557 137	7.6	.8	2800	IRON AND STEEL SCRAP.....	49	12 060	2.1	.1		
1152	SHEETS.....	1 224	1 151 459	9.1	1.6	2820	WASTE AND SECONDARY MATERIALS...	56	24 168	4.2	.2		
1153	BAR, BAR-SIZE SHAPES.....	1 161	688 263	6.9	1.0	2900	JEWELRY AND PRECIOUS STONES.....	46	42 838	12.8	.4		
1154	OTHER STAINLESS STEEL.....	1 330	904 394	4.4	1.3	4750	OTHER GROCERY SPECIALTIES.....	38	19 099	4.9	.2		
-	COMMODITIES, N.E.C.....	(X)	27 474	(X)	(Z)	5200	CHEMICALS AND ALLIED PRODUCTS...	66	16 194	2.1	.2		
1170	NONFERROUS METALS.....	2 946	13 574 150	54.2	19.4	5250	PLASTICS AND PLASTICS MATERIALS...	19	16 992	4.8	.2		
1200	COAL AND COKE.....	113	434 554	5.6	.6	5300	PETROLEUM AND PETROLEUM PRODUCTS..	47	32 411	9.7	.3		
1211	COAL.....	75	219 808	11.3	.3	5800	PAINT, PAINT SUPPLIES, WALLPAPER...	16	6 299	1.8	.1		
1212	COKE.....	93	214 746	3.3	.3	9700	SERVICE RECEIPTS, LABOR CHARGES...	77	38 457	6.2	.4		
1250	OTHER MINERALS AND ORES.....	116	578 021	9.2	.8	9940	OTHER RENTAL RECEIPTS.....	61	128 132	19.6	1.3		
1252	IRON ORE.....	39	65 224	4.7	.1	-	COMMODITIES, N.E.C.....	(X)	11 337	(X)	.1		
1253	LEAD ORE.....	50	64 546	5.3	.1		ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)						
1254	ZINC ORE.....	54	102 720	4.0	.1		TOTAL.....	13 505	36 453 060	(X)	100.0		
1255	OTHER ORES AND MINERALS.....	105	330 680	5.9	.5	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	136	49 536	9.4	.1		
-	COMMODITIES, N.E.C.....	(X)	14 851	(X)	(Z)	0730	ROOFING, SIOING, INSULATION MAT...	56	35 482	10.0	.1		
1300	ELEC. APPARATUS AND EQUIPMENT.....	139	60 098	8.1	.1	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	102	118 774	7.4	.3		
1400	ELEC. APPLIANCES, HOUSEHOLD.....	53	37 319	3.6	.1	1100	FERROUS METALS.....	116	34 818	16.0	.1		
1600	HARDWARE.....	640	293 939	3.5	.4	1300	ELEC. APPARATUS AND EQUIPMENT.....	13 505	32 151 867	88.2	88.2		
1700	PLUMBING, HEATING EQUIP. (HYDRO.)...	313	114 171	12.9	.2	1311	POWER, DISTRIBUTION TRANSFORMERS...	5 441	3 181 959	16.9	8.7		
1800	WARM-AIR HEATING, COOLING EQUIP....	149	44 314	6.5	.1	1312	SWITCHGEAR, SWITCHBOARD EQUIP....	5 625	2 583 695	13.3	7.1		
2320	GENERAL PURPOSE INDUSTRIAL MACH....	277	270 130	6.0	.4	1313	MOTORS AND GENERATORS.....	3 943	3 520 624	22.7	9.7		
2370	OIL WELL, OIL REFINING EQUIPMENT...	154	141 763	13.7	.2	1314	INDUSTRIAL CONTROLS.....	5 946	3 156 792	16.0	8.7		
2380	OTHER INDUSTRIAL MACHINERY, EQUIP...	103	106 244	14.9	.5	1316	ELECTRIC LAMPS AND BULBS.....	6 399	2 721 935	18.3	7.5		
2420	INDUSTRIAL VALVES, FITTINGS.....	542	379 838	12.1	.5	1317	INTERIOR WIRING.....	5 492	3 012 623	20.3	8.3		
2450	OTHER INDUSTRIAL SUPPLIES.....	448	226 057	9.1	.3	1318	LIGHTING FIXTURES.....	7 206	3 134 437	17.3	8.6		
2700	AIRCRAFT, AERONAUTICAL EQUIPMENT...	19	110 134	11.8	.2	1319	COMMUNICATION EQUIPMENT.....	2 670	3 251 013	33.3	8.9		
2760	OTHER TRANSPORTATION EQUIPMENT...	47	207 293	5.4	.3	1321	OTHER ELEC. APPARATUS AND EQUIP...	7 763	7 588 789	32.7	20.8		
2800	IRON AND STEEL SCRAP.....	463	189 577	3.6	.3		ELEC. APPLIANCES, HOUSEHOLD.....	1 154	826 978	17.9	2.3		
2820	WASTE AND SECONDARY MATERIALS.....	275	120 002	2.5	.2	1500	ELECTRONIC PARTS AND EQUIPMENT....	1 264	624 554	8.0	1.7		
2900	JEWELRY AND PRECIOUS STONES.....	63	435 691	19.4	.6	1511	ELECTRON TUBES.....	257	22 751	2.2	.1		
3020	FOREST PRODUCTS, EXCEPT LUMBER...	42	60 347	15.5	.1	1512	INTERCOMMUNICATION EQUIPMENT.....	338	22 328	3.5	.1		
3030	OTHER DURABLE GOODS.....	84	163 922	12.7	.2	1514	TRANSISTORS, SEMICONDUCTORS.....	407	72 859	2.5	.2		
3500	PIECE GOODS.....	26	54 237	4.1	.1	1515	OTHER ELECTRONIC PTS. AND EQUIP...	943	488 755	7.3	1.3		
4750	OTHER GROCERY SPECIALTIES.....	26	64 367	9.6	.1	-	COMMODITIES, N.E.C.....	(X)	17 861	(X)	(Z)		
4800	COTTON.....	13	51 542	42.9	.1		HARDWARE.....	495	57 894	4.7	.2		
4900	GRAIN AND BEANS.....	45	164 716	12.1	.2	1600	PLUMBING, HEATING EQUIP. (HYDRO.)...	466	161 014	16.3	.4		
5160	OTHER FARM PRODUCTS (INEDIBLE)...	19	109 975	7.9	.2	1800	WARM-AIR HEATING, COOLING EQUIP...	509	113 936	6.7	.3		
5200	CHEMICALS AND ALLIED PRODUCTS.....	186	358 341	5.9	.5	2100	CONSTRUCTION, MINING MACH., EQUIP.	109	44 916	1.8	.1		
5250	PLASTICS AND PLASTICS MATERIALS...	146	67 622	5.9	.1								
5300	PETROLEUM AND PETROLEUM PRODUCTS..	84	227 236	5.6	.3								

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977--Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Sales of specified lines				CL code	Kind of business and commodity line	Sales of specified lines			
		Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--				Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)--CON.						ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)-- CON.				
2320	GENERAL PURPOSE INDUSTRIAL MACH...	160	29 429	1.2	.1	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	119	11 497	3.8	.1
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	99	74 394	10.6	.2	5600	FARM SUPPLIES.....	46	9 381	8.4	.1
2400	POWER TRANSMISSION EQUIPMENT.....	167	96 531	16.4	.3	5910	ART GOODS.....	127	19 139	6.3	.1
2420	INDUSTRIAL VALVES, FITTINGS.....	103	24 423	6.2	.1	5960	OTHER NONDURABLE GOODS.....	69	22 333	11.4	.1
2450	OTHER INDUSTRIAL SUPPLIES.....	183	161 521	8.6	.4						
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	78	104 121	6.5	.3	9700	SERVICE RECEIPTS, LABOR CHARGES...	649	168 703	3.9	.9
2580	OTHER PROFESSIONAL EQUIPMENT.....	75	99 661	6.5	.3	9711	LABOR CHARGES.....	485	63 277	2.1	.4
2720	MARINE MACHINERY, EQUIPMENT.....	87	75 616	3.2	.2	9712	PARTS INSTALLED IN REPAIR WORK...	384	72 949	2.5	.4
2760	OTHER TRANSPORTATION EQUIPMENT.....	69	305 243	14.0	.8	9713	OTHER SERVICE RECEIPTS.....	270	32 477	2.2	.2
2800	IRON AND STEEL SCRAP.....	21	83 524	24.8	.2	-	COMMODITIES, N.E.C.....	(X)	127 741	(X)	.7
3030	OTHER DURABLE GOODS.....	88	21 953	5.7	.1						
9700	SERVICE RECEIPTS, LABOR CHARGES...	1 649	891 768	10.3	2.4		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)				
9711	LABOR CHARGES.....	1 239	601 966	9.1	1.7		TOTAL.....	7 995	15 616 621	(X)	100.0
9712	PARTS INSTALLED IN REPAIR WORK...	866	220 653	7.6	.6	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	78	22 492	5.0	.1
9713	OTHER SERVICE RECEIPTS.....	402	69 149	3.3	.2	0800	SPORTING, REC. GOODS AND SUPPLIES.	51	25 516	20.1	.2
9800	MISCELLANEOUS COMMODITIES.....	88	41 839	15.5	.1	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	66	24 974	22.2	.2
-	COMMODITIES, N.E.C.....	(X)	223 268	(X)	.6	1100	FERROUS METALS.....	18	11 266	20.4	.1
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					1300	ELEC. APPARATUS AND EQUIPMENT.....	908	351 622	15.4	2.3
	TOTAL.....	3 432	17 929 085	(X)	100.0	1311	POWER, DISTRIBUTION TRANSFORMERS.	285	28 879	3.3	.2
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	145	71 592	12.3	.4	1312	SWITCHGEAR, SWITCHBOARD EQUIP....	242	66 808	5.9	.4
0400	HOUSEHOLD AND LAWN FURNITURE.....	189	49 119	7.9	.3	1313	MOTORS AND GENERATORS.....	269	46 692	3.9	.3
0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	194	60 670	8.3	.3	1314	INDUSTRIAL CONTROLS.....	303	47 009	3.8	.3
0520	LINENS, DOMESTICS, ORAPES, SHAWES.	111	13 544	4.2	.1	1316	ELECTRIC LAMPS AND BULBS.....	298	14 079	2.1	.1
0540	FLOOR COVERINGS.....	186	178 437	15.6	1.0	1317	INTERIOR WIRING.....	236	11 571	2.4	.1
0560	OTHER HOME FURNISHINGS.....	255	69 941	7.5	.4	1319	COMMUNICATION EQUIPMENT.....	548	92 079	7.4	.6
0650	PLYWOOD, MILLWORK.....	119	37 729	12.1	.2	1321	OTHER ELEC. APPARATUS AND EQUIP..	241	39 736	4.4	.3
0800	SPORTING, REC. GOODS AND SUPPLIES.	231	62 864	7.0	.4	-	COMMODITIES, N.E.C.....	(X)	4 769	(X)	(Z)
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	161	22 392	4.3	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	664	165 219	16.0	1.1
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	144	18 194	4.2	.1	1500	ELECTRONIC PARTS AND EQUIPMENT.....	7 995	14 596 574	93.5	93.5
1300	ELEC. APPARATUS AND EQUIPMENT.....	384	219 701	11.8	1.2	1511	ELECTRON TUBES.....	2 590	804 008	23.7	5.1
1317	INTERIOR WIRING.....	109	11 774	5.1	.1	1512	INTERCOMMUNICATION EQUIPMENT.....	2 050	540 607	26.7	3.5
1318	LIGHTING FIXTURES.....	120	19 454	5.4	.1	1513	PUBLIC ADDRESS EQUIPMENT.....	1 652	255 484	14.7	1.6
1319	COMMUNICATION EQUIPMENT.....	261	139 282	10.1	.8	1514	TRANSISTORS, SEMICONDUCTORS.....	3 923	4 326 441	51.6	27.7
1321	OTHER ELEC. APPARATUS AND EQUIP.	129	17 925	5.3	.1	1515	OTHER ELECTRONIC PTS. AND EQUIP..	6 437	8 670 034	67.5	55.5
-	COMMODITIES, N.E.C.....	(X)	31 266	(X)	.2	1600	HARDWARE.....	127	16 966	9.3	.1
1400	ELEC. APPLIANCES, HOUSEHOLD.....	3 432	15 669 559	87.4	87.4	1700	PLUMBING, HEATING EQUIP. (HYDRO.).	31	8 416	11.1	.1
1411	RADIO AND TV SETS.....	2 197	7 293 924	56.4	40.7	2000	OFFICE MACHINES AND EQUIPMENT.....	90	93 448	12.2	.6
1412	ELEC. HOUSEHOLD RANGES AND OVENS.	1 342	1 276 899	15.4	7.1	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	23	8 845	4.9	.1
1413	REFRIGERATORS, FREEZERS.....	1 509	1 874 913	23.0	10.5	2900	JEWELRY AND PRECIOUS STONES.....	95	81 803	10.2	.5
1414	HOUSEHOLD LAUNDRY EQUIPMENT.....	1 246	1 241 957	15.7	6.9	5960	OTHER NONDURABLE GOODS.....	34	8 260	4.9	.1
1415	VACUUMS, SEWING MACH., HOUSEHOLD.	622	514 599	35.7	2.9	9700	SERVICE RECEIPTS, LABOR CHARGES...	926	97 516	6.3	.6
1416	ROOM AIR CONDITIONERS.....	1 043	600 830	8.3	3.4	9711	LABOR CHARGES.....	757	54 412	4.3	.3
1417	OTHER ELEC. HOUSEHOLD APPLIANCES.	1 872	2 866 437	23.8	16.0	9712	PARTS INSTALLED IN REPAIR WORK...	571	31 150	3.1	.2
1500	ELECTRONIC PARTS AND EQUIPMENT...	716	377 967	7.4	2.1	9713	OTHER SERVICE RECEIPTS.....	265	11 954	3.2	.1
1511	ELECTRON TUBES.....	506	81 110	2.4	.5	9940	OTHER RENTAL RECEIPTS.....	345	33 756	4.2	.2
1512	INTERCOMMUNICATION EQUIPMENT.....	196	35 215	4.2	.2	-	COMMODITIES, N.E.C.....	(X)	69 948	(X)	.4
1514	TRANSISTORS, SEMICONDUCTORS.....	265	24 155	2.4	.1						
1515	OTHER ELECTRONIC PTS. AND EQUIP.	518	232 875	6.4	1.3		HARDWARE (SIC 5072)				
-	COMMODITIES, N.E.C.....	(X)	4 612	(X)	(Z)		TOTAL.....	5 785	10 284 524	(X)	100.0
1600	HARDWARE.....	261	69 891	8.6	.4	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	325	148 442	9.0	1.4
1700	PLUMBING, HEATING EQUIP. (HYDRO.).	170	37 867	10.8	.2	0300	TIRES AND TUBES.....	97	15 122	8.4	.1
1800	WARM-AIR HEATING, COOLING EQUIP...	258	241 718	9.9	1.3	0400	HOUSEHOLD AND LAWN FURNITURE.....	110	37 629	3.7	.4
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	127	13 990	2.9	.1	0540	FLOOR COVERINGS.....	110	20 846	2.9	.2
2000	OFFICE MACHINES AND EQUIPMENT.....	141	174 837	22.2	1.0	0560	OTHER HOME FURNISHINGS.....	279	168 235	8.9	1.6
2040	STORE MACHINES, FIXTURES.....	40	18 293	5.1	.1	0650	PLYWOOD, MILLWORK.....	230	52 375	5.2	.5
2250	GARAGE MACHINERY AND EQUIPMENT.....	189	40 556	6.2	.2	0730	ROOFING, SIOING, INSULATION MAT...	181	33 190	3.0	.3
2900	JEWELRY AND PRECIOUS STONES.....	211	66 888	9.6	.4	0760	OTHER CONSTRUCTION MATERIALS.....	175	28 252	7.3	.3
3030	OTHER DURABLE GOODS.....	177	54 542	9.2	.3						

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments		
HARWARE (SIC 5072)--CON.													
0800	SPORTING, REC. GOOONS AND SUPPLIES.	317	140 288	7.2	1.4								
0900	TOYS AND HOBBY GOOONS AND SUPPLIES.	139	25 685	2.8	.2								
1100	FERROUS METALS.....	380	144 042	12.8	1.4								
1170	NONFERROUS METALS.....	87	9 704	5.9	.1								
1300	ELEC. APPARATUS AND EQUIPMENT.....	424	160 891	8.8	1.6								
1400	ELEC. APPLIANCES, HOUSEHOLO.....	327	128 324	7.2	1.2								
1500	ELECTRONIC PARTS AND EQUIPMENT.....	99	23 404	6.9	.2								
1600	HARWARE.....	5 785	7 971 751	77.5	77.5								
1700	PLUMBING, HEATING EQUIP. (HYORO.).	608	260 780	10.4	2.5								
1711	PIPE FITTINGS, VALVES.....	408	84 155	5.2	.8								
1712	PLUMBING FIXTURES.....	308	68 074	4.6	.7								
1715	STOVES (EXCEPT ELECTRIC).....	134	12 565	2.8	.1								
1716	WATER HEATERS (EXCEPT ELECTRIC)...	140	13 303	1.4	.1								
1717	ORAINAGE SYSTEMS.....	80	7 101	1.1	.1								
1718	OTHER PLUMBING, HEATING EQUIP.....	320	73 991	5.1	.7								
-	COMMOITIES, N.E.C.....	(X)	1 591	(X)	(2)								
1800	WARM-AIR HEATING, COOLING EQUIP...	153	28 055	5.2	.3								
2040	STORE MACHINES, FIXTURES.....	30	6 192	.9	.1								
2100	CONSTRUCTION, MINING MACH., EQUIP.	43	6 752	8.7	.1								
2200	FARM MACHINERY AND EQUIPMENT.....	135	40 353	5.8	.4								
2250	GARDEN MACHINERY AND EQUIPMENT.....	385	129 679	8.5	1.3								
2320	GENERAL PURPOSE INDUSTRIAL MACH....	270	44 282	8.4	.4								
2340	METALWORKING MACHINERY, EQUIPMENT.	195	25 053	7.5	.2								
2350	MATERIALS HANOLING EQUIPMENT.....	130	11 875	5.6	.1								
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	91	11 898	8.8	.1								
2420	INDUSTRIAL VALVES, FITTINGS.....	153	13 556	5.3	.1								
2430	WELDING SUPPLIES (EXCLUDE GASES)...	136	15 282	5.7	.1								
2450	OTHER INDUSTRIAL SUPPLIES.....	529	140 019	11.8	1.4								
3400	PHARMACEUTICALS, COSMETICS, ETC....	66	20 529	3.9	.2								
3600	NOTIONS AND OTHER ORY GOOONS.....	20	7 115	2.0	.1								
5200	CHEMICALS AND ALLIED PRODUCTS.....	163	50 705	6.0	.5								
5250	PLASTICS AND PLASTICS MATERIALS...	50	6 694	7.0	.1								
5300	PETROLEUM AND PETROLEUM PROOUCTS..	61	8 797	5.8	.1								
5600	FARM SUPPLIES.....	286	78 045	7.0	.8								
5800	PAINT, PAINT SUPPLIES, WALLPAPER...	621	155 135	6.8	1.5								
9700	SERVICE RECEIPTS, LABOR CHARGES...	303	35 219	6.0	.3								
9940	OTHER RENTAL RECEIPTS.....	95	6 141	4.1	.1								
-	COMMOITIES, N.E.C.....	(X)	74 188	(X)	.7								
PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYORONICS) (SIC 5074)													
TOTAL.....													
7 450		13 028 337	(X)	100.0									
0650	PLYWOOD, MILLWORK.....	81	12 660	8.1	.1								
0700	BRICK, BLOCK, TILE, CEMENT, ETC....	63	19 651	16.1	.2								
0730	ROOFING, SIOING, INSULATION MAT....	131	14 206	8.0	.1								
0760	OTHER CONSTRUCTION MATERIALS.....	74	8 309	6.5	.1								
0800	SPORTING, REC. GOOONS AND SUPPLIES.	68	7 828	8.1	.1								
1100	FERROUS METALS.....	2 458	575 191	13.8	4.4								
1170	NONFERROUS METALS.....	474	57 983	7.4	.4								
1300	ELEC. APPARATUS AND EQUIPMENT.....	686	186 579	17.6	1.4								
1400	ELEC. APPLIANCES, HOUSEHOLO.....	551	86 565	8.8	.7								
1500	ELECTRONIC PARTS AND EQUIPMENT....	131	9 124	7.4	.1								
1600	HARWARE.....	1 769	161 737	5.8	1.2								
1611	HANO TOOLS (INCL. POWER ORIVEN)...	1 599	85 745	3.4	.7								
1612	BUILDERS' HARWARE.....	307	24 230	5.7	.2								
1614	OTHER HARWARE.....	400	51 291	7.6	.4								
-	COMMOITIES, N.E.C.....	(X)	471	(X)	(2)								
1700	PLUMBING, HEATING EQUIP. (HYORO.).	7 450	10 884 461	83.5	83.5								
1711	PIPE FITTINGS, VALVES.....	5 251	2 191 126	26.9	16.8								
1712	PLUMBING FIXTURES.....	5 448	3 587 194	38.5	27.5								
1713	FURNACES (EX. WARM AIR).....	1 232	111 490	6.1	.9								
1714	BOILERS, RADIATORS, CONVERTERS...	2 787	1 670 386	33.3	12.8								
1715	STOVES (EXCEPT ELECTRIC).....	386	38 945	8.9	.3								
1716	WATER HEATERS (EXCEPT ELECTRIC)...	4 103	602 300	9.6	4.6								
PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)-- CON.													
PLUMBING, HEATING EQUIP. (HYDRO.)-- CON.													
1717	ORAINAGE SYSTEMS.....	2 796	524 798	12.3	4.0								
1718	OTHER PLUMBING, HEATING EQUIP.....	5 155	2 158 222	27.0	16.6								
1800	WARM-AIR HEATING, COOLING EQUIP...	2 112	505 057	16.1	3.9								
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	337	56 867	9.0	.4								
2200	FARM MACHINERY AND EQUIPMENT.....	83	10 618	10.0	.1								
2250	GARDEN MACHINERY AND EQUIPMENT....	134	10 602	3.6	.1								
2320	GENERAL PURPOSE INDUSTRIAL MACH....	219	39 115	10.4	.3								
2370	OIL WELL, OIL REFINING EQUIPMENT...	37	6 700	9.2	.1								
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	49	8 436	9.5	.1								
2420	INDUSTRIAL VALVES, FITTINGS.....	860	170 930	10.0	1.3								
2450	OTHER INDUSTRIAL SUPPLIES.....	377	72 538	8.8	.6								
2580	OTHER PROFESSIONAL EQUIPMENT.....	6	7 320	18.3	.1								
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	29	10 075	11.6	.1								
5200	CHEMICALS AND ALLIED PRODUCTS.....	248	8 471	2.3	.1								
5800	PAINT, PAINT SUPPLIES, WALLPAPER...	175	15 003	8.3	.1								
9700	SERVICE RECEIPTS, LABOR CHARGES...	375	29 226	10.2	.2								
-	COMMOITIES, N.E.C.....	(X)	53 085	(X)	.4								
WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)													
TOTAL.....													
4 007		5 857 797	(X)	100.0									
0540	FLOOR COVERINGS.....	34	3 396	5.9	.1								
0560	OTHER HOME FURNISHINGS.....	66	8 857	7.3	.2								
0650	PLYWOOD, MILLWORK.....	38	3 662	6.2	.1								
0730	ROOFING, SIOING, INSULATION MAT....	147	23 114	9.2	.4								
0760	OTHER CONSTRUCTION MATERIALS.....	41	3 771	6.0	.1								
0800	SPORTING, REC. GOOONS AND SUPPLIES.	28	5 403	10.0	.1								
1100	FERROUS METALS.....	238	33 957	9.3	.6								
1170	NONFERROUS METALS.....	98	9 243	6.6	.2								
1300	ELEC. APPARATUS AND EQUIPMENT.....	198	29 089	10.1	.5								
1400	ELEC. APPLIANCES, HOUSEHOLD.....	138	59 794	19.2	1.0								
1500	ELECTRONIC PARTS AND EQUIPMENT....	127	7 540	4.6	.1								
1600	HARWARE.....	454	22 436	3.6	.4								
1700	PLUMBING, HEATING EQUIP. (HYORO.).	928	181 218	16.4	3.1								
1800	WARM-AIR HEATING, COOLING EQUIP...	4 007	5 075 757	86.6	86.6								
1811	FURNACES (WARM AIR).....	2 216	511 714	13.3	8.7								
1812	CENT. AIR CONO. (UNDER 5 HP).....	2 510	1 155 870	27.5	19.7								
1813	CENT. AIR CONO. (5 TO 20 HP).....	2 006	747 012	19.5	12.8								
1814	CENT. AIR CONO. (OVER 20 HP).....	1 326	615 873	22.3	10.5								
1815	COMPRESSORS FOR AIR CONOITIONERS.	1 848	193 098	6.0	3.3								
1816	CONDENSING UNITS FOR AIR CONOS...	1 438	139 276	5.5	2.4								
1817	OTHER EQUIP. AND SUPPLIES.....	3 211	1 712 914	35.3	29.2								
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	1 067	206 935	18.0	3.5								
1911	COMMERCIAL REFRIGERATORS.....	354	18 608	4.3	.3								
1912	COMPRESSORS, COMPRESSOR UNITS....	811	44 452	6.0	.8								
1913	CONDENSING UNITS (COMMERCIAL)....	666	27 399	3.8	.5								
1914	OTHER EQUIP. AND SUPPLIES.....	900	116 476	11.9	2.0								
2320	GENERAL PURPOSE INDUSTRIAL MACH....	90	20 497	13.4	.3								
2340	METALWORKING MACHINERY, EQUIPMENT.	60	3 245	2.9	.1								
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	65	13 127	8.4	.2								
2420	INDUSTRIAL VALVES, FITTINGS.....	79	5 755	3.9	.1								
2430	WELDING SUPPLIES (EXCLUDE GASES)...	47	2 976	9.1	.1								
2450	OTHER INDUSTRIAL SUPPLIES.....	52	3 130	4.5	.1								
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	9	5 203	7.3	.1								
2700	AIRCRAFT, AERONAUTICAL EQUIPMENT...	3	4 029	13.1	.1								
9700	SERVICE RECEIPTS, LABOR CHARGES...	363	102 504	9.7	1.7								
-	COMMOITIES, N.E.C.....	(X)	23 159	(X)	.4								

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)						COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)--CON.				
	TOTAL.....	1 339	1 434 418	(X)	100.0		OTHER INDUSTRIAL MACHINERY, EQUIP-- CON.				
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	48	7 531	9.2	.5	-	COMMODITIES, N.E.C.....	(X)	6 093	(X)	(Z)
1100	FERROUS METALS.....	73	7 773	7.2	.5						
1170	NONFERROUS METALS.....	72	2 793	4.2	.2						
1300	ELEC. APPARATUS AND EQUIPMENT.....	98	10 366	10.0	.7	2450	OTHER INDUSTRIAL SUPPLIES.....	6D1	100 352	8.5	.4
1400	ELEC. APPLIANCES, HOUSEHOLD.....	58	7 167	8.4	.5	2453	PRINTING, DUPLICATING INKS.....	284	58 923	19.0	.2
1500	ELECTRONIC PARTS AND EQUIPMENT.....	26	2 155	6.8	.2	2458	OTHER INDUSTRIAL SUPPLIES.....	307	37 887	4.7	.1
1600	HARDWARE.....	148	4 843	2.6	.3	-	COMMODITIES, N.E.C.....	(X)	3 542	(X)	(Z)
1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	171	10 682	5.3	.7						
1800	WARM-AIR HEATING, COOLING EQUIP....	516	118 560	23.6	8.3	2900	JEWELRY AND PRECIOUS STONES.....	57	25 945	16.2	.1
1811	FURNACES (WARM AIR).....	218	6 693	2.7	.5	3100	PRINTING AND WRITING PAPER.....	223	144 565	6.0	.5
1812	CENT. AIR COND. (UNDER 5 HP).....	364	21 077	6.1	1.5	3200	STATIONERY SUPPLIES.....	1 494	456 448	5.2	1.7
1813	CENT. AIR COND. (5 TO 20 HP).....	349	10 645	3.1	.7	3300	INOS., PERSONAL SERVICE PAPER....	189	21 639	10.2	.1
1814	CENT. AIR COND. (OVER 20 HP).....	155	6 164	3.2	.4	4730	CANNOO FOODS.....	52	20 017	15.0	.1
1815	COMPRESSORS FOR AIR CONDITIONERS....	412	26 994	6.8	1.9	5200	CHEMICALS AND ALLIEO PRODUCTS....	141	118 313	4.9	.4
1816	CONDENSING UNITS FOR AIR CONDS....	227	4 787	2.5	.3	9700	SERVICE RECEIPTS, LABOR CHARGES...	5 594	2 648 609	14.0	9.7
1817	OTHER EQUIP. AND SUPPLIES.....	359	42 200	11.8	2.9	9930	COMPUTER RENTAL RECEIPTS.....	1 085	4 217 116	34.4	15.4
1900	REFRIGERATION EQUIPMENT, SUPPLIES..	1 339	1 164 842	81.2	81.2	9940	OTHER RENTAL RECEIPTS.....	2 938	2 893 087	23.4	10.6
1911	COMMERCIAL REFRIGERATORS.....	616	228 417	37.7	15.9	9941	OTHER OFFICE MACHINE RENTAL.....	1 991	2 367 110	24.8	8.6
1912	COMPRESSORS, COMPRESSOR UNITS.....	823	161 437	19.5	11.3	9942	PHOTOCOPYING MACHINE RENTAL.....	1 104	457 525	6.6	1.7
1913	CONDENSING UNITS (COMMERCIAL).....	781	77 943	10.0	5.4	9943	OTHER RENTAL, N.E.C.....	738	68 452	1.8	.2
1914	OTHER EQUIP. AND SUPPLIES.....	1 137	697 045	56.2	48.6	-	COMMOOITIES, N.E.C.....	(X)	173 904	(X)	.6
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	85	8 624	9.0	.6		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
2040	STORE MACHINES, FIXTURES.....	67	8 757	11.3	.6		TOTAL.....	5 088	17 730 189	(X)	100.0
2300	FOOD PROCESSING MACHINERY, EQUIP..	25	1 349	6.8	.1	0150	TRUCKS AND TRACTORS.....	148	33 476	6.2	.2
2380	OTHER INDUSTRIAL MACHINERY, EQUIP..	49	2 939	5.1	.2	0200	AUTOMOTIVE PARTS AND SUPPLIES....	129	26 094	5.0	.1
2420	INDUSTRIAL VALVES, FITTINGS.....	79	3 536	4.3	.2	1300	ELEC. APPARATUS AND EQUIPMENT.....	71	30 720	5.4	.2
2430	WELDING SUPPLIES (EXCLUDE GASES)...	60	1 310	1.6	.1	1600	HARDWARE.....	155	13 410	2.7	.1
9700	SERVICE RECEIPTS, LABOR CHARGES....	281	57 198	17.9	4.0	2100	CONSTRUCTION, MINING MACH., EQUIP.	5 088	15 625 670	88.1	88.1
9800	MISCELLANEOUS COMMODITIES.....	16	1 043	4.1	.1	2111	OFF-HWY. TRACTORS, INC. PARTS....	2 155	5 576 510	50.8	31.5
9940	OTHER RENTAL RECEIPTS.....	70	6 905	10.3	.5	2112	CRANES, ORAGLINES, SHOVELS.....	1 451	1 468 640	22.2	8.3
-	COMMODITIES, N.E.C.....	(X)	6 045	(X)	.4	2113	MIXERS, PAVERS, RELATED EQUIP....	1 022	385 722	12.3	2.2
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					2114	TRACTORS, SHDVEL LOADERS.....	1 502	1 557 990	19.9	8.8
	TOTAL.....	14 137	27 385 395	(X)	100.0	2115	GRAOERS, ROLLERS, OFF-HWY. TRKS..	1 581	1 129 720	13.1	6.4
D450	OFFICE AND BUSINESS FURNITURE.....	460	62 112	14.8	.2	2116	MINING MACHINERY AND PARTS.....	943	1 436 056	37.4	8.1
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	119	17 485	6.5	.1	2117	OTHER MACHINERY AND EQUIP.....	3 114	4 071 032	35.0	23.0
1300	ELEC. APPARATUS AND EQUIPMENT.....	104	29 985	10.3	.1	2200	FARM MACHINERY AND EQUIPMENT.....	516	170 666	11.8	1.0
1500	ELECTRONIC PARTS AND EQUIPMENT.....	43	19 997	14.5	.1	2211	TRACTORS (FARM).....	415	85 209	8.1	.5
1900	REFRIGERATION EQUIPMENT, SUPPLIES..	280	68 655	13.4	.3	2212	HARVESTING MACHINERY (FARM).....	184	25 474	4.0	.1
2000	OFFICE MACHINES AND EQUIPMENT.....	10 296	12 144 123	52.2	44.3	2213	LANO PREPARATION MACHINERY.....	239	32 311	4.4	.2
2011	TYPEWRITERS.....	4 141	1 450 842	16.8	5.3	2215	IRRIGATION EQUIPMENT.....	92	12 642	5.6	.1
2012	COMPUTERS AND PERIPHERAL EQUIP....	3 095	6 054 644	40.6	22.1	2216	OTHER FARM MACHINERY AND EQUIP...	216	13 254	2.5	.1
2013	ADDING, CALC., ACCTNG., MACH....	4 622	1 382 625	30.8	5.0	-	COMMODITIES, N.E.C.....	(X)	1 776	(X)	(Z)
2014	DUPLICATING MACHINES AND PARTS....	3 636	1 749 583	15.2	6.4	2250	GARDEN MACHINERY AND EQUIPMENT....	297	38 852	5.8	.2
2015	DICTATING, TRANSCRIBING MACHINES...	2 013	345 207	4.9	1.3	2320	GENERAL PURPOSE INDUSTRIAL MACH...	851	512 052	9.0	2.9
2016	MAILING, ADDRESSING MACHINES.....	846	310 329	23.8	1.1	2321	PUMPS AND PUMPING EQUIPMENT.....	404	41 271	3.2	.2
2017	OTHER OFFICE EQUIPMENT AND PARTS...	3 977	850 893	9.9	3.1	2322	AIR AND GAS COMPRESSORS.....	447	46 214	3.7	.3
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	2 481	2 618 020	84.6	9.6	2323	DIESEL ENGINES AND PARTS.....	348	367 716	8.4	2.1
2040	STORE MACHINES, FIXTURES.....	2 675	1 548 897	50.7	5.7	2327	SCREENING, CRUSHING EQUIPMENT....	159	29 036	3.7	.2
2041	CASH REGISTERS.....	1 734	815 742	40.0	3.0	2328	OTHER GENERAL INDUSTRIAL EQUIP...	186	23 536	3.6	.1
2042	BALANCES, SCALES (NDT LAB.).....	580	192 756	40.1	.7	-	COMMODITIES, N.E.C.....	(X)	4 279	(X)	(Z)
2043	DISPLAY EQUIPMENT.....	455	216 616	49.7	.8	2340	METALWORKING MACHINERY, EQUIPMENT.	82	12 028	2.8	.1
2044	OTHER STORE MACHINES, FIXTURES...	612	323 783	33.4	1.2	2350	MATERIALS HANDLING EQUIPMENT.....	481	185 030	7.1	1.0
2300	FOOD PROCESSING MACHINERY, EQUIP..	359	31 312	8.4	.1	2352	CONVEYORS, CONVEYING EQUIPMENT...	151	23 717	3.2	.1
2312	COML. FOOD PROCESSING MACHINERY...	333	22 703	6.4	.1	2353	HOISTS, CRANES, AND MONORAILS....	146	37 625	5.1	.2
-	COMMODITIES, N.E.C.....	(X)	8 609	(X)	(Z)	2354	FORKLIFT TRUCKS.....	312	94 765	4.8	.5
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	265	24 814	.4	.1	2356	OTHER MATERIALS-HANOLING EQUIP...	138	20 730	2.9	.1
2385	PRINTING TRADES EQUIP., SUPPLIES..	253	18 721	.3	.1						

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab-lish-ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab-lish-ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab-lish-ments hand-ling line	All estab-lish-ments+					Estab-lish-ments hand-ling line	All estab-lish-ments+		
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)--CON.						FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)--CON.						
	MATERIALS HANOLING EQUIPMENT--CON.					9940	OTHER RENTAL RECEIPTS.....	532	27 373	3.6	.1		
-	COMMOOITIES, N.E.C.....	(X)	8 193	(X)	(Z)	-	COMMOOITIES, N.E.C.....	(X)	157 735	(X)	.7		
2380	OTHER INOUSTRIAL MACHINERY, EQUIP.	128	38 780	7.8	.2		INOUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)						
2400	POWER TRANSMISSION EQUIPMENT.....	75	11 048	2.3	.1		TOTAL.....	19 473	40 251 087	(X)	100.0		
2450	OTHER INDUSTRIAL SUPPLIES.....	167	30 564	5.3	.2	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	239	68 516	16.0	.2		
9700	SERVICE RECEIPTS, LABOR CHARGES...	1 633	780 374	12.4	4.4	1100	FERROUS METALS.....	243	211 459	16.8	.5		
9711	LABOR CHARGES.....	1 562	365 440	6.0	2.1	1250	OTHER MINERALS AND ORES.....	15	45 051	20.9	.1		
9712	PARTS INSTALLED IN REPAIR WORK...	1 136	387 358	8.0	2.2	1300	ELEC. APPARATUS AND EQUIPMENT.....	457	100 680	8.3	.3		
9713	OTHER SERVICE RECEIPTS.....	342	27 576	1.6	.2	1500	ELECTRONIC PARTS AND EQUIPMENT...	100	64 839	11.1	.2		
9940	OTHER RENTAL RECEIPTS.....	550	133 641	8.6	.8	1600	HARWARE.....	749	132 638	7.6	.3		
9943	OTHER RENTAL, N.E.C.....	545	132 737	8.6	.7	1700	PLUMBING, HEATING EQUIP. (HYORO.).	303	53 630	7.7	.1		
-	COMMOOITIES, N.E.C.....	(X)	904	(X)	(Z)	1800	WARM-AIR HEATING, COOLING EQUIP...	220	61 583	9.0	.2		
-	COMMOOITIES, N.E.C.....	(X)	87 784	(X)	.5	1900	REFRIGERATION EQUIPMENT, SUPPLIES	150	20 644	4.6	.1		
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)					2000	OFFICE MACHINES AND EQUIPMENT.....	135	32 716	6.6	.1		
	TOTAL.....	14 451	24 260 929	(X)	100.0	2040	STORE MACHINES, FIXTURES.....	211	36 206	10.6	.1		
0100	NEW, USEO PASS. CARS, MOTORCYCLES.	305	57 262	12.8	.2	2042	BALANCES, SCALES (NOT LAB.).....	182	29 710	14.6	.1		
0150	TRUCKS AND TRACTORS.....	725	134 760	11.2	.6	-	COMMOOITIES, N.E.C.....	(X)	6 496	(X)	(Z)		
0200	AUTOMOTIVE PARTS AND SUPPLIES....	864	116 589	9.6	.5	2100	CONSTRUCTION, MINING MACH., EQUIP.	624	294 297	17.0	.7		
0300	TIRES AND TUBES.....	924	26 512	2.8	.1	2200	FARM MACHINERY AND EQUIPMENT.....	331	63 708	13.2	.2		
0760	OTHER CONSTRUCTION MATERIALS.....	66	19 907	15.4	.1	2250	GARDEN MACHINERY AND EQUIPMENT...	184	24 285	6.1	.1		
0800	SPORTING, REC. GOOOS AND SUPPLIES.	404	59 419	2.3	.2	2300	FOOD PROCESSING MACHINERY, EQUIP..	1 390	1 341 858	70.7	3.3		
1300	ELEC. APPARATUS AND EQUIPMENT.....	328	17 904	7.3	.1	2311	DAIRY PRODUCTS MACHINERY, EQUIP..	404	253 194	50.2	.6		
1400	ELEC. APPLIANCES, HOUSEHOLD.....	441	35 470	5.0	.1	2312	COHL. FOOD PROCESSING MACHINERY...	544	280 479	45.7	.7		
1600	HARWARE.....	879	83 142	7.0	.3	2313	PACKING, PACKAGING, BOTTLE MACH..	554	373 779	46.8	.9		
1700	PLUMBING, HEATING EQUIP. (HYORO.).	375	19 131	5.8	.1	2314	OTHER FOOD PROCESSING MACHINERY..	655	434 406	47.2	1.1		
2100	CONSTRUCTION, MINING MACH., EQUIP.	942	564 899	15.5	2.3	2320	GENERAL PURPOSE INOUSTRIAL MACH...	6 232	8 800 523	70.3	21.9		
2111	OFF-HWY. TRACTORS, INC. PARTS.....	423	263 460	9.1	1.1	2321	PUMPS AND PUMPING EQUIPMENT.....	3 069	2 574 920	45.0	6.4		
2112	CRANES, DRAGLINES, SHOVELS.....	91	13 628	5.6	.1	2322	AIR AND GAS COMPRESSORS.....	1 472	957 985	33.2	2.4		
2113	MIXERS, PAVERS, RELATED EQUIP....	41	13 223	8.1	.1	2323	DIESEL ENGINES AND PARTS.....	877	2 074 516	63.6	5.2		
2114	TRACTORS, SHOVEL LOADERS.....	345	153 484	10.5	.6	2324	BLOWERS AND FANS.....	938	406 807	18.9	1.0		
2117	OTHER MACHINERY AND EQUIP.....	472	111 413	6.0	.5	2325	INDUSTRIAL FURNACES AND OVENS.....	353	210 851	30.3	.5		
-	COMMOOITIES, N.E.C.....	(X)	9 691	(X)	(Z)	2326	LOADERS.....	335	23 824	3.8	.1		
2200	FARM MACHINERY AND EQUIPMENT.....	13 608	19 984 221	87.1	82.4	2327	SCREENING, CRUSHING EQUIPMENT.....	408	195 505	24.9	.5		
2211	TRACTORS (FARM).....	9 907	7 498 889	40.0	30.9	2328	OTHER GENERAL INOUSTRIAL EQUIP...	2 679	2 356 115	48.7	5.9		
2212	HARVESTING MACHINERY (FARM).....	8 420	4 698 234	26.9	19.4	2340	METALWORKING MACHINERY, EQUIPMENT.	3 577	4 996 551	80.0	12.4		
2213	LANO PREPARATION MACHINERY.....	8 245	3 826 111	22.9	15.8	2341	MACHINE TOOLS, METAL CUTTING.....	2 552	3 002 227	61.1	7.5		
2214	DAIRY FARM, BARN EQUIPMENT.....	1 519	299 940	20.2	1.2	2342	MACH. TOOLS, METAL-FORMING TYPE..	1 127	572 884	28.0	1.4		
2215	IRRIGATION EQUIPMENT.....	1 496	819 279	36.6	3.4	2343	SPEC. OIES, TOOLS, AND FIXTURES...	968	353 009	22.2	.9		
2216	OTHER FARM MACHINERY AND EQUIP...	8 473	2 841 768	19.0	11.7	2344	MACHINE TOOL ACCESSORIES.....	1 565	652 066	21.8	1.6		
2250	GARDEN MACHINERY AND EQUIPMENT....	5 309	1 829 888	14.1	7.5	2345	OTHER METALWORKING MACHINERY.....	967	416 365	26.1	1.0		
2251	POWER LAWN MOWERS.....	3 857	853 071	10.0	3.5	2350	MATERIALS HANOLING EQUIPMENT.....	3 877	4 195 570	61.9	10.4		
2252	OTHER LAWN, GARDEN MACH., EQUIP..	3 665	976 817	8.8	4.0	2351	ELEVATORS, MOVING STAIRWAYS.....	189	40 226	13.9	.1		
2320	GENERAL PURPOSE INOUSTRIAL MACH...	424	60 295	11.6	.2	2352	CONVEYORS, CONVEYING EQUIPMENT...	1 405	799 475	35.7	2.0		
2350	MATERIALS HANOLING EQUIPMENT.....	309	76 373	4.3	.3	2353	HOISTS, CRANES, AND MONORAILS...	1 049	380 808	18.6	.9		
2355	INDUSTRIAL TRUCKS AND TRACTORS...	145	62 447	4.0	.3	2354	FORKLIFT TRUCKS.....	1 466	1 732 647	63.0	4.3		
-	COMMOOITIES, N.E.C.....	(X)	13 926	(X)	.1	2355	INDUSTRIAL TRUCKS AND TRACTORS...	431	188 166	23.0	.5		
2380	OTHER INOUSTRIAL MACHINERY, EQUIP.	145	35 581	2.1	.1	2356	OTHER MATERIALS-HANOLING EQUIP...	2 055	1 054 248	32.9	2.6		
5300	PETROLEUM AND PETROLEUM PRODUCTS..	340	18 693	3.5	.1	2370	OIL WELL, OIL REFINING EQUIPMENT..	2 979	6 406 791	83.4	15.9		
5600	FARM SUPPLIES.....	1 541	199 644	12.2	.8	2371	OIL REFINING MACH., EQUIP., SUPP.	720	1 021 518	57.2	2.5		
9700	SERVICE RECEIPTS, LABOR CHARGES...	5 445	736 131	11.2	3.0	2372	OIL FIELO MACH., EQUIP., SUPPLIES	2 504	5 385 273	83.0	13.4		
9711	LABOR CHARGES.....	5 300	357 885	5.6	1.5	2380	OTHER INOUSTRIAL MACHINERY, EQUIP.	5 211	9 176 399	68.2	22.8		
9712	PARTS INSTALLED IN REPAIR WORK...	3 586	344 617	7.9	1.4	2400	POWER TRANSMISSION EQUIPMENT.....	596	103 284	6.9	.3		
9713	OTHER SERVICE RECEIPTS.....	1 104	33 629	2.4	.1	2411	BEARINGS AND BUSHINGS.....	375	39 022	3.9	.1		
						2412	OTHER POWER TRANSMISSION EQUIP...	411	64 262	7.3	.2		
						2420	INOUSTRIAL VALVES, FITTINGS.....	1 363	301 259	11.4	.7		
						2421	AUTOMATIC REG. AND CONT. VALVES..	818	144 188	8.9	.4		

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)--CON.						INDUSTRIAL SUPPLIES (SIC 5085)-- CON.				
	INDUSTRIAL VALVES, FITTINGS--CON.						METALWORKING MACHINERY, EQUIPMENT-- CON.				
2422	OTHER VALVES AND FITTINGS.....	978	157 071	8.4	.4	2342	MACH. TOOLS, METAL-FORMING TYPE..	203	17 828	3.8	.1
2430	WELDING SUPPLIES (EXCLUDE GASES)..	222	35 774	6.1	.1	2343	SPEC. OIES, TOOLS, AND FIXTURES..	262	18 219	3.8	.1
2450	OTHER INDUSTRIAL SUPPLIES.....	1 364	378 577	13.2	.9	2344	MACHINE TOOL ACCESSORIES.....	444	41 111	4.4	.1
2454	ABRASIVES, ABRASIVE MATERIALS....	699	130 078	8.6	.3	2345	OTHER METALWORKING MACHINERY.....	303	26 539	4.6	.1
2456	MECHANICAL RUBBER GOODS.....	386	40 928	3.3	.1	2350	MATERIALS HANOLING EQUIPMENT.....	1 208	219 703	9.1	.8
2458	OTHER INDUSTRIAL SUPPLIES.....	613	162 932	12.0	.4	2352	CONVEYORS, CONVEYING EQUIPMENT...	696	118 885	8.6	.4
-	COMMOOTITIES, N.E.C.....	(X)	44 639	(X)	.1	2353	HOISTS, CRANES, AND MONORAILS....	527	36 532	3.1	.1
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	83	40 527	23.4	.1	2356	OTHER MATERIALS-HANOLING EQUIP...	520	46 987	4.7	.2
2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	41	98 692	33.1	.2	-	COMMOOTITIES, N.E.C.....	(X)	17 299	(X)	.1
4300	CONFECTIONERY.....	18	99 215	4.0	.2	2370	OIL WELL, OIL REFINING EQUIPMENT..	195	46 295	8.8	.2
4700	COFFEE, TEA, AND SPICES.....	18	99 110	4.0	.2	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	833	232 235	13.2	.8
4730	CANNEO FOODS.....	20	247 550	10.0	.6	2400	POWER TRANSMISSION EQUIPMENT.....	3 321	5 805 822	78.3	20.1
4740	FOOD, BEVERAGE BASIC MATERIALS....	24	149 350	6.0	.4	2411	BEARINGS AND BUSHINGS.....	2 651	3 876 059	64.7	13.4
4750	OTHER GROCERY SPECIALTIES.....	34	102 042	4.0	.3	2412	OTHER POWER TRANSMISSION EQUIP...	2 712	1 929 763	41.8	6.7
4900	GRAIN AND BEANS.....	22	742 707	29.9	1.8	2420	INDUSTRIAL VALVES, FITTINGS.....	3 060	3 964 331	64.1	13.7
5160	OTHER FARM PRODUCTS (INEOIBLE)...	9	23 561	12.5	.1	2430	WELDING SUPPLIES (EXCLUDE GASES)..	2 192	1 736 861	61.1	6.0
5200	CHEMICALS AND ALLIEO PRODUCTS.....	361	209 248	11.6	.5	2431	ARC WELDING EQUIPMENT.....	1 875	610 139	24.1	2.1
5300	PETROLEUM AND PETROLEUM PRODUCTS..	102	44 358	7.7	.1	2432	GAS WELDING EQUIP. (NOT GASES)...	1 722	354 602	17.4	1.2
5600	FARM SUPPLIES.....	94	22 245	5.9	.1	2433	RESISTANCE WELDING EQUIPMENT.....	651	78 657	10.6	.3
5960	OTHER NONOURABLE GOOOS.....	53	85 456	29.7	.2	2434	WELDING FILLER METALS, ETC.....	1 698	693 463	30.6	2.4
9700	SERVICE RECEIPTS, LABOR CHARGES...	3 367	904 005	13.3	2.2	2450	OTHER INDUSTRIAL SUPPLIES.....	6 917	12 724 543	73.1	44.0
9711	LABOR CHARGES.....	3 137	513 412	8.3	1.3	2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	198	90 274	7.5	.3
9712	PARTS INSTALLED IN REPAIR WORK...	1 963	303 399	7.9	.8	2670	OTHER SERVICE ESTABLISHMENT EQUIP.	76	17 539	12.9	.1
9713	OTHER SERVICE RECEIPTS.....	727	87 194	6.1	.2	2720	MARINE MACHINERY, EQUIPMENT.....	49	33 534	26.3	.1
9940	OTHER RENTAL RECEIPTS.....	884	179 863	9.9	.4	3030	OTHER OURABLE GOOOS.....	86	14 975	7.1	.1
9943	OTHER RENTAL, N.E.C.....	861	179 038	9.9	.4	3300	INOUS., PERSONAL SERVICE PAPER...	201	627 959	22.6	2.2
-	COMMOOTITIES, N.E.C.....	(X)	825	(X)	(Z)	3600	NOTIONS AND OTHER DRY GOOOS.....	34	27 146	11.3	.1
-	COMMOOTITIES, N.E.C.....	(X)	256 320	(X)	.6	5200	CHEMICALS AND ALLIED PRODUCTS.....	245	41 990	9.6	.1
	INDUSTRIAL SUPPLIES (SIC 5085)					5250	PLASTICS AND PLASTICS MATERIALS...	143	32 503	10.4	.1
	TOTAL.....	12 633	28 892 030	(X)	100.0	5270	INDUSTRIAL GASES.....	1 438	468 397	28.1	1.6
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	189	118 044	13.5	.4	5271	WELDING GASES.....	1 421	414 103	25.0	1.4
0500	HOUSEHOL CHINA, GLASS, CROCKERY..	54	70 810	17.1	.2	5272	OTHER INDUSTRIAL GASES.....	707	54 294	5.7	.2
0560	OTHER HOME FURNISHINGS.....	78	117 064	7.4	.4	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	273	18 958	2.8	.1
0650	PLYWOOD, MILLWORK.....	58	83 063	14.8	.3	5910	ART GOOOS.....	34	40 822	21.3	.1
0760	OTHER CONSTRUCTION MATERIALS.....	59	256 762	23.1	.9	5960	OTHER NONOURABLE GOOOS.....	62	22 532	11.2	.1
1100	FERROUS METALS.....	480	239 582	17.1	.8	9700	SERVICE RECEIPTS, LABOR CHARGES...	951	112 017	7.1	.4
1300	ELEC. APPARATUS AND EQUIPMENT.....	544	192 416	14.0	.7	9940	OTHER RENTAL RECEIPTS.....	400	30 777	5.1	.1
1500	ELECTRONIC PARTS AND EQUIPMENT.....	78	21 459	6.5	.1	-	COMMODITIES, N.E.C.....	(X)	157 921	(X)	.5
1600	HAROWARE.....	984	524 855	15.3	1.8		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)				
1700	PLUMBING, HEATING EQUIP. (HYORO)..	427	169 616	13.0	.6		TOTAL.....	9 016	12 909 883	(X)	100.0
1800	WARM-AIR HEATING, COOLING EQUIP...	198	37 623	5.8	.1	0450	OFFICE AND BUSINESS FURNITURE.....	205	31 798	9.6	.2
2000	OFFICE MACHINES AND EQUIPMENT.....	98	18 787	7.6	.1	0560	OTHER HOME FURNISHINGS.....	46	10 242	8.0	.1
2100	CONSTRUCTION, MINING MACH., EQUIP.	204	44 991	10.3	.2	0900	TOYS AND HOBBY GOOOS AND SUPPLIES.	85	15 132	12.8	.1
2200	FARM MACHINERY AND EQUIPMENT.....	108	21 674	12.8	.1	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	143	65 542	15.6	.5
2300	FOOD PROCESSING MACHINERY, EQUIP..	174	75 527	6.7	.3	1300	ELEC. APPARATUS AND EQUIPMENT.....	47	11 768	4.1	.1
2312	COML. FOOD PROCESSING MACHINERY..	63	17 194	2.0	.1	1500	ELECTRONIC PARTS AND EQUIPMENT....	43	6 862	5.0	.1
2313	PACKING, PACKAGING, BOTTLE MACH..	138	39 718	3.9	.1	2000	OFFICE MACHINES AND EQUIPMENT.....	67	7 784	6.4	.1
-	COMMOOTITIES, N.E.C.....	(X)	18 615	(X)	.1	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	63	8 821	2.9	.1
2320	GENERAL PURPOSE INDUSTRIAL MACH...	1 134	213 908	10.0	.7	2500	DENTAL SUPPLIES.....	1 014	836 066	78.5	6.5
2321	PUMPS AND PUMPING EQUIPMENT.....	710	110 716	8.1	.4	2511	EQUIP. (CHAIRS, X-RAYS, ETC.)....	763	306 354	33.1	2.4
2322	AIR AND GAS COMPRESSORS.....	399	29 105	3.4	.1	2512	DENTAL PRECIOUS METALS.....	606	31 092	4.2	.2
2328	OTHER GENERAL INDUSTRIAL EQUIP...	395	52 798	7.2	.2	2513	ARTIFICIAL TEETH.....	617	55 272	7.4	.4
-	COMMOOTITIES, N.E.C.....	(X)	21 289	(X)	.1	2514	OTHER DENTAL EQUIP. AND SUPPLIES.	876	443 348	46.7	3.4
2340	METALWORKING MACHINERY, EQUIPMENT.	946	218 715	11.5	.8	2520	RELIGIOUS, SCHOOL SUPPLIES.....	1 137	941 901	77.0	7.3
2341	MACHINE TOOLS, METAL CUTTING.....	638	115 018	8.5	.4						

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+		
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)--CON.						SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)-- CON.						
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	4 005	6 752 201	90.7	52.3								
2531	SURGICAL, MED. INSTRUMENTS, EQUIP.	2 722	2 858 702	54.4	22.1	5300	PETROLEUM AND PETROLEUM PRODUCTS..	20	3 797	11.6	.1		
2532	SURG., ORTHO., PROST. APPLIANCES.	1 320	733 583	38.7	5.7	5600	FARM SUPPLIES.....	28	3 682	14.2	.1		
2533	OTHER SURGICAL, MED., HOSP. EQUIP	2 443	3 159 916	61.6	24.5	5960	OTHER NONDURABLE GOODS.....	121	15 618	12.3	.3		
						9700	SERVICE RECEIPTS, LABOR CHARGES...	482	35 063	8.9	.8		
2540	OPTICAL, OPHTHALMIC GOODS.....	1 852	1 471 754	84.3	11.4	-	COMMODITIES, N.E.C.....	(X)	30 879	(X)	.7		
2541	OPHTHALMIC GOODS.....	893	553 658	59.5	4.3								
2542	OPTICAL GOODS, EXCEPT CAMERAS...	786	421 061	51.9	3.3		TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES (SIC 5088)						
2543	OPTOMETRIC EQUIPMENT, SUPPLIES...	449	113 210	21.5	.9								
2544	PRESCRIPTION GRINDING.....	841	383 825	58.0	3.0								
							TOTAL.....	2 542	9 095 276	(X)	100.0		
2580	OTHER PROFESSIONAL EQUIPMENT.....	1 811	2 169 544	65.9	16.8								
2581	ARCHITECTS' EQUIP. AND SUPPLIES..	280	66 945	27.3	.5	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	109	50 327	13.9	.6		
2582	DRAFTING INSTRUMENTS.....	328	90 373	16.7	.7	0800	SPORTING, REC. GOODS AND SUPPLIES.	74	12 050	9.0	.1		
2583	ENGINEERS' EQUIPMENT, SUPPLIES...	467	155 193	22.5	1.2	1300	ELEC. APPARATUS AND EQUIPMENT....	83	212 235	13.6	2.3		
2584	LABORATORY EQUIPMENT.....	546	720 294	50.8	5.6	1500	ELECTRONIC PARTS AND EQUIPMENT...	56	24 308	4.5	.3		
2585	SCIENTIFIC INSTRUMENTS.....	572	505 967	30.1	3.9	1600	HARDWARE.....	57	7 248	7.9	.1		
2586	VETERINARIANS' EQUIP., SUPPLIES..	316	194 210	32.0	1.5	1800	WARM-AIR HEATING, COOLING EQUIP...	37	21 631	13.0	.2		
2587	OTHER PROFESSIONAL EQUIPMENT.....	603	436 562	32.3	3.4	2100	CONSTRUCTION, MINING MACH., EQUIP.	62	12 451	1.9	.1		
						2320	GENERAL PURPOSE INDUSTRIAL MACH...	65	7 912	1.7	.1		
2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	47	12 673	13.9	.1	2350	MATERIALS HANDLING EQUIPMENT.....	48	5 245	3.1	.1		
3200	STATIONERY SUPPLIES.....	66	11 983	6.8	.1	2370	OIL WELL, OIL REFINING EQUIPMENT..	50	16 360	1.7	.2		
3400	PHARMACEUTICALS, COSMETICS, ETC...	225	80 485	16.1	.6								
3600	NOTIONS AND OTHER DRY GOODS.....	14	10 397	19.6	.1	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	79	24 071	2.9	.3		
4730	CANNED FOODS.....	34	6 989	5.6	.1	2400	POWER TRANSMISSION EQUIPMENT.....	42	68 895	10.6	.8		
5200	CHEMICALS AND ALLIED PRODUCTS.....	180	119 028	11.2	.9	2420	INDUSTRIAL VALVES, FITTINGS.....	72	10 562	3.5	.1		
5270	INDUSTRIAL GASES.....	44	18 799	9.1	.1	2450	OTHER INDUSTRIAL SUPPLIES.....	79	7 734	4.5	.1		
5900	BOOKS, PERIODICALS, PRINTED MAT...	35	10 838	10.7	.1	2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	1 463	4 428 920	90.8	48.7		
9700	SERVICE RECEIPTS, LABOR CHARGES...	1 024	199 324	8.8	1.5	2720	MARINE MACHINERY, EQUIPMENT.....	940	1 797 286	57.4	19.8		
9711	LABOR CHARGES.....	874	99 063	5.5	.8	2721	SHIPS, BOATS (NOT PLEASURE).....	175	345 161	60.8	3.8		
9712	PARTS INSTALLED IN REPAIR WORK...	671	55 998	3.5	.4	2722	MARINE PROPULSION MACHINERY.....	383	635 328	32.7	7.0		
9713	OTHER SERVICE RECEIPTS.....	229	44 263	6.3	.3	2723	MARINE SUPPLIES.....	707	816 797	64.4	9.0		
9940	OTHER RENTAL RECEIPTS.....	239	13 738	4.4	.1	2760	OTHER TRANSPORTATION EQUIPMENT...	374	2 132 264	71.2	23.4		
-	COMMODITIES, N.E.C.....	(X)	96 214	(X)	.7	2761	RAILROAD EQUIPMENT AND SUPPLIES..	319	2 065 960	74.8	22.7		
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)					2762	OTHER TRANSPORTATION EQUIP.....	158	66 304	17.3	.7		
	TOTAL.....	6 616	4 532 472	(X)	100.0	3500	PIECE GOODS.....	27	5 144	10.3	.1		
						4750	OTHER GROCERY SPECIALTIES.....	37	5 950	10.2	.1		
0450	OFFICE AND BUSINESS FURNITURE.....	20	2 557	15.8	.1	5300	PETROLEUM AND PETROLEUM PRODUCTS..	121	38 392	10.2	.4		
0800	SPORTING, REC. GOODS AND SUPPLIES.	38	6 510	13.4	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	301	165 130	11.9	1.8		
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	33	2 730	9.0	.1	9711	LABOR CHARGES.....	271	99 141	8.3	1.1		
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	23	8 963	25.3	.2	9712	PARTS INSTALLED IN REPAIR WORK...	202	44 756	6.8	.5		
1400	ELEC. APPLIANCES, HOUSEHOLD.....	30	7 366	17.6	.2	9713	OTHER SERVICE RECEIPTS.....	169	21 233	3.8	.2		
1600	HARDWARE.....	49	2 911	10.6	.1								
1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	49	2 746	3.9	.1	9800	MISCELLANEOUS COMMODITIES.....	27	6 068	11.7	.1		
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	109	7 972	8.2	.2	9940	OTHER RENTAL RECEIPTS.....	117	8 042	2.4	.1		
2200	FARM MACHINERY AND EQUIPMENT.....	14	2 396	16.6	.1	-	COMMODITIES, N.E.C.....	(X)	27 051	(X)	.3		
2300	FOOD PROCESSING MACHINERY, EQUIP...	14	2 404	17.8	.1		SCRAP, WASTE MATERIALS (SIC 5093)						
2320	GENERAL PURPOSE INDUSTRIAL MACH...	106	34 568	18.2	.8		TOTAL.....	7 428	10 350 085	(X)	100.0		
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	60	5 482	6.9	.1								
2420	INDUSTRIAL VALVES, FITTINGS.....	49	5 292	6.6	.1	0240	USED AUTO PTS., EQUIP., ACCESSORIES.	466	28 016	12.4	.3		
2450	OTHER INDUSTRIAL SUPPLIES.....	84	12 856	12.2	.3	1100	FERROUS METALS.....	456	132 557	17.0	1.3		
2520	RELIGIOUS, SCHOOL SUPPLIES.....	31	2 427	14.9	.1	1170	NONFERROUS METALS.....	408	117 417	12.1	1.1		
2600	BEAUTY, BARBER EQUIPMENT, SUPPLIES	2 099	956 524	93.1	21.1								
2620	CUSTODIAL EQUIPMENT, SUPPLIES.....	2 204	1 207 830	88.7	26.6	2800	IRON AND STEEL SCRAP.....	4 780	5 612 257	73.5	54.2		
2640	LAUNDRY, DRY-CLEANING EQUIPMENT...	916	572 612	77.5	12.6	2811	PREP. IRON, CARBON STEEL SCRAP (PROCESSED AT THIS ESTABLISHMENT)	3 033	2 074 452	55.5	25.8		
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	1 825	1 506 782	85.5	33.2								
2900	JEWELRY AND PRECIOUS STONES.....	17	2 383	9.8	.1	2812	PREP. IRON, CARBON STEEL SCRAP (NOT PROCESSED AT THIS ESTAB.)...	1 369	2 056 291	56.1	19.9		
						2813	UNPREP. IRON, CARBON STEEL SCRAP.	1 628	378 163	22.1	3.7		
3030	OTHER DURABLE GOODS.....	37	3 323	20.5	.1	2814	PREP. ALLOY, STAINLESS SCRAP (PROCESSED AT THIS ESTABLISHMENT)	892	328 214	16.0	3.2		
3300	INDUS., PERSONAL SERVICE PAPER...	117	19 964	24.0	.4								
3400	PHARMACEUTICALS, COSMETICS, ETC...	80	15 736	14.5	.3								
3500	PIECE GOODS.....	33	4 918	21.3	.1	2815	PREP. ALLOY, STAINLESS SCRAP (NOT PROCESSED AT THIS ESTAB.)...	501	106 797	9.2	1.0		
4750	OTHER GROCERY SPECIALTIES.....	20	19 721	35.4	.4	2816	UNPREP. ALLOY AND STAINLESS SCRAP	792	68 340	6.7	.7		
5200	CHEMICALS AND ALLIED PRODUCTS.....	147	26 460	11.4	.6								

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+		
	SCRAP, WASTE MATERIALS (SIC 5093) -- CON.						DURABLE GOODS, N.E.C. (SIC 5099) -- CON.						
2820	WASTE AND SECONDARY MATERIALS.....	5 609	4 372 241	62.8	42.2	1600	HAKOWARE.....	208	57 432	11.6	.5		
2821	NICKEL ALLOY SCRAP.....	634	122 625	9.1	1.2	1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	100	7 002	4.1	.1		
2822	PRECIOUS METAL SCRAP.....	304	44 003	10.8	.4	2000	OFFICE MACHINES AND EQUIPMENT.....	13	6 892	7.2	.1		
2823	SPECIAL METAL SCRAP.....	311	53 804	8.8	.5	2040	STORE MACHINES, FIXTURES.....	78	10 667	13.5	.1		
2824	WASTE RAGS, TEXTILE WASTE.....	697	438 076	58.7	4.2	2250	GARDEN MACHINERY AND EQUIPMENT....	56	21 134	7.7	.2		
2825	WIPING CLOTHS.....	416	152 472	50.0	1.5	2320	GENERAL PURPOSE INDUSTRIAL MACH...	120	48 727	11.6	.4		
2826	WASTE PAPER.....	1 871	1 256 814	72.8	12.1	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	136	15 884	3.8	.1		
2827	ZINC SCRAP.....	845	56 815	3.2	.5	2450	OTHER INDUSTRIAL SUPPLIES.....	113	7 247	4.6	.1		
2828	ALUMINUM SCRAP.....	2 853	792 183	20.2	7.7	2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	37	6 654	8.0	.1		
2829	COPPER AND COPPER ALLOY SCRAP....	2 815	955 408	25.7	9.2	3000	MUSICAL INSTRUMENTS.....	755	1 020 430	84.1	9.3		
2831	LEAD SCRAP.....	2 050	160 995	5.8	1.6	3020	FOREST PRODUCTS, EXCEPT LUMBER....	1 667	3 934 739	84.9	35.8		
2832	OTHER NONFERROUS METALLIC SCRAP..	1 455	243 389	9.6	2.4	3030	OTHER DURABLE GOODS.....	3 424	5 094 952	90.8	46.3		
2833	OTHER WASTE MATERIALS, SCRAP.....	516	95 657	19.3	.9	3100	PRINTING AND WRITING PAPER.....	43	9 866	23.6	.1		
3300	INOUS., PERSONAL SERVICE PAPER....	31	5 549	22.7	.1	3300	INDUS., PERSONAL SERVICE PAPER....	177	88 242	19.4	.8		
4730	CANNED FOODS.....	37	5 351	5.3	.1	3400	PHARMACEUTICALS, COSMETICS, ETC...	53	7 492	9.2	.1		
9700	SERVICE RECEIPTS, LABOR CHARGES...	352	29 738	7.6	.3	3500	PIECE GOODS.....	126	59 048	12.7	.5		
9940	OTHER RENTAL RECEIPTS.....	204	8 235	3.0	.1	4000	FROZEN FOODS.....	55	31 812	37.1	.3		
-	COMMODITIES, N.E.C.....	(X)	38 724	(X)	.4	4750	OTHER GROCERY SPECIALTIES.....	38	6 359	24.3	.1		
	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)					4900	GRAIN AND BEANS.....	173	139 228	21.5	1.3		
	TOTAL.....	4 211	9 599 753	(X)	100.0	5000	LIVESTOCK (EXCLUDE HORSES, MULES)..	120	7 523	2.3	.1		
0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	77	9 745	8.4	.1	5250	PLASTICS AND PLASTICS MATERIALS...	52	18 204	28.6	.2		
0560	OTHER HOME FURNISHINGS.....	62	10 089	7.9	.1	5600	FARM SUPPLIES.....	121	24 578	5.9	.2		
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	47	6 299	5.1	.1	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	52	13 269	4.8	.1		
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	24	5 205	10.4	.1	5900	BOOKS, PERIODICALS, PRINTED MAT...	153	12 611	7.2	.1		
1170	NONFERROUS METALS.....	61	42 769	20.0	.4	5960	OTHER NONDURABLE GOODS.....	140	40 889	10.4	.4		
1200	COAL AND COKE.....	25	13 579	9.4	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	518	34 630	5.9	.3		
1400	ELEC. APPLIANCES, HOUSEHOLD.....	67	15 555	8.1	.2	9800	MISCELLANEOUS COMMODITIES.....	63	25 954	8.7	.2		
1500	ELECTRONIC PARTS AND EQUIPMENT....	22	6 094	5.1	.1	9940	OTHER RENTAL RECEIPTS.....	156	16 468	8.1	.1		
2540	OPTICAL, OPHTHALMIC GOODS.....	17	6 913	33.0	.1	-	COMMODITIES, N.E.C.....	(X)	49 625	(X)	.5		
2900	JEWELRY AND PRECIOUS STONES.....	4 211	9 338 745	97.3	97.3		PRINTING AND WRITING PAPER (SIC 5111)						
2911	CLOCKS, WATCHES, WATCH MOVEMENTS.	1 725	1 693 481	72.1	17.6		TOTAL.....	1 405	10 830 572	(X)	100.0		
2912	COSTUME JEWELRY.....	1 512	888 380	63.1	9.3	0450	OFFICE AND BUSINESS FURNITURE.....	81	9 237	1.9	.1		
2913	JEWELERS' TOOLS, FINDINGS, ETC....	522	216 428	34.1	2.3	0760	OTHER CONSTRUCTION MATERIALS.....	11	6 132	10.5	.1		
2914	PRECIOUS STONES (GEM) AND METALS.	1 561	6 267 506	92.6	65.3	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	90	27 685	7.0	.3		
2915	SILVERWARE, PLATED WARE, ETC.....	676	272 950	33.2	2.8	2000	OFFICE MACHINES AND EQUIPMENT.....	159	65 976	11.7	.6		
3030	OTHER DURABLE GOODS.....	86	18 579	13.0	.2	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	33	10 047	6.4	.1		
3400	PHARMACEUTICALS, COSMETICS, ETC...	59	28 109	8.6	.3	2450	OTHER INDUSTRIAL SUPPLIES.....	131	36 791	5.0	.3		
3600	NOTIONS AND OTHER DRY GOODS.....	32	16 097	8.9	.2	2620	CUSTOMER EQUIPMENT, SUPPLIES.....	55	10 763	3.6	.1		
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	46	13 719	7.3	.1	3100	PRINTING AND WRITING PAPER.....	1 405	9 629 497	88.9	88.9		
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	58	5 477	4.4	.1	3111	PRINTING, WRITING PAPER.....	1 339	7 740 905	81.0	71.5		
4700	COFFEE, TEA, AND SPICES.....	27	9 979	12.0	.1	3112	ROLL NEWSPRINT, ROTOGRAVURE.....	304	1 888 592	52.2	17.4		
5910	ART GOODS.....	155	23 159	9.4	.2	3200	STATIONERY SUPPLIES.....	330	174 520	12.1	1.6		
5960	OTHER NONDURABLE GOODS.....	44	5 751	6.0	.1	3211	BUSINESS FORMS.....	146	32 069	4.0	.3		
-	COMMODITIES, N.E.C.....	(X)	23 890	(X)	.2	3212	STATIONERY.....	210	36 935	3.3	.3		
	DURABLE GOODS, N.E.C. (SIC 5099)					3213	CARBON PAPER, STENCIL PAPER, ETC.	186	17 632	2.3	.2		
	TOTAL.....	5 496	11 002 050	(X)	100.0	3214	GREETING CARDS.....	47	6 191	4.0	.1		
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	151	28 693	6.1	.3	3215	OTHER STATIONERY SUPPLIES.....	136	81 693	12.0	.8		
0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	52	13 504	4.9	.1	3300	INOUS., PERSONAL SERVICE PAPER....	451	692 171	18.1	6.4		
0560	OTHER HOME FURNISHINGS.....	134	9 009	2.3	.1	3311	PAPERBOARD, BOXBOARD BOXES.....	199	98 538	6.5	.9		
0600	LUMBER; ROUGH, DRESSED, FINISHED..	172	45 086	14.6	.4	3312	PAPER DISHES, CUPS, AND NAPKINS..	212	64 186	4.4	.6		
0650	PLYWOOD, MILLWORK.....	147	9 161	3.2	.1	3313	INDUSTRIAL PAPER (BAGS, ETC.)....	320	340 422	12.6	3.1		
0700	BRICK, BLOCK, TILE, CEMENT, ETC....	35	6 125	19.4	.1	3314	OTHER INDUSTRIAL, PERSONAL PAPER.	233	189 025	9.3	1.7		
0800	SPORTING, REC. GOODS AND SUPPLIES.	139	9 751	2.4	.1	5200	CHEMICALS AND ALLIED PRODUCTS.....	116	32 981	4.3	.3		
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	62	10 532	3.6	.1	5910	ART GOODS.....	20	7 010	5.3	.1		
1100	FERROUS METALS.....	142	11 426	2.2	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	120	51 733	5.2	.5		
1170	NONFERROUS METALS.....	53	9 006	7.2	.1	9940	OTHER RENTAL RECEIPTS.....	83	43 883	8.7	.4		
1400	ELEC. APPLIANCES, HOUSEHOLD.....	165	17 295	6.7	.2	-	COMMODITIES, N.E.C.....	(X)	32 146	(X)	.3		
1500	ELECTRONIC PARTS AND EQUIPMENT....	147	14 904	7.3	.1								

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				hand- ling line	All estab- lish- ments					hand- ling line	All estab- lish- ments
	STATIONERY SUPPLIES (SIC 5112)						INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)--CON.				
	TOTAL.....	6 326	7 156 340	(X)	100.0						
0400	HOUSEHOLD AND LAWN FURNITURE.....	23	7 066	10.5	.1	5250	PLASTICS AND PLASTICS MATERIALS...	130	62 286	12.7	.4
0450	OFFICE AND BUSINESS FURNITURE.....	2 133	367 937	19.5	5.1	5600	FARM SUPPLIES.....	59	31 572	4.8	.2
0560	OTHER HOME FURNISHINGS.....	36	6 471	7.9	.1	5960	OTHER NONDURABLE GOODS.....	73	9 620	2.3	.1
0900	TOYS AND HOBBY GOODS AND SUPPLIES.....	133	13 800	9.0	.2	9700	SERVICE RECEIPTS, LABOR CHARGES...	66	9 228	4.9	.1
1400	ELEC. APPLIANCES, HOUSEHOLD.....	26	3 831	5.0	.1	-	COMMODITIES, N.E.C.....	(X)	115 496	(X)	.8
1600	HARDWARE.....	35	5 035	6.5	.1		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES (SIC 5122)				
2000	OFFICE MACHINES AND EQUIPMENT.....	1 912	180 656	11.1	2.5		TOTAL.....	3 617	19 445 157	(X)	100.0
2040	STORE MACHINES, FIXTURES.....	142	51 284	7.7	.7	0560	OTHER HOME FURNISHINGS.....	214	152 499	11.7	.8
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	427	38 166	5.1	.5	0900	TOYS AND HOBBY GOODS AND SUPPLIES...	264	49 639	3.2	.3
2450	OTHER INDUSTRIAL SUPPLIES.....	235	8 170	5.0	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	285	83 387	4.1	.4
2520	RELIGIOUS, SCHOOL SUPPLIES.....	136	6 207	10.1	.1	1600	HARDWARE.....	119	32 724	4.7	.2
3030	OTHER DURABLE GOODS.....	23	5 543	15.9	.1	2520	RELIGIOUS, SCHOOL SUPPLIES.....	209	35 930	3.2	.2
3100	PRINTING AND WRITING PAPER.....	1 320	161 373	12.9	2.3	2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	318	121 447	4.0	.6
3111	PRINTING, WRITING PAPER.....	1 316	161 030	12.9	2.3	2900	JEWELRY AND PRECIOUS STONES.....	236	321 417	12.3	1.7
-	COMMODITIES, N.E.C.....	(X)	343	(X)	(Z)	3200	STATIONERY SUPPLIES.....	286	61 816	3.5	.3
3200	STATIONERY SUPPLIES.....	6 326	5 836 418	81.6	81.6	3300	INDUS., PERSONAL SERVICE PAPER....	59	9 735	4.1	.1
3211	BUSINESS FORMS.....	4 646	2 641 005	59.0	36.9	3400	PHARMACEUTICALS, COSMETICS, ETC...	3 617	17 748 660	91.3	91.3
3212	STATIONERY.....	2 276	610 432	22.9	8.5	3411	DRUGS AND PHARMACEUTICALS.....	2 084	9 314 142	73.6	47.9
3213	CARBON PAPER, STENCIL PAPER, ETC.	3 175	810 500	23.7	11.3	3412	PROPRIETARY (PATENT) MEDICINES...	1 210	2 496 860	30.1	12.8
3214	GREETING CARDS.....	953	708 968	46.7	9.9	3413	COSMETICS.....	1 391	1 452 443	20.2	7.5
3215	OTHER STATIONERY SUPPLIES.....	3 259	1 065 513	31.0	14.9	3414	PERFUMES.....	512	365 514	14.7	1.9
3300	INDUS., PERSONAL SERVICE PAPER....	403	199 835	16.1	2.8	3415	OTHER HEALTH, BEAUTY PRODUCTS...	1 679	4 119 701	35.0	21.2
3311	PAPERBOARD, BOXBOARD BOXES.....	161	8 885	6.1	.1	3600	NOTIONS AND OTHER DRY GOODS.....	304	104 700	8.1	.5
3312	PAPER DISHES, CUPS, AND NAPKINS...	199	73 692	6.9	1.0	3700	MEN'S, BOYS' CLOTHING, FURNISHING.	99	21 096	2.9	.1
3313	INDUSTRIAL PAPER (BAGS, ETC.).....	185	14 085	1.8	.2	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	119	29 136	3.8	.1
3314	OTHER INDUSTRIAL, PERSONAL PAPER.	130	103 173	9.7	1.4	3900	FOOTWEAR.....	82	13 668	2.4	.1
3400	PHARMACEUTICALS, COSMETICS, ETC...	32	4 899	21.0	.1	4300	CONFECTIONERY.....	124	37 452	4.8	.2
5200	CHEMICALS AND ALLIED PRODUCTS.....	40	4 803	5.7	.1	4740	FOOD, BEVERAGE BASIC MATERIALS...	33	14 611	15.0	.1
5900	BOOKS, PERIODICALS, PRINTED MAT...	238	43 056	4.4	.6	4750	OTHER GROCERY SPECIALTIES.....	138	120 872	11.0	.6
5910	ART GOODS.....	433	103 928	8.8	1.5	5200	CHEMICALS AND ALLIED PRODUCTS...	137	135 060	9.2	.7
5960	OTHER NONDURABLE GOODS.....	27	7 615	11.5	.1	5250	PLASTICS AND PLASTICS MATERIALS...	15	14 238	7.5	.1
9700	SERVICE RECEIPTS, LABOR CHARGES...	843	48 629	8.1	.7	5600	FARM SUPPLIES.....	94	56 579	7.3	.3
9800	MISCELLANEOUS COMMODITIES.....	88	16 896	18.9	.2	5700	TOBACCO AND TOBACCO PRODUCTS.....	88	91 501	13.3	.5
9940	OTHER RENTAL RECEIPTS.....	349	7 106	3.4	.1	5960	OTHER NONDURABLE GOODS.....	127	64 875	7.1	.3
-	COMMODITIES, N.E.C.....	(X)	27 616	(X)	.4	-	COMMODITIES, N.E.C.....	(X)	124 115	(X)	.6
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)						PIECE GOODS (SIC 5133)				
	TOTAL.....	3 946	14 521 645	(X)	100.0		TOTAL.....	4 123	18 036 341	(X)	100.0
0450	OFFICE AND BUSINESS FURNITURE.....	86	8 359	3.7	.1	0520	LINENS, DOMESTICS, DRAPES, SHADES.	162	533 380	17.2	3.0
0600	LUMBER; ROUGH, DRESSED, FINISHED...	26	25 447	4.7	.2	0540	FLOOR COVERINGS.....	79	118 277	5.4	.7
0760	OTHER CONSTRUCTION MATERIALS.....	84	16 684	3.1	.1	0560	OTHER HOME FURNISHINGS.....	88	138 184	5.5	.8
1170	NONFERROUS METALS.....	40	17 322	5.3	.1	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	21	10 743	18.5	.1
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	228	46 927	8.0	.3	1400	ELEC. APPLIANCES, HOUSEHOLD.....	52	17 127	21.1	.1
2450	OTHER INDUSTRIAL SUPPLIES.....	250	163 075	15.9	1.1	2670	OTHER SERVICE ESTABLISHMENT EQUIP.	125	93 011	4.5	.5
2620	CUSTODIAL EQUIPMENT, SUPPLIES.....	548	132 802	10.3	.9	3300	INDUS., PERSONAL SERVICE PAPER....	38	9 461	9.7	.1
3020	FOREST PRODUCTS, EXCEPT LUMBER...	53	116 786	18.1	.8	3500	PIECE GOODS.....	4 123	16 594 516	92.0	92.0
3100	PRINTING AND WRITING PAPER.....	499	467 627	22.6	3.2	3600	NOTIONS AND OTHER DRY GOODS.....	243	98 630	8.5	.5
3111	PRINTING, WRITING PAPER.....	476	434 641	21.7	3.0	3700	MEN'S, BOYS' CLOTHING, FURNISHING.	120	97 336	3.8	.5
3112	ROLL NEWSPRINT, ROTOGRAVURE.....	177	32 986	5.4	.2	3715	MEN'S, BOYS' UNDERWEAR, ETC.....	89	84 748	3.4	.5
3200	STATIONERY SUPPLIES.....	390	111 446	9.8	.8	-	COMMODITIES, N.E.C.....	(X)	12 588	(X)	.1
3300	INDUS., PERSONAL SERVICE PAPER....	3 946	12 638 101	87.0	87.0	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	128	86 218	3.8	.5
3400	PHARMACEUTICALS, COSMETICS, ETC...	63	54 491	6.9	.4	3815	WOMEN'S, MISSES' UNDERWEAR, ETC..	81	43 049	2.0	.2
4000	FROZEN FOODS.....	58	26 433	14.9	.2	3819	OTHER WOMEN'S, MISSES' CLOTHING..	66	13 694	11.0	.1
4300	CONFECTIONERY.....	80	9 980	7.2	.1	-	COMMODITIES, N.E.C.....	(X)	24 475	(X)	.2
4700	COFFEE, TEA, AND SPICES.....	69	19 436	4.4	.1	3900	FOOTWEAR.....	75	24 241	18.9	.1
4730	CANNED FOODS.....	66	13 358	11.6	.1	4000	FROZEN FOODS.....	43	10 303	15.8	.1
4740	FOOD, BEVERAGE BASIC MATERIALS...	44	7 847	8.5	.1	4800	COTTON.....	44	9 674	25.9	.1
4750	OTHER GROCERY SPECIALTIES.....	142	151 600	14.1	1.0	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	92	30 363	16.2	.2
5200	CHEMICALS AND ALLIED PRODUCTS.....	347	265 722	16.1	1.8						

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A.											
CL code	Kind of business and commodity line	Sales of specified lines				CL code	Kind of business and commodity line	Sales of specified lines			
		Estab-lish-ments (number)	Amount (\$1,000)	As percent of total sales of--				Estab-lish-ments (number)	Amount (\$1,000)	As percent of total sales of--	
				Estab-lish-ments hand-ling line	All estab-lish-ments+					Estab-lish-ments hand-ling line	All estab-lish-ments+
	PIECE GOODS (SIC 5133)--CON.						FOOTWEAR (SIC 5139)				
5960	OTHER NONDURABLE GOODS.....	92	76 183	19.3	.4		TOTAL.....	1 147	3 824 783	(X)	100.0
-	COMMOITIES, N.E.C.....	(X)	88 694	(X)	.5	0800	SPORTING, REC. GOODS AND SUPPLIES.	70	14 721	8.5	.4
	NOTIONS AND OTHER DRY GOODS (SIC 5134)					0900	TOYS AND HOBBY GOODS AND SUPPLIES.	46	3 451	2.2	.1
	TOTAL.....	1 371	1 988 886	(X)	100.0	2670	OTHER SERVICE ESTABLISHMENT EQUIP.	34	3 093	3.4	.1
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)					3030	OTHER DURABLE GOODS.....	45	6 012	3.5	.2
	TOTAL.....	2 369	7 326 138	(X)	100.0	3600	NOTIONS AND OTHER DRY GOODS.....	56	7 613	4.7	.2
0520	LINENS, DOMESTICS, DRAPES, SHADES.	180	34 020	11.5	.5	3700	MEN'S, BOYS' CLOTHING, FURNISHING.	116	29 890	8.9	.8
0560	OTHER HOME FURNISHINGS.....	83	4 317	2.3	.1	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	119	37 517	9.6	1.0
0800	SPORTING, REC. GOODS AND SUPPLIES.	119	24 789	8.3	.3	3900	FOOTWEAR.....	1 147	3 716 612	97.2	97.2
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	79	6 734	2.6	.1	3911	MEN'S FOOTWEAR.....	731	1 440 560	53.3	37.7
1100	FERROUS METALS.....	66	30 567	14.2	.4	3912	WOMEN'S FOOTWEAR.....	841	1 551 928	48.5	40.6
2320	GENERAL PURPOSE INDUSTRIAL MACH..	21	4 536	5.0	.1	3913	BOYS' FOOTWEAR.....	472	251 793	12.7	6.6
2450	OTHER INDUSTRIAL SUPPLIES.....	27	7 181	5.3	.1	3914	MISSES' AND GIRLS' FOOTWEAR.....	431	323 266	17.4	8.5
2900	JEWELRY AND PRECIOUS STONES.....	65	5 649	2.5	.1	3915	INFANTS' FOOTWEAR.....	286	80 724	8.4	2.1
3030	OTHER DURABLE GOODS.....	69	5 415	1.8	.1	3916	SHOE ACCESSORIES.....	202	68 341	12.9	1.8
3400	PHARMACEUTICALS, COSMETICS, ETC...	38	3 934	2.2	.1	5960	OTHER NONDURABLE GOODS.....	21	2 214	2.5	.1
						-	COMMOITIES, N.E.C.....	(X)	3 660	(X)	.1
							GROCERIES, GENERAL LINE (SIC 5141)				
							TOTAL.....	3 178	41 038 862	(X)	100.0
3500	PIECE GOODS.....	143	30 836	11.6	.4	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	56	26 261	3.7	.1
3600	NOTIONS AND OTHER DRY GOODS.....	136	12 604	3.7	.2	0560	OTHER HOME FURNISHINGS.....	687	201 944	2.1	.5
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	2 369	6 641 278	90.7	90.7	0900	TOYS AND HOBBY GOODS AND SUPPLIES.	225	41 202	.9	.1
3711	MEN'S SUITS AND COATS.....	645	965 993	44.3	13.2	1300	ELEC. APPARATUS AND EQUIPMENT.....	94	20 728	1.5	.1
3712	BOYS' SUITS AND COATS.....	287	88 658	7.9	1.2	1400	ELEC. APPLIANCES, HOUSEHOLD.....	358	39 227	1.0	.1
3713	MEN'S SPORTSWEAR (SLACKS, ETC.)...	1 380	2 683 760	59.7	36.6	1600	HAIRWARE.....	347	81 923	1.8	.2
3714	BOYS' SPORTSWEAR (SLACKS, ETC.)...	689	528 649	21.2	7.2	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	73	41 091	5.7	.1
3715	MEN'S, BOYS' UNDERWEAR, ETC.....	584	353 206	27.1	4.8	2040	STORE MACHINES, FIXTURES.....	430	141 599	1.4	.3
3716	MEN'S AND BOYS' NECKWEAR.....	250	75 994	14.2	1.0	2520	RELIGIOUS, SCHOOL SUPPLIES.....	245	31 743	.8	.1
3717	MEN'S AND BOYS' WORK CLOTHING....	574	1 126 350	58.4	15.4	3030	OTHER DURABLE GOODS.....	43	27 057	4.0	.1
3718	OTHER MEN'S, BOYS' CLOTHES, ETC...	851	818 668	44.2	11.2	3100	PRINTING AND WRITING PAPER.....	63	26 494	2.6	.1
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	808	427 459	21.9	5.8	3200	STATIONERY SUPPLIES.....	473	42 154	.8	.1
3900	FOOTWEAR.....	266	39 412	8.3	.5	3300	INOUS., PERSONAL SERVICE PAPER....	1 409	1 049 419	5.6	2.6
5900	BOOKS, PERIODICALS, PRINTED MAT...	55	14 268	12.7	.2	3400	PHARMACEUTICALS, COSMETICS, ETC...	1 344	650 097	3.4	1.6
5960	OTHER NONDURABLE GOODS.....	63	8 725	5.7	.1	4000	FROZEN FOODS.....	2 379	4 214 104	11.7	10.3
9700	SERVICE RECEIPTS, LABOR CHARGES...	49	3 805	3.0	.1	4100	DAIRY PRODUCTS.....	2 215	2 363 449	6.9	5.8
-	COMMOITIES, N.E.C.....	(X)	20 609	(X)	.3	4200	POULTRY AND POULTRY PRODUCTS.....	869	469 369	2.7	1.1
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)					4213	EGGS.....	777	223 827	1.5	.5
	TOTAL.....	3 969	8 718 735	(X)	100.0	4214	OTHER POULTRY (EXCLUDE FROZEN)...	391	233 989	2.7	.6
						-	COMMOITIES, N.E.C.....	(X)	11 553	(X)	(Z)
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	29	4 404	4.9	.1	4300	CONFECTIONERY.....	2 305	1 316 279	4.5	3.2
0520	LINENS, DOMESTICS, DRAPES, SHADES.	107	15 944	6.7	.2	4311	CANDY.....	1 933	784 716	3.0	1.9
0560	OTHER HOME FURNISHINGS.....	93	42 746	15.4	.5	4312	CHEWING GUM.....	1 277	120 914	.9	.3
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	101	10 668	6.2	.1	4313	NUTS, CHIPS, OTHER CONFECTIONS...	1 681	410 649	2.0	1.0
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	30	7 016	23.2	.1	4400	FISH, SEAFOOD (NOT CANNED, FROZ)...	334	100 806	2.0	.2
2900	JEWELRY AND PRECIOUS STONES.....	93	9 551	3.8	.1	4500	MEAT, MEAT PRODUCTS.....	1 331	3 345 011	13.4	8.2
3030	OTHER DURABLE GOODS.....	75	5 044	3.8	.1	4600	FRESH FRUITS AND VEGETABLES.....	1 136	1 297 722	6.0	3.2
3300	INOUS., PERSONAL SERVICE PAPER....	7	122 584	33.5	1.4	4700	COFFEE, TEA, AND SPICES.....	2 790	2 223 914	6.6	5.4
3500	PIECE GOODS.....	148	26 420	10.2	.3	4711	COFFEE, GREEN AND ROASTED.....	2 421	1 515 841	5.0	3.7
3600	NOTIONS AND OTHER DRY GOODS.....	131	15 963	5.3	.2	4712	TEA.....	1 839	365 121	1.6	.9
						4713	SPICES.....	2 046	342 952	1.6	.8
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	647	343 918	23.1	3.9	4720	BREAD AND BAKED GOODS.....	1 210	669 224	3.3	1.6
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	3 969	8 032 220	92.1	92.1	4730	CANNED FOODS.....	3 077	10 339 125	26.1	25.2
3900	FOOTWEAR.....	186	31 405	9.2	.4	4740	FOOD, BEVERAGE BASIC MATERIALS...	585	290 150	3.3	.7
5910	ART GOODS.....	87	6 942	6.2	.1	4750	OTHER GROCERY SPECIALTIES.....	3 021	8 767 612	22.6	21.4
5960	OTHER NONDURABLE GOODS.....	67	10 965	8.3	.1	5200	CHEMICALS AND ALLIED PRODUCTS.....	946	795 061	5.7	1.9
-	COMMOITIES, N.E.C.....	(X)	32 945	(X)	.4	5400	BEER AND ALE.....	124	36 201	2.3	.1
						5600	FARM SUPPLIES.....	207	33 966	1.7	.1
						5700	TOBACCO AND TOBACCO PRODUCTS.....	1 549	1 855 046	8.2	4.5
						5960	OTHER NONDURABLE GOODS.....	609	266 161	3.0	.6

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				hand- ling line	All estab- lish- ments+					hand- ling line	All estab- lish- ments+
	GROCERIES, GENERAL LINE (SIC 5141)-- CON.						FROZEN FOODS (SIC 5142)-- CON.				
9700	SERVICE RECEIPTS, LABOR CHARGES...	139	95 472	2.9	.2		OTHER GROCERY SPECIALTIES--CON.				
-	COMMODITIES, N.E.C.....	(X)	139 251	(X)	.3	4755	FLOUR.....	143	17 202	1.6	.1
	FROZEN FOODS (SIC 5142)					4756	PICKLES, JELLIES, JAMS, ETC.....	304	82 653	3.4	.6
	TOTAL.....	2 709	12 888 705	(X)	100.0	4757	SOFT DRINKS.....	114	28 688	2.3	.2
0560	OTHER HOME FURNISHINGS.....	43	29 890	5.7	.2	4758	SUGAR.....	164	31 456	3.0	.2
1400	ELEC. APPLIANCES, HOUSEHOLD.....	12	7 313	6.2	.1	4759	PET FOODS.....	85	14 163	2.6	.1
3300	INDUS., PERSONAL SERVICE PAPER.....	130	83 923	7.7	.7	4761	OTHER GROCERY SPECIALTIES.....	239	153 027	7.3	1.2
3400	PHARMACEUTICALS, COSMETICS, ETC.....	64	38 193	5.9	.3	-	COMMODITIES, N.E.C.....	(X)	373	(X)	(Z)
3600	NOTIONS AND OTHER DRY GOODS.....	10	7 092	11.7	.1	5200	CHEMICALS AND ALLIED PRODUCTS.....	65	17 597	2.6	.1
						5600	FARM SUPPLIES.....	27	20 980	7.1	.2
4000	FROZEN FOODS.....	2 709	10 556 807	81.9	81.9	-	COMMODITIES, N.E.C.....	(X)	36 729	(X)	.3
4011	DINNERS.....	453	636 993	16.4	4.9		DAIRY PRODUCTS (SIC 5143)				
4012	FISH (PACKAGEO).....	1 336	2 788 462	37.6	21.6		TOTAL.....	3 924	15 027 699	(X)	100.0
4013	VEGETABLES.....	1 189	1 795 027	27.3	13.9	3300	INDUS., PERSONAL SERVICE PAPER.....	91	18 315	6.7	.1
4014	FRUITS AND FRUIT JUICES.....	972	1 174 413	20.4	9.1	4000	FROZEN FOODS.....	465	218 248	14.8	1.5
4015	MEAT (PACKAGEO).....	1 237	1 879 972	31.7	14.6	4011	DINNERS.....	116	23 844	8.1	.2
4016	OTHER FROZEN FOOD.....	1 221	2 281 940	32.7	17.7	4012	FISH (PACKAGEO).....	179	29 491	4.1	.2
4100	DAIRY PRODUCTS.....	492	259 157	7.9	2.0	4014	FRUITS AND FRUIT JUICES.....	237	44 141	4.8	.3
4111	BUTTER.....	183	22 403	2.5	.2	4015	MEAT (PACKAGEO).....	214	78 430	14.2	.5
4112	CHEESE.....	416	130 490	5.5	1.0	4016	OTHER FROZEN FOOD.....	261	35 764	6.0	.2
4113	MILK AND CREAM.....	58	31 360	6.6	.2	-	COMMODITIES, N.E.C.....	(X)	6 576	(X)	(Z)
4114	ICE CREAM.....	79	20 433	3.9	.2	4100	DAIRY PRODUCTS.....	3 924	13 394 281	89.1	89.1
4115	OTHER DAIRY PRODUCTS.....	156	54 471	3.7	.4	4111	BUTTER.....	1 413	808 352	16.0	5.4
4200	POULTRY AND POULTRY PRODUCTS.....	213	116 752	7.9	.9	4112	CHEESE.....	1 866	3 738 933	42.0	24.9
4211	POULTRY, LIVE.....	48	30 606	10.8	.2	4113	MILK AND CREAM.....	2 471	6 299 434	77.4	41.9
4213	EGGS.....	146	36 699	3.5	.3	4114	ICE CREAM.....	1 817	1 039 198	28.4	6.9
4214	OTHER POULTRY (EXCLUDE FROZEN).....	97	44 637	6.4	.3	4115	OTHER DAIRY PRODUCTS.....	1 728	1 508 364	24.1	10.0
-	COMMODITIES, N.E.C.....	(X)	4 810	(X)	(Z)	4200	POULTRY AND POULTRY PRODUCTS.....	480	71 128	5.2	.5
4300	CONFECTIONERY.....	152	160 785	11.2	1.2	4213	EGGS.....	458	52 022	4.0	.3
4400	FISH, SEAFOOD (NOT CANNED, FROZ).....	164	115 863	11.8	.9	4214	OTHER POULTRY (EXCLUDE FROZEN).....	96	15 008	6.8	.1
4500	MEAT, MEAT PRODUCTS.....	232	136 193	9.2	1.1	-	COMMODITIES, N.E.C.....	(X)	4 098	(X)	(Z)
4511	BEEF.....	124	67 484	7.8	.5	4300	CONFECTIONERY.....	283	75 682	3.3	.5
4514	PORK.....	104	26 176	3.6	.2	4311	CANDY.....	206	63 213	2.9	.4
4516	SAUSAGE, OTHER PREPARED MEATS PURCHASED FOR RESALE.....	125	20 980	3.2	.2	4313	NUTS, CHIPS, OTHER CONFECTIONS.....	168	12 120	3.3	.1
4517	OTHER MEAT PRODUCTS.....	83	13 493	2.3	.1	-	COMMODITIES, N.E.C.....	(X)	349	(X)	(Z)
-	COMMODITIES, N.E.C.....	(X)	8 060	(X)	.1	4500	MEAT, MEAT PRODUCTS.....	313	211 756	12.8	1.4
4600	FRESH FRUITS AND VEGETABLES.....	183	143 965	9.9	1.1	4511	BEEF.....	132	93 902	10.2	.6
4611	FRESH FRUITS.....	150	76 805	5.7	.6	4514	PORK.....	94	17 607	5.6	.1
4612	FRESH VEGETABLES.....	137	67 160	7.2	.5	4516	SAUSAGE, OTHER PREPARED MEATS PURCHASED FOR RESALE.....	217	57 120	8.9	.4
4700	COFFEE, TEA, AND SPICES.....	220	69 201	3.7	.5	4517	OTHER MEAT PRODUCTS.....	148	36 944	5.3	.2
4711	COFFEE, GREEN AND ROASTED.....	142	33 099	3.2	.3	-	COMMODITIES, N.E.C.....	(X)	6 183	(X)	(Z)
4712	TEA.....	115	15 380	1.7	.1	4600	FRESH FRUITS AND VEGETABLES.....	81	13 982	6.4	.1
4713	SPICES.....	132	20 722	2.1	.2	4700	COFFEE, TEA, AND SPICES.....	131	8 933	2.0	.1
4720	BREAD AND BAKED GOODS.....	176	82 072	5.0	.6	4720	BREAD AND BAKED GOODS.....	178	18 540	3.3	.1
4721	BREAD.....	92	31 380	4.1	.2	4722	OTHER BAKED GOODS.....	134	11 393	3.6	.1
4722	OTHER BAKED GOODS.....	154	50 692	4.1	.4	-	COMMODITIES, N.E.C.....	(X)	7 147	(X)	(Z)
4730	CANNED FOODS.....	490	549 769	13.6	4.3	4730	CANNED FOODS.....	386	142 558	8.4	.9
4731	CANNED-BOTTLED FRUITS, VEGETABLE.....	331	288 056	9.7	2.2	4731	CANNED-BOTTLED FRUITS, VEGETABLE.....	291	74 517	5.4	.5
4732	CANNED-BOTTLED BABY FOODS.....	42	8 402	2.6	.1	4733	CANNED MEATS.....	123	19 529	5.6	.1
4733	CANNED MEATS.....	176	33 627	3.1	.3	4734	CANNED FISH AND SEAFOOD.....	140	13 694	3.5	.1
4734	CANNED FISH AND SEAFOOD.....	199	82 750	4.3	.6	4736	OTHER CANNED FOODS.....	184	31 355	6.7	.2
4736	OTHER CANNED FOODS.....	228	133 866	7.2	1.0	-	COMMODITIES, N.E.C.....	(X)	3 463	(X)	(Z)
-	COMMODITIES, N.E.C.....	(X)	3 068	(X)	(Z)	4750	OTHER GROCERY SPECIALTIES.....	477	782 831	24.2	5.2
4750	OTHER GROCERY SPECIALTIES.....	486	456 424	13.0	3.5	4751	BEVERAGE CONCENTRATES.....	113	11 152	3.5	.1
4751	BEVERAGE CONCENTRATES.....	121	34 866	3.7	.3	4754	COOKING OILS AND MARGARINES.....	285	128 608	6.1	.9
4753	BREAKFAST CEREALS.....	107	7 721	1.0	.1						
4754	COOKING OILS AND MARGARINES.....	287	86 275	3.8	.7						

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--				
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+			
	DAIRY PRODUCTS (SIC 5143)-- CON.						CONFECTIONERY (SIC 5145)-- CON.							
	OTHER GROCERY SPECIALTIES--CON.						FROZEN FOODS--CON.							
4756	PICKLES, JELLIES, JAMS, ETC.....	226	69 817	4.7	.5	4013	VEGETABLES.....	60	10 987	9.9	.2			
4761	OTHER GROCERY SPECIALTIES.....	253	551 277	23.9	3.7	4014	FRUITS AND FRUIT JUICES.....	80	7 180	5.5	.1			
-	COMMODITIES, N.E.C.....	(X)	21 977	(X)	.1	4016	OTHER FROZEN FOOD.....	77	12 904	4.7	.2			
4900	GRAIN AND BEANS.....	30	8 214	14.4	.1	-	COMMODITIES, N.E.C.....	(X)	2 351	(X)	(Z)			
5600	FARM SUPPLIES.....	87	12 143	3.3	.1	4100	DAIRY PRODUCTS.....	120	20 095	8.5	.3			
9700	SERVICE RECEIPTS, LABOR CHARGES...	80	16 818	2.2	.1	4300	CONFECTIONERY.....	2 620	5 423 313	88.6	88.6			
-	COMMODITIES, N.E.C.....	(X)	34 270	(X)	.2	4311	CANDY.....	1 705	3 008 043	68.8	49.1			
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					4312	CHEWING GUM.....	956	489 596	30.0	8.0			
	TOTAL.....	1 899	6 614 297	(X)	100.0	4313	NUTS, CHIPS, OTHER CONFECTIONS...	1 936	1 925 674	56.9	31.5			
3300	HOUSEHOLD, PERSONAL SERVICE PAPER....	56	12 706	8.1	.2	4500	MEAT, MEAT PRODUCTS.....	176	20 155	7.4	.3			
4000	FROZEN FOODS.....	361	227 784	14.1	3.4	4600	FRESH FRUITS AND VEGETABLES.....	76	10 564	8.7	.2			
4011	CANNERS.....	59	5 660	3.6	.1	4700	COFFEE, TEA, AND SPICES.....	178	16 805	5.3	.3			
4012	FISH (PACKAGE).....	213	38 632	4.1	.6	4720	BREAD AND BAKED GOODS.....	215	31 881	6.9	.5			
4013	VEGETABLES.....	146	31 988	5.0	.5	-	OTHER BAKED GOODS.....	205	29 546	8.9	.5			
4014	FRUITS AND FRUIT JUICES.....	74	10 052	4.1	.2	4730	COMMODITIES, N.E.C.....	(X)	2 335	(X)	(Z)			
4015	MEAT (PACKAGE).....	180	49 938	6.8	.8	4750	CANNED FOODS.....	187	53 000	11.9	.9			
4016	OTHER FROZEN FOOD.....	224	91 514	9.0	1.4	4750	FOOD, BEVERAGE BASIC MATERIALS...	64	49 295	18.7	.8			
4100	DAIRY PRODUCTS.....	371	129 061	9.1	2.0	4900	OTHER GROCERY SPECIALTIES.....	344	261 568	19.8	4.3			
4111	BUTTER.....	237	53 874	6.5	.8	5200	GRAIN AND BEANS.....	28	6 764	7.5	.1			
4112	CHEESE.....	299	59 133	5.2	.9	5700	CHEMICALS AND ALLIED PRODUCTS...	59	8 395	5.2	.1			
4113	MILK AND CREAM.....	69	3 315	1.9	.1	5910	TOBACCO AND TOBACCO PRODUCTS...	229	84 070	25.8	1.4			
4115	OTHER DAIRY PRODUCTS.....	126	12 297	3.4	.2	5960	ART GOODS.....	52	4 155	5.8	.1			
-	COMMODITIES, N.E.C.....	(X)	442	(X)	(Z)	9700	OTHER NONDURABLE GOODS.....	83	5 891	4.0	.1			
4200	POULTRY AND POULTRY PRODUCTS.....	1 899	5 799 306	87.7	87.7	-	SERVICE RECEIPTS, LABOR CHARGES...	25	4 621	2.1	.1			
4211	POULTRY, LIVE.....	254	502 296	60.4	7.6		COMMODITIES, N.E.C.....	(X)	31 011	(X)	.5			
4212	DRESSED POULTRY KILLED AT ESTAB...	124	182 919	43.6	2.8			FISH AND SEAFOOD (SIC 5146)						
4213	EGGS.....	1 341	2 391 362	64.0	36.2			TOTAL.....	1 875	3 846 476	(X)	100.0		
4214	OTHER POULTRY (EXCLUDE FROZEN)...	922	2 722 729	73.1	41.2	0650	PLYWOOD, MILLWORK.....	47	10 851	4.2	.3			
4300	CONFECTIONERY.....	48	3 738	2.3	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	42	5 486	8.2	.1			
4400	FISH, SEAFOOD (NOT CANNED, FROZ)...	72	13 253	4.8	.2	2720	MARINE MACHINERY, EQUIPMENT.....	48	2 375	2.5	.1			
4500	MEAT, MEAT PRODUCTS.....	308	289 386	18.5	4.4	3020	FOREST PRODUCTS, EXCEPT LUMBER...	52	86 851	33.4	2.3			
4511	BEEF.....	193	107 713	10.7	1.6	4000	FROZEN FOODS.....	313	156 689	22.0	4.1			
4512	VEAL.....	55	3 406	2.6	.1	4100	DAIRY PRODUCTS.....	88	3 241	2.0	.1			
4514	PORK.....	193	139 695	13.0	2.1	4200	POULTRY AND POULTRY PRODUCTS...	86	5 337	3.3	.1			
4516	SAUSAGE, OTHER PREPARED MEATS					4400	FISH, SEAFOOD (NOT CANNED, FROZ)...	1 875	3 467 198	90.1	90.1			
4517	PURCHASED FOR RESALE.....	140	19 475	3.1	.3	4500	MEAT, MEAT PRODUCTS.....	104	18 811	8.3	.5			
-	OTHER MEAT PRODUCTS.....	141	16 113	3.3	.2	4600	FRESH FRUITS AND VEGETABLES.....	65	8 232	10.3	.2			
-	COMMODITIES, N.E.C.....	(X)	2 984	(X)	(Z)	4730	CANNED FOODS.....	146	28 948	8.1	.8			
4600	FRESH FRUITS AND VEGETABLES.....	77	10 949	4.2	.2	4750	OTHER GROCERY SPECIALTIES.....	117	32 093	10.9	.8			
4700	COFFEE, TEA, AND SPICES.....	49	4 600	1.8	.1	4900	GRAIN AND BEANS.....	42	6 775	4.9	.2			
4720	BREAD AND BAKED GOODS.....	46	4 064	1.8	.1	5300	PETROLEUM AND PETROLEUM PRODUCTS...	67	3 623	4.3	.1			
4730	CANNED FOODS.....	113	30 497	7.2	.5	9700	SERVICE RECEIPTS, LABOR CHARGES...	77	4 395	2.6	.1			
4750	OTHER GROCERY SPECIALTIES.....	174	44 265	6.5	.7	-	COMMODITIES, N.E.C.....	(X)	5 571	(X)	.1			
5600	FARM SUPPLIES.....	96	29 607	9.3	.4		MEAT AND MEAT PRODUCTS (SIC 5147)							
-	COMMODITIES, N.E.C.....	(X)	15 081	(X)	.2		TOTAL.....	5 125	25 011 237	(X)	100.0			
	CONFECTIONERY (SIC 5145)					1100	FERROUS METALS.....	20	25 413	20.3	.1			
	TOTAL.....	2 620	6 121 907	(X)	100.0	3300	HOUSEHOLD, PERSONAL SERVICE PAPER....	62	18 380	4.0	.1			
0900	TOYS AND HOBBY GOODS AND SUPPLIES...	113	6 663	4.0	.1	4000	FROZEN FOODS.....	1 224	647 553	9.9	2.6			
1400	ELEC. APPLIANCES, HOUSEHOLD.....	51	6 114	5.6	.1	4011	CANNERS.....	172	16 630	1.4	.1			
2450	OTHER INDUSTRIAL SUPPLIES.....	27	5 952	15.3	.1	4012	FISH (PACKAGE).....	640	108 442	3.5	.4			
3300	HOUSEHOLD, PERSONAL SERVICE PAPER....	132	20 368	9.4	.3	4013	VEGETABLES.....	395	45 088	2.2	.2			
3400	PHARMACEUTICALS, COSMETICS, ETC...	166	14 555	5.1	.2	4014	FRUITS AND FRUIT JUICES.....	193	19 779	1.8	.1			
4000	FROZEN FOODS.....	122	36 672	10.2	.6	4015	MEAT (PACKAGE).....	759	310 839	7.1	1.2			
4012	FISH (PACKAGE).....	62	3 250	3.0	.1	4016	OTHER FROZEN FOOD.....	544	146 775	5.2	.6			
						4100	DAIRY PRODUCTS.....	1 340	476 228	7.2	1.9			
						4111	BUTTER.....	614	67 160	1.7	.3			

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977--Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Sales of specified lines				CL code	Kind of business and commodity line	Sales of specified lines			
		Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--				Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	MEAT AND MEAT PRODUCTS (SIC 5147)-- CON.						FRESH FRUITS AND VEGETABLES (SIC 5148)--CON.				
	DAIRY PRODUCTS--CON.					4730	CANNED FOODS.....	312	135 241	13.1	.9
4112	CHEESE.....	1 252	341 603	5.5	1.4	4750	OTHER GROCERY SPECIALTIES.....	322	89 552	8.9	.6
4113	MILK AND CREAM.....	100	14 476	2.4	.1	5500	WINES, DISTILLED ALCOHOLIC BEVGS..	19	10 610	20.5	.1
4114	ICE CREAM.....	59	24 560	6.1	.1	5600	FARM SUPPLIES.....	195	36 626	9.7	.2
4115	OTHER DAIRY PRODUCTS.....	203	28 429	2.1	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	98	33 583	10.6	.2
						-	COMMOITIES, N.E.C.....	(X)	42 773	(X)	.3
4200	POULTRY AND POULTRY PRODUCTS.....	1 322	601 944	9.0	2.4		GROCERIES AND RELATED PROOUCTS, N.E.C. (SIC 5149)				
4211	POULTRY, LIVE.....	182	48 849	5.9	.2		TOTAL.....	10 854	57 602 177	(X)	100.0
4213	EGGS.....	506	25 979	1.0	.1						
4214	OTHER POULTRY (EXCLUDE FROZEN)...	1 065	524 352	9.2	2.1						
-	COMMOITIES, N.E.C.....	(X)	2 764	(X)	(Z)	0560	OTHER HOME FURNISHINGS.....	233	92 578	4.7	.2
4300	CONFECTIONERY.....	108	34 823	5.8	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	82	32 332	4.5	.1
4400	FISH, SEAFOOD (NOT CANNED, FROZ)...	291	110 732	6.3	.4	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	109	31 145	3.7	.1
						2040	STORE MACHINES, FIXTURES.....	150	32 816	3.0	.1
4500	MEAT, MEAT PRODUCTS.....	5 125	22 371 426	89.4	89.4	2450	OTHER INDUSTRIAL SUPPLIES.....	78	306 975	16.8	.5
4511	BEEF.....	4 313	14 166 801	63.2	56.6	3300	INOUS., PERSONAL SERVICE PAPER....	626	288 286	7.3	.5
4512	VEAL.....	1 822	484 668	6.2	1.9	3400	PHARMACEUTICALS, COSMETICS, ETC...	500	209 608	5.1	.4
4513	LAMB AND MUTTON.....	1 693	487 935	5.5	2.0	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	80	51 537	5.6	.1
4514	PORK.....	3 242	3 847 903	24.0	15.4						
4515	SAUSAGE, OTHER PREPARED MEATS MADE AT THIS ESTABLISHMENT.....	737	407 577	13.0	1.6	4000	FROZEN FOODS.....	1 589	2 863 764	14.8	5.0
4516	SAUSAGE, OTHER PREPARED MEATS PURCHASED FOR RESALE.....	2 233	1 953 318	18.8	7.8	4011	GINNERS.....	466	449 108	7.6	.8
4517	OTHER MEAT PRODUCTS.....	1 536	1 023 224	12.1	4.1	4012	FISH (PACKAGE).....	618	251 241	4.5	.4
						4013	VEGETABLES.....	699	664 189	6.9	1.2
4600	FRESH FRUITS AND VEGETABLES.....	180	71 814	7.1	.3	4014	FRUITS AND FRUIT JUICES.....	613	276 716	3.1	.5
4700	COFFEE, TEA, AND SPICES.....	163	31 338	4.2	.1	4015	MEAT (PACKAGE).....	619	285 637	6.0	.5
4720	BREAD AND BAKED GOODS.....	151	14 476	2.8	.1	4016	OTHER FROZEN FOOD.....	1 015	936 873	6.6	1.6
						4100	DAIRY PRODUCTS.....	1 297	850 192	9.5	1.5
4730	CANNED FOODS.....	703	315 364	5.6	1.3	4111	BUTTER.....	264	51 253	2.4	.1
4731	CANNED-BOTTLED FRUITS, VEGETABLE.	191	44 743	4.8	.2	4112	CHEESE.....	1 069	664 048	9.9	1.2
4733	CANNED MEATS.....	546	232 814	4.6	.9	4113	MILK AND CREAM.....	191	40 238	2.3	.1
4736	OTHER CANNED FOODS.....	199	26 301	3.1	.1	4115	OTHER DAIRY PRODUCTS.....	334	81 091	3.0	.1
-	COMMOITIES, N.E.C.....	(X)	11 506	(X)	(Z)	-	COMMOITIES, N.E.C.....	(X)	13 562	(X)	(Z)
4750	OTHER GROCERY SPECIALTIES.....	588	173 996	4.1	.7	4200	POULTRY AND POULTRY PRODUCTS.....	329	58 896	2.6	.1
4754	COOKING OILS AND MARGARINES.....	415	52 349	1.9	.2	4300	CONFECTIONERY.....	1 608	830 595	4.9	1.4
4756	PICKLES, JELLIES, JAMS, ETC.....	236	45 584	2.5	.2	4311	CANNOY.....	1 034	327 601	3.8	.6
4761	OTHER GROCERY SPECIALTIES.....	196	34 886	3.4	.1	4313	NUTS, CHIPS, OTHER CONFECTIONS...	1 091	482 434	4.3	.8
-	COMMOITIES, N.E.C.....	(X)	41 177	(X)	.2	-	COMMOITIES, N.E.C.....	(X)	20 560	(X)	(Z)
5100	HIDES, SKINS, AND PELTS.....	25	14 053	8.6	.1	4400	FISH, SEAFOOD (NOT CANNED, FROZ)...	153	124 323	7.4	.2
5960	OTHER NONDURABLE GOODS.....	32	13 478	3.5	.1	4500	MEAT, MEAT PRODUCTS.....	445	404 809	11.1	.7
-	COMMOITIES, N.E.C.....	(X)	90 219	(X)	.4	4600	FRESH FRUITS AND VEGETABLES.....	342	98 771	5.4	.2
	FRESH FRUITS AND VEGETABLES (SIC 5148)					4700	COFFEE, TEA, AND SPICES.....	2 510	9 319 339	42.1	16.2
	TOTAL.....	5 776	14 754 031	(X)	100.0	4711	COFFEE, GREEN AND ROASTED.....	1 710	8 248 555	48.0	14.3
4000	FROZEN FOODS.....	540	347 335	21.8	2.4	4712	TEA.....	1 273	509 623	7.8	.9
4100	DAIRY PRODUCTS.....	191	24 834	5.4	.2	4713	SPICES.....	1 447	561 161	8.5	1.0
4112	CHEESE.....	158	15 815	3.8	.1	4720	BREAD AND BAKED GOODS.....	2 797	4 306 253	49.9	7.5
-	COMMOITIES, N.E.C.....	(X)	9 019	(X)	.1	4721	BREAD.....	1 434	1 134 859	24.5	2.0
4200	POULTRY AND POULTRY PRODUCTS.....	259	28 515	5.5	.2	4722	OTHER BAKED GOODS.....	2 407	3 171 394	40.4	5.5
4213	EGGS.....	230	18 022	3.7	.1	4730	CANNED FOODS.....	3 407	12 769 085	50.8	22.2
4214	OTHER POULTRY (EXCLUDE FROZEN)...	71	9 999	7.7	.1	4731	CANNED-BOTTLED FRUITS, VEGETABLE.	2 409	6 350 554	33.1	11.0
-	COMMOITIES, N.E.C.....	(X)	494	(X)	(Z)	4732	CANNED-BOTTLED BABY FOODS.....	457	445 921	12.4	.8
4300	CONFECTIONERY.....	121	11 831	3.2	.1	4733	CANNED MEATS.....	1 329	1 006 194	10.9	1.7
4500	MEAT, MEAT PRODUCTS.....	78	9 943	5.1	.1	4734	CANNED FISH AND SEAFOOD.....	1 648	1 164 906	9.7	2.0
4600	FRESH FRUITS AND VEGETABLES.....	5 776	13 974 730	94.7	94.7	4735	CANNED MILK.....	651	283 926	6.1	.5
4611	FRESH FRUITS.....	4 260	7 217 587	62.1	48.9	4736	OTHER CANNED FOODS.....	1 809	3 517 584	26.3	6.1
4612	FRESH VEGETABLES.....	4 485	6 757 143	63.7	45.8	4740	FOOD, BEVERAGE BASIC MATERIALS....	721	1 322 525	18.0	2.3
						4742	SAUSAGE CASINGS.....	118	47 001	7.2	.1
4700	COFFEE, TEA, AND SPICES.....	91	8 458	2.7	.1	4743	INDUSTRIAL MOLASSES.....	141	63 071	6.3	.1
						4744	OTHER BASIC FOOD PRODUCTS.....	596	1 198 448	18.6	2.1
						-	COMMOITIES, N.E.C.....	(X)	14 005	(X)	(Z)
						4750	OTHER GROCERY SPECIALTIES.....	6 923	22 430 536	53.5	38.9
						4751	BEVERAGE CONCENTRATES.....	969	666 608	7.0	1.2

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977--Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Sales of specified lines				CL code	Kind of business and commodity line	Sales of specified lines			
		Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--				Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)--CON.						GRAIN (SIC 5153)--CON.				
	OTHER GROCERY SPECIALTIES--CON.						OTHER FARM PRODUCTS (INEDIBLE)-- CON.				
4752	BOTTLED MINERAL OR SPRING WATER..	365	140 049	10.3	.2	5162	FARM PRODUCTS, N.E.C.....	574	395 025	10.9	.5
4753	BREAKFAST CEREALS.....	1 159	2 060 511	15.4	3.6						
4754	COOKING OILS AND MARGARINES.....	1 796	1 858 688	15.8	3.2	5200	CHEMICALS AND ALLIED PRODUCTS....	1 256	877 252	9.1	1.2
4755	FLOUR.....	1 459	918 558	11.1	1.6	5300	PETROLEUM AND PETROLEUM PRODUCTS..	1 177	728 055	10.9	1.0
4756	PICKLES, JELLIES, JAMS, ETC.....	2 219	1 463 022	7.1	2.5	5600	FARM SUPPLIES.....	5 266	2 734 360	14.1	3.7
4757	SOFT DRINKS.....	2 845	3 119 777	27.7	5.4	5960	OTHER NONDURABLE GOODS.....	96	340 943	14.5	.5
4758	SUGAR.....	1 616	2 255 421	19.4	3.9	9700	SERVICE RECEIPTS, LABOR CHARGES...	2 606	312 083	2.2	.4
4759	PET FOODS.....	1 171	2 423 979	14.0	4.2	9910	RECEIPTS FROM COMMOD. CREDIT CORP.	120	195 494	7.5	.3
4761	OTHER GROCERY SPECIALTIES.....	2 830	7 523 923	26.2	13.1	9940	OTHER RENTAL RECEIPTS.....	603	41 279	1.7	.1
						-	COMMODITIES, N.E.C.....	(X)	315 554	(X)	.4
4900	GRAIN AND BEANS.....	64	40 060	8.3	.1		LIVESTOCK (SIC 5154)				
5160	OTHER FARM PRODUCTS (INEDIBLE)....	25	55 749	6.7	.1		TOTAL.....	3 438	21 007 561	(X)	100.0
5200	CHEMICALS AND ALLIED PRODUCTS.....	510	302 895	7.8	.5	4900	GRAIN AND BEANS.....	153	41 759	8.7	.2
5400	BEER AND ALE.....	142	31 396	5.5	.1	5000	LIVESTOCK (EXCLUDE HORSES, MULES)..	3 438	20 784 824	98.9	98.9
5500	WINES, DISTILLED ALCOHOLIC BEVGS..	111	29 822	5.2	.1	5011	CATTLE.....	2 563	13 766 830	77.0	65.5
5600	FARM SUPPLIES.....	203	116 998	9.1	.2	5012	HOGS.....	2 275	6 310 343	44.3	30.0
5700	TOBACCO AND TOBACCO PRODUCTS.....	357	167 776	7.8	.3	5013	SHEEP.....	775	460 444	7.3	2.2
5960	OTHER NONDURABLE GOODS.....	298	148 072	4.7	.3	5014	OTHER LIVESTOCK.....	432	247 207	15.6	1.2
-	COMMODITIES, N.E.C.....	(X)	285 044	(X)	.5	5100	HIDES, SKINS, AND PELTS.....	60	15 087	9.7	.1
	COTTON (SIC 5152)					5160	OTHER FARM PRODUCTS (INEDIBLE)....	264	54 346	3.9	.3
	TOTAL.....	497	6 851 181	(X)	100.0	5162	FARM PRODUCTS, N.E.C.....	258	54 180	3.9	.3
1100	FERROUS METALS.....	14	32 416	23.3	.5		COMMODITIES, N.E.C.....	(X)	166	(X)	(2)
2320	GENERAL PURPOSE INDUSTRIAL MACH..	8	6 961	6.7	.1	5600	FARM SUPPLIES.....	157	32 984	6.8	.2
4750	OTHER GROCERY SPECIALTIES.....	5	7 890	13.4	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	130	34 951	5.3	.2
4800	COTTON.....	497	6 721 849	98.1	98.1	-	COMMODITIES, N.E.C.....	(X)	43 610	(X)	.2
4900	GRAIN AND BEANS.....	56	57 522	19.2	.8		FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)				
5200	CHEMICALS AND ALLIED PRODUCTS.....	14	3 687	3.1	.1		TOTAL.....	1 846	8 145 347	(X)	100.0
5600	FARM SUPPLIES.....	29	10 213	9.9	.1	0520	LINENS, DOMESTICS, DRAPES, SHADES..	20	4 232	5.0	.1
9700	SERVICE RECEIPTS, LABOR CHARGES...	29	3 836	1.6	.1	1100	FERROUS METALS.....	59	35 032	16.7	.4
-	COMMODITIES, N.E.C.....	(X)	6 807	(X)	.1	1500	ELECTRONIC PARTS AND EQUIPMENT....	29	11 135	8.4	.1
	GRAIN (SIC 5153)					3500	PIECE GOODS.....	28	9 579	6.4	.1
	TOTAL.....	9 018	74 328 124	(X)	100.0	4750	OTHER GROCERY SPECIALTIES.....	54	6 591	3.1	.1
0600	LUMBER; ROUGH, DRESSED, FINISHED..	122	164 989	7.7	.2	4900	GRAIN AND BEANS.....	121	27 188	10.2	.3
0800	SPORTING, REC. GOODS AND SUPPLIES.	52	69 755	8.7	.1	5000	LIVESTOCK (EXCLUDE HORSES, MULES)..	76	18 882	9.5	.2
1100	FERROUS METALS.....	95	582 635	9.1	.8	5100	HIDES, SKINS, AND PELTS.....	563	2 233 427	89.1	27.4
1170	NONFERROUS METALS.....	47	152 242	5.9	.2	5130	LEAF TOBACCO.....	619	2 944 378	97.1	36.1
1200	COAL AND COKE.....	212	208 887	6.5	.3	5140	WOOL, WOOL TOPS, MOHAIR.....	223	370 238	67.9	4.5
1250	OTHER MINERALS AND ORES.....	28	90 789	15.4	.1	5160	OTHER FARM PRODUCTS (INEDIBLE)....	664	2 331 761	88.7	28.6
1400	ELEC. APPLIANCES, HOUSEHOLD.....	43	54 196	3.6	.1	5200	CHEMICALS AND ALLIED PRODUCTS.....	46	4 145	2.3	.1
1500	ELECTRONIC PARTS AND EQUIPMENT....	20	45 558	5.2	.1	5600	FARM SUPPLIES.....	164	65 291	14.1	.8
2200	FARM MACHINERY AND EQUIPMENT.....	348	41 545	3.9	.1	5960	OTHER NONDURABLE GOODS.....	74	33 467	7.2	.4
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	37	263 940	12.9	.4	9700	SERVICE RECEIPTS, LABOR CHARGES...	116	12 923	2.7	.2
						9940	OTHER RENTAL RECEIPTS.....	78	4 777	1.3	.1
3020	FOREST PRODUCTS, EXCEPT LUMBER...	31	148 619	34.6	.2		COMMODITIES, N.E.C.....	(X)	32 301	(X)	.4
3500	PIECE GOODS.....	59	360 323	7.2	.5		CHEMICALS AND ALLIED PRODUCTS (SIC 5161)				
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	40	43 031	1.8	.1		TOTAL.....	8 451	51 660 826	(X)	100.0
4400	FISH, SEAFOOD (NOT CANNED, FROZ)..	27	66 662	11.7	.1	0200	AUTOMOTIVE PARTS AND SUPPLIES....	27	67 910	22.4	.1
4700	COFFEE, TEA, AND SPICES.....	29	44 518	7.8	.1	0600	LUMBER; ROUGH, DRESSED, FINISHED..	36	48 919	14.0	.1
4750	OTHER GROCERY SPECIALTIES.....	82	99 739	11.5	.1	0650	PLYWOOD, MILLWORK.....	52	50 601	12.9	.1
4800	COTTON.....	126	111 252	2.8	.1	0730	ROOFING, SIDING, INSULATION MAT...	65	50 640	11.4	.1
						1100	FERROUS METALS.....	177	287 539	8.4	.6
4900	GRAIN AND BEANS.....	9 018	65 719 995	88.4	88.4	1170	NONFERROUS METALS.....	60	50 737	8.3	.1
4911	CORN (FOR GRAIN).....	6 546	23 914 097	37.1	32.2						
4912	RICE (UNPOLISHED).....	209	375 235	6.2	.5						
4913	WHEAT.....	6 748	12 858 262	22.5	17.3						
4914	SORGHUM (FOR GRAIN).....	2 222	2 900 493	9.4	3.9						
4915	DRY EDIBLE BEANS (IN BULK).....	442	525 025	47.9	.7						
4916	SOYBEANS (FOR BEANS).....	5 252	20 169 805	34.5	27.1						
4917	OTHER GRAINS, BEANS (OATS, ETC.).	5 215	4 977 078	11.5	6.7						
5000	LIVESTOCK (EXCLUDE HORSES, MULES)..	219	56 962	7.4	.1						
5160	OTHER FARM PRODUCTS (INEDIBLE)....	577	457 467	10.5	.6						
5161	RAW SUGAR.....	52	62 442	2.2	.1						

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
CHEMICALS AND ALLIED PRODUCTS (SIC 5161)--CON.						PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171)--CON.					
1600	HARDWARE.....	260	37 758	5.5	.1	5360	OTHER PETROLEUM PRODUCTS.....	1 489	363 390	3.0	.5
2320	GENERAL PURPOSE INDUSTRIAL MACH.....	501	79 897	3.0	.2	5600	FARM SUPPLIES.....	938	168 219	10.4	.2
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.....	126	41 477	11.7	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	1 908	141 584	2.1	.2
2420	INDUSTRIAL VALVES, FITTINGS.....	117	41 915	1.6	.1	9940	OTHER RENTAL RECEIPTS.....	1 832	163 969	1.4	.2
2430	WELDING SUPPLIES (EXCLUDE GASES)...	744	157 579	20.2	.3	-	COMMODITIES, N.E.C.....	(X)	205 270	(X)	.3
2450	OTHER INDUSTRIAL SUPPLIES.....	381	127 934	4.1	.2	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172)					
2620	CUSTOMER EQUIPMENT, SUPPLIES.....	295	37 964	4.6	.1	TOTAL.....					
2640	LAUNDRY, DRY-CLEANING EQUIPMENT...	296	72 329	4.9	.1	5 244	44 949 413	(X)	100.0		
3300	INDUS., PERSONAL SERVICE PAPER.....	183	1 127 874	22.5	2.2	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	1 078	214 681	7.3	.5
3400	PHARMACEUTICALS, COSMETICS, ETC...	234	931 005	8.9	1.8	0280	PETROLEUM MARKETING EQUIPMENT...	47	148 577	11.5	.3
4700	COFFEE, TEA, AND SPICES.....	76	530 397	12.5	1.0	0300	TIRES AND TUBES.....	949	116 355	3.2	.3
4750	OTHER GROCERY SPECIALTIES.....	177	920 247	15.3	1.8	0600	LUMBER; ROUGH, DRESSED, FINISHED..	42	475 608	8.0	1.1
5200	CHEMICALS AND ALLIED PRODUCTS.....	6 044	35 524 319	76.7	68.8	1100	FERROUS METALS.....	114	906 287	8.7	2.0
5211	ALKALIES AND CHLORINE.....	1 624	2 355 390	18.7	4.6	1170	NONFERROUS METALS.....	56	539 184	6.1	1.2
5212	OTHER INDOUST. INORGANIC CHEMS...	1 853	3 804 000	20.4	7.4	1200	COAL AND COKE.....	54	92 436	3.2	.2
5213	SYNTHETIC RUBBER.....	355	984 684	31.7	1.9	1250	OTHER MINERALS AND ORES.....	32	75 264	6.8	.2
5214	CELLULOSIC MANMADE FIBERS.....	220	545 961	26.1	1.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	96	35 488	1.6	.1
5215	ORGANIC FIBERS, NONCELLULOSIC.....	244	5 226 558	68.6	10.1	2320	GENERAL PURPOSE INDUSTRIAL MACH...	55	577 923	7.1	1.3
5216	SOAPS AND DETERGENTS.....	1 804	4 614 406	34.4	8.9	2720	MARINE MACHINERY, EQUIPMENT.....	35	198 247	10.9	.4
5217	POLISHES AND SANITATION GOODS.....	785	1 014 194	10.6	2.0	3500	PIECE GOODS.....	91	212 584	3.1	.5
5218	GUM AND WOOD CHEMICALS.....	336	218 825	10.5	.4	4750	OTHER GROCERY SPECIALTIES.....	81	30 503	3.2	.1
5219	CYCLOC CRUDES AND INTERMEDIATES..	285	1 169 011	12.6	2.3	4900	GRAIN AND BEANS.....	138	1 632 505	19.3	3.6
5221	OTHER INDOUST. ORGANIC CHEMICALS..	1 795	8 570 729	35.3	16.6	5200	CHEMICALS AND ALLIED PRODUCTS.....	199	584 255	5.8	1.3
5222	HOUSEHOLD INSECTICIDES.....	452	265 462	5.9	.5	5250	PLASTICS AND PLASTICS MATERIALS...	60	116 579	5.2	.3
5223	ADHESIVES AND SEALANTS.....	557	442 621	10.0	.9	5300	PETROLEUM AND PETROLEUM PRODUCTS..	4 721	25 478 260	70.9	56.7
5224	EXPLOSIVES.....	534	798 678	44.5	1.5	5340	LIQUEFIED PETROLEUM GASES.....	637	2 288 983	32.4	5.1
5225	OTHER CHEMICALS, ALLIED PRODUCTS.	2 337	5 513 800	25.0	10.7	5360	OTHER PETROLEUM PRODUCTS.....	680	10 629 870	58.7	23.6
5250	PLASTICS AND PLASTICS MATERIALS...	1 875	9 063 376	40.5	17.5	5600	FARM SUPPLIES.....	411	285 236	19.8	.6
5251	PLASTIC ROOS, TUBES, AND SHEETS...	875	1 432 584	19.6	2.8	9700	SERVICE RECEIPTS, LABOR CHARGES...	641	75 428	1.5	.2
5252	PLASTICS RAW MATERIALS.....	713	5 241 712	37.2	10.1	-	COMMODITIES, N.E.C.....	(X)	235 160	(X)	.5
5253	HIGH PRESSURE LAMINATES, INDUST...	351	260 934	22.7	.5	BEER AND ALE (SIC 5181)					
5254	HIGH PRESSURE LAMINATES, DECOR...	216	232 618	32.5	.5	TOTAL.....					
5255	OTHER PLASTIC MATERIALS.....	756	1 895 528	14.3	3.7	4 901	11 952 725	(X)	100.0		
5270	INDUSTRIAL GASES.....	1 367	1 099 042	40.9	2.1	4300	CONFECTIONERY.....	69	8 678	7.2	.1
5271	WELDING GASES.....	877	279 803	23.2	.5	4750	OTHER GROCERY SPECIALTIES.....	608	59 374	7.0	.5
5272	OTHER INDUSTRIAL GASES.....	1 019	819 239	34.2	1.6	5400	BEER AND ALE.....	4 901	11 480 681	96.1	96.1
5300	PETROLEUM AND PETROLEUM PRODUCTS..	353	383 180	10.3	.7	5500	WINES, DISTILLED ALCOHOLIC BEVGS..	838	360 055	15.7	3.0
5600	FARM SUPPLIES.....	204	372 289	13.4	.7	5511	WINES, BRANDY, BRANDY SPIRITS.....	832	300 240	13.2	2.5
5800	PAINT, PAINT SUPPLIES, WALLPAPER...	173	108 792	7.8	.2	5512	DISTILLED LIQUOR (EX. BRANDY).....	117	59 815	15.3	.5
5960	OTHER NONDURABLE GOODS.....	128	48 530	7.0	.1	5700	TOBACCO AND TOBACCO PRODUCTS.....	38	12 793	21.8	.1
9700	SERVICE RECEIPTS, LABOR CHARGES...	511	50 428	2.7	.1	-	COMMODITIES, N.E.C.....	(X)	31 144	(X)	.3
9940	OTHER RENTAL RECEIPTS.....	329	41 161	6.9	.1	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					
-	COMMODITIES, N.E.C.....	(X)	306 987	(X)	.6	TOTAL.....					
PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171)						1 813	15 026 511	(X)	100.0		
TOTAL.....			17 385	71 830 152	(X)	100.0					
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	3 976	270 810	1.9	.4	4750	OTHER GROCERY SPECIALTIES.....	155	20 182	2.2	.1
0300	TIRES AND TUBES.....	4 497	279 419	2.0	.4	5400	BEER AND ALE.....	499	329 950	11.4	2.2
1600	HARDWARE.....	458	38 406	6.0	.1	5500	WINES, DISTILLED ALCOHOLIC BEVGS..	1 813	14 623 299	97.3	97.3
5300	PETROLEUM AND PETROLEUM PRODUCTS..	16 706	68 007 969	96.7	94.7	5511	WINES, BRANDY, BRANDY SPIRITS.....	1 678	3 984 976	28.7	26.5
5311	AVIATION GASOLINE.....	1 880	513 220	3.5	.7	5512	DISTILLED LIQUOR (EX. BRANDY)....	1 369	10 638 323	79.2	70.8
5312	MOTOR GASOLINE.....	15 682	40 126 548	63.7	55.9	5700	TOBACCO AND TOBACCO PRODUCTS.....	53	25 602	22.1	.2
5313	SPECIAL NAPHTHAS.....	2 496	758 905	5.8	1.1	-	COMMODITIES, N.E.C.....	(X)	27 478	(X)	.2
5314	JET FUELS (NAPHTHA OR KEROSENE)..	649	1 978 516	14.1	2.8						
5315	KEROSENE.....	5 752	926 434	2.5	1.3						
5316	DISTILLATE FUEL OIL.....	14 160	15 224 319	24.1	21.2						
5317	RESIDUAL FUEL OIL.....	1 614	6 648 164	41.8	9.3						
5318	LUBRICATING OILS AND GREASES.....	13 205	1 831 863	5.0	2.6						
5340	LIQUEFIED PETROLEUM GASES.....	2 332	2 191 116	39.3	3.1						

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				hand- ling line	All estab- lish- ments+					hand- ling line	All estab- lish- ments+
	FARM SUPPLIES (SIC 5191)						TDBACCO AND TDBACCD PRODUCTS (SIC 5194)--CON.				
	TOTAL.....	18 719	28 907 557	(X)	100.0						
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	672	43 428	3.1	.2	5400	BEER AND ALE.....	38	11 649	10.0	.1
0300	TIRES AND TUBES.....	1 946	93 654	2.8	.3	5500	WINES, DISTILLED ALCOHOLIC BEVGS..	35	16 651	12.8	.1
0560	OTHER HOME FURNISHINGS.....	507	23 022	3.3	.1	5700	TDBACCD AND TDBACCD PRODUCTS.....	2 180	9 224 505	81.3	81.3
0760	OTHER CONSTRUCTION MATERIALS.....	143	22 648	7.3	.1	5711	CIGARS AND CIGARETTES.....	2 126	8 794 954	78.6	77.5
0800	SPORTING, REC. GOODS AND SUPPLIES.....	603	23 725	2.9	.1	5712	OTHER TOBACCO PRODUCTS.....	1 368	429 551	5.5	3.8
1100	FERROUS METALS.....	137	36 996	7.6	.1						
1300	ELEC. APPARATUS AND EQUIPMENT.....	101	17 145	11.4	.1	5910	ART GOODS.....	39	7 822	3.8	.1
1400	ELEC. APPLIANCES, HOUSEHOLD.....	556	24 650	2.8	.1	5960	OTHER NONDURABLE GOODS.....	182	35 872	4.3	.3
1600	HARDWARE.....	2 377	209 607	6.9	.7	-	COMMODITIES, N.E.C.....	(X)	62 813	(X)	.6
2100	CONSTRUCTION, MINING MACH., EQUIP.....	16	108 564	8.3	.4		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)				
2200	FARM MACHINERY AND EQUIPMENT.....	1 977	193 566	6.8	.7		TOTAL.....	3 145	3 658 262	(X)	100.0
2250	GARDEN MACHINERY AND EQUIPMENT.....	1 470	104 010	5.3	.4	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	95	5 572	8.4	.2
3400	PHARMACEUTICALS, COSMETICS, ETC.....	203	21 953	4.9	.1	0400	HOUSEHOLD AND LAWN FURNITURE.....	27	2 826	7.9	.1
4200	POULTRY AND POULTRY PRODUCTS.....	278	52 560	8.5	.2	0540	FLOOR COVERINGS.....	620	44 226	9.6	1.2
4600	FRESH FRUITS AND VEGETABLES.....	140	60 139	15.4	.2	0560	OTHER HOME FURNISHINGS.....	119	14 555	15.3	.4
4740	FOOD, BEVERAGE BASIC MATERIALS.....	119	15 307	10.6	.1	0720	GLASS (EXCLUDE AUTOMDTIVE).....	68	5 061	13.2	.1
4750	OTHER GROCERY SPECIALTIES.....	476	45 029	5.1	.2	0730	ROOFING, SIDING, INSULATION MAT.....	49	2 641	10.7	.1
4900	GRAIN AND BEANS.....	1 925	855 895	22.6	3.0	0760	OTHER CONSTRUCTION MATERIALS.....	55	2 458	5.7	.1
5000	LIVESTOCK (EXCLUDE HORSES, MULES).....	203	27 921	8.4	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	34	3 438	8.6	.1
5160	OTHER FARM PRODUCTS (INEDIBLE).....	688	111 358	9.5	.4	1600	HARDWARE.....	174	15 367	11.3	.4
5200	CHEMICALS AND ALLIED PRODUCTS.....	290	86 782	13.4	.3	1700	PLUMBING, HEATING EQUIP. (HYDRO.).....	37	3 120	5.9	.1
5300	PETROLEUM AND PETROLEUM PRODUCTS.....	2 192	913 840	19.7	3.2						
5340	LIQUEFIED PETROLEUM GASES.....	464	68 675	7.7	.2	2250	GARDEN MACHINERY AND EQUIPMENT.....	44	4 113	9.9	.1
5600	FARM SUPPLIES.....	18 719	25 340 591	87.7	87.7	2320	GENERAL PURPOSE INDUSTRIAL MACH.....	41	1 876	3.7	.1
5611	AGRICULTURAL CHEMS., FERTILIZERS.....	14 098	10 272 544	52.6	35.5	2450	OTHER INDUSTRIAL SUPPLIES.....	70	3 299	6.2	.1
5612	HAY, STRAW, ALFALFA.....	2 100	425 606	22.8	1.5	2720	MARINE MACHINERY, EQUIPMENT.....	57	3 931	8.9	.1
5613	FEEDS (POULTRY AND LIVESTOCK).....	11 219	7 732 773	53.2	26.8	3500	PIECE GOODS.....	62	3 601	7.6	.1
5614	WEED KILLERS, SOIL STERILIZERS.....	4 390	672 243	12.1	2.3	5200	CHEMICALS AND ALLIED PRODUCTS.....	115	79 149	24.6	2.2
5615	INSECTICIDES, FUNGICIDES, ETC.....	7 302	2 038 770	20.7	7.1	5250	PLASTICS AND PLASTICS MATERIALS.....	36	15 701	20.4	.4
5616	SEEDS.....	10 954	3 294 992	23.9	11.4	5300	PETROLEUM AND PETROLEUM PRODUCTS.....	61	8 005	17.5	.2
5617	OTHER FARM SUPPLIES.....	6 869	903 663	10.6	3.1	5600	FARM SUPPLIES.....	26	13 802	7.5	.4
5800	PAINT, PAINT SUPPLIES, WALLPAPER.....	985	22 296	1.6	.1	5611	AGRICULTURAL CHEMS., FERTILIZERS.....	20	3 358	1.9	.1
5920	FLOWERS AND FLORIST SUPPLIES.....	385	26 297	5.4	.1	5614	WEED KILLERS, SOIL STERILIZERS.....	22	3 418	1.9	.1
9700	SERVICE RECEIPTS, LABOR CHARGES.....	2 745	146 076	3.7	.5	5615	INSECTICIDES, FUNGICIDES, ETC.....	23	7 006	3.8	.2
-	COMMODITIES, N.E.C.....	(X)	211 823	(X)	.7	-	COMMODITIES, N.E.C.....	(X)	20	(X)	(Z)
	TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					5700	TOBACCO AND TOBACCO PRODUCTS.....	5	26 716	15.2	.7
	TOTAL.....	2 180	11 346 883	(X)	100.0	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	3 145	3 367 934	92.1	92.1
0560	OTHER HOME FURNISHINGS.....	100	19 146	2.6	.2	5811	PAINTS, VARNISHES, LACQUERS.....	2 679	2 254 377	74.5	61.6
0800	SPORTING, REC. GOODS AND SUPPLIES.....	104	36 088	5.1	.3	5812	PAINT SUPPLIES (BRUSHES, ETC.)...	2 185	480 406	21.5	13.1
0900	TOYS AND HOBBY GOODS AND SUPPLIES.....	94	15 213	2.3	.1	5813	WALLPAPER.....	1 794	633 151	40.8	17.3
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES.....	123	28 921	3.4	.3	5910	ART GOODS.....	83	4 629	9.2	.1
1400	ELEC. APPLIANCES, HOUSEHOLD.....	154	71 749	6.5	.6	5960	OTHER NONDURABLE GOODS.....	65	3 792	6.4	.1
1600	HARDWARE.....	57	5 765	2.3	.1	9700	SERVICE RECEIPTS, LABOR CHARGES.....	75	3 130	4.8	.1
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES.....	23	5 784	6.6	.1	-	COMMODITIES, N.E.C.....	(X)	19 320	(X)	.5
2900	JEWELRY AND PRECIOUS STONES.....	248	49 212	3.1	.4		NONDURABLE GOODS, N.E.C. (SIC 5199)				
3200	STATIONERY SUPPLIES.....	220	25 769	2.1	.2		TOTAL.....	13 737	25 225 672	(X)	100.0
3300	INDUS., PERSONAL SERVICE PAPER.....	233	52 849	6.2	.5	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	293	122 852	5.1	.5
3400	PHARMACEUTICALS, COSMETICS, ETC.....	724	183 171	4.7	1.6	0300	TIRES AND TUBES.....	126	26 751	7.4	.1
3600	NOTIONS AND OTHER DRY GOODS.....	155	32 242	4.3	.3	0400	HOUSEHOLD AND LAWN FURNITURE.....	163	126 459	7.9	.5
4000	FROZEN FOODS.....	119	18 962	2.8	.2	0500	HOUSEHOLD CHINA, GLASS, CROCKERY.....	320	53 639	6.7	.2
4100	DAIRY PRODUCTS.....	116	16 443	3.0	.1	0520	LINENS, DOMESTICS, DRAPES, SHADES.....	148	34 394	4.0	.1
4200	POULTRY AND POULTRY PRODUCTS.....	34	7 026	3.5	.1	0540	FLOOR COVERINGS.....	156	36 470	4.8	.1
4300	CONFECTIONERY.....	1 597	1 088 196	14.8	9.6	0560	OTHER HOME FURNISHINGS.....	391	210 737	7.6	.8
4500	MEAT, MEAT PRODUCTS.....	89	14 182	2.9	.1	0600	LUMBER; ROUGH, DRESSED, FINISHED.....	20	18 760	16.7	.1
4700	COFFEE, TEA, AND SPICES.....	258	35 600	4.0	.3	0650	PLYWOOD, MILLWORK.....	68	47 213	4.7	.2
4730	CANNED FOODS.....	298	119 912	10.9	1.1	0730	ROOFING, SIDING, INSULATION MAT.....	53	22 693	6.7	.1
4740	FOOD, BEVERAGE BASIC MATERIALS.....	140	36 281	6.0	.3	0760	OTHER CONSTRUCTION MATERIALS.....	90	37 302	5.8	.1
4750	OTHER GROCERY SPECIALTIES.....	326	117 543	9.7	1.0						
5200	CHEMICALS AND ALLIED PRODUCTS.....	49	7 517	4.6	.1						

Table 1. All Types of Operation, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	NONDURABLE GOODS, N.E.C. (SIC 5199)--CON.					NONDURABLE GOODS, N.E.C. (SIC 5199)--CON.					
0800	SPORTING, REC. GOODS AND SUPPLIES.	422	210 007	3.9	.8	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	281	100 032	8.7	.4
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	552	227 250	8.2	.9	3900	FOOTWEAR.....	199	51 526	5.1	.2
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	169	35 603	8.0	.1	4000	FROZEN FOODS.....	38	14 298	6.8	.1
1100	FERROUS METALS.....	101	316 476	10.9	1.3	4300	CONFECTIONERY.....	162	32 894	5.3	.1
1170	NONFERROUS METALS.....	43	238 366	9.5	.9						
1300	ELEC. APPARATUS AND EQUIPMENT.....	209	72 790	6.3	.3	4500	MEAT, MEAT PRODUCTS.....	32	18 826	16.2	.1
1400	ELEC. APPLIANCES, HOUSEHOLD.....	448	262 532	8.3	1.0	4740	FOOD, BEVERAGE BASIC MATERIALS....	46	14 510	5.9	.1
1500	ELECTRONIC PARTS AND EQUIPMENT.....	123	84 988	6.1	.3	4750	OTHER GROCERY SPECIALTIES.....	203	71 172	6.8	.3
1600	HAIRWARE.....	499	416 107	14.4	1.6	4900	GRAIN AND BEANS.....	39	494 245	19.4	2.0
1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	202	177 999	8.9	.7	5200	CHEMICALS AND ALLIED PRODUCTS.....	143	92 994	3.3	.4
						5300	PETROLEUM AND PETROLEUM PRODUCTS..	97	24 552	5.7	.1
						5600	FARM SUPPLIES.....	426	152 635	3.4	.6
1800	WARM-AIR HEATING, COOLING EQUIP....	128	27 164	6.2	.1						
2000	OFFICE MACHINES AND EQUIPMENT.....	110	28 047	3.1	.1	5700	TOBACCO AND TOBACCO PRODUCTS.....	94	26 768	1.0	.1
2200	FARM MACHINERY AND EQUIPMENT.....	195	63 020	10.3	.2	5711	CIGARS AND CIGARETTES.....	87	25 239	.9	.1
2250	GARDEN MACHINERY AND EQUIPMENT....	293	113 747	4.8	.5	-	COMMODITIES, N.E.C.....	(X)	1 529	(X)	(Z)
2320	GENERAL PURPOSE INDUSTRIAL MACH....	79	16 368	8.5	.1						
2380	OTHER INDUSTRIAL MACHINERY, EQUIP..	69	99 574	3.8	.4	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	318	191 461	8.6	.8
2450	OTHER INDUSTRIAL SUPPLIES.....	178	38 983	7.3	.2	5900	BOOKS, PERIODICALS, PRINTED MAT....	3 274	7 007 310	95.2	27.8
2900	JEWELRY AND PRECIOUS STONES.....	437	68 140	2.0	.3	5910	ART GOODS.....	2 995	1 731 547	73.9	6.9
3020	FOREST PRODUCTS, EXCEPT LUMBER....	18	17 244	15.6	.1	5920	FLOWERS AND FLOWIST SUPPLIES.....	3 143	2 012 075	90.9	8.0
3030	OTHER DURABLE GOODS.....	173	30 425	5.1	.1	5940	TEXTILE BAGS, BAGGING, AND BURLAP..	409	287 870	57.9	1.1
3200	STATIONERY SUPPLIES.....	428	100 817	9.0	.4	5950	ADVERTISING SPECIALTIES.....	1 590	670 527	80.2	2.7
3300	INOUS., PERSONAL SERVICE PAPER.....	122	32 334	8.0	.1	5960	OTHER NONDURABLE GOODS.....	3 076	6 874 210	91.6	27.3
3400	PHARMACEUTICALS, COSMETICS, ETC....	305	135 373	10.7	.5	9700	SERVICE RECEIPTS, LABOR CHARGES....	400	67 457	9.7	.3
3500	PIECE GOODS.....	165	132 488	16.0	.5	9800	MISCELLANEOUS COMMODITIES.....	67	1 251 781	49.6	5.0
3600	NOTIONS AND OTHER DRY GOODS.....	264	106 226	8.4	.4	9940	OTHER RENTAL RECEIPTS.....	180	13 987	4.5	.1
3700	MEN'S, BOYS' CLOTHING, FURNISHING..	262	67 879	5.5	.3	-	COMMODITIES, N.E.C.....	(X)	165 778	(X)	.7

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	NEW, USED PASS. CARS, MOTORCYCLES (CL 0100)					USED AUTO PTS., EQUIP., ACCESSORIES (CL 0240)--CON.			
	WHOLESALE TRADE.....	4 040	68 087 712	100.0	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	261	40 641	5.6
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	3 014	67 950 400	99.8	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	2 277	623 036	85.6
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	423	38 447	0.1	5014	TIRES AND TUBES.....	40	2 470	0.3
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	305	57 262	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	46	1 116	0.2
	TRUCKS AND TRACTORS (CL 0150)				5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	12	559	0.1
	WHOLESALE TRADE.....	5 872	34 043 514	100.0	5093	SCRAP, WASTE MATERIALS.....	466	28 016	3.8
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	4 341	33 707 699	99.0	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	663	24 845	3.4
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	430	132 154	0.4	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	117	5 754	0.8
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	148	33 476	0.1		PETROLEUM MARKETING EQUIPMENT (CL 0280)			
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	725	134 760	0.4		WHOLESALE TRADE.....	982	630 838	100.0
	AUTOMOTIVE PARTS AND SUPPLIES (CL 0200)				5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	57	4 649	0.7
	WHOLESALE TRADE.....	41 095	34 544 423	100.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	782	469 061	74.4
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	2 951	3 605 102	10.4	5014	TIRES AND TUBES.....	30	1 079	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	26 950	28 959 242	83.8	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	7	2 155	0.3
5014	TIRES AND TUBES.....	1 630	284 425	0.8	5085	INDUSTRIAL SUPPLIES.....	3	910	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	314	137 745	0.4	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	45	3 216	0.5
5051	METALS SERVICE CENTERS AND OFFICES.....	58	21 568	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	47	148 577	23.6
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	136	49 536	0.1		TIRES AND TUBES (CL 0300)			
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	145	71 592	0.2		WHOLESALE TRADE.....	15 921	8 051 892	100.0
5065	ELECTRONIC PARTS AND EQUIPMENT.....	78	22 492	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	522	58 034	0.7
5072	HARDWARE.....	325	148 442	0.4	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	2 407	191 457	2.4
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	129	26 094	0.1	5014	TIRES AND TUBES.....	3 906	7 169 088	89.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	864	116 589	0.3	5023	HOME FURNISHINGS.....	32	15 804	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	239	68 516	0.2	5031	LUMBER, PLYWOOD, AND MILLWORK.....	20	9 966	0.1
5085	INDUSTRIAL SUPPLIES.....	189	118 044	0.3	5051	METALS SERVICE CENTERS AND OFFICES.....	14	15 471	0.2
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	109	50 327	0.1	5072	HARDWARE.....	97	15 122	0.2
5099	DURABLE GOODS, N.E.C.....	151	28 693	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	924	26 512	0.3
5141	GROCERIES, GENERAL LINE.....	56	26 261	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	111	5 593	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	27	67 910	0.2	5085	INDUSTRIAL SUPPLIES.....	46	9 137	0.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	3 976	270 810	0.8	5153	GRAIN.....	155	6 303	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	1 078	214 681	0.6	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	4 497	279 419	3.5
5191	FARM SUPPLIES.....	672	43 428	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	949	116 355	1.4
5199	NONDURABLE GOODS, N.E.C.....	293	122 852	0.4	5191	FARM SUPPLIES.....	1 946	93 654	1.2
	USED AUTO PTS., EQUIP., ACCESSORIES (CL 0240)				5199	NONDURABLE GOODS, N.E.C.....	126	26 751	0.3
	WHOLESALE TRADE.....	3 902	727 835	100.0		HOUSEHOLD AND LAWN FURNITURE (CL 0400)			
						WHOLESALE TRADE.....	3 455	3 250 827	100.0

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	HOUSEHOLD AND LAWN FURNITURE (CL 0400)--CON.					HOUSEHOLD CHINA, GLASS, CROCKERY (CL 0500)--CON.			
5021	FURNITURE.....	2 011	2 872 344	88.4	5072	HARDWARE.....	45	3 653	0.2
5023	HOME FURNISHINGS.....	367	112 100	3.4	5085	INDUSTRIAL SUPPLIES.....	54	70 810	4.5
5031	LUMBER, PLYWOOD, AND MILLWORK.....	8	2 229	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	7	1 147	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	80	5 848	0.2	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	77	9 745	0.6
5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	38	5 411	0.2	5099	DURABLE GOODS, N.E.C.....	52	13 504	0.9
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	45	3 808	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	23	5 660	0.4
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	189	49 119	1.5	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	19	1 946	0.1
5072	HARDWARE.....	110	37 629	1.2	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	29	1 939	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	31	3 767	0.1	5145	CONFECTIONERY.....	11	1 205	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	55	2 734	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	6	818	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	17	2 173	0.1	5191	FARM SUPPLIES.....	42	1 518	0.1
5112	STATIONERY SUPPLIES.....	23	7 066	0.2	5194	TOBACCO AND TOBACCO PRODUCTS.....	19	1 878	0.1
5191	FARM SUPPLIES.....	76	2 836	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES.....	37	1 595	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	17	2 063	0.1	5199	NONDURABLE GOODS, N.E.C.....	320	53 639	3.4
5198	PAINTS, VARNISHES, AND SUPPLIES.....	27	2 826	0.1					
5199	NONDURABLE GOODS, N.E.C.....	163	126 459	3.9		LINENS, DOMESTICS, GRAPES, SHADES (CL 0520)			
	OFFICE AND BUSINESS FURNITURE (CL 0450)					WHOLESALE TRADE.....	2 648	3 957 139	100.0
	WHOLESALE TRADE.....	6 387	3 367 745	100.0	5021	FURNITURE.....	255	15 002	0.4
5021	FURNITURE.....	3 005	2 835 981	84.2	5023	HOME FURNISHINGS.....	1 377	5 287 082	83.1
5023	HOME FURNISHINGS.....	115	13 989	0.4	5039	CONSTRUCTION MATERIALS, N.E.C.....	13	2 257	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.....	27	6 277	0.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	111	13 544	0.3
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	32	4 998	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	10	2 068	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	7	2 831	0.1	5133	PIECE GOODS.....	162	533 380	13.5
5065	ELECTRONIC PARTS AND EQUIPMENT.....	5	2 981	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	180	34 020	0.9
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	460	62 112	1.8	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	107	15 944	0.4
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	14	2 575	0.1	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	20	4 232	0.1
5085	INDUSTRIAL SUPPLIES.....	24	3 045	0.1	5199	NONDURABLE GOODS, N.E.C.....	148	34 394	0.9
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	205	31 798	0.9		FLOUR COVERINGS (CL 0540)			
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	20	2 557	0.1		WHOLESALE TRADE.....	5 870	7 393 287	100.0
5111	PRINTING AND WRITING PAPER.....	81	9 237	0.3	5021	FURNITURE.....	548	74 246	1.0
5112	STATIONERY SUPPLIES.....	2 133	367 937	10.9	5023	HOME FURNISHINGS.....	2 928	6 723 135	90.9
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	86	8 359	0.2	5031	LUMBER, PLYWOOD, AND MILLWORK.....	347	42 861	0.6
5199	NONDURABLE GOODS, N.E.C.....	70	6 853	0.2	5039	CONSTRUCTION MATERIALS, N.E.C.....	540	110 500	1.5
	HOUSEHOLD CHINA, GLASS, CROCKERY (CL 0500)				5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	43	7 773	0.1
	WHOLESALE TRADE.....	2 239	1 560 345	100.0	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	186	178 437	2.4
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	13	1 290	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT.....	13	3 967	0.1
5021	FURNITURE.....	93	7 198	0.5	5072	HARDWARE.....	110	20 846	0.3
5023	HOME FURNISHINGS.....	942	1 299 659	83.3	5133	PIECE GOODS.....	79	118 277	1.6
5039	CONSTRUCTION MATERIALS, N.E.C.....	12	2 433	0.2	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	20	4 050	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	41	2 011	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	20	5 358	0.1
5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	85	6 599	0.4	5198	PAINTS, VARNISHES, AND SUPPLIES.....	620	44 226	0.6
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	194	60 670	3.9	5199	NONDURABLE GOODS, N.E.C.....	156	36 470	0.5
5065	ELECTRONIC PARTS AND EQUIPMENT.....	19	6 778	0.4					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER HOME FURNISHINGS (CL 0560)					LUMBER; ROUGH, DRESSED, FINISHED (CL 0600)--CON.			
	WHOLESALE TRADE.....	7 385	4 431 169	100.0					
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	55	6 893	0.2	5153	GRAIN.....	122	164 989	1.1
5021	FURNITURE.....	446	40 107	0.9	5161	CHEMICALS AND ALLIED PRODUCTS.....	36	48 919	0.3
5023	HOME FURNISHINGS.....	2 238	2 940 524	66.4	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	42	475 608	3.3
5031	LUMBER, PLYWOOD, AND MILLWORK.....	66	6 243	0.1	5191	FARM SUPPLIES.....	75	7 663	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	166	18 803	0.4	5199	NONDURABLE GOODS, N.E.C.....	20	18 760	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	66	5 999	0.1		PLYWOOD, MILLWORK (CL 0650)			
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	80	17 654	0.4		WHOLESALE TRADE.....	7 906	12 395 350	100.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	112	9 656	0.2	5023	HOME FURNISHINGS.....	111	23 949	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	255	69 941	1.6	5031	LUMBER, PLYWOOD, AND MILLWORK.....	5 373	11 381 566	91.8
5065	ELECTRONIC PARTS AND EQUIPMENT....	25	3 924	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	1 147	541 629	4.4
5072	HARDWARE.....	279	168 235	3.8	5051	METALS SERVICE CENTERS AND OFFICES.....	91	100 731	0.8
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	72	6 388	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	59	12 528	0.1
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	66	8 857	0.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	119	37 729	0.3
5081	COMMERCIAL MACHINES AND EQUIPMENT.	69	6 382	0.1	5072	HARDWARE.....	230	52 375	0.4
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	119	7 555	0.2	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	81	12 660	0.1
5085	INDUSTRIAL SUPPLIES.....	78	117 064	2.6	5085	INDUSTRIAL SUPPLIES.....	58	83 063	0.7
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	46	10 242	0.2	5099	DURABLE GOODS, N.E.C.....	147	9 161	0.1
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	62	10 089	0.2	5146	FISH AND SEAFOOD.....	47	10 851	0.1
5099	DURABLE GOODS, N.E.C.....	134	9 009	0.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	52	50 601	0.4
5112	STATIONERY SUPPLIES.....	36	6 471	0.1	5199	NONDURABLE GOODS, N.E.C.....	68	47 213	0.4
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	50	6 757	0.2		BRICK, BLOCK, TILE, CEMENT, ETC. (CL 0700)			
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	214	152 499	3.4		WHOLESALE TRADE.....	4 915	5 265 026	100.0
5133	PIECE GOODS.....	88	138 184	3.1	5023	HOME FURNISHINGS.....	68	7 033	0.1
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	83	4 317	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK.....	743	253 596	4.8
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	93	42 746	1.0	5039	CONSTRUCTION MATERIALS, N.E.C.....	3 554	4 887 974	92.8
5141	GROCERIES, GENERAL LINE.....	687	201 944	4.6	5051	METALS SERVICE CENTERS AND OFFICES.....	81	13 659	0.3
5142	FROZEN FOODS.....	43	29 890	0.7	5052	COAL AND OTHER MINERALS AND ORES..	56	32 787	0.6
5145	CONFECTIONERY.....	55	2 722	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	63	19 651	0.4
5147	MEAT AND MEAT PRODUCTS.....	14	2 365	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	19	2 680	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	233	92 578	2.1	5085	INDUSTRIAL SUPPLIES.....	22	7 470	0.1
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	17	2 776	0.1	5099	DURABLE GOODS, N.E.C.....	35	6 125	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	41	3 638	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	19	5 717	0.1
5191	FARM SUPPLIES.....	507	23 022	0.5	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	19	3 950	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	100	19 146	0.4	5191	FARM SUPPLIES.....	57	4 948	0.1
5198	PAINTS, VARNISHES, AND SUPPLIES...	119	14 555	0.3	5199	NONDURABLE GOODS, N.E.C.....	32	4 861	0.1
5199	NONDURABLE GOODS, N.E.C.....	391	210 737	4.8		GLASS (EXCLUDE AUTOMOTIVE) (CL 0720)			
	LUMBER; ROUGH, DRESSED, FINISHED (CL 0600)					WHOLESALE TRADE.....	1 940	1 145 898	100.0
	WHOLESALE TRADE.....	5 796	14 536 465	100.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	119	34 627	3.0
5031	LUMBER, PLYWOOD, AND MILLWORK.....	4 643	13 491 137	92.8	5023	HOME FURNISHINGS.....	42	8 222	0.7
5039	CONSTRUCTION MATERIALS, N.E.C.....	404	225 631	1.6	5031	LUMBER, PLYWOOD, AND MILLWORK.....	435	64 485	5.6
5099	DURABLE GOODS, N.E.C.....	172	45 086	0.3	5039	CONSTRUCTION MATERIALS, N.E.C.....	1 068	1 001 109	87.4
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	26	25 447	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	61	15 173	1.3
					5052	COAL AND OTHER MINERALS AND ORES..	12	663	0.1

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	GLASS (EXCLUDE AUTOMOTIVE) (CL 0720)--CON.					SPORTING, REC. GOODS AND SUPPLIES (CL 0800)			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	4	1 927	0.2		WHOLESALE TRADE.....	7 862	7 670 588	100.0
5072	HARDWARE.....	34	4 491	0.4	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	62	40 716	0.5
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	26	1 070	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	315	25 477	0.3
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	21	918	0.1	5014	TIRES AND TUBES.....	60	24 148	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	9	3 039	0.3	5021	FURNITURE.....	54	4 013	0.1
5198	PAINTS, VARNISHES, AND SUPPLIES...	68	5 061	0.4	5023	HOME FURNISHINGS.....	102	29 149	0.4
5199	NONDURABLE GOODS, N.E.C.....	11	1 453	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK.....	27	7 135	0.1
	ROOFING, SIDING, INSULATION MAT. (CL 0730)				5039	CONSTRUCTION MATERIALS, N.E.C.....	63	11 150	0.1
	WHOLESALE TRADE.....	5 646	6 476 520	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	3 544	6 648 458	86.7
5023	HOME FURNISHINGS.....	52	7 389	0.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	163	67 964	0.9
5031	LUMBER, PLYWOOD, AND MILLWORK.....	1 584	670 829	10.4	5051	METALS SERVICE CENTERS AND OFFICES.....	17	21 112	0.3
5039	CONSTRUCTION MATERIALS, N.E.C.....	2 917	5 485 827	84.7	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	66	15 419	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	279	95 118	1.5	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	231	62 864	0.8
5052	COAL AND OTHER MINERALS AND ORES..	11	22 688	0.4	5065	ELECTRONIC PARTS AND EQUIPMENT.....	51	25 516	0.3
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	56	35 482	0.5	5072	HARDWARE.....	317	140 288	1.8
5072	HARDWARE.....	181	33 190	0.5	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	68	7 828	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	131	14 206	0.2	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	28	5 403	0.1
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	147	23 114	0.4	5081	COMMERCIAL MACHINES AND EQUIPMENT.	69	7 422	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	65	50 640	0.8	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	31	3 952	0.1
5199	NONDURABLE GOODS, N.E.C.....	53	22 693	0.4	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	404	59 419	0.8
	OTHER CONSTRUCTION MATERIALS (CL 0760)				5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	53	11 224	0.1
	WHOLESALE TRADE.....	6 208	6 389 387	100.0	5085	INDUSTRIAL SUPPLIES.....	60	9 593	0.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	48	8 080	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	31	4 109	0.1
5023	HOME FURNISHINGS.....	192	208 567	3.3	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	38	6 510	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.....	1 072	404 259	6.3	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	74	12 050	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.....	3 377	5 062 104	79.2	5099	DURABLE GOODS, N.E.C.....	139	9 751	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	369	257 147	4.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	34	4 033	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	36	4 098	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	119	24 789	0.3
5072	HARDWARE.....	175	28 252	0.4	5139	FOOTWEAR.....	70	14 721	0.2
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	74	8 309	0.1	5141	GROCERIES, GENERAL LINE.....	48	4 006	0.1
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	41	3 771	0.1	5153	GRAIN.....	52	69 755	0.9
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	66	19 907	0.3	5191	FARM SUPPLIES.....	603	23 725	0.3
5085	INDUSTRIAL SUPPLIES.....	59	256 762	4.0	5194	TOBACCO AND TOBACCO PRODUCTS.....	104	36 088	0.5
5111	PRINTING AND WRITING PAPER.....	11	6 132	0.1	5199	NONDURABLE GOODS, N.E.C.....	422	210 007	2.7
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	84	16 684	0.3		TOYS AND HOBBY GOODS AND SUPPLIES (CL 0900)			
5153	GRAIN.....	62	13 420	0.2		WHOLESALE TRADE.....	5 392	5 508 429	100.0
5161	CHEMICALS AND ALLIED PRODUCTS.....	51	6 568	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	30	2 973	0.1
5191	FARM SUPPLIES.....	143	22 646	0.4	5021	FURNITURE.....	61	10 362	0.3
5199	NONDURABLE GOODS, N.E.C.....	90	37 302	0.6	5023	HOME FURNISHINGS.....	199	47 224	1.3
					5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	174	67 227	1.9
					5042	TOYS AND HOBBY GOODS AND SUPPLIES.	1 766	2 847 940	81.2

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	TOYS AND HOBBY GOODS AND SUPPLIES (CL D900)--CON.					PHOTOGRAPHIC EQUIP AND SUPPLIES (CL 1000)--CON.			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	44	8 509	0.2	5133	PIECE GOODS.....	21	10 743	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	161	22 392	0.6	5141	GROCERIES, GENERAL LINE.....	42	14 058	0.2
5072	HARDWARE.....	139	25 685	0.7	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	31	5 478	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	41	3 196	0.1	5153	GRAIN.....	21	29 694	0.5
5081	COMMERCIAL MACHINES AND EQUIPMENT.	35	2 924	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	23	8 702	0.1
					5194	TOBACCO AND TOBACCO PRODUCTS.....	123	28 921	0.5
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	270	3 975	0.1	5199	NONDURABLE GOODS, N.E.C.....	169	35 603	0.6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	85	15 132	0.4		FERROUS METALS (CL 1100)			
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	33	2 730	0.1		WHOLESALE TRADE.....	14 582	54 769 309	100.0
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	47	6 299	0.2	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	18	122 500	0.2
5099	DURABLE GOODS, N.E.C.....	62	10 532	0.3	5031	LUMBER, PLYWOOD, AND MILLWORK.....	516	157 544	0.3
5112	STATIONERY SUPPLIES.....	133	13 800	0.4	5039	CONSTRUCTION MATERIALS, N.E.C.....	770	190 719	0.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	60	3 391	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	7 314	50 395 309	92.0
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	264	49 639	1.4	5052	COAL AND OTHER MINERALS AND ORES..	103	201 033	0.4
5133	PIECE GOODS.....	30	3 643	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	116	34 818	0.1
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	79	6 734	0.2	5072	HARDWARE.....	380	144 042	0.3
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	101	10 668	0.3	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	2 458	575 191	1.1
5139	FOOTWEAR.....	46	3 451	0.1	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	238	33 957	0.1
5141	GROCERIES, GENERAL LINE.....	225	41 202	1.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	243	211 459	0.4
5142	FROZEN FOODS.....	20	1 970	0.1	5085	INDUSTRIAL SUPPLIES.....	480	239 582	0.4
5145	CONFECTIONERY.....	113	6 663	0.2	5093	SCRAP, WASTE MATERIALS.....	456	132 557	0.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	108	13 773	0.4	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	66	30 567	0.1
5191	FARM SUPPLIES.....	157	6 940	0.2	5152	COTTON.....	14	32 416	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	94	15 213	0.4	5153	GRAIN.....	95	582 635	1.1
5199	NONDURABLE GOODS, N.E.C.....	552	227 250	6.5	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	59	35 032	0.1
	PHOTOGRAPHIC EQUIP AND SUPPLIES (CL 1000)				5161	CHEMICALS AND ALLIED PRODUCTS.....	177	287 539	0.5
	WHOLESALE TRADE.....	2 818	6 273 446	100.0	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	114	906 287	1.7
5021	FURNITURE.....	39	9 065	0.1	5191	FARM SUPPLIES.....	137	36 996	0.1
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	1 243	5 807 176	92.6	5199	NONDURABLE GOODS, N.E.C.....	101	316 476	0.6
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	102	118 774	1.9		NONFERROUS METALS (CL 1170)			
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	144	18 194	0.3		WHOLESALE TRADE.....	5 287	15 043 759	100.0
5065	ELECTRONIC PARTS AND EQUIPMENT.....	66	24 974	0.4	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	59	9 260	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	119	17 485	0.3	5031	LUMBER, PLYWOOD, AND MILLWORK.....	123	55 216	0.4
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	46	7 706	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	348	52 351	0.3
5085	INDUSTRIAL SUPPLIES.....	38	7 680	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	2 946	13 574 150	90.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	143	65 542	1.0	5052	COAL AND OTHER MINERALS AND ORES..	67	81 969	0.5
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	23	8 963	0.1	5072	HARDWARE.....	87	9 704	0.1
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	24	5 205	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	474	57 983	0.4
5111	PRINTING AND WRITING PAPER.....	90	27 685	0.4	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	98	9 243	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	35	7 943	0.1	5093	SCRAP, WASTE MATERIALS.....	408	117 417	0.8
					5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	61	42 769	0.3
					5099	DURABLE GOODS, N.E.C.....	53	9 006	0.1

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	NONFERROUS METALS (CL 1170)--CON.					ELEC. APPARATUS AND EQUIPMENT (CL 1300)--CON.			
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	40	17 322	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	328	17 904	0.1
5153	GRAIN.....	47	152 242	1.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	457	100 680	0.3
5161	CHEMICALS AND ALLIED PRODUCTS.....	60	50 737	0.3	5085	INDUSTRIAL SUPPLIES.....	544	192 416	0.6
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	56	539 184	3.6	5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	83	212 235	0.6
5199	NONOURABLE GOODS, N.E.C.....	43	238 366	1.6	5141	GROCERIES, GENERAL LINE.....	94	20 728	0.1
	COAL AND COKE (CL 1200)				5191	FARM SUPPLIES.....	101	17 145	0.1
	WHOLESALE TRADE.....	1 404	8 837 420	100.0	5199	NONOURABLE GOODS, N.E.C.....	209	72 790	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	113	434 554	4.9		ELEC. APPLIANCES, HOUSEHOLD (CL 1400)			
5052	COAL AND OTHER MINERALS AND ORES..	747	8 044 872	91.0		WHOLESALE TRADE.....	11 275	18 027 710	100.0
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	25	13 579	0.2	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	22	23 557	0.1
5153	GRAIN.....	212	208 887	2.4	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	190	30 316	0.2
5161	CHEMICALS AND ALLIED PRODUCTS.....	13	16 683	0.2	5021	FURNITURE.....	87	14 687	0.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	68	12 340	0.1	5023	HOME FURNISHINGS.....	253	95 807	0.5
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	54	92 436	1.0	5031	LUMBER, PLYWOOD, AND MILLWORK.....	319	47 639	0.3
	OTHER MINERALS AND ORES (CL 1250)				5039	CONSTRUCTION MATERIALS, N.E.C.....	145	12 952	0.1
	WHOLESALE TRADE.....	492	2 192 571	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	97	24 186	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	53	2 521	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	53	37 319	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	116	578 021	26.4	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	1 154	826 978	4.6
5052	COAL AND OTHER MINERALS AND ORES..	178	1 388 509	63.3	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	3 432	15 669 559	86.9
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	5	3 048	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT.....	664	165 219	0.9
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	15	45 051	2.1	5072	HAIRWARE.....	327	128 324	0.7
5085	INDUSTRIAL SUPPLIES.....	48	3 546	0.2	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	551	86 565	0.5
5153	GRAIN.....	28	90 789	4.1	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	138	59 794	0.3
5161	CHEMICALS AND ALLIED PRODUCTS.....	8	5 491	0.3	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	89	9 523	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	32	75 264	3.4	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	441	35 470	0.2
	ELEC. APPARATUS AND EQUIPMENT (CL 1300)				5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	67	15 555	0.1
	WHOLESALE TRADE.....	19 591	34 033 080	100.0	5099	DURABLE GOODS, N.E.C.....	165	17 295	0.1
5023	HOME FURNISHINGS.....	111	32 020	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	285	83 387	0.5
5039	CONSTRUCTION MATERIALS, N.E.C.....	193	24 287	0.1	5133	PIECE GOODS.....	52	17 127	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	139	60 098	0.2	5141	GROCERIES, GENERAL LINE.....	358	39 227	0.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	13 505	32 151 867	94.5	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	82	32 332	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	384	219 701	0.6	5153	GRAIN.....	43	54 196	0.3
5065	ELECTRONIC PARTS AND EQUIPMENT.....	908	351 622	1.0	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	96	35 488	0.2
5072	HAIRWARE.....	424	160 891	0.5	5191	FARM SUPPLIES.....	556	24 650	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	686	186 579	0.5	5194	TOBACCO AND TOBACCO PRODUCTS.....	154	71 749	0.4
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	198	29 089	0.1	5199	NONOURABLE GOODS, N.E.C.....	448	262 532	1.5
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	104	29 985	0.1		ELECTRONIC PARTS AND EQUIPMENT (CL 1500)			
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	71	30 720	0.1		WHOLESALE TRADE.....	11 562	16 036 725	100.0
					5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	75	30 922	0.2
					5051	METALS SERVICE CENTERS AND OFFICES.....	56	17 081	0.1

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	ELECTRONIC PARTS AND EQUIPMENT (CL 1500)--CON.					HARDWARE (CL 1600)--CON.			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	1 264	624 554	3.9	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	176	20 414	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	716	377 967	2.4	5191	FARM SUPPLIES.....	2 377	209 607	1.9
5065	ELECTRONIC PARTS AND EQUIPMENT.....	7 995	14 596 574	91.0	5194	TOBACCO AND TOBACCO PRODUCTS.....	57	5 765	0.1
5072	HARDWARE.....	99	23 404	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES.....	174	15 367	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	131	9 124	0.1	5199	NONDURABLE GOODS, N.E.C.....	499	416 107	3.8
5081	COMMERCIAL MACHINES AND EQUIPMENT.	43	19 997	0.1		PLUMBING, HEATING EQUIP. (HYORO.) (CL 1700)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	100	64 839	0.4		WHOLESALE TRADE.....	12 910	12 270 819	100.0
5085	INDUSTRIAL SUPPLIES.....	78	21 459	0.1	5023	HOME FURNISHINGS.....	78	13 407	0.1
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	56	24 308	0.2	5031	LUMBER, PLYWOOD, AND MILLWORK.....	300	37 402	0.3
5099	DURABLE GOODS, N.E.C.....	147	14 904	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	331	51 208	0.4
5153	GRAIN.....	20	45 558	0.3	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	16	15 468	0.1
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	29	11 135	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	313	114 171	0.9
5199	NONDURABLE GOODS, N.E.C.....	123	84 988	0.5	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	466	161 014	1.3
	HARDWARE (CL 1600)				5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	170	37 867	0.3
	WHOLESALE TRADE.....	21 638	10 871 949	100.0	5065	ELECTRONIC PARTS AND EQUIPMENT.....	31	8 416	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	1 221	87 909	0.8	5072	HARDWARE.....	608	260 780	2.1
5021	FURNITURE.....	69	8 427	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	7 450	10 884 461	88.7
5023	HOME FURNISHINGS.....	306	89 133	0.8	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	928	181 218	1.5
5031	LUMBER, PLYWOOD, AND MILLWORK.....	998	150 446	1.4	5078	REFRIGERATION EQUIPMENT, SUPPLIES.	171	10 682	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	801	133 989	1.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	375	19 131	0.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	165	28 393	0.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	303	53 630	0.4
5051	METALS SERVICE CENTERS AND OFFICES.....	640	293 939	2.7	5085	INDUSTRIAL SUPPLIES.....	427	169 616	1.4
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	495	57 894	0.5	5099	DURABLE GOODS, N.E.C.....	100	7 002	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	261	69 891	0.6	5161	CHEMICALS AND ALLIED PRODUCTS.....	45	15 886	0.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	127	16 966	0.2	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	129	19 323	0.2
5072	HARDWARE.....	5 785	7 971 751	73.3	5199	NONDURABLE GOODS, N.E.C.....	202	177 999	1.5
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	1 769	161 737	1.5		WARM-AIR HEATING, COOLING EQUIP. (CL 1800)			
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	454	22 436	0.2		WHOLESALE TRADE.....	9 077	6 366 310	100.0
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	155	13 410	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	27	4 298	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	879	83 142	0.8	5023	HOME FURNISHINGS.....	32	3 970	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	749	132 638	1.2	5031	LUMBER, PLYWOOD, AND MILLWORK.....	99	9 394	0.1
5085	INDUSTRIAL SUPPLIES.....	984	524 855	4.8	5039	CONSTRUCTION MATERIALS, N.E.C.....	248	31 717	0.5
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	57	7 248	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	35	3 398	0.1
5099	DURABLE GOODS, N.E.C.....	208	57 432	0.5	5051	METALS SERVICE CENTERS AND OFFICES.....	149	44 314	0.7
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	119	32 724	0.3	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	509	113 936	1.8
5141	GROCERIES, GENERAL LINE.....	347	81 923	0.8	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	258	241 718	3.8
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	106	14 770	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT.....	22	3 554	0.1
5153	GRAIN.....	156	30 237	0.3	5072	HARDWARE.....	153	28 055	0.4
5161	CHEMICALS AND ALLIED PRODUCTS.....	260	37 758	0.3	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	2 112	505 057	7.9
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	458	38 406	0.4	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	4 007	5 075 757	79.7

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	WARM-AIR HEATING, COOLING EQUIP. (CL 1800)--CON.					OFFICE MACHINES AND EQUIPMENT (CL 2000)--CON.			
5078	REFRIGERATION EQUIPMENT, SUPPLIES.	516	118 560	1.9	5051	METALS SERVICE CENTERS AND OFFICES.....	12	14 908	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	24	4 109	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	27	12 000	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	48	3 811	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	141	174 837	1.3
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	116	11 405	0.2	5065	ELECTRONIC PARTS AND EQUIPMENT.....	90	93 448	0.7
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	220	61 583	1.0	5081	COMMERCIAL MACHINES AND EQUIPMENT.	10 296	12 144 123	93.0
5085	INDUSTRIAL SUPPLIES.....	198	37 623	0.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	135	32 716	0.3
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	37	21 631	0.3	5085	INDUSTRIAL SUPPLIES.....	98	18 787	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	8	9 119	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	67	7 784	0.1
5199	NONDURABLE GOODS, N.E.C.....	128	27 164	0.4	5099	DURABLE GOODS, N.E.C.....	13	6 892	0.1
	REFRIGERATION EQUIPMENT, SUPPLIES (CL 1900)				5111	PRINTING AND WRITING PAPER.....	159	65 976	0.5
	WHOLESALE TRADE.....	3 801	1 589 450	100.0	5112	STATIONERY SUPPLIES.....	1 912	180 656	1.4
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	7	1 433	0.1	5153	GRAIN.....	10	15 554	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	6	6 786	0.4	5199	NONDURABLE GOODS, N.E.C.....	110	28 047	0.2
5031	LUMBER, PLYWOOD, AND MILLWORK.....	3	1 880	0.1		RESTAURANT, HOTEL EQUIP., SUPPLIES (CL 2020)			
5039	CONSTRUCTION MATERIALS, N.E.C.....	22	1 170	0.1		WHOLESALE TRADE.....	3 880	2 829 982	100.0
5051	METALS SERVICE CENTERS AND OFFICES.....	22	1 042	0.1	5021	FURNITURE.....	67	12 242	0.4
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	120	15 818	1.0	5023	HOME FURNISHINGS.....	39	4 258	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	127	13 990	0.9	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	11	1 959	0.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	18	4 871	0.3	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	32	3 551	0.1
5072	HAIRWARE.....	36	1 915	0.1	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	27	1 708	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	337	56 867	3.6	5078	REFRIGERATION EQUIPMENT, SUPPLIES.	85	8 624	0.3
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	1 067	206 935	13.0	5081	COMMERCIAL MACHINES AND EQUIPMENT.	2 481	2 618 020	92.5
5078	REFRIGERATION EQUIPMENT, SUPPLIES.	1 339	1 164 842	73.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	170	12 512	0.4
5081	COMMERCIAL MACHINES AND EQUIPMENT.	280	68 655	4.3	5085	INDUSTRIAL SUPPLIES.....	37	3 105	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	23	971	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	46	3 834	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	45	1 691	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	109	7 972	0.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	150	20 644	1.3	5111	PRINTING AND WRITING PAPER.....	18	5 406	0.2
5085	INDUSTRIAL SUPPLIES.....	85	6 603	0.4	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	228	46 927	1.7
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	4	889	0.1	5141	GROCERIES, GENERAL LINE.....	73	41 091	1.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	15	1 462	0.1	5142	FROZEN FOODS.....	12	3 296	0.1
5153	GRAIN.....	6	3 911	0.2	5144	POULTRY AND POULTRY PRODUCTS.....	36	2 757	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	6	3 562	0.2	5147	MEAT AND MEAT PRODUCTS.....	5	1 493	0.1
5191	FARM SUPPLIES.....	6	927	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	109	31 145	1.1
5199	NONDURABLE GOODS, N.E.C.....	32	1 138	0.1	5181	BEER AND ALE.....	37	1 737	0.1
	OFFICE MACHINES AND EQUIPMENT (CL 2000)				5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	17	3 933	0.1
	WHOLESALE TRADE.....	14 006	13 059 079	100.0	5194	TOBACCO AND TOBACCO PRODUCTS.....	23	5 784	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	45	31 840	0.2		STORE MACHINES, FIXTURES (CL 2040)			
5021	FURNITURE.....	498	56 939	0.4		WHOLESALE TRADE.....	4 269	1 909 786	100.0
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	140	147 463	1.1	5021	FURNITURE.....	31	1 401	0.1
					5023	HOME FURNISHINGS.....	42	15 348	0.8
					5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	25	3 447	0.2
					5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	7	1 329	0.1

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	STORE MACHINES, FIXTURES (CL 2040)--CON.					FARM MACHINERY AND EQUIPMENT (CL 2200)--CON.			
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	40	18 293	1.0	5051	METALS SERVICE CENTERS AND OFFICES.....	34	18 138	0.1
5072	HARDWARE.....	30	6 192	0.3	5072	HARDWARE.....	135	40 353	0.2
5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	67	8 757	0.5	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	83	10 618	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	2 675	1 548 897	81.1	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	516	170 666	0.8
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	211	36 206	1.9	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	13 608	19 984 221	95.5
5085	INDUSTRIAL SUPPLIES.....	20	1 200	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	331	63 708	0.3
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	8	1 470	0.1	5085	INDUSTRIAL SUPPLIES.....	108	21 674	0.1
5099	DURABLE GOODS, N.E.C.....	78	10 667	0.6	5153	GRAIN.....	348	41 545	0.2
5111	PRINTING AND WRITING PAPER.....	27	1 390	0.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	270	20 703	0.1
5112	STATIONERY SUPPLIES.....	142	51 284	2.7	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	96	13 923	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	22	2 187	0.1	5191	FARM SUPPLIES.....	1 977	193 566	0.9
5141	GROCERIES, GENERAL LINE.....	430	141 599	7.4	5199	NONDURABLE GOODS, N.E.C.....	195	63 020	0.3
5142	FROZEN FOODS.....	11	2 948	0.2		GARDEN MACHINERY AND EQUIPMENT (CL 2250)			
5143	DAIRY PRODUCTS.....	32	2 970	0.2		WHOLESALE TRADE.....	9 680	2 574 156	100.0
5145	CONFECTIONERY.....	47	2 534	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	175	10 974	0.4
5147	MEAT AND MEAT PRODUCTS.....	4	1 465	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	360	25 198	1.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	150	32 816	1.7	5014	TIRES AND TUBES.....	46	1 331	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	13	2 983	0.2	5021	FURNITURE.....	27	1 900	0.1
5199	NONDURABLE GOODS, N.E.C.....	43	10 589	0.6	5023	HOME FURNISHINGS.....	44	9 723	0.4
	CONSTRUCTION, MINING MACH., EQUIP (CL 2100)				5039	CONSTRUCTION MATERIALS, N.E.C.....	55	7 225	0.3
	WHOLESALE TRADE.....	7 769	16 907 393	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	157	168 047	6.5
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	105	27 461	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	21	2 675	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	126	18 597	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	58	4 506	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	55	21 090	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	189	40 556	1.6
5052	COAL AND OTHER MINERALS AND ORES..	44	53 259	0.3	5065	ELECTRONIC PARTS AND EQUIPMENT.....	14	1 778	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	109	44 916	0.3	5072	HARDWARE.....	385	129 679	5.0
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	35	8 936	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	134	10 602	0.4
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	5 088	15 625 670	92.4	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	297	38 852	1.5
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	942	564 899	3.3	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	5 309	1 829 888	71.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	624	294 297	1.7	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	184	24 285	0.9
5085	INDUSTRIAL SUPPLIES.....	204	44 991	0.3	5085	INDUSTRIAL SUPPLIES.....	58	4 642	0.2
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	62	12 451	0.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	28	1 650	0.1
5153	GRAIN.....	8	10 132	0.1	5099	DURABLE GOODS, N.E.C.....	56	21 134	0.8
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	52	22 127	0.1	5153	GRAIN.....	88	4 117	0.2
5191	FARM SUPPLIES.....	16	108 564	0.6	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	54	7 615	0.3
5199	NONDURABLE GOODS, N.E.C.....	62	9 848	0.1	5191	FARM SUPPLIES.....	1 470	104 010	4.0
	FARM MACHINERY AND EQUIPMENT (CL 2200)				5198	PAINTS, VARNISHES, AND SUPPLIES..	44	4 113	0.2
	WHOLESALE TRADE.....	18 825	20 935 475	100.0	5199	NONDURABLE GOODS, N.E.C.....	293	113 747	4.4
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	299	191 429	0.9					
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	256	30 681	0.1					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	FOOD PROCESSING MACHINERY, EQUIP. (CL 2300)					GENERAL PURPOSE INDUSTRIAL MACH. (CL 2320)--CON.			
	WHOLESALE TRADE.....	2 447	1 497 184	100.0	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS. FARM SUPPLIES.....	55	577 923	5.3
5021	FURNITURE.....	17	840	0.1	5191	NONDURABLE GOODS, N.E.C.....	90	6 963	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	16	2 008	0.1	5199	METALWORKING MACHINERY, EQUIPMENT (CL 2340)	79	16 368	0.1
5072	BARWARE.....	10	1 303	0.1		WHOLESALE TRADE.....	5 401	5 325 381	100.0
5078	REFRIGERATION EQUIPMENT, SUPPLIES.	25	1 349	0.1	5D13	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	43	6 780	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	359	31 312	2.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	19	9 424	0.2
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	63	3 596	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	90	20 857	0.4
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	135	11 135	0.7	5D63	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	49	8 513	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	1 390	1 341 858	89.6	5072	BARWARE.....	195	25 053	0.5
5085	INDUSTRIAL SUPPLIES.....	174	75 527	5.0	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	57	5 007	0.1
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	14	2 404	0.2	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	60	3 245	0.1
5111	PRINTING AND WRITING PAPER.....	7	2 046	0.1	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	82	12 028	0.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	40	4 331	0.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	3 577	4 996 551	93.8
5141	GROCERIES, GENERAL LINE.....	7	852	0.1	5D85	INDUSTRIAL SUPPLIES.....	946	218 715	4.1
5143	DAIRY PRODUCTS.....	17	2 667	0.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	41	4 132	0.1
5145	CONFECTIONERY.....	12	2 231	D.1		MATERIALS HANDLING EQUIPMENT (CL 2350)			
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	12	1 692	0.1		WHOLESALE TRADE.....	6 502	4 768 297	100.0
5161	CHEMICALS AND ALLIED PRODUCTS.....	36	3 573	0.2	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	60	13 762	0.3
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	6	1 527	D.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	24	9 829	0.2
5199	NONDURABLE GOODS, N.E.C.....	26	2 507	0.2	5031	LUMBER, PLYWOOD, AND MILLWORK.....	57	10 493	0.2
	GENERAL PURPOSE INDUSTRIAL MACH. (CL 2320)				5039	CONSTRUCTION MATERIALS, N.E.C.....	28	4 541	0.1
	WHOLESALE TRADE.....	11 425	10 924 941	100.0	5D51	METALS SERVICE CENTERS AND OFFICES.....	32	5 309	0.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	88	27 913	0.3	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	40	4 347	0.1
5D13	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	295	50 607	0.5	5072	BARWARE.....	130	11 875	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	277	270 130	2.5	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	481	185 030	3.9
5D63	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	160	29 429	D.3	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	309	76 373	1.6
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	27	5 493	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	3 877	4 195 570	88.0
5072	HARDWARE.....	270	44 282	0.4	5085	INDUSTRIAL SUPPLIES.....	1 208	219 703	4.6
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	219	39 115	D.4	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	48	5 245	0.1
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	90	20 497	0.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	22	4 662	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	851	512 052	4.7	5199	NONDURABLE GOODS, N.E.C.....	41	8 654	0.2
5D83	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	424	60 295	0.6		OIL WELL, OIL REFINING MACH, EQUIP (CL 2370)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	6 232	8 800 523	80.6		WHOLESALE TRADE.....	3 589	6 639 015	100.0
5085	INDUSTRIAL SUPPLIES.....	1 134	213 908	2.0	5051	METALS SERVICE CENTERS AND OFFICES.....	154	141 763	2.1
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	106	34 568	0.3					
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	65	7 912	D.1					
5099	DURABLE GOODS, N.E.C.....	120	48 727	0.4					
5152	COTTON.....	8	6 961	0.1					
5161	CHEMICALS AND ALLIED PRODUCTS.....	5D1	79 897	0.7					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OIL WELL, OIL REFINING MACH, EQUIP (CL 2370)--CON.					POWER TRANSMISSION EQUIPMENT (CL 2400)--CON.			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	13	3 357	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	107	31 665	0.5
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	37	6 700	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	167	96 531	1.6
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	62	4 469	0.1	5072	HAWARE.....	47	4 427	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	2 979	6 406 791	96.5	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	75	11 048	0.2
5085	INDUSTRIAL SUPPLIES.....	195	46 295	0.7	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	98	5 362	0.1
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	50	16 360	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	596	103 284	1.7
	OTHER INDUSTRIAL MACHINERY, EQUIP (CL 2380)				5085	INDUSTRIAL SUPPLIES.....	3 321	5 805 822	94.5
	WHOLESALE TRADE.....	8 640	10 378 240	100.0	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	42	68 895	1.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	33	56 979	0.5		INDUSTRIAL VALVES, FITTINGS (CL 2420)			
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	102	25 530	0.2		WHOLESALE TRADE.....	6 991	4 957 809	100.0
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	75	11 840	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	32	3 271	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	103	106 244	1.0	5039	CONSTRUCTION MATERIALS, N.E.C.....	66	2 582	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	99	74 394	0.7	5051	METALS SERVICE CENTERS AND OFFICES.....	542	379 838	7.7
5065	ELECTRONIC PARTS AND EQUIPMENT.....	23	8 845	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	103	24 423	0.5
5072	HAWARE.....	91	11 898	0.1	5072	HAWARE.....	153	13 556	0.3
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	49	8 436	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	860	170 930	3.4
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	65	13 127	0.1	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	79	5 755	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	265	24 814	0.2	5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	79	3 536	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	128	38 780	0.4	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	74	5 775	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	145	35 581	0.3	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	85	6 654	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	5 211	9 176 399	88.4	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	1 363	301 259	6.1
5085	INDUSTRIAL SUPPLIES.....	833	232 235	2.2	5085	INDUSTRIAL SUPPLIES.....	3 060	3 964 331	80.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	63	8 821	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	49	5 292	0.1
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	60	5 482	0.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	72	10 562	0.2
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	79	24 071	0.2	5099	DURABLE GOODS, N.E.C.....	49	4 475	0.1
5099	DURABLE GOODS, N.E.C.....	136	15 884	0.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	117	41 915	0.8
5111	PRINTING AND WRITING PAPER.....	33	10 047	0.1	5191	FARM SUPPLIES.....	21	2 954	0.1
5112	STATIONERY SUPPLIES.....	427	38 166	0.4	5199	NONDURABLE GOODS, N.E.C.....	56	4 177	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	22	5 998	0.1		WELDING SUPPLIES (EXCLUDE GASES) (CL 2430)			
5153	GRAIN.....	37	263 940	2.5		WHOLESALE TRADE.....	4 127	2 036 879	100.0
5161	CHEMICALS AND ALLIED PRODUCTS.....	126	41 477	0.4	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	73	29 031	1.4
5199	NONDURABLE GOODS, N.E.C.....	69	99 574	1.0	5039	CONSTRUCTION MATERIALS, N.E.C.....	72	8 302	0.4
	POWER TRANSMISSION EQUIPMENT (CL 2400)				5051	METALS SERVICE CENTERS AND OFFICES.....	55	14 623	0.7
	WHOLESALE TRADE.....	4 619	6 141 929	100.0	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	19	3 054	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	34	3 393	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	10	1 238	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	46	3 210	0.1					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977 - Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	WELDING SUPPLIES (EXCLUDE GASES) (CL 2430)-ECON.					DENTAL SUPPLIES (CL 2500)			
5072	BARWARE.....	136	15 282	0.8		WHOLESALE TRADE.....	1 089	842 128	100.0
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	81	3 557	0.2	5081	COMMERCIAL MACHINES AND EQUIPMENT, PROFESSIONAL EQUIPMENT AND SUPPLIES.....	31	1 191	0.1
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	47	2 976	0.1	5086	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	1 014	836 066	99.3
5078	REFRIGERATION EQUIPMENT, SUPPLIES, COMMERCIAL MACHINES AND EQUIPMENT, CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	60 31 56	1 310 1 291 4 113	0.1 0.1 0.2	5113	CHEMICALS AND ALLIED PRODUCTS.....	15 8	425 3 759	0.1 0.4
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	114	1 549	0.1		RELIGIOUS, SCHOOL SUPPLIES (CL 2520)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	222	35 774	1.8		WHOLESALE TRADE.....	2 416	1 074 142	100.0
5085	INDUSTRIAL SUPPLIES.....	2 192	1 736 861	85.3	5021	FURNITURE.....	52	5 260	0.5
5093	SCRAP, WASTE MATERIALS.....	14	1 677	0.1	5023	HOME FURNISHINGS.....	40	3 921	0.4
5161	CHEMICALS AND ALLIED PRODUCTS.....	744	157 579	7.7	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	9	695	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	46	12 972	0.6	5042	TOYS AND HOBBY GOODS AND SUPPLIES, PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	75 6	6 899 720	0.6 0.1
5191	FARM SUPPLIES.....	59	1 023	0.1	5043	METALS SERVICE CENTERS AND OFFICES.....	4	1 190	0.1
5199	NONDURABLE GOODS, N.E.C.....	30	1 575	0.1	5051	COMMERCIAL MACHINES AND EQUIPMENT, INDUSTRIAL MACHINERY AND EQUIPMENT.....	75 5	3 418 1 794	0.3 0.2
	OTHER INDUSTRIAL SUPPLIES (CL 2450)				5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	1 137	941 901	87.7
	WHOLESALE TRADE.....	14 069	15 068 148	100.0	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	31	2 427	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	640	72 705	0.5	5111	PRINTING AND WRITING PAPER.....	16	1 884	0.2
5014	TIRES AND TUBES.....	48	8 473	0.1	5112	STATIONERY SUPPLIES.....	136	6 207	0.6
5021	FURNITURE.....	66	12 848	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	74	6 785	0.6
5023	HOME FURNISHINGS.....	51	64 744	0.4		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	209	35 930	3.3
5039	CONSTRUCTION MATERIALS, N.E.C.....	96	230 929	1.5	5141	GROCERIES, GENERAL LINE.....	245	31 743	3.0
5051	METALS SERVICE CENTERS AND OFFICES.....	448	226 057	1.5	5142	FROZEN FOODS.....	5	1 001	0.1
5052	COAL AND OTHER MINERALS AND ORES, ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	48 183	36 300 161 521	0.2 1.1	5145	CONFECTIONERY.....	46	1 779	0.2
5072	BARWARE.....	529	140 019	0.9	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	40	1 993	0.2
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	377	72 538	0.5	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	25	584	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT, CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	601	100 352	0.7	5194	TOBACCO AND TOBACCO PRODUCTS.....	26	2 698	0.3
5082	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	167	30 564	0.2	5199	NONDURABLE GOODS, N.E.C.....	87	12 048	1.1
5083	INDUSTRIAL MACHINERY AND EQUIPMENT.....	208	8 544	0.1		SURGICAL, MEDICAL, HOSPITAL EQUIP (CL 2530)			
5084	INDUSTRIAL SUPPLIES.....	1 364	378 577	2.5		WHOLESALE TRADE.....	5 087	7 132 465	100.0
5085	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	6 917	12 724 543	84.4	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	46	6 285	0.1
5087	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	84	12 856	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	78 69	104 121 12 470	1.5 0.2
5088	PRINTING AND WRITING PAPER.....	131	36 791	0.2	5081	COMMERCIAL MACHINES AND EQUIPMENT, INDUSTRIAL MACHINERY AND EQUIPMENT.....	47	6 370	0.1
5111	STATIONERY SUPPLIES.....	235	8 170	0.1	5086	INDUSTRIAL SUPPLIES.....	198	90 274	1.3
5112	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	250	163 075	1.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	4 005	6 752 201	94.7
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	78	306 975	2.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	29	4 827	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	381	127 934	0.8	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	318	121 447	1.7
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	49	9 006	0.1					
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	34	15 442	0.1					
5199	NONDURABLE GOODS, N.E.C.....	178	38 983	0.3					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	SURGICAL, MEDICAL, HOSPITAL EQUIP (CL 2530)--CON.					BEAUTY, BARBER EQUIPMENT, SUPPLIES (CL 2600)--CON.			
5161	CHEMICALS AND ALLIED PRODUCTS.....	67	11 800	0.2	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	2 099	956 524	95.6
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	42	4 416	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	26	8 674	0.9
5199	NONDURABLE GOODS, N.E.C.....	36	4 734	0.1	5141	GROCERIES, GENERAL LINE.....	22	8 837	0.9
	OPTICAL, OPHTHALMIC GOODS (CL 2540)				5199	NONDURABLE GOODS, N.E.C.....	40	9 652	1.0
	WHOLESALE TRADE.....	2 117	1 503 847	100.0		CUSTOMER EQUIPMENT, SUPPLIES (CL 2620)			
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	13	3 032	0.2		WHOLESALE TRADE.....	3 881	1 471 942	100.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	10	3 146	0.2	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	36	3 313	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	9	1 308	0.1	5021	FURNITURE.....	16	1 168	0.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	16	1 701	0.1	5023	HOME FURNISHINGS.....	19	1 469	0.1
5072	HARDWARE.....	15	3 244	0.2	5039	CONSTRUCTION MATERIALS, N.E.C.....	43	835	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	5	1 259	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	9	933	0.1
5085	INDUSTRIAL SUPPLIES.....	40	3 291	0.2	5072	HARDWARE.....	39	2 785	0.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	1 852	1 471 754	97.9	5081	COMMERCIAL MACHINES AND EQUIPMENT.	114	11 666	0.8
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	17	6 913	0.5	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	37	4 141	0.3
5112	STATIONERY SUPPLIES.....	5	842	0.1	5085	INDUSTRIAL SUPPLIES.....	47	3 653	0.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	11	818	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	45	3 139	0.2
5133	PIECE GOODS.....	10	1 013	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	2 204	1 207 830	82.1
5199	NONDURABLE GOODS, N.E.C.....	28	2 134	0.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	23	1 026	0.1
	OTHER PROFESSIONAL EQUIPMENT (CL 2580)				5093	SCRAP, WASTE MATERIALS.....	5	960	0.1
	WHOLESALE TRADE.....	2 171	2 306 690	100.0	5111	PRINTING AND WRITING PAPER.....	55	10 763	0.7
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	3	1 313	0.1	5112	STATIONERY SUPPLIES.....	40	2 130	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	10	2 404	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	548	132 802	9.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	75	99 661	4.3	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	24	3 090	0.2
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	6	7 320	0.3	5141	GROCERIES, GENERAL LINE.....	83	20 456	1.4
5081	COMMERCIAL MACHINES AND EQUIPMENT.	25	5 196	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	41	7 053	0.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	28	2 662	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	295	37 964	2.6
5085	INDUSTRIAL SUPPLIES.....	9	1 997	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	37	1 409	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	1 811	2 169 544	94.0	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	14	5 718	0.4
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	38	1 901	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	13	1 439	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	46	6 953	0.3	5199	NONDURABLE GOODS, N.E.C.....	19	1 863	0.1
5199	NONDURABLE GOODS, N.E.C.....	16	2 704	0.1		LAUNDRY, DRY-CLEANING EQUIPMENT (CL 2640)			
	BEAUTY, BARBER EQUIPMENT, SUPPLIES (CL 2600)					WHOLESALE TRADE.....	1 629	691 081	100.0
	WHOLESALE TRADE.....	2 314	1 000 555	100.0	5023	HOME FURNISHINGS.....	22	6 460	0.9
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	18	834	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	10	1 409	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	24	6 904	0.7	5081	COMMERCIAL MACHINES AND EQUIPMENT.	47	1 823	0.3
5072	HARDWARE.....	10	3 106	0.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	19	3 850	0.6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	29	3 333	0.3	5085	INDUSTRIAL SUPPLIES.....	5	1 035	0.1
					5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	18	1 707	0.2
					5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	916	572 612	82.9
					5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	107	5 550	0.8

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*
	LAUNDRY, DRY-CLEANING EQUIPMENT (CL 2640)--CON.					AIRCRAFT, AERONAUTICAL EQUIPMENT (CL 2700)--CON.			
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	10	720	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	15	4 101	0.1
5141	GROCERIES, GENERAL LINE.....	42	3 611	0.5	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	3	4 029	0.1
5143	DAIRY PRODUCTS.....	27	2 150	0.3	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	31	3 559	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	31	12 238	1.8	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	41	98 692	2.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	296	72 329	10.5	5085	INDUSTRIAL SUPPLIES.....	74	12 493	0.3
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	18	1 702	0.2	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	47	12 673	0.3
5199	NONDURABLE GOODS, N.E.C.....	8	360	0.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	1 463	4 428 920	93.0
	OTHER SERVICE ESTABLISHMENT EQUIP. (CL 2670)				5099	DURABLE GOODS, N.E.C.....	37	6 654	0.1
	WHOLESALE TRADE.....	2 764	1 752 189	100.0	5147	MEAT AND MEAT PRODUCTS.....	13	5 108	0.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	9	1 248	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	58	16 128	0.3
5039	CONSTRUCTION MATERIALS, N.E.C.....	41	4 668	0.3		MARINE MACHINERY, EQUIPMENT (CL 2720)			
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	39	9 498	0.5		WHOLESALE TRADE.....	1 737	2 196 980	100.0
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	22	1 863	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	11	1 129	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	13	3 346	0.2	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	100	19 943	0.9
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	22	5 510	0.3	5031	LUMBER, PLYWOOD, AND MILLWORK.....	14	5 388	0.2
5072	HARDWARE.....	27	3 846	0.2	5039	CONSTRUCTION MATERIALS, N.E.C.....	15	2 990	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	29	10 075	0.6	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	91	10 030	0.5
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	9	5 203	0.3	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	87	75 616	3.4
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	7	882	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	9	1 698	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	13	4 942	0.3	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	29	7 758	0.4
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	34	2 070	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	36	4 629	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	83	40 527	2.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	120	18 921	0.9
5085	INDUSTRIAL SUPPLIES.....	76	17 539	1.0	5085	INDUSTRIAL SUPPLIES.....	49	33 534	1.5
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	44	5 125	0.3	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	940	1 797 286	81.8
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	1 825	1 506 782	86.0	5093	SCRAP, WASTE MATERIALS.....	3	1 650	0.1
5099	DURABLE GOODS, N.E.C.....	45	2 935	0.2	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	19	1 265	0.1
5133	PIECE GOODS.....	125	93 011	5.3	5141	GROCERIES, GENERAL LINE.....	12	1 345	0.1
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	30	7 016	0.4	5142	FROZEN FOODS.....	3	1 260	0.1
5139	FOOTWEAR.....	34	3 093	0.2	5146	FISH AND SEAFOOD.....	48	2 375	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	109	13 013	0.7	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	15	3 456	0.2
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	7	888	0.1	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	15	1 348	0.1
5191	FARM SUPPLIES.....	17	888	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	35	198 247	9.0
5199	NONDURABLE GOODS, N.E.C.....	43	5 547	0.3	5198	PAINTS, VARNISHES, AND SUPPLIES.....	57	3 931	0.2
	AIRCRAFT, AERONAUTICAL EQUIPMENT (CL 2700)					OTHER TRANSPORTATION EQUIPMENT (CL 2760)			
	WHOLESALE TRADE.....	1 953	4 762 128	100.0		WHOLESALE TRADE.....	714	2 677 588	100.0
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	14	48 972	1.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	13	7 062	0.3
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	26	4 580	0.1					
5051	METALS SERVICE CENTERS AND OFFICES.....	19	110 134	2.3					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER TRANSPORTATION EQUIPMENT (CL 2760)--CON.					JEWELRY AND PRECIOUS STONES (CL 2900)--CON.			
5031	LUMBER, PLYWOOD, AND MILLWORK.....	4	1 979	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	48	13 827	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	47	207 293	7.7	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	211	66 888	0.6
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	69	305 243	11.4	5065	ELECTRONIC PARTS AND EQUIPMENT.....	95	81 803	0.8
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	25	3 549	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	57	25 945	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	53	10 169	0.4	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	4 211	9 338 745	88.6
5085	INDUSTRIAL SUPPLIES.....	19	2 058	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	236	321 417	3.0
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	374	2 132 264	79.6	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	65	5 649	0.1
5093	SCRAP, WASTE MATERIALS.....	30	1 753	0.1	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	93	9 551	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	3	1 706	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	32	11 745	0.1
	IRON AND STEEL SCRAP (CL 2800)				5194	TOBACCO AND TOBACCO PRODUCTS.....	248	49 212	0.5
	WHOLESALE TRADE.....	5 684	5 932 853	100.0	5199	NONDURABLE GOODS, N.E.C.....	437	68 140	0.6
						MUSICAL INSTRUMENTS (CL 3000)			
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	202	9 032	0.2		WHOLESALE TRADE.....	842	1 035 234	100.0
5051	METALS SERVICE CENTERS AND OFFICES.....	463	189 577	3.2	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	4	1 525	0.1
5052	COAL AND OTHER MINERALS AND ORES..	49	12 060	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	5	1 774	0.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	21	83 524	1.4	5065	ELECTRONIC PARTS AND EQUIPMENT.....	11	1 615	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	12	9 616	0.2	5099	DURABLE GOODS, N.E.C.....	755	1 020 430	98.6
5093	SCRAP, WASTE MATERIALS.....	4 780	5 612 257	94.6	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	14	3 878	0.4
5191	FARM SUPPLIES.....	38	6 734	0.1	5141	GROCERIES, GENERAL LINE.....	15	3 390	0.3
	WASTE AND SECONDARY MATERIALS (CL 2820)				5199	NONDURABLE GOODS, N.E.C.....	16	646	0.1
	WHOLESALE TRADE.....	6 369	4 558 931	100.0		FOREST PRODUCTS, EXCEPT LUMBER (CL 3020)			
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	88	5 608	0.1		WHOLESALE TRADE.....	2 337	4 562 047	100.0
5039	CONSTRUCTION MATERIALS, N.E.C.....	15	2 840	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK.....	299	170 128	3.7
5051	METALS SERVICE CENTERS AND OFFICES.....	275	120 002	2.6	5039	CONSTRUCTION MATERIALS, N.E.C.....	46	2 950	0.1
5052	COAL AND OTHER MINERALS AND ORES..	56	24 168	0.5	5051	METALS SERVICE CENTERS AND OFFICES.....	42	60 347	1.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	12	5 394	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	23	15 707	0.3
5093	SCRAP, WASTE MATERIALS.....	5 609	4 372 241	95.9	5099	DURABLE GOODS, N.E.C.....	1 667	3 934 739	86.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	45	5 117	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	53	116 786	2.6
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	27	3 878	0.1	5146	FISH AND SEAFOOD.....	52	86 851	1.9
	JEWELRY AND PRECIOUS STONES (CL 2900)				5153	GRAIN.....	31	148 619	3.3
	WHOLESALE TRADE.....	6 532	10 541 545	100.0	5199	NONDURABLE GOODS, N.E.C.....	18	17 244	0.4
5023	HOME FURNISHINGS.....	115	23 785	0.2		OTHER DURABLE GOODS (CL 3030)			
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	88	7 423	0.1		WHOLESALE TRADE.....	5 039	5 543 644	100.0
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	96	8 096	0.1	5023	HOME FURNISHINGS.....	34	3 841	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	63	435 691	4.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	47	2 989	0.1
5052	COAL AND OTHER MINERALS AND ORES..	46	42 838	0.4	5051	METALS SERVICE CENTERS AND OFFICES.....	84	163 922	3.0
					5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	88	21 953	0.4
					5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	177	54 542	1.0

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER DURABLE GOODS (CL 3030)--CON.					STATIONERY SUPPLIES (CL 3200)--CON.			
5065	ELECTRONIC PARTS AND EQUIPMENT....	75	6 743	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	80	21 401	0.3
5081	COMMERCIAL MACHINES AND EQUIPMENT.	43	6 458	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	220	25 769	0.4
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	11	4 221	0.1	5199	NONDURABLE GOODS, N.E.C.....	428	100 817	1.4
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	42	18 284	0.3		INDUST. PERSONAL SERVICE PAPER (CL 3300)			
5085	INDUSTRIAL SUPPLIES.....	86	14 975	0.3		WHOLESALE TRADE.....	9 436	17 232 175	100.0
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	37	3 323	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK.....	9	13 267	0.1
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	86	18 579	0.3	5081	COMMERCIAL MACHINES AND EQUIPMENT.	189	21 639	0.1
5099	DURABLE GOODS, N.E.C.....	3 424	5 094 952	91.9	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	49	14 917	0.1
5112	STATIONERY SUPPLIES.....	23	5 543	0.1	5085	INDUSTRIAL SUPPLIES.....	201	627 959	3.6
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	21	3 179	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	117	19 964	0.1
5133	PIECE GOODS.....	22	3 736	0.1	5099	DURABLE GOODS, N.E.C.....	177	88 242	0.5
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	69	5 415	0.1	5111	PRINTING AND WRITING PAPER.....	451	692 171	4.0
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	75	5 044	0.1	5112	STATIONERY SUPPLIES.....	403	199 835	1.2
5139	FOOTWEAR.....	45	6 012	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	3 946	12 638 101	73.3
5141	GROCERIES, GENERAL LINE.....	43	27 057	0.5	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	59	9 735	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	22	12 500	0.2	5133	PIECE GOODS.....	38	9 461	0.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	12	5 017	0.1	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	7	122 584	0.7
5194	TOBACCO AND TOBACCO PRODUCTS.....	31	5 058	0.1	5141	GROCERIES, GENERAL LINE.....	1 409	1 049 419	6.1
5199	NONDURABLE GOODS, N.E.C.....	173	30 425	0.5	5142	FROZEN FOODS.....	130	83 923	0.5
	PRINTING AND WRITING PAPER (CL 3100)				5143	DAIRY PRODUCTS.....	91	18 315	0.1
	WHOLESALE TRADE.....	4 087	10 503 772	100.0	5144	POULTRY AND POULTRY PRODUCTS.....	56	12 706	0.1
5021	FURNITURE.....	196	18 871	0.2	5145	CONFECTIONERY.....	132	20 368	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	223	144 565	1.4	5147	MEAT AND MEAT PRODUCTS.....	62	18 380	0.1
5085	INDUSTRIAL SUPPLIES.....	40	6 299	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	626	288 286	1.7
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	25	5 602	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	183	1 127 874	6.5
5099	DURABLE GOODS, N.E.C.....	43	9 866	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	233	52 849	0.3
5111	PRINTING AND WRITING PAPER.....	1 405	9 629 497	91.7	5199	NONDURABLE GOODS, N.E.C.....	122	32 334	0.2
5112	STATIONERY SUPPLIES.....	1 320	161 373	1.5		PHARMACEUTICALS, COSMETICS, ETC. (CL 3400)			
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	499	467 627	4.5		WHOLESALE TRADE.....	8 607	20 276 352	100.0
5141	GROCERIES, GENERAL LINE.....	63	26 494	0.3	5023	HOME FURNISHINGS.....	142	60 898	0.3
	STATIONERY SUPPLIES (CL 3200)				5072	HAIRWARE.....	66	20 529	0.1
	WHOLESALE TRADE.....	11 680	7 122 983	100.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	225	80 485	0.4
5021	FURNITURE.....	758	203 933	2.9	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	80	15 736	0.1
5023	HOME FURNISHINGS.....	126	21 835	0.3	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	59	28 109	0.1
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	129	16 850	0.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	63	54 491	0.3
5081	COMMERCIAL MACHINES AND EQUIPMENT.	1 494	456 448	6.4	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	3 617	17 748 660	87.5
5085	INDUSTRIAL SUPPLIES.....	30	4 864	0.1	5141	GROCERIES, GENERAL LINE.....	1 344	650 097	3.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	66	11 983	0.2	5142	FROZEN FOODS.....	64	38 193	0.2
5111	PRINTING AND WRITING PAPER.....	330	174 520	2.5	5145	CONFECTIONERY.....	166	14 555	0.1
5112	STATIONERY SUPPLIES.....	6 326	5 836 418	81.9	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	500	209 608	1.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	390	111 446	1.6	5161	CHEMICALS AND ALLIED PRODUCTS.....	234	931 005	4.6
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	286	61 816	0.9	5191	FARM SUPPLIES.....	203	21 953	0.1
5141	GROCERIES, GENERAL LINE.....	473	42 154	0.6	5194	TOBACCO AND TOBACCO PRODUCTS.....	724	183 171	0.9
					5199	NONDURABLE GOODS, N.E.C.....	305	135 373	0.7

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	PIECE GOODS (CL 3500)					MEN'S, BOYS' CLOTHING, FURNISHING (CL 3700)--CON.			
	WHOLESALE TRADE.....	5 668	17 767 072	100.0	5051	METALS SERVICE CENTERS AND OFFICES.....	13	7 596	0.1
5023	HOME FURNISHINGS.....	109	166 734	0.9	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	73	8 730	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	26	54 237	0.3	5072	HARDWARE.....	31	3 940	0.1
5099	DURABLE GOODS, N.E.C.....	126	59 048	0.3	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	46	13 719	0.2
5133	PIECE GOODS.....	4 123	16 594 516	93.4	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	99	21 096	0.3
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	143	30 836	0.2	5133	PIECE GOODS.....	120	97 336	1.3
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	148	26 420	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	2 369	6 641 278	89.8
5153	GRAIN.....	59	360 323	2.0	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	647	343 918	4.7
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	28	9 579	0.1	5139	FOOTWEAR.....	116	29 890	0.4
5161	CHEMICALS AND ALLIED PRODUCTS.....	62	19 233	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	29	3 730	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	91	212 584	1.2	5153	GRAIN.....	40	43 031	0.6
5199	NONDURABLE GOODS, N.E.C.....	165	132 488	0.7	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	55	8 976	0.1
	NOTIONS AND OTHER DRY GOODS (CL 3600)				5191	FARM SUPPLIES.....	294	13 327	0.2
	WHOLESALE TRADE.....	3 266	2 352 693	100.0	5199	NONDURABLE GOODS, N.E.C.....	262	67 879	0.9
5023	HOME FURNISHINGS.....	81	9 771	0.4		WOMEN'S, GIRLS', INFANTS' CLOTHES (CL 3800)			
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	25	2 341	0.1		WHOLESALE TRADE.....	6 523	8 884 458	100.0
5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	119	12 114	0.5	5023	HOME FURNISHINGS.....	102	26 753	0.3
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	5	2 054	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	95	5 889	0.1
5072	HARDWARE.....	20	7 115	0.3	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	65	12 555	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	6	3 009	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	119	11 497	0.1
5085	INDUSTRIAL SUPPLIES.....	34	27 146	1.2	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	58	5 477	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	14	10 397	0.4	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	119	29 136	0.3
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	32	16 097	0.7	5133	PIECE GOODS.....	128	86 218	1.0
5111	PRINTING AND WRITING PAPER.....	11	1 926	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	808	427 459	4.8
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	27	2 421	0.1	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	3 969	8 032 220	90.4
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	304	104 700	4.5	5139	FOOTWEAR.....	119	37 517	0.4
5133	PIECE GOODS.....	243	98 630	4.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	80	51 537	0.6
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	136	12 604	0.5	5153	GRAIN.....	22	18 915	0.2
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	131	15 963	0.7	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	43	8 402	0.1
5139	FOOTWEAR.....	56	7 613	0.3	5191	FARM SUPPLIES.....	149	6 659	0.1
5142	FROZEN FOODS.....	10	7 092	0.3	5199	NONDURABLE GOODS, N.E.C.....	281	100 032	1.1
5145	CONFECTIONERY.....	36	1 180	0.1		FOOTWEAR (CL 3900)			
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	48	10 087	0.4		WHOLESALE TRADE.....	2 806	3 950 291	100.0
5161	CHEMICALS AND ALLIED PRODUCTS.....	22	1 986	0.1	5023	HOME FURNISHINGS.....	26	5 678	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	155	32 242	1.4	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	199	41 254	1.0
5199	NONDURABLE GOODS, N.E.C.....	264	106 226	4.5	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	30	2 115	0.1
	MEN'S, BOYS' CLOTHING, FURNISHING (CL 3700)				5112	STATIONERY SUPPLIES.....	21	2 568	0.1
	WHOLESALE TRADE.....	4 812	7 394 463	100.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	82	13 668	0.3
5023	HOME FURNISHINGS.....	136	50 414	0.7	5133	PIECE GOODS.....	75	24 241	0.6
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	139	20 140	0.3	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	266	39 412	1.0

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	FOOTWEAR (CL 3900)--CON.					CONFECTIONERY (CL 4300)			
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	186	31 405	0.8		WHOLESALE TRADE.....	9 647	9 170 129	100.0
5139	FOOTWEAR.....	1 147	3 716 612	94.1	5023	HOME FURNISHINGS.....	38	15 824	0.2
5153	GRAIN.....	10	3 803	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	18	99 215	1.1
5191	FARM SUPPLIES.....	293	5 306	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	80	9 980	0.1
5199	NONDURABLE GOODS, N.E.C.....	199	51 526	1.3	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	124	37 452	0.4
	FROZEN FOODS (CL 4000)				5141	GROCERIES, GENERAL LINE.....	2 305	1 316 279	14.4
	WHOLESALE TRADE.....	10 440	19 450 654	100.0	5142	FROZEN FOODS.....	152	160 785	1.8
5099	DURABLE GOODS, N.E.C.....	55	31 812	0.2	5143	DAIRY PRODUCTS.....	283	75 682	0.6
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	58	26 433	0.1	5145	CONFECTIONERY.....	2 620	5 423 313	59.1
5133	PIECE GOODS.....	43	10 303	0.1	5147	MEAT AND MEAT PRODUCTS.....	108	34 823	0.4
5141	GROCERIES, GENERAL LINE.....	2 379	4 214 104	21.7	5148	FRESH FRUITS AND VEGETABLES.....	121	11 831	0.1
5142	FROZEN FOODS.....	2 709	10 556 807	54.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	1 608	830 595	9.1
5143	DAIRY PRODUCTS.....	465	218 248	1.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	44	5 824	0.1
5144	POULTRY AND POULTRY PRODUCTS.....	361	227 784	1.2	5181	BEER AND ALE.....	69	8 678	0.1
5145	CONFECTIONERY.....	122	36 672	0.2	5194	TOBACCO AND TOBACCO PRODUCTS.....	1 597	1 088 196	11.9
5146	FISH AND SEAFOOD.....	313	156 689	0.8	5199	NONDURABLE GOODS, N.E.C.....	162	32 894	0.4
5147	MEAT AND MEAT PRODUCTS.....	1 224	647 553	3.3		FISH, SEAFOOD (NOT CANNED, FROZEN) (CL 4400)			
5148	FRESH FRUITS AND VEGETABLES.....	540	347 335	1.8		WHOLESALE TRADE.....	3 050	4 010 900	100.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	1 589	2 863 764	14.7	5141	GROCERIES, GENERAL LINE.....	334	100 806	2.5
5153	GRAIN.....	18	14 908	0.1	5142	FROZEN FOODS.....	164	115 863	2.9
5161	CHEMICALS AND ALLIED PRODUCTS.....	51	20 127	0.1	5143	DAIRY PRODUCTS.....	44	5 789	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	119	18 962	0.1	5144	POULTRY AND POULTRY PRODUCTS.....	72	13 253	0.3
5199	NONDURABLE GOODS, N.E.C.....	38	14 298	0.1	5146	FISH AND SEAFOOD.....	1 875	3 467 198	86.4
	DAIRY PRODUCTS (CL 4100)				5147	MEAT AND MEAT PRODUCTS.....	291	110 732	2.8
	WHOLESALE TRADE.....	10 486	17 560 195	100.0	5148	FRESH FRUITS AND VEGETABLES.....	43	4 251	0.1
5141	GROCERIES, GENERAL LINE.....	2 215	2 363 449	13.5	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	153	124 323	3.1
5142	FROZEN FOODS.....	492	259 157	1.5	5153	GRAIN.....	27	66 662	1.7
5143	DAIRY PRODUCTS.....	3 924	13 394 281	76.3		MEAT, MEAT PROD. (EXC. CANNED, FROZEN) (CL 4500)			
5144	POULTRY AND POULTRY PRODUCTS.....	371	129 061	0.7		WHOLESALE TRADE.....	8 515	26 864 825	100.0
5145	CONFECTIONERY.....	120	20 095	0.1	5141	GROCERIES, GENERAL LINE.....	1 331	3 345 011	12.5
5147	MEAT AND MEAT PRODUCTS.....	1 340	476 228	2.7	5142	FROZEN FOODS.....	232	136 193	0.5
5148	FRESH FRUITS AND VEGETABLES.....	191	24 834	0.1	5143	DAIRY PRODUCTS.....	313	211 756	0.8
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	1 297	850 192	4.8	5144	POULTRY AND POULTRY PRODUCTS.....	308	289 386	1.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	116	16 443	0.1	5145	CONFECTIONERY.....	176	20 155	0.1
	POULTRY AND POULTRY PRODUCTS (CL 4200)				5146	FISH AND SEAFOOD.....	104	18 811	0.1
	WHOLESALE TRADE.....	5 933	7 223 930	100.0	5147	MEAT AND MEAT PRODUCTS.....	5 125	22 371 426	83.3
5141	GROCERIES, GENERAL LINE.....	869	469 369	6.5	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	445	404 809	1.5
5142	FROZEN FOODS.....	213	116 752	1.6	5194	TOBACCO AND TOBACCO PRODUCTS.....	89	14 182	0.1
5143	DAIRY PRODUCTS.....	480	71 128	1.0	5199	NONDURABLE GOODS, N.E.C.....	32	18 826	0.1
5144	POULTRY AND POULTRY PRODUCTS.....	1 899	5 799 306	80.3		FRESH FRUITS AND VEGETABLES (CL 4600)			
5146	FISH AND SEAFOOD.....	86	5 337	0.1		WHOLESALE TRADE.....	8 256	15 723 368	100.0
5147	MEAT AND MEAT PRODUCTS.....	1 322	601 944	8.3	5141	GROCERIES, GENERAL LINE.....	1 136	1 297 722	8.3
5148	FRESH FRUITS AND VEGETABLES.....	259	28 515	0.4	5142	FROZEN FOODS.....	183	143 965	0.9
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	329	58 896	0.8	5143	DAIRY PRODUCTS.....	81	13 982	0.1
5153	GRAIN.....	38	4 053	0.1	5144	POULTRY AND POULTRY PRODUCTS.....	77	10 949	0.1
5191	FARM SUPPLIES.....	278	52 560	0.7	5145	CONFECTIONERY.....	76	10 564	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	34	7 026	0.1	5146	FISH AND SEAFOOD.....	65	8 232	0.1
					5147	MEAT AND MEAT PRODUCTS.....	180	71 814	0.5

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	FRESH FRUITS AND VEGETABLES (CL 4600)--CON.					CANNED FOODS (CL 4730)--CON.			
5148	FRESH FRUITS AND VEGETABLES.....	5 776	13 974 730	88.9	5153	GRAIN.....	40	20 561	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	342	98 771	0.6	5161	CHEMICALS AND ALLIED PRODUCTS.....	50	13 869	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	16	10 994	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	298	119 912	0.5
5191	FARM SUPPLIES.....	140	60 139	0.4		FOOD, BEVERAGE BASIC MATERIALS (CL 4740)			
	COFFEE, TEA, AND SPICES (CL 4700)					WHOLESALE TRADE.....	1 998	1 941 414	100.0
	WHOLESALE TRADE.....	6 879	12 460 359	100.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	24	149 350	7.7
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	18	99 110	0.8	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	44	7 847	0.4
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	27	9 979	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	33	14 611	0.8
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	69	19 436	0.2	5141	GROCERIES, GENERAL LINE.....	585	290 150	14.9
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	31	9 251	0.1	5142	FROZEN FOODS.....	36	4 657	0.2
5141	GROCERIES, GENERAL LINE.....	2 790	2 223 914	17.8	5143	DAIRY PRODUCTS.....	37	2 531	0.1
5142	FROZEN FOODS.....	220	69 201	0.6	5145	CONFECTIONERY.....	64	49 295	2.5
5143	DAIRY PRODUCTS.....	131	8 933	0.1	5147	MEAT AND MEAT PRODUCTS.....	74	8 223	0.4
5145	CONFECTIONERY.....	178	16 805	0.1	5148	FRESH FRUITS AND VEGETABLES.....	9	3 632	0.2
5147	MEAT AND MEAT PRODUCTS.....	163	31 338	0.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	721	1 322 525	68.1
5148	FRESH FRUITS AND VEGETABLES.....	91	8 458	0.1	5153	GRAIN.....	9	13 424	0.7
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	2 510	9 319 339	74.8	5161	CHEMICALS AND ALLIED PRODUCTS.....	19	4 214	0.2
5153	GRAIN.....	29	44 518	0.4	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	7	1 885	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	76	530 397	4.3	5181	BEER AND ALE.....	7	1 120	0.1
5191	FARM SUPPLIES.....	80	12 052	0.1	5191	FARM SUPPLIES.....	119	15 307	0.8
5194	TOBACCO AND TOBACCO PRODUCTS.....	258	35 600	0.3	5194	TOBACCO AND TOBACCO PRODUCTS.....	140	36 281	1.9
	BREAD AND BAKED GOODS (CL 4720)				5199	NONDURABLE GOODS, N.E.C.....	46	14 510	0.7
	WHOLESALE TRADE.....	5 060	5 138 881	100.0		OTHER GROCERY SPECIALTIES (CL 4750)			
5141	GROCERIES, GENERAL LINE.....	1 210	669 224	13.0		WHOLESALE TRADE.....	15 393	35 067 017	100.0
5142	FROZEN FOODS.....	176	82 072	1.6	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	18	120 997	0.3
5143	DAIRY PRODUCTS.....	178	18 540	0.4	5051	METALS SERVICE CENTERS AND OFFICES.....	26	64 367	0.2
5144	POULTRY AND POULTRY PRODUCTS.....	46	4 064	0.1	5052	COAL AND OTHER MINERALS AND ORES.	38	19 099	0.1
5145	CONFECTIONERY.....	215	31 881	0.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	34	102 042	0.3
5147	MEAT AND MEAT PRODUCTS.....	151	14 476	0.3	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	20	19 721	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	2 797	4 306 253	83.8					
5194	TOBACCO AND TOBACCO PRODUCTS.....	50	4 009	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	142	151 600	0.4
	CANNED FOODS (CL 4730)				5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	138	120 872	0.3
	WHOLESALE TRADE.....	9 759	24 862 048	100.0	5141	GROCERIES, GENERAL LINE.....	3 021	8 767 612	25.0
5081	COMMERCIAL MACHINES AND EQUIPMENT.	52	20 017	0.1	5142	FROZEN FOODS.....	486	456 424	1.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	20	247 550	1.0	5143	DAIRY PRODUCTS.....	477	782 831	2.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	66	13 358	0.1	5144	POULTRY AND POULTRY PRODUCTS.....	174	44 265	0.1
5141	GROCERIES, GENERAL LINE.....	3 077	10 339 125	41.6	5145	CONFECTIONERY.....	344	261 568	0.7
5142	FROZEN FOODS.....	490	549 769	2.2	5146	FISH AND SEAFOOD.....	117	32 093	0.1
5143	DAIRY PRODUCTS.....	386	142 558	0.6	5147	MEAT AND MEAT PRODUCTS.....	588	173 996	0.5
5144	POULTRY AND POULTRY PRODUCTS.....	113	30 497	0.1	5148	FRESH FRUITS AND VEGETABLES.....	322	89 552	0.3
5145	CONFECTIONERY.....	187	53 000	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	6 923	22 430 536	64.0
5146	FISH AND SEAFOOD.....	146	28 948	0.1	5153	GRAIN.....	82	99 739	0.3
5147	MEAT AND MEAT PRODUCTS.....	703	315 364	1.3	5161	CHEMICALS AND ALLIED PRODUCTS.....	177	920 247	2.6
5148	FRESH FRUITS AND VEGETABLES.....	312	135 241	0.5	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	81	30 503	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	3 407	12 769 085	51.4	5181	BEER AND ALE.....	608	59 374	0.2

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER GROCERY SPECIALTIES (CL 4750)=CON.					LEAF TOBACCO (CL 5130)			
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	155	20 182	0.1		WHOLESALE TRADE.....	637	2 946 915	100.0
5191	FARM SUPPLIES.....	476	45 029	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	4	1 897	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	326	117 543	0.3	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	619	2 944 378	99.9
5199	NONDURABLE GOODS, N.E.C.....	203	71 172	0.2		WOOL, WOOL TOPS, MOHAIR (CL 5140)			
	COTTON (CL 4800)					WHOLESALE TRADE.....	294	380 234	100.0
	WHOLESALE TRADE.....	708	6 900 711	100.0	5051	METALS SERVICE CENTERS AND OFFICES.....	7	1 014	0.3
5051	METALS SERVICE CENTERS AND OFFICES.....	13	51 542	0.7	5133	PIECE GOODS.....	18	5 614	1.5
5133	PIECE GOODS.....	44	9 674	0.1	5154	LIVESTOCK.....	20	549	0.1
5152	COTTON.....	497	6 721 849	97.4	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	223	370 238	97.4
5153	GRAIN.....	126	111 252	1.6	5191	FARM SUPPLIES.....	8	1 515	0.4
5191	FARM SUPPLIES.....	16	3 629	0.1	5199	NONDURABLE GOODS, N.E.C.....	4	1 210	0.3
	GRAIN AND BEANS (CL 4900)					OTHER FARM PRODUCTS (INEOIBLE) (CL 5160)			
	WHOLESALE TRADE.....	12 128	70 045 148	100.0		WHOLESALE TRADE.....	2 475	3 177 757	100.0
5031	LUMBER, PLYWOOD, AND MILLWORK.....	34	52 930	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	19	109 975	3.5
5051	METALS SERVICE CENTERS AND OFFICES.....	45	164 716	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	9	23 561	0.7
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	22	742 707	1.1	5133	PIECE GOODS.....	27	6 758	0.2
5099	DURABLE GOODS, N.E.C.....	173	139 228	0.2	5147	MEAT AND MEAT PRODUCTS.....	8	1 644	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	64	40 060	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	25	55 749	1.8
5152	COTTON.....	56	57 522	0.1	5152	COTTON.....	7	2 224	0.1
5153	GRAIN.....	9 018	65 719 995	93.8	5153	GRAIN.....	577	457 467	14.4
5154	LIVESTOCK.....	153	41 759	0.1	5154	LIVESTOCK.....	264	54 346	1.7
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	138	1 632 505	2.3	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	664	2 331 761	73.4
5191	FARM SUPPLIES.....	1 925	855 895	1.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	24	4 630	0.1
5199	NONDURABLE GOODS, N.E.C.....	39	494 245	0.7	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	52	5 969	0.2
	LIVESTOCK (EXCLUDE HORSES, MULES) (CL 5000)				5191	FARM SUPPLIES.....	688	111 358	3.5
	WHOLESALE TRADE.....	4 199	20 912 431	100.0	5199	NONDURABLE GOODS, N.E.C.....	44	9 026	0.3
5153	GRAIN.....	219	56 962	0.3		CHEMICALS AND ALLIED PRODUCTS (CL 5200)			
5154	LIVESTOCK.....	3 438	20 784 824	99.4		WHOLESALE TRADE.....	13 368	40 014 911	100.0
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	76	18 882	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	61	64 397	0.2
5191	FARM SUPPLIES.....	203	27 921	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK.....	181	21 235	0.1
	HIDES, SKINS, AND PELTS (CL 5100)				5039	CONSTRUCTION MATERIALS, N.E.C.....	321	38 364	0.1
	WHOLESALE TRADE.....	777	2 281 176	100.0	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	29	22 162	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	33	5 586	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	186	358 341	0.9
5093	SCRAP, WASTE MATERIALS.....	34	3 229	0.1	5072	HARDWARE.....	163	50 705	0.1
5133	PIECE GOODS.....	11	2 134	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	141	118 313	0.3
5147	MEAT AND MEAT PRODUCTS.....	25	14 053	0.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	361	209 248	0.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	12	4 138	0.2	5085	INDUSTRIAL SUPPLIES.....	245	41 990	0.1
5154	LIVESTOCK.....	60	15 087	0.7	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	180	119 028	0.3
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	563	2 233 427	97.9	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	147	26 460	0.1
5199	NONDURABLE GOODS, N.E.C.....	7	1 335	0.1					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	CHEMICALS AND ALLIED PRODUCTS (CL 5200)--CON.					INDUSTRIAL GASES (CL 5270)--CON.			
5111	PRINTING AND WRITING PAPER.....	116	32 981	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	39	822	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	347	265 722	0.7	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	64	9 108	0.6
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	137	135 060	0.3	5085	INDUSTRIAL SUPPLIES.....	1 438	468 397	28.8
5141	GROCERIES, GENERAL LINE.....	946	795 061	2.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	44	18 799	1.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	510	302 895	0.8	5099	DURABLE GOODS, N.E.C.....	27	2 363	0.1
5153	GRAIN.....	1 256	877 252	2.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	7	1 990	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	6 044	35 524 319	88.8					
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	199	584 255	1.5	5133	PIECE GOODS.....	31	5 189	0.3
5191	FARM SUPPLIES.....	290	86 782	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	22	1 893	0.1
5198	PAINTS, VARNISHES, AND SUPPLIES...	115	79 149	0.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	1 367	1 099 042	67.7
5199	NONDURABLE GOODS, N.E.C.....	143	92 994	0.2	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	7	2 064	0.1
	PLASTICS AND PLASTICS MATERIALS (CL 5250)					PETROLEUM AND PETROLEUM PRODUCTS (CL 5300)			
	WHOLESALE TRADE.....	3 330	9 595 097	100.0		WHOLESALE TRADE.....	30 185	96 172 461	100.0
5023	HOME FURNISHINGS.....	44	12 548	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	2 903	122 649	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.....	114	18 518	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	84	227 236	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.....	184	67 565	0.7	5153	GRAIN.....	1 177	728 055	0.8
5051	METALS SERVICE CENTERS AND OFFICES.....	146	67 622	0.7	5161	CHEMICALS AND ALLIED PRODUCTS.....	353	383 180	0.4
5052	COAL AND OTHER MINERALS AND ORES..	19	16 992	0.2	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	16 706	68 007 969	70.7
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	65	10 348	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	4 721	25 478 260	26.5
5072	HARDWARE.....	50	6 694	0.1	5191	FARM SUPPLIES.....	2 192	913 840	1.0
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	23	4 927	0.1		LIQUEFIED PETROLEUM GASES (CL 5340)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	70	10 433	0.1		WHOLESALE TRADE.....	3 730	4 599 083	100.0
5085	INDUSTRIAL SUPPLIES.....	143	32 503	0.3	5051	METALS SERVICE CENTERS AND OFFICES.....	10	15 421	0.3
5099	DURABLE GOODS, N.E.C.....	52	18 204	0.2	5072	HARDWARE.....	15	4 510	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	130	62 286	0.6	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	43	4 034	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	15	14 238	0.1	5085	INDUSTRIAL SUPPLIES.....	45	2 488	0.1
5133	PIECE GOODS.....	41	7 532	0.1	5153	GRAIN.....	142	21 061	0.5
5141	GROCERIES, GENERAL LINE.....	29	14 589	0.2	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	2 332	2 191 116	47.6
5147	MEAT AND MEAT PRODUCTS.....	16	8 085	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	637	2 288 983	44.8
5161	CHEMICALS AND ALLIED PRODUCTS.....	1 875	9 063 376	94.5	5191	FARM SUPPLIES.....	464	68 675	1.5
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	60	116 579	1.2		OTHER PETROLEUM PRODUCTS (CL 5360)			
5198	PAINTS, VARNISHES, AND SUPPLIES...	36	15 701	0.2		WHOLESALE TRADE.....	2 625	11 021 479	100.0
	INDUSTRIAL GASES (CL 5270)				5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	280	8 509	0.1
	WHOLESALE TRADE.....	3 224	1 624 540	100.0	5153	GRAIN.....	21	7 591	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	36	2 242	0.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	1 489	363 390	3.3
5051	METALS SERVICE CENTERS AND OFFICES.....	16	1 990	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	680	10 629 870	96.4
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	8	1 990	0.1					
5072	HARDWARE.....	22	2 098	0.1					
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	5	857	0.1					
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	22	1 810	0.1					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	BEER AND ALE (CL 5400)					TOBACCO AND TOBACCO PRODUCTS (CL 5700)--CON.			
	WHOLESALE TRADE.....	5 874	11 908 105	100.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	88	91 501	0.8
5141	GROCERIES, GENERAL LINE.....	124	36 201	0.3	5141	GROCERIES, GENERAL LINE.....	1 549	1 855 046	16.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	142	31 396	0.3	5145	CONFECTIONERY.....	229	84 070	0.7
5181	BEER AND ALE.....	4 901	11 480 681	96.4	5147	MEAT AND MEAT PRODUCTS.....	48	8 987	0.1
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	499	329 950	2.8	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	357	167 776	1.4
5194	TOBACCO AND TOBACCO PRODUCTS.....	38	11 649	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS..	83	9 533	0.1
5199	NONDURABLE GOODS, N.E.C.....	31	7 224	0.1	5181	BEER AND ALE.....	38	12 793	0.1
	WINES, DISTILLED ALCOHOLIC BEVGS. (CL 5500)				5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	53	25 602	0.2
	WHOLESALE TRADE.....	3 012	15 074 424	100.0	5194	TOBACCO AND TOBACCO PRODUCTS.....	2 180	9 224 505	79.5
5141	GROCERIES, GENERAL LINE.....	76	14 729	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES..	5	26 716	0.2
5148	FRESH FRUITS AND VEGETABLES.....	19	10 610	0.1	5199	NONDURABLE GOODS, N.E.C.....	94	26 768	0.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	111	29 822	0.2		PAINT, PAINT SUPPLIES, WALLPAPER (CL 5800)			
5181	BEER AND ALE.....	838	360 055	2.4		WHOLESALE TRADE.....	8 734	4 180 778	100.0
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	1 813	14 623 299	97.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	104	12 613	0.3
5194	TOBACCO AND TOBACCO PRODUCTS.....	35	16 651	0.1	5021	FURNITURE.....	82	3 810	0.1
	FARM SUPPLIES (CL 5600)				5023	HOME FURNISHINGS.....	187	28 811	0.7
	WHOLESALE TRADE.....	30 163	30 043 493	100.0	5031	LUMBER, PLYWOOD, AND MILLWORK.....	548	41 615	1.0
5031	LUMBER, PLYWOOD, AND MILLWORK.....	35	25 812	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	475	88 013	2.1
5051	METALS SERVICE CENTERS AND OFFICES.....	81	95 240	0.3	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	52	3 870	0.1
5072	HARDWARE.....	286	78 045	0.3	5051	METALS SERVICE CENTERS AND OFFICES.....	57	6 649	0.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	1 541	199 644	0.7	5052	COAL AND OTHER MINERALS AND ONES..	16	6 299	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	94	22 245	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	66	4 209	0.1
5099	DURABLE GOODS, N.E.C.....	121	24 578	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	51	2 690	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	59	31 572	0.1	5072	HARDWARE.....	621	155 135	3.7
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	94	56 579	0.2	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	175	15 003	0.4
5141	GROCERIES, GENERAL LINE.....	207	33 966	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT..	16	9 876	0.2
5142	FROZEN FOODS.....	27	20 980	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	369	9 554	0.2
5144	POULTRY AND POULTRY PRODUCTS.....	96	29 607	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	216	9 047	0.2
5148	FRESH FRUITS AND VEGETABLES.....	195	36 626	0.1	5085	INDUSTRIAL SUPPLIES.....	273	18 958	0.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	203	116 998	0.4	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	16	2 136	0.1
5153	GRAIN.....	5 266	2 734 360	9.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	54	3 568	0.1
5154	LIVESTOCK.....	157	32 984	0.1	5099	DURABLE GOODS, N.E.C.....	52	13 269	0.3
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	164	65 291	0.2	5133	PIECE GOODS.....	92	30 363	0.7
5161	CHEMICALS AND ALLIED PRODUCTS.....	204	372 289	1.2	5153	GRAIN.....	59	4 136	0.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	938	168 219	0.6	5161	CHEMICALS AND ALLIED PRODUCTS.....	173	108 792	2.6
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS..	411	285 236	0.9	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	230	3 061	0.1
5191	FARM SUPPLIES.....	18 719	25 340 591	84.3	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS..	85	3 788	0.1
5199	NONDURABLE GOODS, N.E.C.....	426	152 635	0.5	5191	FARM SUPPLIES.....	985	22 296	0.5
	TOBACCO AND TOBACCO PRODUCTS (CL 5700)				5198	PAINTS, VARNISHES, AND SUPPLIES..	3 145	3 367 934	80.6
	WHOLESALE TRADE.....	5 193	11 596 954	100.0	5199	NONDURABLE GOODS, N.E.C.....	318	191 461	4.6
5051	METALS SERVICE CENTERS AND OFFICES.....	17	28 821	0.2					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	BOOKS, PERIODICALS, PRINTED MAT. (CL 5900)					FLOWERS AND FLORIST SUPPLIES (CL 5920)--CON.			
	WHOLESALE TRADE.....	4 285	7 136 494	100.0	5141	GROCERIES, GENERAL LINE.....	8	7 969	0.4
5021	FURNITURE.....	71	3 687	0.1	5148	FRESH FRUITS AND VEGETABLES.....	20	2 118	0.1
5023	HOME FURNISHINGS.....	46	11 225	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	15	1 346	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	35	10 838	0.2	5153	GRAIN.....	19	8 925	0.4
5099	DURABLE GOODS, N.E.C.....	153	12 611	0.2	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	20	2 058	0.1
5112	STATIONERY SUPPLIES.....	238	43 056	0.6	5161	CHEMICALS AND ALLIED PRODUCTS.....	21	3 793	0.2
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	55	14 268	0.2	5191	FARM SUPPLIES.....	385	26 297	1.3
					5199	NONDURABLE GOODS, N.E.C.....	3 143	2 012 075	96.9
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	24	3 651	0.1		TEXTILE BAGS, BAGGING, AND BURLAP (CL 5940)			
5191	FARM SUPPLIES.....	53	8 129	0.1		WHOLESALE TRADE.....	686	348 860	100.0
5199	NONDURABLE GOODS, N.E.C.....	3 274	7 007 310	98.2	5021	FURNITURE.....	5	183	0.1
	ART GOODS (CL 5910)				5023	HOME FURNISHINGS.....	12	775	0.2
	WHOLESALE TRADE.....	5 078	2 076 592	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	4	1 194	0.3
5021	FURNITURE.....	86	5 438	0.3	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	3	188	0.1
5023	HOME FURNISHINGS.....	230	65 209	3.1	5051	METALS SERVICE CENTERS AND OFFICES.....	4	567	0.2
5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	148	13 377	0.6	5072	HAIRWARE.....	4	327	0.1
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	15	1 530	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	4	602	0.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	39	2 594	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	3	1 173	0.3
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	127	19 139	0.9	5093	SCRAP, WASTE MATERIALS.....	10	449	0.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	18	1 920	0.1	5112	STATIONERY SUPPLIES.....	5	231	0.1
5085	INDUSTRIAL SUPPLIES.....	34	40 822	2.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	21	3 251	0.9
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	22	2 859	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	11	912	0.3
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	14	2 127	0.1	5133	PIECE GOODS.....	7	2 485	0.7
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	155	23 159	1.1	5141	GROCERIES, GENERAL LINE.....	21	2 047	0.6
5099	DURABLE GOODS, N.E.C.....	43	3 356	0.2	5145	CONFECTIONERY.....	14	740	0.2
5111	PRINTING AND WRITING PAPER.....	20	7 010	0.3	5153	GRAIN.....	16	19 566	5.6
5112	STATIONERY SUPPLIES.....	433	103 928	5.0	5161	CHEMICALS AND ALLIED PRODUCTS.....	11	21 878	6.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	34	1 679	0.1	5191	FARM SUPPLIES.....	59	1 766	0.5
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	87	9 652	0.5	5194	TOBACCO AND TOBACCO PRODUCTS.....	28	1 944	0.6
5133	PIECE GOODS.....	13	1 341	0.1	5199	NONDURABLE GOODS, N.E.C.....	409	287 870	82.5
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	50	2 363	0.1		ADVERTISING SPECIALTIES (CL 5950)			
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	87	6 942	0.3		WHOLESALE TRADE.....	1 853	705 889	100.0
5145	CONFECTIONERY.....	52	4 155	0.2	5023	HOME FURNISHINGS.....	15	1 595	0.2
5191	FARM SUPPLIES.....	74	7 238	0.3	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	11	1 058	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	39	7 822	0.4	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	25	1 286	0.2
5198	PAINTS, VARNISHES, AND SUPPLIES.....	83	4 629	0.2	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	3	576	0.1
5199	NONDURABLE GOODS, N.E.C.....	2 995	1 731 547	83.4	5099	DURABLE GOODS, N.E.C.....	6	434	0.1
	FLOWERS AND FLORIST SUPPLIES (CL 5920)				5112	STATIONERY SUPPLIES.....	18	1 430	0.2
	WHOLESALE TRADE.....	3 814	2 076 983	100.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	15	2 006	0.3
5023	HOME FURNISHINGS.....	27	2 055	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	5	402	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	13	2 673	0.1	5141	GROCERIES, GENERAL LINE.....	18	1 584	0.2
5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	39	2 970	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	20	8 525	1.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	26	1 083	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	13	2 886	0.4
					5198	PAINTS, VARNISHES, AND SUPPLIES.....	29	1 077	0.2
					5199	NONDURABLE GOODS, N.E.C.....	1 590	670 527	95.0

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER NONDURABLE GOODS (CL 5960)					SERVICE RECEIPTS, LABOR CHARGES (CL 9700)--CON.			
	WHOLESALE TRADE.....	7 303	8 646 218	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	195	11 050	0.1
5014	TIRES AND TUBES.....	38	7 081	0.1	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	221	71 210	0.7
5023	HOME FURNISHINGS.....	112	91 290	1.1	5051	METALS SERVICE CENTERS AND OFFICES.....	543	93 447	0.9
5031	LUMBER, PLYWOOD, AND MILLWORK.....	36	6 159	0.1	5052	COAL AND OTHER MINERALS AND ORES..	77	38 457	0.4
5039	CONSTRUCTION MATERIALS, N.E.C.....	190	232 754	2.7	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	1 649	891 768	8.4
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	94	20 639	0.2					
5051	METALS SERVICE CENTERS AND OFFICES.....	122	39 417	0.5	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	649	168 703	1.6
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	69	22 333	0.3	5065	ELECTRONIC PARTS AND EQUIPMENT...	926	97 516	0.9
5065	ELECTRONIC PARTS AND EQUIPMENT...	34	8 260	0.1	5072	HARDWARE.....	303	35 219	0.3
5072	HARDWARE.....	52	4 333	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	375	29 226	0.3
5084	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	64	5 709	0.1	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	363	102 504	1.0
5087	INDUSTRIAL MACHINERY AND EQUIPMENT.....	53	85 456	1.0	5078	REFRIGERATION EQUIPMENT, SUPPLIES.	281	57 198	0.5
5085	INDUSTRIAL SUPPLIES.....	62	22 532	0.3	5081	COMMERCIAL MACHINES AND EQUIPMENT.	5 594	2 648 609	24.9
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	121	15 618	0.2	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	1 633	780 374	7.3
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	44	5 751	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	5 445	736 131	6.9
5099	DURABLE GOODS, N.E.C.....	140	40 889	0.5	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	3 367	904 005	8.5
5112	STATIONERY SUPPLIES.....	27	7 615	0.1	5085	INDUSTRIAL SUPPLIES.....	951	112 017	1.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	73	9 620	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	1 024	199 324	1.9
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	127	64 875	0.8	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	482	35 063	0.3
5133	PIECE GOODS.....	92	76 183	0.9	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	301	165 130	1.6
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	63	8 725	0.1	5093	SCRAP, WASTE MATERIALS.....	352	29 738	0.3
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	67	10 965	0.1	5099	DURABLE GOODS, N.E.C.....	518	34 630	0.3
5141	GROCERIES, GENERAL LINE.....	609	266 161	3.1	5111	PRINTING AND WRITING PAPER.....	120	51 733	0.5
5142	FROZEN FOODS.....	45	5 786	0.1	5112	STATIONERY SUPPLIES.....	843	48 629	0.5
5145	CONFECTIONERY.....	83	5 891	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	66	9 228	0.1
5147	MEAT AND MEAT PRODUCTS.....	32	13 478	0.2	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	92	8 557	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	298	148 072	1.7	5141	GROCERIES, GENERAL LINE.....	139	95 472	0.9
5153	GRAIN.....	96	340 943	3.9	5143	DAIRY PRODUCTS.....	80	16 818	0.2
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	74	33 467	0.4	5148	FRESH FRUITS AND VEGETABLES.....	98	33 583	0.3
5161	CHEMICALS AND ALLIED PRODUCTS.....	128	48 530	0.6	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	219	25 248	0.2
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	87	15 136	0.2	5153	GRAIN.....	2 606	312 083	2.9
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	82	8 165	0.1	5154	LIVESTOCK.....	130	34 951	0.3
5191	FARM SUPPLIES.....	260	13 651	0.2	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	116	12 923	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	182	35 872	0.4	5161	CHEMICALS AND ALLIED PRODUCTS.....	511	50 428	0.5
5199	NONDURABLE GOODS, N.E.C.....	3 076	6 874 210	79.5	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	1 908	141 584	1.3
	SERVICE RECEIPTS, LABOR CHARGES (CL 9700)				5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	641	75 428	0.7
	WHOLESALE TRADE.....	45 442	10 639 051	100.0	5191	FARM SUPPLIES.....	2 745	146 076	1.4
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	3 029	1 600 951	15.0	5199	NONDURABLE GOODS, N.E.C.....	400	67 457	0.6
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	2 502	323 455	3.0		MISCELLANEOUS COMMODITIES (CL 9800)			
5014	TIRES AND TUBES.....	1 524	124 203	1.2		WHOLESALE TRADE.....	2 756	1 553 046	100.0
5021	FURNITURE.....	426	24 510	0.2	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	38	2 032	0.1
5023	HOME FURNISHINGS.....	143	11 005	0.1					
5031	LUMBER, PLYWOOD, AND MILLWORK.....	364	39 527	0.4					
5039	CONSTRUCTION MATERIALS, N.E.C.....	811	97 290	0.9					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Cont.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	MISCELLANEOUS COMMODITIES (CL 9800)-CON.					RECEIPTS FROM COMM00, CREDIT CORP (CL 9910)			
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	87	26 392	1.7		WHOLESALE TRADE.....	135	195 558	100.0
5014	TIRES AND TUBES.....	60	9 160	0.6	5153	GRAIN.....	120	195 494	100.0
5023	HOME FURNISHINGS.....	17	1 901	0.1		RECEIPTS FROM ANIMAL SLAUGHTERING (CL 9920)			
5031	LUMBER, PLYWOOD, AND MILLWORK.....	111	10 377	0.7		WHOLESALE TRADE.....	147	12 241	100.0
5039	CONSTRUCTION MATERIALS, N.E.C.....	105	4 885	0.3	5143	DAIRY PRODUCTS.....	3	375	3.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	34	1 901	0.1	5144	POULTRY AND POULTRY PRODUCTS.....	7	946	7.7
5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	27	990	0.1	5147	MEAT AND MEAT PRODUCTS.....	77	5 628	46.0
5051	METALS SERVICE CENTERS AND OFFICES.....	79	9 313	0.6	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	3	106	0.9
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	88	41 839	2.7	5153	GRAIN.....	3	277	2.3
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	32	2 872	0.2	5154	LIVESTOCK.....	45	4 665	38.1
5072	HARDWARE.....	39	2 447	0.2	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	4	197	1.6
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	24	1 521	0.1		COMPUTER RENTAL RECEIPTS (CL 9930)			
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	33	1 875	0.1		WHOLESALE TRADE.....	1 143	4 221 494	100.0
5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	16	1 043	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	1 085	4 217 116	99.9
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	86	5 383	0.3	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	31	3 062	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	15	910	0.1		OTHER RENTAL RECEIPTS (CL 9940)			
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	32	3 310	0.2		WHOLESALE TRADE.....	14 114	4 067 346	100.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	60	2 521	0.2	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	434	48 340	1.2
5085	INDUSTRIAL SUPPLIES.....	46	4 198	0.3	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	241	9 786	0.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	15	4 187	0.3	5014	TIRES AND TUBES.....	54	2 436	0.1
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	27	6 068	0.4	5021	FURNITURE.....	225	5 318	0.1
5093	SCRAP, WASTE MATERIALS.....	29	794	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK.....	66	3 207	0.1
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	15	896	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	245	17 715	0.4
5099	DURABLE GOODS, N.E.C.....	63	25 954	1.7	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	116	9 799	0.2
5112	STATIONERY SUPPLIES.....	88	16 896	1.1	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	156	42 907	1.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	21	1 267	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	127	11 687	0.3
5133	PIECE GOODS.....	10	1 383	0.1	5052	COAL AND OTHER MINERALS AND ORES..	61	128 132	3.2
5141	GROCERIES, GENERAL LINE.....	75	13 712	0.9	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	220	13 310	0.3
5142	FROZEN FOODS.....	8	918	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	85	5 832	0.1
5143	DAIRY PRODUCTS.....	19	991	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT....	345	33 756	0.8
5147	MEAT AND MEAT PRODUCTS.....	21	1 268	0.1	5072	HARDWARE.....	95	6 141	0.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	85	24 930	1.6	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	115	3 830	0.1
5153	GRAIN.....	154	13 612	0.9	5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	70	6 905	0.2
5161	CHEMICALS AND ALLIED PRODUCTS.....	52	2 901	0.2	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	2 938	2 893 087	71.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	394	15 714	1.0	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	550	133 641	3.3
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	135	5 101	0.3	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	532	27 373	0.7
5181	BEER AND ALE.....	118	4 448	0.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	884	179 863	4.4
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	34	3 329	0.2	5085	INDUSTRIAL SUPPLIES.....	400	30 777	0.8
5191	FARM SUPPLIES.....	83	9 815	0.6	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	239	13 738	0.3
5194	TOBACCO AND TOBACCO PRODUCTS.....	49	5 521	0.4					
5199	NONDURABLE GOODS, N.E.C.....	67	1 251 781	80.6					

Table 2. All Types of Operation, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER RENTAL RECEIPTS (CL 9940)--CON.					OTHER RENTAL RECEIPTS (CL 9940)--CON.			
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	167	17 441	0.4	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	85	2 104	0.1
5153	GRAIN.....	603	41 279	1.0	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	117	8 042	0.2
5154	LIVESTOCK.....	84	10 194	0.3		SCRAP, WASTE MATERIALS.....	204	8 235	0.2
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	78	4 777	0.1	5093	DURABLE GOODS, N.E.C.....	156	16 468	0.4
5161	CHEMICALS AND ALLIED PRODUCTS.....	329	41 161	1.0	5099	PRINTING AND WRITING PAPER.....	83	43 883	1.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	1 832	163 969	4.0	5111	STATIONERY SUPPLIES.....	349	7 106	0.2
					5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	20	2 194	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	415	18 474	0.5	5142	FROZEN FOODS.....	17	2 041	0.1
5191	FARM SUPPLIES.....	474	13 962	0.3	5148	FRESH FRUITS AND VEGETABLES.....	58	2 557	0.1
5199	NONDURABLE GOODS, N.E.C.....	180	13 987	0.3					

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT)(SIC 5013)-- CON.				
	TOTAL.....	5 202	29 358 452	(X)	100.0						
0100	NEW, USED PASS. CARS, MOTORCYCLES.	2 445	17 087 134	81.3	58.2	5600	FARM SUPPLIES.....	37	12 708	20.5	.1
0111	NEW PASSENGER CARS.....	720	14 859 263	79.5	50.6	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	103	12 417	17.5	.1
0112	USEO PASSENGER CARS.....	1 690	1 244 009	24.1	4.2	9700	SERVICE RECEIPTS, LABOR CHARGES...	2 300	280 680	12.7	1.4
0113	BUSES.....	388	330 925	24.5	1.1	9711	LABOR CHARGES.....	2 114	166 850	8.4	.8
0116	MOTORCYCLES.....	137	564 647	38.1	1.9	9712	PARTS INSTALLED IN REPAIR WORK...	1 149	101 208	9.3	.5
0117	TRAILERS FOR PASS. AUTOMOBILES...	75	20 856	21.6	.1	9713	OTHER SERVICE RECEIPTS.....	261	12 622	5.5	.1
0118	MOTORHOMES.....	142	49 108	5.7	.2						
-	COMMOOITIES, N.E.C.....	(X)	18 326	(X)	.1	9800	MISCELLANEOUS COMMOOITIES.....	77	25 598	13.8	.1
0150	TRUCKS AND TRACTORS.....	3 589	8 071 905	39.7	27.5	-	COMMODITIES, N.E.C.....	(X)	103 431	(X)	.5
0151	TRUCK BODIES.....	815	647 277	15.6	2.2		TIRES AND TUBES (SIC 5014)				
0152	TRUCK TRACTORS.....	1 363	2 900 508	48.6	9.9		TOTAL.....	3 371	4 952 356	(X)	100.0
0153	TRUCK TRAILERS.....	896	562 495	22.4	1.9	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	1 248	222 807	11.4	4.5
0154	TRUCKS.....	2 348	3 961 625	28.4	13.5	0300	TIRES AND TUBES.....	3 371	4 544 728	91.8	91.8
0200	AUTOMOTIVE PARTS AND SUPPLIES....	2 497	2 362 314	10.0	8.0	0311	MOTOR VEH. TIRES AND TUBES (NEW).	3 166	4 011 680	83.6	81.0
0240	USEO AUTO PTS.,EQUIP.,ACCESSORIES.	214	33 073	9.5	.1	0312	RECAPPED TIRES.....	1 843	355 299	18.1	7.2
0300	TIRES AND TUBES.....	386	37 533	1.9	.1	0313	USED TIRES.....	1 071	71 596	6.9	1.4
0311	MOTOR VEH. TIRES AND TUBES (NEW).	342	32 229	1.7	.1	0314	TIRE AND TUBE REPAIR MATERIALS...	683	106 153	15.1	2.1
-	COMMOOITIES, N.E.C.....	(X)	5 304	(X)	(Z)	0800	SPORTING, REC. GOODS AND SUPPLIES.	47	4 393	6.1	.1
2100	CONSTRUCTION, MINING MACH., EQUIP.	93	23 146	11.3	.1	1400	ELEC. APPLIANCES, HOUSEHOLO.....	57	3 120	4.5	.1
2200	FARM MACHINERY AND EQUIPMENT.....	253	133 682	4.9	.5	1600	HAROWARE.....	43	3 270	4.9	.1
2320	GENERAL PURPOSE IOUSTRIAL MACH....	58	23 730	1.8	.1	2200	FARM MACHINERY AND EQUIPMENT.....	57	6 762	7.6	.1
9700	SERVICE RECEIPTS, LABOR CHARGES...	2 572	1 098 748	12.0	3.7	2380	OTHER IOUSTRIAL MACHINERY, EQUIP.	25	2 987	6.6	.1
9711	LABOR CHARGES.....	2 491	572 866	6.4	2.0	5300	PETROLEUM AND PETROLEUM PROOUCTS.	235	31 017	11.9	.6
9712	PARTS INSTALLED IN REPAIR WORK...	1 920	482 721	6.7	1.6	9700	SERVICE RECEIPTS, LABOR CHARGES...	1 239	106 855	7.4	2.2
9713	OTHER SERVICE RECEIPTS.....	709	43 161	1.5	.1	9800	MISCELLANEOUS COMMOOITIES.....	51	8 532	6.1	.2
9940	OTHER RENTAL RECEIPTS.....	373	40 247	3.5	.1	-	COMMOOITIES, N.E.C.....	(X)	17 885	(X)	.4
-	COMMOOITIES, N.E.C.....	(X)	446 940	(X)	1.5		FURNITURE (SIC 5021)				
	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT)(SIC 5013)						TOTAL.....	3 357	3 395 805	(X)	100.0
	TOTAL.....	27 136	20 779 630	(X)	100.0	0400	HOUSEHOLO AND LAWN FURNITURE.....	1 201	1 055 719	84.1	31.1
0100	NEW, USEO PASS. CARS, MOTORCYCLES.	397	35 231	14.5	.2	0450	OFFICE AND BUSINESS FURNITURE.....	2 388	1 892 140	80.2	55.7
0150	TRUCKS AND TRACTORS.....	395	112 971	22.2	.5	0500	HOUSEHOLO CHINA, GLASS, CROCKERY..	60	3 219	9.9	.1
0151	TRUCK BODIES.....	140	23 079	12.8	.1	0520	LINENS, OOMESTICS, ORAPES, SHADES.	206	12 777	5.1	.4
0152	TRUCK TRACTORS.....	100	21 869	15.1	.1	0522	CURTAINS AND DRAPERIES.....	193	9 638	4.0	.3
0153	TRUCK TRAILERS.....	70	10 707	9.0	.1	-	COMMODITIES, N.E.C.....	(X)	3 139	(X)	.1
0154	TRUCKS.....	286	57 316	18.0	.3	0540	FLOOR COVERINGS.....	482	69 983	9.7	2.1
0200	AUTOMOTIVE PARTS AND SUPPLIES....	25 369	18 754 749	94.2	90.3	0541	CARPETS AND RUGS.....	479	66 457	9.2	2.0
0240	USEO AUTO PTS.,EQUIP.,ACCESSORIES.	2 227	607 158	47.3	2.9	0542	LINOLEUM, OTHER FLOOR COVERINGS..	85	3 526	7.7	.1
0280	PETROLEUM MARKETING EQUIPMENT.....	665	307 616	53.6	1.5	0560	OTHER HOME FURNISHINGS.....	319	16 749	5.4	.5
0300	TIRES AND TUBES.....	2 303	153 377	9.1	.7	0562	MIRRORS, LAMPS, PICTURE FRAMES...	288	10 771	3.7	.3
0311	MOTOR VEH. TIRES AND TUBES (NEW).	1 738	134 952	10.1	.6	0563	OTHER HOME FURNISHINGS.....	111	5 394	9.0	.2
0314	TIRE AND TUBE REPAIR MATERIALS...	855	11 947	2.2	.1	-	COMMOOITIES, N.E.C.....	(X)	584	(X)	(Z)
-	COMMOOITIES, N.E.C.....	(X)	6 476	(X)	(Z)	0650	PLYWOOD, MILLWORK.....	25	1 949	11.5	.1
0720	GLASS (EXCLUOE AUTOMOTIVE).....	77	12 314	26.7	.1	0760	OTHER CONSTRUCTION MATERIALS.....	31	2 701	3.8	.1
0800	SPORTING, REC. GOOOS AND SUPPLIES.	276	19 174	5.6	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	41	2 013	3.0	.1
1400	ELEC. APPLIANCES, HOUSEHOLO.....	145	24 096	6.2	.1	1400	ELEC. APPLIANCES, HOUSEHOLO.....	50	7 858	17.8	.2
1600	HAROWARE.....	1 144	58 796	6.4	.3	1600	HAROWARE.....	31	2 647	3.9	.1
2100	CONSTRUCTION, MINING MACH., EQUIP.	109	13 167	13.9	.1	2000	OFFICE MACHINES AND EQUIPMENT.....	481	56 124	12.9	1.7
2200	FARM MACHINERY AND EQUIPMENT.....	217	22 243	11.9	.1	2450	OTHER IOUSTRIAL SUPPLIES.....	58	10 740	19.9	.3
2250	GARDEN MACHINERY AND EQUIPMENT....	349	21 456	9.0	.1	2520	RELIGIOUS, SCHOOL SUPPLIES.....	50	4 983	5.4	.1
2320	GENERAL PURPOSE IOUSTRIAL MACH....	232	32 815	12.3	.2	3100	PRINTING AND WRITING PAPER.....	196	18 871	8.3	.6
2380	OTHER IOUSTRIAL MACHINERY, EQUIP.	76	22 617	19.6	.1	3200	STATONERY SUPPLIES.....	651	179 949	24.1	5.3
2450	OTHER IOUSTRIAL SUPPLIES.....	585	33 758	9.1	.2	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	55	2 532	2.2	.1
2720	MARINE MACHINERY, EQUIPMENT.....	84	10 796	8.6	.1	5910	ART GOOOS.....	71	5 057	8.0	.1
5300	PETROLEUM AND PETROLEUM PROOUCTS..	2 816	102 462	6.0	.5	9700	SERVICE RECEIPTS, LABOR CHARGES...	389	22 909	6.2	.7

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	FURNITURE (SIC 5021)--CON.						LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)				
9940	OTHER RENTAL RECEIPTS.....	225	5 318	2.8	.2		TOTAL.....	6 147	18 925 563	(X)	100.0
-	COMMODITIES, N.E.C.....	(X)	21 567	(X)	.6						
	HOME FURNISHINGS (SIC 5023)										
	TOTAL.....	4 882	7 722 490	(X)	100.0						
0200	AUTOMOTIVE PARTS AND SUPPLIES....	27	3 963	5.2	.1	0300	TIRES AND TUBES.....	20	9 966	4.4	.1
0300	TIRES AND TUBES.....	32	15 804	26.8	.2	0540	FLOOR COVERINGS.....	295	37 046	4.8	.2
						0600	LUMBER; ROUGH, DRESSED, FINISHED..	3 965	10 109 329	69.1	53.4
0400	HOUSEHOLD AND LAWN FURNITURE.....	262	74 511	15.4	1.0	0650	PLYWOOD, MILLWORK.....	4 442	7 002 116	50.3	37.0
0411	SLEEP EQUIP. (SPRINGS, MATTRESS)...	117	13 536	10.1	.2	0651	PLYWOOD (INCLUDE VENEER).....	2 939	3 337 256	29.8	17.6
0412	HOUSEHOLD FURN., INCLUDING JUVE...	218	52 688	12.6	.7	0652	WOOD MILLWORK (DOORS, WINDOWS)...	2 619	2 426 951	34.3	12.8
0413	OTMER MOUSEHOLD AND LAWN FURN....	97	8 287	9.3	.1	0653	METAL MILLWORK.....	920	285 508	11.6	1.5
						0654	OTHER, INC. MOLDINGS, SHINGLES...	1 864	952 401	14.4	5.0
0450	OFFICE AND BUSINESS FURNITURE.....	97	12 234	11.1	.2	0700	BRICK, BLOCK, TILE, CEMENT, ETC...	538	80 459	5.0	.4
0500	HOUSEHOLD CHINA, GLASS, CROCKERY...	641	886 076	69.9	11.5	0720	GLASS (EXCLUDE AUTOMOTIVE).....	244	26 526	4.3	.1
0520	LINENS, DOMESTICS, DRAPES, SHADES...	971	1 106 061	70.6	14.3						
						0730	ROOFING, SIDING, INSULATION MAT...	1 236	525 170	13.0	2.8
0540	FLOOR COVERINGS.....	2 465	3 409 068	86.9	44.1	0731	ROOFING (METAL AND ASPHALT).....	1 036	284 178	8.3	1.5
0541	CARPETS AND RUGS.....	2 321	2 443 600	65.1	31.6	0732	SIDING (METAL AND ASPHALT).....	348	48 933	4.4	.3
0542	LINOLEUM, OTHER FLOOR COVERINGS...	1 388	965 468	40.0	12.5	0733	INSULATION MATERIALS.....	907	179 301	5.8	.9
						0734	RAIN-CARRYING EQUIPMENT.....	274	12 758	1.5	.1
0560	OTHER HOME FURNISHINGS.....	1 560	1 552 312	67.9	20.1	0760	OTHER CONSTRUCTION MATERIALS.....	783	283 376	10.3	1.5
0650	PLYWOOD, MILLWORK.....	85	12 872	10.5	.2	1100	FERROUS METALS.....	469	152 663	8.0	.8
0700	BRICK, BLOCK, TILE, CEMENT, ETC...	66	7 006	8.4	.1	1170	NONFERROUS METALS.....	91	54 092	7.7	.3
0720	GLASS (EXCLUDE AUTOMOTIVE).....	34	7 062	8.9	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	171	11 876	4.1	.1
0730	ROOFING, SIDING, INSULATION MAT...	50	7 236	8.6	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	268	44 253	9.7	.2
0760	OTHER CONSTRUCTION MATERIALS.....	145	43 666	20.5	.6	1600	HARDWARE.....	853	127 426	5.3	.7
0800	SPORTING, REC. GOODS AND SUPPLIES...	58	12 557	8.6	.2	1700	PLUMBING, HEATING EQUIP. (MYDRO.)...	246	26 812	5.1	.1
0900	TOYS AND HOBBY GOODS AND SUPPLIES...	157	41 639	11.4	.5	3020	FOREST PRODUCTS, EXCEPT LUMBER...	175	139 451	17.4	.7
1100	FERROUS METALS.....	18	4 523	11.2	.1	4900	GRAIN AND BEANS.....	34	52 925	15.2	.3
1300	ELEC. APPARATUS AND EQUIPMENT.....	76	21 587	7.9	.3	5200	CHEMICALS AND ALLIED PRODUCTS.....	139	18 846	2.0	.1
1400	ELEC. APPLIANCES, HOUSEHOLD.....	172	51 893	11.3	.7	5250	PLASTICS AND PLASTICS MATERIALS...	73	14 415	10.3	.1
1600	HARDWARE.....	228	47 448	10.8	.6	5300	PETROLEUM AND PETROLEUM PRODUCTS..	27	20 255	9.1	.1
1700	PLUMBING, HEATING EQUIP. (MYDRO.)...	62	11 394	7.4	.1	5600	FARM SUPPLIES.....	35	25 812	6.5	.1
1800	WARM-AIR HEATING, COOLING EQUIP...	30	3 902	4.1	.1	5800	PAINT, PAINT SUPPLIES, WALLPAPER...	508	39 242	2.6	.2
2040	STORE MACHINES, FIXTURES.....	34	13 838	16.9	.2	9700	SERVICE RECEIPTS, LABOR CHARGES...	321	34 388	5.5	.2
2100	CONSTRUCTION, MINING MACH., EQUIP.	16	5 590	19.7	.1	-	COMMODITIES, N.E.C.....	(X)	89 119	(X)	.5
2250	GARDEN MACHINERY AND EQUIPMENT....	17	4 248	4.8	.1		CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)				
2450	OTHER INDUSTRIAL SUPPLIES.....	29	4 552	8.3	.1		TOTAL.....	6 534	8 657 285	(X)	100.0
2520	RELIGIOUS, SCHOOL SUPPLIES.....	38	3 909	7.5	.1						
2900	JEWELRY AND PRECIOUS STONES.....	76	16 284	10.9	.2						
3200	STATIONERY SUPPLIES.....	93	18 989	9.3	.2	0100	NEW, USED PASS. CARS, MOTORCYCLES...	20	5 587	11.5	.1
3300	INDUS., PERSONAL SERVICE PAPER....	31	4 725	13.3	.1	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	143	37 943	21.9	.4
3400	PHARMACEUTICALS, COSMETICS, ETC...	102	57 012	23.1	.7	0540	FLOOR COVERINGS.....	337	77 388	8.6	.9
3500	PIECE GOODS.....	63	9 460	9.2	.1	0560	OTHER HOME FURNISHINGS.....	92	10 470	8.8	.1
3600	NOTIONS AND OTHER DRY GOODS.....	66	7 446	6.5	.1	0600	LUMBER; ROUGH, DRESSED, FINISHED..	305	205 230	16.4	2.4
3700	MEN'S, BOYS' CLOTHING, FURNISHING...	107	31 286	14.3	.3	0650	PLYWOOD, MILLWORK.....	795	407 862	18.2	4.7
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES...	81	22 149	15.8	.3	0700	BRICK, BLOCK, TILE, CEMENT, ETC...	2 881	2 172 112	62.1	25.1
3900	FOOTWEAR.....	26	5 678	6.8	.1	0720	GLASS (EXCLUDE AUTOMOTIVE).....	791	488 658	59.0	5.6
4300	CONFECTIONERY.....	29	12 938	19.8	.2	0730	ROOFING, SIDING, INSULATION MAT...	2 125	2 568 295	58.7	29.7
5200	CHEMICALS AND ALLIED PRODUCTS.....	72	12 914	7.7	.2	0760	OTHER CONSTRUCTION MATERIALS.....	2 432	2 041 888	52.1	23.6
5250	PLASTICS AND PLASTICS MATERIALS...	44	12 548	17.5	.2	0800	SPORTING, REC. GOODS AND SUPPLIES...	58	10 531	10.6	.1
5600	FARM SUPPLIES.....	29	5 545	11.0	.1	1100	FERROUS METALS.....	595	136 441	10.6	1.6
5800	PAINT, PAINT SUPPLIES, WALLPAPER...	158	25 183	10.5	.3	1170	NONFERROUS METALS.....	179	26 243	8.1	.3
5900	BOOKS, PERIODICALS, PRINTED MAT...	36	10 225	11.7	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	127	20 666	8.7	.2
5910	ART GOODS.....	169	54 275	20.9	.7	1400	ELEC. APPLIANCES, HOUSEHOLD.....	95	11 138	6.9	.1
5960	OTHER NONDURABLE GOODS.....	81	20 260	12.2	.3	1600	HARDWARE.....	692	102 716	6.5	1.2
9700	SERVICE RECEIPTS, LABOR CHARGES...	132	9 178	6.4	.1	1700	PLUMBING, HEATING EQUIP. (MYDRO.)...	208	37 904	5.3	.4
-	COMMODITIES, N.E.C.....	(X)	21 444	(X)	.3	1800	WARM-AIR HEATING, COOLING EQUIP...	141	18 993	11.3	.2
						2100	CONSTRUCTION, MINING MACH., EQUIP.	41	8 313	10.0	.1
						2450	OTHER INDUSTRIAL SUPPLIES.....	27	4 890	9.8	.1
						5200	CHEMICALS AND ALLIED PRODUCTS.....	225	31 414	5.6	.4
						5250	PLASTICS AND PLASTICS MATERIALS...	70	12 406	10.7	.1
						5600	FARM SUPPLIES.....	61	7 409	10.5	.1
						5800	PAINT, PAINT SUPPLIES, WALLPAPER..	398	74 958	7.0	.9

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977--Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--		
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+	
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)--CON.						TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)--CON.					
9700	SERVICE RECEIPTS, LABOR CHARGES...	457	52 281	10.3	.6	3200	STATIONERY SUPPLIES.....	114	13 944	11.4	.8	
9940	OTHER RENTAL RECEIPTS.....	176	13 243	7.5	.2	3400	PHARMACEUTICALS, COSMETICS, ETC...	44	3 924	7.4	.2	
-	COMMOOITIES, N.E.C.....	(X)	72 306	(X)	.8	3600	NOTIONS AND OTHER DRY GOODS.....	108	10 217	8.4	.6	
	SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)					3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	46	5 456	9.8	.3	
	TOTAL.....	2 900	3 956 345	(X)	100.0	3900	FOOTWEAR.....	30	2 115	4.4	.1	
0100	NEW, USED PASS. CARS, MOTORCYCLES.	34	7 032	19.6	.2	4730	CANNEO FOODS.....	32	4 719	12.7	.3	
0200	AUTOMOTIVE PARTS AND SUPPLIES....	47	4 743	7.2	.1	5900	BOOKS, PERIOOICALS, PRINTEO MAT..	36	1 912	4.6	.1	
0450	OFFICE AND BUSINESS FURNITURE.....	13	1 981	12.1	.1	5910	ART GOODS.....	128	10 454	11.9	.6	
0560	OTHER HOME FURNISHINGS.....	44	4 323	7.9	.1	5920	FLOWERS AND FLORIST SUPPLIES.....	39	2 970	7.9	.2	
0800	SPORTING, REC. GOODS AND SUPPLIES.	2 900	3 654 517	92.4	92.4	5950	ADVERTISING SPECIALTIES.....	25	1 286	4.3	.1	
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	111	15 976	13.2	.4		5960	OTHER NONOURABLE GOODS.....	85	18 442	17.5	1.0
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	25	2 221	6.7	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	47	2 432	6.0	.1	
1300	ELEC. APPARATUS AND EQUIPMENT.....	50	12 546	18.1	.3	9800	MISCELLANEOUS COMMOOITIES.....	22	935	2.5	.1	
1400	ELEC. APPLIANCES, HHOUSEHOLD.....	58	20 015	24.2	.5	-	COMMODITIES, N.E.C.....	(X)	10 957	(X)	.6	
1500	ELECTRONIC PARTS AND EQUIPMENT....	41	6 774	13.0	.2		PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)					
	TOTAL.....	1 026	2 313 809	(X)	100.0		TOTAL.....	1 026	2 313 809	(X)	100.0	
1600	HAROWARE.....	106	16 834	14.8	.4	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	1 026	2 105 655	91.0	91.0	
1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	28	3 162	10.2	.1	1011	STILL PICTURE EQUIPMENT.....	490	818 253	56.3	35.4	
1800	WARM-AIR HEATING, COOLING EQUIP....	22	2 592	12.7	.1	1012	MOTION PICTURE EQUIPMENT.....	432	192 316	23.4	8.3	
2200	FARM MACHINERY AND EQUIPMENT.....	42	7 078	13.9	.2	1013	MICROFILMING AND BLUEPRINTING					
2250	GARDEN MACHINERY AND EQUIPMENT....	104	25 881	12.8	.7		EQUIPMENT.....	158	31 445	21.9	1.4	
2320	GENERAL PURPOSE INDUSTRIAL MACH...	14	2 843	10.7	.1	1014	PHOTOGRAPHIC FILM AND PLATES....	418	285 455	40.6	12.3	
2350	MATERIALS HANOLING EQUIPMENT.....	14	2 274	15.3	.1	1015	DEVELOPING SUPPLIES.....	380	101 766	15.2	4.4	
2450	OTHER INDUSTRIAL SUPPLIES.....	24	2 944	8.7	.1	1016	OTHER PHOTOGRAPHIC EQUIP., GOODS.	618	676 420	39.5	29.2	
2540	OPTICAL, OPHTHALMIC GOODS.....	13	3 032	21.2	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	52	3 783	6.2	.2	
2580	OTHER PROFESSIONAL EQUIPMENT.....	10	2 404	22.0	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	55	8 029	12.5	.3	
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	28	9 220	29.5	.2	1500	ELECTRONIC PARTS AND EQUIPMENT....	66	6 175	8.0	.3	
2720	MARINE MACHINERY, EQUIPMENT.....	52	7 265	8.3	.2	2000	OFFICE MACHINES AND EQUIPMENT....	95	129 495	29.6	5.6	
2900	JEWELRY AND PRECIOUS STONES.....	65	6 379	10.7	.2	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	55	10 841	26.9	.5	
3030	OTHER DURABLE GOODS.....	25	2 434	6.6	.1	2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	46	6 285	16.4	.3	
3200	STATIONERY SUPPLIES.....	31	2 057	4.9	.1	2670	OTHER SERVICE ESTABLISHMENT EQUIP.	22	1 863	13.2	.1	
3300	INOUS., PERSONAL SERVICE PAPER.....	26	4 603	11.9	.1	3100	PRINTING AND WRITING PAPER.....	30	1 576	7.5	.1	
3400	PHARMACEUTICALS, COSMETICS, ETC...	27	3 396	10.4	.1	3200	STATIONERY SUPPLIES.....	31	2 153	11.7	.1	
3600	NOTIONS AND OTHER DRY GOODS.....	25	2 341	7.7	.1	3300	INOUS., PERSONAL SERVICE PAPER....	42	3 398	12.8	.1	
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	97	16 161	10.5	.4		3500	PIECE GOODS.....	25	1 521	8.7	.1
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	57	3 056	4.9	.1	4750	OTHER GROCERY SPECIALTIES.....	43	10 849	32.5	.5	
3900	FOOTWEAR.....	145	29 200	14.8	.7	5910	ART GOODS.....	15	1 530	18.7	.1	
5200	CHEMICALS AND ALLIED PROOUCTS.....	44	13 263	22.2	.3	5960	OTHER NONOURABLE GOODS.....	28	2 247	6.1	.1	
5600	FARM SUPPLIES.....	22	5 051	23.3	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	147	8 867	5.1	.4	
5700	TOBACCO AND TOBACCO PRODUCTS.....	16	2 927	17.1	.1	9940	OTHER RENTAL RECEIPTS.....	97	3 243	3.1	.1	
5800	PAINT, PAINT SUPPLIES, WALLPAPER...	52	3 870	5.8	.1	-	COMMOOITIES, N.E.C.....	(X)	6 299	(X)	.3	
9700	SERVICE RECEIPTS, LABOR CHARGES...	163	8 001	4.8	.2		METALS SERVICE CENTERS AND OFFICES (SIC 5051)					
9940	OTHER RENTAL RECEIPTS.....	101	9 458	7.2	.2		TOTAL.....	6 025	28 953 442	(X)	100.0	
-	COMMOOITIES, N.E.C.....	(X)	28 491	(X)	.7		0200	AUTOMOTIVE PARTS AND SUPPLIES....	34	18 121	19.6	.1
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)						0300	TIRES AND TUBES.....	14	15 471	9.1	.1
	TOTAL.....	1 492	1 795 560	(X)	100.0		0650	PLYWOOD, MILLWORK.....	62	74 399	8.9	.3
0400	HOUSEHOLD AND LAWN FURNITURE.....	29	2 997	7.2	.2		0730	ROOFING, SIDING, INSULATION MAT...	141	41 879	8.6	.1
0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	75	6 179	7.2	.3		0760	OTHER CONSTRUCTION MATERIALS.....	177	55 002	10.3	.2
0560	OTHER HOME FURNISHINGS.....	78	17 603	16.0	1.0		0800	SPORTING, REC. GOODS AND SUPPLIES.	17	21 112	7.5	.1
0800	SPORTING, REC. GOODS AND SUPPLIES.	122	19 032	10.1	1.1		1100	FERROUS METALS.....	5 368	19 001 473	73.7	65.6
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	1 492	1 633 655	91.0	91.0			IRON, STEEL PROO. (SEMIFINISH):				
1300	ELEC. APPARATUS AND EQUIPMENT.....	39	2 108	4.6	.1	1111	SHEET BARS, TIN PLATE BARS.....	250	332 684	22.8	1.1	
1400	ELEC. APPLIANCES, HOUSEHOLD.....	54	3 330	4.7	.2	1112	WIRE ROOS.....	225	384 237	9.5	1.3	
1500	ELECTRONIC PARTS AND EQUIPMENT....	16	1 045	4.1	.1	1113	ROUGH CASTINGS, FOUNDRY PRODUCTS.	193	64 738	20.9	.2	
1600	HAROWARE.....	45	1 655	3.6	.1		FORGINGS.....	180	94 755	7.4	.3	
2420	INDUSTRIAL VALVES, FITTINGS.....	18	1 273	4.7	.1	1115	PIG IRON, FERRO ALLOYS.....	109	417 325	14.2	1.4	
2520	RELIGIOUS, SCHOOL SUPPLIES.....	66	6 241	9.2	.3	1116	OTHER SEMIFINISH IRON, STEEL.....	169	107 284	9.9	.4	
2900	JEWELRY AND PRECIOUS STONES.....	89	7 926	8.4	.4							
3030	OTHER OURABLE GOODS.....	43	2 753	6.1	.2							

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)--CON.						METALS SERVICE CENTERS AND OFFICES (SIC 5051)--CON.				
	FERROUS METALS--CON.										
1117	PLATES.....	1 600	1 213 456	13.1	4.2	1600	HARDWARE.....	446	146 757	9.2	.5
	IRON AND STEEL PRODUCTS, FLAT:					1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	215	63 657	14.4	.2
1118	STRIP (HOT, COLO-ROLLED).....	1 108	676 412	12.4	2.3	1800	WARM-AIR HEATING, COOLING EQUIP....	104	35 153	10.0	.1
1119	SHEETS (COLO-ROLLED).....	1 496	2 103 449	17.9	7.3	2000	OFFICE MACHINES AND EQUIPMENT.....	12	14 908	7.3	.1
1121	SHEETS (HOT-ROLLED).....	1 772	1 408 647	12.7	4.9	2200	FARM MACHINERY AND EQUIPMENT.....	33	18 135	6.7	.1
1122	BLACK PLATE.....	290	100 030	10.0	.3	2320	GENERAL PURPOSE INDUSTRIAL MACH....	178	209 142	7.6	.7
1123	SHEETS (GALVANIZED, COATED).....	1 326	944 541	9.6	3.3	2370	OIL WELL, OIL REFINING EQUIPMENT..	119	98 073	17.2	.3
1124	TIN PLATE, TERNEPLATE.....	230	179 160	11.9	.6	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	48	77 010	16.3	.3
1125	FABRICATED, STRUCTURAL PLATE.....	535	288 100	11.8	1.0	2400	POWER TRANSMISSION EQUIPMENT.....	58	22 311	17.5	.1
1126	OTHER FLAT IRON, STEEL PRODUCTS..	705	260 337	8.0	.9	2420	INDUSTRIAL VALVES, FITTINGS.....	427	306 862	13.5	1.1
	IRON, STEEL WIRE, WIRE PRODUCTS:					2450	OTHER INDUSTRIAL SUPPLIES.....	309	174 475	10.7	.6
1127	WIRE - PLAIN, COATED, BARBED.....	535	306 899	15.7	1.1	2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	19	110 134	11.8	.4
1128	NAILS.....	362	188 303	11.0	.7	2800	IRON AND STEEL SCRAP.....	346	120 938	5.6	.4
1129	WIRE ROPE, STRAND, STRAPPING.....	460	214 012	12.9	.7	2820	WASTE AND SECONDARY MATERIALS.....	180	52 685	6.9	.2
1131	REINFORCEMENT MESH.....	668	87 177	3.1	.3	2900	JEWELRY AND PRECIOUS STONES.....	36	419 085	20.9	1.4
	IRON, STEEL PRODUCTS, EXCEPT FLAT, WIRE, PIPE AND TUBING:					3020	FOREST PRODUCTS, EXCEPT LUMBER...	35	59 299	16.3	.2
1132	RAILS, TIE PLATES, WHEELS, ETC...	170	64 395	6.2	.2	3500	PIECE GOODS.....	22	53 959	4.1	.2
1133	BAR, HOT-ROLLED.....	1 437	983 681	11.8	3.4	4750	OTHER GROCERY SPECIALTIES.....	25	64 327	9.6	.2
1134	BAR, BAR SHAPES; COLO-FINISHED..	1 126	696 481	10.3	2.4	4800	COTTON.....	13	51 542	42.9	.2
1135	CONCRETE REINFORCEMENT BARS.....	1 046	330 405	7.8	1.1	4900	GRAIN AND BEANS.....	15	78 683	29.2	.3
1136	STRUCTURAL SHAPES.....	1 427	1 061 453	13.1	3.7	5160	OTHER FARM PRODUCTS (INEDIBLE)....	19	109 975	7.9	.4
1137	PILINGS, BEARING PILES.....	134	125 271	10.5	.4	5200	CHEMICALS AND ALLIED PRODUCTS.....	88	130 201	4.2	.4
1138	OTHER FINISHED PRODUCTS.....	461	219 132	8.2	.8	5250	PLASTICS AND PLASTICS MATERIALS...	70	33 785	4.1	.1
	IRON AND STEEL PIPE, TUBING:					5300	PETROLEUM AND PETROLEUM PRODUCTS..	58	196 012	7.3	.7
1141	TUBING.....	1 290	1 188 015	14.9	4.1	5340	LIQUEFIED PETROLEUM GASES.....	10	15 421	2.9	.1
1142	STANDARD STEEL PIPE.....	1 600	1 746 543	18.8	6.0	5600	FARM SUPPLIES.....	40	82 753	5.4	.3
1143	OTHER CARBON STEEL.....	418	208 207	8.9	.7	5700	TOBACCO AND TOBACCO PRODUCTS.....	13	27 438	2.0	.1
	ALLOY STEEL:					9700	SERVICE RECEIPTS, LABOR CHARGES...	360	62 525	3.1	.2
1144	BAR, HOT-ROLLED, COLO-FINISHED..	670	480 067	7.8	1.7	-	COMMODITIES, N.E.C.....	(X)	163 393	(X)	.6
1145	TOOL STEEL BARS.....	478	178 224	5.9	.6		COAL AND OTHER MINERALS AND ORES (SIC 5052)				
1146	PIPE AND TUBING.....	558	416 268	13.3	1.4		TOTAL.....	559	3 893 620	(X)	100.0
1147	PLATE.....	440	139 928	4.9	.5	0700	BRICK, BLOCK, TILE, CEMENT, ETC...	40	19 389	6.5	.5
1148	OTHER ALLOY STEEL.....	288	68 101	3.5	.2	1100	FERROUS METALS.....	65	165 508	16.6	4.3
	STAINLESS STEEL:					1170	NONFERROUS METALS.....	51	79 806	12.5	2.0
1149	PLATES.....	572	207 766	5.2	.7	1200	COAL AND COKE.....	498	2 864 939	86.8	73.6
1151	STRIP.....	347	153 447	6.1	.5	1211	COAL.....	491	2 592 854	83.9	66.6
1152	SHEETS.....	869	535 128	8.3	1.8	1212	COKE.....	78	272 085	27.7	7.0
1153	BAR, BAR-SIZE SHAPES.....	809	375 186	6.8	1.3	1250	OTHER MINERALS AND ORES.....	108	537 280	54.4	13.8
1154	OTHER STAINLESS STEEL.....	859	440 449	7.3	1.5	2100	CONSTRUCTION, MINING MACH., EQUIP.	44	53 259	15.6	1.4
-	COMMODITIES, N.E.C.....	(X)	11 780	(X)	(Z)	2370	OIL WELL, OIL REFINING EQUIPMENT..	32	2 969	.6	.1
1170	NONFERROUS METALS.....	2 010	5 877 811	43.2	20.3	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	20	2 139	1.0	.1
1200	COAL AND COKE.....	39	299 056	10.4	1.0	2450	OTHER INDUSTRIAL SUPPLIES.....	42	24 125	7.2	.6
1211	COAL.....	34	175 160	13.1	.6	2800	IRON AND STEEL SCRAP.....	34	6 852	1.3	.2
1212	COKE.....	22	123 896	7.0	.4	2820	WASTE AND SECONDARY MATERIALS.....	35	13 835	3.0	.4
1250	OTHER MINERALS AND ORES.....	52	514 586	14.7	1.8	2900	JEWELRY AND PRECIOUS STONES.....	46	42 838	12.8	1.1
1252	IRON ORE.....	25	62 757	6.2	.2	4750	OTHER GROCERY SPECIALTIES.....	38	19 099	4.9	.5
1253	LEAD ORE.....	21	62 685	6.4	.2	5200	CHEMICALS AND ALLIED PRODUCTS.....	36	6 338	1.6	.2
1254	ZINC ORE.....	25	96 875	4.1	.3		PETROLEUM AND PETROLEUM PRODUCTS..	47	32 411	9.7	.8
1255	OTHER ORES AND MINERALS.....	41	284 144	10.1	1.0	5600	FARM SUPPLIES.....	29	3 817	1.0	.1
-	COMMODITIES, N.E.C.....	(X)	8 125	(X)	(Z)	9700	SERVICE RECEIPTS, LABOR CHARGES...	49	15 733	6.1	.4
1400	ELEC. APPLIANCES, HOUSEHOLD.....	39	35 894	3.6	.1	-	COMMODITIES, N.E.C.....	(X)	3 283	(X)	.1
							ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)				
							TOTAL.....	9 237	14 815 735	(X)	100.0
						0200	AUTOMOTIVE PARTS AND SUPPLIES.....	81	32 521	12.9	.2
						0540	FLOOR COVERINGS.....	43	7 773	10.4	.1
						0650	PLYWOOD, MILLWORK.....	49	8 055	10.6	.1

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--	Estab- lish- ments hand- ling line	All estab- lish- ments+				Amount (\$1,000)	As percent of total sales of--	Estab- lish- ments hand- ling line	All estab- lish- ments+
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)--CON.						ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)-- CON.						
0730	ROOFING, SIDING, INSULATION MAT...	38	24 367	29.8	.2		ELEC. APPARATUS AND EQUIPMENT-- CON.						
0800	SPORTING, REC. GOODS AND SUPPLIES.	46	12 745	6.7	.1		LIGHTING FIXTURES.....	114	15 937	5.8	.2		
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	28	7 659	4.4	.1		COMMUNICATION EQUIPMENT.....	133	41 965	6.9	.4		
1100	FERROUS METALS.....	78	26 453	17.8	.2	1318	OTHER ELEC. APPARATUS AND EQUIP...	90	12 324	5.7	.1		
						1319	COMMODITIES, N.E.C.....	(X)	6 364	(X)	.1		
1300	ELEC. APPARATUS AND EQUIPMENT.....	9 237	13 731 669	92.7	92.7	1400	ELEC. APPLIANCES, HOUSEHOLD.....	2 577	8 072 623	84.3	84.3		
1311	POWER, DISTRIBUTION TRANSFORMERS.	4 078	1 144 127	12.2	7.7	1500	ELECTRONIC PARTS AND EQUIPMENT....	596	269 895	8.0	2.8		
1312	SWITCHGEAR, SWITCHBOARD EQUIP....	4 108	1 014 635	11.3	6.8	1511	ELECTRON TUBES.....	451	69 520	2.9	.7		
1313	MOTORS AND GENERATORS.....	2 626	815 416	13.4	5.5	1512	INTERCOMMUNICATION EQUIPMENT....	163	29 567	4.3	.3		
1314	INDUSTRIAL CONTROLS.....	4 342	1 329 321	14.2	9.0	1514	TRANSISTORS, SEMICONDUCTORS.....	230	22 522	2.6	.2		
1316	ELECTRIC LAMPS AND BULBS.....	5 751	955 311	9.2	6.4	1515	OTHER ELECTRONIC PTS. AND EQUIP...	416	146 213	6.7	1.5		
1317	INTERIOR WIRING.....	4 553	2 223 304	23.5	15.0		COMMODITIES, N.E.C.....	(X)	2 073	(X)	(Z)		
1318	LIGHTING FIXTURES.....	5 848	1 894 130	18.1	12.8	2450	OTHER INDUSTRIAL SUPPLIES.....	20	5 051	7.9	.1		
1319	COMMUNICATION EQUIPMENT.....	1 993	896 294	23.9	6.0	2900	JEWELRY AND PRECIOUS STONES.....	158	40 149	8.4	.4		
1321	OTHER ELEC. APPARATUS AND EQUIP...	5 462	3 459 131	31.0	23.3	3030	OTHER DURABLE GOODS.....	135	30 069	7.1	.3		
1400	ELEC. APPLIANCES, HOUSEHOLD.....	834	298 165	14.1	2.0	3700	MEN'S, BOYS' CLOTHING, FURNISHING.	54	7 763	5.5	.1		
1411	RADIO AND TV SETS.....	213	69 236	11.6	.5	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	93	9 527	4.5	.1		
1412	ELEC. HOUSEHOLD RANGES AND OVENS.	341	26 127	4.6	.2	5600	FARM SUPPLIES.....	25	5 624	10.6	.1		
1413	REFRIGERATORS, FREEZERS.....	201	10 588	3.0	.1	5910	ART GOODS.....	95	8 982	4.6	.1		
1416	ROOM AIR CONDITIONERS.....	246	11 667	2.6	.1	5950	ADVERTISING SPECIALTIES.....	33	10 832	10.1	.1		
1417	OTHER ELEC. HOUSEHOLD APPLIANCES.	553	175 335	12.0	1.2	5960	OTHER NONDURABLE GOODS.....	41	13 355	11.7	.1		
-	COMMODITIES, N.E.C.....	(X)	5 212	(X)	(Z)	9700	SERVICE RECEIPTS, LABOR CHARGES...	464	62 773	3.0	.7		
						-	COMMODITIES, N.E.C.....	(X)	43 105	(X)	.4		
1500	ELECTRONIC PARTS AND EQUIPMENT....	605	79 458	8.7	.5		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						
1511	ELECTRON TUBES.....	178	8 171	3.3	.1		TOTAL.....	5 295	5 954 580	(X)	100.0		
1512	INTERCOMMUNICATION EQUIPMENT....	260	17 344	4.8	.1	0450	OFFICE AND BUSINESS FURNITURE....	5	2 981	17.6	.1		
1514	TRANSISTORS, SEMICONDUCTORS.....	244	9 471	3.0	.1	0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	17	6 747	11.7	.1		
1515	OTHER ELECTRONIC PTS. AND EQUIP...	332	41 983	8.9	.3	0540	FLOOR COVERINGS.....	13	3 967	16.7	.1		
-	COMMODITIES, N.E.C.....	(X)	2 489	(X)	(Z)	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	61	23 666	27.5	.4		
1600	HARDWARE.....	442	44 176	4.5	.3	1100	FERROUS METALS.....	16	11 208	22.7	.2		
1700	PLUMBING, HEATING EQUIP. (HYDRO.)	402	142 827	18.1	1.0	1300	ELEC. APPARATUS AND EQUIPMENT....	542	96 911	15.7	1.6		
1800	WARM-AIR HEATING, COOLING EQUIP...	398	39 051	5.2	.3	1311	POWER, DISTRIBUTION TRANSFORMERS.	159	6 165	2.3	.1		
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	92	9 311	6.6	.1	1312	SWITCHGEAR, SWITCHBOARD EQUIP....	122	5 503	2.1	.1		
2100	CONSTRUCTION, MINING MACH., EQUIP.	17	10 030	19.1	.1	1313	MOTORS AND GENERATORS.....	108	11 586	4.2	.2		
2320	GENERAL PURPOSE INDUSTRIAL MACH...	62	13 174	9.5	.1	1314	INDUSTRIAL CONTROLS.....	149	11 149	4.1	.2		
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	41	18 843	15.1	.1	1316	ELECTRIC LAMPS AND BULBS.....	203	7 682	2.1	.1		
2400	POWER TRANSMISSION EQUIPMENT.....	67	11 546	9.7	.1	1317	INTERIOR WIRING.....	171	7 357	3.0	.1		
2420	INDUSTRIAL VALVES, FITTINGS.....	52	9 051	6.7	.1	1319	COMMUNICATION EQUIPMENT.....	360	37 626	7.8	.6		
2450	OTHER INDUSTRIAL SUPPLIES.....	79	41 201	16.5	.3	1321	OTHER ELEC. APPARATUS AND EQUIP...	123	9 612	7.0	.2		
						-	COMMODITIES, N.E.C.....	(X)	231	(X)	(Z)		
3030	OTHER DURABLE GOODS.....	67	12 955	7.8	.1		ELEC. APPLIANCES, HOUSEHOLD.....	582	105 669	18.5	1.8		
9700	SERVICE RECEIPTS, LABOR CHARGES...	999	139 261	11.2	.9	1411	RADIO AND TV SETS.....	573	94 462	16.7	1.6		
-	COMMODITIES, N.E.C.....	(X)	95 442	(X)	.6	1417	OTHER ELEC. HOUSEHOLD APPLIANCES.	54	5 676	8.0	.1		
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					-	COMMODITIES, N.E.C.....	(X)	5 531	(X)	.1		
	TOTAL.....	2 577	9 580 260	(X)	100.0	1500	ELECTRONIC PARTS AND EQUIPMENT....	5 295	5 548 039	93.2	93.2		
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	113	63 116	12.9	.7	1511	ELECTRON TUBES.....	2 264	475 238	24.9	8.0		
0400	HOUSEHOLD AND LAWN FURNITURE.....	139	36 297	7.5	.4								
0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	157	53 018	8.3	.6								
0520	LINENS, DOMESTICS, DRAPES, SHADES.	92	9 983	3.8	.1								
0540	FLOOR COVERINGS.....	173	166 646	15.9	1.7								
0560	OTHER HOME FURNISHINGS.....	179	29 915	5.3	.3								
0650	PLYWOOD, MILLWORK.....	114	36 940	13.3	.4								
0800	SPORTING, REC. GOODS AND SUPPLIES.	188	57 327	7.2	.6								
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	129	14 452	3.4	.2								
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	133	17 812	4.4	.2								
1100	FERROUS METALS.....	37	8 422	8.4	.1								
1300	ELEC. APPARATUS AND EQUIPMENT....	238	108 355	12.1	1.1								
1311	POWER, DISTRIBUTION TRANSFORMERS.	80	6 729	4.7	.1								
1312	SWITCHGEAR, SWITCHBOARD EQUIP....	72	4 990	3.6	.1								
1316	ELECTRIC LAMPS AND BULBS.....	115	8 290	3.0	.1								
1317	INTERIOR WIRING.....	82	11 756	6.2	.1								

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-CON.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)--CON.						HARDWARE (SIC 5072)--CON.				
	ELECTRONIC PARTS AND EQUIPMENT-- CON.										
1512	INTERCOMMUNICATION EQUIPMENT.....	1 780	340 672	27.0	5.7	5300	PETROLEUM AND PETROLEUM PRODUCTS..	51	8 583	8.2	.1
1513	PUBLIC ADDRESS EQUIPMENT.....	1 411	86 905	10.3	1.5	5340	LIQUEFIED PETROLEUM GASES.....	15	4 510	8.2	.1
1514	TRANSISTORS, SEMICONDUCTORS.....	2 880	1 669 247	46.9	28.0	5600	FARM SUPPLIES.....	247	75 632	7.5	1.1
1515	OTHER ELECTRONIC PTS. AND EQUIP..	4 083	2 975 977	65.1	50.0	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	576	151 891	7.1	2.1
						9700	SERVICE RECEIPTS, LABOR CHARGES...	232	17 845	6.3	.2
						9940	OTHER RENTAL RECEIPTS.....	85	5 992	4.3	.1
						-	COMMODITIES, N.E.C.....	(X)	42 351	(X)	.6
							PLUMBING AND HEATING EQUIPMENT, SUPPLIES (MYORONICS) (SIC 5074)				
1600	HARDWARE.....	86	8 443	7.9	.1		TOTAL.....	6 293	8 403 798	(X)	100.0
1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	27	7 923	11.5	.1	0560	OTHER HOME FURNISHINGS.....	62	5 324	3.7	.1
1800	WARM-AIR HEATING, COOLING EQUIP...	19	3 201	18.2	.1	0650	PLYWOOD, MILLWORK.....	66	11 569	9.4	.1
1900	REFRIGERATION EQUIPMENT, SUPPLIES..	15	4 086	41.6	.1	0700	BRICK, BLOCK, TILE, CEMENT, ETC...	50	19 148	21.2	.2
2000	OFFICE MACHINES AND EQUIPMENT.....	26	3 390	13.4	.1	0730	ROOFING, SIDING, INSULATION MAT...	125	14 052	8.5	.2
2900	JEWELRY AND PRECIOUS STONES.....	52	20 373	15.4	.3	0760	OTHER CONSTRUCTION MATERIALS.....	56	7 499	8.3	.1
3030	OTHER DURABLE GOODS.....	62	4 593	10.8	.1	0800	SPORTING, REC. GOODS AND SUPPLIES..	41	5 407	9.6	.1
5500	WINES, DISTILLED ALCOHOLIC BEVGS..	16	5 068	20.5	.1	1100	FERROUS METALS.....	2 329	505 679	13.4	6.0
5960	OTHER NONDURABLE GOODS.....	24	7 015	21.5	.1	1170	NONFERROUS METALS.....	441	54 989	7.8	.7
9700	SERVICE RECEIPTS, LABOR CHARGES...	713	52 858	9.9	.9	1300	ELEC. APPARATUS AND EQUIPMENT.....	635	178 229	18.4	2.1
9940	OTHER RENTAL RECEIPTS.....	226	12 290	5.0	.2	1400	ELEC. APPLIANCES, HOUSEHOLD.....	496	64 515	7.5	.8
-	COMMODITIES, N.E.C.....	(X)	26 152	(X)	.4						
	HARDWARE (SIC 5072)					1500	ELECTRONIC PARTS AND EQUIPMENT....	102	6 512	8.0	.1
	TOTAL.....	4 672	7 184 090	(X)	100.0	1600	HARDWARE.....	1 670	131 099	5.2	1.6
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	238	97 726	7.2	1.4	1611	HAND TOOLS (INCL. POWER DRIVEN)..	1 536	71 760	3.0	.9
0300	TIRES AND TUBES.....	79	14 363	11.6	.2	1612	BUILDERS' HARDWARE.....	257	20 575	6.2	.2
0400	HOUSEHOLD AND LAWN FURNITURE.....	77	29 535	3.1	.4	1614	OTHER HARDWARE.....	335	38 293	7.0	.5
0540	FLOOR COVERINGS.....	93	20 554	3.1	.3	-	COMMODITIES, N.E.C.....	(X)	471	(X)	(2)
0560	OTHER HOME FURNISHINGS.....	225	155 378	9.0	2.2	1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	6 293	6 539 343	77.8	77.8
0650	PLYWOOD, MILLWORK.....	171	45 904	5.3	.6	1711	PIPE FITTINGS, VALVES.....	4 782	1 626 151	23.8	19.4
0730	ROOFING, SIDING, INSULATION MAT...	155	31 959	3.1	.4	1712	PLUMBING FIXTURES.....	4 958	2 094 625	29.4	24.9
0760	OTHER CONSTRUCTION MATERIALS.....	148	24 799	8.0	.3	1713	FURNACES (EX. WARM AIR).....	1 131	105 754	6.4	1.3
0800	SPORTING, REC. GOODS AND SUPPLIES..	280	137 227	7.3	1.9	1714	BOILERS, RADIATORS, CONVERTERS...	2 452	389 452	11.6	4.6
0900	TOYS AND HOBBY GOODS AND SUPPLIES..	102	20 920	2.5	.3	1715	STOVES (EXCEPT ELECTRIC).....	329	30 704	8.4	.4
						1716	WATER HEATERS (EXCEPT ELECTRIC)..	3 870	501 303	8.9	6.0
1100	FERROUS METALS.....	262	48 538	7.8	.7	1717	DRAINAGE SYSTEMS.....	2 533	387 362	10.6	4.6
1170	NONFERROUS METALS.....	57	4 691	4.5	.1	1718	OTHER PLUMBING, HEATING EQUIP....	4 493	1 403 992	23.0	16.7
1300	ELEC. APPARATUS AND EQUIPMENT.....	338	132 963	9.1	1.9	1800	WARM-AIR HEATING, COOLING EQUIP...	1 966	467 466	16.0	5.6
1400	ELEC. APPLIANCES, HOUSEHOLD.....	286	124 977	7.5	1.7	1811	FURNACES (WARM AIR).....	1 566	172 452	7.5	2.1
1500	ELECTRONIC PARTS AND EQUIPMENT....	73	22 401	7.7	.3	1812	CENT. AIR COND. (UNDER 5 HP).....	1 057	120 365	7.1	1.4
1600	HARDWARE.....	4 672	5 247 771	73.0	73.0	1813	CENT. AIR COND. (5 TO 20 HP).....	1 410	27 171	3.5	.3
1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	523	246 992	11.0	3.4	1814	CENT. AIR COND. (OVER 20 HP).....	128	12 086	5.1	.1
1711	PIPE FITTINGS, VALVES.....	376	83 447	5.3	1.2	1815	COMPRESSORS FOR AIR CONDITIONERS..	253	9 012	1.9	.1
1712	PLUMBING FIXTURES.....	267	61 869	4.4	.9	1816	CONDENSING UNITS FOR AIR CONDOS...	244	18 693	4.3	.2
1715	STOVES (EXCEPT ELECTRIC).....	104	12 434	3.1	.2	1817	OTHER EQUIP. AND SUPPLIES.....	1 129	107 687	6.6	1.3
1716	WATER HEATERS (EXCEPT ELECTRIC)..	140	13 303	1.4	.2	1900	REFRIGERATION EQUIPMENT, SUPPLIES..	278	49 248	9.1	.6
1717	DRAINAGE SYSTEMS.....	80	7 101	1.1	.1	2250	GARDEN MACHINERY AND EQUIPMENT....	121	9 968	3.8	.1
1718	OTHER PLUMBING, HEATING EQUIP....	249	67 247	5.4	.9	2320	GENERAL PURPOSE INDUSTRIAL MACH...	150	25 636	9.9	.3
-	COMMODITIES, N.E.C.....	(X)	1 591	(X)	(2)	2340	METALWORKING MACHINERY, EQUIPMENT.	46	4 481	5.7	.1
1800	WARM-AIR HEATING, COOLING EQUIP...	125	23 915	5.1	.3	2420	INDUSTRIAL VALVES, FITTINGS.....	752	135 862	9.5	1.6
2040	STORE MACHINES, FIXTURES.....	30	6 192	.9	.1	2450	OTHER INDUSTRIAL SUPPLIES.....	348	71 487	9.1	.9
2100	CONSTRUCTION, MINING MACH., EQUIP.	43	6 752	8.7	.1	2580	OTHER PROFESSIONAL EQUIPMENT.....	3	7 114	22.6	.1
2200	FARM MACHINERY AND EQUIPMENT.....	109	38 189	6.1	.5	2670	OTHER SERVICE ESTABLISHMENT EQUIP.	28	4 974	12.0	.1
2250	GARDEN MACHINERY AND EQUIPMENT....	334	106 060	7.8	1.5	5200	CHEMICALS AND ALLIED PRODUCTS.....	218	7 235	2.4	.1
2320	GENERAL PURPOSE INDUSTRIAL MACH...	194	34 696	10.1	.5	5250	PLASTICS AND PLASTICS MATERIALS...	21	4 443	6.7	.1
2340	METALWORKING MACHINERY, EQUIPMENT.	148	18 710	8.9	.3	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	140	10 354	8.4	.1
2350	MATERIALS HANDLING EQUIPMENT.....	89	7 695	7.4	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	289	19 587	11.4	.2
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	60	8 744	10.3	.1	-	COMMODITIES, N.E.C.....	(X)	37 578	(X)	.4
2400	POWER TRANSMISSION EQUIPMENT.....	44	4 360	7.8	.1						
2420	INDUSTRIAL VALVES, FITTINGS.....	141	13 216	5.9	.2						
2430	WEAVING SUPPLIES (EXCLUDE GASES)..	113	14 109	6.9	.2						
2450	OTHER INDUSTRIAL SUPPLIES.....	466	114 626	11.2	1.6						
3400	PHARMACEUTICALS, COSMETICS, ETC...	40	18 794	3.9	.3						
3600	NOTIONS AND OTHER DRY GOODS.....	20	7 115	2.0	.1						
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	31	3 940	11.7	.1						
5200	CHEMICALS AND ALLIED PRODUCTS.....	108	43 475	6.2	.6						

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	WARM AIR HEATING, AIR-CONOITIONING EQUIPMENT, SUPPLIES (SIC 5075)						REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)--CON.				
	TOTAL.....	3 081	3 231 288	(X)	100.0		HAROWARE--CON.				
0540	FLOOR COVERINGS.....	16	2 799	20.1	.1	-	COMMODITIES, N.E.C.....	(X)	340	(X)	(Z)
0560	OTHER HOME FURNISHINGS.....	44	8 125	13.7	.3						
0650	PLYWOOD, MILLWORK.....	9	2 057	19.4	.1	1700	PLUMBING, HEATING EQUIP. (HYDRO.)	147	9 875	6.8	.9
0730	ROOFING, SIDING, INSULATION MAT...	130	22 663	10.9	.7	1711	PIPE FITTINGS, VALVES.....	77	4 172	4.6	.4
0760	OTHER CONSTRUCTION MATERIALS.....	32	3 548	11.3	.1	1718	OTHER PLUMBING, HEATING EQUIP....	81	3 897	5.3	.4
0800	SPORTING, REC. GOODS AND SUPPLIES.	15	5 104	32.4	.2	-	COMMODITIES, N.E.C.....	(X)	1 806	(X)	.2
1100	FERROUS METALS.....	214	32 686	10.7	1.0						
1170	NONFERROUS METALS.....	98	9 243	6.6	.3	1800	WARM-AIR HEATING, COOLING EQUIP...	486	109 204	24.8	10.1
1300	ELEC. APPARATUS AND EQUIPMENT.....	132	19 034	12.5	.6	1811	FURNACES (WARM AIR).....	199	6 455	3.1	.6
1400	ELEC. APPLIANCES, HOUSEHOLD.....	94	30 888	23.3	1.0	1812	CENT. AIR COND. (UNDER 5 HP).....	344	20 613	6.9	1.9
						1813	CENT. AIR COND. (5 TO 20 HP).....	332	10 497	3.5	1.0
1500	ELECTRONIC PARTS AND EQUIPMENT....	110	7 229	5.7	.2	1814	CENT. AIR COND. (OVER 20 HP).....	137	5 345	3.5	.5
1600	HARDWARE.....	406	20 733	3.9	.6	1815	COMPRESSORS FOR AIR CONDITIONERS.	392	25 793	7.4	2.4
1611	HAND TOOLS (INCL. POWER DRIVEN)...	385	15 394	3.1	.5	1816	CONDENSING UNITS FOR AIR CONDS...	227	4 787	2.5	.4
1612	BUILDERS' HARDWARE.....	45	3 882	7.1	.1	1817	OTHER EQUIP. AND SUPPLIES.....	331	35 714	12.0	3.3
-	COMMODITIES, N.E.C.....	(X)	1 457	(X)	(Z)	1900	REFRIGERATION EQUIPMENT, SUPPLIES.	1 175	861 936	79.6	79.6
1700	PLUMBING, HEATING EQUIP. (HYDRO.)	777	147 981	17.8	4.6	1911	COMMERCIAL REFRIGERATORS.....	541	181 150	40.4	16.7
1711	PIPE FITTINGS, VALVES.....	290	24 667	7.4	.8	1912	COMPRESSORS, COMPRESSOR UNITS...	756	136 667	20.3	12.6
1712	PLUMBING FIXTURES.....	177	26 859	12.6	.8	1913	CONDENSING UNITS (COMMERCIAL)....	703	61 535	10.1	5.7
1713	FURNACES (EX. WARM AIR).....	117	6 511	5.0	.2	1914	OTHER EQUIP. AND SUPPLIES.....	990	482 584	53.0	44.6
1714	BOILERS, RADIATORS, CONVERTERS...	271	18 977	6.7	.6	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	62	5 491	12.1	.5
1715	STOVES (EXCEPT ELECTRIC).....	54	1 794	3.2	.1	2040	STORE MACHINES, FIXTURES.....	59	5 497	9.1	.5
1716	WATER HEATERS (EXCEPT ELECTRIC)...	422	15 699	3.9	.5	2300	FOOD PROCESSING MACHINERY, EQUIP...	25	1 349	6.8	.1
1717	DRAINAGE SYSTEMS.....	72	3 653	5.4	.1	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	43	2 910	12.8	.3
1718	OTHER PLUMBING, HEATING EQUIP....	469	49 821	11.6	1.5	2420	INDUSTRIAL VALVES, FITTINGS.....	62	3 371	7.5	.3
1800	WARM-AIR HEATING, COOLING EQUIP...	3 081	2 702 579	83.6	83.6	3300	INDUS., PERSONAL SERVICE PAPER....	11	943	7.4	.1
1811	FURNACES (WARM AIR).....	1 792	348 671	15.9	10.8	5200	CHEMICALS AND ALLIED PRODUCTS....	47	709	2.2	.1
1812	CENT. AIR COND. (UNDER 5 HP).....	2 096	618 065	25.2	19.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	248	38 557	18.4	3.6
1813	CENT. AIR COND. (5 TO 20 HP).....	1 450	322 676	16.9	10.0	9800	MISCELLANEOUS COMMODITIES.....	16	1 043	4.1	.1
1814	CENT. AIR COND. (OVER 20 HP).....	830	187 070	16.6	5.8	9940	OTHER RENTAL RECEIPTS.....	70	6 905	10.3	.6
1815	COMPRESSORS FOR AIR CONDITIONERS.	1 512	141 115	7.8	4.4	-	COMMODITIES, N.E.C.....	(X)	3 669	(X)	.3
1816	CONDENSING UNITS FOR AIR CONDS...	1 105	98 347	7.9	3.0		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
1817	OTHER EQUIP. AND SUPPLIES.....	2 468	986 635	36.9	30.5		TOTAL.....	10 699	8 135 776	(X)	100.0
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	997	169 327	19.1	5.2	0450	OFFICE AND BUSINESS FURNITURE.....	400	56 210	16.1	.7
1911	COMMERCIAL REFRIGERATORS.....	343	16 886	5.5	.5	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES...	48	8 751	16.4	.1
1912	COMPRESSORS, COMPRESSOR UNITS....	754	42 640	6.9	1.3	1300	ELEC. APPARATUS AND EQUIPMENT.....	34	8 673	8.0	.1
1913	CONDENSING UNITS (COMMERCIAL)....	612	22 698	4.5	.7	1400	ELEC. APPLIANCES, HOUSEHOLD.....	42	8 365	9.9	.1
1914	OTHER EQUIP. AND SUPPLIES.....	839	87 103	11.9	2.7	1500	ELECTRONIC PARTS AND EQUIPMENT....	13	4 462	20.7	.1
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	27	1 708	4.8	.1	1900	REFRIGERATION EQUIPMENT, SUPPLIES.	210	37 827	12.7	.5
2320	GENERAL PURPOSE INDUSTRIAL MACH...	29	4 805	22.9	.1	2000	OFFICE MACHINES AND EQUIPMENT....	7 341	3 899 455	80.3	47.9
2340	METALWORKING MACHINERY, EQUIPMENT.	37	2 502	4.0	.1	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	2 120	2 122 076	86.3	26.1
2420	INDUSTRIAL VALVES, FITTINGS.....	39	2 856	6.2	.1	2040	STORE MACHINES, FIXTURES.....	2 178	1 044 491	73.5	12.8
2430	WELDING SUPPLIES (EXCLUDE GASES)...	47	2 976	9.1	.1	2300	FOOD PROCESSING MACHINERY, EQUIP...	224	23 029	9.4	.3
5270	INDUSTRIAL GASES.....	22	1 810	19.1	.1	2312	COML. FOOD PROCESSING MACHINERY...	202	16 397	7.1	.2
9700	SERVICE RECEIPTS, LABOR CHARGES...	200	15 097	16.4	.5	2314	OTHER FOOD PROCESSING MACHINERY...	37	4 176	5.7	.1
9800	MISCELLANEOUS COMMODITIES.....	24	1 651	2.1	.1	-	COMMODITIES, N.E.C.....	(X)	2 456	(X)	(Z)
-	COMMODITIES, N.E.C.....	(X)	13 887	(X)	.4	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	59	8 966	2.5	.1
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					2392	OTHER INDUSTRIAL EQUIPMENT.....	14	5 300	10.0	.1
	TOTAL.....	1 175	1 083 095	(X)	100.0	-	COMMODITIES, N.E.C.....	(X)	3 666	(X)	(Z)
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	34	7 389	15.8	.7	2450	OTHER INDUSTRIAL SUPPLIES.....	221	15 339	10.6	.2
0730	ROOFING, SIDING, INSULATION MAT...	7	640	5.9	.1	2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	12	5 462	19.5	.1
1100	FERROUS METALS.....	53	2 738	5.6	.3	2580	OTHER PROFESSIONAL EQUIPMENT.....	23	5 189	26.2	.1
1170	NONFERROUS METALS.....	72	2 793	4.2	.3	2620	CUSTODIAL EQUIPMENT, SUPPLIES....	70	10 102	8.1	.1
1300	ELEC. APPARATUS AND EQUIPMENT.....	78	5 069	9.6	.5	2900	JEWELRY AND PRECIOUS STONES.....	20	4 258	17.5	.1
1400	ELEC. APPLIANCES, HOUSEHOLD.....	44	6 927	14.4	.6	3030	OTHER DURABLE GOODS.....	15	4 619	20.3	.1
1500	ELECTRONIC PARTS AND EQUIPMENT....	26	2 155	6.8	.2	3100	PRINTING AND WRITING PAPER.....	113	8 593	15.3	.1
1600	HARDWARE.....	123	3 925	3.2	.4	3200	STATIONERY SUPPLIES.....	1 102	119 297	12.8	1.5
1611	HAND TOOLS (INCL. POWER DRIVEN)...	114	3 585	3.1	.3	3300	INDUS., PERSONAL SERVICE PAPER....	136	17 888	14.3	.2
						4000	FROZEN FOODS.....	17	8 919	16.4	.1

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount \$1,000	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)--CON.						CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)-- CON.				
4730	CANNEO FOODS.....	18	18 922	34.3	.2		OTHER RENTAL RECEIPTS--CON.				
5700	TOBACCO AND TOBACCO PRODUCTS.....	6	4 882	40.2	.1		COMMOOITIES, N.E.C.....	(X)	904	(X)	(Z)
5800	PAINT, PAINT SUPPLIES, WALLPAPER.....	16	9 876	14.3	.1	-	COMMOOITIES, N.E.C.....	(X)	63 854	(X)	.5
9700	SERVICE RECEIPTS, LABOR CHARGES.....	3 578	374 633	15.5	4.6						
9930	COMPUTER RENTAL RECEIPTS.....	85	141 450	31.3	1.7						
9940	OTHER RENTAL RECEIPTS.....	1 876	98 576	7.4	1.2						
-	COMMOOITIES, N.E.C.....	(X)	65 466	(X)	.8						
	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)						FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)				
	TOTAL.....	4 432	12 367 906	(X)	100.0		TOTAL.....	13 567	15 109 189	(X)	100.0
0150	TRUCKS AND TRACTORS.....	111	30 752	13.1	.2	0100	NEW, USED PASS. CARS, MOTORCYCLES.	265	55 800	14.6	.4
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	86	22 051	10.7	.2	0150	TRUCKS AND TRACTORS.....	666	126 517	11.6	.8
1300	ELEC. APPARATUS AND EQUIPMENT.....	52	13 164	6.7	.1	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	794	81 543	9.6	.5
1600	HARDWARE.....	118	12 479	6.5	.1	0300	TIRES AND TUBES.....	906	26 372	2.9	.2
						0760	OTHER CONSTRUCTION MATERIALS.....	45	10 697	18.0	.1
2100	CONSTRUCTION, MINING MACH., EQUIP.	4 432	10 665 839	86.2	86.2	0800	SPORTING, REC. GOODS AND SUPPLIES.	309	25 012	6.4	.2
2111	OFF-HWY. TRACTORS, INC. PARTS.....	1 969	3 553 121	48.4	28.7	1300	ELEC. APPARATUS AND EQUIPMENT.....	283	16 095	8.5	.1
2112	CRANES, DRAGLINES, SHOVELS.....	1 291	1 062 412	20.4	8.6	1400	ELEC. APPLIANCES, HOUSEHOLD.....	383	21 045	5.8	.1
2113	MIXERS, PAVERS, RELATED EQUIP.....	901	312 826	12.3	2.5	1600	HARDWARE.....	791	62 042	8.1	.4
2114	TRACTORS, SHOVEL LOADERS.....	1 377	1 322 663	21.9	10.7	1700	PLUMBING, HEATING EQUIP. (HYORU.)	327	15 369	5.7	.1
2115	GRADERS, ROLLERS, OFF-HWY. TRKS.	1 438	942 039	14.1	7.6	1800	WARM-AIR HEATING, COOLING EQUIP...	74	8 311	7.6	.1
2116	MINING MACHINERY AND PARTS.....	702	828 990	30.9	6.7	2100	CONSTRUCTION, MINING MACH., EQUIP.	678	156 001	15.4	1.0
2117	OTHER MACHINERY AND EQUIP.....	2 743	2 643 788	36.1	21.4	2111	OFF-HWY. TRACTORS, INC. PARTS....	317	70 143	14.2	.5
2200	FARM MACHINERY AND EQUIPMENT.....	437	154 260	14.9	1.2	2114	TRACTORS, SHOVEL LOADERS.....	266	24 702	7.4	.2
2211	TRACTORS (FARM).....	348	73 207	11.1	.6	2117	OTHER MACHINERY AND EQUIP.....	250	54 949	14.3	.4
2212	HARVESTING MACHINERY (FARM).....	140	25 100	8.1	.2	-	COMMOOITIES, N.E.C.....	(X)	6 207	(X)	(Z)
2213	LAND PREPARATION MACHINERY.....	190	30 653	7.5	.2	2200	FARM MACHINERY AND EQUIPMENT.....	12 806	12 104 658	85.7	80.1
2215	IRRIGATION EQUIPMENT.....	56	10 788	6.4	.1	2211	TRACTORS (FARM).....	9 399	4 037 514	36.1	26.7
2216	OTHER FARM MACHINERY AND EQUIP....	168	12 736	6.2	.1	2212	HARVESTING MACHINERY (FARM).....	8 042	2 544 022	25.7	16.8
-	COMMOOITIES, N.E.C.....	(X)	1 776	(X)	(Z)	2213	LAND PREPARATION MACHINERY.....	7 853	2 315 352	25.1	15.3
2250	GARDEN MACHINERY AND EQUIPMENT....	245	35 908	10.7	.3	2214	DAIRY FARM, BARN EQUIPMENT.....	1 417	226 719	20.4	1.5
2251	POWER LAWN MOWERS.....	158	7 151	3.9	.1	2215	IRRIGATION EQUIPMENT.....	1 369	759 377	43.4	5.0
2252	OTHER LAWN, GARDEN MACH., EQUIP..	172	28 757	12.3	.2	2216	OTHER FARM MACHINERY AND EQUIP....	8 074	2 221 674	24.5	14.7
2320	GENERAL PURPOSE INDUSTRIAL MACH...	763	291 775	8.7	2.4	2250	GARDEN MACHINERY AND EQUIPMENT....	4 843	1 241 645	20.9	8.2
2321	PUMPS AND PUMPING EQUIPMENT.....	343	32 756	3.6	.3	2251	POWER LAWN MOWERS.....	3 676	619 936	13.5	4.1
2322	AIR AND GAS COMPRESSORS.....	388	44 486	4.8	.4	2252	OTHER LAWN, GARDEN MACH., EQUIP..	3 237	621 709	15.0	4.1
2323	DIESEL ENGINES AND PARTS.....	290	164 163	7.5	1.3	2300	FOOD PROCESSING MACHINERY, EQUIP..	116	10 977	9.8	.1
2327	SCREENING, CRUSHING EQUIPMENT.....	111	24 928	6.0	.2	2320	GENERAL PURPOSE INDUSTRIAL MACH...	364	56 135	12.7	.4
2328	OTHER GENERAL INDUSTRIAL EQUIP....	145	23 146	6.5	.2	2321	PUMPS AND PUMPING EQUIPMENT.....	162	19 902	11.9	.1
-	COMMOOITIES, N.E.C.....	(X)	2 296	(X)	(Z)	2323	DIESEL ENGINES AND PARTS.....	181	13 596	7.1	.1
2340	METALWORKING MACHINERY, EQUIPMENT.	49	11 411	9.6	.1	2328	OTHER GENERAL INDUSTRIAL EQUIP....	76	19 898	14.7	.1
2350	MATERIALS HANDLING EQUIPMENT.....	386	136 594	6.7	1.1	-	COMMOOITIES, N.E.C.....	(X)	2 739	(X)	(Z)
2352	CONVEYORS, CONVEYING EQUIPMENT....	104	14 545	3.6	.1	2350	MATERIALS HANDLING EQUIPMENT.....	220	25 706	8.1	.2
2353	HOISTS, CRANES, AND MONORAILS.....	85	8 094	3.1	.1	2355	INDUSTRIAL TRUCKS AND TRACTORS...	83	12 172	9.7	.1
2354	FORKLIFT TRUCKS.....	262	93 098	5.6	.8	-	COMMOOITIES, N.E.C.....	(X)	13 534	(X)	.1
2355	INDUSTRIAL TRUCKS AND TRACTORS....	78	7 226	2.4	.1	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	94	16 012	13.4	.1
2356	OTHER MATERIALS-HANDLING EQUIP....	89	13 066	3.3	.1	5300	PETROLEUM AND PETROLEUM PRODUCTS..	321	16 578	5.8	.1
-	COMMOOITIES, N.E.C.....	(X)	565	(X)	(Z)	5360	OTHER PETROLEUM PRODUCTS.....	278	8 500	4.9	.1
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	81	33 138	19.3	.3	5600	FARM SUPPLIES.....	1 484	196 634	12.7	1.3
2392	OTHER INDUSTRIAL EQUIPMENT.....	47	26 781	21.8	.2	9700	SERVICE RECEIPTS, LABOR CHARGES...	5 125	698 795	11.7	4.6
-	COMMOOITIES, N.E.C.....	(X)	6 357	(X)	.1	9711	LABOR CHARGES.....	4 985	327 947	5.7	2.2
2450	OTHER INDUSTRIAL SUPPLIES.....	115	15 797	7.9	.1	9712	PARTS INSTALLED IN REPAIR WORK...	3 458	338 256	8.2	2.2
2720	MARINE MACHINERY, EQUIPMENT.....	22	7 450	15.9	.1	9713	OTHER SERVICE RECEIPTS.....	1 030	32 592	2.6	.2
9700	SERVICE RECEIPTS, LABOR CHARGES...	1 469	743 997	13.3	6.0	9940	OTHER RENTAL RECEIPTS.....	484	26 200	4.0	.2
9711	LABOR CHARGES.....	1 407	339 571	6.3	2.7	-	COMMOOITIES, N.E.C.....	(X)	102 545	(X)	.7
9712	PARTS INSTALLED IN REPAIR WORK...	1 043	378 214	8.5	3.1						
9713	OTHER SERVICE RECEIPTS.....	317	26 212	1.9	.2						
9940	OTHER RENTAL RECEIPTS.....	490	129 437	10.7	1.0						
9943	OTHER RENTAL, N.E.C.....	485	128 533	10.7	1.0						

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+		
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)						INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)--CON.						
	TOTAL.....	13 441	20 911 238	(X)	100.0		INDUSTRIAL VALVES, FITTINGS--CON.						
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	193	51 215	17.5	.2	2422	OTHER VALVES AND FITTINGS.....	750	115 150	9.2	.6		
1100	FERROUS METALS.....	153	81 873	12.1	.4								
1250	OTHER MINERALS AND ORES.....	10	44 554	23.6	.2	2430	WELDING SUPPLIES (EXCLUDE GASES)..	178	20 258	6.3	.1		
1300	ELEC. APPARATUS AND EQUIPMENT.....	314	52 999	9.4	.3	2431	ARC WELDING EQUIPMENT.....	123	12 653	4.5	.1		
1600	HARDWARE.....	562	93 432	8.3	.4	-	COMMODITIES, N.E.C.....	(X)	7 605	(X)	(2)		
1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	230	31 784	6.8	.2								
1900	REFRIGERATION EQUIPMENT, SUPPLIES..	88	11 319	5.0	.1	2450	OTHER INDUSTRIAL SUPPLIES.....	1 085	242 376	14.5	1.2		
2000	OFFICE MACHINES AND EQUIPMENT.....	96	17 566	7.4	.1	2454	ABRASIVES, ABRASIVE MATERIALS....	592	76 139	7.6	.4		
2040	STORE MACHINES, FIXTURES.....	105	12 971	6.7	.1	2456	MECHANICAL RUBBER GOODS.....	235	21 902	4.2	.1		
						2458	OTHER INDUSTRIAL SUPPLIES.....	480	120 180	13.4	.6		
2100	CONSTRUCTION, MINING MACH., EQUIP..	428	118 814	15.4	.6	-	COMMODITIES, N.E.C.....	(X)	24 155	(X)	.1		
2111	OFF-HWY. TRACTORS, INC. PARTS....	105	11 602	11.4	.1								
2112	CRANES, DRAGLINES, SHOVELS.....	96	14 983	9.6	.1	3020	FOREST PRODUCTS, EXCEPT LUMBER....	11	14 332	7.4	.1		
2113	MIXERS, PAVERS, RELATED EQUIP.....	125	12 377	6.2	.1	3030	OTHER DURABLE GOODS.....	34	16 560	19.2	.1		
2117	OTHER MACHINERY AND EQUIP.....	280	54 669	10.6	.3	3300	INOS., PERSONAL SERVICE PAPER....	41	14 121	8.2	.1		
-	COMMODITIES, N.E.C.....	(X)	25 183	(X)	.1	4300	CONFECTIONERY.....	18	99 215	4.0	.5		
2200	FARM MACHINERY AND EQUIPMENT.....	276	53 241	13.8	.3	4700	COFFEE, TEA, AND SPICES.....	18	99 110	4.0	.5		
2211	TRACTORS (FARM).....	94	17 433	9.4	.1	4730	CANNO FOODS.....	20	247 550	10.0	1.2		
2215	IRRIGATION EQUIPMENT.....	78	11 445	12.9	.1	4740	FOOD, BEVERAGE BASIC MATERIALS....	24	149 350	6.0	.7		
-	COMMODITIES, N.E.C.....	(X)	24 363	(X)	.1	4750	OTHER GROCERY SPECIALTIES.....	24	100 868	4.0	.5		
2250	GARDEN MACHINERY AND EQUIPMENT....	138	22 360	10.6	.1	4900	GRAIN AND BEANS.....	22	742 707	29.9	3.6		
2251	POWER LAWN MOWERS.....	100	14 043	8.1	.1	5160	OTHER FARM PRODUCTS (INEOIBLE)....	9	23 561	12.5	.1		
-	COMMODITIES, N.E.C.....	(X)	8 317	(X)	(2)	5200	CHEMICALS AND ALLIED PRODUCTS.....	213	138 200	15.2	.7		
2300	FOOD PROCESSING MACHINERY, EQUIP..	922	754 103	78.1	3.6	9700	SERVICE RECEIPTS, LABOR CHARGES...	2 548	552 188	14.3	2.6		
2311	DAIRY PRODUCTS MACHINERY, EQUIP..	303	168 054	55.3	.8	9711	LABOR CHARGES.....	2 384	502 591	8.5	1.4		
2312	COML. FOOD PROCESSING MACHINERY...	355	187 853	54.4	.9	9712	PARTS INSTALLED IN REPAIR WORK...	1 463	209 868	9.7	1.0		
2313	PACKING, PACKAGING, BOTTLE MACH...	306	177 539	45.7	.8	9713	OTHER SERVICE RECEIPTS.....	517	39 729	5.2	.2		
2314	OTHER FOOD PROCESSING MACHINERY...	401	220 657	49.2	1.1	9940	OTHER RENTAL RECEIPTS.....	744	125 483	9.6	.6		
						9943	OTHER RENTAL, N.E.C.....	723	124 679	9.6	.6		
2320	GENERAL PURPOSE INDUSTRIAL MACH...	4 258	3 488 816	65.5	16.7	-	COMMODITIES, N.E.C.....	(X)	804	(X)	(2)		
2321	PUMPS AND PUMPING EQUIPMENT.....	2 092	1 012 250	40.6	4.8	-	COMMODITIES, N.E.C.....	(X)	185 275	(X)	.9		
2322	AIR AND GAS COMPRESSORS.....	1 094	381 113	27.7	1.8		INDUSTRIAL SUPPLIES (SIC 5085)						
2323	DIESEL ENGINES AND PARTS.....	645	826 959	65.1	4.0		TOTAL.....	9 896	13 172 715	(X)	100.0		
2324	BLOWERS AND FANS.....	408	49 266	8.2	.2	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	107	39 907	18.2	.3		
2325	INDUSTRIAL FURNACES AND OVENS....	169	23 760	7.9	.1	0700	BRICK, BLOCK, TILE, CEMENT, ETC....	15	6 814	24.9	.1		
2326	LAOERS.....	257	18 702	3.9	.1	0800	SPORTING, REC. GOODS AND SUPPLIES..	36	6 883	8.2	.1		
2327	SCREENING, CRUSHING EQUIPMENT.....	209	58 426	25.3	.3	1100	FERROUS METALS.....	373	208 080	20.0	1.6		
2328	OTHER GENERAL INDUSTRIAL EQUIP...	1 880	1 118 340	47.4	5.3	1300	ELEC. APPARATUS AND EQUIPMENT.....	336	66 585	11.4	.5		
2340	METALWORKING MACHINERY, EQUIPMENT.	2 621	2 600 660	77.4	12.4	1400	ELEC. APPLIANCES, HOUSEHOLD.....	25	6 679	7.9	.1		
2341	MACHINE TOOLS, METAL CUTTING.....	1 892	1 527 415	56.0	7.3	1600	HARDWARE.....	867	209 625	12.1	1.6		
2342	MACH. TOOLS, METAL-FORMING TYPE...	833	357 448	28.4	1.7	1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	325	121 175	14.8	.9		
2343	SPEC. OIES, TOOLS, AND FIXTURES...	659	182 956	20.2	.9	1800	WARM-AIR HEATING, COOLING EQUIP...	132	29 815	8.3	.2		
2344	MACHINE TOOL ACCESSORIES.....	1 186	318 881	18.3	1.5								
2345	OTHER METALWORKING MACHINERY.....	706	213 960	22.8	1.0	2100	CONSTRUCTION, MINING MACH., EQUIP..	114	20 758	13.2	.2		
2350	MATERIALS HANDLING EQUIPMENT.....	3 010	2 799 757	66.0	13.4	2116	MINING MACHINERY AND PARTS.....	44	7 815	11.1	.1		
2351	ELEVATORS, MOVING STAIRWAYS.....	115	35 885	37.2	.2	2117	OTHER MACHINERY AND EQUIP.....	76	6 710	8.0	.1		
2352	CONVEYORS, CONVEYING EQUIPMENT...	955	277 590	24.4	1.3	-	COMMODITIES, N.E.C.....	(X)	6 233	(X)	(2)		
2353	HOISTS, CRANES, AND MONORAILS....	743	167 861	14.6	.8	2200	FARM MACHINERY AND EQUIPMENT.....	72	15 704	14.3	.1		
2354	FORKLIFT TRUCKS.....	1 299	1 357 644	60.7	6.5								
2355	INDUSTRIAL TRUCKS AND TRACTORS...	348	130 685	22.2	.6	2300	FOOD PROCESSING MACHINERY, EQUIP..	74	12 340	11.3	.1		
2356	OTHER MATERIALS-HANDLING EQUIP...	1 665	830 092	34.2	4.0	2313	PACKING, PACKAGING, BOTTLE MACH...	49	8 648	10.3	.1		
2370	OIL WELL, OIL REFINING EQUIPMENT...	1 834	3 162 676	85.5	15.1	-	COMMODITIES, N.E.C.....	(X)	3 692	(X)	(2)		
2371	OIL REFINING MACH., EQUIP., SUPP.	445	568 406	58.8	2.7								
2372	OIL FIELD MACH., EQUIP., SUPPLIES	1 533	2 594 270	87.1	12.4	2320	GENERAL PURPOSE INDUSTRIAL MACH...	942	169 108	10.0	1.3		
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	3 214	4 470 140	62.9	21.4	2321	PUMPS AND PUMPING EQUIPMENT.....	574	85 581	7.9	.6		
2400	POWER TRANSMISSION EQUIPMENT.....	427	80 962	10.0	.4	2322	AIR AND GAS COMPRESSORS.....	325	27 262	3.9	.2		
2411	BEARINGS AND BUSHINGS.....	264	34 026	7.7	.2	2328	OTHER GENERAL INDUSTRIAL EQUIP...	284	42 429	8.3	.3		
2412	OTHER POWER TRANSMISSION EQUIP...	316	46 936	7.8	.2	-	COMMODITIES, N.E.C.....	(X)	13 836	(X)	.1		
2420	INDUSTRIAL VALVES, FITTINGS.....	978	190 842	12.4	.9	2340	METALWORKING MACHINERY, EQUIPMENT.	828	194 892	12.3	1.5		
2421	AUTOMATIC REG. AND CONT. VALVES..	542	75 692	9.3	.4	2341	MACHINE TOOLS, METAL CUTTING.....	555	102 827	9.2	.8		

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments /number/	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments /number/	Sales of specified lines		
			Amount /\$1,000/	As percent of total sales of--					Amount /\$1,000/	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	INDUSTRIAL SUPPLIES (SIC 5085)-- CON.					PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)--CON.					
	METALWORKING MACHINERY, E EQUIPMENT-- CON.					DENTAL SUPPLIES--CON.					
2342	HACH. TOOLS, METAL-FORMING TYPE..	129	16 108	5.7	.1	2513	ARTIFICIAL TEETH.....	566	50 452	7.9	.6
2343	SPEC. OIES, TOOLS, AND FIXTURES..	219	17 532	4.5	.1	2514	OTHER DENTAL EQUIP. AND SUPPLIES.	804	429 545	52.0	4.8
2344	MACHINE TOOL ACCESSORIES.....	372	38 204	5.3	.3	2520	RELIGIOUS, SCHOOL SUPPLIES.....	1 010	821 630	82.1	9.2
2345	OTHER METALWORKING MACHINERY.....	219	20 221	5.6	.2	2521	RELIGIOUS SUPPLIES.....	281	80 898	53.2	.9
2350	MATERIALS HANOLING EQUIPMENT.....	1 040	180 691	9.8	1.4	2522	SCHOOL SUPPLIES.....	818	740 732	80.5	8.3
2352	CONVEYORS, CONVEYING EQUIPMENT...	562	87 004	9.8	.7	2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	3 200	4 304 375	90.8	48.0
2353	HOISTS, CRANES, AND MCNORAILS....	453	35 787	3.5	.3	2531	SURGICAL, MED. INSTRUMENTS, EQUIP.	2 154	1 627 073	49.9	18.2
2354	FORKLIFT TRUCKS.....	41	8 701	12.6	.1	2532	SURG., ORTHO., PROST. APPLIANCES.	1 058	437 754	31.6	4.9
2356	OTHER MATERIALS-HANOLING EQUIP....	431	44 820	5.8	.3	2533	OTHER SURGICAL, MED., HOSP. EQUIP	2 024	2 239 548	65.2	25.0
-	COMHOOTIES, N.E.C.....	(X)	4 379	(X)	(Z)	2540	OPTICAL, OPHTHALMIC GOOOS.....	1 530	1 082 519	86.1	12.1
2370	OIL WELL, OIL REFINING EQUIPMENT..	133	32 391	10.6	.2	2541	OPHTHALMIC GOOOS.....	676	309 075	54.0	3.4
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	580	108 228	10.3	.8	2542	OPTICAL GOOOS, EXCEPT CAMERAS...	667	343 227	56.0	3.8
2400	POWER TRANSMISSION EQUIPMENT.....	2 665	2 527 932	65.0	19.2	2543	OPTOMETRIC EQUIPMENT, SUPPLIES...	363	77 241	23.2	.9
2411	BEARINGS AND BUSHINGS.....	2 240	1 441 608	45.6	10.9	2544	PRESCRIPTION GRINDING.....	753	352 976	70.0	3.9
2412	OTHER POWER TRANSMISSION EQUIP...	2 277	1 086 324	33.9	8.2	2580	OTHER PROFESSIONAL EQUIPMENT.....	1 468	1 572 995	64.0	17.6
2420	INDUSTRIAL VALVES, FITTINGS.....	2 301	2 215 284	55.1	16.8	2581	ARCHITECTS' EQUIP. AND SUPPLIES..	240	66 478	34.6	.7
2430	WELING SUPPLIES (EXCLUDE GASES)..	1 882	1 116 107	57.6	8.5	2582	DRAFTING INSTRUMENTS.....	230	40 196	21.2	.4
2431	ARC WELING EQUIPMENT.....	1 615	384 413	22.7	2.9	2583	ENGINEERS' EQUIPMENT, SUPPLIES...	334	98 317	33.4	1.1
2432	GAS WELING EQUIP. (NOT GASES)...	1 542	291 517	18.8	2.2	2584	LABORATORY EQUIPMENT.....	435	665 774	63.4	7.4
2433	RESISTANCE WELING EQUIPMENT.....	529	43 717	8.3	.3	2585	SCIENTIFIC INSTRUMENTS.....	378	266 187	23.2	3.0
2434	WELING FILLER METALS, ETC.....	1 465	396 460	26.5	3.0	2586	VETERINARIANS' EQUIP., SUPPLIES..	254	193 614	62.0	2.2
2450	OTHER INDUSTRIAL SUPPLIES.....	5 580	5 163 698	67.2	39.2	2587	OTHER PROFESSIONAL EQUIPMENT.....	460	242 429	28.5	2.7
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	125	11 635	7.9	.1	2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	5	4 683	24.5	.1
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	59	12 610	17.5	.1	3100	PRINTING AND WHITING PAPER.....	25	5 602	15.7	.1
2720	MARINE MACHINERY, EQUIPMENT.....	43	33 324	27.7	.3	3200	STATIONERY SUPPLIES.....	44	11 217	21.0	.1
3030	OTHER DURABLE GOOOS.....	65	10 112	8.5	.1	3300	INOUS., PERSONAL SERVICE PAPER...	40	5 003	17.3	.1
3300	INOUS., PERSONAL SERVICE PAPER.....	80	42 904	23.3	.3	3400	PHARMACEUTICALS, COSMETICS, ETC...	161	25 069	11.9	.3
5200	CHEMICALS AND ALLIED PRODUCTS.....	163	24 431	10.3	.2	3600	NOTIONS AND OTHER DRY GOOOS.....	14	10 397	19.6	.1
5250	PLASTICS AND PLASTICS MATERIALS...	86	22 582	14.5	.2	5200	CHEMICALS AND ALLIED PRODUCTS.....	98	23 798	4.7	.3
5270	INDUSTRIAL GASES.....	1 309	355 955	28.6	2.7	5900	BOOKS, PERIODICALS, PRINTED MAT...	22	9 078	31.4	.1
5271	WELING GASES.....	1 294	311 792	25.3	2.4	9700	SERVICE RECEIPTS, LABOR CHARGES...	773	99 361	7.8	1.1
5272	OTHER INDUSTRIAL GASES.....	613	44 163	7.7	.3	9711	LABOR CHARGES.....	673	49 092	4.2	.5
5800	PAINT, PAINT SUPPLIES, WALLPAPER..	250	17 630	2.9	.1	9712	PARTS INSTALLED IN REPAIR WORK...	475	30 866	3.2	.3
5960	OTHER NONOURABLE GOOOS.....	21	8 961	19.6	.1	9713	OTHER SERVICE RECEIPTS.....	162	19 403	7.6	.2
9700	SERVICE RECEIPTS, LABOR CHARGES...	774	52 859	5.8	.4	9940	OTHER RENTAL RECEIPTS.....	224	11 989	6.5	.1
9711	LABOR CHARGES.....	602	27 459	4.0	.2	-	COMMOITIES, N.E.C.....	(X)	59 993	(X)	.7
9712	PARTS INSTALLED IN REPAIR WORK...	370	14 621	3.2	.1		SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)				
9713	OTHER SERVICE RECEIPTS.....	218	10 779	4.3	.1		TOTAL.....	6 021	3 399 947	(X)	100.0
9940	OTHER RENTAL RECEIPTS.....	371	29 114	6.2	.2	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	21	1 766	3.0	.1
-	COMMOITIES, N.E.C.....	(X)	97 902	(X)	.7	0450	OFFICE AND BUSINESS FURNITURE.....	20	2 557	15.8	.1
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					0800	SPORTING, REC. GOOOS AND SUPPLIES.	38	6 510	13.4	.2
	TOTAL.....	7 567	8 962 764	(X)	100.0	0900	TOYS AND HOBBY GOOOS AND SUPPLIES.	33	2 730	9.0	.1
0450	OFFICE AND BUSINESS FURNITURE.....	166	28 588	12.0	.3	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	21	8 947	29.4	.3
0900	TOYS AND HOBBY GOOOS AND SUPPLIES.	83	15 107	13.1	.2	1400	ELEC. APPLIANCES, HOUSEHOLD.....	30	7 366	17.6	.2
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	94	59 638	25.0	.7	1600	BARWARE.....	49	2 911	10.6	.1
1500	ELECTRONIC PARTS AND EQUIPMENT.....	23	5 342	14.3	.1	1700	PLUMBING, HEATING EQUIP. (HYORO.)	17	1 983	12.3	.1
2000	OFFICE MACHINES AND EQUIPMENT.....	60	7 062	8.5	.1	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	73	4 633	13.2	.1
2200	FARM MACHINERY AND EQUIPMENT.....	16	5 602	18.0	.1	2200	FARM MACHINERY AND EQUIPMENT.....	13	2 392	23.7	.1
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	21	5 542	22.1	.1	2300	FOOD PROCESSING MACHINERY, EQUIP..	14	2 404	17.8	.1
2500	DENTAL SUPPLIES.....	923	788 174	86.7	8.8	2320	GENERAL PURPOSE INDUSTRIAL MACH...	43	8 285	17.7	.2
2511	EQUIP. (CHAIRS, X-RAYS, ETC.).....	686	286 118	36.2	3.2	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	23	2 106	15.9	.1
2512	DENTAL PRECIOUS METALS.....	550	22 059	3.5	.2	2420	INDUSTRIAL VALVES, FITTINGS.....	20	3 769	21.4	.1
						2450	OTHER INDUSTRIAL SUPPLIES.....	52	12 036	27.0	.4
						2520	RELIGIOUS, SCHOOL SUPPLIES.....	31	2 427	14.9	.1
						2600	BEAUTY, BARBER EQUIPMENT, SUPPLIES	1 992	859 334	97.9	25.3
						2620	CUSTOATIAL EQUIPMENT, SUPPLIES....	1 994	977 301	91.3	28.7

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)-- CON.					SCRAP, WASTE MATERIALS (SIC 5093)-- CON.					
2640	LAUNDRY, DRY-CLEANING EQUIPMENT...	829	527 137	84.5	15.5		IRON AND STEEL SCRAP--CON.				
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	1 495	810 185	82.5	23.8	2812	PREP. IRON, CARBON STEEL SCRAP (NOT PROCESSED AT THIS ESTAB.)...	1 304	1 907 352	54.9 19.4	
2900	JEWELRY AND PRECIOUS STONES.....	17	2 383	9.8	.1		UNPREP. IRON, CARBON STEEL SCRAP.	1 574	370 109	23.5 3.8	
3030	OTHER DURABLE GOODS.....	37	3 323	20.5	.1	2813	PREP. ALLOY, STAINLESS SCRAP (PROCESSED AT THIS ESTABLISHMENT)	845	319 912	17.0 3.3	
3300	INOUS., PERSONAL SERVICE PAPER....	117	19 964	24.0	.6	2814	PREP. ALLOY, STAINLESS SCRAP (NOT PROCESSED AT THIS ESTAB.)...	458	106 402	9.9 1.1	
3400	PHARMACEUTICALS, COSMETICS, ETC...	52	5 848	19.7	.2	2815	UNPREP. ALLOY AND STAINLESS SCRAP	750	68 154	7.3 .7	
3500	PIECE GOODS.....	33	4 918	21.3	.1	2820	WASTE AND SECONDARY MATERIALS.....	5 434	4 124 854	61.9 42.0	
3900	FOOTWEAR.....	15	1 719	16.7	.1	2821	NICKEL ALLOY SCRAP.....	567	121 514	9.7 1.2	
4750	OTHER GROCERY SPECIALTIES.....	20	19 721	35.4	.6	2822	PRECIOUS METAL SCRAP.....	240	41 955	12.4 .4	
5200	CHEMICALS AND ALLIED PRODUCTS.....	91	23 623	23.8	.7	2823	SPECIAL METAL SCRAP.....	255	53 640	9.6 .5	
5300	PETROLEUM AND PETROLEUM PRODUCTS..	17	3 766	20.3	.1	2824	WASTE RAGS, TEXTILE WASTE.....	612	413 725	68.0 4.2	
5600	FARM SUPPLIES.....	20	2 772	19.9	.1	2825	WIPING CLOTHS.....	416	152 305	50.4 1.6	
5910	ART GOODS.....	13	2 122	9.6	.1	2826	WASTE PAPER.....	1 770	1 135 644	73.3 11.6	
5960	OTHER NONDURABLE GOODS.....	82	8 687	18.6	.3	2827	ZINC SCRAP.....	773	54 873	3.3 .6	
9700	SERVICE RECEIPTS, LABOR CHARGES...	394	31 512	12.7	.9	2828	ALUMINUM SCRAP.....	2 772	753 705	19.9 7.7	
9711	LABOR CHARGES.....	300	12 415	8.1	.4	2829	COPPER AND COPPER ALLOY SCRAP....	2 741	918 708	25.5 9.4	
9712	PARTS INSTALLED IN REPAIR WORK...	198	7 312	7.3	.2	2831	LEAD SCRAP.....	1 978	157 365	5.9 1.6	
9713	OTHER SERVICE RECEIPTS.....	126	11 785	11.1	.3	2832	OTHER NONFERROUS METALLIC SCRAP..	1 379	230 254	9.5 2.3	
9940	OTHER RENTAL RECEIPTS.....	80	2 055	5.5	.1	2833	OTHER WASTE MATERIALS, SCRAP.....	443	91 166	24.4 .9	
-	COMMODITIES, N.E.C.....	(X)	20 755	(X)	.6	3300	INDUS., PERSONAL SERVICE PAPER....	31	5 549	22.7 .1	
	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES (SIC 5088)					9700	SERVICE RECEIPTS, LABOR CHARGES...	324	28 347	7.9 .3	
	TOTAL.....	2 045	3 645 178	(X)	100.0	9940	OTHER RENTAL RECEIPTS.....	201	8 216	3.1 .1	
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	83	21 115	15.2	.6	-	COMMODITIES, N.E.C.....	(X)	37 212	(X) .4	
0800	SPORTING, REC. GOODS AND SUPPLIES.	47	7 312	9.3	.2		JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)				
1200	COAL AND COKE.....	20	1 992	4.5	.1		TOTAL.....	3 853	8 628 315	(X) 100.0	
1300	ELEC. APPARATUS AND EQUIPMENT.....	37	2 295	2.5	.1	0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	58	9 000	12.2 .1	
1500	ELECTRONIC PARTS AND EQUIPMENT.....	33	5 855	9.6	.2	0560	OTHER HOME FURNISHINGS.....	44	9 386	11.2 .1	
1600	HARDWARE.....	57	7 248	7.9	.2	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	23	5 198	10.4 .1	
2100	CONSTRUCTION, MINING MACH., EQUIP.	36	3 207	5.4	.1	1170	NONFERROUS METALS.....	38	39 203	32.4 .5	
2200	FARM MACHINERY AND EQUIPMENT.....	33	2 234	3.4	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	61	15 459	9.6 .2	
2320	GENERAL PURPOSE INDUSTRIAL MACH....	53	6 024	6.4	.2	1500	ELECTRONIC PARTS AND EQUIPMENT....	18	5 106	11.3 .1	
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	51	2 424	3.2	.1	2540	OPTICAL, OPHTHALMIC GOODS.....	17	6 913	33.0 .1	
2420	INDUSTRIAL VALVES, FITTINGS.....	38	2 068	3.3	.1	2900	JEWELRY AND PRECIOUS STONES.....	3 853	8 471 072	98.2 98.2	
2450	OTHER INDUSTRIAL SUPPLIES.....	51	3 814	4.5	.1	2911	CLOCKS, WATCHES, WATCH MOVEMENTS.	1 575	1 462 272	74.1 16.9	
2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	1 230	2 286 650	92.3	62.7	2912	COSTUME JEWELRY.....	1 334	733 709	66.8 8.5	
2720	MARINE MACHINERY, EQUIPMENT.....	766	951 050	86.0	26.1	2913	JEWELERS' TOOLS, FINDINGS, ETC...	447	158 985	36.9 1.8	
2760	OTHER TRANSPORTATION EQUIPMENT....	178	138 850	67.9	3.8	2914	PRECIOUS STONES (CUT) AND METALS..	1 441	5 913 949	94.4 68.5	
3500	PIECE GOODS.....	27	5 144	10.3	.1	2915	SILVERWARE, PLATEWARE, ETC.....	608	202 157	34.5 2.3	
4500	MEAT, MEAT PRODUCTS.....	19	1 992	4.6	.1	3030	OTHER DURABLE GOODS.....	56	5 883	12.7 .1	
4750	OTHER GROCERY SPECIALTIES.....	37	5 950	10.2	.2	3400	PHARMACEUTICALS, COSMETICS, ETC...	38	10 447	7.3 .1	
5300	PETROLEUM AND PETROLEUM PRODUCTS..	116	38 227	10.5	1.0	4700	COFFEE, TEA, AND SPICES.....	12	9 495	23.8 .1	
5800	PAINT, PAINT SUPPLIES, WALLPAPER..	46	3 271	4.2	.1	5910	ART GOODS.....	105	9 488	14.5 .1	
9700	SERVICE RECEIPTS, LABOR CHARGES...	269	124 111	14.8	3.4	-	COMMODITIES, N.E.C.....	(X)	31 665	(X) .4	
9711	LABOR CHARGES.....	240	59 407	8.4	1.6		DURABLE GOODS, N.E.C. (SIC 5099)				
9712	PARTS INSTALLED IN REPAIR WORK...	182	43 827	7.7	1.2		TOTAL.....	4 354	6 850 949	(X) 100.0	
9713	OTHER SERVICE RECEIPTS.....	151	20 877	4.8	.6	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	39	9 424	3.2 .1	
9940	OTHER RENTAL RECEIPTS.....	100	7 444	2.5	.2	0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	52	13 504	4.9 .2	
-	COMMODITIES, N.E.C.....	(X)	16 901	(X)	.5	0600	LUMBER; ROUGH, DRESSED, FINISHED..	82	41 243	26.8 .6	
	SCRAP, WASTE MATERIALS (SIC 5093)					0650	PLYWOOD, MILLWORK.....	45	4 711	3.9 .1	
	TOTAL.....	7 219	9 819 093	(X)	100.0	0700	BRICK, BLOCK, TILE, CEMENT, ETC...	35	6 125	19.4 .1	
0240	USED AUTO PTS., EQUIP., ACCESSORIES.	466	28 016	12.4	.3	0800	SPORTING, REC. GOODS AND SUPPLIES.	59	7 526	2.5 .1	
1100	FERROUS METALS.....	407	119 702	18.9	1.2	0900	TOYS AND HOBBY GOODS AND SUPPLIES.	62	10 532	3.6 .2	
1170	NONFERROUS METALS.....	367	112 841	12.5	1.1	1100	FERROUS METALS.....	35	3 947	4.3 .1	
2800	IRON AND STEEL SCRAP.....	4 688	5 354 356	73.1	54.5	1170	NONFERROUS METALS.....	43	7 928	12.4 .1	
2811	PREP. IRON, CARBON STEEL SCRAP (PROCESSED AT THIS ESTABLISHMENT)	2 967	2 582 427	56.1	26.3						

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	DURABLE GOODS, N.E.C. (SIC 5099)-- CON.						STATIONERY SUPPLIES (SIC 5112)				
	TOTAL.....						TOTAL.....	4 869	3 557 174	(X) 100.0	
1400	ELEC. APPLIANCES, HOUSEHOLD.....	94	16 399	9.2	.2	0450	OFFICE AND BUSINESS FURNITURE.....	2 091	358 535	20.3 10.1	
1500	ELECTRONIC PARTS AND EQUIPMENT....	61	7 326	7.4	.1	0800	SPORTING, REC. GOODS AND SUPPLIES..	17	2 097	19.0 .1	
1600	HARDWARE.....	93	44 554	14.5	.7	0900	TOYS AND HOBBY GOODS AND SUPPLIES..	101	10 358	18.1 .3	
2040	STORE MACHINES, FIXTURES.....	78	10 667	13.5	.2	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	41	1 868	9.4 .1	
2250	GARDEN MACHINERY AND EQUIPMENT....	56	21 134	7.7	.3	2000	OFFICE MACHINES AND EQUIPMENT.....	1 521	103 613	12.2 2.9	
2380	OTHER INDUSTRIAL MACHINERY, EQUIP..	57	13 407	4.4	.2	2040	STORE MACHINES, FIXTURES.....	108	5 809	7.7 .2	
2420	INDUSTRIAL VALVES, FITTINGS.....	40	4 340	14.1	.1	2450	OTHER INDUSTRIAL SUPPLIES.....	229	7 868	6.1 .2	
2450	OTHER INDUSTRIAL SUPPLIES.....	57	5 303	19.9	.1	2520	RELIGIOUS, SCHOOL SUPPLIES.....	136	6 207	10.1 .2	
2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	37	6 654	8.0	.1	2900	JEWELRY AND PRECIOUS STONES.....	22	2 842	11.4 .1	
3000	MUSICAL INSTRUMENTS.....	579	547 048	91.2	8.0	3030	OTHER DURABLE GOODS.....	23	5 543	15.9 .2	
3020	FOREST PRODUCTS, EXCEPT LUMBER....	1 264	2 573 253	88.9	37.6	3100	PRINTING AND WRITING PAPER.....	1 275	147 715	12.9 4.2	
3030	OTHER DURABLE GOODS.....	2 669	3 180 414	90.3	46.4	3111	PRINTING, WRITING PAPER.....	1 271	147 372	12.9 4.1	
3100	PRINTING AND WRITING PAPER.....	43	9 866	23.6	.1	-	COMMOIITIES, N.E.C.....	(X)	343	(X) (2)	
3300	INDUS., PERSONAL SERVICE PAPER.....	50	10 554	13.6	.2	3200	STATIONERY SUPPLIES.....	4 869	2 788 307	78.4 78.4	
3400	PHARMACEUTICALS, COSMETICS, ETC....	53	7 492	9.2	.1	3300	INDUS., PERSONAL SERVICE PAPER....	358	29 016	12.2 .8	
4000	FROZEN FOODS.....	55	31 812	37.1	.5	3400	PHARMACEUTICALS, COSMETICS, ETC....	32	4 899	21.0 .1	
4750	OTHER GROCERY SPECIALTIES.....	38	6 359	24.3	.1	5200	CHEMICALS AND ALLIED PRODUCTS.....	19	2 243	21.6 .1	
4900	GRAIN AND BEANS.....	61	67 200	28.5	1.0	5900	BOOKS, PERIODICALS, PRINTED MAT....	213	6 947	7.5 .2	
5000	LIVESTOCK (EXCLUDE HORSES, MULES)..	30	4 478	1.9	.1	5910	ART GOODS.....	385	23 046	8.7 .6	
5250	PLASTICS AND PLASTICS MATERIALS....	52	18 204	28.6	.3	5960	OTHER NONDURABLE GOODS.....	25	7 122	22.2 .2	
5300	PETROLEUM AND PETROLEUM PRODUCTS..	33	4 534	2.0	.1	9700	SERVICE RECEIPTS, LABOR CHARGES....	675	23 306	7.5 .7	
5800	PAINT, PAINT SUPPLIES, WALLPAPER....	52	13 269	4.8	.2	9940	OTHER RENTAL RECEIPTS.....	331	4 658	3.1 .1	
5900	BOOKS, PERIODICALS, PRINTED MAT....	102	12 122	11.6	.2	-	COMMOIITIES, N.E.C.....	(X)	15 175	(X) .4	
5960	OTHER NONDURABLE GOODS.....	79	38 759	12.3	.6		INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)				
9700	SERVICE RECEIPTS, LABOR CHARGES....	427	28 921	6.9	.4		TOTAL.....	3 003	5 628 228	(X) 100.0	
9800	MISCELLANEOUS COMMOIITIES.....	63	25 954	8.7	.4	0450	OFFICE AND BUSINESS FURNITURE.....	60	7 409	4.7 .1	
9940	OTHER RENTAL RECEIPTS.....	114	5 009	7.1	.1	0540	FLOOR COVERINGS.....	17	2 940	8.8 .1	
-	COMMOIITIES, N.E.C.....	(X)	30 977	(X)	.5	0560	OTHER HOME FURNISHINGS.....	32	6 293	11.2 .1	
	PRINTING AND WRITING PAPER (SIC 5111)					0760	OTHER CONSTRUCTION MATERIALS.....	23	3 998	5.8 .1	
	TOTAL.....	1 123	5 830 250	(X)	100.0	0900	TOYS AND HOBBY GOODS AND SUPPLIES..	52	3 178	4.2 .1	
0450	OFFICE AND BUSINESS FURNITURE.....	74	9 045	2.4	.2	1600	HARDWARE.....	38	4 501	7.7 .1	
0520	LINENS, OOMESTICS, DRAPES, SHADES..	7	3 342	23.3	.1	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES..	185	40 990	10.5 .7	
0760	OTHER CONSTRUCTION MATERIALS.....	11	6 132	10.5	.1	2300	FOOD PROCESSING MACHINERY, EQUIP..	21	3 559	5.4 .1	
2000	OFFICE MACHINES AND EQUIPMENT.....	65	6 341	9.3	.1	2350	MATERIALS HANDLING EQUIPMENT.....	22	4 662	9.5 .1	
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES..	18	5 406	1.9	.1	2450	OTHER INDUSTRIAL SUPPLIES.....	169	26 527	7.8 .5	
2380	OTHER INDUSTRIAL MACHINERY, EQUIP..	27	9 329	15.0	.2	2520	RELIGIOUS, SCHOOL SUPPLIES.....	37	3 575	6.6 .1	
2450	OTHER INDUSTRIAL SUPPLIES.....	100	32 268	6.3	.6	2620	CUSTOMOIAL EQUIPMENT, SUPPLIES.....	500	129 513	12.9 2.3	
2620	CUSTOMOIAL EQUIPMENT, SUPPLIES.....	55	10 763	3.6	.2	2640	LAUNDRY, ORY-CLEANING EQUIPMENT....	102	5 487	2.5 .1	
3100	PRINTING AND WRITING PAPER.....	1 123	5 016 496	86.0	86.0	3000	MUSICAL INSTRUMENTS.....	14	3 878	11.8 .1	
3111	PRINTING, WRITING PAPER.....	1 079	4 266 011	82.0	73.2	3100	PRINTING AND WRITING PAPER.....	442	390 589	25.7 6.9	
3112	ROLL NEWSPRINT, ROTOGRAVURE.....	216	750 485	37.3	12.9	3111	PRINTING, WRITING PAPER.....	420	357 610	24.7 6.4	
3200	STATIONERY SUPPLIES.....	285	140 873	12.5	2.4	3112	ROLL NEWSPRINT, ROTOGRAVURE.....	155	32 979	5.7 .6	
3211	BUSINESS FORMS.....	121	18 177	3.6	.3	3200	STATIONERY SUPPLIES.....	309	60 826	9.9 1.1	
3212	STATIONERY.....	183	25 551	3.1	.4	3211	BUSINESS FORMS.....	162	5 703	2.1 .1	
3213	CARBON PAPER, STENCIL PAPER, ETC..	152	9 261	1.9	.2	3212	STATIONERY.....	122	9 157	4.0 .2	
3214	GREETING CAROS.....	47	6 191	4.0	.1	3213	CARBON PAPER, STENCIL PAPER, ETC..	213	13 461	2.7 .2	
3215	OTHER STATIONERY SUPPLIES.....	136	81 693	12.0	1.4	3215	OTHER STATIONERY SUPPLIES.....	185	32 452	7.8 .6	
3300	INOUS., PERSONAL SERVICE PAPER....	405	553 506	21.4	9.5	-	COMMOIITIES, N.E.C.....	(X)	53	(X) (2)	
3311	PAPERBOARD, BOXBOARD BOXES.....	174	71 481	5.8	1.2	3300	INOUS., PERSONAL SERVICE PAPER....	3 003	4 678 126	83.1 83.1	
3312	PAPER DISHES, CUPS, AND NAPKINS....	190	62 140	5.1	1.1	3311	PAPERBOARD, BOXBOARD BOXES.....	1 546	964 052	32.1 17.1	
3313	INDUSTRIAL PAPER (BAGS, ETC.).....	290	296 738	15.4	5.1	3312	PAPER DISHES, CUPS, AND NAPKINS....	1 594	917 022	26.8 16.3	
3314	OTHER INDUSTRIAL, PERSONAL PAPER..	198	123 147	9.3	2.1	3313	INDUSTRIAL PAPER (BAGS, ETC.).....	2 083	1 709 181	41.2 30.4	
4730	CANNEO FOODS.....	10	4 133	1.8	.1	3314	OTHER INDUSTRIAL, PERSONAL PAPER..	1 611	1 087 871	34.0 19.3	
5200	CHEMICALS AND ALLIED PRODUCTS.....	43	13 987	3.6	.2	4000	FROZEN FOODS.....	36	25 400	19.4 .5	
-	COMMOIITIES, N.E.C.....	(X)	18 629	(X)	.3	4300	CONFECTIONERY.....	57	9 173	10.2 .2	
						4730	CANNEO FOODS.....	43	11 308	15.5 .2	
						4740	FOOD, BEVERAGE BASIC MATERIALS....	23	5 695	10.1 .1	
						4750	OTHER GROCERY SPECIALTIES.....	74	42 313	17.7 .8	

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)--CON.						PIECE GOODS (SIC 5133)--CON.				
5200	CHEMICALS AND ALLIED PRODUCTS.....	260	42 184	7.9	.7	3900	FOOTWEAR.....	66	23 284	24.0	.3
5250	PLASTICS AND PLASTICS MATERIALS....	61	25 704	25.2	.5	4000	FROZEN FOODS.....	38	9 937	24.1	.1
5600	FARM SUPPLIES.....	35	28 244	23.8	.5	4800	COTTON.....	44	9 674	25.9	.1
5700	TOBACCO AND TOBACCO PRODUCTS.....	24	3 115	6.2	.1	5140	WOOL, WOOL TOPS, MOHAIR.....	18	5 614	24.2	.1
5940	TEXTILE BAGS, BAGGING, AND BURLAP....	20	3 242	12.3	.1	5160	OTHER FARM PRODUCTS (INEOIBLE)....	27	6 758	11.1	.1
5960	OTHER NONOURABLE GOODS.....	26	5 400	11.8	.1	5250	PLASTICS AND PLASTICS MATERIALS....	36	6 817	14.9	.1
9700	SERVICE RECEIPTS, LABOR CHARGES....	66	9 228	4.9	.2	5270	INDUSTRIAL GASES.....	31	5 189	23.8	.1
-	COMMOIITIES, N.E.C.....	(X)	41 171	(X)	.7	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	76	27 545	26.7	.4
	ORUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES (SIC 5122)					5960	OTHER NONOURABLE GOODS.....	60	19 477	23.4	.3
	TOTAL.....	2 925	10 083 658	(X)	100.0	-	COMMOIITIES, N.E.C.....	(X)	38 578	(X)	.5
0560	OTHER HOME FURNISHINGS.....	179	143 602	12.2	1.4		NOTIONS AND OTHER DRY GOODS (SIC 5134)				
0900	TOYS AND HOB8Y GOODS AND SUPPLIES..	243	46 617	3.1	.5		TOTAL.....	1 123	1 337 646	(X)	100.0
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES....	33	7 937	3.5	.1		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)				
1400	ELEC. APPLIANCES, HOUSEHOLO.....	246	62 768	3.3	.6		TOTAL.....	1 706	2 906 225	(X)	100.0
1600	HARWARE.....	99	30 287	4.9	.3	0500	HOUSEHOLO CHINA, GLASS, CROCKERY..	18	1 931	2.6	.1
2520	RELIGIOUS, SCHOOL SUPPLIES.....	193	33 129	3.1	.3	0520	LINENS, OOMESTICS, ORAPES, SHAOES.	155	28 426	13.6	1.0
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP..	236	97 983	5.1	1.0	0560	OTHER HOME FURNISHINGS.....	59	3 157	4.1	.1
2900	JEWELRY AND PRECIOUS STONES.....	190	32 872	2.3	.3	0650	PLYWOOD, MILLWORK.....	14	1 533	2.2	.1
3200	STATIONERY SUPPLIES.....	251	45 162	2.8	.4	0800	SPORTING, REC. GOODS AND SUPPLIES..	93	22 803	10.7	.8
3300	INOUS., PERSONAL SERVICE PAPER....	40	7 769	4.4	.1	0900	TOYS AND HOB8Y GOODS AND SUPPLIES..	67	6 615	3.3	.2
3400	PHARMACEUTICALS, COSMETICS, ETC....	2 925	9 090 178	90.1	90.1	1100	FERROUS METALS.....	45	17 620	13.7	.6
3411	DRUGS AND PHARMACEUTICALS.....	1 712	5 421 949	67.7	53.8	1400	ELEC. APPLIANCES, HOUSEHOLO.....	29	2 176	6.9	.1
3412	PROPRIETARY (PATENT) MEDICINES.....	1 060	1 332 453	21.0	13.2	2900	JEWELRY AND PRECIOUS STONES.....	36	1 673	2.8	.1
3413	COSMETICS.....	1 183	569 473	12.2	5.6	3030	OTHER OURABLE GOODS.....	43	2 841	1.9	.1
3414	PERFUMES.....	379	136 575	8.3	1.4	3500	PIECE GOODS.....	127	30 009	14.3	1.0
3415	OTHER HEALTH, BEAUTY PRODUCTS.....	1 347	1 629 728	24.0	16.2	3600	NOTIONS AND OTHER DRY GOODS.....	105	8 432	6.3	.3
3600	NOTIONS AND OTHER DRY GOODS.....	252	58 268	5.6	.6	3700	MEN'S, BOYS' CLOTHING, FURNISHING..	1 706	2 417 523	83.2	83.2
3700	MEN'S, BOYS' CLOTHING, FURNISHING..	81	17 449	2.6	.2	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES..	677	294 445	26.2	10.1
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES..	98	26 552	3.8	.3	3900	FOOTWEAR.....	226	35 361	9.5	1.2
3900	FOOTWEAR.....	72	13 256	2.5	.1	5900	BOOKS, PERIODICALS, PRINTEO MAT..	48	14 149	18.5	.5
4300	CONFECTIONERY.....	97	30 488	4.5	.3	5960	OTHER NONOURABLE GOODS.....	45	7 254	9.0	.2
4700	COFFEE, TEA, AND SPICES.....	19	8 756	11.5	.1	9700	SERVICE RECEIPTS, LABOR CHARGES....	42	2 533	6.7	.1
4730	CANNEO FOODS.....	15	5 506	8.3	.1	-	COMMOIITIES, N.E.C.....	(X)	7 744	(X)	.3
4750	OTHER GROCERY SPECIALTIES.....	91	98 002	11.4	1.0		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)				
5200	CHEMICALS AND ALLIED PRODUCTS.....	70	32 595	5.6	.3		TOTAL.....	2 738	4 326 235	(X)	100.0
5500	WINES, OISTILLEO ALCOHOLIC BEVGS..	8	6 301	11.7	.1		FOOTWEAR (SIC 5139)				
5600	FARM SUPPLIES.....	62	10 943	9.6	.1		TOTAL.....	888	2 183 075	(X)	100.0
5700	TOBACCO AND TOBACCO PRODUCTS.....	66	87 861	14.9	.9	0800	SPORTING, REC. GOODS AND SUPPLIES..	48	11 790	9.3	.5
5910	ART GOODS.....	72	8 928	3.0	.1	0900	TOYS AND HOB8Y GOODS AND SUPPLIES..	26	2 189	2.3	.1
5960	OTHER NONOURABLE GOODS.....	75	27 520	4.9	.3	2670	OTHER SERVICE ESTABLISHMENT EQUIP..	34	3 093	3.4	.1
9700	SERVICE RECEIPTS, LABOR CHARGES....	86	8 397	1.8	.1	3030	OTHER OURABLE GOODS.....	23	2 732	2.5	.1
-	COMMOIITIES, N.E.C.....	(X)	44 532	(X)	.4	3600	NOTIONS AND OTHER DRY GOODS.....	39	6 291	5.0	.3
	PIECE GOODS (SIC 5133)					3700	MEN'S, BOYS' CLOTHING, FURNISHING..	89	19 816	7.4	.9
	TOTAL.....	3 258	7 152 401	(X)	100.0	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES..	92	33 075	12.2	1.5
0520	LINENS, OOMESTICS, ORAPES, SHAOES.	116	37 512	18.9	.5	3900	FOOTWEAR.....	888	2 098 471	96.1	96.1
0540	FLOOR COVERINGS.....	57	5 565	8.0	.1	3911	MEN'S FOOTWEAR.....	586	700 579	48.0	32.1
0560	OTHER HOME FURNISHINGS.....	60	27 225	6.5	.4	3912	WOMEN'S FOOTWEAR.....	672	1 037 815	55.9	47.5
1400	ELEC. APPLIANCES, HOUSEHOLO.....	50	17 075	21.9	.2	3913	BOYS' FOOTWEAR.....	379	129 683	13.2	5.9
2000	OFFICE MACHINES AND EQUIPMENT.....	28	6 037	23.4	.1	3914	MISSES' AND GIRLS' FOOTWEAR.....	352	147 036	16.4	6.7
2670	OTHER SERVICE ESTABLISHMENT EQUIP..	108	22 978	19.0	.3	3915	INFANTS' FOOTWEAR.....	230	38 776	6.7	1.8
3300	INOUS., PERSONAL SERVICE PAPER....	29	5 716	17.3	.1	3916	SHOE ACCESSORIES.....	140	44 582	22.7	2.0
3500	PIECE GOODS.....	3 258	6 739 869	94.2	94.2	5960	OTHER NONOURABLE GOODS.....	21	2 214	2.5	.1
3600	NOTIONS AND OTHER DRY GOODS.....	181	36 454	14.5	.5	-	COMMOIITIES, N.E.C.....	(X)	3 404	(X)	.2
3700	MEN'S, BOYS' CLOTHING, FURNISHING..	91	60 914	12.1	.9						
3713	MEN'S SPORTSWEAR (SLACKS, ETC.)....	75	3 606	3.0	.1						
3715	MEN'S, BOYS' UNDERWEAR, ETC.....	69	50 166	10.7	.7						
-	COMMOIITIES, N.E.C.....	(X)	7 142	(X)	.1						
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES..	105	40 183	17.5	.6						

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments /number/	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments /number/	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	GROCERIES, GENERAL LINE (SIC 5141)						FROZEN FOODS (SIC 5142)-- CON.				
	TOTAL.....	2 744	35 895 524	(X)	100.0		DAIRY PRODUCTS--CON.				
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	35	22 972	4.1	.1	4112	CHEESE.....	322	78 476	5.0	1.0
0560	OTHER HOME FURNISHINGS.....	582	153 815	1.8	.4	4113	MILK AND CREAM.....	38	4 558	2.9	.1
0900	TOYS AND HOBBY GOODS AND SUPPLIES.....	183	36 734	.9	.1	4114	ICE CREAM.....	51	17 936	5.1	.2
1400	ELEC. APPLIANCES, HOUSEHOLD.....	325	34 906	1.0	.1	4115	OTHER DAIRY PRODUCTS.....	88	29 786	4.1	.4
1600	HARDWARE.....	298	74 288	1.8	.2	4200	POULTRY AND POULTRY PRODUCTS.....	169	91 146	7.7	1.2
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES.....	66	40 756	6.1	.1	4211	POULTRY, LIVE.....	30	28 403	14.9	.4
2040	STORE MACHINES, FIXTURES.....	405	139 416	1.4	.4	4212	DRESSED POULTRY KILLED AT ESTAB..	23	4 810	5.3	.1
2520	RELIGIOUS, SCHOOL SUPPLIES.....	231	31 521	.8	.1	4213	EGGS.....	118	33 899	4.1	.4
2620	CUSTODIAL EQUIPMENT, SUPPLIES.....	69	19 659	2.8	.1	4214	OTHER POULTRY (EXCLUDE FROZEN)...	66	24 034	5.3	.3
3030	OTHER DURABLE GOODS.....	43	27 057	4.0	.1	4300	CONFECTIONERY.....	71	9 708	1.8	.1
3100	PRINTING AND WRITING PAPER.....	47	22 557	2.6	.1	4400	FISH, SEAFOOD (NOT CANNED, FROZ)..	127	92 569	14.0	1.2
3200	STATIONERY SUPPLIES.....	425	36 001	.7	.1	4500	MEAT, MEAT PRODUCTS.....	178	103 831	10.0	1.4
3300	INDUS., PERSONAL SERVICE PAPER.....	1 252	897 221	5.3	2.5	4511	BEEF.....	92	52 346	8.7	.7
3400	PHARMACEUTICALS, COSMETICS, ETC....	1 134	526 114	3.2	1.5	4514	PORK.....	75	17 982	3.4	.2
4000	FROZEN FOODS.....	1 989	3 448 360	11.0	9.6	4516	SAUSAGE, OTHER PREPARED MEATS PURCHASED FOR RESALE.....	107	18 133	4.2	.2
4100	DAIRY PRODUCTS.....	2 015	2 216 269	7.0	6.2	4517	OTHER MEAT PRODUCTS.....	51	9 760	2.6	.1
4200	POULTRY AND POULTRY PRODUCTS.....	810	452 295	2.7	1.3	-	COMMODITIES, N.E.C.....	(X)	5 610	(X)	.1
4213	EGGS.....	741	220 534	1.5	.6	4600	FRESH FRUITS AND VEGETABLES.....	157	133 887	11.7	1.8
4214	OTHER POULTRY (EXCLUDE FROZEN)...	345	221 596	2.6	.6	4611	FRESH FRUITS.....	127	67 422	6.5	.9
-	COMMODITIES, N.E.C.....	(X)	10 165	(X)	(2)	4612	FRESH VEGETABLES.....	118	66 465	7.8	.9
4300	CONFECTIONERY.....	1 972	1 039 194	4.1	2.9	4700	COFFEE, TEA, AND SPICES.....	145	40 444	3.7	.5
4311	CANDY.....	1 690	601 941	2.6	1.7	4711	COFFEE, GREEN AND ROASTED.....	114	29 634	3.7	.4
4312	CHEWING GUM.....	1 215	114 834	.9	.3	4712	TEA.....	75	4 701	1.3	.1
4313	NUTS, CHIPS, OTHER CONFECTIONS...	1 448	322 419	1.8	.9	4713	SPICES.....	93	6 109	1.0	.1
4400	FISH, SEAFOOD (NOT CANNED, FROZ)..	274	79 506	1.7	.2	4720	BREAD AND BAKED GOODS.....	94	22 587	3.2	.3
4500	MEAT, MEAT PRODUCTS.....	1 229	3 296 997	13.6	9.2	4722	OTHER BAKED GOODS.....	82	19 348	2.8	.3
4600	FRESH FRUITS AND VEGETABLES.....	1 087	1 281 684	6.1	3.6	-	COMMODITIES, N.E.C.....	(X)	3 239	(X)	(2)
4700	COFFEE, TEA, AND SPICES.....	2 511	2 043 367	6.7	5.7	4730	CANNED FOODS.....	279	226 235	11.3	3.0
4711	COFFEE, GREEN AND ROASTED.....	2 284	1 465 952	5.0	4.1	4731	CANNED-BOTTLED FRUITS, VEGETABLE.	196	127 039	8.1	1.7
4712	TEA.....	1 687	277 508	1.3	.8	4733	CANNED MEATS.....	113	13 983	1.9	.2
4713	SPICES.....	1 900	299 907	1.5	.8	4734	CANNED FISH AND SEAFOOD.....	120	34 413	3.4	.5
4720	BREAD AND BAKED GOODS.....	1 064	631 644	3.3	1.8	4736	OTHER CANNED FOODS.....	131	48 041	5.2	.6
4730	CANNED FOODS.....	2 644	8 739 408	25.3	24.3	-	COMMODITIES, N.E.C.....	(X)	2 759	(X)	(2)
4740	FOOD, BEVERAGE BASIC MATERIALS....	507	233 972	2.9	.7	4750	OTHER GROCERY SPECIALTIES.....	309	249 097	14.1	3.3
4750	OTHER GROCERY SPECIALTIES.....	2 604	7 525 544	22.3	21.0	4751	BEVERAGE CONCENTRATES.....	81	20 108	3.3	.3
5200	CHEMICALS AND ALLIED PRODUCTS.....	746	574 494	5.0	1.6	4753	BREAKFAST CEREALS.....	76	5 105	.8	.1
5400	BEER AND ALE.....	106	30 206	2.1	.1	4754	COOKING OILS AND MARGARINES.....	206	59 145	4.2	.8
5600	FARM SUPPLIES.....	172	30 992	1.7	.1	4755	FLOUR.....	114	14 559	1.7	.2
5700	TOBACCO AND TOBACCO PRODUCTS.....	1 524	1 851 530	8.2	5.2	4756	PICKLES, JELLIES, JAMS, ETC.....	201	40 972	3.2	.5
5960	OTHER NONDURABLE GOODS.....	490	178 485	2.4	.5	4757	SOFT DRINKS.....	72	12 518	2.2	.2
9700	SERVICE RECEIPTS, LABOR CHARGES...	130	95 091	2.9	.3	4758	SUGAR.....	118	10 196	1.4	.1
-	COMMODITIES, N.E.C.....	(X)	83 469	(X)	.2	4761	OTHER GROCERY SPECIALTIES.....	138	85 198	8.5	1.1
	FROZEN FOODS (SIC 5142)					-	COMMODITIES, N.E.C.....	(X)	1 296	(X)	(2)
	TOTAL.....	2 032	7 559 070	(X)	100.0	5200	CHEMICALS AND ALLIED PRODUCTS.....	38	8 138	2.2	.1
0560	OTHER HOME FURNISHINGS.....	22	11 267	4.3	.1	5600	FARM SUPPLIES.....	15	13 975	10.0	.2
1400	ELEC. APPLIANCES, HOUSEHOLD.....	12	7 313	6.2	.1	-	COMMODITIES, N.E.C.....	(X)	24 409	(X)	.3
3300	INDUS., PERSONAL SERVICE PAPER.....	99	50 177	7.2	.7		DAIRY PRODUCTS (SIC 5143)				
3400	PHARMACEUTICALS, COSMETICS, ETC....	18	15 822	10.0	.2		TOTAL.....	2 842	7 964 352	(X)	100.0
3600	NOTIONS AND OTHER DRY GOODS.....	10	7 092	11.7	.1	3300	INDUS., PERSONAL SERVICE PAPER....	62	15 047	7.5	.2
4000	FROZEN FOODS.....	2 032	6 298 596	83.3	83.3	4000	FROZEN FOODS.....	323	147 568	15.9	1.9
4011	CINNERS.....	289	250 290	11.8	3.3	4012	FISH (PACKAGEO).....	117	17 195	3.7	.2
4012	FISH (PACKAGEO).....	990	1 911 382	38.4	25.3	4013	VEGETABLES.....	94	6 344	3.7	.1
4013	VEGETABLES.....	847	933 610	24.1	12.4	4014	FRUITS AND FRUIT JUICES.....	144	30 810	5.6	.4
4014	FRUITS AND FRUIT JUICES.....	714	707 855	19.7	9.4	4015	MEAT (PACKAGEO).....	153	68 082	18.4	.9
4015	MEAT (PACKAGEO).....	999	1 489 083	34.0	19.7						
4016	OTHER FROZEN FOOD.....	821	1 006 376	27.4	13.3						
4100	DAIRY PRODUCTS.....	363	152 777	7.9	2.0						
4111	BUTTER.....	158	22 021	2.7	.3						

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	DAIRY PRODUCTS (SIC 5143)-- CON.						POULTRY AND POULTRY PRODUCTS (SIC 5144)--CON.				
	FROZEN FOODS--CON.						POULTRY AND POULTRY PRODUCTS--CON.				
4016	OTHER FROZEN FOOD.....	171	21 690	8.3	.3	4213	EGGS.....	1 253	2 224 402	68.1	40.3
-	COMMODITIES, N.E.C.....	(X)	3 447	(X)	(Z)	4214	OTHER POULTRY (EXCLUDE FROZEN)...	804	2 243 766	75.4	40.6
4100	DAIRY PRODUCTS.....	2 842	7 295 314	91.6	91.6	4400	FISH, SEAFOOD (NOT CANNED, FROZ)...	68	13 214	5.7	.2
4111	BUTTER.....	938	379 388	16.0	4.8						
4112	CHEESE.....	1 278	1 759 151	46.0	22.1	4500	MEAT, MEAT PRODUCTS.....	240	248 735	21.1	4.5
4113	MILK AND CREAM.....	1 729	4 023 965	87.5	50.5	4511	BEEF.....	144	88 954	12.2	1.6
4114	ICE CREAM.....	1 149	393 299	32.4	4.9	4512	VEAL.....	55	3 406	2.6	.1
4115	OTHER DAIRY PRODUCTS.....	1 060	739 511	25.7	9.3	4514	PORK.....	137	120 254	15.1	2.2
4200	POULTRY AND POULTRY PRODUCTS.....	335	59 280	10.2	.7	4516	SAUSAGE, OTHER PREPARED MEATS				
4213	EGGS.....	323	46 261	8.5	.6		PURCHASED FOR RESALE.....	101	17 821	3.7	.3
4214	OTHER POULTRY (EXCLUDE FROZEN)...	68	11 831	8.7	.1	4517	OTHER MEAT PRODUCTS.....	105	15 316	4.2	.3
-	COMMODITIES, N.E.C.....	(X)	1 188	(X)	(Z)	-	COMMODITIES, N.E.C.....	(X)	2 984	(X)	.1
4300	CONFECTIONERY.....	169	14 491	6.9	.2	4600	FRESH FRUITS AND VEGETABLES.....	75	10 579	4.1	.2
4500	MEAT, MEAT PRODUCTS.....	252	184 768	15.6	2.3	4700	COFFEE, TEA, AND SPICES.....	41	4 513	2.1	.1
4511	BEEF.....	91	89 435	15.9	1.1	4720	BREAD AND BAKED GOODS.....	46	4 064	1.8	.1
4514	PORK.....	63	5 102	3.9	.1	4730	CANNED FOODS.....	96	29 737	8.4	.5
4515	SAUSAGE, OTHER PREPARED MEATS					4731	CANNED-BOTTLED FRUITS, VEGETABLE.	65	15 391	6.2	.3
	MADE AT THIS ESTABLISHMENT.....	70	5 592	4.7	.1	4733	CANNED MEATS.....	46	6 992	4.1	.1
4516	SAUSAGE, OTHER PREPARED MEATS					4736	OTHER CANNED FOODS.....	62	6 829	4.0	.1
	PURCHASED FOR RESALE.....	178	56 273	10.2	.7	-	COMMODITIES, N.E.C.....	(X)	525	(X)	(Z)
4517	OTHER MEAT PRODUCTS.....	108	28 366	5.9	.4	4750	OTHER GROCERY SPECIALTIES.....	133	41 003	8.0	.7
4600	FRESH FRUITS AND VEGETABLES.....	68	11 115	6.1	.1	5600	FARM SUPPLIES.....	79	29 267	14.0	.5
4700	COFFEE, TEA, AND SPICES.....	108	6 751	2.5	.1	-	COMMODITIES, N.E.C.....	(X)	16 666	(X)	.3
4720	BREAD AND BAKED GOODS.....	131	15 002	6.1	.2		CONFECTIONERY (SIC 5145)				
4730	CANNED FOODS.....	216	79 326	12.7	1.0		TOTAL.....	2 027	2 249 354	(X)	100.0
4731	CANNED-BOTTLED FRUITS, VEGETABLE.	135	29 590	8.1	.4	0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	11	1 205	6.0	.1
4733	CANNED MEATS.....	86	15 377	6.2	.2	0900	TOYS AND HOBBY GOODS AND SUPPLIES.	77	3 863	6.5	.2
4734	CANNED FISH AND SEAFOOD.....	90	6 119	3.0	.1	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	19	1 196	11.1	.1
4736	OTHER CANNED FOODS.....	127	27 754	10.3	.3	2040	STORE MACHINES, FIXTURES.....	46	2 491	6.0	.1
-	COMMODITIES, N.E.C.....	(X)	486	(X)	(Z)	2450	OTHER INDUSTRIAL SUPPLIES.....	27	5 952	15.3	.3
4750	OTHER GROCERY SPECIALTIES.....	298	82 190	9.5	1.0	2520	RELIGIOUS, SCHOOL SUPPLIES.....	46	1 779	5.4	.1
4900	GRAIN AND BEANS.....	30	8 214	14.4	.1	3300	INDUS., PERSONAL SERVICE PAPER...	96	12 394	13.1	.6
5600	FARM SUPPLIES.....	80	11 890	3.8	.1	3400	PHARMACEUTICALS, COSMETICS, ETC...	133	10 018	6.5	.4
9700	SERVICE RECEIPTS, LABOR CHARGES...	62	16 150	3.5	.2	3600	NOTIONS AND OTHER DRY GOODS.....	36	1 180	4.4	.1
-	COMMODITIES, N.E.C.....	(X)	17 246	(X)	.2	4000	FROZEN FOODS.....	61	4 192	6.3	.2
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					4015	MEAT (PACKAGED).....	42	1 951	5.4	.1
	TOTAL.....	1 746	5 522 432	(X)	100.0	-	COMMODITIES, N.E.C.....	(X)	2 241	(X)	.1
3300	INDUS., PERSONAL SERVICE PAPER....	32	10 125	10.1	.2	4100	DAIRY PRODUCTS.....	69	3 216	5.4	.1
4000	FROZEN FOODS.....	298	189 820	14.7	3.4	4300	CONFECTIONERY.....	2 027	1 960 170	87.1	87.1
4011	GINNERS.....	59	5 660	3.6	.1	4500	MEAT, MEAT PRODUCTS.....	121	11 506	10.7	.5
4012	FISH (PACKAGEO).....	168	34 224	4.5	.6	4600	FRESH FRUITS AND VEGETABLES.....	56	10 117	16.5	.4
4013	VEGETABLES.....	110	29 559	6.1	.5	4611	FRESH FRUITS.....	53	6 437	11.9	.3
4014	FRUITS AND FRUIT JUICES.....	74	10 052	4.1	.2	4612	FRESH VEGETABLES.....	41	3 680	12.4	.2
4015	MEAT (PACKAGEO).....	132	39 884	7.9	.7	4700	COFFEE, TEA, AND SPICES.....	127	7 980	5.1	.4
4016	OTHER FROZEN FOOD.....	184	70 441	8.4	1.3	4720	BREAD AND BAKED GOODS.....	159	25 313	15.2	1.1
4100	DAIRY PRODUCTS.....	317	113 169	10.2	2.0	4722	OTHER BAKED GOODS.....	152	24 234	15.5	1.1
4111	BUTTER.....	223	49 834	7.2	.9	-	COMMODITIES, N.E.C.....	(X)	1 079	(X)	(Z)
4112	CHEESE.....	246	48 057	5.7	.9	4730	CANNED FOODS.....	124	18 700	11.4	.8
4113	MILK AND CREAM.....	69	3 315	1.9	.1	4740	FOOD, BEVERAGE BASIC MATERIALS...	26	1 674	4.9	.1
4115	OTHER DAIRY PRODUCTS.....	89	11 521	5.0	.2	4750	OTHER GROCERY SPECIALTIES.....	222	50 597	14.5	2.2
-	COMMODITIES, N.E.C.....	(X)	442	(X)	(Z)	4900	GRAIN AND BEANS.....	28	6 764	7.5	.3
4200	POULTRY AND POULTRY PRODUCTS.....	1 746	4 811 540	87.1	87.1	5300	PETROLEUM AND PETROLEUM PRODUCTS..	8	2 582	23.1	.1
4211	POULTRY, LIVE.....	203	332 853	68.2	6.0	5600	FARM SUPPLIES.....	13	1 274	4.8	.1
4212	DRESSED POULTRY KILLED AT ESTAB..	68	10 519	13.9	.2	5700	TOBACCO AND TOBACCO PRODUCTS.....	207	83 587	29.5	3.7
						5910	ART GOODS.....	31	3 244	14.7	.1

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	CONFECTIONERY (SIC 5145)-- CON.						MEAT AND MEAT PRODUCTS (SIC 5147)-- CON.				
5960	OTHER NONDURABLE GOODS.....	50	3 932	4.9	.2		COFFEE, TEA, AND SPICES--CON.				
-	COMMOUITIES, N.E.C.....	(X)	14 428	(X)	.6	-	COMMOUITIES, N.E.C.....	(X)	8 668	(X)	(Z)
	FISH AND SEAFOOD (SIC 5146)										
	TOTAL.....	1 735	3 374 132	(X)	100.0	4730	CANNEO FOODS.....	452	177 484	8.0	1.0
0650	PLYWOOD, MILLWORK.....	47	10 851	4.2	.3	4731	CANNEO-BOTTLED FRUITS, VEGETABLE.	158	41 138	6.2	.2
1400	ELEC. APPLIANCES, HOUSEHOLD.....	42	5 486	8.2	.2	4733	CANNEO MEATS.....	313	99 948	5.8	.6
2720	MARINE MACHINERY, EQUIPMENT.....	48	2 375	2.5	.1	4736	OTHER CANNEO FOODS.....	154	24 925	6.1	.1
3020	FOREST PRODUCTS, EXCEPT LUMBER.....	52	86 851	33.4	2.6	-	COMMOUITIES, N.E.C.....	(X)	11 473	(X)	.1
4000	FROZEN FOODS.....	258	142 580	26.6	4.2	4750	OTHER GROCERY SPECIALTIES.....	385	109 014	6.6	.6
4100	DAIRY PRODUCTS.....	60	2 789	3.3	.1	4753	BREAKFAST CEREALS.....	74	10 146	2.8	.1
4200	POULTRY AND POULTRY PRODUCTS.....	48	2 245	3.0	.1	4754	COOKING OILS AND MARGARINES.....	271	29 840	2.5	.2
4400	FISH, SEAFOOD (NOT CANNEO, FROZ).....	1 735	3 036 385	90.0	90.0	4756	PICKLES, JELLIES, JAMS, ETC.....	151	11 010	1.7	.1
4500	MEAT, MEAT PRODUCTS.....	80	18 311	12.7	.5	4759	PET FOODS.....	52	11 181	3.8	.1
4600	FRESH FRUITS AND VEGETABLES.....	65	8 232	10.3	.2	4761	OTHER GROCERY SPECIALTIES.....	153	29 676	4.8	.2
						-	COMMOUITIES, N.E.C.....	(X)	17 161	(X)	.1
4730	CANNEO FOODS.....	100	7 945	3.8	.2	5100	HIDES, SKINS, AND PELTS.....	25	14 053	8.6	.1
4750	OTHER GROCERY SPECIALTIES.....	90	31 641	16.0	.9	5200	CHEMICALS AND ALLIED PRODUCTS.....	29	9 643	6.3	.1
4900	GRAIN AND BEANS.....	42	6 775	4.9	.2	5960	OTHER NONDURABLE GOODS.....	25	11 853	8.9	.1
5300	PETROLEUM AND PETROLEUM PRODUCTS.....	67	3 623	4.3	.1	-	COMMOUITIES, N.E.C.....	(X)	76 990	(X)	.4
9700	SERVICE RECEIPTS, LABOR CHARGES.....	45	2 475	2.5	.1		FRESH FRUITS AND VEGETABLES (SIC 5148)				
-	COMMOUITIES, N.E.C.....	(X)	5 568	(X)	.2		TOTAL.....	5 033	11 811 628	(X)	100.0
	MEAT AND MEAT PRODUCTS (SIC 5147)					4000	FROZEN FOODS.....	509	313 368	21.5	2.7
	TOTAL.....	4 443	17 487 185	(X)	100.0	4011	OINNERS.....	127	8 930	2.3	.1
1100	FERROUS METALS.....	20	25 413	20.3	.1	4012	FISH (PACKAGEO).....	238	32 203	4.5	.3
3300	INOUS., PERSONAL SERVICE PAPER.....	45	9 352	5.4	.1	4013	VEGETABLES.....	333	110 263	11.3	.9
4000	FROZEN FOODS.....	978	434 320	12.1	2.5	4014	FRUITS AND FRUIT JUICES.....	228	46 001	6.3	.4
4011	OINNERS.....	119	9 043	1.6	.1	4015	MEAT (PACKAGEO).....	195	42 808	6.7	.4
4012	FISH (PACKAGEO).....	516	93 062	4.5	.5	4016	OTHER FROZEN FOOD.....	278	73 163	7.7	.6
4013	VEGETABLES.....	296	37 657	2.9	.2	4100	DAIRY PRODUCTS.....	188	24 746	5.6	.2
4014	FRUITS AND FRUIT JUICES.....	146	18 725	2.5	.1	4112	CHEESE.....	155	15 784	4.0	.1
4015	MEAT (PACKAGEO).....	605	169 295	7.6	1.0	-	COMMOUITIES, N.E.C.....	(X)	8 962	(X)	.1
4016	OTHER FROZEN FOOD.....	422	106 538	6.3	.6	4200	POULTRY AND POULTRY PRODUCTS.....	257	28 460	5.5	.2
4100	DAIRY PRODUCTS.....	1 075	356 784	10.0	2.0	4213	EGGS.....	228	17 967	3.7	.2
4111	BUTTER.....	438	53 222	2.8	.3	4214	OTHER POULTRY (EXCLUDE FROZEN).....	71	9 999	7.7	.1
4112	CHEESE.....	995	245 823	7.5	1.4	-	COMMOUITIES, N.E.C.....	(X)	494	(X)	(Z)
4113	MILK AND CREAM.....	87	14 382	5.3	.1	4300	CONFECTIONERY.....	98	6 172	2.4	.1
4114	ICE CREAM.....	59	24 560	6.1	.1	4500	MEAT, MEAT PRODUCTS.....	76	9 883	5.2	.1
4115	OTHER DAIRY PRODUCTS.....	144	18 797	2.6	.1	4600	FRESH FRUITS AND VEGETABLES.....	5 033	11 098 270	94.0	94.0
4200	POULTRY AND POULTRY PRODUCTS.....	1 076	392 512	9.9	2.2	4611	FRESH FRUITS.....	3 709	5 616 524	60.7	47.6
4211	POULTRY, LIVE.....	144	46 207	8.9	.3	4612	FRESH VEGETABLES.....	3 956	5 481 746	63.4	46.4
4213	EGGS.....	386	19 791	1.8	.1	4700	COFFEE, TEA, AND SPICES.....	90	8 443	2.7	.1
4214	OTHER POULTRY (EXCLUDE FROZEN).....	842	323 750	10.1	1.9	4730	CANNEO FOODS.....	289	131 333	13.6	1.1
-	COMMOUITIES, N.E.C.....	(X)	2 764	(X)	(Z)	4750	OTHER GROCERY SPECIALTIES.....	303	82 188	8.7	.7
4300	CONFECTIONERY.....	81	33 472	6.3	.2	5500	WINES, DISTILLED ALCOHOLIC BEVGS.....	19	10 610	20.5	.1
4400	FISH, SEAFOOD (NOT CANNEO, FROZ).....	230	100 425	9.4	.6	5600	FARM SUPPLIES.....	152	30 762	11.4	.3
4500	MEAT, MEAT PRODUCTS.....	4 443	15 636 784	89.4	89.4	9700	SERVICE RECEIPTS, LABOR CHARGES.....	71	26 867	13.0	.2
4511	BEEF.....	3 794	11 280 464	70.3	64.5	-	COMMOUITIES, N.E.C.....	(X)	40 526	(X)	.3
4512	VEAL.....	1 658	458 494	7.3	2.6		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)				
4513	LAMB AND MUTTON.....	1 505	382 946	6.0	2.2		TOTAL.....	6 665	19 702 833	(X)	100.0
4514	PORK.....	2 773	2 147 623	21.8	12.3	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	12	11 298	29.3	.1
4515	SAUSAGE, OTHER PREPARED MEATS MADE AT THIS ESTABLISHMENT.....	629	197 841	9.8	1.1	0560	OTHER HOME FURNISHINGS.....	93	10 153	2.1	.1
4516	SAUSAGE, OTHER PREPARED MEATS PURCHASED FOR RESALE.....	1 831	665 507	11.7	3.8	1600	HAIRWARE.....	71	10 664	4.8	.1
4517	OTHER MEAT PRODUCTS.....	1 234	503 909	10.0	2.9	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	96	28 624	5.6	.1
4600	FRESH FRUITS AND VEGETABLES.....	165	70 044	9.7	.4	2040	STORE MACHINES, FIXTURES.....	111	27 582	5.5	.1
4700	COFFEE, TEA, AND SPICES.....	138	29 042	5.3	.2						
4711	COFFEE, GREEN AND ROASTED.....	123	20 374	4.0	.1						

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)--CON.						COTTON (SIC 5152)--CON.				
2450	OTHER INDUSTRIAL SUPPLIES.....	33	292 987	21.5	1.5		GRAIN AND BEANS--CON.				
3300	INOUS., PERSONAL SERVICE PAPER.....	430	139 193	7.3	.7	4913	WHEAT.....	31	14 288	11.5	.2
3400	PHARMACEUTICALS, COSMETICS, ETC....	232	35 702	3.1	.2	4914	SORGHUM (FOR GRAIN).....	19	3 692	12.1	.1
4000	FROZEN FOODS.....	799	665 369	13.9	3.4	4916	SOYBEANS (FOR BEANS).....	37	15 061	25.0	.3
						-	COMMOOITIES, N.E.C.....	(X)	4 728	(X)	.1
4100	DAIRY PRODUCTS.....	766	356 855	8.8	1.8						
4111	BUTTER.....	200	41 418	2.9	.2	5200	CHEMICALS AND ALLIED PRODUCTS.....	14	3 687	3.1	.1
4112	CHEESE.....	637	246 353	7.7	1.3	5600	FARM SUPPLIES.....	26	9 973	14.5	.2
4113	MILK AND CREAM.....	116	30 156	3.4	.2	9700	SERVICE RECEIPTS, LABOR CHARGES...	26	3 778	1.8	.1
4115	OTHER DAIRY PRODUCTS.....	188	33 352	3.2	.2	-	COMMOOITIES, N.E.C.....	(X)	6 750	(X)	.1
-	COMMOOITIES, N.E.C.....	(X)	5 576	(X)	(Z)						
4200	POULTRY AND POULTRY PRODUCTS.....	256	41 678	3.1	.2		GRAIN (SIC 5153)				
4213	EGGS.....	216	31 250	2.7	.2		TOTAL.....	8 772	68 518 779	(X)	100.0
-	COMMOOITIES, N.E.C.....	(X)	10 428	(X)	.1	0600	LUMBER; ROUGH, DRESSED, FINISHED..	114	164 339	7.8	.2
4300	CONFECTIONERY.....	835	228 495	6.0	1.2	0800	SPORTING, REC. GOODS AND SUPPLIES.	27	40 978	11.4	.1
4311	CANDY.....	558	127 219	4.9	.6	1100	FERROUS METALS.....	73	568 853	9.1	.8
4312	CHEWING GUM.....	244	17 602	1.5	.1	1170	NONFERROUS METALS.....	36	151 265	6.0	.2
4313	NUTS, CHIPS, OTHER CONFECTIONS...	573	83 674	4.0	.4	1200	COAL AND COKE.....	212	208 887	6.5	.3
4400	FISH, SEAFOOD (NOT CANNED, FROZ)..	98	103 774	11.5	.5	1250	OTHER MINERALS AND ORES.....	28	90 789	15.4	.1
4500	MEAT, MEAT PRODUCTS.....	324	293 689	12.5	1.5	1400	ELEC. APPLIANCES, HOUSEHOLD.....	37	53 667	3.8	.1
4600	FRESH FRUITS AND VEGETABLES.....	292	81 892	6.2	.4	1500	ELECTRONIC PARTS AND EQUIPMENT....	20	45 558	5.2	.1
4611	FRESH FRUITS.....	193	40 760	3.8	.2	2200	FARM MACHINERY AND EQUIPMENT.....	338	40 783	4.0	.1
4612	FRESH VEGETABLES.....	252	41 132	3.8	.2	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	37	263 940	12.9	.4
4700	COFFEE, TEA, AND SPICES.....	1 773	5 284 979	48.6	26.8	3020	FOREST PRODUCTS, EXCEPT LUMBER...	31	148 619	34.6	.2
4711	COFFEE, GREEN AND ROASTED.....	1 280	4 830 817	49.9	24.5	3500	PIECE GOODS.....	45	358 705	7.4	.5
4712	TEA.....	888	174 921	6.0	.9	3700	MEN'S, BOYS' CLOTHING, FURNISHING.	37	42 923	1.8	.1
4713	SPICES.....	1 047	279 241	7.4	1.4	4750	OTHER GROCERY SPECIALTIES.....	56	68 787	16.9	.1
						4800	COTTON.....	102	100 934	2.7	.1
4720	BREAD AND BAKED GOODS.....	1 261	735 658	38.6	3.7	4900	GRAIN AND BEANS.....	8 772	60 438 183	88.2	88.2
4721	BREAD.....	578	254 800	29.3	1.3	4911	CORN (FOR GRAIN).....	6 388	22 123 865	37.2	32.3
4722	OTHER BAKED GOODS.....	990	480 858	31.3	2.4	4912	RICE (UNPOLISHED).....	173	276 485	4.7	.4
4730	CANNED FOODS.....	1 989	4 074 165	50.6	20.7	4913	WHEAT.....	6 578	11 666 885	22.4	17.0
4731	CANNED-BOTTLED FRUITS, VEGETABLE.	1 382	1 656 008	29.1	8.4	4914	SORGHUM (FOR GRAIN).....	2 143	2 695 704	9.6	3.9
4732	CANNED-BOTTLED BABY FOODS.....	314	57 599	2.8	.3	4915	ORY EDIBLE BEANS (IN BULK).....	395	483 949	48.5	.7
4733	CANNED MEATS.....	859	596 376	14.2	3.0	4916	SOYBEANS (FOR BEANS).....	5 114	19 161 668	35.5	28.0
4734	CANNED FISH AND SEAFOOD.....	1 009	371 997	8.8	1.9	4917	OTHER GRAINS, BEANS (OATS, ETC.)..	5 100	4 029 627	10.3	5.9
4735	CANNED MILK.....	472	49 342	2.3	.3	5000	LIVESTOCK (EXCLUDE HORSES, MULES).	198	53 503	7.5	.1
4736	OTHER CANNED FOODS.....	1 091	1 342 843	28.1	6.8	5160	OTHER FARM PRODUCTS (INEOIBLE)....	552	451 748	10.8	.7
4740	FOOD, BEVERAGE BASIC MATERIALS....	426	633 431	40.4	3.2	5161	RAW SUGAR.....	52	62 442	2.2	.1
4750	OTHER GROCERY SPECIALTIES.....	4 560	6 104 458	49.9	31.0	5162	FARM PRODUCTS, N.E.C.....	549	389 306	11.3	.6
4900	GRAIN AND BEANS.....	47	36 646	24.4	.2	5200	CHEMICALS AND ALLIED PRODUCTS.....	1 219	817 058	9.4	1.2
5160	OTHER FARM PRODUCTS (INEOIBLE)....	24	55 738	6.7	.3	5300	PETROLEUM AND PETROLEUM PRODUCTS..	1 150	723 794	11.1	1.1
5200	CHEMICALS AND ALLIED PRODUCTS.....	244	53 706	5.2	.3	5600	FARM SUPPLIES.....	5 194	2 703 955	14.2	3.9
5400	BEER AND ALE.....	128	29 159	13.1	.1	5960	OTHER NONDURABLE GOODS.....	96	340 943	14.5	.5
5500	WINES, DISTILLED ALCOHOLIC BEVGS..	89	24 812	11.8	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	2 573	308 630	2.1	.5
5600	FARM SUPPLIES.....	136	26 544	14.4	.1	9940	OTHER RENTAL RECEIPTS.....	588	40 321	1.7	.1
5700	TOBACCO AND TOBACCO PRODUCTS.....	323	166 623	9.0	.8	-	COMMOOITIES, N.E.C.....	(X)	291 617	(X)	.4
5960	OTHER NONDURABLE GOODS.....	119	42 864	4.6	.2		LIVESTOCK (SIC 5154)				
9700	SERVICE RECEIPTS, LABOR CHARGES...	164	16 151	3.7	.1		TOTAL.....	1 782	5 893 476	(X)	100.0
9940	OTHER RENTAL RECEIPTS.....	125	13 057	9.5	.1	4900	GRAIN AND BEANS.....	112	27 730	13.3	.5
-	COMMOOITIES, N.E.C.....	(X)	76 887	(X)	.4	5000	LIVESTOCK (EXCLUDE HORSES, MULES).	1 782	5 786 355	98.2	98.2
	COTTON (SIC 5152)					5011	CATTLE.....	1 035	2 503 131	74.0	42.5
	TOTAL.....	385	5 867 507	(X)	100.0	5012	HOGS.....	1 110	3 110 816	79.6	52.8
1100	FERROUS METALS.....	11	32 206	30.8	.5	5013	SHEEP.....	200	90 986	16.1	1.5
2320	GENERAL PURPOSE INDUSTRIAL MACH...	8	6 961	6.7	.1	5014	OTHER LIVESTOCK.....	191	81 422	24.9	1.4
4800	COTTON.....	385	5 749 312	98.0	98.0	5100	HIDES, SKINS, AND PELTS.....	45	11 703	14.5	.2
4900	GRAIN AND BEANS.....	51	54 840	22.9	.9	5160	OTHER FARM PRODUCTS (INEOIBLE)....	69	19 635	11.8	.3
4912	RICE (UNPOLISHED).....	21	17 071	16.5	.3	5600	FARM SUPPLIES.....	103	29 523	14.4	.5

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	LIVESTOCK (SIC 5154)--CON.						PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171)				
9700	SERVICE RECEIPTS, LABOR CHARGES...	70	3 494	2.4	.1		TOTAL.....	11 192	25 614 518	(X)	100.0
-	COMMOQITIES, N.E.C.....	(X)	15 036	(X)	.3						
	FARM-PRODUCT RAW MATERIALS, N.E.C. (SIC 5159)					0200	AUTOMOTIVE PARTS AND SUPPLIES.....	3 362	175 290	2.7	.7
	TOTAL.....	1 243	5 474 689	(X)	100.0	0240	USEO AUTO PTS.,EQUIP.,ACCESSDRIES.	467	16 742	2.0	.1
0520	LINENS, OOMESTICS, ORAPES, SHAOES.	20	4 232	5.0	.1	0300	TIRES AND TUBES.....	3 712	209 175	3.0	.8
0540	FLDOR COVERINGS.....	20	4 050	4.8	.1	1600	HAROWARE.....	416	37 695	6.3	.1
0560	OTHR MOME FURNISHINGS.....	17	2 776	4.2	.1	1700	PLUMBING, HEATING EQUIP. (HYDRO.)	96	13 368	1.7	.1
1100	FERROUS METALS.....	59	35 032	16.7	.6	2200	FARM MACHINERY AND EQUIPMENT.....	244	19 984	4.6	.1
1500	ELECTRONIC PARTS AND EQUIPMENT...	29	11 135	8.4	.2	4900	GRAIN AND BEANS.....	80	19 725	10.3	.1
2820	WASTE AND SECDNARY MATERIALS.....	27	3 878	4.6	.1	5300	PETROLEUM AND PETROLEUM PRODUCTS..	10 799	23 043 382	93.5	90.0
3500	PIECE GOODS.....	28	9 579	6.4	.2	5311	AVIATION GASOLINE.....	893	244 884	15.5	1.0
4750	OTHR GROCERY SPECIALTIES.....	38	3 877	3.3	.1	5312	MOTOR GASOLINE.....	10 084	12 060 080	58.5	47.1
4900	GRAIN AND BEANS.....	100	25 632	13.9	.5	5313	SPECIAL NAPHTHAS.....	860	91 525	4.7	.4
5000	LIVESTOCK (EXCLUDE HORSES, MULES).	51	7 700	6.4	.1	5314	JET FUELS (NAPHTMA OR KEROSENE)...	196	68 426	9.8	.3
						5315	KEROSENE.....	3 688	392 346	4.3	1.5
5100	HIDES, SKINS, AND PELTS.....	478	1 777 785	89.0	32.5	5316	DISTILLATE FUEL OIL.....	9 019	6 123 464	29.7	23.9
5130	LEAF TOBACCO.....	196	1 311 623	96.1	24.0	5317	RESIOUAL FUEL OIL.....	1 312	3 219 481	47.2	12.6
5140	WOOL, WOOL TOPS, MOHAIR.....	172	306 705	74.6	5.6	5318	LUBRICATING OILS AND GREASES.....	8 531	843 176	5.5	3.3
5160	OTHR FARM PRODUCTS (INEOIBLE)...	558	1 865 929	89.8	34.1	5340	LIOUEFIED PETROLEUM GASES.....	1 775	1 550 434	43.2	6.1
5600	FARM SUPPLIES.....	125	43 231	15.0	.8	5360	OTHR PETROLEUM PRODUCTS.....	269	123 752	10.2	.5
5960	OTHR NONDURABLE GOODS.....	54	30 420	8.6	.6	5600	FARM SUPPLIES.....	865	155 534	14.7	.6
9700	SERVICE RECEIPTS, LABOR CHARGES...	93	6 897	1.8	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	1 689	115 332	2.5	.5
-	COMMOQITIES, N.E.C.....	(X)	24 208	(X)	.4	9800	MISCELLANEOUS COMMOQITIES.....	360	12 929	1.4	.1
	CHEMICALS AND ALLIED PRODUCTS (SIC 5161)					9940	OTHR RENTAL RECEIPTS.....	1 266	48 596	1.4	.2
	TOTAL.....	5 987	9 946 661	(X)	100.0	-	COMMOQITIES, N.E.C.....	(X)	72 580	(X)	.3
							PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172)				
0600	LUMBER; ROUGH, DRESSEO, FINISHEO..	22	47 355	16.1	.5		TOTAL.....	4 521	33 877 571	(X)	100.0
0650	PLYWOOD, MILLWORK.....	35	46 918	14.8	.5	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	944	152 292	7.9	.4
0700	BRICK, BLOCK, TILE, CEMENT, ETC...	19	5 717	16.1	.1	0280	PETROLEUM MARKETING EQUIPMENT.....	46	148 569	11.5	.4
0730	ROOFING, SIDING, INSULATION MAT...	30	6 904	11.6	.1	0300	TIRES AND TUBES.....	804	73 105	3.7	.2
1100	FERROUS METALS.....	61	23 463	6.3	.2	0600	LUMBER; ROUGH, DRESSEO, FINISHEO..	42	475 608	6.0	1.4
1250	OTHR MINERALS AND ORES.....	8	5 491	1.9	.1	1100	FERROUS METALS.....	63	786 580	8.2	2.3
1600	HAROWARE.....	162	28 693	11.8	.3	1170	NONFERROUS METALS.....	43	538 881	6.2	1.6
2320	GENERAL PURPOSE INDUSTRIAL MACH...	305	25 477	8.1	.3	1200	COAL AND COKE.....	54	92 436	3.2	.3
2380	OTHR INDUSTRIAL MACHINERY, EQUIP.	68	15 366	14.7	.2	1250	OTHR MINERALS AND ORES.....	32	75 264	6.8	.2
2420	INDUSTRIAL VALVES, FITTINGS.....	80	14 005	18.4	.1	1400	ELEC. APPLIANCES, MOUSEHOLD.....	93	35 448	1.6	.1
						1600	HAROWARE.....	166	20 284	7.2	.1
2430	WELOING SUPPLIES (EXCLUDE GASES)...	573	121 238	32.2	1.2	2320	GENERAL PURPOSE INDUSTRIAL MACH...	52	577 752	7.1	1.7
2450	OTHR INDUSTRIAL SUPPLIES.....	209	44 208	14.2	.4	2720	MARINE MACHINERY, EQUIPMENT.....	35	198 247	10.9	.6
2620	CUSTOOIAL EQUIPMENT, SUPPLIES.....	198	17 286	11.8	.2	3500	PIECE GOODS.....	40	179 242	2.8	.5
2640	LAUNDRY, ORY-CLEANING EQUIPMENT...	218	56 871	6.8	.6	4750	OTHR GROCERY SPECIALTIES.....	66	28 826	4.5	.1
2670	OTHR SERVICE ESTABLISHMENT EQUIP.	74	9 928	7.7	.1	4900	GRAIN AND BEANS.....	90	1 016 186	20.6	4.8
3300	INOUS., PERSONAL SERVICE PAPER...	107	12 534	8.3	.3	5200	CHEMICALS AND ALLIED PRODUCTS.....	128	565 435	5.9	1.7
3400	PHARMACEUTICALS, COSMETICS, ETC...	60	31 019	18.2	.3	5250	PLASTICS AND PLASTICS MATERIALS...	39	115 396	6.1	.3
3500	PIECE GOODS.....	34	14 303	9.6	.1	5300	PETROLEUM AND PETROLEUM PRODUCTS..	4 058	18 281 505	67.5	54.0
4000	FROZEN FOODS.....	10	6 067	2.1	.1	5340	LIOUEFIED PETROLEUM GASES.....	538	1 744 880	47.5	5.2
4600	FRESH FRUITS AND VEGETABLES.....	16	10 994	3.9	.1	5360	OTHR PETROLEUM PRODUCTS.....	478	7 854 369	68.9	23.2
						5600	FARM SUPPLIES.....	344	113 370	20.1	.3
4750	OTHR GROCERY SPECIALTIES.....	38	48 759	13.6	.5	9700	SERVICE RECEIPTS, LABOR CHARGES...	570	70 614	1.5	.2
4900	GRAIN AND BEANS.....	22	18 724	6.3	.2	-	COMMOQITIES, N.E.C.....	(X)	133 282	(X)	.4
5200	CHEMICALS AND ALLIED PRODUCTS...	4 139	7 081 329	87.1	71.2		BEER AND ALE (SIC 5181)				
5250	PLASTICS AND PLASTICS MATERIALS...	1 111	1 286 528	77.3	12.9		TOTAL.....	4 795	11 429 171	(X)	100.0
5270	INDUSTRIAL GASES.....	1 066	530 344	55.1	5.3	4300	CONFECTIONERY.....	69	8 678	7.2	.1
5271	WELOING GASES.....	664	215 979	50.8	2.2	4750	OTHR GROCERY SPECIALTIES.....	602	59 343	7.1	.5
5272	OTHR INDUSTRIAL GASES.....	744	314 365	39.7	3.2	5400	BEER AND ALE.....	4 795	10 960 225	95.9	95.9
						5500	WINES, DISTILLEO ALCOMOLIC BEVGS..	823	357 014	15.8	3.1
5300	PETROLEUM AND PETROLEUM PRODUCTS..	266	193 985	18.7	2.0	5511	WINES, BRANDY, BRANDY SPIRITS....	817	298 232	13.3	2.6
5600	FARM SUPPLIES.....	136	103 183	13.4	1.0						
5800	PAINT, PAINT SUPPLIES, WALLPAPER...	103	15 387	9.3	.2						
5960	OTHR NONDURABLE GOODS.....	54	9 788	7.6	.1						
9700	SERVICE RECEIPTS, LABOR CHARGES...	305	17 586	6.6	.2						
9940	OTHR RENTAL RECEIPTS.....	237	24 325	8.9	.2						
-	COMMOQITIES, N.E.C.....	(X)	72 886	(X)	.7						

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977 - Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	BEER AND ALE (SIC 5181)-- CON.					TOBACCO AND TOBACCO PRODUCTS (SIC 5194)					
	WINES, OISTILLED ALCOHOLIC BEVGS-- CON.					TOTAL.....	2 124	9 586 714	(X)	100.0	
5512	OISTILLED LIQUOR (EX. 8RAN0Y)....	103	58 782	16.2	.5	0560	OTHER HOME FURNISHINGS.....	100	19 146	2.6	.2
5700	TOBACCO AND TOBACCO PRODUCTS.....	38	12 793	21.8	.1	0800	SPORTING, REC. 6000S AND SUPPLIES.	104	36 088	5.1	.4
-	COMMOOTITIES, N.E.C.....	(X)	31 118	(X)	.3	0900	TOYS AND HOBBY 6000S AND SUPPLIES.	94	15 213	2.3	.2
	WINES AND OISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	123	28 921	3.4	.3
	TOTAL.....	1 528	11 017 023	(X)	100.0	1300	ELEC. APPARATUS AND EQUIPMENT.....	32	4 876	2.0	.1
2620	CUSTOODIAL EQUIPMENT, SUPPLIES.....	14	5 718	15.9	.1	1400	ELEC. APPLIANCES, HOUSEHOL.....	154	71 749	6.5	.7
4750	OTHER GROCERY SPECIALTIES.....	135	18 008	2.0	.2	1600	HAROWARE.....	57	5 765	2.3	.1
5400	BEER AND ALE.....	465	323 423	11.4	2.9	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	22	5 772	6.6	.1
5500	WINES, OISTILLED ALCOHOLIC BEVGS..	1 528	10 624 552	96.4	96.4	2900	JEWELRY AND PRECIOUS STONES.....	238	49 154	3.1	.5
5511	WINES, 8RAN0Y, 8RAN0Y SPIRITS....	1 424	3 144 667	31.4	28.5	3030	OTHER OURABLE 6000S.....	31	5 058	3.0	.1
5512	OISTILLED LIQUOR (EX. 8RAN0Y)....	1 140	7 479 885	76.7	67.9	3200	STATIONERY SUPPLIES.....	219	25 768	2.1	.3
5700	TOBACCO AND TOBACCO PRODUCTS.....	53	25 602	22.1	.2	3300	INDUS., PERSONAL SERVICE PAPER....	221	52 442	6.3	.5
-	COMMOOTITIES, N.E.C.....	(X)	19 720	(X)	.2	3400	PHARMACEUTICALS, COSMETICS, ETC...	697	182 290	4.9	1.9
	FARM SUPPLIES (SIC 5191)					3600	NOTIONS AND OTHER ORY 6000S.....	144	31 925	4.3	.3
	TOTAL.....	16 521	20 852 666	(X)	100.0	4000	FROZEN FOODS.....	119	18 962	2.8	.2
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	608	26 978	2.5	.1	4100	DAIRY PRODUCTS.....	116	16 443	3.0	.2
0300	TIRES AND TUBES.....	1 886	87 408	2.9	.4	4200	POULTRY AND POULTRY PRODUCTS.....	34	7 026	3.5	.1
0760	OTHER CONSTRUCTION MATERIALS.....	116	20 346	9.2	.1	4300	CONFECTIONERY.....	1 567	1 084 232	15.1	11.3
0800	SPORTING, REC. 6000S AND SUPPLIES.	371	11 350	4.0	.1	4500	MEAT, MEAT PRODUCTS.....	89	14 182	2.9	.1
1100	FERROUS METALS.....	100	20 466	5.9	.1	4700	COFFEE, TEA, AND SPICES.....	258	35 600	4.0	.4
1400	ELEC. APPLIANCES, HOUSEHOL.....	510	18 430	2.6	.1	4730	CANNEO FOODS.....	288	119 801	11.0	1.2
1600	HAROWARE.....	2 026	153 577	7.1	.7	4740	FOOD, BEVERAGE BASIC MATERIALS....	128	36 029	6.2	.4
2200	FARM MACHINERY AND EQUIPMENT.....	1 642	156 456	7.7	.8	4750	OTHER GROCERY SPECIALTIES.....	315	117 383	9.8	1.2
2250	GAROEN MACHINERY AND EQUIPMENT....	1 212	72 659	5.3	.3	5200	CHEMICALS AND ALLIEO PRODUCTS.....	49	7 517	4.6	.1
3700	MEN'S, 80YS' CLOTHING, FURNISHING.	262	11 387	5.1	.1	5400	BEER AND ALE.....	38	11 649	10.0	.1
4200	POULTRY AND POULTRY PRODUCTS.....	271	52 108	9.6	.2	5500	WINES, OISTILLED ALCOHOLIC BEVGS..	35	16 651	12.8	.2
4600	FRESH FRUITS AND VEGETABLES.....	136	59 967	17.7	.3	5700	TOBACCO AND TOBACCO PRODUCTS.....	2 124	7 471 395	77.9	77.9
4700	COFFEE, TEA, AND SPICES.....	79	12 041	8.4	.1	5711	CIGARS AND CIGARETTES.....	2 074	7 065 238	74.9	73.7
4740	FOOD, BEVERAGE BASIC MATERIALS....	98	14 582	13.3	.1	5712	OTHER TOBACCO PRODUCTS.....	1 329	406 157	6.3	4.2
4750	OTHER GROCERY SPECIALTIES.....	420	31 644	7.0	.2	5910	ART 6000S.....	39	7 822	3.8	.1
4900	GRAIN AND BEANS.....	1 769	789 536	23.9	3.8	5950	OTHER NONOURABLE 6000S.....	182	35 872	4.3	.4
5000	LIVESTOCK (EXCLUDE HORSES, MULES)..	181	27 222	11.6	.1	9800	MISCELLANEOUS COMMOOTITIES.....	49	5 521	2.5	.1
5160	OTHER FARM PRODUCTS (INEOIBLE)....	582	51 615	7.4	.2	-	COMMOOTITIES, N.E.C.....	(X)	46 462	(X)	.5
5200	CHEMICALS AND ALLIEO PRODUCTS.....	277	68 244	14.4	.3		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)				
5300	PETROLEUM AND PETROLEUM PRODUCTS..	1 889	477 565	16.9	2.3		TOTAL.....	1 856	1 447 277	(X)	100.0
5340	LIQUEFIEO PETROLEUM GASES.....	403	60 768	8.2	.3	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	95	5 572	8.4	.4
5500	FARM SUPPLIES.....	16 521	18 317 604	87.8	87.8	0500	HOUSEHOL CHINA, GLASS, CROCKERY..	32	1 545	8.5	.1
5611	AGRICULTURAL CHEMS., FERTILIZERS.	12 390	7 130 317	49.6	34.2	0520	LINENS, OOMESTICS, ORAPES, SHADES.	35	768	4.6	.1
5612	HAY, STRAW, ALFALFA.....	1 969	398 413	27.2	1.9	0540	FLOOR COVERINGS.....	127	5 277	8.5	.4
5613	FEEOS (POULTRY AND LIVESTOCK)....	10 338	5 707 882	50.6	27.4	0560	OTHER HOME FURNISHINGS.....	95	9 020	17.1	.6
5614	WEEO KILLERS, SOIL STERILIZERS....	3 980	498 812	11.8	2.4	0650	PLYWOOD, MILLWORK.....	42	1 483	4.7	.1
5615	INSECTICIDES, FUNGICIDES, ETC....	6 177	999 697	15.4	4.8	0720	GLASS (EXCLUDE AUTOMOTIVE).....	64	2 888	9.7	.2
5616	SEEOO.....	10 189	2 816 373	24.4	13.5	0730	ROOFING, SIOING, INSULATION MAT...	49	2 641	10.7	.2
5617	OTHER FARM SUPPLIES.....	6 498	766 110	11.1	3.7	0760	OTHER CONSTRUCTION MATERIALS.....	40	1 734	8.4	.1
5800	PAINT, PAINT SUPPLIES, WALLPAPER..	938	19 208	1.7	.1	0800	SPORTING, REC. 6000S AND SUPPLIES.	44	1 605	4.5	.1
5811	PAINTS, VARNISHES, LACQUERS.....	901	16 398	1.5	.1	1600	HAROWARE.....	139	8 712	10.9	.6
-	COMMOOTITIES, N.E.C.....	(X)	2 810	(X)	(Z)	2450	OTHER INDUSTRIAL SUPPLIES.....	50	1 857	7.4	.1
5920	FLOWERS AND FLORIST SUPPLIES.....	344	18 023	6.5	.1	2720	MARINE MACHINERY, EQUIPMENT.....	45	3 775	13.8	.3
5960	OTHER NONOURABLE 6000S.....	246	12 184	5.6	.1	3500	PIECE 6000S.....	43	2 580	10.0	.2
9700	SERVICE RECEIPTS, LABOR CHARGES...	2 346	113 268	3.9	.5	5200	CHEMICALS AND ALLIEO PRODUCTS.....	85	13 344	15.9	.9
9940	OTHER RENTAL RECEIPTS.....	404	12 026	2.2	.1	5300	PETROLEUM AND PETROLEUM PRODUCTS..	61	8 005	17.5	.6
-	COMMOOTITIES, N.E.C.....	(X)	136 004	(X)	.7	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	1 856	1 358 689	93.9	93.9
						5910	ART 6000S.....	68	4 110	12.5	.3
						5950	AOVERTISING SPECIALTIES.....	29	1 077	7.8	.1
						5960	OTHER NONOURABLE 6000S.....	39	2 511	10.9	.2
						9700	SERVICE RECEIPTS, LABOR CHARGES...	55	1 242	3.4	.1
						-	COMMOOTITIES, N.E.C.....	(X)	8 842	(X)	.6

Table 3. Merchant Wholesalers, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+
	NONDURABLE GOODS, N.E.C. (SIC 5199)					NONDURABLE GOODS, N.E.C. (SIC 5199)--CON.					
	TOTAL.....	11 601	15 999 853	(X)	100.0	5950 ADVERTISING SPECIALTIES.....	1 360	506 418	90.6	3.2	
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	248	108 683	4.7	.7	5960 OTHER NONDURABLE GOODS.....	2 328	2 679 432	89.1	16.7	
0300	TIRES AND TUBES.....	126	26 751	7.4	.2	9700 SERVICE RECEIPTS, LABOR CHARGES...	331	46 333	9.1	.3	
0400	HOUSEHOLD AND LAWN FURNITURE.....	126	122 362	8.0	.8	9800 MISCELLANEOUS COMMODITIES.....	48	1 250 685	51.1	7.8	
0500	HOUSEHOLD CHINA, GLASS, CROCKERY...	228	38 804	6.1	.2	- OTHER RENTAL RECEIPTS.....	152	12 242	5.3	.1	
0520	LINENS, DOMESTICS, DRAPES, SHADES...	103	32 213	4.3	.2	9940 COMMODITIES, N.E.C.....	(X)	76 125	(X)	.5	
0540	FLOOR COVERINGS.....	134	35 264	5.1	.2						
0560	OTHER HOME FURNISHINGS.....	287	188 737	7.4	1.2						
0600	LUMBER; ROUGH, DRESSED, FINISHED...	20	18 760	16.7	.1						
0650	PLYWOOD, MILLWORK.....	57	46 486	4.9	.3						
0730	ROOFING, SIDING, INSULATION MAT...	53	22 693	6.7	.1						
0760	OTHER CONSTRUCTION MATERIALS.....	51	26 412	5.2	.2						
0800	SPORTING, REC. GOODS AND SUPPLIES...	350	196 202	3.7	1.2						
0900	TOYS AND HOBBY GOODS AND SUPPLIES...	473	217 203	8.3	1.4						
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES...	114	25 699	8.0	.2						
1100	FERROUS METALS.....	96	316 187	11.0	2.0						
1170	NONFERROUS METALS.....	43	238 366	9.5	1.5						
1300	ELEC. APPARATUS AND EQUIPMENT.....	177	69 392	6.5	.4						
1400	ELEC. APPLIANCES, HOUSEHOLD.....	354	241 900	8.4	1.5						
1500	ELECTRONIC PARTS AND EQUIPMENT.....	78	72 381	5.7	.5						
1600	HARDWARE.....	418	394 261	14.9	2.5						
1700	PLUMBING, HEATING EQUIP. (HYDRO.)...	166	162 451	8.6	1.0						
1800	WARM-AIR HEATING, COOLING EQUIP...	87	10 502	3.7	.1						
2000	OFFICE MACHINES AND EQUIPMENT.....	81	22 908	2.8	.1						
2040	STORE MACHINES, FIXTURES.....	43	10 589	1.1	.1						
2200	FARM MACHINERY AND EQUIPMENT.....	185	62 622	10.8	.4						
2250	GARDEN MACHINERY AND EQUIPMENT.....	248	99 688	4.5	.6						
2320	GENERAL PURPOSE INDUSTRIAL MACH...	66	15 872	10.1	.1						
2350	MATERIALS HANDLING EQUIPMENT.....	38	8 540	4.7	.1						
2380	OTHER INDUSTRIAL MACHINERY, EQUIP...	43	92 737	3.7	.6						
2450	OTHER INDUSTRIAL SUPPLIES.....	112	22 821	6.9	.1						
2520	RELIGIOUS, SCHOOL SUPPLIES.....	68	10 107	4.3	.1						
2900	JEWELRY AND PRECIOUS STONES.....	342	51 764	1.6	.3						
3020	FOREST PRODUCTS, EXCEPT LUMBER...	18	17 244	15.6	.1						
3030	OTHER DURABLE GOODS.....	132	20 006	4.0	.1						
3200	STATIONERY SUPPLIES.....	315	84 323	9.6	.5						
3300	INDUS., PERSONAL SERVICE PAPER...	71	24 277	9.2	.2						
3400	PHARMACEUTICALS, COSMETICS, ETC...	212	113 561	10.9	.7						
3500	PIECE GOODS.....	80	83 453	14.1	.5						
3600	NOTIONS AND OTHER DRY GOODS.....	170	67 403	6.8	.4						
3700	MEN'S, BOYS' CLOTHING, FURNISHING...	218	63 524	5.6	.4						
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES...	249	97 767	9.1	.6						
3900	FOOTWEAR.....	160	42 462	4.6	.3						
4000	FROZEN FOODS.....	9	10 739	9.3	.1						
4300	CONFECTIONERY.....	107	25 549	5.4	.2						
4500	MEAT, MEAT PRODUCTS.....	16	17 026	27.7	.1						
4730	CANNED FOODS.....	30	9 430	5.1	.1						
4740	FOOD, BEVERAGE BASIC MATERIALS...	27	12 486	6.3	.1						
4750	OTHER GROCERY SPECIALTIES.....	128	52 286	6.2	.3						
4900	GRAIN AND BEANS.....	29	493 243	19.7	3.1						
5160	OTHER FARM PRODUCTS (INEDIBLE)...	42	8 794	11.9	.1						
5200	CHEMICALS AND ALLIED PRODUCTS.....	107	88 576	3.3	.6						
5300	PETROLEUM AND PETROLEUM PRODUCTS...	86	23 941	6.2	.1						
5600	FARM SUPPLIES.....	350	141 350	3.7	.9						
5700	TOBACCO AND TOBACCO PRODUCTS.....	70	24 912	.9	.2						
5711	CIGARS AND CIGARETTES.....	63	23 383	.9	.1						
-	COMMODITIES, N.E.C.....	(X)	1 529	(X)	(Z)						
5800	PAINT, PAINT SUPPLIES, WALLPAPER...	304	190 760	8.7	1.2						
5900	BOOKS, PERIODICALS, PRINTED MAT...	2 518	3 604 596	94.3	22.5						
5910	ART GOODS.....	2 495	1 108 044	74.9	6.9						
5920	FLOWERS AND FLORIST SUPPLIES.....	2 944	1 771 475	92.9	11.1						
5940	TEXTILE BAGS, BAGGING, AND BURLAP...	314	222 034	69.9	1.4						

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	NEW, USED PASS. CARS, MOTORCYCLES (CL 0100)					USED AUTO PTS., EQUIP., ACCESSORIES (CL D240)			
	WHOLESALE TRADE.....	3 349	17 214 767	100.0		WHOLESALE TRADE.....	3 567	693 975	100.0
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	2 445	17 087 134	99.3	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	214	33 073	4.8
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	397	35 231	D.2	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	2 227	607 158	87.5
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	265	55 800	D.3	5014	TIRES AND TUBES.....	24	1 276	D.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	27	10 210	D.1	5051	METALS SERVICE CENTERS AND OFFICES.....	46	1 116	D.2
	TRUCKS AND TRACTORS (CL 0150)				5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	12	559	0.1
	WHOLESALE TRADE.....	4 928	8 364 468	100.0	5093	SCRAP, WASTE MATERIALS.....	466	28 016	4.0
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	3 589	8 071 905	96.5	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	467	16 742	2.4
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	395	112 971	1.4	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	92	4 896	D.7
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	111	30 752	D.4		PETROLEUM MARKETING EQUIPMENT (CL D280)			
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	666	126 517	1.5		WHOLESALE TRADE.....	840	468 184	100.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	44	9 840	D.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	32	3 956	D.8
	AUTOMOTIVE PARTS AND SUPPLIES (CL D200)				5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	685	307 616	65.7
	WHOLESALE TRADE.....	36 788	22 372 469	100.0	5014	TIRES AND TUBES.....	13	655	D.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	2 497	2 362 314	10.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	7	2 155	D.5
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	25 369	18 754 749	83.8	5085	INDUSTRIAL SUPPLIES.....	3	910	D.2
5014	TIRES AND TUBES.....	1 248	222 807	1.0	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	45	3 216	D.7
5039	CONSTRUCTION MATERIALS, N.E.C.....	143	37 943	D.2	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	46	148 569	31.7
5051	METALS SERVICE CENTERS AND OFFICES.....	34	18 121	D.1		TIRES AND TUBES (CL D300)			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	81	32 521	D.1		WHOLESALE TRADE.....	14 063	5 239 306	100.0
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	113	63 116	D.3	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	386	37 533	0.7
5072	HARDWARE.....	238	97 726	D.4	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	2 303	153 377	2.9
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	86	22 051	0.1	5014	TIRES AND TUBES.....	3 371	4 544 728	86.7
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	794	81 543	D.4	5023	HOME FURNISHINGS.....	32	15 804	0.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	193	51 215	D.2	5031	LUMBER, PLYWOOD, AND MILLWORK.....	20	9 966	D.2
5085	INDUSTRIAL SUPPLIES.....	107	39 907	D.2	5051	METALS SERVICE CENTERS AND OFFICES.....	14	15 471	D.3
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	83	21 115	D.1	5072	HARDWARE.....	79	14 363	D.3
5141	GROCERIES, GENERAL LINE.....	35	22 972	D.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	906	26 372	D.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	12	11 298	D.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	98	4 283	D.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	3 362	175 290	D.8	5153	GRAIN.....	154	6 294	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	944	152 292	D.7	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	3 712	209 175	4.0
5191	FARM SUPPLIES.....	608	26 978	D.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	804	73 105	1.4
5199	NONDURABLE GOODS, N.E.C.....	248	108 683	D.5	5191	FARM SUPPLIES.....	1 886	87 408	1.7
					5199	NONDURABLE GOODS, N.E.C.....	126	26 751	D.5
						HOUSEHOLD AND LAWN FURNITURE (CL 0400)			
						WHOLESALE TRADE.....	2 139	1 348 076	100.0

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	HOUSEHOLD AND LAWN FURNITURE (CL 0400)--CON.					HOUSEHOLD CHINA, GLASS, CROCKERY (CL 0500)--CON.			
5021	FURNITURE.....	1 201	1 055 719	78.3	5042	TOYS AND NOBBY GOODS AND SUPPLIES.	75	6 179	0.6
5023	HOME FURNISHINGS.....	262	74 511	5.5	5063	ELEC. APPARATUS AND EQUIP.,			
5031	LUMBER, PLYWOOD, AND MILLWORK.....	4	1 006	0.1		WIRING SUPPLIES, CONSTRUCTION	15	585	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	26	2 973	0.2		MATERIALS.....			
5042	TOYS AND NOBBY GOODS AND SUPPLIES.	29	2 997	0.2	5064	ELECTRICAL APPLIANCES AND TV			
5063	ELEC. APPARATUS AND EQUIP.,					AND RADIO SETS.....	157	53 018	5.1
	WIRING SUPPLIES, CONSTRUCTION				5065	ELECTRONIC PARTS AND EQUIPMENT....	17	6 747	0.6
	MATERIALS.....	30	2 645	0.2	5087	SERVICE ESTABLISHMENT EQUIPMENT			
5064	ELECTRICAL APPLIANCES AND TV					AND SUPPLIES.....	7	1 147	0.1
	AND RADIO SETS.....	139	36 297	2.7	5094	JEWELRY, WATCHES, DIAMONDS, AND			
5072	HARDWARE.....	77	29 535	2.2		OTHER PRECIOUS STONES.....	58	9 000	0.9
5074	PLUMBING AND HEATING EQUIPMENT,				5099	DURABLE GOODS, N.E.C.....	52	13 504	1.3
	SUPPLIES (HYDROPHONICS).....	16	718	0.1	5122	DRUGS, DRUG PROPRIETARIES,			
5081	COMMERCIAL MACHINES AND EQUIPMENT.	26	3 678	0.3		DRUGGISTS' SUNDRIES.....	9	3 260	0.3
5083	FARM AND GARDEN MACHINERY AND				5136	MEN'S AND BOYS' CLOTHING AND			
	EQUIPMENT.....	16	1 201	0.1		FURNISHINGS.....	18	1 931	0.2
5086	PROFESSIONAL EQUIPMENT AND				5145	CONFECTIONERY.....	11	1 205	0.1
	SUPPLIES.....	11	2 051	0.2	5149	GROCERIES AND RELATED PRODUCTS,			
5087	SERVICE ESTABLISHMENT EQUIPMENT					N.E.C.....	6	818	0.1
	AND SUPPLIES.....	5	952	0.1	5191	FARM SUPPLIES.....	37	1 489	0.1
5094	JEWELRY, WATCHES, DIAMONDS, AND				5194	TOBACCO AND TOBACCO PRODUCTS.....	19	1 878	0.2
	OTHER PRECIOUS STONES.....	12	1 572	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES...	32	1 545	0.1
5144	POULTRY AND POULTRY PRODUCTS.....	12	975	0.1	5199	NONDURABLE GOODS, N.E.C.....	228	38 804	3.7
5191	FARM SUPPLIES.....	44	1 220	0.1					
5194	TOBACCO AND TOBACCO PRODUCTS.....	17	2 063	0.2		LINENS, DOMESTICS, DRAPES, SHADES			
5199	NONDURABLE GOODS, N.E.C.....	126	122 362	9.1		(CL 0520)			
	OFFICE AND BUSINESS FURNITURE (CL 0450)					WHOLESALE TRADE.....	1 966	1 262 541	100.0
	WHOLESALE TRADE.....	5 433	2 389 226	100.0	5021	FURNITURE.....	206	12 777	1.0
5021	FURNITURE.....	2 388	1 892 140	79.2	5023	HOME FURNISHINGS.....	971	1 106 061	87.6
5023	HOME FURNISHINGS.....	97	12 234	0.5	5031	LUMBER, PLYWOOD, AND MILLWORK.....	9	667	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.....	27	6 277	0.3	5039	CONSTRUCTION MATERIALS, N.E.C.....	13	2 257	0.2
5041	SPORTING AND RECREATIONAL GOODS				5064	ELECTRICAL APPLIANCES AND TV			
	AND SUPPLIES.....	13	1 981	0.1		AND RADIO SETS.....	92	9 983	0.8
5064	ELECTRICAL APPLIANCES AND TV				5072	HARDWARE.....	7	847	0.1
	AND RADIO SETS.....	7	1 365	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.	10	2 068	0.2
5065	ELECTRONIC PARTS AND EQUIPMENT....	5	2 981	0.1	5086	PROFESSIONAL EQUIPMENT AND			
						SUPPLIES.....	7	1 215	0.1
5075	WARM AIR HEATING, AIR-CONDITIONING				5094	JEWELRY, WATCHES, DIAMONDS, AND			
	EQUIPMENT, SUPPLIES.....	4	1 213	0.1		OTHER PRECIOUS STONES.....	10	1 238	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	400	56 210	2.4	5111	PRINTING AND WRITING PAPER.....	7	3 342	0.3
5084	INDUSTRIAL MACHINERY AND				5133	PIECE GOODS.....	116	37 512	3.0
	EQUIPMENT.....	13	2 573	0.1	5136	MEN'S AND BOYS' CLOTHING AND			
5085	INDUSTRIAL SUPPLIES.....	14	2 576	0.1		FURNISHINGS.....	155	28 426	2.3
5086	PROFESSIONAL EQUIPMENT AND				5159	FARM-PRODUCT RAW MATERIALS,			
	SUPPLIES.....	166	28 588	1.2		N.E.C.....	20	4 232	0.3
5087	SERVICE ESTABLISHMENT EQUIPMENT				5198	PAINTS, VARNISHES, AND SUPPLIES...	35	768	0.1
	AND SUPPLIES.....	20	2 557	0.1	5199	NONDURABLE GOODS, N.E.C.....	103	32 213	2.6
5111	PRINTING AND WRITING PAPER.....	74	9 045	0.4					
5112	STATIONERY SUPPLIES.....	2 091	358 535	15.0		FLOOR COVERINGS (CL 0540)			
5113	INDUSTRIAL AND PERSONAL SERVICE					WHOLESALE TRADE.....	4 433	3 864 359	100.0
	PAPER.....	60	7 409	0.3	5021	FURNITURE.....	482	69 983	1.8
5199	NONDURABLE GOODS, N.E.C.....	26	1 944	0.1	5023	HOME FURNISHINGS.....	2 465	3 409 068	88.2
					5031	LUMBER, PLYWOOD, AND MILLWORK.....	295	37 046	1.0
	HOUSEHOLD CHINA, GLASS, CROCKERY (CL 0500)				5039	CONSTRUCTION MATERIALS, N.E.C.....	337	77 388	2.0
	WHOLESALE TRADE.....	1 592	1 040 088	100.0	5063	ELEC. APPARATUS AND EQUIP.,			
5021	FURNITURE.....	60	3 219	0.3		WIRING SUPPLIES, CONSTRUCTION			
5023	HOME FURNISHINGS.....	641	886 076	85.2		MATERIALS.....	43	7 773	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.....	12	2 433	0.2	5064	ELECTRICAL APPLIANCES AND TV			
5041	SPORTING AND RECREATIONAL GOODS					AND RADIO SETS.....	173	166 646	4.3
	AND SUPPLIES.....	24	1 572	0.2	5065	ELECTRONIC PARTS AND EQUIPMENT....	13	3 967	0.1
					5072	HARDWARE.....	93	20 554	0.5

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	FLOOR COVERINGS (CL 0540)--CON.					OTHER HOME FURNISHINGS (CL 0560)--CON.			
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	26	2 513	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES...	95	9 020	0.4
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	16	2 799	0.1	5199	NONOURABLE GOODS, N.E.C.....	287	188 737	7.6
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	6	3 088	0.1		LUMBER; ROUGH, DRESSED, FINISHED (CL 0600)			
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	17	2 940	0.1		WHOLESALE TRADE.....	4 787	11 088 534	100.0
5133	PIECE GOODS.....	57	5 565	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK....	3 965	10 109 329	91.2
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	20	4 050	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	305	205 230	1.9
5161	CHEMICALS AND ALLIED PRODUCTS.....	18	4 433	0.1	5099	OURABLE GOODS, N.E.C.....	82	41 243	0.4
5198	PAINTS, VARNISHES, AND SUPPLIES...	127	5 277	0.1	5153	GRAIN.....	114	164 339	1.5
5199	NONOURABLE GOODS, N.E.C.....	134	35 264	0.9	5161	CHEMICALS AND ALLIED PRODUCTS.....	22	47 355	0.4
	OTHER HOME FURNISHINGS (CL 0560)				5171	PETROLEUM BULK STATIONS AND TERMINALS.....	57	6 054	0.1
	WHOLESALE TRADE.....	5 024	2 477 852	100.0	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	42	475 608	4.3
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	22	1 703	0.1	5199	NONOURABLE GOODS, N.E.C.....	20	18 760	0.2
5021	FURNITURE.....	319	16 749	0.7		PLYWOOD, MILLWORK (CL 0650)			
5023	HOME FURNISHINGS.....	1 560	1 552 312	62.6		WHOLESALE TRADE.....	6 127	7 730 331	100.0
5031	LUMBER, PLYWOOD, AND MILLWORK....	45	5 544	0.2	5023	HOME FURNISHINGS.....	85	12 872	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.....	92	10 470	0.4	5031	LUMBER, PLYWOOD, AND MILLWORK....	4 442	7 002 116	90.6
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	44	4 323	0.2	5039	CONSTRUCTION MATERIALS, N.E.C.....	795	407 862	5.3
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	78	17 603	0.7	5051	METALS SERVICE CENTERS AND OFFICES.....	62	74 399	1.0
5051	METALS SERVICE CENTERS AND OFFICES.....	8	1 269	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	49	8 055	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	88	6 743	0.3	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	114	36 940	0.5
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	179	29 915	1.2	5072	HARDWARE.....	171	45 904	0.6
5072	HARDWARE.....	225	155 378	6.3	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	66	11 569	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	62	5 324	0.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	11	4 062	0.1
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	44	8 125	0.3	5099	OURABLE GOODS, N.E.C.....	45	4 711	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	105	6 604	0.3	5146	FISH AND SEAFOOD.....	47	10 851	0.1
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	44	9 386	0.4	5161	CHEMICALS AND ALLIED PRODUCTS.....	35	46 918	0.6
5099	OURABLE GOODS, N.E.C.....	17	2 013	0.1	5199	NONOURABLE GOODS, N.E.C.....	57	46 486	0.6
5112	STATIONERY SUPPLIES.....	11	1 256	0.1		BRICK, BLOCK, TILE, CEMENT, ETC. (CL 0700)			
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	32	6 293	0.3		WHOLESALE TRADE.....	3 900	2 351 759	100.0
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	179	143 602	5.8	5023	HOME FURNISHINGS.....	66	7 006	0.3
5133	PIECE GOODS.....	60	27 225	1.1	5031	LUMBER, PLYWOOD, AND MILLWORK....	538	80 459	3.4
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	59	3 157	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	2 881	2 172 112	92.4
5141	GROCERIES, GENERAL LINE.....	582	153 815	6.2	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	8	1 320	0.1
5142	FROZEN FOODS.....	22	11 267	0.5	5051	METALS SERVICE CENTERS AND OFFICES.....	52	8 593	0.4
5143	DAIRY PRODUCTS.....	22	1 565	0.1	5052	COAL AND OTHER MINERALS AND ORES..	40	19 389	0.8
5144	POULTRY AND POULTRY PRODUCTS.....	22	1 895	0.1	5072	HARDWARE.....	20	1 183	0.1
5147	MEAT AND MEAT PRODUCTS.....	13	2 350	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	50	19 148	0.8
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	93	10 153	0.4	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	12	2 619	0.1
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	17	2 776	0.1	5085	INDUSTRIAL SUPPLIES.....	15	6 814	0.3
5191	FARM SUPPLIES.....	257	7 338	0.3	5099	OURABLE GOODS, N.E.C.....	35	6 125	0.3
5194	TOBACCO AND TOBACCO PRODUCTS.....	100	19 146	0.8	5153	GRAIN.....	19	1 864	0.1
					5161	CHEMICALS AND ALLIED PRODUCTS.....	19	5 717	0.2
					5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	19	3 950	0.2

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	BRICK, BLOCK, TILE, CEMENT, ETC. (CL 0700)--CON.					OTHER CONSTRUCTION MATERIALS (CL 0760)--CON.			
5191	FARM SUPPLIES.....	44	4 466	0.2	5072	HARDWARE.....	148	24 799	1.0
5199	NONDURABLE GOODS, N.E.C.....	22	4 295	0.2	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	56	7 499	0.3
	GLASS (EXCLUDE AUTOMOTIVE) (CL 0720)				5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	32	3 548	0.1
	WHOLESALE TRADE.....	1 302	554 467	100.0	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	45	10 697	0.4
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	77	12 314	2.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	16	1 993	0.1
5021	FURNITURE.....	3	368	0.1	5085	INDUSTRIAL SUPPLIES.....	13	1 350	0.1
5023	HOME FURNISHINGS.....	34	7 062	1.3	5111	PRINTING AND WRITING PAPER.....	11	6 132	0.2
5031	LUMBER, PLYWOOD, AND MILLWORK.....	244	26 526	4.8	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	23	3 998	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.....	791	488 658	88.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	4	1 602	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	26	8 737	1.6	5153	GRAIN.....	60	13 380	0.5
5052	COAL AND OTHER MINERALS AND ORES..	12	663	0.1	5161	CHEMICALS AND ALLIED PRODUCTS....	27	2 570	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	3	1 757	0.3	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS..	15	2 100	0.1
5072	HARDWARE.....	6	742	0.1	5191	FARM SUPPLIES.....	116	20 346	0.8
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	4	371	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES..	40	1 734	0.1
5141	GROCERIES, GENERAL LINE.....	14	2 404	0.4	5199	NONDURABLE GOODS, N.E.C.....	51	26 412	1.0
5198	PAINTS, VARNISHES, AND SUPPLIES..	64	2 888	0.5		SPORTING, REC. GOODS AND SUPPLIES (CL 0800)			
5199	NONDURABLE GOODS, N.E.C.....	11	1 453	0.3		WHOLESALE TRADE.....	6 097	4 397 027	100.0
	ROOFING, SIDING, INSULATION MAT. (CL 0730)				5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	55	11 854	0.3
	WHOLESALE TRADE.....	4 227	3 277 918	100.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	276	19 174	0.4
5023	HOME FURNISHINGS.....	50	7 236	0.2	5014	TIRES AND TUBES.....	47	4 393	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.....	1 236	525 170	16.0	5023	HOME FURNISHINGS.....	58	12 557	0.3
5039	CONSTRUCTION MATERIALS, N.E.C.....	2 125	2 568 295	78.4	5031	LUMBER, PLYWOOD, AND MILLWORK.....	24	7 038	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	141	41 879	1.3	5039	CONSTRUCTION MATERIALS, N.E.C.....	58	10 531	0.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	38	24 367	0.7	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	2 900	3 654 517	83.1
5072	HARDWARE.....	155	31 959	1.0	5042	TOYS AND HOBBY GOODS AND SUPPLIES..	122	19 032	0.4
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	125	14 052	0.4	5051	METALS SERVICE CENTERS AND OFFICES.....	17	21 112	0.5
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	130	22 663	0.7	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	46	12 745	0.3
5161	CHEMICALS AND ALLIED PRODUCTS.....	30	6 904	0.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	188	57 327	1.3
5191	FARM SUPPLIES.....	16	2 887	0.1	5072	HARDWARE.....	280	137 227	3.1
5198	PAINTS, VARNISHES, AND SUPPLIES..	49	2 641	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	41	5 407	0.1
5199	NONDURABLE GOODS, N.E.C.....	53	22 693	0.7	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	15	5 104	0.1
	OTHER CONSTRUCTION MATERIALS (CL 0760)				5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	26	3 886	0.1
	WHOLESALE TRADE.....	4 335	2 574 135	100.0	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	309	25 012	0.6
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	10	5 357	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	39	9 147	0.2
5021	FURNITURE.....	31	2 701	0.1	5085	INDUSTRIAL SUPPLIES.....	36	6 883	0.2
5023	HOME FURNISHINGS.....	145	43 666	1.7	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	31	4 109	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.....	783	283 376	11.0	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	38	6 510	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	2 432	2 041 888	79.3	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	47	7 312	0.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	14	1 814	0.1	5099	DURABLE GOODS, N.E.C.....	59	7 526	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	177	55 002	2.1					
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	18	3 181	0.1					

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	SPORTING, REC. GOODS AND SUPPLIES (CL 0800)--CON.					PHOTOGRAPHIC EQUIP AND SUPPLIES (CL 1000)--CON.			
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	25	3 826	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	34	4 131	0.2
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	93	22 803	0.5	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	133	17 812	0.8
5139	FOOTWEAR.....	48	11 790	0.3	5065	ELECTRONIC PARTS AND EQUIPMENT.....	61	23 666	1.0
5141	GROCERIES, GENERAL LINE.....	40	3 628	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	48	8 751	0.4
5147	MEAT AND MEAT PRODUCTS.....	5	2 340	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	39	7 324	0.3
5153	GRAIN.....	27	40 978	0.9	5085	INDUSTRIAL SUPPLIES.....	27	6 453	0.3
5191	FARM SUPPLIES.....	371	11 350	0.3					
5194	TOBACCO AND TOBACCO PRODUCTS.....	104	36 088	0.8	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	94	59 638	2.5
5199	NONDURABLE GOODS, N.E.C.....	350	196 202	4.5	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	21	8 947	0.4
	TOYS AND HOBBY GOODS AND SUPPLIES (CL 0900)				5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	23	5 198	0.2
	WHOLESALE TRADE.....	4 350	2 163 325	100.0	5111	PRINTING AND WRITING PAPER.....	14	1 520	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	16	1 686	0.1	5112	STATIONERY SUPPLIES.....	41	1 868	0.1
5023	HOME FURNISHINGS.....	157	41 639	1.9	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	12	1 795	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	111	15 976	0.7	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	33	7 937	0.3
5063	TOYS AND HOBBY GOODS AND SUPPLIES, ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	1 492	1 633 655	75.5	5133	PIECE GOODS.....	8	1 191	0.1
		28	7 659	0.4	5141	GROCERIES, GENERAL LINE.....	16	2 472	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	129	14 452	0.7	5153	GRAIN.....	18	29 479	1.3
5072	HARDWARE.....	102	20 920	1.0	5194	TOBACCO AND TOBACCO PRODUCTS.....	123	28 921	1.2
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	20	2 063	0.1	5199	NONDURABLE GOODS, N.E.C.....	114	25 699	1.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	12	2 619	0.1		FERROUS METALS (CL 1100)			
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	268	3 973	0.2		WHOLESALE TRADE.....	11 277	22 480 313	100.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	83	15 107	0.7	5031	LUMBER, PLYWOOD, AND MILLWORK.....	469	152 663	0.7
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	33	2 730	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	595	136 441	0.6
					5051	METALS SERVICE CENTERS AND OFFICES.....	5 368	19 001 473	84.5
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	24	3 912	0.2	5052	COAL AND OTHER MINERALS AND ORES.....	65	165 508	0.7
5099	DURABLE GOODS, N.E.C.....	62	10 532	0.5	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	78	26 453	0.1
5112	STATIONERY SUPPLIES.....	101	10 358	0.5	5072	HARDWARE.....	262	48 538	0.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	52	3 178	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	2 329	505 679	2.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	243	46 617	2.2	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	214	32 686	0.1
5133	PIECE GOODS.....	22	3 293	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	153	81 873	0.4
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	67	6 615	0.3	5085	INDUSTRIAL SUPPLIES.....	373	208 080	0.9
5139	FOOTWEAR.....	26	2 189	0.1	5093	SCRAP, WASTE MATERIALS.....	407	119 702	0.5
5141	GROCERIES, GENERAL LINE.....	183	36 734	1.7	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	45	17 620	0.1
5145	CONFECTIONERY.....	77	3 863	0.2	5147	MEAT AND MEAT PRODUCTS.....	20	25 413	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	51	5 172	0.2	5152	COTTON.....	11	32 206	0.1
5191	FARM SUPPLIES.....	123	2 076	0.1	5153	GRAIN.....	73	568 853	2.5
5194	TOBACCO AND TOBACCO PRODUCTS.....	94	15 213	0.7	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	59	35 032	0.2
5199	NONDURABLE GOODS, N.E.C.....	473	217 203	10.0	5161	CHEMICALS AND ALLIED PRODUCTS.....	61	23 463	0.1
	PHOTOGRAPHIC EQUIP AND SUPPLIES (CL 1000)				5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	63	786 580	3.5
	WHOLESALE TRADE.....	2 029	2 356 088	100.0	5191	FARM SUPPLIES.....	100	20 466	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	25	2 221	0.1	5199	NONDURABLE GOODS, N.E.C.....	96	316 187	1.4
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	1 026	2 105 655	89.4					

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	NONFERROUS METALS (CL 1170)					ELEC. APPARATUS AND EQUIPMENT (CL 1300)--CON.			
	WHOLESALE TRADE.....	3 794	7 222 156	100.0	5023	HOME FURNISHINGS.....	76	21 587	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.....	91	54 092	0.7	5031	LUMBER, PLYWOOD, AND MILLWORK.....	171	11 876	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	179	26 243	0.4	5039	CONSTRUCTION MATERIALS, N.E.C.....	127	20 666	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	2 010	5 877 811	81.4	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	50	12 546	0.1
5052	COAL AND OTHER MINERALS AND ORES..	51	79 806	1.1	5051	METALS SERVICE CENTERS AND OFFICES.....	70	10 481	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	13	3 679	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	9 237	13 731 669	93.8
5072	HARDWARE.....	57	4 691	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	238	108 355	0.7
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	441	54 989	0.8	5065	ELECTRONIC PARTS AND EQUIPMENT....	542	96 911	0.7
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	98	9 243	0.1	5072	HARDWARE.....	338	132 963	0.9
5085	INDUSTRIAL SUPPLIES.....	60	3 625	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	635	178 229	1.2
5093	SCRAP, WASTE MATERIALS.....	367	112 841	1.6	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	132	19 034	0.1
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	38	39 203	0.5	5081	COMMERCIAL MACHINES AND EQUIPMENT.	34	8 673	0.1
5099	DURABLE GOODS, N.E.C.....	43	7 928	0.1	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	52	13 164	0.1
5153	GRAIN.....	36	151 265	2.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	283	16 095	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	43	538 861	7.5	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	314	52 999	0.4
5199	NONDURABLE GOODS, N.E.C.....	43	238 366	3.3	5085	INDUSTRIAL SUPPLIES.....	336	66 585	0.5
	COAL AND COKE (CL 1200)				5141	GROCERIES, GENERAL LINE.....	61	14 226	0.1
	WHOLESALE TRADE.....	1 036	3 491 833	100.0	5199	NONDURABLE GOODS, N.E.C.....	177	69 392	0.5
5051	METALS SERVICE CENTERS AND OFFICES.....	39	299 056	8.6		ELEC. APPLIANCES, HOUSEHOLD (CL 1400)			
5052	COAL AND OTHER MINERALS AND ORES..	498	2 864 939	82.0		WHOLESALE TRADE.....	8 805	9 581 092	100.0
5088	TRANSPORTATION EQUIP. SUPPLIES EXCEPT MOTOR VEHICLES.....	20	1 992	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	145	24 096	0.3
5153	GRAIN.....	212	208 887	6.0	5021	FURNITURE.....	50	7 858	0.1
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	17	2 671	0.1	5023	HOME FURNISHINGS.....	172	51 893	0.5
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	63	12 309	0.4	5031	LUMBER, PLYWOOD, AND MILLWORK.....	268	44 253	0.5
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	54	92 436	2.6	5039	CONSTRUCTION MATERIALS, N.E.C.....	95	11 138	0.1
5191	FARM SUPPLIES.....	83	2 391	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	58	20 015	0.2
	OTHER MINERALS AND ORES (CL 1250)				5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	55	8 029	0.1
	WHOLESALE TRADE.....	251	1 269 712	100.0	5051	METALS SERVICE CENTERS AND OFFICES.....	39	35 894	0.4
5039	CONSTRUCTION MATERIALS, N.E.C.....	11	1 727	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	834	298 165	3.1
5051	METALS SERVICE CENTERS AND OFFICES.....	52	514 586	40.5	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	2 577	8 072 623	84.3
5052	COAL AND OTHER MINERALS AND ORES..	106	537 280	42.3	5065	ELECTRONIC PARTS AND EQUIPMENT....	582	105 669	1.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	10	44 554	3.5	5072	HARDWARE.....	286	124 977	1.3
5153	GRAIN.....	28	90 789	7.2	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	496	64 515	0.7
5161	CHEMICALS AND ALLIED PRODUCTS....	8	5 491	0.4	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	94	30 888	0.3
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	32	75 264	5.9	5078	REFRIGERATION EQUIPMENT, SUPPLIES.	44	6 927	0.1
	ELEC. APPARATUS AND EQUIPMENT (CL 1300)				5081	COMMERCIAL MACHINES AND EQUIPMENT.	42	8 365	0.1
	WHOLESALE TRADE.....	13 463	14 637 173	100.0	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	383	21 045	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	46	9 924	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	43	6 253	0.1
					5085	INDUSTRIAL SUPPLIES.....	25	6 679	0.1
					5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	30	7 356	0.1

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	ELEC. APPLIANCES, HOUSEHOLD (CL 1400)--CON.					HARDWARE (CL 1600)--CON.			
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	61	15 459	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	446	146 757	2.0
5099	DURABLE GOODS, N.E.C.....	94	16 399	0.2	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	442	44 176	0.6
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	246	62 768	0.7	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	217	64 478	0.9
5133	PIECE GOODS.....	50	17 075	0.2	5065	ELECTRONIC PARTS AND EQUIPMENT.....	86	8 443	0.1
5141	GROCERIES, GENERAL LINE.....	325	34 906	0.4	5072	HARDWARE.....	4 672	5 247 771	72.2
5142	FROZEN FOODS.....	12	7 313	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	1 670	131 099	1.8
5146	FISH AND SEAFOOD.....	42	5 486	0.1	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	406	20 733	0.3
5147	MEAT AND MEAT PRODUCTS.....	15	5 886	0.1	5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	123	3 925	0.1
5153	GRAIN.....	37	53 667	0.6	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	118	12 479	0.2
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	93	35 448	0.4	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	791	62 042	0.9
5191	FARM SUPPLIES.....	510	18 430	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	562	93 432	1.3
5194	TOBACCO AND TOBACCO PRODUCTS.....	154	71 749	0.7	5085	INDUSTRIAL SUPPLIES.....	867	209 625	2.9
5199	NONDURABLE GOODS, N.E.C.....	354	241 900	2.5	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	57	7 248	0.1
	ELECTRONIC PARTS AND EQUIPMENT (CL 1500)				5099	DURABLE GOODS, N.E.C.....	93	44 554	0.6
	WHOLESALE TRADE.....	7 428	6 148 251	100.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	38	4 501	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	41	6 774	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	99	30 287	0.4
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	66	6 175	0.1	5141	GROCERIES, GENERAL LINE.....	298	74 288	1.0
5051	METALS SERVICE CENTERS AND OFFICES.....	33	13 980	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	71	10 664	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	605	79 458	1.3	5153	GRAIN.....	130	19 981	0.3
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	596	269 895	4.4	5161	CHEMICALS AND ALLIED PRODUCTS.....	162	28 693	0.4
5065	ELECTRONIC PARTS AND EQUIPMENT.....	5 295	5 548 039	90.2	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	416	37 695	0.5
5072	HARDWARE.....	73	22 401	0.4	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	166	20 284	0.3
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	102	6 512	0.1	5191	FARM SUPPLIES.....	2 026	153 577	2.1
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	110	7 229	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	57	5 765	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	13	4 462	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES.....	139	8 712	0.1
5085	INDUSTRIAL SUPPLIES.....	18	3 527	0.1	5199	NONDURABLE GOODS, N.E.C.....	418	394 261	5.4
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	23	5 342	0.1		PLUMBING, HEATING EQUIP. (HYDRO.) (CL 1700)			
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	33	5 855	0.1		WHOLESALE TRADE.....	10 411	7 627 663	100.0
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	18	5 106	0.1	5023	HOME FURNISHINGS.....	62	11 394	0.1
5099	DURABLE GOODS, N.E.C.....	61	7 326	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK.....	246	26 812	0.4
5141	GROCERIES, GENERAL LINE.....	15	3 852	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	208	37 904	0.5
5153	GRAIN.....	20	45 558	0.7	5051	METALS SERVICE CENTERS AND OFFICES.....	215	63 657	0.8
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	29	11 135	0.2	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	402	142 827	1.9
5199	NONDURABLE GOODS, N.E.C.....	78	72 381	1.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	132	30 099	0.4
	HARDWARE (CL 1600)				5065	ELECTRONIC PARTS AND EQUIPMENT.....	27	7 923	0.1
	WHOLESALE TRADE.....	18 053	7 273 176	100.0	5072	HARDWARE.....	523	246 992	3.2
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	1 144	58 796	0.8	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	6 293	6 539 343	85.7
5023	HOME FURNISHINGS.....	228	47 448	0.7	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	777	147 981	1.9
5031	LUMBER, PLYWOOD, AND MILLWORK.....	853	127 426	1.8	5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	147	9 875	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	692	102 716	1.4	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	327	15 369	0.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	106	16 834	0.2					

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	PLUMBING, HEATING EQUIP. (HYDRO.) (CL 1700)--CON.					REFRIGERATION EQUIPMENT, SUPPLIES (CL 1900)--CON.			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	230	31 784	0.4	5081	COMMERCIAL MACHINES AND EQUIPMENT.	210	37 827	3.2
5085	INDUSTRIAL SUPPLIES.....	325	121 175	1.6	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	12	694	0.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	96	13 368	0.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	44	1 685	0.1
5199	NONDURABLE GOODS, N.E.C.....	166	162 451	2.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	88	11 319	1.0
	WARM-AIR HEATING, COOLING EQUIP. (CL 1800)				5085	INDUSTRIAL SUPPLIES.....	57	4 814	0.4
	WHOLESALE TRADE.....	7 154	3 548 420	100.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	4	889	0.1
5023	HOME FURNISHINGS.....	30	3 902	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	7	1 128	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.....	60	6 383	0.2	5153	GRAIN.....	6	3 911	0.3
5039	CONSTRUCTION MATERIALS, N.E.C.....	141	18 993	0.5	5191	FARM SUPPLIES.....	6	927	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	22	2 592	0.1	5199	NONDURABLE GOODS, N.E.C.....	32	1 138	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	104	35 153	1.0		OFFICE MACHINES AND EQUIPMENT (CL 2000)			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	398	39 051	1.1		WHOLESALE TRADE.....	10 106	4 471 034	100.0
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	176	66 652	1.9	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	6	2 511	0.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	19	3 201	0.1	5021	FURNITURE.....	481	56 124	1.3
5072	HARDWARE.....	125	23 915	0.7	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	95	129 495	2.9
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	1 966	467 466	13.2	5051	METALS SERVICE CENTERS AND OFFICES.....	12	14 908	0.3
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	3 081	2 702 579	76.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	112	165 729	3.7
5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	486	109 204	3.1	5065	ELECTRONIC PARTS AND EQUIPMENT.....	26	3 390	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	19	3 947	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	7 341	3 899 455	87.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	74	8 311	0.2	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	19	2 383	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	90	8 776	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	96	17 566	0.4
5085	INDUSTRIAL SUPPLIES.....	132	29 815	0.8	5085	INDUSTRIAL SUPPLIES.....	36	6 481	0.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	25	2 347	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	60	7 062	0.2
5199	NONDURABLE GOODS, N.E.C.....	87	10 502	0.3	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	5	2 385	0.1
	REFRIGERATION EQUIPMENT, SUPPLIES (CL 1900)				5111	PRINTING AND WRITING PAPER.....	65	6 341	0.1
	WHOLESALE TRADE.....	3 261	1 186 614	100.0	5112	STATIONERY SUPPLIES.....	1 521	103 613	2.3
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	6	1 288	0.1	5133	PIECE GOODS.....	28	6 037	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	6	6 786	0.6	5153	GRAIN.....	10	15 554	0.3
5031	LUMBER, PLYWOOD, AND MILLWORK.....	3	1 880	0.2	5199	NONDURABLE GOODS, N.E.C.....	81	22 908	0.5
5039	CONSTRUCTION MATERIALS, N.E.C.....	21	1 160	0.1		RESTAURANT, HOTEL EQUIP., SUPPLIES (CL 2020)			
5051	METALS SERVICE CENTERS AND OFFICES.....	22	1 042	0.1		WHOLESALE TRADE.....	3 096	2 292 360	100.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	92	9 311	0.8	5021	FURNITURE.....	22	1 660	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	115	13 263	1.1	5023	HOME FURNISHINGS.....	24	1 872	0.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	15	4 086	0.3	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	11	1 959	0.1
5072	HARDWARE.....	34	1 847	0.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	10	1 825	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	278	49 248	4.2	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	27	1 708	0.1
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	997	169 327	14.3	5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	62	5 491	0.2
5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	1 175	861 936	72.6	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	2 120	2 122 076	92.6
					5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	79	6 143	0.3
					5085	INDUSTRIAL SUPPLIES.....	26	2 632	0.1

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
5086	RESTAURANT, HOTEL EQUIP., SUPPLIES (CL 2020)--CON.				5023	CONSTRUCTION, MINING MACH., EQUIP (CL 2100)--CON.			
5087	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	18	2 622	0.1	5039	HOME FURNISHINGS.....	16	5 590	0.1
5111	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	73	4 633	0.2	5051	CONSTRUCTION MATERIALS, N.E.C.....	41	8 313	0.1
5113	PRINTING AND WRITING PAPER.....	18	5 406	0.2	5052	METALS SERVICE CENTERS AND OFFICES.....	31	10 616	0.1
5141	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	185	40 990	1.8	5063	COAL AND OTHER MINERALS AND ORES..	44	53 259	0.5
5142	GROCERIES, GENERAL LINE.....	66	40 756	1.8		ELEC. APPARATUS AND EQUIP.,			
5142	FROZEN FOODS.....	12	3 296	0.1		WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	17	10 030	0.1
5144	POULTRY AND POULTRY PRODUCTS.....	18	1 728	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	25	7 347	0.1
5145	CONFECTIONERY.....	19	1 196	0.1	5072	HARDWARE.....	43	6 752	0.1
5147	MEAT AND MEAT PRODUCTS.....	5	1 493	0.1	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	4 432	10 665 839	95.8
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	96	28 624	1.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	678	156 001	1.4
5181	BEER AND ALE.....	37	1 737	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	428	118 814	1.1
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	12	3 840	0.2	5085	INDUSTRIAL SUPPLIES.....	114	20 758	0.2
5194	TOBACCO AND TOBACCO PRODUCTS.....	22	5 772	0.3	5153	GRAIN.....	8	10 132	0.1
	STORE MACHINES, FIXTURES (CL 2040)				5199	NONDURABLE GOODS, N.E.C.....	37	6 273	0.1
	WHOLESALE TRADE.....	3 458	1 319 533	100.0		FARM MACHINERY AND EQUIPMENT (CL 2200)			
5021	FURNITURE.....	31	1 401	0.1		WHOLESALE TRADE.....	17 149	12 889 894	100.0
5023	HOME FURNISHINGS.....	34	13 838	1.0	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	253	133 682	1.0
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	8	710	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	217	22 243	0.2
5063	ELEC. APPARATUS AND EQUIP.,				5014	TIRES AND TUBES.....	57	6 762	0.1
	WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	6	1 268	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	42	7 078	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	39	18 278	1.4	5051	METALS SERVICE CENTERS AND OFFICES.....	33	18 135	0.1
5072	HARDWARE.....	30	6 192	0.5	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	35	8 334	0.1
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	6	747	0.1	5072	HARDWARE.....	109	38 189	0.3
5078	REFRIGERATION EQUIPMENT, SUPPLIES.	59	5 497	0.4	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	437	154 260	1.2
5081	COMMERCIAL MACHINES AND EQUIPMENT.	2 178	1 044 491	79.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	12 806	12 104 658	93.9
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	105	12 971	1.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	276	53 241	0.4
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	8	1 470	0.1	5085	INDUSTRIAL SUPPLIES.....	72	15 704	0.1
5099	DURABLE GOODS, N.E.C.....	78	10 667	0.8	5153	GRAIN.....	338	40 783	0.3
5111	PRINTING AND WRITING PAPER.....	27	1 390	0.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	244	19 984	0.2
5112	STATIONERY SUPPLIES.....	108	5 809	0.4	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	96	13 923	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	22	2 187	0.2	5191	FARM SUPPLIES.....	1 642	156 456	1.2
5141	GROCERIES, GENERAL LINE.....	405	139 416	10.6	5199	NONDURABLE GOODS, N.E.C.....	185	62 622	0.5
5142	FROZEN FOODS.....	10	2 944	0.2		GARDEN MACHINERY AND EQUIPMENT (CL 2250)			
5143	DAIRY PRODUCTS.....	20	2 535	0.2		WHOLESALE TRADE.....	8 437	1 717 035	100.0
5145	CONFECTIONERY.....	46	2 491	0.2	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	145	7 306	0.4
5147	MEAT AND MEAT PRODUCTS.....	4	1 465	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	349	21 456	1.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	111	27 582	2.1	5014	TIRES AND TUBES.....	37	1 296	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	13	2 983	0.2	5023	HOME FURNISHINGS.....	17	4 248	0.2
5199	NONDURABLE GOODS, N.E.C.....	43	10 589	0.8	5039	CONSTRUCTION MATERIALS, N.E.C.....	34	1 014	0.1
	CONSTRUCTION, MINING MACH., EQUIP (CL 2100)				5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	104	25 881	1.5
	WHOLESALE TRADE.....	6 227	11 135 989	100.0					
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	93	23 146	0.2					
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	109	13 167	0.1					

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	GARDEN MACHINERY AND EQUIPMENT (CL 2250)--CON.					GENERAL PURPOSE INDUSTRIAL MACH. (CL 2320)--CON.			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	56	4 398	0.3	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	232	32 815	0.6
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	145	18 802	1.1	5031	LUMBER, PLYWOOD, AND MILLWORK....	16	5 241	0.1
5072	HARDWARE.....	334	106 060	6.2	5039	CONSTRUCTION MATERIALS, N.E.C.....	20	3 935	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	121	9 968	0.6	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	14	2 843	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	245	35 908	2.1	5051	METALS SERVICE CENTERS AND OFFICES.....	178	209 142	4.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	4 843	1 241 645	72.3	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	62	13 174	0.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	138	22 360	1.3	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	19	5 247	0.1
5085	INDUSTRIAL SUPPLIES.....	49	4 143	0.2	5065	ELECTRONIC PARTS AND EQUIPMENT....	14	2 796	0.1
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	24	1 350	0.1	5072	HARDWARE.....	194	34 696	0.7
5099	DURABLE GOODS, N.E.C.....	56	21 134	1.2	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	150	25 636	0.5
5153	GRAIN.....	85	4 012	0.2	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	29	4 805	0.1
5161	CHEMICALS AND ALLIED PRODUCTS....	14	1 153	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.	22	3 024	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	54	7 615	0.4	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	763	291 775	5.8
5191	FARM SUPPLIES.....	1 212	72 659	4.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	364	56 135	1.1
5199	NONDURABLE GOODS, N.E.C.....	248	99 688	5.8	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	4 258	3 488 816	68.9
	FOOD PROCESSING MACHINERY, EQUIP. (CL 2300)				5085	INDUSTRIAL SUPPLIES.....	942	169 108	3.3
	WHOLESALE TRADE.....	1 586	828 546	100.0	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	43	8 285	0.2
5072	HARDWARE.....	8	1 280	0.2	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	53	6 024	0.1
5078	REFRIGERATION EQUIPMENT, SUPPLIES.	25	1 349	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	12	4 448	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	224	23 029	2.8	5152	COTTON.....	8	6 961	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	31	2 822	0.3	5153	GRAIN.....	16	28 202	0.6
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	116	10 977	1.3	5161	CHEMICALS AND ALLIED PRODUCTS....	305	25 477	0.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	922	754 103	91.0	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	52	577 752	11.4
5085	INDUSTRIAL SUPPLIES.....	74	12 340	1.5	5191	FARM SUPPLIES.....	66	6 012	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	4	631	0.1	5199	NONDURABLE GOODS, N.E.C.....	66	15 872	0.3
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	14	2 404	0.3		METALWORKING MACHINERY, EQUIPMENT (CL 2340)			
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	14	583	0.1		WHOLESALE TRADE.....	3 933	2 859 377	100.0
5111	PRINTING AND WRITING PAPER.....	7	2 046	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	46	11 148	0.4
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	21	3 559	0.4	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	26	4 250	0.1
5141	GROCERIES, GENERAL LINE.....	7	852	0.1	5072	HARDWARE.....	148	18 710	0.7
5143	DAIRY PRODUCTS.....	17	2 667	0.3	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	46	4 481	0.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	12	1 692	0.2	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	37	2 502	0.1
5161	CHEMICALS AND ALLIED PRODUCTS....	19	2 604	0.3	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	49	11 411	0.4
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	6	1 527	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	2 621	2 600 660	91.0
5191	FARM SUPPLIES.....	8	674	0.1	5085	INDUSTRIAL SUPPLIES.....	828	194 892	6.8
5199	NONDURABLE GOODS, N.E.C.....	20	2 255	0.3	5199	NONDURABLE GOODS, N.E.C.....	28	2 398	0.1
	GENERAL PURPOSE INDUSTRIAL MACH. (CL 2320)								
	WHOLESALE TRADE.....	8 064	5 061 730	100.0					
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	58	23 730	0.5					

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	MATERIALS HANDLING EQUIPMENT (CL 2350)					OTHER INDUSTRIAL MACHINERY, EQUIP (CL 2380)--CON.			
	WHOLESALE TRADE.....	5 070	3 205 543	100.0	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	23	3 251	0.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	36	8 176	0.3	5072	HARDWARE.....	60	8 744	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	20	8 758	0.3	5078	REFRIGERATION EQUIPMENT, SUPPLIES.	43	2 910	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.	35	9 359	0.3	5081	COMMERCIAL MACHINES AND EQUIPMENT.	59	8 966	0.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	14	2 274	0.1	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	81	33 138	0.6
5051	METALS SERVICE CENTERS AND OFFICES.....	17	2 560	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	94	16 012	0.3
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	24	1 659	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	3 214	4 470 140	84.7
5072	HARDWARE.....	89	7 695	0.2	5085	INDUSTRIAL SUPPLIES.....	580	108 228	2.0
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	386	136 594	4.3	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	21	5 542	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	220	25 706	0.8	5099	DURABLE GOODS, N.E.C.....	57	13 407	0.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	3 010	2 799 757	87.3	5111	PRINTING AND WRITING PAPER.....	27	9 329	0.2
5085	INDUSTRIAL SUPPLIES.....	1 040	180 691	5.6	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	17	5 267	0.1
5093	SCRAP, WASTE MATERIALS.....	10	1 834	0.1	5153	GRAIN.....	37	263 940	5.0
5099	DURABLE GOODS, N.E.C.....	11	1 705	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	68	15 366	0.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	22	4 662	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	6	3 059	0.1
5199	NONDURABLE GOODS, N.E.C.....	38	8 540	0.3	5199	NONDURABLE GOODS, N.E.C.....	43	92 737	1.8
	OIL WELL, OIL REFINING MACH,EQUIP (CL 2370)					POWER TRANSMISSION EQUIPMENT (CL 2400)			
	WHOLESALE TRADE.....	2 242	3 316 466	100.0		WHOLESALE TRADE.....	3 488	2 668 597	100.0
5051	METALS SERVICE CENTERS AND OFFICES.....	119	98 073	3.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	19	1 675	0.1
5052	COAL AND OTHER MINERALS AND ORES.	32	2 969	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	58	22 311	0.8
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	10	3 102	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	67	11 548	0.4
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	8	3 522	0.1	5072	HARDWARE.....	44	4 360	0.2
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	23	2 717	0.1	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	54	5 963	0.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	11	3 047	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	79	5 089	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	1 634	3 162 676	95.4	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	427	80 962	3.0
5085	INDUSTRIAL SUPPLIES.....	133	32 391	1.0	5085	INDUSTRIAL SUPPLIES.....	2 665	2 527 932	94.7
5099	DURABLE GOODS, N.E.C.....	14	2 445	0.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	30	1 618	0.1
	OTHER INDUSTRIAL MACHINERY, EQUIP (CL 2380)				5199	NONDURABLE GOODS, N.E.C.....	12	2 879	0.1
	WHOLESALE TRADE.....	4 992	5 280 071	100.0		INDUSTRIAL VALVES, FITTINGS (CL 2420)			
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	76	22 617	0.4		WHOLESALE TRADE.....	5 186	2 924 989	100.0
5014	TIRES AND TUBES.....	25	2 987	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	27	2 345	0.1
5023	HOME FURNISHINGS.....	13	2 919	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	21	1 469	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.	13	2 798	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	427	306 862	10.5
5039	CONSTRUCTION MATERIALS, N.E.C.....	9	3 270	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	52	9 051	0.3
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	55	10 841	0.2	5072	HARDWARE.....	141	13 216	0.5
5051	METALS SERVICE CENTERS AND OFFICES.....	48	77 010	1.5	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	752	135 862	4.6
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	41	18 843	0.4	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	39	2 856	0.1

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	INDUSTRIAL VALVES, FITTINGS (CL 2420)--CON.					OTHER INDUSTRIAL SUPPLIES (CL 2450)--CON.			
5078	REFRIGERATION EQUIPMENT, SUPPLIES.	62	3 371	0.1	5064	ELECTRICAL APPLIANCES AND TV			
5082	CONSTRUCTION, MINING MACINERY AND EQUIPMENT.....	39	4 976	0.2	5072	AND RADIO SETS.....	20	5 051	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	58	5 969	0.2	5074	AND HARDWARE.....	466	114 626	1.8
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	978	190 842	6.5	5081	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	348	71 487	1.1
5085	INDUSTRIAL SUPPLIES.....	2 301	2 215 284	75.7	5082	COMMERCIAL MACHINES AND EQUIPMENT, CONSTRUCTION, MINING MACINERY AND EQUIPMENT.....	221	15 339	0.2
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	20	3 769	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	115	15 797	0.2
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	38	2 068	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	1 085	242 376	3.8
5099	DURABLE GOODS, N.E.C.....	40	4 340	0.1	5085	INDUSTRIAL SUPPLIES.....	5 580	5 163 698	80.4
5161	CHEMICALS AND ALLIED PRODUCTS.....	80	14 005	0.5	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	52	12 036	0.2
5191	FARM SUPPLIES.....	9	1 732	0.1	5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	51	3 814	0.1
5199	NONDURABLE GOODS, N.E.C.....	46	3 783	0.1	5099	DURABLE GOODS, N.E.C.....	57	5 303	0.1
	WELOING SUPPLIES (EXCLUDE GASES) (CL 2430)				5111	PRINTING AND WRITING PAPER.....	100	32 268	0.5
	WHOLESALE TRADE.....	3 367	1 326 072	100.0	5112	STATIONERY SUPPLIES.....	229	7 868	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	68	6 807	0.5	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	169	26 527	0.4
5051	METALS SERVICE CENTERS AND OFFICES.....	52	14 319	1.1	5145	CONFECTIONERY.....	27	5 952	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	14	2 148	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	33	292 987	4.6
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	10	1 238	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	209	44 208	0.7
5072	HARDWARE.....	113	14 109	1.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	12	4 906	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (MYORONICS).....	79	3 471	0.3	5199	NONDURABLE GOODS, N.E.C.....	112	22 821	0.4
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	47	2 976	0.2		DENTAL SUPPLIES (CL 2500)			
5082	CONSTRUCTION, MINING MACINERY AND EQUIPMENT.....	42	3 855	0.3		WHOLESALE TRADE.....	952	791 874	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	87	1 131	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT, PROFESSIONAL EQUIPMENT AND SUPPLIES.....	3	472	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	178	20 258	1.5	5086	INDUSTRIAL MACHINERY AND EQUIPMENT.....	923	788 174	99.5
5085	INDUSTRIAL SUPPLIES.....	1 882	1 116 107	84.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	7	2 563	0.3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	15	690	0.1		RELIGIOUS, SCHODL SUPPLIES (CL 2520)			
5093	SCRAP, WASTE MATERIALS.....	14	1 677	0.1		WHOLESALE TRADE.....	2 143	942 676	100.0
5161	CHEMICALS AND ALLIED PRODUCTS.....	573	121 238	9.1	5021	FURNITURE.....	50	4 983	0.5
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	15	10 799	0.8	5023	HOME FURNISHINGS.....	38	3 909	0.4
5191	FARM SUPPLIES.....	59	1 023	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	9	695	0.1
5199	NONDURABLE GOODS, N.E.C.....	30	1 575	0.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	66	6 241	0.7
	OTHER INDUSTRIAL SUPPLIES (CL 2450)				5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	6	720	0.1
	WHOLESALE TRADE.....	10 698	6 420 102	100.0	5051	METALS SERVICE CENTERS AND OFFICES.....	4	1 190	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	585	33 758	0.5	5081	COMMERCIAL MACHINES AND EQUIPMENT, INDUSTRIAL MACHINERY AND EQUIPMENT.....	74	3 393	0.4
5021	FURNITURE.....	58	10 740	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	4	1 790	0.2
5023	HOME FURNISHINGS.....	29	4 552	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	1 010	821 630	87.2
5039	CONSTRUCTION MATERIALS, N.E.C.....	27	4 890	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	31	2 427	0.3
5051	METALS SERVICE CENTERS AND OFFICES.....	309	174 475	2.7	5111	PRINTING AND WRITING PAPER.....	16	1 884	0.2
5052	COAL AND OTHER MINERALS AND ORES..	42	24 125	0.4	5112	STATIONERY SUPPLIES.....	136	6 207	0.7
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	79	41 201	0.6	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	37	3 575	0.4
					5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	193	33 129	3.5

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	RELIGIOUS, SCHOOL SUPPLIES (CL 2520)--CON.					OTHER PROFESSIONAL EQUIPMENT (CL 2580)--CON.			
5141	GROCERIES, GENERAL LINE.....	231	31 521	3.3	5085	INDUSTRIAL SUPPLIES.....	7	1 527	0.1
5142	FROZEN FOODS.....	5	1 001	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	1 468	1 572 995	98.1
5145	CONFECTIONERY.....	46	1 779	0.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	22	1 218	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	31	725	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	15	2 449	0.2
5194	TOBACCO AND TOBACCO PRODUCTS.....	26	2 698	0.3	5199	NONDURABLE GOODS, N.E.C.....	16	2 704	0.2
5199	NONDURABLE GOODS, N.E.C.....	68	10 107	1.1		BEAUTY, BARBER EQUIPMENT, SUPPLIES (CL 2600)			
	SURGICAL, MEDICAL, HOSPITAL EQUIP (CL 2530)					WHOLESALE TRADE.....	2 102	875 743	100.0
	WHOLESALE TRADE.....	3 825	4 449 074	100.0	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	17	825	0.1
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	46	6 285	0.1	5072	HARDWARE.....	10	3 106	0.4
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	6	2 604	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	27	3 325	0.4
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	12	5 462	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	1 992	859 334	98.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	27	4 183	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	19	782	0.1
5085	INDUSTRIAL SUPPLIES.....	125	11 635	0.3	5199	NONDURABLE GOODS, N.E.C.....	13	6 542	0.7
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	3 200	4 304 375	96.7		CUSTODIAL EQUIPMENT, SUPPLIES (CL 2620)			
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	236	97 983	2.2		WHOLESALE TRADE.....	3 279	1 199 949	100.0
5133	PIECE GOODS.....	10	2 342	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	25	2 113	0.2
5161	CHEMICALS AND ALLIED PRODUCTS.....	52	3 858	0.1	5021	FURNITURE.....	15	1 123	0.1
	OPTICAL, OPHTHALMIC GOODS (CL 2540)				5023	HOME FURNISHINGS.....	19	1 469	0.1
	WHOLESALE TRADE.....	1 678	1 103 379	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	9	933	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	13	3 032	0.3	5072	HARDWARE.....	12	966	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	9	1 308	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	70	10 102	0.8
5072	HARDWARE.....	15	3 244	0.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	35	3 897	0.3
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	5	1 259	0.1	5085	INDUSTRIAL SUPPLIES.....	31	2 107	0.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	1 530	1 082 519	98.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	43	3 131	0.3
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	17	6 913	0.6	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	1 994	977 301	81.4
5112	STATIONERY SUPPLIES.....	5	842	0.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	16	754	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	11	818	0.1	5093	SCRAP, WASTE MATERIALS.....	5	960	0.1
5133	PIECE GOODS.....	7	800	0.1	5111	PRINTING AND WRITING PAPER.....	55	10 763	0.9
	OTHER PROFESSIONAL EQUIPMENT (CL 2580)				5112	STATIONERY SUPPLIES.....	30	1 712	0.1
	WHOLESALE TRADE.....	1 679	1 603 815	100.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	500	129 513	10.8
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	3	1 313	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	8	1 028	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	10	2 404	0.1	5141	GROCERIES, GENERAL LINE.....	69	19 659	1.6
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	5	1 320	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	19	1 602	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	3	7 114	0.4	5161	CHEMICALS AND ALLIED PRODUCTS.....	198	17 286	1.4
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	23	5 189	0.3	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	14	5 718	0.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	18	1 446	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	13	1 439	0.1
					5198	PAINTS, VARNISHES, AND SUPPLIES.....	25	647	0.1
					5199	NONDURABLE GOODS, N.E.C.....	19	1 863	0.2
						LAUNDRY, DRY-CLEANING EQUIPMENT (CL 2640)			
						WHOLESALE TRADE.....	1 337	606 887	100.0

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	LAUNDRY, DRY-CLEANING EQUIPMENT (CL 2640)--CON.					AIRCRAFT, AERONAUTICAL EQUIPMENT (CL 2700)			
5023	HOME FURNISHINGS.....	8	1 173	0.2		WHOLESALE TRADE.....	1 472	2 488 921	100.0
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	10	1 409	0.2	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	13	2 417	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	18	1 058	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	19	110 134	4.4
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	18	3 748	0.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	22	2 662	0.1
5085	INDUSTRIAL SUPPLIES.....	5	1 035	0.2	5085	INDUSTRIAL SUPPLIES.....	20	1 820	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	13	1 674	0.3	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	5	4 683	0.2
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	829	527 137	86.9	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	1 230	2 286 650	91.9
5111	PRINTING AND WRITING PAPER.....	4	314	0.1	5099	DURABLE GOODS, N.E.C.....	37	6 654	0.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	102	5 487	0.9	5147	MEAT AND MEAT PRODUCTS.....	13	5 108	0.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	10	720	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	38	15 732	0.6
5141	GROCERIES, GENERAL LINE.....	30	2 261	0.4		MARINE MACHINERY, EQUIPMENT (CL 2720)			
5161	CHEMICALS AND ALLIED PRODUCTS.....	218	56 871	9.4		WHOLESALE TRADE.....	1 312	1 250 271	100.0
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	14	1 547	0.3	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	10	1 119	0.1
5191	FARM SUPPLIES.....	4	1 235	0.2	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	84	10 796	0.9
	OTHER SERVICE ESTABLISHMENT EQUIP. (CL 2670)				5031	LUMBER, PLYWOOD, AND MILLWORK.....	14	5 388	0.4
	WHOLESALE TRADE.....	2 183	931 848	100.0	5039	CONSTRUCTION MATERIALS, N.E.C.....	15	2 990	0.2
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	9	1 248	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	52	7 265	0.6
5023	HOME FURNISHINGS.....	5	535	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	9	1 698	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	26	4 293	0.5	5072	HARDWARE.....	6	1 048	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	28	9 220	1.0	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	22	7 450	0.6
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	16	820	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	12	4 156	0.3
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	22	1 863	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	73	8 001	0.6
5051	METALS SERVICE CENTERS AND OFFICES.....	10	3 239	0.3	5085	INDUSTRIAL SUPPLIES.....	43	33 324	2.7
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	16	4 122	0.4	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	766	951 050	76.1
5072	HARDWARE.....	14	3 346	0.4	5093	SCRAP, WASTE MATERIALS.....	3	1 650	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	28	9 974	1.1	5141	GROCERIES, GENERAL LINE.....	12	1 345	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	7	882	0.1	5142	FROZEN FOODS.....	3	1 260	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	13	4 942	0.5	5146	FISH AND SEAFOOD.....	48	2 375	0.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	13	1 778	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	11	3 186	0.3
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	37	7 457	0.8	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	15	1 348	0.1
5085	INDUSTRIAL SUPPLIES.....	59	12 610	1.4	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	35	198 247	15.9
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	27	4 068	0.4	5198	PAINTS, VARNISHES, AND SUPPLIES...	45	3 775	0.3
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	1 495	810 185	86.9		OTHER TRANSPORTATION EQUIPMENT (CL 2760)			
5099	DURABLE GOODS, N.E.C.....	45	2 935	0.3		WHOLESALE TRADE.....	304	166 924	100.0
5133	PIECE GOODS.....	108	22 978	2.5	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	11	6 669	4.0
5139	FOOTWEAR.....	34	3 093	0.3	5031	LUMBER, PLYWOOD, AND MILLWORK.....	4	1 979	1.2
5161	CHEMICALS AND ALLIED PRODUCTS.....	74	9 928	1.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	3	184	0.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	7	888	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	5	1 589	1.0
5199	NONDURABLE GOODS, N.E.C.....	20	2 957	0.3					

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER TRANSPORTATION EQUIPMENT (CL 2760)--CON.					JEWELRY AND PRECIOUS STONES (CL 2900)--CON.			
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	18	2 830	1.7	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	190	32 872	0.4
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	9	808	0.5	5194	TOBACCO AND TOBACCO PRODUCTS.....	238	49 154	0.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	39	8 495	5.1	5199	NONDURABLE GOODS, N.E.C.....	342	51 764	0.6
5085	INDUSTRIAL SUPPLIES.....	8	1 414	0.8		MUSICAL INSTRUMENTS (CL 3000)			
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	6	157	0.1		WHOLESALE TRADE.....	652	558 779	100.0
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	3	1 055	0.6	5051	METALS SERVICE CENTERS AND OFFICES.....	3	1 207	0.2
5088	TRANSPORTATION EQUIP. SUPPLIES EXCEPT MOTOR VEHICLES.....	178	138 850	83.2	5065	ELECTRONIC PARTS AND EQUIPMENT...	11	1 615	0.3
5093	SCRAP, WASTE MATERIALS.....	3	328	0.2	5099	DURABLE GOODS, N.E.C.....	579	547 048	97.9
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	3	1 706	1.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	14	3 878	0.7
5199	NONDURABLE GOODS, N.E.C.....	3	134	0.1	5141	GROCERIES, GENERAL LINE.....	15	3 390	0.6
	IRON AND STEEL SCRAP (CL 2800)				5199	NONDURABLE GOODS, N.E.C.....	16	646	0.1
	WHOLESALE TRADE.....	5 397	5 510 877	100.0		FOREST PRODS., EXCEPT LUMBER (CL 3020)			
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	202	9 032	0.2		WHOLESALE TRADE.....	1 683	3 047 207	100.0
5051	METALS SERVICE CENTERS AND OFFICES.....	346	120 938	2.2	5031	LUMBER, PLYWOOD, AND MILLWORK....	175	139 451	4.6
5052	COAL AND OTHER MINERALS AND ORES..	34	6 852	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	39	2 888	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	12	9 616	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	35	59 299	1.9
5093	SCRAP, WASTE MATERIALS.....	4 688	5 354 356	97.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	11	14 332	0.5
	WASTE AND SECONDARY MATERIALS (CL 2820)				5099	DURABLE GOODS, N.E.C.....	1 264	2 573 253	84.4
	WHOLESALE TRADE.....	5 901	4 223 237	100.0	5146	FISH AND SEAFOOD.....	52	86 851	2.9
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	71	2 689	0.1	5153	GRAIN.....	31	148 619	4.9
5039	CONSTRUCTION MATERIALS, N.E.C.....	13	2 829	0.1	5161	CHEMICALS AND ALLIED PRODUCTS....	7	1 697	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	180	52 685	1.2	5199	NONDURABLE GOODS, N.E.C.....	18	17 244	0.6
5052	COAL AND OTHER MINERALS AND ORES..	35	13 835	0.3		OTHER DURABLE GOODS (CL 3030)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	11	5 349	0.1		WHOLESALE TRADE.....	3 792	3 370 795	100.0
5093	SCRAP, WASTE MATERIALS.....	5 434	4 124 854	97.7	5031	LUMBER, PLYWOOD, AND MILLWORK....	38	2 441	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	12	2 795	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	14	2 059	0.1
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	27	3 878	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	25	2 434	0.1
	JEWELRY AND PRECIOUS STONES (CL 2900)				5042	TOYS AND HOBBY GOODS AND SUPPLIES.	43	2 753	0.1
	WHOLESALE TRADE.....	5 588	9 198 611	100.0	5051	METALS SERVICE CENTERS AND OFFICES.....	30	8 046	0.2
5023	HOME FURNISHINGS.....	76	16 284	0.2	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	67	12 955	0.4
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	65	6 379	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	135	30 069	0.9
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	89	7 926	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT...	62	4 593	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	36	419 085	4.6	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	4	1 963	0.1
5052	COAL AND OTHER MINERALS AND ORES..	46	42 838	0.5	5081	COMMERCIAL MACHINES AND EQUIPMENT.	15	4 619	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	158	40 149	0.4	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	11	4 221	0.1
5065	ELECTRONIC PARTS AND EQUIPMENT....	52	20 373	0.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	34	16 550	0.5
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	3 853	8 471 072	92.1	5085	INDUSTRIAL SUPPLIES.....	65	10 112	0.3
					5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	37	3 323	0.1
					5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	56	5 883	0.2

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*
	OTHER DURABLE GOODS (CL 3030)--CON.					INDUST, PERSONAL SERVICE PAPER (CL 3300)			
5099	DURABLE GOODS, N.E.C.....	2 669	3 180 414	94.4		WHOLESALE TRADE.....	7 162	6 652 502	100.0
5112	STATIONERY SUPPLIES.....	23	5 543	0.2					
5133	PIECE GOODS.....	16	3 385	0.1	5023	HOME FURNISHINGS.....	31	4 725	0.1
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	43	2 841	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	26	4 603	0.1
5139	FOOTWEAR.....	23	2 732	0.1	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	42	3 398	0.1
5141	GROCERIES, GENERAL LINE.....	43	27 057	0.8	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	13	4 827	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	16	1 698	0.1		COMMERCIAL MACHINES AND EQUIPMENT.....	136	17 888	0.3
5194	TOBACCO AND TOBACCO PRODUCTS.....	31	5 058	0.2					
5199	NONDURABLE GOODS, N.E.C.....	132	20 006	0.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	41	14 121	0.2
	PRINTING AND WRITING PAPER (CL 3100)				5085	INDUSTRIAL SUPPLIES.....	80	42 904	0.6
	WHOLESALE TRADE.....	3 506	5 651 470	100.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	40	5 003	0.1
5021	FURNITURE.....	196	18 871	0.3	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	117	19 964	0.3
5039	CONSTRUCTION MATERIALS, N.E.C.....	10	3 687	0.1	5093	SCRAP, WASTE MATERIALS.....	31	5 549	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	113	8 593	0.2	5099	DURABLE GOODS, N.E.C.....	50	10 554	0.2
5085	INDUSTRIAL SUPPLIES.....	29	5 031	0.1	5111	PRINTING AND WRITING PAPER.....	405	553 506	8.3
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	25	5 602	0.1	5112	STATIONERY SUPPLIES.....	358	29 016	0.4
5093	SCRAP, WASTE MATERIALS.....	16	3 788	0.1					
5099	DURABLE GOODS, N.E.C.....	43	9 866	0.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	3 003	4 678 126	70.3
5111	PRINTING AND WRITING PAPER.....	1 123	5 016 496	88.8	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	40	7 769	0.1
5112	STATIONERY SUPPLIES.....	1 275	147 715	2.6	5133	PIECE GOODS.....	29	5 716	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	442	390 589	6.9	5141	GROCERIES, GENERAL LINE.....	1 252	897 221	13.5
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	64	4 389	0.1	5142	FROZEN FOODS.....	99	50 177	0.8
5141	GROCERIES, GENERAL LINE.....	47	22 557	0.4	5143	DAIRY PRODUCTS.....	62	15 047	0.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	11	4 324	0.1	5144	POULTRY AND POULTRY PRODUCTS.....	32	10 125	0.2
5199	NONDURABLE GOODS, N.E.C.....	38	3 750	0.1	5145	CONFECTIONERY.....	96	12 394	0.2
	STATIONERY SUPPLIES (CL 3200)				5147	MEAT AND MEAT PRODUCTS.....	45	9 352	0.1
	WHOLESALE TRADE.....	9 132	3 557 374	100.0	5148	FRESH FRUITS AND VEGETABLES.....	62	5 886	0.1
5021	FURNITURE.....	651	179 949	5.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	430	139 193	2.1
5023	HOME FURNISHINGS.....	93	18 989	0.5	5161	CHEMICALS AND ALLIED PRODUCTS.....	107	12 534	0.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	31	2 057	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	221	52 442	0.8
5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	114	13 944	0.4	5199	NONDURABLE GOODS, N.E.C.....	71	24 277	0.4
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	31	2 153	0.1		PHARMACEUTICALS, COSMETICS, ETC. (CL 3400)			
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	40	2 409	0.1		WHOLESALE TRADE.....	6 496	10 189 037	100.0
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	1 102	119 297	3.4	5023	HOME FURNISHINGS.....	102	57 012	0.6
5085	INDUSTRIAL SUPPLIES.....	21	3 933	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	11	6 452	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	44	11 217	0.3	5072	HAIRDWARE.....	40	18 794	0.2
5111	PRINTING AND WRITING PAPER.....	285	140 873	4.0	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	12	5 273	0.1
5112	STATIONERY SUPPLIES.....	4 869	2 788 307	78.4	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	161	25 069	0.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	309	60 826	1.7	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	52	5 848	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	251	45 162	1.3	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	38	10 447	0.1
5141	GROCERIES, GENERAL LINE.....	425	36 001	1.0	5099	DURABLE GOODS, N.E.C.....	53	7 492	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	38	4 618	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	2 925	9 090 178	89.2
5161	CHEMICALS AND ALLIED PRODUCTS.....	20	3 438	0.1	5141	GROCERIES, GENERAL LINE.....	1 134	526 114	5.2
5194	TOBACCO AND TOBACCO PRODUCTS.....	219	25 768	0.7	5142	FROZEN FOODS.....	18	15 822	0.2
5199	NONDURABLE GOODS, N.E.C.....	315	84 323	2.4	5145	CONFECTIONERY.....	133	10 018	0.1
					5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	232	35 702	0.4

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	PHARMACEUTICALS, COSMETICS, ETC. (CL 3400)--CON.					MEN'S, BOYS' CLOTHING, FURNISHING (CL 3700)			
5161	CHEMICALS AND ALLIED PRODUCTS.....	60	31 019	0.3		WHOLESALE TRADE.....	3 544	2 933 996	100.0
5191	FARM SUPPLIES.....	178	9 719	0.1	5023	HOME FURNISHINGS.....	107	31 286	1.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	697	182 290	1.8	5039	CONSTRUCTION MATERIALS, N.E.C.....	11	1 705	0.1
5199	NONDURABLE GOODS, N.E.C.....	212	113 561	1.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	97	16 161	0.6
	PIECE GOODS (CL 3500)				5051	METALS SERVICE CENTERS AND OFFICES.....	8	7 057	0.2
	WHOLESALE TRADE.....	4 164	7 562 666	100.0	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	54	7 763	0.3
5023	HOME FURNISHINGS.....	63	9 460	0.1	5072	HARDWARE.....	31	3 940	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	22	53 959	0.7	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	22	3 249	0.1
5085	INDUSTRIAL SUPPLIES.....	11	6 304	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	81	17 449	0.6
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	33	4 918	0.1	5133	PIECE GOODS.....	91	60 914	2.1
5088	TRANSPORTATION EQUIP. SUPPLIES EXCEPT MOTOR VEHICLES.....	27	5 144	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	1 706	2 417 523	82.4
5133	PIECE GOODS.....	3 258	6 739 869	89.1	5139	FOOTWEAR.....	89	19 816	0.7
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	127	30 009	0.4	5153	GRAIN.....	37	42 923	1.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	5	5 202	0.1	5191	FARM SUPPLIES.....	262	11 387	0.4
5153	GRAIN.....	45	358 705	4.7	5199	NONDURABLE GOODS, N.E.C.....	218	63 524	2.2
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	28	9 579	0.1		WOMEN'S, GIRLS', INFANTS' CLOTHES (CL 3800)			
5161	CHEMICALS AND ALLIED PRODUCTS.....	34	14 303	0.2		WHOLESALE TRADE.....	4 660	4 516 990	100.0
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	40	179 242	2.4	5023	HOME FURNISHINGS.....	81	22 149	0.5
5199	NONDURABLE GOODS, N.E.C.....	80	83 453	1.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	57	3 056	0.1
	NOTIONS AND OTHER DRY GOODS (CL 3600)				5042	TOYS AND HOBBY GOODS AND SUPPLIES, ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	46	5 456	0.1
	WHOLESALE TRADE.....	2 551	1 508 627	100.0	5064	INDUSTRIAL SUPPLIES.....	93	9 527	0.2
5023	HOME FURNISHINGS.....	66	7 446	0.5	5085	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	15	3 637	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	25	2 341	0.2	5122	PIECE GOODS.....	98	26 552	0.6
5042	TOYS AND HOBBY GOODS AND SUPPLIES, ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	108	10 217	0.7	5133	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	105	40 183	0.9
5063	HARDWARE.....	5	2 054	0.1	5136	FOOTWEAR.....	677	294 445	6.5
5072		20	7 115	0.5	5139	FOOTWEAR.....	92	33 075	0.7
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	6	3 009	0.2	5153	GRAIN.....	19	18 807	0.4
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	14	10 397	0.7	5191	FARM SUPPLIES.....	137	6 164	0.1
5112	STATIONERY SUPPLIES.....	22	1 122	0.1	5199	NONDURABLE GOODS, N.E.C.....	249	97 767	2.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	252	58 268	3.9		FOOTWEAR (CL 3900)			
5133	PIECE GOODS.....	181	36 454	2.4		WHOLESALE TRADE.....	2 256	2 294 358	100.0
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	105	8 432	0.6	5023	HOME FURNISHINGS.....	26	5 678	0.2
5139	FOOTWEAR.....	39	6 291	0.4	5039	CONSTRUCTION MATERIALS, N.E.C.....	9	1 598	0.1
5142	FROZEN FOODS.....	10	7 092	0.5	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	145	29 200	1.3
5145	CONFECTIONERY.....	36	1 180	0.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES, INDUSTRIAL SUPPLIES.....	30	2 115	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	24	4 084	0.3	5085	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	12	1 522	0.1
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	11	985	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	72	13 256	0.6
5194	TOBACCO AND TOBACCO PRODUCTS.....	144	31 925	2.1	5133	PIECE GOODS.....	66	23 284	1.0
5199	NONDURABLE GOODS, N.E.C.....	170	67 403	4.5	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	226	35 361	1.5
					5139	FOOTWEAR.....	888	2 098 471	91.5
					5153	GRAIN.....	10	3 803	0.2
					5191	FARM SUPPLIES.....	273	4 837	0.2

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*
	FOOTWEAR (CL 3900)--CON.					CONFECTIONERY (CL 4300)--CON.			
5199	NONDURABLE GOODS, N.E.C.....	160	42 462	1.9	5113	INDUSTRIAL AND PERSONAL SERVICE			
	FROZEN FOODS (CL 4000)				5122	PAPER.....	57	9 173	0.2
	WHOLESALE TRADE.....	7 735	11 791 692	100.0		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	97	30 488	0.7
5051	METALS SERVICE CENTERS AND OFFICES.....	8	6 883	0.1	5141	GROCERIES, GENERAL LINE.....	1 972	1 039 194	22.7
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	17	8 919	0.1	5142	FROZEN FOODS.....	71	9 708	0.2
5099	DURABLE GOODS, N.E.C.....	55	31 812	0.3	5143	DAIRY PRODUCTS.....	169	14 491	0.3
5113	INDUSTRIAL AND PERSONAL SERVICE				5144	POULTRY AND POULTRY PRODUCTS.....	30	2 709	0.1
	PAPER.....	36	25 400	0.2	5145	CONFECTIONERY.....	2 027	1 960 170	42.8
5133	PIECE GOODS.....	38	9 937	0.1	5147	MEAT AND MEAT PRODUCTS.....	81	33 472	0.7
5141	GROCERIES, GENERAL LINE.....	1 989	3 448 360	29.2	5148	FRESH FRUITS AND VEGETABLES.....	98	6 172	0.1
5142	FROZEN FOODS.....	2 032	6 298 596	53.4	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	835	228 495	5.0
5143	DAIRY PRODUCTS.....	323	147 568	1.3		BEER AND ALE.....	69	8 678	0.2
5144	POULTRY AND POULTRY PRODUCTS.....	298	189 820	1.6	5194	TOBACCO AND TOBACCO PRODUCTS.....	1 567	1 084 232	23.7
5146	FISH AND SEAFOOD.....	258	142 580	1.2	5199	NONDURABLE GOODS, N.E.C.....	107	25 549	0.6
5147	MEAT AND MEAT PRODUCTS.....	978	434 320	3.7		FISH, SEAFOOD (NOT CANNED, FROZEN) (CL 4400)			
5148	FRESH FRUITS AND VEGETABLES.....	509	313 368	2.7		WHOLESALE TRADE.....	2 649	3 434 300	100.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	799	665 369	5.6	5141	GROCERIES, GENERAL LINE.....	274	79 506	2.3
5153	GRAIN.....	18	14 908	0.1	5142	FROZEN FOODS.....	127	92 569	2.7
5161	CHEMICALS AND ALLIED PRODUCTS.....	10	6 067	0.1	5143	DAIRY PRODUCTS.....	26	1 940	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	119	18 962	0.2	5144	POULTRY AND POULTRY PRODUCTS.....	68	13 214	0.4
5199	NONDURABLE GOODS, N.E.C.....	9	10 739	0.1	5146	FISH AND SEAFOOD.....	1 735	3 036 385	88.4
	DAIRY PRODUCTS (CL 4100)				5147	MEAT AND MEAT PRODUCTS.....	230	100 425	2.9
	WHOLESALE TRADE.....	8 049	10 555 351	100.0	5148	FRESH FRUITS AND VEGETABLES.....	43	4 251	0.1
5141	GROCERIES, GENERAL LINE.....	2 015	2 216 269	21.0	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	98	103 774	3.0
5142	FROZEN FOODS.....	363	152 777	1.4		MEAT, MEAT PROD. (EXC. CANNED, FROZEN) (CL 4500)			
5143	DAIRY PRODUCTS.....	2 842	7 295 314	69.1		WHOLESALE TRADE.....	7 209	19 847 132	100.0
5144	POULTRY AND POULTRY PRODUCTS.....	317	113 169	1.1	5141	GROCERIES, GENERAL LINE.....	1 229	3 296 997	16.6
5147	MEAT AND MEAT PRODUCTS.....	1 075	356 784	3.4	5142	FROZEN FOODS.....	178	103 831	0.5
5148	FRESH FRUITS AND VEGETABLES.....	188	24 746	0.2	5143	DAIRY PRODUCTS.....	252	184 768	0.9
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	766	356 855	3.4	5144	POULTRY AND POULTRY PRODUCTS.....	240	248 735	1.3
5191	FARM SUPPLIES.....	133	5 912	0.1	5145	CONFECTIONERY.....	121	11 506	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	116	16 443	0.2	5146	FISH AND SEAFOOD.....	80	18 311	0.1
	POULTRY AND POULTRY PRODUCTS (CL 4200)				5147	MEAT AND MEAT PRODUCTS.....	4 443	15 636 784	78.8
	WHOLESALE TRADE.....	5 068	5 944 451	100.0	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	324	293 689	1.5
5141	GROCERIES, GENERAL LINE.....	810	452 295	7.6	5194	TOBACCO AND TOBACCO PRODUCTS.....	89	14 182	0.1
5142	FROZEN FOODS.....	169	91 146	1.5	5199	NONDURABLE GOODS, N.E.C.....	16	17 026	0.1
5143	DAIRY PRODUCTS.....	335	59 280	1.0		FRESH FRUITS AND VEGETABLES (CL 4600)			
5144	POULTRY AND POULTRY PRODUCTS.....	1 746	4 811 540	80.9		WHOLESALE TRADE.....	7 287	12 795 501	100.0
5147	MEAT AND MEAT PRODUCTS.....	1 076	392 512	6.6	5141	GROCERIES, GENERAL LINE.....	1 087	1 281 684	10.0
5148	FRESH FRUITS AND VEGETABLES.....	257	28 460	0.5	5142	FROZEN FOODS.....	157	133 887	1.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	256	41 678	0.7	5143	DAIRY PRODUCTS.....	68	11 115	0.1
5191	FARM SUPPLIES.....	271	52 108	0.9	5144	POULTRY AND POULTRY PRODUCTS.....	75	10 579	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	34	7 026	0.1	5145	CONFECTIONERY.....	56	10 117	0.1
	CONFECTIONERY (CL 4300)				5146	FISH AND SEAFOOD.....	65	8 232	0.1
	WHOLESALE TRADE.....	7 434	4 576 111	100.0	5147	MEAT AND MEAT PRODUCTS.....	165	70 044	0.5
5023	HOME FURNISHINGS.....	29	12 938	0.3	5148	FRESH FRUITS AND VEGETABLES.....	5 033	11 098 270	86.7
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	18	99 215	2.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	292	81 892	0.6
					5161	CHEMICALS AND ALLIED PRODUCTS.....	16	10 994	0.1
					5191	FARM SUPPLIES.....	136	59 967	0.5

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977 - Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	COFFEE, TEA, AND SPICES (CL 4700)					FOOD, BEVERAGE BASIC MATERIALS (CL 4740)			
	WHOLESALE TRADE.....	5 461	7 608 688	100.0		WHOLESALE TRADE.....	1 415	1 121 203	100.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	18	99 110	1.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	24	149 350	13.3
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	12	9 495	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	23	5 695	0.5
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	19	8 756	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	7	1 272	0.1
5141	GROCERIES, GENERAL LINE.....	2 511	2 043 367	26.9	5141	GROCERIES, GENERAL LINE.....	507	233 972	20.9
5142	FROZEN FOODS.....	145	40 444	0.5	5142	FROZEN FOODS.....	16	3 053	0.3
5143	DAIRY PRODUCTS.....	108	6 751	0.1	5143	DAIRY PRODUCTS.....	22	1 909	0.2
5144	POULTRY AND POULTRY PRODUCTS.....	41	4 513	0.1	5144	POULTRY AND POULTRY PRODUCTS.....	12	653	0.1
5145	CONFECTIONERY.....	127	7 980	0.1	5145	CONFECTIONERY.....	26	1 674	0.1
5147	MEAT AND MEAT PRODUCTS.....	138	29 042	0.4	5147	MEAT AND MEAT PRODUCTS.....	49	5 395	0.5
5148	FRESH FRUITS AND VEGETABLES.....	90	8 443	0.1	5148	FRESH FRUITS AND VEGETABLES.....	9	3 632	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	1 773	5 284 979	69.5	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	426	633 431	56.5
5191	FARM SUPPLIES.....	79	12 041	0.2	5153	GRAIN.....	9	13 424	1.2
5194	TOBACCO AND TOBACCO PRODUCTS.....	258	35 600	0.5	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	7	1 885	0.2
5199	NONDURABLE GOODS, N.E.C.....	16	4 161	0.1	5181	BEER AND ALE.....	7	1 120	0.1
	BREAD AND BAKED GOODS (CL 4720)				5191	FARM SUPPLIES.....	98	14 582	1.3
	WHOLESALE TRADE.....	3 138	1 452 113	100.0	5194	TOBACCO AND TOBACCO PRODUCTS.....	128	36 029	3.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	10	815	0.1	5199	NONDURABLE GOODS, N.E.C.....	27	12 486	1.1
5141	GROCERIES, GENERAL LINE.....	1 064	631 644	43.5		OTHER GROCERY SPECIALTIES (CL 4750)			
5142	FROZEN FOODS.....	94	22 587	1.6		WHOLESALE TRADE.....	11 295	15 213 580	100.0
5143	DAIRY PRODUCTS.....	131	15 002	1.0	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	43	10 849	0.1
5144	POULTRY AND POULTRY PRODUCTS.....	46	4 064	0.3	5051	METALS SERVICE CENTERS AND OFFICES.....	25	64 327	0.4
5145	CONFECTIONERY.....	159	25 313	1.7	5052	COAL AND OTHER MINERALS AND ORES..	38	19 099	0.1
5147	MEAT AND MEAT PRODUCTS.....	143	7 919	0.5	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	24	100 868	0.7
5148	FRESH FRUITS AND VEGETABLES.....	45	2 030	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	20	19 721	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	1 261	735 658	50.7	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	74	42 313	0.3
5194	TOBACCO AND TOBACCO PRODUCTS.....	50	4 009	0.3	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	91	98 002	0.6
	CANNED FOODS (CL 4730)				5141	GROCERIES, GENERAL LINE.....	2 604	7 525 544	49.5
	WHOLESALE TRADE.....	6 846	13 939 321	100.0	5142	FROZEN FOODS.....	309	249 097	1.6
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	18	18 922	0.1	5143	DAIRY PRODUCTS.....	298	82 190	0.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	20	247 550	1.8	5144	POULTRY AND POULTRY PRODUCTS.....	133	41 003	0.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	43	11 308	0.1	5145	CONFECTIONERY.....	222	50 597	0.3
5141	GROCERIES, GENERAL LINE.....	2 644	8 739 408	62.7	5146	FISH AND SEAFOOD.....	90	31 641	0.2
5142	FROZEN FOODS.....	279	226 235	1.6	5147	MEAT AND MEAT PRODUCTS.....	385	109 014	0.7
5143	DAIRY PRODUCTS.....	216	79 326	0.6	5148	FRESH FRUITS AND VEGETABLES.....	303	82 188	0.5
5144	POULTRY AND POULTRY PRODUCTS.....	96	29 737	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	4 560	6 104 458	40.1
5145	CONFECTIONERY.....	124	18 700	0.1	5153	GRAIN.....	56	68 787	0.5
5146	FISH AND SEAFOOD.....	100	7 945	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	38	48 759	0.3
5147	MEAT AND MEAT PRODUCTS.....	452	177 484	1.3	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	66	28 826	0.2
5148	FRESH FRUITS AND VEGETABLES.....	289	131 333	0.9	5181	BEER AND ALE.....	602	59 343	0.4
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	1 989	4 074 165	29.2	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	135	18 008	0.1
5153	GRAIN.....	20	16 172	0.1	5191	FARM SUPPLIES.....	420	31 644	0.2
5191	FARM SUPPLIES.....	105	9 565	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	315	117 383	0.8
5194	TOBACCO AND TOBACCO PRODUCTS.....	288	119 801	0.9	5199	NONDURABLE GOODS, N.E.C.....	128	52 286	0.3
5199	NONDURABLE GOODS, N.E.C.....	30	9 430	0.1					

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	COTTON (CL 4800)					WOOL, WOOL TOPS, MOHAIR (CL 5140)			
	WHOLESALE TRADE.....	571	5 917 477	100.0		WHOLESALE TRADE.....	236	316 321	100.0
5051	METALS SERVICE CENTERS AND OFFICES.....	13	51 542	0.9	5051	METALS SERVICE CENTERS AND OFFICES.....	5	801	0.3
5133	PIECE GOODS.....	44	9 674	0.2	5133	PIECE GOODS.....	18	5 614	1.8
5152	COTTON.....	385	5 749 312	97.2	5154	LIVESTOCK.....	15	382	0.1
5153	GRAIN.....	102	100 934	1.7	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	172	306 705	97.0
5191	FARM SUPPLIES.....	16	3 629	0.1	5191	FARM SUPPLIES.....	8	1 515	0.5
	GRAIN AND BEANS (CL 4900)				5199	NONOURABLE GOODS, N.E.C.....	4	1 210	0.4
	WHOLESALE TRADE.....	11 424	64 497 735	100.0		OTHER FARM PRODUCTS (INEDIBLE) (CL 5160)			
5031	LUMBER, PLYWOOD, AND MILLWORK.....	34	52 925	0.1		WHOLESALE TRADE.....	2 018	2 609 684	100.0
5051	METALS SERVICE CENTERS AND OFFICES.....	15	78 683	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	19	109 975	4.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	22	742 707	1.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	9	23 561	0.9
5099	DURABLE GOODS, N.E.C.....	61	67 200	0.1	5133	PIECE GOODS.....	27	6 756	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	47	36 646	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	24	55 738	2.1
5152	COTTON.....	51	54 840	0.1	5152	COTTON.....	7	2 224	0.1
5153	GRAIN.....	8 772	60 438 183	93.7	5153	GRAIN.....	552	451 748	17.3
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	90	1 616 186	2.5	5154	LIVESTOCK.....	69	19 635	0.8
5191	FARM SUPPLIES.....	1 769	789 536	1.2	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	558	1 865 929	71.5
5199	NONDURABLE GOODS, N.E.C.....	29	493 243	0.8	5161	CHEMICALS AND ALLIED PRODUCTS.....	23	4 598	0.2
	LIVESTOCK (EXCLUDE HORSES, MULES) (CL 5000)				5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	52	5 969	0.2
	WHOLESALE TRADE.....	2 301	5 884 473	100.0	5191	FARM SUPPLIES.....	582	51 615	2.0
5099	DURABLE GOODS, N.E.C.....	30	4 478	0.1	5199	NONOURABLE GOODS, N.E.C.....	42	8 794	0.3
5153	GRAIN.....	198	53 503	0.9		CHEMICALS AND ALLIED PRODUCTS (CL 5200)			
5154	LIVESTOCK.....	1 782	5 786 355	98.3		WHOLESALE TRADE.....	9 472	9 903 954	100.0
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	51	7 700	0.1	5023	HOME FURNISHINGS.....	72	12 914	0.1
5191	FARM SUPPLIES.....	181	27 222	0.5	5031	LUMBER, PLYWOOD, AND MILLWORK.....	139	18 846	0.2
	HIDES, SKINS, AND PELTS (CL 5100)				5039	CONSTRUCTION MATERIALS, N.E.C.....	225	31 414	0.3
	WHOLESALE TRADE.....	671	1 820 423	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	44	13 263	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	32	5 468	0.3	5051	METALS SERVICE CENTERS AND OFFICES.....	88	130 201	1.3
5093	SCRAP, WASTE MATERIALS.....	34	3 229	0.2	5052	COAL AND OTHER MINERALS AND ORES.....	36	6 338	0.1
5147	MEAT AND MEAT PRODUCTS.....	25	14 053	0.8	5072	HAIRWARE.....	108	43 475	0.4
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	12	4 138	0.2	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	218	7 235	0.1
5154	LIVESTOCK.....	45	11 703	0.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	213	138 200	1.4
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	478	1 777 785	97.7	5085	INDUSTRIAL SUPPLIES.....	163	24 431	0.2
5199	NONOURABLE GOODS, N.E.C.....	7	1 335	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	98	23 798	0.2
	LEAF TOBACCO (CL 5130)				5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	91	23 623	0.2
	WHOLESALE TRADE.....	211	1 313 988	100.0	5111	PRINTING AND WRITING PAPER.....	43	13 987	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	4	1 897	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	260	42 184	0.4
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	196	1 311 623	99.8	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	70	32 595	0.3
					5141	GROCERIES, GENERAL LINE.....	746	574 494	5.8
					5142	FROZEN FOODS.....	38	8 138	0.1
					5147	MEAT AND MEAT PRODUCTS.....	29	9 643	0.1
					5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	244	53 706	0.5

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	CHEMICALS AND ALLIED PRODUCTS (CL 5200)--CDN.					INDUSTRIAL GASES (CL 5270)--CON.			
5153	GRAIN.....	1 219	817 058	8.2	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	10	514	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	4 139	7 081 329	71.5	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	38	815	0.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	35	7 469	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	57	8 169	0.9
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	128	565 435	5.7	5085	INDUSTRIAL SUPPLIES.....	1 309	355 955	38.5
5191	FARM SUPPLIES.....	277	68 244	0.7	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	17	1 233	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	49	7 517	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	16	606	0.1
5198	PAINTS, VARNISHES, AND SUPPLIES.....	85	13 344	0.1	5099	DURABLE GOODS, N.E.C.....	27	2 363	0.3
5199	NONDURABLE GOODS, N.E.C.....	107	88 576	0.9	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	7	1 990	0.2
	PLASTICS AND PLASTICS MATERIALS (CL 5250)				5133	PIECE GOODS.....	31	5 189	0.6
	WHOLESALE TRADE.....	1 877	1 590 385	100.0	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	21	1 845	0.2
5023	HOME FURNISHINGS.....	44	12 548	0.8	5161	CHEMICALS AND ALLIED PRODUCTS.....	1 066	530 344	57.4
5031	LUMBER, PLYWOOD, AND MILLWORK.....	73	14 415	0.9	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	7	2 064	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.....	70	12 406	0.8		PETROLEUM AND PETROLEUM PRODUCTS (CL 5300)			
5051	METALS SERVICE CENTERS AND OFFICES.....	70	33 785	2.1		WHOLESALE TRADE.....	22 837	43 257 445	100.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	35	4 401	0.3	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	2 816	102 462	0.2
5072	HARDWARE.....	16	3 011	0.2	5014	TIRES AND TUBES.....	235	31 017	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	21	4 443	0.3	5051	METALS SERVICE CENTERS AND OFFICES.....	58	196 012	0.5
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	7	1 039	0.1	5052	COAL AND OTHER MINERALS AND DRES..	47	32 411	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	13	1 826	0.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	116	38 227	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	6	1 238	0.1	5153	GRAIN.....	1 150	723 794	1.7
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	45	8 614	0.5	5161	CHEMICALS AND ALLIED PRODUCTS.....	266	193 985	0.4
5085	INDUSTRIAL SUPPLIES.....	86	22 582	1.4	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	10 799	23 043 382	53.3
5099	DURABLE GOODS, N.E.C.....	52	18 204	1.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	4 058	18 281 505	42.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	61	25 704	1.6	5191	FARM SUPPLIES.....	1 889	477 565	1.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	5	2 933	0.2	5199	NONDURABLE GOODS, N.E.C.....	86	23 941	0.1
5133	PIECE GOODS.....	36	6 817	0.4		LIQUEFIED PETROLEUM GASES (CL 5340)			
5147	MEAT AND MEAT PRODUCTS.....	16	8 085	0.5		WHOLESALE TRADE.....	3 001	3 405 849	100.0
5161	CHEMICALS AND ALLIED PRODUCTS.....	1 111	1 286 528	80.9	5051	METALS SERVICE CENTERS AND OFFICES.....	10	15 421	0.5
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	39	115 396	7.3	5072	HARDWARE.....	15	4 510	0.1
5199	NONDURABLE GOODS, N.E.C.....	18	3 349	0.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	43	4 034	0.1
	INDUSTRIAL GASES (CL 5270)				5085	INDUSTRIAL SUPPLIES.....	45	2 488	0.1
	WHOLESALE TRADE.....	2 754	923 500	100.0	5153	GRAIN.....	133	20 662	0.6
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	36	2 242	0.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	16	1 907	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	16	1 990	0.2	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	1 775	1 550 434	45.5
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	4	650	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	538	1 744 880	51.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	4	503	0.1	5191	FARM SUPPLIES.....	403	60 768	1.8
5072	HARDWARE.....	22	2 098	0.2		OTHER PETROLEUM PRODUCTS (CL 5360)			
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	5	857	0.1		WHOLESALE TRADE.....	1 163	7 996 173	100.0
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	22	1 810	0.2					

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab- lish- ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER PETROLEUM PRODUCTS (CL 5360)--CON.					FARM SUPPLIES (CL 5600)--CON.			
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	278	8 500	0.1	5191	FARM SUPPLIES.....	16 521	18 317 604	82.3
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	269	123 752	1.5	5199	NONDURABLE GOODS, N.E.C.....	350	141 350	0.6
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	478	7 854 369	98.2		TOBACCO AND TOBACCO PRODUCTS (CL 5700)			
	BEER AND ALE (CL 5400)					WHOLESALE TRADE.....	4 932	9 799 811	100.0
	WHOLESALE TRADE.....	5 669	11 370 298	100.0	5051	METALS SERVICE CENTERS AND OFFICES.....	13	27 438	0.3
5141	GROCERIES, GENERAL LINE.....	106	30 206	0.3	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	66	87 861	0.9
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	128	29 159	0.3	5141	GROCERIES, GENERAL LINE.....	1 524	1 851 530	18.9
5181	BEER AND ALE.....	4 795	10 960 225	96.4	5145	CONFECTIONERY.....	207	83 587	0.9
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	465	323 423	2.8	5147	MEAT AND MEAT PRODUCTS.....	29	6 456	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	38	11 649	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	323	166 623	1.7
	WINES, DISTILLED ALCOHOLIC BEVGS. (CL 5500)				5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	39	6 818	0.1
	WHOLESALE TRADE.....	2 637	11 062 789	100.0	5181	BEER AND ALE.....	38	12 793	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	8	6 301	0.1	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	53	25 602	0.3
5141	GROCERIES, GENERAL LINE.....	63	13 313	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	2 124	7 471 395	76.2
5148	FRESH FRUITS AND VEGETABLES.....	19	10 610	0.1	5199	NONDURABLE GOODS, N.E.C.....	70	24 912	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	89	24 812	0.2		PAINT, PAINT SUPPLIES, WALLPAPER (CL 5800)			
5181	BEER AND ALE.....	823	357 014	3.2		WHOLESALE TRADE.....	6 725	2 020 530	100.0
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	1 528	10 624 552	96.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	103	12 417	0.6
5194	TOBACCO AND TOBACCO PRODUCTS.....	35	16 651	0.2	5021	FURNITURE.....	55	2 532	0.1
	FARM SUPPLIES (CL 5600)				5023	HOME FURNISHINGS.....	158	25 183	1.2
	WHOLESALE TRADE.....	26 748	22 250 217	100.0	5031	LUMBER, PLYWOOD, AND MILLWORK.....	508	39 242	1.9
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	37	12 708	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	398	74 958	3.7
5031	LUMBER, PLYWOOD, AND MILLWORK.....	35	25 812	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	52	3 870	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	40	82 753	0.4	5051	METALS SERVICE CENTERS AND OFFICES.....	30	3 280	0.2
5072	HAIRWARE.....	247	75 632	0.3	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	52	2 517	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	1 484	196 634	0.9	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	39	2 219	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	35	28 244	0.1	5072	HAIRWARE.....	576	151 891	7.5
5141	GROCERIES, GENERAL LINE.....	172	30 992	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	140	10 354	0.5
5142	FROZEN FOODS.....	15	13 975	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.	16	9 876	0.5
5143	DAIRY PRODUCTS.....	80	11 890	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	344	7 335	0.4
5144	POULTRY AND POULTRY PRODUCTS.....	79	29 267	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	141	5 465	0.3
5148	FRESH FRUITS AND VEGETABLES.....	152	30 762	0.1	5085	INDUSTRIAL SUPPLIES.....	250	17 630	0.9
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	136	26 544	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	16	2 136	0.1
5153	GRAIN.....	5 194	2 703 955	12.2	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	28	1 032	0.1
5154	LIVESTOCK.....	103	29 523	0.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	46	3 271	0.2
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	125	43 231	0.2	5099	DURABLE GOODS, N.E.C.....	52	13 269	0.7
5161	CHEMICALS AND ALLIED PRODUCTS.....	136	103 183	0.5	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	8	1 149	0.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	865	155 534	0.7	5133	PIECE GOODS.....	76	27 545	1.4
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	344	113 370	0.5	5153	GRAIN.....	59	4 136	0.2

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*
	PAINT, PAINT SUPPLIES, WALLPAPER (CL 5800)--CON.					FLOWERS AND FLORIST SUPPLIES (CL 5920)--CON.			
5161	CHEMICALS AND ALLIED PRODUCTS.....	103	15 387	0.8	5021	FURNITURE.....	5	1 032	0.1
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	169	2 179	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	9	1 519	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	73	3 645	0.2	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	39	2 970	0.2
5191	FARM SUPPLIES.....	938	19 208	1.0	5141	GROCERIES, GENERAL LINE.....	8	7 969	0.4
5194	TOBACCO AND TOBACCO PRODUCTS.....	15	2 063	0.1	5148	FRESH FRUITS AND VEGETABLES.....	16	1 947	0.1
5198	PAINTS, VARNISHES, AND SUPPLIES.....	1 856	1 358 689	67.2	5153	GRAIN.....	19	8 925	0.5
5199	NONDURABLE GOODS, N.E.C.....	304	190 760	9.4	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	20	2 058	0.1
	BOOKS, PERIODICALS, PRINTED MAT. (CL 5900)				5161	CHEMICALS AND ALLIED PRODUCTS.....	5	2 978	0.2
	WHOLESALE TRADE.....	3 278	3 676 995	100.0	5191	FARM SUPPLIES.....	344	18 023	1.0
5023	HOME FURNISHINGS.....	36	10 225	0.3	5199	NONDURABLE GOODS, N.E.C.....	2 944	1 771 475	97.2
5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	36	1 912	0.1		TEXTILE BAGS, BAGGING, AND BURLAP (CL 5940)			
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	20	3 489	0.1		WHOLESALE TRADE.....	540	257 257	100.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	22	9 078	0.2	5021	FURNITURE.....	4	178	0.1
5099	DURABLE GOODS, N.E.C.....	102	12 122	0.3	5023	HOME FURNISHINGS.....	12	775	0.3
5112	STATIONERY SUPPLIES.....	213	6 947	0.2	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	4	1 194	0.5
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	48	14 149	0.4	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	3	188	0.1
5199	NONDURABLE GOODS, N.E.C.....	2 518	3 604 596	98.0	5051	METALS SERVICE CENTERS AND OFFICES.....	4	567	0.2
	ART GOODS (CL 5910)				5072	HAIRWARE.....	4	327	0.1
	WHOLESALE TRADE.....	4 096	1 270 212	100.0	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	4	602	0.2
5021	FURNITURE.....	71	5 057	0.4	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	3	1 173	0.5
5023	HOME FURNISHINGS.....	169	54 275	4.3	5093	SCRAP, WASTE MATERIALS.....	10	449	0.2
5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	128	10 454	0.8	5112	STATIONERY SUPPLIES.....	5	231	0.1
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	15	1 530	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	20	3 242	1.3
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	95	8 982	0.7	5133	PIECE GOODS.....	7	2 485	1.0
5065	ELECTRONIC PARTS AND EQUIPMENT.....	16	1 515	0.1	5145	CONFECTIONERY.....	14	740	0.3
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	18	730	0.1	5153	GRAIN.....	16	19 566	7.6
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	3	833	0.1	5191	FARM SUPPLIES.....	51	557	0.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	22	2 859	0.2	5194	TOBACCO AND TOBACCO PRODUCTS.....	28	1 944	0.8
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	13	2 122	0.2	5199	NONDURABLE GOODS, N.E.C.....	314	222 034	86.3
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	105	9 488	0.7		ADVERTISING SPECIALTIES (CL 5950)			
5099	DURABLE GOODS, N.E.C.....	21	1 771	0.1		WHOLESALE TRADE.....	1 582	530 885	100.0
5111	PRINTING AND WRITING PAPER.....	12	1 031	0.1	5023	HOME FURNISHINGS.....	12	1 352	0.3
5112	STATIONERY SUPPLIES.....	385	23 046	1.8	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	9	1 055	0.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	30	1 584	0.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	25	1 286	0.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	72	8 928	0.7	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	33	10 832	2.0
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	30	1 408	0.1	5099	DURABLE GOODS, N.E.C.....	6	434	0.1
5145	CONFECTIONERY.....	31	3 244	0.3	5112	STATIONERY SUPPLIES.....	18	1 430	0.3
5191	FARM SUPPLIES.....	38	1 017	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	5	402	0.1
5194	TOBACCO AND TOBACCO PRODUCTS.....	39	7 822	0.6	5141	GROCERIES, GENERAL LINE.....	18	1 584	0.3
5198	PAINTS, VARNISHES, AND SUPPLIES.....	68	4 110	0.3	5194	TOBACCO AND TOBACCO PRODUCTS.....	13	2 886	0.5
5199	NONDURABLE GOODS, N.E.C.....	2 495	1 108 044	87.2	5198	PAINTS, VARNISHES, AND SUPPLIES.....	29	1 077	0.2
	FLOWERS AND FLORIST SUPPLIES (CL 5920)				5199	NONDURABLE GOODS, N.E.C.....	1 360	506 418	95.4
	WHOLESALE TRADE.....	3 475	1 822 444	100.0		OTHER NONDURABLE GOODS (CL 5960)			
						WHOLESALE TRADE.....	5 089	3 626 873	100.0
					5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	22	3 738	0.1
					5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	48	3 406	0.1

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER NONDURABLE GOODS (CL 5960)--CON.					SERVICE RECEIPTS, LABOR CHARGES (CL 9700)--CON.			
5023	HOME FURNISHINGS.....	81	20 260	0.6	5039	CONSTRUCTION MATERIALS, N.E.C.....	457	52 281	0.9
5031	LUMBER, PLYWOOD, AND MILLWORK.....	31	5 451	0.2	5041	SPORTING AND RECREATIONAL GOODS			
5039	CONSTRUCTION MATERIALS, N.E.C.....	26	3 299	0.1		AND SUPPLIES.....	163	8 001	0.1
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	85	18 442	0.5	5043	PHOTOGRAPHIC EQUIPMENT AND			
5043	PHOTOGRAPHIC EQUIPMENT AND					SUPPLIES.....	147	8 867	0.2
	SUPPLIES.....	28	2 247	0.1	5051	METALS SERVICE CENTERS AND			
5051	METALS SERVICE CENTERS AND					OFFICES.....	360	62 525	1.1
	OFFICES.....	24	13 415	0.4	5052	COAL AND OTHER MINERALS AND DRES..	49	15 733	0.3
5063	ELEC. APPARATUS AND EQUIP.,				5063	ELEC. APPARATUS AND EQUIP.,			
	WIRING SUPPLIES, CONSTRUCTION					WIRING SUPPLIES, CONSTRUCTION			
	MATERIALS.....	15	3 056	0.1		MATERIALS.....	999	139 261	2.4
5064	ELECTRICAL APPLIANCES AND TV				5064	ELECTRICAL APPLIANCES AND TV			
	AND RADIO SETS.....	41	13 355	0.4		AND RADIO SETS.....	464	62 773	1.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	24	7 015	0.2	5065	ELECTRONIC PARTS AND EQUIPMENT.....	713	52 858	0.9
5072	HARDWARE.....	28	3 347	0.1	5072	HARDWARE.....	232	17 845	0.3
5084	INDUSTRIAL MACHINERY AND				5074	PLUMBING AND HEATING EQUIPMENT,			
	EQUIPMENT.....	21	2 803	0.1		SUPPLIES (HYDRONICS).....	289	19 587	0.3
5085	INDUSTRIAL SUPPLIES.....	21	8 961	0.2	5075	WARM AIR HEATING, AIR-CONDITIONING			
5087	SERVICE ESTABLISHMENT EQUIPMENT					EQUIPMENT, SUPPLIES.....	200	15 097	0.3
	AND SUPPLIES.....	82	8 687	0.2	5078	REFRIGERATION EQUIPMENT, SUPPLIES.	248	38 557	0.7
5094	JEWELRY, WATCHES, DIAMONDS, AND				5081	COMMERCIAL MACHINES AND EQUIPMENT.	3 578	374 633	6.6
	OTHER PRECIOUS STONES.....	20	2 639	0.1	5082	CONSTRUCTION, MINING MACHINERY			
						AND EQUIPMENT.....	1 469	743 997	13.1
5099	DURABLE GOODS, N.E.C.....	79	38 759	1.1	5083	FARM AND GARDEN MACHINERY AND			
5112	STATIONERY SUPPLIES.....	25	7 122	0.2		EQUIPMENT.....	5 125	698 795	12.3
5113	INDUSTRIAL AND PERSONAL SERVICE				5084	INDUSTRIAL MACHINERY AND			
	PAPER.....	26	5 400	0.1		EQUIPMENT.....	2 548	552 188	9.7
5122	DRUGS, DRUG PROPRIETARIES,					INDUSTRIAL SUPPLIES.....	774	52 859	0.9
	DRUGGISTS' SUNDRIES.....	75	27 520	0.8	5085	PROFESSIONAL EQUIPMENT AND			
5133	PIECE GOODS.....	60	19 477	0.5		SUPPLIES.....	773	99 361	1.7
5136	MEN'S AND BOYS' CLOTHING AND				5087	SERVICE ESTABLISHMENT EQUIPMENT			
	FURNISHINGS.....	45	7 254	0.2		AND SUPPLIES.....	394	31 512	0.6
5139	FOOTWEAR.....	21	2 214	0.1	5088	TRANSPORTATION EQUIP, SUPPLIES			
5141	GROCERIES, GENERAL LINE.....	490	178 485	4.9		EXCEPT MOTOR VEHICLES.....	269	124 111	2.2
						SCRAP, WASTE MATERIALS.....	324	28 347	0.5
5142	FROZEN FOODS.....	20	3 131	0.1	5094	JEWELRY, WATCHES, DIAMONDS, AND			
5145	CONFECTIONERY.....	50	3 932	0.1		OTHER PRECIOUS STONES.....	95	3 058	0.1
5147	MEAT AND MEAT PRODUCTS.....	25	11 853	0.3	5099	DURABLE GOODS, N.E.C.....	427	28 921	0.5
5148	FRESH FRUITS AND VEGETABLES.....	36	4 110	0.1	5112	STATIONERY SUPPLIES.....	675	23 306	0.4
5149	GROCERIES AND RELATED PRODUCTS,				5113	INDUSTRIAL AND PERSONAL SERVICE			
	N.E.C.....	119	42 864	1.2		PAPER.....	66	9 228	0.2
5153	GRAIN.....	96	340 943	9.4		DRUGS, DRUG PROPRIETARIES,			
5159	FARM-PRODUCT RAW MATERIALS,					DRUGGISTS' SUNDRIES.....	86	8 397	0.1
	N.E.C.....	54	30 420	0.8	5141	GROCERIES, GENERAL LINE.....	130	95 091	1.7
5161	CHEMICALS AND ALLIED PRODUCTS.....	54	9 788	0.3	5143	DAIRY PRODUCTS.....	62	16 150	0.3
5171	PETROLEUM BULK STATIONS AND				5147	MEAT AND MEAT PRODUCTS.....	41	3 606	0.1
	TERMINALS.....	70	10 875	0.3	5148	FRESH FRUITS AND VEGETABLES.....	71	26 867	0.5
5172	PETROLEUM AND PETROLEUM PRODUCTS,								
	EXC. BULK STATIONS AND TERMINALS.	30	3 304	0.1	5149	GROCERIES AND RELATED PRODUCTS,			
5191	FARM SUPPLIES.....	246	12 184	0.3		N.E.C.....	164	16 151	0.3
5194	TOBACCO AND TOBACCO PRODUCTS.....	182	35 872	1.0	5152	COTTON.....	26	3 778	0.1
5198	PAINTS, VARNISHES, AND SUPPLIES...	39	2 511	0.1	5153	GRAIN.....	2 573	308 630	5.4
5199	NONDURABLE GOODS, N.E.C.....	2 328	2 679 432	73.9	5154	LIVESTOCK.....	70	3 494	0.1
					5159	FARM-PRODUCT RAW MATERIALS,			
						N.E.C.....	93	6 897	0.1
	SERVICE RECEIPTS, LABOR CHARGES				5161	CHEMICALS AND ALLIED PRODUCTS.....	305	17 586	0.3
	(CL 9700)				5171	PETROLEUM BULK STATIONS AND			
	WHOLESALE TRADE.....	36 775	5 693 231	100.0		TERMINALS.....	1 689	115 332	2.0
5012	AUTOMOBILES AND OTHER MOTOR				5172	PETROLEUM AND PETROLEUM PRODUCTS,			
	VEHICLES.....	2 572	1 098 748	19.3		EXC. BULK STATIONS AND TERMINALS.	570	70 614	1.2
5013	AUTOMOTIVE PARTS AND SUPPLIES				5191	FARM SUPPLIES.....	2 346	113 268	2.0
	(NEW, REBUILT).....	2 300	280 680	4.9	5199	NONDURABLE GOODS, N.E.C.....	331	46 333	0.8
5014	TIRES AND TUBES.....	1 239	106 855	1.9					
5021	FURNITURE.....	389	22 909	0.4					
5023	HOME FURNISHINGS.....	132	9 178	0.2					
5031	LUMBER, PLYWOOD, AND MILLWORK.....	321	34 388	0.6					

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	MISCELLANEOUS COMMODITIES (CL 9800)					RECEIPTS FROM COMMOD. CREDIT CORP (CL 9910)--CON.			
	WHOLESALE TRADE.....	2 121	1 437 098	100.0	5153	GRAIN.....	94	1 882	98.5
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	35	1 843	0.1	5154	LIVESTOCK.....	6	13	0.7
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	77	25 598	1.8	5191	FARM SUPPLIES.....	3	7	0.4
5014	TIRES AND TUBES.....	51	8 532	0.6		RECEIPTS FROM ANIMAL SLAUGHTERING (CL 9920)			
5031	LUMBER, PLYWOOD, AND MILLWORK.....	71	5 086	0.4		WHOLESALE TRADE.....	126	8 513	100.0
5039	CONSTRUCTION MATERIALS, N.E.C.....	47	2 251	0.2	5144	POULTRY AND POULTRY PRODUCTS.....	7	946	11.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	23	1 671	0.1	5147	MEAT AND MEAT PRODUCTS.....	77	5 628	66.1
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	22	935	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	3	106	1.2
5051	METALS SERVICE CENTERS AND OFFICES.....	54	6 064	0.4	5153	GRAIN.....	3	277	3.3
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	44	4 046	0.3	5154	LIVESTOCK.....	30	1 327	15.6
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	32	2 872	0.2	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	3	184	2.2
5072	HARDWARE.....	13	963	0.1		COMPUTER RENTAL RECEIPTS (CL 9930)			
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	21	1 459	0.1		WHOLESALE TRADE.....	108	142 164	100.0
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	24	1 651	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.	85	141 450	99.5
5078	REFRIGERATION EQUIPMENT, SUPPLIES.	16	1 043	0.1	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	3	140	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	72	3 845	0.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	6	461	0.3
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	15	910	0.1		OTHER RENTAL RECEIPTS (CL 9940)			
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	32	3 310	0.2		WHOLESALE TRADE.....	10 918	768 979	100.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	51	2 004	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	373	40 247	5.2
5085	INDUSTRIAL SUPPLIES.....	36	3 602	0.3	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	227	7 745	1.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	7	3 858	0.3	5014	TIRES AND TUBES.....	40	656	0.1
5093	SCRAP, WASTE MATERIALS.....	28	739	0.1	5021	FURNITURE.....	225	5 318	0.7
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	11	865	0.1	5023	HOME FURNISHINGS.....	23	543	0.1
5099	DURABLE GOODS, N.E.C.....	63	25 954	1.8	5031	LUMBER, PLYWOOD, AND MILLWORK.....	57	2 088	0.3
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	21	1 267	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	176	13 243	1.7
5133	PIECE GOODS.....	5	720	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	101	9 458	1.2
5141	GROCERIES, GENERAL LINE.....	55	12 506	0.9	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	24	770	0.1
5142	FROZEN FOODS.....	5	813	0.1	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	97	3 243	0.4
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	45	2 101	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	102	7 555	1.0
5153	GRAIN.....	154	13 612	0.9	5052	COAL AND OTHER MINERALS AND ORES..	27	1 543	0.2
5161	CHEMICALS AND ALLIED PRODUCTS.....	20	874	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	179	7 122	0.9
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	360	12 929	0.9	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	61	3 777	0.5
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	118	4 798	0.3	5065	ELECTRONIC PARTS AND EQUIPMENT....	226	12 290	1.6
5181	BEER AND ALE.....	117	4 441	0.3	5072	HARDWARE.....	85	5 992	0.8
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	32	2 608	0.2	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	95	3 360	0.4
5191	FARM SUPPLIES.....	79	8 128	0.6	5078	REFRIGERATION EQUIPMENT, SUPPLIES.	70	6 905	0.9
5194	TOBACCO AND TOBACCO PRODUCTS.....	49	5 521	0.4	5081	COMMERCIAL MACHINES AND EQUIPMENT.	1 876	98 576	12.8
5199	NONDURABLE GOODS, N.E.C.....	48	1 250 685	87.0	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	490	129 437	16.8
	RECEIPTS FROM COMMOD. CREDIT CORP (CL 9910)				5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	484	26 200	3.4
	WHOLESALE TRADE.....	105	1 911	100.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	744	125 483	16.3

Table 4. Merchant Wholesalers, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER RENTAL RECEIPTS (CL 9940)--CON.					OTHER RENTAL RECEIPTS (CL 9940)--CON.			
5085	INDUSTRIAL SUPPLIES.....	371	29 114	3.8	5147	MEAT AND MEAT PRODUCTS.....	44	1 362	0.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	224	11 989	1.6	5148	FRESH FRUITS AND VEGETABLES.....	42	2 004	0.3
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	80	2 055	0.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	125	13 057	1.7
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	100	7 444	1.0	5153	GRAIN.....	588	40 321	5.2
5093	SCRAP, WASTE MATERIALS.....	201	8 216	1.1	5154	LIVESTOCK.....	33	1 690	0.2
5099	DURABLE GOODS, N.E.C.....	114	5 009	0.7	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	48	2 093	0.3
5112	STATIONERY SUPPLIES.....	331	4 658	0.6	5161	CHEMICALS AND ALLIED PRODUCTS.....	237	24 325	3.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	29	878	0.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	1 266	48 596	6.3
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	12	711	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	345	15 511	2.0
5141	GROCERIES, GENERAL LINE.....	30	1 877	0.2	5181	BEER AND ALE.....	85	1 534	0.2
5142	FROZEN FOODS.....	16	2 024	0.3	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	16	1 002	0.1
5143	DAIRY PRODUCTS.....	32	1 368	0.2	5191	FARM SUPPLIES.....	404	12 026	1.6
5144	POULTRY AND POULTRY PRODUCTS.....	28	945	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	14	1 201	0.2
5145	CONFECTIONERY.....	21	766	0.1	5199	NONDURABLE GOODS, N.E.C.....	152	12 242	1.6
5146	FISH AND SEAFOOD.....	23	1 287	0.2					

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+		
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						TIRES AND TUBES (SIC 5014)-- CON.						
	TOTAL.....	732	76 365 311	(X)	100.0			7	1 638	9.9	.1		
0100	NEW, USED PASS. CARS, MOTORCYCLES.	324	49 216 807	69.9	64.4	2200	FARM MACHINERY AND EQUIPMENT.....	10	6 042	9.5	.2		
0150	TRUCKS AND TRACTORS.....	596	25 324 236	50.4	33.2	2450	OTHER INDUSTRIAL SUPPLIES.....	28	2 979	4.2	.1		
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	380	1 215 689	13.5	1.6	5300	PETROLEUM AND PETROLEUM PRODUCTS..	5	1 427	11.5	.1		
2200	FARM MACHINERY AND EQUIPMENT.....	8	49 744	43.1	.1	5600	FARM SUPPLIES.....	30	6 653	1.2	.3		
9700	SERVICE RECEIPTS, LABOR CHARGES...	374	458 776	9.4	.6	5960	OTHER NONDURABLE GOODS.....						
-	COMMODITIES, N.E.C.....	(X)	100 059	(X)	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	268	16 167	5.2	.6		
						9711	LABOR CHARGES.....	254	9 386	3.1	.4		
	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT)(SIC 5013)					9712	PARTS INSTALLED IN REPAIR WORK...	194	4 515	1.9	.2		
	TOTAL.....	701	7 148 698	(X)	100.0	9713	OTHER SERVICE RECEIPTS.....	54	2 266	3.7	.1		
						-	COMMODITIES, N.E.C.....	(X)	4 932	(X)	.2		
0150	TRUCKS AND TRACTORS.....	28	18 815	22.1	.3		FURNITURE (SIC 5021)						
0152	TRUCK TRACTORS.....	14	5 044	13.5	.1		TOTAL.....	338	1 063 512	(X)	100.0		
0154	TRUCKS.....	23	12 489	15.8	.2			100	598 184	99.6	56.2		
-	COMMODITIES, N.E.C.....	(X)	1 282	(X)	(Z)	0400	HOUSEHOLD AND LAWN FURNITURE.....	67	83 353	90.0	7.8		
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	684	6 737 286	96.0	94.2	0412	HOUSEHOLD FURN., INCLUDING JUVE...	56	509 618	96.3	47.9		
0211	AUTOMOTIVE BATTERIES.....	284	246 467	7.8	3.4	0413	OTHER HOUSEHOLD AND LAWN FURN....	16	5 213	23.6	.5		
0212	SPARK PLUGS.....	270	297 709	6.2	4.2	0450	OFFICE AND BUSINESS FURNITURE.....	250	439 559	93.5	41.3		
0213	ELECTRICAL ENGINE PARTS.....	341	439 943	8.4	6.2	0540	FLOOR COVERINGS.....	11	911	4.1	.1		
0214	EXHAUST SYSTEM PARTS.....	280	346 157	7.6	4.8	0541	CARPETS AND RUGS.....	11	911	4.1	.1		
0215	BRAKE PARTS.....	376	347 619	6.5	4.9	2000	OFFICE MACHINES AND EQUIPMENT.....	9	689	5.0	.1		
0216	AUTOMOTIVE TOOLS AND EQUIPMENT...	111	79 223	16.7	1.1	2450	OTHER INDUSTRIAL SUPPLIES.....	8	2 108	22.1	.2		
0217	AUTOMOTIVE CHEMICALS.....	222	41 365	1.0	.6	3200	STATIONERY SUPPLIES.....	64	15 293	23.6	1.4		
0218	AUTOMOTIVE GLASS.....	117	28 111	3.7	.4	3500	PIECE GOODS.....	6	2 244	5.5	.2		
0219	AUTO. FILTERS, HOSES, BELTS.....	321	489 479	9.2	6.8	5900	BOOKS, PERIODICALS, PRINTED MAT...	43	2 580	12.4	.2		
0221	AUTOMOTIVE ACCESSORIES.....	369	442 009	9.3	6.2	9700	SERVICE RECEIPTS, LABOR CHARGES...	15	724	3.2	.1		
0222	AUTO. ENGINE PTS., EXCEPT ELEC...	365	602 115	11.2	8.4	-	COMMODITIES, N.E.C.....	(X)	1 220	(X)	.1		
0223	AUTOMOTIVE PARTS, N.E.C.....	407	3 376 163	58.1	47.2		HOME FURNISHINGS (SIC 5023)						
-	COMMODITIES, N.E.C.....	(X)	926	(X)	(Z)		TOTAL.....	586	5 835 434	(X)	100.0		
0280	PETROLEUM MARKETING EQUIPMENT.....	23	134 380	97.1	1.9	0400	HOUSEHOLD AND LAWN FURNITURE.....	12	6 319	2.3	.1		
0300	TIRES AND TUBES.....	31	22 240	10.9	.3	0412	HOUSEHOLD FURN., INCLUDING JUVE...	9	3 640	2.2	.1		
0720	GLASS (EXCLUDE AUTOMOTIVE).....	42	22 313	5.7	.3	-	COMMODITIES, N.E.C.....	(X)	2 679	(X)	(Z)		
2100	CONSTRUCTION, MINING MACH., EQUIP.	6	4 547	3.5	.1	0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	61	158 501	68.7	2.7		
2200	FARM MACHINERY AND EQUIPMENT.....	8	4 390	6.0	.1	0520	LINENS, DOMESTICS, ORAPES, SHADES.	214	1 953 695	85.5	33.5		
2320	GENERAL PURPOSE INDUSTRIAL MACH...	24	14 063	13.3	.2	0540	FLOOR COVERINGS.....	240	2 754 576	81.6	47.2		
2430	WELDING SUPPLIES (EXCLUDE GASES)...	5	22 224	20.3	.3	0560	OTHER HOME FURNISHINGS.....	113	466 355	70.5	8.0		
2450	OTHER INDUSTRIAL SUPPLIES.....	11	34 676	14.5	.5	0650	PLYWOOD, MILLWORK.....	10	8 476	12.6	.1		
2720	MARINE MACHINERY, EQUIPMENT.....	5	8 574	5.0	.1	0760	OTHER CONSTRUCTION MATERIALS.....	25	158 819	26.1	2.7		
5200	CHEMICALS AND ALLIED PRODUCTS.....	5	57 265	34.7	.8	0800	SPORTING, REC. GOODS AND SUPPLIES.	6	6 995	18.6	.1		
5300	PETROLEUM AND PETROLEUM PRODUCTS..	35	10 422	12.4	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	6	3 997	11.4	.1		
9700	SERVICE RECEIPTS, LABOR CHARGES...	153	36 870	13.2	.5	1400	ELEC. APPLIANCES, HOUSEHOLD.....	9	7 624	14.0	.1		
9711	LABOR CHARGES.....	132	19 386	8.5	.3	2450	OTHER INDUSTRIAL SUPPLIES.....	19	59 222	15.1	1.0		
9712	PARTS INSTALLED IN REPAIR WORK...	110	13 488	7.0	.2	3500	PIECE GOODS.....	34	155 261	19.9	2.7		
9713	OTHER SERVICE RECEIPTS.....	110	3 996	2.2	.1	3700	MEN'S, BOYS' CLOTHING, FURNISHING.	7	13 487	19.3	.2		
-	COMMODITIES, N.E.C.....	(X)	20 633	(X)	.3	5960	OTHER NONDURABLE GOODS.....	9	68 634	16.7	1.2		
	TIRES AND TUBES (SIC 5014)					-	COMMODITIES, N.E.C.....	(X)	13 473	(X)	.2		
	TOTAL.....	488	2 660 048	(X)	100.0		LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)						
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	356	57 085	4.3	2.1		TOTAL.....	612	6 801 060	(X)	100.0		
0300	TIRES AND TUBES.....	488	2 540 127	95.5	95.5	0600	LUMBER; ROUGH, DRESSED, FINISHED..	446	2 733 566	43.7	40.2		
0311	MOTOR VEH. TIRES AND TUBES (NEW)...	485	2 418 295	91.1	90.9	0650	PLYWOOD, MILLWORK.....	570	3 556 585	58.2	52.3		
0312	RECAPPED TIRES.....	364	106 526	7.8	4.0	0651	PLYWOOD (INCLUDE VENEER).....	492	2 998 087	51.1	44.1		
0313	USED TIRES.....	80	2 967	1.6	.1	0652	WOOD MILLWORK (DOORS, WINDOWS)...	300	192 773	5.6	2.8		
0314	TIRE AND TUBE REPAIR MATERIALS...	82	12 339	1.3	.5								
0800	SPORTING, REC. GOODS AND SUPPLIES.	13	19 755	9.2	.7								
1400	ELEC. APPLIANCES, HOUSEHOLD.....	86	1 880	1.3	.1								
1600	HAIRWARE.....	25	1 363	4.1	.1								

Table 5. **Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977-Con.**

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--						Amount (\$1,000)	As percent of total sales of--		
				Estab- lish- ments hand- ling line	All estab- lish- ments*						Estab- lish- ments hand- ling line	All estab- lish- ments*	
	LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)--CON.						SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)-- CON.						
	PLYWOOD, MILLWORK--CON.						SPORTING, REC. GOODS AND SUPPLIES --CON.						
0653	METAL MILLWORK.....	36	45 326	45.5	.7								
0654	OTHER, INC. HOLDINGS, SHINGLES...	306	320 399	8.7	4.7								
0700	BRICK, BLOCK, TILE, CEMENT, ETC...	161	165 514	7.1	2.4	0812	BICYCLES, BICYCLE TIRES, TUBES...	40	292 640	55.0	16.7		
0720	GLASS (EXCLUDE AUTOMOTIVE).....	146	34 152	1.6	.5	0813	BILLIARDS, POOL, BOWLING EQUIP...	30	19 911	11.0	1.1		
0730	ROOFING, SIDING, INSULATION MAT...	287	123 078	3.0	1.8	0814	CAMPING EQUIPMENT.....	28	9 335	6.2	.5		
0760	OTHER CONSTRUCTION MATERIALS.....	248	118 697	4.0	1.7	0815	ATHLETIC EQUIP. AND SUPPLIES...	64	426 919	77.6	24.4		
1600	HARDWARE.....	82	8 648	1.0	.1	0816	FISHING EQUIPMENT AND SUPPLIES...	31	153 941	54.2	8.8		
1700	PLUMBING, HEATING EQUIP. (HYDRO.)...	10	5 917	11.0	.1	0817	SKIING EQUIPMENT.....	31	36 950	15.4	2.1		
3020	FOREST PRODUCTS, EXCEPT LUMBER...	82	22 887	2.1	.3	0818	OTHER SPORTING AND REC. GOODS...	49	85 297	15.0	4.9		
3300	INOUS., PERSONAL SERVICE PAPER...	8	12 876	21.5	.2								
9700	SERVICE RECEIPTS, LABOR CHARGES...	21	4 749	5.3	.1	0900	TOYS AND HOBBY GOODS AND SUPPLIES...	16	6 640	9.0	.4		
-	COMMOOITIES, N.E.C.....	(X)	14 391	(X)	.2	1400	ELEC. APPLIANCES, HOUSEHLD.....	16	2 918	4.0	.2		
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)					1600	HARDWARE.....	31	8 662	2.4	.5		
	TOTAL.....	1 463	9 375 817	(X)	100.0	2040	STORE MACHINES, FIXTURES.....	15	2 696	4.1	.2		
0200	AUTOMTIVE PARTS AND SUPPLIES.....	171	99 802	18.2	1.1	2100	CONSTRUCTION, MINING MACH., EQUIP.	16	4 863	6.7	.3		
0540	FLOOR COVERINGS.....	161	32 613	9.5	.3	2200	FARM MACHINERY AND EQUIPMENT.....	15	1 946	2.7	.1		
0600	LUMBER; ROUGH, DRESSED, FINISHED...	42	16 996	7.9	.2	2250	GARDEN MACHINERY AND EQUIPMENT...	16	130 938	40.4	7.5		
0650	PLYWOOD, MILLWORK.....	255	103 056	10.0	1.1	2320	GENERAL PURPOSE INDUSTRIAL MACH...	15	973	1.4	.1		
0651	PLYWOOD (INCLUDE VENEER).....	49	27 783	12.6	.3	2340	METALWORKING MACHINERY, EQUIPMENT.	17	9 312	9.5	.5		
0653	METAL MILLWORK.....	232	71 360	8.5	.8	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	15	973	1.4	.1		
-	COMMOOITIES, N.E.C.....	(X)	3 913	(X)	(Z)	3400	PHARMACEUTICALS, COSMETICS, ETC...	15	2 710	3.1	.2		
0700	BRICK, BLOCK, TILE, CEMENT, ETC...	517	2 590 223	92.7	27.6	3500	PIECE GOODS.....	15	1 302	2.3	.1		
0711	BRICK, BLOCK, TILE, CLAY, ETC...	183	358 344	65.0	3.8	3700	HEN'S, BOYS' CLOTHING, FURNISHING.	15	2 216	2.5	.1		
0712	CEMENT, LIME.....	309	2 094 319	91.9	22.3	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	14	1 827	2.0	.1		
0713	SAND, GRAVEL, CRUSHEO STONE.....	118	102 708	39.0	1.1	3900	FOOTWEAR.....	15	2 804	4.4	.2		
0714	REAOY OR TRANSIT MIXEO CONCRETE...	53	34 852	21.8	.4	9700	SERVICE RECEIPTS, LABOR CHARGES...	16	2 663	3.3	.2		
						-	COMMOOITIES, N.E.C.....	(X)	2 196	(X)	.1		
							TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)						
							TOTAL.....	35	651 785	(X)	100.0		
0720	GLASS (EXCLUDE AUTOMTIVE).....	192	468 005	70.4	5.0		PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)						
0730	ROOFING, SIDING, INSULATION MAT...	617	2 718 311	64.6	29.0		TOTAL.....	139	3 747 019	(X)	100.0		
0731	ROOFING (METAL AND ASPHALT).....	245	949 047	49.5	10.1	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES...	139	3 600 686	96.1	96.1		
0732	SIDING (METAL AND ASPHALT).....	259	360 599	31.4	3.8	1011	STILL PICTURE EQUIPMENT.....	65	504 063	16.6	13.5		
0733	INSULATION MATERIALS.....	422	1 380 945	40.2	14.7	1012	MOTION PICTURE EQUIPMENT.....	34	62 774	2.7	1.7		
0734	RAIN-CARRYING EQUIPMENT.....	190	27 720	7.6	.3	1013	MICROFILMING AND BLUEPRINTING EQUIPMENT.....	54	92 681	4.1	2.5		
0760	OTHER CONSTRUCTION MATERIALS.....	662	2 663 945	51.0	28.4	1014	PHOTOGRAPHIC FILM AND PLATES.....	98	2 405 045	65.9	64.2		
1100	FERROUS METALS.....	98	46 116	9.5	.5	1015	DEVELOPING SUPPLIES.....	85	453 241	16.1	12.1		
1170	NONFERROUS METALS.....	115	23 923	15.6	.3	1016	OTHER PHOTOGRAPHIC EQUIP., GOODS.	74	82 882	7.7	2.2		
1600	HARDWARE.....	29	7 231	7.1	.1	2000	OFFICE MACHINES AND EQUIPMENT.....	45	17 968	1.6	.5		
1700	PLUMBING, HEATING EQUIP. (HYDRO.)...	50	6 699	2.5	.1	3100	PRINTING AND WRITING PAPER.....	18	3 429	2.3	.1		
1800	WARM-AIR HEATING, COOLING EQUIP...	40	7 074	3.6	.1	5200	CHEMICALS AND ALLIEO PRODUCTS.....	14	21 507	1.0	.6		
2250	GARDEN MACHINERY AND EQUIPMENT...	21	6 211	11.5	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	62	62 240	2.6	1.7		
2430	WELDING SUPPLIES (EXCLUDE GASES)...	65	8 092	1.5	.1	9940	OTHER RENTAL RECEIPTS.....	59	39 664	1.8	1.1		
2450	OTHER INDUSTRIAL SUPPLIES.....	35	225 119	24.3	2.4	-	COMMOOITIES, N.E.C.....	(X)	1 525	(X)	(Z)		
5200	CHEMICALS AND ALLIED PROOUCTS.....	39	5 133	1.9	.1		METALS SERVICE CENTERS AND OFFICES (SIC 5051)						
5250	PLASTICS AND PLASTICS MATERIALS...	58	50 254	9.5	.5		TOTAL.....	1 456	35 812 250	(X)	100.0		
5800	PAINT, PAINT SUPPLIES, WALLPAPER...	19	11 013	5.2	.1	0650	PLYWOOD, MILLWORK.....	20	25 585	10.5	.1		
5960	OTHER NONOURABLE GOODS.....	164	229 455	17.1	2.4	0730	ROOFING, SIDING, INSULATION MAT...	98	47 143	1.8	.1		
9700	SERVICE RECEIPTS, LABOR CHARGES...	288	37 256	10.5	.4	0760	OTHER CONSTRUCTION MATERIALS.....	158	198 169	3.1	.6		
-	COMMOOITIES, N.E.C.....	(X)	19 290	(X)	.2	1100	FERROUS METALS.....	1 049	27 377 648	92.4	76.4		
	SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)						IRON, STEEL PROO. (SEHIFINISH):						
	TOTAL.....	143	1 751 333	(X)	100.0	1111	SHEET BAMS, TIN PLATE BARS.....	36	23 705	10.0	.1		
0450	OFFICE AND BUSINESS FURNITURE.....	15	2 957	4.1	.2								
0800	SPORTING, REC. GOODS AND SUPPLIES...	143	1 562 737	89.2	89.2								
0811	AMMUNITION AND FIREARNS.....	60	537 744	76.6	30.7								

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab-lish-ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab-lish-ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--						Amount (\$1,000)	As percent of total sales of--		
				Estab-lish-ments hand-ling line	All estab-lish-ments	Estab-lish-ments hand-ling line					All estab-lish-ments		
	METALS SERVICE CENTERS AND OFFICES (SIC 5051)--CON.						METALS SERVICE CENTERS AND OFFICES (SIC 5051)--CON.						
	FERROUS METALS--CON.						NONFERROUS METALS--CON.						
1112	WIRE RODS.....	182	582 308	3.8	1.6		ALUMINUM SHAPES, FORMS, ETC:						
1113	ROUGH CASTINGS, FOUNDRY PRODUCTS.	91	90 117	2.8	.3		1175 PLATE (.250 INCH AND OVER).....	219	538 482	11.1	1.5		
1114	FORGINGS.....	112	54 924	.6	.2		1176 SHEET, COIL (.006 TO .249 INCH)..	310	2 008 038	34.1	5.6		
1115	PIG IRON, FERRO ALLOYS.....	54	50 868	1.6	.1		1177 ROD, BAR AND WIRE.....	295	731 610	12.7	2.0		
1116	OTHER SEMIFINISH IRON, STEEL.....	115	131 205	1.1	.4		1178 PIPE AND TUBING.....	251	277 968	5.4	.8		
1117	PLATES.....	320	1 947 979	9.8	5.4		1179 FOILS.....	179	777 775	17.8	2.2		
	IRON AND STEEL PRODUCTS, FLAT:						OTHER NONFERROUS METALS:						
1118	STRIP (HOT, COLO-ROLLED).....	217	414 107	2.4	1.2		1182 NICKEL.....	53	109 379	33.3	.3		
1119	SHEETS (COLO-ROLLED).....	391	3 560 621	15.6	9.9		1183 TIN, LEAD, ZINC, ETC.....	55	21 734	7.0	.1		
1121	SHEETS (HOT-ROLLED).....	354	2 454 714	11.1	6.9		1200 COAL AND COKE.....	49	132 143	2.8	.4		
1122	BLACK PLATE.....	139	228 320	1.6	.6		1211 COAL.....	20	44 088	7.7	.1		
1123	SHEETS (GALVANIZED, COATED).....	392	2 451 114	11.1	6.8		1212 COKE.....	48	88 055	1.9	.2		
1124	TIN PLATE, TERNEPLATE.....	203	1 734 727	10.3	4.8		1250 OTHER MINERALS AND ORES.....	30	23 086	.9	.1		
1125	FABRICATED, STRUCTURAL PLATE.....	141	566 729	8.7	1.6		1255 OTHER ORES AND MINERALS.....	30	20 619	.8	.1		
1126	OTHER FLAT IRON, STEEL PRODUCTS..	133	291 054	6.0	.8		- COMMODITIES, N.E.C.....	(X)	2 467	(X)	(Z)		
	IRON, STEEL WIRE, WIRE PRODUCTS:						1300 ELEC. APPARATUS AND EQUIPMENT.....	31	44 530	8.4	.1		
1127	WIRE - PLAIN, COATED, BARBED.....	221	381 875	2.6	1.1		1600 HARDWARE.....	127	132 717	2.0	.4		
1128	NAILS.....	168	67 202	.6	.2		1700 PLUMBING, HEATING EQUIP. (HYDRO.)..	41	26 867	8.5	.1		
1129	WIRE ROPE, STRAND, STRAPPING.....	259	320 954	3.0	.9		2370 OIL WELL, OIL REFINING EQUIPMENT..	31	43 367	9.5	.1		
1131	REINFORCEMENT MESH.....	111	31 732	.4	.1		2380 OTHER INDUSTRIAL MACHINERY, EQUIP.	17	21 763	12.2	.1		
	IRON, STEEL PRODUCTS, EXCEPT FLAT, WIRE, PIPE AND TUBING:						2420 INDUSTRIAL VALVES, FITTINGS.....	63	62 635	9.4	.2		
1132	RAILS, TIE PLATES, WHEELS, ETC...	210	737 336	4.9	2.1		2450 OTHER INDUSTRIAL SUPPLIES.....	73	29 136	4.2	.1		
1133	BAR, HOT-ROLLED.....	349	1 969 345	9.5	5.5		2760 OTHER TRANSPORTATION EQUIPMENT....	42	205 704	5.5	.6		
1134	BAR, BAR SHAPES; COLD-FINISHED..	164	279 519	7.0	.8		2800 IRON AND STEEL SCRAP.....	106	67 660	2.2	.2		
1135	CONCRETE REINFORCEMENT BARS.....	201	194 730	1.5	.5		2820 WASTE AND SECONDARY MATERIALS.....	65	62 379	1.6	.2		
1136	STRUCTURAL SHAPES.....	290	976 282	5.6	2.7		3030 OTHER DURABLE GOODS.....	54	155 876	14.9	.4		
1137	PILING, BEARING PILES.....	166	147 921	1.1	.4		5200 CHEMICALS AND ALLIED PRODUCTS.....	59	193 857	10.2	.5		
1138	OTHER FINISHED PRODUCTS.....	215	262 417	1.9	.7		5300 PETROLEUM AND PETROLEUM PRODUCTS..	15	30 173	10.6	.1		
	IRON AND STEEL PIPE, TUBING:						9700 SERVICE RECEIPTS, LABOR CHARGES....	147	26 303	.3	.1		
1141	TUBING.....	316	530 874	5.2	1.5		- COMMODITIES, N.E.C.....	(X)	80 331	(X)	.2		
1142	STANDARD STEEL PIPE.....	305	1 474 525	7.8	4.1		COAL AND OTHER MINERALS AND ORES (SIC 5052)						
1143	OTHER CARBON STEEL.....	178	509 836	5.6	1.4		TOTAL.....	75	3 817 893	(X)	100.0		
	ALLOY STEEL:						0730 ROOFING, SIDING, INSULATION MAT...	9	22 670	7.1	.6		
1144	BAR; HOT-ROLLED, COLD-FINISHED..	328	964 881	5.8	2.7		1100 FERROUS METALS.....	9	14 007	4.5	.4		
1145	TOOL STEEL BARS.....	228	289 113	3.0	.8		1200 COAL AND COKE.....	65	3 365 588	96.7	88.2		
1146	PIPE AND TUBING.....	108	197 393	2.4	.6		1211 COAL.....	61	3 285 031	96.2	86.0		
1147	PLATE.....	235	153 914	1.4	.4		1212 COKE.....	15	80 557	20.4	2.1		
1148	OTHER ALLOY STEEL.....	339	1 518 777	9.1	4.2		1250 OTHER MINERALS AND ORES.....	17	389 942	59.3	10.2		
	STAINLESS STEEL:						5250 PLASTICS AND PLASTICS MATERIALS... 10	16 382	5.2	.4			
1149	PLATES.....	207	192 330	6.7	.5		5800 PAINT, PAINT SUPPLIES, WALLPAPER.. 8	5 862	1.9	.2			
1151	STRIP.....	163	398 802	8.5	1.1		- COMMODITIES, N.E.C.....	(X)	3 442	(X)	.1		
1152	SHEETS.....	268	511 880	9.9	1.4		ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)						
1153	BAR, BAR-SIZE SHAPES.....	271	301 409	7.0	.8		TOTAL.....	2 257	17 008 590	(X)	100.0		
1154	OTHER STAINLESS STEEL.....	335	372 861	2.6	1.0		0730 ROOFING, SIDING, INSULATION MAT...	15	10 784	4.0	.1		
-	COMMODITIES, N.E.C.....	(X)	9 248	(X)	(Z)		1000 PHOTOGRAPHIC EQUIP. AND SUPPLIES.. 68	114 643	7.4	.7			
1170	NONFERROUS METALS.....	626	6 825 178	76.0	19.1		1300 ELEC. APPARATUS AND EQUIPMENT..... 2 257	14 035 306	82.5	82.5			
	COPPER, BRASS:						1311 POWER, DISTRIBUTION TRANSFORMERS. 911	1 697 816	20.2	10.0			
1171	COPPER WIRE MILL PRODUCTS.....	100	341 926	17.5	1.0		1312 SWITCHGEAR, SWITCHBOARD EQUIP.... 1 187	1 409 719	14.7	8.3			
1172	FLAT PRODUCTS (SHEETS, STRIPS)...	207	727 471	35.5	2.0								
1173	TUBULAR PRODUCTS (PIPES, TUBES)...	232	616 251	25.6	1.7								
1174	ROD, NONELECTRICAL WIRE.....	207	674 544	33.5	1.9								

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--						Amount (\$1,000)	As percent of total sales of--		
				Estab- lish- ments	hand- ling	estab- lish- ments*					Estab- lish- ments	hand- ling	estab- lish- ments*
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)--CON.						ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)-- CON.						
	ELEC. APPARATUS AND EQUIPMENT-- CON.					1800	WARM-AIR HEATING, COOLING EQUIP...	49	170 618	10.4	2.7		
1313	MOTORS AND GENERATORS.....	1 013	2 416 130	27.6	14.2	9700	SERVICE RECEIPTS, LABOR CHARGES...	153	101 950	4.7	1.6		
1314	INDUSTRIAL CONTROLS.....	1 102	1 480 714	16.0	8.7	9711	LABOR CHARGES.....	131	34 779	2.0	.5		
1316	ELECTRIC LAMPS AND BULBS.....	492	1 696 918	41.6	10.0	9712	PARTS INSTALLED IN REPAIR WORK...	94	46 669	2.6	.7		
1317	INTERIOR WIRING.....	581	178 762	4.4	1.1	9713	OTHER SERVICE RECEIPTS.....	86	20 502	2.0	.3		
1318	LIGHTING FIXTURES.....	671	419 541	6.7	2.5	-	COMMOITIES, N.E.C.....	(X)	4 756	(X)	.1		
1319	COMMUNICATION EQUIPMENT.....	405	2 099 359	38.3	12.3		ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)						
1321	OTHER ELEC. APPARATUS AND EQUIP..	1 252	2 636 347	28.3	15.5		TOTAL.....	639	4 035 271	(X)	100.0		
1400	ELEC. APPLIANCES, HOUSEHOLD.....	251	496 031	21.4	2.9	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	19	15 450	4.3	.4		
1500	ELECTRONIC PARTS AND EQUIPMENT....	484	455 085	7.1	2.7	0560	OTHER HOME FURNISHINGS.....	14	2 781	2.0	.1		
1511	ELECTRON TUBES.....	36	13 155	1.9	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	96	147 475	15.4	3.7		
1513	PUBLIC ADDRESS EQUIPMENT.....	56	12 231	1.6	.1	1311	POWER, DISTRIBUTION TRANSFORMERS.	58	11 674	2.8	.3		
1514	TRANSISTORS, SEMICONDUCTORS.....	86	49 255	2.0	.3	1312	SWITCHGEAR, SWITCHBOARD EQUIP....	77	55 698	7.0	1.4		
1515	OTHER ELECTRONIC PTS. AND EQUIP..	466	380 283	6.5	2.2	1313	MOTORS AND GENERATORS.....	68	24 346	3.4	.6		
-	COMMOITIES, N.E.C.....	(X)	161	(X)	(Z)	1314	INDUSTRIAL CONTROLS.....	78	20 129	2.5	.5		
1800	WARM-AIR HEATING, COOLING EQUIP...	35	55 887	7.2	.3	1319	COMMUNICATION EQUIPMENT.....	59	12 518	2.9	.3		
2000	OFFICE MACHINES AND EQUIPMENT.....	21	11 122	5.8	.1	1321	OTHER ELEC. APPARATUS AND EQUIP..	57	21 889	3.3	.5		
2100	CONSTRUCTION, MINING MACH., EQUIP.	91	34 662	1.5	.2	-	COMMOITIES, N.E.C.....	(X)	1 221	(X)	(Z)		
2320	GENERAL PURPOSE INDUSTRIAL MACH...	79	14 634	.6	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	21	16 312	7.4	.4		
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	33	53 687	10.0	.3	1500	ELECTRONIC PARTS AND EQUIPMENT....	639	3 646 408	90.4	90.4		
2400	POWER TRANSMISSION EQUIPMENT.....	67	79 388	19.0	.5	1511	ELECTRON TUBES.....	144	240 233	23.6	6.0		
2450	OTHER INDUSTRIAL SUPPLIES.....	69	115 561	7.4	.7	1512	INTERCOMMUNICATION EQUIPMENT.....	63	57 849	25.5	1.4		
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	70	101 385	6.5	.6	1513	PUBLIC ADDRESS EQUIPMENT.....	72	124 561	28.3	3.1		
2580	OTHER PROFESSIONAL EQUIPMENT.....	67	98 179	6.5	.6	1514	TRANSISTORS, SEMICONDUCTORS.....	215	1 424 865	65.3	35.3		
2720	MARINE MACHINERY, EQUIPMENT.....	79	75 098	3.2	.4	1515	OTHER ELECTRONIC PTS. AND EQUIP..	487	1 798 900	56.4	44.6		
2760	OTHER TRANSPORTATION EQUIPMENT....	69	305 243	14.0	1.8	2000	OFFICE MACHINES AND EQUIPMENT.....	36	84 054	12.3	2.1		
2800	IRON AND STEEL SCRAP.....	17	83 175	25.1	.5	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	15	7 898	4.8	.2		
2900	JEWELRY AND PRECIOUS STONES.....	20	9 045	4.6	.1	2900	JEWELRY AND PRECIOUS STONES.....	33	60 094	9.3	1.5		
9700	SERVICE RECEIPTS, LABOR CHARGES...	582	741 360	10.2	4.4	9700	SERVICE RECEIPTS, LABOR CHARGES...	136	31 151	3.6	.8		
9711	LABOR CHARGES.....	424	531 182	9.3	3.1	9711	LABOR CHARGES.....	128	19 752	2.4	.5		
9712	PARTS INSTALLED IN REPAIR WORK...	244	156 279	7.1	.9	9712	PARTS INSTALLED IN REPAIR WORK...	80	10 905	1.9	.3		
9713	OTHER SERVICE RECEIPTS.....	138	53 899	3.2	.3	-	COMMOITIES, N.E.C.....	(X)	494	(X)	(Z)		
9800	MISCELLANEOUS COMMOITIES.....	24	36 661	26.6	.2	9940	OTHER RENTAL RECEIPTS.....	91	18 434	3.6	.5		
-	COMMOITIES, N.E.C.....	(X)	81 654	(X)	.5	-	COMMOITIES, N.E.C.....	(X)	5 214	(X)	.1		
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)						HARDWARE (SIC 5072)						
	TOTAL.....	421	6 407 911	(X)	100.0		TOTAL.....	413	1 585 890	(X)	100.0		
0540	FLOOR COVERINGS.....	7	11 656	15.0	.2	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	37	20 273	12.2	1.3		
0560	OTHER HOME FURNISHINGS.....	8	4 553	6.2	.1	0650	PLYWOOD, MILLWORK.....	27	3 610	5.0	.2		
1300	ELEC. APPARATUS AND EQUIPMENT.....	81	60 801	9.8	.9	0720	GLASS (EXCLUDE AUTOMOTIVE).....	18	3 464	5.2	.2		
1318	LIGHTING FIXTURES.....	6	3 517	4.2	.1	1100	FERROUS METALS.....	87	90 549	20.6	5.7		
1319	COMMUNICATION EQUIPMENT.....	80	52 835	9.3	.8	1300	ELEC. APPARATUS AND EQUIPMENT.....	27	18 421	6.8	1.2		
1321	OTHER ELEC. APPARATUS AND EQUIP..	9	4 449	6.0	.1	1600	HARDWARE.....	413	1 419 283	89.5	89.5		
1400	ELEC. APPLIANCES, HOUSEHOLD.....	421	5 582 123	93.4	93.4	2320	GENERAL PURPOSE INDUSTRIAL MACH...	43	6 109	5.4	.4		
1411	RADIO AND TV SETS.....	189	1 770 430	43.2	27.6	2350	MATERIALS HANDLING EQUIPMENT.....	17	1 364	2.5	.1		
1412	ELEC. HOUSEHOLD RANGES AND OVENS.	122	583 665	17.0	9.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	57	17 117	6.3	1.1		
1413	REFRIGERATORS, FREEZERS.....	250	1 116 542	30.9	17.4	9800	MISCELLANEOUS COMMOITIES.....	24	1 467	1.7	.1		
1414	HOUSEHOLD LAUNDRY EQUIPMENT.....	332	801 130	18.8	12.5	-	COMMOITIES, N.E.C.....	(X)	4 233	(X)	.3		
1415	VACUUMS, SEWING MACH., HOUSEHOLD.	143	222 480	59.7	3.5		PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)						
1416	ROOM AIR CONDITIONERS.....	128	339 345	10.0	5.3		TOTAL.....	242	2 631 457	(X)	100.0		
1417	OTHER ELEC. HOUSEHOLD APPLIANCES.	254	1 148 531	21.2	17.9	1100	FERROUS METALS.....	17	14 198	15.9	.5		
1500	ELECTRONIC PARTS AND EQUIPMENT....	48	71 454	5.2	1.1								
1511	ELECTRON TUBES.....	30	11 586	1.3	.2								
1515	OTHER ELECTRONIC PTS. AND EQUIP..	41	59 559	5.1	.9								
-	COMMOITIES, N.E.C.....	(X)	309	(X)	(Z)								

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Sales of specified lines				CL code	Kind of business and commodity line	Sales of specified lines			
		Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--				Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074) --CON.						COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)--CON.				
1300	ELEC. APPARATUS AND EQUIPMENT.....	7	3 170	13.0	.1	2000	OFFICE MACHINES AND EQUIPMENT.....	2 509	7 631 614	43.1	42.4
1400	ELEC. APPLIANCES, HOUSEHOLD.....	12	15 038	28.9	.6	2011	TYPEWRITERS.....	299	842 736	13.6	4.7
1600	HARDWARE.....	8	4 519	18.0	.2	2012	COMPUTERS AND PERIPHERAL EQUIP...	1 280	4 733 045	37.3	26.3
1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	242	2 565 529	97.5	.2	2013	ADDING, CALC., ACCTNG., MACH....	817	860 939	33.4	4.8
1800	WARM-AIR HEATING, COOLING EQUIP....	6	3 500	22.3	.1	2014	DUPLICATING MACHINES AND PARTS...	566	649 536	7.4	3.6
2320	GENERAL PURPOSE INDUSTRIAL MACH...	7	5 416	22.1	.2	2015	DICTATING, TRANSCRIBING MACHINES...	416	116 265	2.1	.6
2420	INDUSTRIAL VALVES, FITTINGS.....	22	13 789	14.2	.5	2016	MAILING, ADDRESSING MACHINES.....	270	271 729	26.5	1.5
9700	SERVICE RECEIPTS, LABOR CHARGES...	18	3 702	11.8	.1	2017	OTHER OFFICE EQUIPMENT AND PARTS...	381	157 364	2.7	.9
-	COMMODITIES, N.E.C.....	(X)	2 596	(X)	.1	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	56	71 020	58.0	.4
	WARM AIR HEATING, AIR-CONITIONING EQUIPMENT, SUPPLIES (SIC 5075)					2040	STORE MACHINES, FIXTURES.....	350	421 919	28.1	2.3
	TOTAL.....	300	1 508 659	(X)	100.0	2041	CASH REGISTERS.....	175	260 669	24.7	1.4
1300	ELEC. APPARATUS AND EQUIPMENT.....	5	4 716	9.9	.3	2042	BALANCES, SCALES (NOT LAB.).....	118	69 270	52.9	.4
1400	ELEC. APPLIANCES, HOUSEHOLD.....	5	25 483	20.9	1.7	2043	DISPLAY EQUIPMENT.....	23	9 241	16.2	.1
1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	16	2 400	4.1	.2	2044	OTHER STORE MACHINES, FIXTURES...	90	82 739	15.5	.5
1800	WARM-AIR HEATING, COOLING EQUIP....	300	1 360 164	90.2	90.2	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	178	15 377	.3	.1
1811	FURNACES (WARM AIR).....	239	87 809	6.6	5.8	2385	PRINTING TRADES EQUIP., SUPPLIES.	178	15 377	.3	.1
1812	CENT. AIR COND. (UNDER 5 HP).....	246	478 397	34.5	31.7	2450	OTHER INDUSTRIAL SUPPLIES.....	333	82 800	8.7	.5
1813	CENT. AIR COND. (5 TO 20 HP).....	260	298 616	22.1	19.8	2453	PRINTING, DUPLICATING INKS.....	71	44 484	26.5	.2
1814	CENT. AIR COND. (OVER 20 HP).....	196	152 720	14.8	10.1	2458	OTHER INDUSTRIAL SUPPLIES.....	273	37 059	4.6	.2
1815	COMPRESSORS FOR AIR CONITIONERS...	206	35 116	3.1	2.3	-	COMMODITIES, N.E.C.....	(X)	1 257	(X)	(Z)
1816	CONDENSING UNITS FOR AIR CONOS...	175	13 239	1.3	.9	2900	JEWELRY AND PRECIOUS STONES.....	12	20 821	20.1	.1
1817	OTHER EQUIP. AND SUPPLIES.....	279	294 267	20.9	19.5	3100	PRINTING AND WRITING PAPER.....	110	135 972	5.7	.8
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	13	17 024	13.1	1.1	3200	STATIONERY SUPPLIES.....	318	329 020	4.2	1.8
1911	COMMERCIAL REFRIGERATORS.....	11	1 722	1.4	.1	5200	CHEMICALS AND ALLIED PRODUCTS....	107	114 682	4.9	.6
1913	CONDENSING UNITS (COMMERCIAL)....	13	3 773	2.9	.3	9700	SERVICE RECEIPTS, LABOR CHARGES...	1 856	2 249 111	13.8	12.5
1914	OTHER EQUIP. AND SUPPLIES.....	13	11 492	8.8	.8	9930	COMPUTER RENTAL RECEIPTS.....	951	4 074 228	34.6	22.6
-	COMMODITIES, N.E.C.....	(X)	37	(X)	(Z)	9940	OTHER RENTAL RECEIPTS.....	982	2 785 797	25.4	15.5
2320	GENERAL PURPOSE INDUSTRIAL MACH...	9	1 379	3.5	.1	9941	OTHER OFFICE MACHINE RENTAL.....	607	2 324 898	26.9	12.9
2350	MATERIALS HANDLING EQUIPMENT.....	5	1 650	6.3	.1	9942	PHOTOCOPYING MACHINE RENTAL.....	489	404 412	6.5	2.2
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	12	9 152	10.1	.6	9943	OTHER RENTAL, N.E.C.....	379	56 487	1.6	.3
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	4	5 020	9.3	.3	-	COMMODITIES, N.E.C.....	(X)	23 999	(X)	.1
2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	3	4 029	13.1	.3		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
9700	SERVICE RECEIPTS, LABOR CHARGES...	101	76 635	9.0	5.1		TOTAL.....	424	4 954 291	(X)	100.0
-	COMMODITIES, N.E.C.....	(X)	1 007	(X)	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	19	17 556	4.7	.4
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					1500	ELECTRONIC PARTS AND EQUIPMENT...	15	4 079	1.1	.1
	TOTAL.....	71	177 151	(X)	100.0	2100	CONSTRUCTION, MINING MACH., EQUIP.	424	4 589 955	92.6	92.6
0650	PLYWOOD, MILLWORK.....	5	396	3.3	.2	2200	FARM MACHINERY AND EQUIPMENT.....	35	11 054	3.3	.2
1100	FERROUS METALS.....	5	1 064	9.2	.6	2320	GENERAL PURPOSE INDUSTRIAL MACH...	32	215 724	9.7	4.4
1600	HARDWARE.....	8	579	3.4	.3	2321	PUMPS AND PUMPING EQUIPMENT.....	18	6 998	2.2	.1
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	71	151 468	85.5	85.5	2323	DIESEL ENGINES AND PARTS.....	18	202 764	4.6	4.1
1911	COMMERCIAL REFRIGERATORS.....	30	24 934	27.2	14.1	2327	SCREENING, CRUSHING EQUIPMENT....	12	3 518	1.1	.1
1912	COMPRESSORS, COMPRESSOR UNITS....	30	16 706	20.6	9.4	-	COMMODITIES, N.E.C.....	(X)	2 444	(X)	(Z)
1913	CONDENSING UNITS (COMMERCIAL)....	33	8 913	10.0	5.0	2350	MATERIALS HANDLING EQUIPMENT.....	46	45 166	9.0	.9
1914	OTHER EQUIP. AND SUPPLIES.....	69	100 915	58.4	57.0	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	10	3 627	1.4	.1
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	6	2 096	14.6	1.2	2400	POWER TRANSMISSION EQUIPMENT....	10	4 982	1.7	.1
2040	STORE MACHINES, FIXTURES.....	8	3 260	19.3	1.8	2450	OTHER INDUSTRIAL SUPPLIES.....	18	12 287	3.7	.2
9700	SERVICE RECEIPTS, LABOR CHARGES...	18	18 288	24.8	10.3	2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	6	2 992	1.2	.1
	COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)					9700	SERVICE RECEIPTS, LABOR CHARGES...	108	32 080	5.2	.6
	TOTAL.....	2 669	18 011 847	(X)	100.0	-	COMMODITIES, N.E.C.....	(X)	14 789	(X)	.3
1300	ELEC. APPARATUS AND EQUIPMENT.....	8	16 668	19.0	.1		FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)				
1500	ELECTRONIC PARTS AND EQUIPMENT....	9	15 145	17.1	.1		TOTAL.....	502	8 463 015	(X)	100.0
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	9	23 674	16.5	.1	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	13	27 728	10.2	.3
						0760	OTHER CONSTRUCTION MATERIALS.....	11	9 110	19.0	.1

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--						Amount (\$1,000)	As percent of total sales of--		
				Estab- lish- ments hand- ling line	All estab- lish- ments*						Estab- lish- ments hand- ling line	All estab- lish- ments*	
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)--CON.						INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)--CON.						
0800	SPORTING, REC. GOODS AND SUPPLIES.	28	22 679	1.1	.3	2350	MATERIALS HANDLING EQUIPMENT.....	343	908 625	59.4	6.8		
1600	HARWARE.....	18	4 806	1.7	.1	2352	CONVEYORS, CONVEYING EQUIPMENT....	135	323 345	74.4	2.4		
2100	CONSTRUCTION, MINING MACH., EQUIP.	200	393 360	15.3	4.6	2353	HOISTS, CRANES, AND MONORAILS....	158	169 877	24.3	1.3		
2111	OFF-HWY. TRACTORS, INC. PARTS....	52	187 171	8.1	2.2	2354	FORKLIFT TRUCKS.....	81	346 850	83.9	2.6		
2112	CRANES, DRAGLINES, SHOVELS.....	7	9 954	8.8	.1	2355	INDUSTRIAL TRUCKS AND TRACTORS...	23	12 693	34.6	.1		
2113	MIXERS, PAVERS, RELATED EQUIP....	7	11 032	8.3	.1	2356	OTHER MATERIALS--HANDLING EQUIP...	84	54 501	20.9	.4		
2114	TRACTORS, SHOVEL LOADERS.....	27	124 700	12.0	1.5	-	COMMODITIES, N.E.C.....	(X)	1 359	(X)	(2)		
2115	GRADERS, ROLLERS, OFF-HWY. TRKS..	7	5 360	4.8	.1	2370	OIL WELL, OIL REFINING EQUIPMENT..	876	2 850 532	85.1	21.5		
2117	OTHER MACHINERY AND EQUIP.....	169	55 143	3.9	.7	2371	OIL REFINING MACH., EQUIP., SUPP.	97	289 175	70.9	2.2		
						2372	OIL FIELD MACH., EQUIP., SUPPLIES	807	2 561 357	82.0	19.3		
2200	FARM MACHINERY AND EQUIPMENT.....	461	7 476 822	89.7	88.3	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	941	3 018 344	75.1	22.7		
2211	TRACTORS (FARM).....	332	3 388 578	46.3	40.0	2400	POWER TRANSMISSION EQUIPMENT.....	71	8 734	2.0	.1		
2212	HARVESTING MACHINERY (FARM).....	209	2 096 824	28.7	24.8	2412	OTHER POWER TRANSMISSION EQUIP...	11	6 764	9.2	.1		
2213	LAND PREPARATION MACHINERY.....	212	1 416 646	19.6	16.7	-	COMMODITIES, N.E.C.....	(X)	1 970	(X)	(2)		
2214	DAIRY FARM, BARN EQUIPMENT.....	26	49 823	17.4	.6	2420	INDUSTRIAL VALVES, FITTINGS.....	95	29 330	8.5	.2		
2215	IRRIGATION EQUIPMENT.....	50	54 678	14.1	.6	2450	OTHER INDUSTRIAL SUPPLIES.....	117	100 063	12.3	.8		
2216	OTHER FARM MACHINERY AND EQUIP...	177	470 273	8.5	5.6	2670	OTHER SERVICE ESTABLISHMENT EQUIP.	12	27 341	40.9	.2		
2250	GARDEN MACHINERY AND EQUIPMENT....	320	416 748	6.2	4.9	2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	14	95 684	37.4	.7		
2251	POWER LAWN MOWERS.....	75	104 975	2.9	1.2	5200	CHEMICALS AND ALLIED PRODUCTS.....	92	23 501	4.2	.2		
2252	OTHER LAWN, GARDEN MACH., EQUIP..	312	311 773	4.7	3.7	5600	FARM SUPPLIES.....	41	14 472	5.0	.1		
2350	MATERIALS HANDLING EQUIPMENT.....	63	50 275	3.5	.6	5960	OTHER NONDURABLE GOODS.....	13	80 650	43.1	.6		
2355	INDUSTRIAL TRUCKS AND TRACTORS...	62	50 275	3.5	.6	9700	SERVICE RECEIPTS, LABOR CHARGES...	610	306 291	12.2	2.3		
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	17	18 344	1.2	.2	9711	LABOR CHARGES.....	565	187 490	8.3	1.4		
9700	SERVICE RECEIPTS, LABOR CHARGES...	235	30 102	6.1	.4	9712	PARTS INSTALLED IN REPAIR WORK...	382	81 934	5.7	.6		
9711	LABOR CHARGES.....	233	25 992	5.3	.3	9713	OTHER SERVICE RECEIPTS.....	131	36 867	7.4	.3		
-	COMMODITIES, N.E.C.....	(X)	4 110	(X)	(2)	9940	OTHER RENTAL RECEIPTS.....	85	43 435	11.6	.3		
-	COMMODITIES, N.E.C.....	(X)	13 041	(X)	.2	9943	OTHER RENTAL, N.E.C.....	85	43 435	11.6	.3		
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					-	COMMODITIES, N.E.C.....	(X)	37 233	(X)	.3		
	TOTAL.....	3 111	13 279 796	(X)	100.0		INDUSTRIAL SUPPLIES (SIC 5085)						
1100	FERROUS METALS.....	30	32 176	18.3	.2		TOTAL.....	1 559	13 296 378	(X)	100.0		
1300	ELEC. APPARATUS AND EQUIPMENT.....	25	21 807	6.6	.2	0200	AUTOMOTIVE PARTS AND SUPPLIES....	45	71 543	13.0	.5		
1500	ELECTRONIC PARTS AND EQUIPMENT....	63	61 539	11.7	.5	0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	54	70 810	17.1	.5		
1600	HARWARE.....	122	21 108	4.4	.2	0560	OTHER HOME FURNISHINGS.....	47	113 229	7.5	.9		
1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	7	10 961	9.8	.1	0650	PLYWOOD, MILLWORK.....	35	79 997	15.6	.6		
1800	WARM-AIR HEATING, COOLING EQUIP...	42	24 092	8.1	.2	0760	OTHER CONSTRUCTION MATERIALS.....	44	255 342	23.4	1.9		
2000	OFFICE MACHINES AND EQUIPMENT.....	3	7 658	8.7	.1	1100	FERROUS METALS.....	38	12 479	6.7	.1		
2040	STORE MACHINES, FIXTURES.....	63	14 059	20.9	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	123	107 486	17.1	.8		
2042	BALANCES, SCALES (NOT LAB.).....	62	13 836	21.0	.1	1500	ELECTRONIC PARTS AND EQUIPMENT....	32	13 929	6.0	.1		
-	COMMODITIES, N.E.C.....	(X)	223	(X)	(2)	1600	HARWARE.....	56	305 817	19.7	2.3		
2100	CONSTRUCTION, MINING MACH., EQUIP.	123	157 627	20.8	1.2	1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	56	44 515	11.7	.3		
2300	FOOD PROCESSING MACHINERY, EQUIP..	189	320 788	68.8	2.4	2100	CONSTRUCTION, MINING MACH., EQUIP.	52	12 855	7.1	.1		
2311	DAIRY PRODUCTS MACHINERY, EQUIP...	34	67 548	61.7	.5	2300	FOOD PROCESSING MACHINERY, EQUIP..	58	57 061	6.4	.4		
2312	COML. FOOD PROCESSING MACHINERY...	87	32 866	30.5	.2	2312	COML. FOOD PROCESSING MACHINERY...	47	16 807	1.9	.1		
2313	PACKING, PACKAGING, BOTTLE MACH...	101	78 803	45.3	.6	2313	PACKING, PACKAGING, BOTTLE MACH...	53	25 783	2.9	.2		
2314	OTHER FOOD PROCESSING MACHINERY...	100	141 571	53.3	1.1	2314	OTHER FOOD PROCESSING MACHINERY...	54	8 557	1.0	.1		
2320	GENERAL PURPOSE INDUSTRIAL MACH...	889	3 578 560	78.7	26.9	-	COMMODITIES, N.E.C.....	(X)	5 914	(X)	(2)		
2321	PUMPS AND PUMPING EQUIPMENT.....	469	1 111 167	62.7	8.4	2320	GENERAL PURPOSE INDUSTRIAL MACH...	40	9 512	6.7	.1		
2322	AIR AND GAS COMPRESSORS.....	202	452 011	48.2	3.4	2340	METALWORKING MACHINERY, EQUIPMENT.	38	11 263	7.0	.1		
2323	DIESEL ENGINES AND PARTS.....	134	1 109 464	70.7	8.4	2350	MATERIALS HANDLING EQUIPMENT.....	87	27 942	7.2	.2		
2324	BLOWERS AND FANS.....	184	138 707	19.2	1.0	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	85	35 315	12.3	.3		
2325	INDUSTRIAL FURNACES AND OVENS....	53	94 539	75.5	.7	2400	POWER TRANSMISSION EQUIPMENT.....	467	2 989 962	95.0	22.5		
2327	SCREENING, CRUSHING EQUIPMENT.....	47	75 505	52.9	.6	2411	BEARINGS AND BUSHINGS.....	293	2 322 619	90.4	17.5		
2328	OTHER GENERAL INDUSTRIAL EQUIP...	233	595 852	54.3	4.5	2412	OTHER POWER TRANSMISSION EQUIP...	277	667 343	60.3	5.0		
-	COMMODITIES, N.E.C.....	(X)	1 315	(X)	(2)	2420	INDUSTRIAL VALVES, FITTINGS.....	267	916 327	82.9	6.9		
2340	METALWORKING MACHINERY, EQUIPMENT.	332	1 485 186	86.2	11.2	2430	WELDING SUPPLIES (EXCLUDE GASES)...	221	586 974	71.3	4.4		

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab- lish- ments hand- ling line	All estab- lish- ments +					Estab- lish- ments hand- ling line	All estab- lish- ments +		
	INDUSTRIAL SUPPLIES (SIC 5085)-- CON.						TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES (SIC 5088)						
2450	OTHER INDUSTRIAL SUPPLIES.....	712	6 624 158	77.5	49.8		TOTAL.....	182	4 551 143	(X)	100.0		
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	67	78 311	7.5	.6								
3300	INDUS., PERSONAL SERVICE PAPER.....	89	582 087	22.9	4.4	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	17	28 913	14.3	.6		
3600	NOTIONS AND OTHER DRY GOODS.....	34	27 146	11.3	.2	1300	ELEC. APPARATUS AND EQUIPMENT.....	26	207 914	14.6	4.6		
5200	CHEMICALS AND ALLIED PRODUCTS.....	39	11 470	8.8	.1	1500	ELECTRONIC PARTS AND EQUIPMENT....	19	18 349	3.9	.4		
5270	INDUSTRIAL GASES.....	105	110 857	28.1	.8	1800	WARM-AIR HEATING, COOLING EQUIP....	12	17 463	15.5	.4		
5910	ART GOODS.....	32	40 772	21.5	.3	2100	CONSTRUCTION, MINING MACH., EQUIP.	26	9 244	1.6	.2		
5960	OTHER NONDURABLE GOODS.....	31	13 226	9.2	.1	2370	OIL WELL, OIL REFINING EQUIPMENT..	13	14 968	1.7	.3		
9700	SERVICE RECEIPTS, LABOR CHARGES...	118	53 809	9.0	.4	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	19	21 491	3.0	.5		
-	COMMOOITIES, N.E.C.....	(X)	32 184	(X)	.2	2400	POWER TRANSMISSION EQUIPMENT.....	12	67 277	11.2	1.5		
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)					2420	INDUSTRIAL VALVES, FITTINGS.....	11	6 973	4.5	.2		
	TOTAL.....	842	3 021 722	(X)	100.0	2700	AIRCRAFT, AERONAUTICAL EQUIPMENT..	105	1 848 651	89.4	40.6		
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	16	4 005	7.4	.1	2720	MARINE MACHINERY, EQUIPMENT.....	50	491 554	29.9	10.8		
1100	FERROUS METALS.....	13	2 151	1.4	.1	2721	SHIPS, BOATS (NOT PLEASURE).....	21	75 095	38.3	1.7		
1300	ELEC. APPARATUS AND EQUIPMENT.....	13	9 322	4.2	.3	2722	MARINE PROPULSION MACHINERY.....	34	359 482	24.8	7.9		
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	10	1 864	.8	.1	2723	MARINE SUPPLIES.....	29	56 977	19.2	1.3		
2450	OTHER INDUSTRIAL SUPPLIES.....	12	2 332	3.4	.1	2760	OTHER TRANSPORTATION EQUIPMENT....	83	1 773 736	71.0	39.0		
2500	DENTAL SUPPLIES.....	29	27 314	39.2	.9	2761	RAILROAD EQUIPMENT AND SUPPLIES..	75	1 752 799	74.5	38.5		
2520	RELIGIOUS, SCHOOL SUPPLIES.....	35	40 907	49.5	1.4	2762	OTHER TRANSPORTATION EQUIP.....	25	20 937	10.7	.5		
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	452	1 987 042	92.2	65.8	9700	SERVICE RECEIPTS, LABOR CHARGES...	26	40 897	7.9	.9		
2531	SURGICAL, MED. INSTRUMENTS, EQUIP.	337	1 061 931	63.0	35.1	9711	LABOR CHARGES.....	25	39 697	8.5	.9		
2532	SURG., ORTHO., PROST. APPLIANCES.	97	103 397	46.2	3.4	-	COMMOOITIES, N.E.C.....	(X)	1 200	(X)	(Z)		
2533	OTHER SURGICAL, MED., HOSP. EQUIP	288	821 714	55.5	27.2	-	COMMOOITIES, N.E.C.....	(X)	3 713	(X)	.1		
2540	OPTICAL, OPHTHALMIC GOODS.....	214	243 567	84.4	8.1		JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)						
2541	OPHTHALMIC GOODS.....	150	173 669	74.7	5.7		TOTAL.....	65	444 122	(X)	100.0		
2542	OPTICAL GOODS, EXCEPT CAMERAS....	53	23 720	27.4	.8	1500	ELECTRONIC PARTS AND EQUIPMENT.....	4	988	1.3	.2		
2543	OPTOMETRIC EQUIPMENT, SUPPLIES...	37	15 359	13.1	.5	2900	JEWELRY AND PRECIOUS STONES.....	65	396 286	89.2	89.2		
2544	PRESCRIPTION GRINDING.....	52	30 819	30.2	1.0	3400	PHARMACEUTICALS, COSMETICS, ETC....	16	17 587	11.5	4.0		
2580	OTHER PROFESSIONAL EQUIPMENT.....	183	455 806	73.5	15.1	3600	NOTIONS AND OTHER DRY GOODS.....	11	14 945	14.1	3.4		
3400	PHARMACEUTICALS, COSMETICS, ETC....	27	29 017	18.1	1.0	3700	MEN'S, BOYS' CLOTHING, FURNISHING.	11	10 210	9.6	2.3		
5200	CHEMICALS AND ALLIED PRODUCTS.....	56	94 258	22.1	3.1	5910	ART GOODS.....	10	3 963	3.7	.9		
5270	INDUSTRIAL GASES.....	23	17 517	10.5	.6	-	COMMOOITIES, N.E.C.....	(X)	143	(X)	(Z)		
5900	BOOKS, PERIODICALS, PRINTED MAT...	9	1 656	4.0	.1		DURABLE GOODS, N.E.C. (SIC 5099)						
9700	SERVICE RECEIPTS, LABOR CHARGES...	218	98 807	10.7	3.3		TOTAL.....	252	2 245 132	(X)	100.0		
9711	LABOR CHARGES.....	170	48 985	8.4	1.6	0600	LUMBER; ROUGH, DRESSED, FINISHED..	13	2 866	4.2	.1		
9712	PARTS INSTALLED IN REPAIR WORK...	165	24 962	4.4	.8	2000	OFFICE MACHINES AND EQUIPMENT.....	13	6 892	7.2	.3		
9713	OTHER SERVICE RECEIPTS.....	67	24 860	5.5	.8	2450	OTHER INDUSTRIAL SUPPLIES.....	8	1 141	2.0	.1		
9940	OTHER RENTAL RECEIPTS.....	13	1 741	1.4	.1	3000	MUSICAL INSTRUMENTS.....	23	379 455	89.1	16.9		
-	COMMOOITIES, N.E.C.....	(X)	4 416	(X)	.1	3011	MUSICAL INSTRUMENTS.....	23	373 347	87.7	16.6		
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)					3012	MUSICAL SUPPLIES.....	17	6 108	7.6	.3		
	TOTAL.....	258	584 006	(X)	100.0	3020	FOREST PRODUCTS, EXCEPT LUMBER...	68	394 958	86.5	17.6		
2320	GENERAL PURPOSE INDUSTRIAL MACH...	17	23 774	33.0	4.1	3030	OTHER DURABLE GOODS.....	192	1 435 939	97.6	64.0		
2600	BEAUTY, BARBER EQUIPMENT, SUPPLIES	12	7 195	45.9	1.2	3031	FIRE EXTINGUISHERS.....	26	3 308	3.8	.1		
2620	CUSTODIAL EQUIPMENT, SUPPLIES.....	94	144 515	93.6	24.7	3033	WORKS OF ART.....	26	5 919	6.6	.3		
2640	LAUNDRY, DRY-CLEANING EQUIPMENT...	29	27 989	76.4	4.8	3034	PHONO, RECORDS, PRERECORDED TAPE.	181	1 341 987	96.6	59.8		
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	153	367 152	90.9	62.9	3035	OTHER DURABLE, N.E.C.....	28	84 725	49.2	3.8		
3400	PHARMACEUTICALS, COSMETICS, ETC....	9	9 497	33.6	1.6	3300	INDUS., PERSONAL SERVICE PAPER....	13	11 118	14.2	.5		
5200	CHEMICALS AND ALLIED PRODUCTS.....	15	1 243	1.8	.2	5200	CHEMICALS AND ALLIED PRODUCTS.....	13	3 234	5.2	.1		
5600	FARM SUPPLIES.....	8	910	7.6	.2	9700	SERVICE RECEIPTS, LABOR CHARGES...	18	4 759	5.6	.2		
9700	SERVICE RECEIPTS, LABOR CHARGES...	49	1 731	2.5	.3	-	COMMOOITIES, N.E.C.....	(X)	4 770	(X)	.2		
9711	LABOR CHARGES.....	49	1 731	2.5	.3								

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	PRINTING AND WRITING PAPER (SIC 5111)					INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)--CON.					
	TOTAL.....	223	4 663 006	(X)	100.0	4700	COFFEE, TEA, AND SPICES.....	25	16 457	4.6	.2
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	76	26 165	6.9	.6	4750	OTHER GROCERY SPECIALTIES.....	33	96 189	12.8	1.2
2000	OFFICE MACHINES AND EQUIPMENT.....	88	59 534	15.4	1.3	5200	CHEMICALS AND ALLIED PRODUCTS.....	44	214 631	20.9	2.7
2450	OTHER INDUSTRIAL SUPPLIES.....	25	4 389	3.7	.1	5250	PLASTICS AND PLASTICS MATERIALS....	37	23 455	7.4	.3
						-	COMMODITIES, N.E.C.....	(X)	14 994	(X)	.2
3100	PRINTING AND WRITING PAPER.....	223	4 297 176	92.2	92.2		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)				
3111	PRINTING, WRITING PAPER.....	212	3 278 069	79.9	70.3		TOTAL.....	453	8 422 558	(X)	100.0
3112	ROLL NEWSPRINT, ROTOGRAVURE.....	62	1 019 107	72.5	21.9	1400	ELEC. APPLIANCES, HOUSEHOLD.....	7	6 828	28.5	.1
3200	STATIONERY SUPPLIES.....	27	22 809	12.6	.5	2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	56	18 824	1.8	.2
3300	INDUS., PERSONAL SERVICE PAPER....	32	131 310	12.6	2.8	2580	OTHER PROFESSIONAL EQUIPMENT.....	31	4 504	21.6	.1
3311	PAPERBOARD, BOXBOARD BOXES.....	14	26 412	15.2	.6	2600	BEAUTY, BARBER EQUIPMENT, SUPPLIES	7	7 892	9.1	.1
3313	INDUSTRIAL PAPER (BAGS, ETC.)....	19	37 294	6.4	.8	2900	JEWELRY AND PRECIOUS STONES.....	23	285 553	25.8	3.4
3314	OTHER INDUSTRIAL, PERSONAL PAPER.	25	65 875	11.2	1.4	3200	STATIONERY SUPPLIES.....	8	9 735	23.8	.1
-	COMMODITIES, N.E.C.....	(X)	1 729	(X)	(2)	3400	PHARMACEUTICALS, COSMETICS, ETC...	453	7 889 270	93.7	93.7
5200	CHEMICALS AND ALLIED PRODUCTS.....	73	18 994	5.1	.4	3411	DRUGS AND PHARMACEUTICALS.....	290	3 807 919	86.2	45.2
5910	ART GOODS.....	8	5 979	5.3	.1	3412	PROPRIETARY (PATENT) MEDICINES...	92	1 134 480	67.6	13.5
9700	SERVICE RECEIPTS, LABOR CHARGES...	74	50 141	13.3	1.1	3413	COSMETICS.....	96	729 856	34.1	8.7
9940	OTHER RENTAL RECEIPTS.....	73	43 635	11.6	.9	3414	PERFUMES.....	63	199 592	35.1	2.4
-	COMMODITIES, N.E.C.....	(X)	2 874	(X)	.1	3415	OTHER HEALTH, BEAUTY PRODUCTS....	184	2 017 423	47.7	24.0
	STATIONERY SUPPLIES (SIC 5112)					3600	NOTIONS AND OTHER DRY GOODS.....	14	13 062	30.3	.2
	TOTAL.....	1 196	3 059 926	(X)	100.0	4750	OTHER GROCERY SPECIALTIES.....	10	6 712	9.4	.1
2000	OFFICE MACHINES AND EQUIPMENT.....	358	67 874	10.1	2.2	5200	CHEMICALS AND ALLIED PRODUCTS.....	36	85 566	11.5	1.0
2040	STORE MACHINES, FIXTURES.....	34	45 475	7.7	1.5	5250	PLASTICS AND PLASTICS MATERIALS...	10	11 305	6.6	.1
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	412	37 136	5.0	1.2	5600	FARM SUPPLIES.....	29	45 604	6.9	.5
3100	PRINTING AND WRITING PAPER.....	4	4 808	33.3	.2	5960	OTHER NONDURABLE GOODS.....	30	32 683	14.4	.4
3111	PRINTING, WRITING PAPER.....	4	4 808	33.3	.2	-	COMMODITIES, N.E.C.....	(X)	5 020	(X)	.1
3200	STATIONERY SUPPLIES.....	1 196	2 580 691	84.3	84.3		PIECE GOODS (SIC 5133)				
3211	BUSINESS FORMS.....	1 075	1 700 537	89.6	55.6		TOTAL.....	280	8 282 349	(X)	100.0
3212	STATIONERY.....	50	93 567	9.2	3.1	0520	LINENS, DOMESTICS, DRAPES, SMOOES.	28	481 831	17.0	5.8
3213	CARBON PAPER, STENCIL PAPER, ETC.	204	161 816	18.3	5.3	0540	FLOOR COVERINGS.....	10	112 151	5.4	1.4
3214	GREETING CARDS.....	25	566 654	59.8	18.5	0560	OTHER HOME FURNISHINGS.....	8	105 491	5.3	1.3
3215	OTHER STATIONERY SUPPLIES.....	108	58 117	7.8	1.9	2670	OTHER SERVICE ESTABLISHMENT EQUIP.	7	68 429	3.6	.8
3300	INDUS., PERSONAL SERVICE PAPER....	15	165 779	18.0	5.4	3500	PIECE GOODS.....	280	7 563 031	88.9	88.9
3312	PAPER DISCS, CUPS, AND NAPKINS..	14	64 439	7.1	2.1	3600	NOTIONS AND OTHER DRY GOODS.....	19	53 091	6.7	.6
3313	INDUSTRIAL PAPER (BAGS, ETC.)....	5	5 912	1.0	.2	3700	MEN'S, BOYS' CLOTHING, FURNISHING.	8	34 517	1.7	.4
3314	OTHER INDUSTRIAL, PERSONAL PAPER.	14	95 428	10.4	3.1	3715	MEN'S, BOYS' UNDERWEAR, ETC.....	8	34 517	1.7	.4
5900	BOOKS, PERIODICALS, PRINTED MAT...	15	35 804	4.2	1.2	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	9	44 873	2.2	.5
5910	ART GOODS.....	12	76 756	9.1	2.5	3815	WOMEN'S, MISSES' UNDERWEAR, ETC..	8	40 004	2.0	.5
9700	SERVICE RECEIPTS, LABOR CHARGES...	152	24 765	10.1	.8	3821	CHILDREN'S-INFANTS' WEAR (TO 6X).	6	4 869	6.6	.1
9800	MISCELLANEOUS COMMODITIES.....	65	16 436	31.0	.5		OTHER NONDURABLE GOODS.....	10	12 839	9.8	.2
9940	OTHER RENTAL RECEIPTS.....	15	2 442	4.6	.1	-	COMMODITIES, N.E.C.....	(X)	6 096	(X)	.1
-	COMMODITIES, N.E.C.....	(X)	1 960	(X)	.1		NOTIONS AND OTHER DRY GOODS (SIC 5134)				
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)						TOTAL.....	115	409 890	(X)	100.0
	TOTAL.....	581	7 808 813	(X)	100.0	2450	OTHER INDUSTRIAL SUPPLIES.....	12	2 544	6.5	.6
0600	LUMBER; ROUGH, DRESSED, FINISHED..	26	25 447	4.7	.3	3400	PHARMACEUTICALS, COSMETICS, ETC...	11	506	1.4	.1
0760	OTHER CONSTRUCTION MATERIALS.....	37	6 718	1.7	.1	3600	NOTIONS AND OTHER DRY GOODS.....	115	399 490	97.5	97.5
1170	NONFERROUS METALS.....	30	15 057	5.1	.2	5960	OTHER NONDURABLE GOODS.....	17	6 549	15.2	1.6
2450	OTHER INDUSTRIAL SUPPLIES.....	40	122 966	22.6	1.6	9940	OTHER RENTAL RECEIPTS.....	16	527	1.5	.1
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	29	4 680	.8	.1	-	COMMODITIES, N.E.C.....	(X)	274	(X)	.1
3020	FOREST PRODUCTS, EXCEPT LUMBER...	27	104 971	19.3	1.3						
3100	PRINTING AND WRITING PAPER.....	31	74 004	15.6	.9						
3200	STATIONERY SUPPLIES.....	48	44 693	9.9	.6						
3300	INDUS., PERSONAL SERVICE PAPER....	581	6 987 124	89.5	89.5						
3400	PHARMACEUTICALS, COSMETICS, ETC...	31	52 057	7.1	.7						
3500	PIECE GOODS.....	38	5 370	1.5	.1						

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab- lish- ments	All hand- ling					Estab- lish- ments	All hand- ling		
	MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)						FROZEN FOODS (SIC 5142)-- CON.						
	TOTAL.....	227	3 204 331	(X)	100.0		FROZEN FOODS--CON.						
2450	OTHER INDUSTRIAL SUPPLIES.....	7	5 805	5.8	.2	4012	FISH (PACKAGE).....	37	295 673	67.3	19.4		
2900	JEWELRY AND PRECIOUS STONES.....	7	2 274	2.4	.1	4013	VEGETABLES.....	21	31 619	16.9	2.1		
3600	NOTIONS AND OTHER DRY GOODS.....	7	2 431	2.6	.1	4014	FRUITS AND FRUIT JUICES.....	15	84 293	55.2	5.5		
						4015	MEAT (PACKAGE).....	33	153 454	57.9	10.1		
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	227	3 109 491	97.0	97.0	4016	OTHER FROZEN FOOD.....	68	565 573	63.7	37.1		
3711	MEN'S SUITS AND COATS.....	44	325 720	34.6	10.2								
3712	BOYS' SUITS AND COATS.....	22	15 983	2.8	.5	4100	DAIRY PRODUCTS.....	18	18 781	11.2	1.2		
3713	MEN'S SPORTSWEAR (SLACKS, ETC.)..	127	1 223 571	64.5	38.2	4112	CHEESE.....	18	17 648	10.6	1.2		
3714	BOYS' SPORTSWEAR (SLACKS, ETC.)..	61	180 279	17.0	5.6	-	COMMODITIES, N.E.C.....	(X)	1 133	(X)	.1		
3715	MEN'S, BOYS' UNDERWEAR, ETC.....	47	181 884	40.8	5.7								
3716	MEN'S AND BOYS' NECKWEAR.....	19	42 071	20.8	1.3	4200	POULTRY AND POULTRY PRODUCTS.....	7	11 008	8.0	.7		
3717	MEN'S AND BOYS' WORK CLOTHING.....	63	883 371	79.7	27.6								
3718	OTHER MEN'S, BOYS' CLOTHES, ETC..	47	256 612	48.7	8.0	4500	MEAT, MEAT PRODUCTS.....	5	8 138	26.3	.5		
						4511	BEEF.....	5	2 850	9.4	.2		
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	39	79 124	15.5	2.5	4514	PORK.....	5	4 284	13.8	.3		
3811	WOMEN'S AND MISSES' BLOUSES.....	21	18 798	5.3	.6	-	COMMODITIES, N.E.C.....	(X)	1 004	(X)	.1		
3814	OTHER WOMEN'S, MISSES' OUTERWEAR.	18	28 391	12.8	.9								
3815	WOMEN'S, MISSES' UNDERWEAR, ETC..	14	3 440	3.2	.1	4600	FRESH FRUITS AND VEGETABLES.....	7	5 167	4.6	.3		
3816	GIRLS' DRESSES AND BLOUSES.....	11	1 637	1.2	.1	4611	FRESH FRUITS.....	6	4 802	4.3	.3		
3819	OTHER WOMEN'S, MISSES' CLOTHING..	18	20 458	8.8	.6	-	COMMODITIES, N.E.C.....	(X)	365	(X)	(Z)		
3821	CHILDREN'S-INFANTS' WEAR (TO 6X).	17	5 903	5.3	.2	4720	BREAD AND BAKED GOODS.....	25	41 484	6.8	2.7		
-	COMMODITIES, N.E.C.....	(X)	497	(X)	(Z)	4721	BREAD.....	22	26 769	5.3	1.8		
						4722	OTHER BAKED GOODS.....	21	14 715	5.9	1.0		
	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)					4730	CANNED FOODS.....	9	53 494	30.0	3.5		
	TOTAL.....	257	2 273 062	(X)	100.0	4731	CANNED-BOTTLED FRUITS, VEGETABLE.	5	35 422	32.1	2.3		
2900	JEWELRY AND PRECIOUS STONES.....	5	3 729	5.3	.2	4733	CANNED MEATS.....	4	1 977	9.2	.1		
3300	INDUS., PERSONAL SERVICE PAPER....	7	122 584	33.5	5.4	4734	CANNED FISH AND SEAFOOD.....	4	14 916	23.1	1.0		
3500	PIECE GOODS.....	7	6 085	18.6	.3	4736	OTHER CANNED FOODS.....	5	1 179	6.9	.1		
						4750	OTHER GROCERY SPECIALTIES.....	12	20 841	6.3	1.4		
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	69	84 105	22.3	3.7	5600	FARM SUPPLIES.....	6	6 694	6.6	.4		
3712	BOYS' SUITS AND COATS.....	19	26 860	26.4	1.2	-	COMMODITIES, N.E.C.....	(X)	1 410	(X)	.1		
3713	MEN'S SPORTSWEAR (SLACKS, ETC.)..	10	3 686	4.1	.2								
3714	BOYS' SPORTSWEAR (SLACKS, ETC.)..	12	4 941	12.9	.2		DAIRY PRODUCTS (SIC 5143)						
3715	MEN'S, BOYS' UNDERWEAR, ETC.....	28	6 329	3.7	.3		TOTAL.....	845	6 130 336	(X)	100.0		
3717	MEN'S AND BOYS' WORK CLOTHING.....	24	29 186	38.4	1.3	4000	FROZEN FOODS.....	85	12 596	4.6	.2		
3718	OTHER MEN'S, BOYS' CLOTHES, ETC..	10	13 103	26.7	.6	4014	FRUITS AND FRUIT JUICES.....	55	7 541	3.4	.1		
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	257	2 054 557	90.4	90.4	4016	OTHER FROZEN FOOD.....	46	3 194	3.2	.1		
3811	WOMEN'S AND MISSES' BLOUSES.....	73	161 805	35.5	7.1	-	COMMODITIES, N.E.C.....	(X)	1 861	(X)	(Z)		
3812	WOMEN'S AND MISSES' DRESSES.....	66	126 959	35.2	5.6	4100	DAIRY PRODUCTS.....	845	5 300 222	86.5	86.5		
3813	WOMEN'S, MISSES' SUITS AND COATS.	24	35 338	39.2	1.6	4111	BUTTER.....	400	395 948	16.2	6.5		
3814	OTHER WOMEN'S, MISSES' OUTERWEAR.	91	433 456	61.9	19.1	4112	CHEESE.....	458	1 654 509	37.4	27.0		
3815	WOMEN'S, MISSES' UNDERWEAR, ETC..	65	715 008	67.8	31.5	4113	MILK AND CREAM.....	618	2 063 318	66.5	33.7		
3816	GIRLS' DRESSES AND BLOUSES.....	50	93 072	31.3	4.1	4114	ICE CREAM.....	598	632 773	27.1	10.3		
3817	GIRLS' COATS AND SUITS.....	11	3 758	11.7	.2	4115	OTHER DAIRY PRODUCTS.....	557	553 674	19.2	9.0		
3819	OTHER WOMEN'S, MISSES' CLOTHING..	63	320 757	33.5	14.1	4200	POULTRY AND POULTRY PRODUCTS.....	108	5 671	.8	.1		
3821	CHILDREN'S-INFANTS' WEAR (TO 6X).	67	164 404	44.9	7.2	4213	EGGS.....	102	5 653	.8	.1		
-	COMMODITIES, N.E.C.....	(X)	2 002	(X)	.1	-	COMMODITIES, N.E.C.....	(X)	18	(X)	(Z)		
	FOOTWEAR (SIC 5139)					4300	CONFECTIONERY.....	83	59 962	3.0	1.0		
	TOTAL.....	54	676 191	(X)	100.0	4311	CANDY.....	74	57 920	3.0	.9		
						-	COMMODITIES, N.E.C.....	(X)	2 042	(X)	(Z)		
	FROZEN FOODS (SIC 5142)					4400	FISH, SEAFOOD (NOT CANNED, FROZ) ..	14	3 812	3.4	.1		
	TOTAL.....	105	1 526 316	(X)	100.0	4730	CANNED FOODS.....	122	45 759	5.1	.7		
3300	INDUS., PERSONAL SERVICE PAPER....	4	15 921	14.4	1.0	4731	CANNED-BOTTLED FRUITS, VEGETABLE.	119	34 792	3.9	.6		
4000	FROZEN FOODS.....	105	1 343 378	88.0	88.0	4734	CANNED FISH AND SEAFOOD.....	20	7 293	6.3	.1		
4011	WINNERS.....	29	212 766	41.8	13.9	-	COMMODITIES, N.E.C.....	(X)	3 674	(X)	.1		
						4750	OTHER GROCERY SPECIALTIES.....	133	692 548	31.1	11.3		
						4751	BEVERAGE CONCENTRATES.....	23	10 097	6.3	.2		

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	DAIRY PRODUCTS (SIC 5143)-- CON.						FISH AND SEAFOOD (SIC 5146)				
	OTHER GROCERY SPECIALTIES--CON.						TOTAL.....	13	45 510	(X)	100.0
4754	COOKING OILS AND MARGARINES.....	76	104 825	6.3	1.7	4000	FROZEN FOODS.....	7	5 562	13.9	12.2
4756	PICKLES, JELLIES, JAMS, ETC.....	52	57 068	5.2	.9	4012	FISH (PACKAGED).....	7	5 562	13.9	12.2
4761	OTHER GROCERY SPECIALTIES.....	82	517 491	27.8	8.4	4400	FISH, SEAFOOD (NOT CANNED, FROZ)...	13	25 430	55.9	55.9
-	COMMODITIES, N.E.C.....	(X)	3 067	(X)	.1	4730	CANNED FOODS.....	7	14 515	40.5	31.9
-	COMMODITIES, N.E.C.....	(X)	9 766	(X)	.2	4734	CANNED FISH AND SEAFOOD.....	7	14 515	40.5	31.9
	POULTRY AND POULTRY PRODUCTS (SIC 5144)					-	COMMODITIES, N.E.C.....	(X)	3	(X)	(Z)
	TOTAL.....	75	762 275	(X)	100.0		MEAT AND MEAT PRODUCTS (SIC 5147)				
4000	FROZEN FOODS.....	28	32 176	14.7	4.2		TOTAL.....	435	5 843 233	(X)	100.0
4012	FISH (PACKAGED).....	14	838	.8	.1	3300	INDUS., PERSONAL SERVICE PAPER....	6	8 548	3.4	.1
4013	VEGETABLES.....	10	2 288	2.3	.3	4000	FROZEN FOODS.....	189	108 407	4.1	1.9
4015	MEAT (PACKAGED).....	19	8 265	5.7	1.1	4011	INNERS.....	21	4 653	.8	.1
4016	OTHER FROZEN FOOD.....	14	20 785	16.7	2.7	4012	FISH (PACKAGED).....	85	9 865	1.1	.2
4100	DAIRY PRODUCTS.....	26	11 094	4.6	1.5	4013	VEGETABLES.....	69	6 374	1.0	.1
4111	BUTTER.....	14	4 040	3.0	.5	4015	MEAT (PACKAGED).....	109	56 582	3.0	1.0
4112	CHEESE.....	25	6 613	3.0	.9	4016	OTHER FROZEN FOOD.....	86	30 184	2.9	.5
4115	OTHER DAIRY PRODUCTS.....	10	441	.6	.1	-	COMMODITIES, N.E.C.....	(X)	744	(X)	(Z)
4200	POULTRY AND POULTRY PRODUCTS.....	75	691 314	90.7	90.7	4100	DAIRY PRODUCTS.....	222	103 185	3.6	1.8
4211	POULTRY, LIVE.....	17	154 943	58.6	20.3	4111	BUTTER.....	151	13 843	.7	.2
4212	DRESSED POULTRY KILLED AT ESTAB.	28	172 351	61.3	22.6	4112	CHEESE.....	215	79 753	2.8	1.4
4213	EGGS.....	37	36 488	13.3	4.8	4115	OTHER DAIRY PRODUCTS.....	34	9 495	1.7	.2
4214	OTHER POULTRY (EXCLUDE FROZEN)...	67	327 532	62.2	43.0	-	COMMODITIES, N.E.C.....	(X)	94	(X)	(Z)
4500	MEAT, MEAT PRODUCTS.....	30	25 997	10.1	3.4	4200	POULTRY AND POULTRY PRODUCTS.....	205	196 719	7.6	3.4
4511	BEEF.....	22	9 715	4.7	1.3	4213	EGGS.....	94	5 903	.4	.1
4514	PORK.....	22	14 973	8.1	2.0	4214	OTHER POULTRY (EXCLUDE FROZEN)...	187	189 026	8.0	3.2
4516	SAUSAGE, OTHER PREPARED MEATS PURCHASED FOR RESALE.....	12	668	.7	.1	-	COMMODITIES, N.E.C.....	(X)	1 790	(X)	(Z)
4517	OTHER MEAT PRODUCTS.....	8	641	.9	.1	4400	FISH, SEAFOOD (NOT CANNED, FROZ)...	34	6 003	.9	.1
4750	OTHER GROCERY SPECIALTIES.....	12	1 007	1.1	.1	4500	MEAT, MEAT PRODUCTS.....	435	5 207 244	89.1	89.1
-	COMMODITIES, N.E.C.....	(X)	687	(X)	.1	4511	BEEF.....	349	2 087 971	41.2	35.7
	CONFECTIONERY (SIC 5145)					4512	VEAL.....	90	20 071	1.4	.3
	TOTAL.....	204	2 623 599	(X)	100.0	4513	LAMB AND MUTTON.....	128	93 483	4.2	1.6
2300	FOOD PROCESSING MACHINERY, EQUIP..	11	2 178	4.4	.1	4514	PORK.....	336	1 208 593	23.8	20.7
4000	FROZEN FOODS.....	12	10 027	6.0	.4	4515	SAUSAGE, OTHER PREPARED MEATS MADE AT THIS ESTABLISHMENT.....	69	207 116	19.5	3.5
4016	OTHER FROZEN FOOD.....	12	10 027	6.0	.4	4516	SAUSAGE, OTHER PREPARED MEATS PURCHASED FOR RESALE.....	330	1 218 533	27.6	20.9
4100	DAIRY PRODUCTS.....	13	11 501	14.0	.4	4517	OTHER MEAT PRODUCTS.....	212	371 477	12.5	6.4
4300	CONFECTIONERY.....	204	2 373 579	90.5	90.5	4720	BREAD AND BAKED GOODS.....	6	6 537	2.6	.1
4311	CANDY.....	94	1 417 751	72.2	54.0	4730	CANNED FOODS.....	219	133 365	4.0	2.3
4312	CHEWING GUM.....	45	377 519	72.5	14.4	4733	CANNED MEATS.....	206	131 843	4.0	2.3
4313	NUTS, CHIPS, OTHER CONFECTIONS...	141	578 309	56.0	22.0	-	COMMODITIES, N.E.C.....	(X)	1 522	(X)	(Z)
4500	MEAT, MEAT PRODUCTS.....	12	4 576	7.8	.2	4750	OTHER GROCERY SPECIALTIES.....	173	62 707	2.5	1.1
4700	COFFEE, TEA, AND SPICES.....	12	1 760	2.5	.1	4754	COOKING OILS AND MARGARINES.....	123	22 372	1.4	.4
4730	CANNED FOODS.....	14	16 455	16.9	.6	4756	PICKLES, JELLIES, JAMS, ETC.....	63	34 537	3.0	.6
4740	FOOD, BEVERAGE BASIC MATERIALS....	14	46 739	27.6	1.8	4761	OTHER GROCERY SPECIALTIES.....	17	3 786	1.1	.1
4744	OTHER BASIC FOOD PRODUCTS.....	14	46 649	27.5	1.8	-	COMMODITIES, N.E.C.....	(X)	2 012	(X)	(Z)
-	COMMODITIES, N.E.C.....	(X)	90	(X)	(Z)	-	COMMODITIES, N.E.C.....	(X)	10 518	(X)	.2
4750	OTHER GROCERY SPECIALTIES.....	47	151 313	21.8	5.8		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)				
9700	SERVICE RECEIPTS, LABOR CHARGES...	13	4 138	2.1	.2		TOTAL.....	2 480	24 698 263	(X)	100.0
-	COMMODITIES, N.E.C.....	(X)	1 333	(X)	.1	3400	PHARMACEUTICALS, COSMETICS, ETC...	17	17 657	9.7	.1
						3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	41	41 422	9.7	.2

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--						Amount (\$1,000)	As percent of total sales of--		
				Estab- lish- ments hand- ling line	All estab- lish- ments	+					Estab- lish- ments hand- ling line	All estab- lish- ments	+
	GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)--CON.						CHEMICALS AND ALLIED PRODUCTS (SIC 5161)--CON.						
4000	FROZEN FOODS.....	141	856 124	12.0	3.5	4750	OTHER GROCERY SPECIALTIES.....	88	850 079	15.5	2.2		
4011	INNERS.....	65	179 762	10.4	.7	5200	CHEMICALS AND ALLIED PRODUCTS.....	1 426	27 132 885	74.1	68.7		
4013	VEGETABLES.....	40	314 819	7.2	1.3	5211	ALKALIES AND CHLORINE.....	196	1 298 206	14.2	3.3		
4014	FRUITS AND FRUIT JUICES.....	37	40 362	1.0	.2	5212	OTHER INDUST. INORGANIC CHEMS.....	398	2 103 609	14.5	5.3		
4016	OTHER FROZEN FOOD.....	135	314 379	4.8	1.3	5213	SYNTHETIC RUBBER.....	112	813 195	31.8	2.1		
-	COMMODITIES, N.E.C.....	(X)	6 802	(X)	(2)	5214	CELLULOSIC MANMADE FIBERS.....	52	487 371	28.3	1.2		
4100	DAIRY PRODUCTS.....	272	378 949	18.2	1.5	5215	ORGANIC FIBERS, NONCELLULOSIC.....	78	5 201 840	70.6	13.2		
4112	CHEESE.....	265	362 153	18.5	1.5	5216	SOAPS AND DETERGENTS.....	403	4 188 480	36.6	10.6		
-	COMMODITIES, N.E.C.....	(X)	16 796	(X)	.1	5217	POLISHES AND SANITATION GOODS.....	256	726 716	8.2	1.8		
4300	CONFECTIONERY.....	249	235 219	2.9	1.0	5218	GUM AND WOOD CHEMICALS.....	54	108 617	9.2	.3		
4311	CANDY.....	164	37 492	1.4	.2	5219	CYCLOC CRUDE AND INTERMEOIATES..	122	1 037 277	11.8	2.6		
4313	NUTS, CHIPS, OTHER CONFECTIONS..	158	197 715	3.3	.8	5221	OTHER INDUST. ORGANIC CHEMICALS..	526	6 568 129	32.9	16.6		
-	COMMOIITIES, N.E.C.....	(X)	12	(X)	(2)	5222	HOUSEHOLD INSECTICIDES.....	131	245 760	6.0	.6		
4700	COFFEE, TEA, AND SPICES.....	311	3 068 041	43.8	12.4	5223	ADHESIVES AND SEALANTS.....	138	383 299	9.6	1.0		
4711	COFFEE, GREEN AND ROASTED.....	239	2 699 771	50.7	10.9	5224	EXPLOSIVES.....	93	491 726	37.2	1.2		
4712	TEA.....	218	255 246	12.2	1.0	5225	OTHER CHEMICALS, ALLIED PRODUCTS.	626	3 478 660	19.5	8.8		
4713	SPICES.....	143	113 024	17.2	.5	5250	PLASTICS AND PLASTICS MATERIALS...	482	7 136 563	35.9	18.1		
4720	BREAD AND BAKED GOODS.....	1 245	3 375 916	68.7	13.7	5251	PLASTIC ROOS, TUBES, AND SHEETS..	144	767 066	12.1	1.9		
4721	BREAD.....	746	827 888	26.6	3.4	5252	PLASTICS RAW MATERIALS.....	243	4 524 111	35.0	11.5		
4722	OTHER BAKED GOODS.....	1 170	2 548 028	53.2	10.3	5253	HIGH PRESSURE LAMINATES, INDUST..	36	200 358	26.8	.5		
4730	CANNED FOODS.....	327	4 561 843	59.8	18.5	5254	HIGH PRESSURE LAMINATES, DECOR..	68	210 238	37.5	.5		
4731	CANNED-BOTTLED FRUITS, VEGETABLE.	243	2 422 574	38.5	9.8	5255	OTHER PLASTIC MATERIALS.....	239	1 434 790	11.5	3.6		
4732	CANNED-BOTTLEO BABY FOODS.....	82	365 790	38.2	1.5	5270	INDUSTRIAL GASES.....	260	557 851	33.7	1.4		
4733	CANNED MEATS.....	67	165 136	9.6	.7	5271	WELDING GASES.....	178	59 452	8.3	.2		
4734	CANNED FISH AND SEAFOOD.....	121	265 683	9.2	1.1	5272	OTHER INDUSTRIAL GASES.....	234	498 399	32.5	1.3		
4735	CANNED MILK.....	64	193 091	15.2	.8	5300	PETROLEUM AND PETROLEUM PRODUCTS..	46	184 170	7.0	.5		
4736	OTHER CANNED FOODS.....	193	1 149 569	30.6	4.7	5600	FARM SUPPLIES.....	33	265 184	13.6	.7		
4740	FOOD, BEVERAGE BASIC MATERIALS....	82	157 432	3.7	.6	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	31	80 754	7.1	.2		
4742	SAUSAGE CASINGS.....	20	14 522	5.7	.1	5940	TEXTILE BAGS, BAGGING, AND BURLAP..	10	21 860	19.5	.1		
4744	OTHER BASIC FOOD PRODUCTS.....	77	141 467	3.4	.6	9700	SERVICE RECEIPTS, LABOR CHARGES....	162	29 319	1.9	.1		
-	COMMODITIES, N.E.C.....	(X)	1 443	(X)	(2)	-	COMMODITIES, N.E.C.....	(X)	181 218	(X)	.5		
4750	OTHER GROCERY SPECIALTIES.....	1 110	11 775 697	61.5	47.7	PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171)							
4751	BEVERAGE CONCENTRATES.....	120	161 042	3.2	.7	TOTAL.....							
4752	BOTTLED MINERAL OR SPRING WATER..	37	17 355	11.8	.1	5 934	45 913 860	(X)	100.0				
4753	BREAKFAST CEREALS.....	159	1 878 554	24.6	7.6	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	517	92 658	1.2	.2		
4754	COOKING OILS AND MARGARINES.....	152	1 188 562	35.6	4.8	0300	TIRES AND TUBES.....	682	67 452	.9	.1		
4755	FLOUR.....	109	341 195	16.0	1.4	5300	PETROLEUM AND PETROLEUM PRODUCTS..	5 648	44 680 915	98.5	97.3		
4756	PICKLES, JELLIES, JAMS, ETC.....	333	567 292	5.9	2.3	5311	AVIATION GASOLINE.....	941	267 729	2.1	.6		
4757	SOFT DRINKS.....	581	1 747 524	26.1	7.1	5312	MOTOR GASOLINE.....	5 359	27 868 769	66.3	60.7		
4758	SUGAR.....	48	614 080	63.7	2.5	5313	SPECIAL NAPHTHAS.....	1 590	661 543	5.9	1.4		
4759	PET FOODS.....	240	1 606 254	19.4	7.3	5314	JET FUELS (NAPHTHA OR KEROSENE)..	415	1 909 915	14.3	4.2		
4761	OTHER GROCERY SPECIALTIES.....	506	3 453 839	25.6	14.0	5315	KEROSENE.....	1 940	525 482	1.9	1.1		
5200	CHEMICALS AND ALLIED PRODUCTS.....	63	99 352	10.4	.4	5316	DISTILLATE FUEL OIL.....	4 946	9 045 675	21.4	19.7		
5600	FARM SUPPLIES.....	23	72 475	11.0	.3	5317	RESIDUAL FUEL OIL.....	225	3 422 887	38.0	7.5		
-	COMMODITIES, N.E.C.....	(X)	58 136	(X)	.2	5318	LUBRICATING OILS AND GREASES.....	4 483	978 915	4.7	2.1		
CHEMICALS AND ALLIED PRODUCTS (SIC 5161)						5340	LIQUEFIED PETROLEUM GASES.....	502	631 526	32.8	1.4		
TOTAL.....						5360	OTHER PETROLEUM PRODUCTS.....	1 200	239 509	2.2	.5		
1 789			39 492 864	(X)	100.0	9700	SERVICE RECEIPTS, LABOR CHARGES...	171	25 598	1.2	.1		
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	16	66 289	22.6	.2	9940	OTHER RENTAL RECEIPTS.....	515	114 756	1.4	.2		
0730	ROOFING, SIOING, INSULATION MAT...	18	40 123	12.3	.1	-	COMMODITIES, N.E.C.....	(X)	61 446	(X)	.1		
1100	FERROUS METALS.....	65	240 381	8.3	.6	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172)							
1170	NONFERROUS METALS.....	13	36 596	7.2	.1	TOTAL.....							
2320	GENERAL PURPOSE INDUSTRIAL MACH...	117	43 277	2.1	.1	434	9 577 196	(X)	100.0				
2420	INDUSTRIAL VALVES, FITTINGS.....	30	27 789	1.1	.1	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	55	52 270	6.0	.5		
2430	WELDING SUPPLIES (EXCLUDE GASES)..	149	35 122	9.7	.1	0300	TIRES AND TUBES.....	63	37 391	2.5	.4		
2450	OTHER INDUSTRIAL SUPPLIES.....	102	56 100	2.2	.1	2450	OTHER INDUSTRIAL SUPPLIES.....	22	10 536	3.2	.1		
3300	INOUS., PERSONAL SERVICE PAPER....	44	1 111 326	23.3	2.8								
3400	PHARMACEUTICALS, COSMETICS, ETC...	132	874 453	8.7	2.2								
4700	COFFEE, TEA, AND SPICES.....	31	521 525	12.6	1.3								

Table 5. Manufacturers' Sales Branches and Offices, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Sales of specified lines				CL code	Kind of business and commodity line	Sales of specified lines			
		Estab- lish- ments number	Amount (\$1,000)	As percent of total sales of--				Estab- lish- ments number	Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172)--CON.						TOBACCO AND TOBACCO PRODUCTS (SIC 5194)				
5200	CHEMICALS AND ALLIED PRODUCTS.....	25	12 307	3.5	.1	4300	TOTAL.....	32	1 708 720	(X)	100.0
5300	PETROLEUM AND PETROLEUM PRODUCTS..	395	6 767 923	82.9	70.7	5700	CONFECTIONERY.....	15	907	.7	.1
5311	AVIATION GASOLINE.....	61	15 118	1.5	.2	5700	TOBACCO AND TOBACCO PRODUCTS.....	32	1 706 670	99.9	99.9
5312	MOTOR GASOLINE.....	234	2 684 535	40.6	28.0	5711	CIGARS AND CIGARETTES.....	28	1 684 377	98.8	98.6
5313	SPECIAL NAPHTHAS.....	85	395 581	16.4	4.1	5712	OTHER TOBACCO PRODUCTS.....	25	22 293	1.7	1.3
5314	JET FUELS (NAPHTHA OR KEROSENE)...	58	876 003	20.2	9.1	-	COMMODITIES, N.E.C.....	(X)	1 143	(X)	.1
5315	KEROSENE.....	152	62 453	2.1	.7		PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)				
5316	DISTILLATE FUEL OIL.....	228	1 036 026	14.5	10.8		TOTAL.....	1 144	1 941 516	(X)	100.0
5317	RESIDUAL FUEL OIL.....	77	678 116	16.5	7.1	0540	FLOOR COVERINGS.....	478	38 567	10.2	2.0
5318	LUBRICATING OILS AND GREASES.....	277	1 020 091	21.3	10.7	0720	GLASS (EXCLUDE AUTOMOTIVE).....	4	2 173	25.2	.1
5340	LIQUEFIED PETROLEUM GASES.....	41	515 612	16.6	5.4	5200	CHEMICALS AND ALLIED PRODUCTS.....	9	64 399	30.3	3.3
5360	OTHER PETROLEUM PRODUCTS.....	136	2 005 801	35.3	20.9	5250	PLASTICS AND PLASTICS MATERIALS...	4	11 256	34.7	.6
5600	FARM SUPPLIES.....	32	166 411	21.7	1.7	5600	FARM SUPPLIES.....	3	13 273	8.0	.7
-	COMMODITIES, N.E.C.....	(X)	8 945	(X)	.1	5611	AGRICULTURAL CHEMS., FERTILIZERS...	3	3 318	2.0	.2
	BEER AND ALE (SIC 5181)					5614	WEOO KILLERS, SOIL STERILIZERS...	3	3 319	2.0	.2
	TOTAL.....	41	407 549	(X)	100.0	5615	INSECTICIDES, FUNGICIDES, ETC....	3	6 636	4.0	.3
5400	BEER AND ALE.....	41	407 539	100.0	100.0	5700	TOBACCO AND TOBACCO PRODUCTS.....	3	26 546	16.0	1.4
-	COMMODITIES, N.E.C.....	(X)	10	(X)	(Z)	5711	CIGARS AND CIGARETTES.....	3	26 546	16.0	1.4
	WINES AND DISTILLED ALCOHOLIC BEVERAGES (SIC 5182)					5800	PAINT, PAINT SUPPLIES, WALLPAPER...	1 144	1 781 309	91.7	91.7
	TOTAL.....	176	3 608 858	(X)	100.0	5811	PAINTS, VARNISHES, LACQUERS.....	1 115	1 493 108	80.0	76.9
5500	WINES, DISTILLED ALCOHOLIC BEVGS...	176	3 607 884	100.0	100.0	5812	PAINT SUPPLIES (BRUSHES, ETC.)...	1 028	181 859	13.1	9.4
5511	WINES, BRANDY, BRANDY SPIRITS....	161	686 143	19.3	19.0	5813	WALLPAPER.....	766	106 342	15.1	5.5
5512	DISTILLED LIQUOR (EX. BRANDY)....	159	2 921 741	85.6	81.0	9700	SERVICE RECEIPTS, LABOR CHARGES...	5	1 702	13.8	.1
-	COMMODITIES, N.E.C.....	(X)	974	(X)	(Z)	-	COMMODITIES, N.E.C.....	(X)	2 291	(X)	.1
	FARM SUPPLIES (SIC 5191)						NONDURABLE GOODS, N.E.C. (SIC 5199)				
	TOTAL.....	1 722	6 545 918	(X)	100.0		TOTAL.....	731	4 992 232	(X)	100.0
0300	TIRES AND TUBES.....	22	3 386	1.5	.1	0450	OFFICE AND BUSINESS FURNITURE.....	23	3 040	3.3	.1
0560	OTHER HOME FURNISHINGS.....	213	11 517	2.4	.2	1400	ELEC. APPLIANCES, HOUSEHOLD.....	26	4 233	3.3	.1
0800	SPORTING, REC. GOODS AND SUPPLIES...	211	11 542	2.4	.2	2450	OTHER INDUSTRIAL SUPPLIES.....	25	3 675	5.1	.1
1600	HARDWARE.....	294	38 289	5.4	.6	3200	STATIONERY SUPPLIES.....	22	6 005	9.2	.1
2100	CONSTRUCTION, MINING MACH., EQUIP.	13	103 863	8.4	1.6	3400	PHARMACEUTICALS, COSMETICS, ETC...	24	4 113	5.9	.1
2200	FARM MACHINERY AND EQUIPMENT.....	305	36 309	4.7	.6	3500	PIECE GOODS.....	47	40 508	27.7	.8
2250	GARDEN MACHINERY AND EQUIPMENT....	218	27 280	5.4	.4	3600	NOTIONS AND OTHER ORY GOODS.....	42	18 150	15.2	.4
3400	PHARMACEUTICALS, COSMETICS, ETC...	13	11 854	6.6	.2	4750	OTHER GROCERY SPECIALTIES.....	32	8 325	11.2	.2
4750	OTHER GROCERY SPECIALTIES.....	24	10 687	3.1	.2	5000	LIVESTOCK (EXCLUDE HORSES, MULES)...	28	7 021	9.7	.1
4900	GRAIN AND BEANS.....	101	49 908	13.1	.8	5200	CHEMICALS AND ALLIED PRODUCTS.....	24	3 608	3.6	.1
5160	OTHER FARM PRODUCTS (INEOIBLE)....	69	13 268	4.6	.2	5600	FARM SUPPLIES.....	45	6 374	1.1	.1
5200	CHEMICALS AND ALLIED PRODUCTS.....	11	18 452	13.6	.3	5900	BOOKS, PERIODICALS, PRINTED MAT...	542	2 346 471	97.7	47.0
5300	PETROLEUM AND PETROLEUM PRODUCTS..	257	427 878	25.1	6.5	5910	ART GOODS.....	56	149 707	64.6	3.0
5340	LIQUEFIED PETROLEUM GASES.....	35	6 583	5.6	.1	5940	TEXTILE BAGS, BAGGING, AND BURLAP...	38	6 739	11.6	.1
5600	FARM SUPPLIES.....	1 722	5 720 614	87.4	87.4	5950	ADVERTISING SPECIALTIES.....	26	3 377	6.9	.1
5611	AGRICULTURAL CHEMS., FERTILIZERS...	1 404	2 739 812	60.1	41.9	5960	OTHER NONDURABLE GOODS.....	202	2 357 518	95.7	47.2
5612	HAY, STRAW, ALFALFA.....	50	7 057	2.1	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	31	10 254	9.8	.2
5613	FEEOS (POULTRY AND LIVESTOCK)....	662	1 465 808	58.6	22.4	-	COMMODITIES, N.E.C.....	(X)	13 114	(X)	.3
5614	WEOO KILLERS, SOIL STERILIZERS....	307	160 924	13.9	2.5						
5615	INSECTICIDES, FUNGICIDES, ETC....	1 009	989 278	31.3	15.1						
5616	SEEOO.....	567	314 236	16.8	4.8						
5617	OTHER FARM SUPPLIES.....	247	43 499	3.3	.7						
5900	BOOKS, PERIODICALS, PRINTED MAT...	16	7 304	.6	.1						
9700	SERVICE RECEIPTS, LABOR CHARGES...	357	30 774	3.2	.5						
-	COMMODITIES, N.E.C.....	(X)	16 410	(X)	.3						

Table 6. Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	NEW, USED PASS. CARS, MOTORCYCLES (CL 0100)					TIRES AND TUBES (CL 0300)--CON.			
	WHOLESALE TRADE.....	347	49 219 850	100.0	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	96	16 025	0.6
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	324	49 216 807	100.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	31	22 240	0.8
	TRUCKS AND TRACTORS (CL 0150)				5014	TIRES AND TUBES.....	488	2 540 127	94.5
	WHOLESALE TRADE.....	649	25 349 828	100.0	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	682	67 452	2.5
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	596	25 324 236	99.9	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	63	37 391	1.4
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	28	18 815	0.1	5191	FARM SUPPLIES.....	22	3 386	0.1
	AUTOMOTIVE PARTS AND SUPPLIES (CL 0200)					HOUSEHOLD AND LAWN FURNITURE (CL 0400)			
	WHOLESALE TRADE.....	2 410	8 506 826	100.0		WHOLESALE TRADE.....	128	606 116	100.0
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	380	1 215 689	14.3	5021	FURNITURE.....	100	598 184	98.7
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	684	6 737 286	79.2	5023	HOME FURNISHINGS.....	12	6 319	1.0
5014	TIRES AND TUBES.....	356	57 085	0.7	5031	LUMBER, PLYWOOD, AND MILLWORK.....	4	1 223	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.....	171	99 802	1.2		OFFICE AND BUSINESS FURNITURE (CL 0450)			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	21	8 425	0.1		WHOLESALE TRADE.....	311	449 284	100.0
5065	ELECTRONIC PARTS AND EQUIPMENT.....	19	15 450	0.2	5021	FURNITURE.....	250	439 559	97.8
5072	HARDWARE.....	37	20 273	0.2	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	15	2 957	0.7
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	13	27 728	0.3	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	7	2 831	0.6
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	11	5 529	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	8	892	0.2
5085	INDUSTRIAL SUPPLIES.....	45	71 543	0.8	5199	NONDURABLE GOODS, N.E.C.....	23	3 040	0.7
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	17	28 913	0.3		HOUSEHOLD CHINA, GLASS, CROCKERY (CL 0500)			
5161	CHEMICALS AND ALLIED PRODUCTS.....	16	66 289	0.8		WHOLESALE TRADE.....	117	229 334	100.0
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	517	92 658	1.1	5023	HOME FURNISHINGS.....	61	158 501	69.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	55	52 270	0.6	5085	INDUSTRIAL SUPPLIES.....	54	70 810	30.9
	USED AUTO PTS., EQUIP., ACCESSORIES (CL 0240)					LINENS, DOMESTICS, DRAPES, SHADES (CL 0520)			
	WHOLESALE TRADE.....	220	14 484	100.0		WHOLESALE TRADE.....	248	2 436 933	100.0
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	183	8 047	55.6	5023	HOME FURNISHINGS.....	214	1 953 695	80.2
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	20	820	5.7	5133	PIECE GOODS.....	28	481 831	19.8
	PETROLEUM MARKETING EQUIPMENT (CL 0280)					FLOOR COVERINGS (CL 0540)			
	WHOLESALE TRADE.....	30	134 716	100.0		WHOLESALE TRADE.....	939	2 953 567	100.0
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	23	134 380	99.8	5023	HOME FURNISHINGS.....	240	2 754 576	93.3
5014	TIRES AND TUBES.....	4	244	0.2	5039	CONSTRUCTION MATERIALS, N.E.C.....	161	32 613	1.1
	TIRES AND TUBES (CL 0300)				5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	7	11 656	0.4
	WHOLESALE TRADE.....	1 407	2 688 054	100.0	5133	PIECE GOODS.....	10	112 151	3.8
					5198	PAINTS, VARNISHES, AND SUPPLIES...	478	38 567	1.3
						OTHER HOME FURNISHINGS (CL 0560)			
						WHOLESALE TRADE.....	483	718 271	100.0
					5023	HOME FURNISHINGS.....	113	466 355	64.9

Table 6. Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OTHER HOME FURNISHINGS (CL 0560)--CON.					GLASS (EXCLUDE AUTOMOTIVE) (CL 0720)--CON.			
5039	CONSTRUCTION MATERIALS, N.E.C.....	16	3 485	0.5	5031	LUMBER, PLYWOOD, AND MILLWORK.....	146	34 152	6.4
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	8	4 553	0.6	5039	CONSTRUCTION MATERIALS, N.E.C.....	192	468 005	87.5
5065	ELECTRONIC PARTS AND EQUIPMENT.....	14	2 781	0.4	5051	METALS SERVICE CENTERS AND OFFICES.....	18	4 806	0.9
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	6	2 760	0.4	5072	HARDWARE.....	18	3 464	0.6
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	12	920	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES.....	4	2 173	0.4
5085	INDUSTRIAL SUPPLIES.....	47	113 229	15.8		HOOFING, SIDING, INSULATION MAT. (CL 0730)			
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	6	915	0.1		WHOLESALE TRADE.....	1 050	2 964 290	100.0
5099	DURABLE GOODS, N.E.C.....	7	632	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK.....	287	123 078	4.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	3	1 024	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	617	2 718 311	91.7
5133	PIECE GOODS.....	8	105 491	14.7	5051	METALS SERVICE CENTERS AND OFFICES.....	98	47 143	1.6
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	4	2 008	0.3	5052	COAL AND OTHER MINERALS AND ORES..	9	22 670	0.8
5191	FARM SUPPLIES.....	213	11 517	1.6	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	15	10 784	0.4
	LUMBER; ROUGH, DRESSED, FINISHED (CL 0600)				5133	PIECE GOODS.....	6	2 181	0.1
	WHOLESALE TRADE.....	546	2 782 670	100.0	5161	CHEMICALS AND ALLIED PRODUCTS.....	18	40 123	1.4
5031	LUMBER, PLYWOOD, AND MILLWORK.....	446	2 733 566	98.2		OTHER CONSTRUCTION MATERIALS (CL 0760)			
5039	CONSTRUCTION MATERIALS, N.E.C.....	42	16 996	0.6		WHOLESALE TRADE.....	1 223	3 416 886	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	7	1 418	0.1	5023	HOME FURNISHINGS.....	25	158 819	4.6
5099	DURABLE GOODS, N.E.C.....	13	2 866	0.1	5031	LUMBER, PLYWOOD, AND MILLWORK.....	248	118 697	3.5
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	26	25 447	0.9	5039	CONSTRUCTION MATERIALS, N.E.C.....	662	2 663 945	78.0
	PLYWOOD, MILLWORK (CL 0650)				5051	METALS SERVICE CENTERS AND OFFICES.....	158	198 169	5.8
	WHOLESALE TRADE.....	979	3 788 071	100.0	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	11	9 110	0.3
5023	HOME FURNISHINGS.....	10	8 476	0.2	5085	INDUSTRIAL SUPPLIES.....	44	255 342	7.5
5031	LUMBER, PLYWOOD, AND MILLWORK.....	570	3 556 585	93.9	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	37	6 718	0.2
5039	CONSTRUCTION MATERIALS, N.E.C.....	255	103 056	2.7	5191	FARM SUPPLIES.....	27	2 302	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	20	25 585	0.7		SPORTING, REC. GOODS AND SUPPLIES (CL 0800)			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	7	4 214	0.1		WHOLESALE TRADE.....	439	1 657 597	100.0
5072	HARDWARE.....	27	3 610	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	3	1 559	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	17	2 211	0.1	5014	TIRES AND TUBES.....	13	19 755	1.2
5085	INDUSTRIAL SUPPLIES.....	35	79 997	2.1	5023	HOME FURNISHINGS.....	6	6 995	0.4
5161	CHEMICALS AND ALLIED PRODUCTS.....	9	2 348	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	143	1 562 737	94.3
	BRICK, BLOCK, TILE, CEMENT, ETC. (CL 0700)				5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	28	22 679	1.4
	WHOLESALE TRADE.....	697	2 760 216	100.0	5191	FARM SUPPLIES.....	211	11 542	0.7
5031	LUMBER, PLYWOOD, AND MILLWORK.....	161	165 514	6.0	5199	NONDURABLE GOODS, N.E.C.....	17	1 877	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	517	2 590 223	93.8		TOYS AND HOBBY GOODS AND SUPPLIES (CL 0900)			
5051	METALS SERVICE CENTERS AND OFFICES.....	11	3 770	0.1		WHOLESALE TRADE.....	55	639 364	100.0
	GLASS (EXCLUDE AUTOMOTIVE) (CL 0720)				5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	16	6 640	1.0
	WHOLESALE TRADE.....	420	534 913	100.0		PHOTOGRAPHIC EQUIP AND SUPPLIES (CL 1000)			
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	42	22 313	4.2		WHOLESALE TRADE.....	334	3 757 851	100.0

Table 6. **Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977** - Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	PHOTOGRAPHIC EQUIP AND SUPPLIES (CL 1000)--CON.					ELEC. APPARATUS AND EQUIPMENT (CL 1300)--CON.			
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	139	3 600 686	95.8	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	2 257	14 035 306	95.4
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	68	114 643	3.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	81	60 801	0.4
5081	COMMERCIAL MACHINES AND EQUIPMENT, PROFESSIONAL EQUIPMENT AND SUPPLIES.....	13	2 905	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT....	96	147 475	1.0
5086	COMMERCIAL MACHINES AND EQUIPMENT, PROFESSIONAL EQUIPMENT AND SUPPLIES.....	18	4 005	0.1	5072	HARWARE.....	27	18 421	0.1
5111	PRINTING AND WRITING PAPER.....	76	26 165	0.7	5081	COMMERCIAL MACHINES AND EQUIPMENT, CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	8	16 668	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	12	8 316	0.2	5082	INDUSTRIAL MACHINERY AND EQUIPMENT.....	19	17 556	0.1
	FERROUS METALS (CL 1100)				5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	25	21 807	0.1
	WHOLESALE TRAOE.....	1 475	27 836 701	100.0	5085	INDUSTRIAL SUPPLIES.....	123	107 486	0.7
5039	CONSTRUCTION MATERIALS, N.E.C.....	98	46 116	0.2	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	13	9 322	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	1 049	27 377 648	98.4	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	26	207 914	1.4
5052	COAL AND OTHER MINERALS AND ORES..	9	14 007	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	9	14 055	0.1
5072	HARWARE.....	87	90 549	0.3		ELEC. APPLIANCES, HOUSEHOLD (CL 1400)			
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	17	14 198	0.1		WHOLESALE TRAOE.....	951	6 584 415	100.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	30	32 176	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	5	20 920	0.3
5161	CHEMICALS AND ALLIED PRODUCTS.....	65	240 381	0.9	5023	HOME FURNISHINGS.....	9	7 624	0.1
	NONFERROUS METALS (CL 1170)				5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	251	496 031	7.5
	WHOLESALE TRAOE.....	816	6 904 523	100.0	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	421	5 982 123	90.9
5039	CONSTRUCTION MATERIALS, N.E.C.....	115	23 923	0.3	5065	ELECTRONIC PARTS AND EQUIPMENT....	21	16 312	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	626	6 825 178	98.9	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	12	15 038	0.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	30	15 057	0.2	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	5	25 483	0.4
5161	CHEMICALS AND ALLIED PRODUCTS.....	13	36 596	0.5	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	7	6 828	0.1
	COAL AND COKE (CL 1200)				5199	NONDURABLE GOODS, N.E.C.....	26	4 233	0.1
	WHOLESALE TRAOE.....	127	3 514 470	100.0		ELECTRONIC PARTS AND EQUIPMENT (CL 1500)			
5051	METALS SERVICE CENTERS AND OFFICES.....	49	132 143	3.8		WHOLESALE TRAOE.....	1 329	4 288 783	100.0
5052	COAL AND OTHER MINERALS AND ORES..	65	3 365 588	95.8	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	484	455 085	10.6
5161	CHEMICALS AND ALLIED PRODUCTS.....	11	16 659	0.5	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	48	71 454	1.7
	OTHER MINERALS AND ORES (CL 1250)				5065	ELECTRONIC PARTS AND EQUIPMENT....	639	3 646 408	85.0
	WHOLESALE TRAOE.....	78	417 852	100.0	5081	COMMERCIAL MACHINES AND EQUIPMENT, CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	9	15 145	0.4
5051	METALS SERVICE CENTERS AND OFFICES.....	30	23 086	5.5	5082	INDUSTRIAL MACHINERY AND EQUIPMENT.....	15	4 079	0.1
5052	COAL AND OTHER MINERALS AND ORES..	17	389 942	93.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	63	61 539	1.4
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	5	3 048	0.7	5085	INDUSTRIAL SUPPLIES.....	32	13 929	0.3
5085	INDUSTRIAL SUPPLIES.....	26	1 776	0.4	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	19	18 349	0.4
	ELEC. APPARATUS AND EQUIPMENT (CL 1300)					HARWARE (CL 1600)			
	WHOLESALE TRAOE.....	2 760	14 717 776	100.0		WHOLESALE TRAOE.....	1 355	1 970 074	100.0
5051	METALS SERVICE CENTERS AND OFFICES.....	31	44 530	0.3					

Table 6. Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	HARDWARE (CL 1600)--CON.					WARM-AIR HEATING, COOLING EQUIP. (CL 1800)--CON.			
5014	TIRES AND TUBES.....	25	1 363	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	8	9 119	0.5
5031	LUMBER, PLYWOOD, AND MILLWORK....	82	8 648	0.4		REFRIGERATION EQUIPMENT, SUPPLIES (CL 1900)			
5039	CONSTRUCTION MATERIALS, N.E.C.....	29	7 231	0.4		WHOLESALE TRADE.....	151	206 192	100.0
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	31	8 662	0.4					
5051	METALS SERVICE CENTERS AND OFFICES.....	127	132 717	6.7	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	6	2 816	1.4
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	15	7 966	0.4	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	4	141	0.1
5072	HARDWARE.....	413	1 419 283	72.0	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	13	17 024	8.3
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	8	4 519	0.2	5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	71	151 468	73.5
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	18	4 806	0.2	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	9	23 674	11.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	122	21 108	1.1	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	8	244	0.1
5085	INDUSTRIAL SUPPLIES.....	56	305 817	15.5	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	20	6 110	3.0
5161	CHEMICALS AND ALLIED PRODUCTS.....	59	5 903	0.3	5085	INDUSTRIAL SUPPLIES.....	7	711	0.3
5191	FARM SUPPLIES.....	294	38 289	1.9	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	8	334	0.2
	PLUMBING, HEATING EQUIP. (HYDRO.) (CL 1700)				5161	CHEMICALS AND ALLIED PRODUCTS.....	4	3 525	1.7
	WHOLESALE TRADE.....	535	2 703 227	100.0		OFFICE MACHINES AND EQUIPMENT (CL 2000)			
5031	LUMBER, PLYWOOD, AND MILLWORK....	10	5 917	0.2		WHOLESALE TRADE.....	3 109	7 892 030	100.0
5039	CONSTRUCTION MATERIALS, N.E.C.....	50	6 699	0.2	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	45	17 968	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	41	26 867	1.0	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	21	11 122	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	15	8 289	0.3	5065	ELECTRONIC PARTS AND EQUIPMENT.....	36	84 054	1.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	242	2 565 529	94.9	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	2 509	7 631 614	96.7
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	16	2 400	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	3	7 658	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	7	10 961	0.4	5099	DURABLE GOODS, N.E.C.....	13	6 892	0.1
5085	INDUSTRIAL SUPPLIES.....	56	44 515	1.6	5111	PRINTING AND WRITING PAPER.....	88	59 534	0.8
5161	CHEMICALS AND ALLIED PRODUCTS.....	10	11 746	0.4	5112	STATIONERY SUPPLIES.....	358	67 874	0.9
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	33	5 955	0.2		RESTAURANT, HOTEL EQUIP., SUPPLIES (CL 2020)			
	WARM-AIR HEATING, COOLING EQUIP. (CL 1800)					WHOLESALE TRADE.....	152	78 015	100.0
	WHOLESALE TRADE.....	584	1 660 456	100.0	5021	FURNITURE.....	4	357	0.5
5039	CONSTRUCTION MATERIALS, N.E.C.....	40	7 074	0.4	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	9	1 197	1.5
5051	METALS SERVICE CENTERS AND OFFICES.....	35	6 353	0.4	5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	6	2 096	2.7
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	35	55 887	3.4	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	56	71 020	91.0
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	49	170 618	10.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	62	2 184	2.8
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	6	3 500	0.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	12	430	0.6
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	300	1 360 164	81.9		STORE MACHINES, FIXTURES (CL 2040)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	42	24 092	1.5		WHOLESALE TRADE.....	516	492 695	100.0
5085	INDUSTRIAL SUPPLIES.....	26	4 409	0.3	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	15	2 696	0.5
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	12	17 463	1.1	5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	8	3 260	0.7
					5081	COMMERCIAL MACHINES AND EQUIPMENT.....	350	421 919	85.6

Table 6. Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	STORE MACHINES, FIXTURES (CL 2040)--CON.					FOOD PROCESSING MACHINERY, EQUIP. (CL 2300)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	63	14 059	2.9		WHOLESALE TRADE.....	348	388 558	100.0
5112	STATIONERY SUPPLIES.....	34	45 475	9.2	5051	METALS SERVICE CENTERS AND OFFICES.....	6	1 468	0.4
5143	DAIRY PRODUCTS.....	12	435	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	82	6 389	1.6
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	30	4 721	1.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	189	320 788	82.6
	CONSTRUCTION, MINING MACH., EQUIP (CL 2100)				5085	INDUSTRIAL SUPPLIES.....	58	57 061	14.7
	WHOLESALE TRADE.....	968	5 314 581	100.0	5145	CONFECTIONERY.....	11	2 178	0.6
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	6	4 547	0.1		GENERAL PURPOSE INDUSTRIAL MACH. (CL 2320)			
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	16	4 863	0.1		WHOLESALE TRADE.....	1 349	3 923 829	100.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	91	34 662	0.7	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	24	14 063	0.4
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	424	4 589 955	86.4	5051	METALS SERVICE CENTERS AND OFFICES.....	50	6 585	0.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	200	393 360	7.4	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	79	14 634	0.4
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	123	157 627	3.0	5072	HARDWARE.....	43	6 109	0.2
5085	INDUSTRIAL SUPPLIES.....	52	12 855	0.2	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	7	5 416	0.1
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	26	9 244	0.2	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	32	215 724	5.5
5191	FARM SUPPLIES.....	13	103 863	2.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	889	3 578 560	91.2
	FARM MACHINERY AND EQUIPMENT (CL 2200)				5085	INDUSTRIAL SUPPLIES.....	40	9 512	0.2
	WHOLESALE TRADE.....	888	7 588 478	100.0	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	17	23 774	0.6
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	8	49 744	0.7	5161	CHEMICALS AND ALLIED PRODUCTS.....	117	43 277	1.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	8	4 390	0.1		METALWORKING MACHINERY, EQUIPMENT (CL 2340)			
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	35	11 054	0.1		WHOLESALE TRADE.....	411	1 508 810	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	461	7 476 822	98.5	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	17	9 312	0.6
5191	FARM SUPPLIES.....	305	36 309	0.5	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	332	1 485 186	98.4
	GARDEN MACHINERY AND EQUIPMENT (CL 2250)				5085	INDUSTRIAL SUPPLIES.....	38	11 263	0.7
	WHOLESALE TRADE.....	663	588 677	100.0		MATERIALS HANDLING EQUIPMENT (CL 2350)			
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	4	3 424	0.6		WHOLESALE TRADE.....	619	1 050 242	100.0
5039	CONSTRUCTION MATERIALS, N.E.C.....	21	6 211	1.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	4	1 071	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	16	130 938	22.2	5039	CONSTRUCTION MATERIALS, N.E.C.....	19	3 578	0.3
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	9	791	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	7	1 688	0.2
5065	ELECTRONIC PARTS AND EQUIPMENT.....	8	1 147	0.2	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	3	1 520	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	16	348	0.1	5072	HARDWARE.....	17	1 364	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	320	416 748	70.8	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	5	1 650	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	33	1 145	0.2	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	46	45 166	4.3
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	4	300	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	63	50 275	4.8
5191	FARM SUPPLIES.....	218	27 280	4.6	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	343	908 625	86.5

Table 6. Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977-Cont.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	MATERIALS HANDLING EQUIPMENT (CL 2350)--CON.					INDUSTRIAL VALVES, FITTINGS (CL 2420)			
5085	INDUSTRIAL SUPPLIES.....	87	27 942	2.7		WHOLESALE TRADE.....	518	1 064 543	100.0
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	5	705	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	63	62 635	5.9
5161	CHEMICALS AND ALLIED PRODUCTS.....	5	542	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	13	6 021	0.6
	OIL WELL, OIL REFINING MACH, EQUIP (CL 2370)				5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	22	13 789	1.3
	WHOLESALE TRADE.....	950	2 913 144	100.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	95	29 330	2.8
5051	METALS SERVICE CENTERS AND OFFICES.....	31	43 367	1.5	5085	INDUSTRIAL SUPPLIES.....	267	916 327	86.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	876	2 850 532	97.9	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	11	6 973	0.7
5085	INDUSTRIAL SUPPLIES.....	17	2 805	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	30	27 789	2.6
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	13	14 968	0.5		WELDING SUPPLIES (EXCLUDE GASES) (CL 2430)			
	OTHER INDUSTRIAL MACHINERY, EQUIP (CL 2380)					WHOLESALE TRADE.....	449	656 455	100.0
	WHOLESALE TRADE.....	1 801	3 259 211	100.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	5	22 224	3.4
5051	METALS SERVICE CENTERS AND OFFICES.....	17	21 763	0.7	5039	CONSTRUCTION MATERIALS, N.E.C.....	65	8 092	1.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	33	53 687	1.6	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	4	869	0.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	15	7 898	0.2	5085	INDUSTRIAL SUPPLIES.....	221	586 974	89.4
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	12	9 152	0.3	5161	CHEMICALS AND ALLIED PRODUCTS.....	149	35 122	5.4
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	178	15 377	0.5		OTHER INDUSTRIAL SUPPLIES (CL 2450)			
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	10	3 627	0.1		WHOLESALE TRADE.....	1 691	7 514 017	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	17	18 344	0.6	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	11	34 676	0.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	941	3 018 344	92.6	5014	TIRES AND TUBES.....	10	6 042	0.1
5085	INDUSTRIAL SUPPLIES.....	85	35 315	1.1	5023	HOME FURNISHINGS.....	19	59 222	0.8
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	10	1 864	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	35	225 119	3.0
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	19	21 491	0.7	5051	METALS SERVICE CENTERS AND OFFICES.....	73	29 136	0.4
5112	STATIONERY SUPPLIES.....	412	37 136	1.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	69	115 561	1.5
5161	CHEMICALS AND ALLIED PRODUCTS.....	20	11 180	0.3	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	333	82 800	1.1
	POWER TRANSMISSION EQUIPMENT (CL 2400)				5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	18	12 287	0.2
	WHOLESALE TRADE.....	647	3 154 227	100.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	117	100 063	1.3
5051	METALS SERVICE CENTERS AND OFFICES.....	18	3 876	0.1	5085	INDUSTRIAL SUPPLIES.....	712	6 624 158	88.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	67	79 388	2.5	5111	PRINTING AND WRITING PAPER.....	25	4 389	0.1
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	10	4 982	0.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	40	122 966	1.6
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	71	8 734	0.3	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	7	5 805	0.1
5085	INDUSTRIAL SUPPLIES.....	467	2 989 962	94.8	5161	CHEMICALS AND ALLIED PRODUCTS.....	102	56 100	0.7
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	12	67 277	2.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	9	8 664	0.1
					5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	22	10 536	0.1
						DENTAL SUPPLIES (CL 2500)			
						WHOLESALE TRADE.....	47	28 957	100.0

Table 6. Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	DENTAL SUPPLIES (CL 2500)--CON.					BEAUTY, BARBER EQUIPMENT, SUPPLIES (CL 2600)			
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	29	27 314	94.3		WHOLESALE TRADE.....	20	15 376	100.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	15	425	1.5	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	12	7 195	46.8
	RELIGIOUS, SCHOOL SUPPLIES (CL 2520)				5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES.....	7	7 892	51.3
	WHOLESALE TRADE.....	52	41 485	100.0		CUSTOMTIAL EQUIPMENT, SUPPLIES (CL 2620)			
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	35	40 907	98.6		WHOLESALE TRADE.....	198	167 412	100.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	15	301	0.7	5085	INDUSTRIAL SUPPLIES.....	9	1 231	0.7
	SURGICAL, MEDICAL, HOSPITAL EQUIP (CL 2530)				5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	94	144 515	86.3
	WHOLESALE TRADE.....	710	2 202 688	100.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	23	2 171	1.3
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	70	101 385	4.6	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES.....	5	437	0.3
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	6	3 294	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	65	18 814	11.2
5085	INDUSTRIAL SUPPLIES.....	67	78 311	3.6		LAUNDRY, DRY-CLEANING EQUIPMENT (CL 2640)			
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	452	1 987 042	90.2		WHOLESALE TRADE.....	107	43 981	100.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	28	4 680	0.2	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	29	27 989	63.6
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES.....	56	18 824	0.9	5161	CHEMICALS AND ALLIED PRODUCTS.....	72	15 195	34.5
5161	CHEMICALS AND ALLIED PRODUCTS.....	15	7 942	0.4	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	4	155	0.4
	OPTICAL, OPHTHALMIC GOODS (CL 2540)					OTHER SERVICE ESTABLISHMENT EQUIP. (CL 2670)			
	WHOLESALE TRADE.....	273	251 012	100.0		WHOLESALE TRADE.....	234	472 965	100.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	5	2 934	1.2	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	3	822	0.2
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	3	158	0.1	5072	HARDWARE.....	13	500	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	7	521	0.2	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	4	5 020	1.1
5085	INDUSTRIAL SUPPLIES.....	37	3 221	1.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	12	27 341	5.8
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	214	243 567	97.0	5085	INDUSTRIAL SUPPLIES.....	3	260	0.1
5099	DURABLE GOODS, N.E.C.....	4	398	0.2	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	153	367 152	77.6
5133	PIECE GOODS.....	3	213	0.1	5133	PIECE GOODS.....	7	68 429	14.5
	OTHER PROFESSIONAL EQUIPMENT (CL 2580)				5161	CHEMICALS AND ALLIED PRODUCTS.....	35	3 085	0.7
	WHOLESALE TRADE.....	310	559 900	100.0		AIRCRAFT, AERONAUTICAL EQUIPMENT (CL 2700)			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	67	98 179	17.5		WHOLESALE TRADE.....	163	1 962 150	100.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	3	421	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	5	3 790	0.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	183	455 806	81.4	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	3	4 029	0.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	16	683	0.1	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	6	2 992	0.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNORIES.....	31	4 504	0.8	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	14	95 684	4.9
					5085	INDUSTRIAL SUPPLIES.....	26	5 495	0.3
					5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	105	1 848 651	94.2

Table 6. Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	MARINE MACHINERY, EQUIPMENT (CL 2720)					JEWELRY AND PRECIOUS STONES (CL 2900)--CON.			
	WHOLESALE TRADE.....	158	580 944	100.0	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	7	2 274	0.3
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	5	8 574	1.5	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	5	3 729	0.5
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	15	585	0.1	5199	NONDURABLE GOODS, N.E.C.....	14	1 453	0.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	79	75 098	12.9		MUSICAL INSTRUMENTS (CL 3000)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	5	4 848	0.8		WHOLESALE TRADE.....	32	382 031	100.0
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	50	491 554	84.6	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	4	1 525	0.4
	OTHER TRANSPORTATION EQUIPMENT (CL 2760)				5099	DURABLE GOODS, N.E.C.....	23	379 455	99.3
	WHOLESALE TRADE.....	204	2 286 248	100.0		FOREST PRDGS., EXCEPT LUMBER (CL 3020)			
5051	METALS SERVICE CENTERS AND OFFICES.....	42	205 704	9.0		WHOLESALE TRADE.....	178	522 913	100.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	69	305 243	13.4	5031	LUMBER, PLYWOOD, AND MILLWORK.....	82	22 887	4.4
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	83	1 773 736	77.6	5099	DURABLE GOODS, N.E.C.....	68	394 958	75.5
	IRON AND STEEL SCRAP (CL 2800)				5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	27	104 971	20.1
	WHOLESALE TRADE.....	134	151 345	100.0		OTHER DURABLE GOODS (CL 3030)			
5039	CONSTRUCTION MATERIALS, N.E.C.....	3	96	0.1		WHOLESALE TRADE.....	306	1 612 244	100.0
5051	METALS SERVICE CENTERS AND OFFICES.....	106	67 660	44.7	5051	METALS SERVICE CENTERS AND OFFICES.....	54	155 876	9.7
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	17	83 175	55.0	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	14	8 253	0.5
5085	INDUSTRIAL SUPPLIES.....	4	230	0.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	4	1 491	0.1
	WASTE AND SECONDARY MATERIALS (CL 2820)				5065	ELECTRONIC PARTS AND EQUIPMENT.....	9	1 313	0.1
	WHOLESALE TRADE.....	135	70 258	100.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	3	1 284	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	17	2 919	4.2	5085	INDUSTRIAL SUPPLIES.....	8	878	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	65	62 379	88.8	5099	DURABLE GOODS, N.E.C.....	192	1 435 939	89.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	3	781	1.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	11	4 935	0.3
5099	DURABLE GOODS, N.E.C.....	7	890	1.3		PRINTING AND WRITING PAPER (CL 3100)			
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	33	2 322	3.3		WHOLESALE TRADE.....	398	4 516 817	100.0
	JEWELRY AND PRECIOUS STONES (CL 2900)				5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	18	3 429	0.1
	WHOLESALE TRADE.....	181	779 260	100.0	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	110	135 972	3.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	20	9 045	1.2	5111	PRINTING AND WRITING PAPER.....	223	4 297 176	95.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	33	60 094	7.7	5112	STATIONERY SUPPLIES.....	4	4 808	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	12	20 821	2.7	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	31	74 004	1.6
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	65	396 286	50.9		STATIONERY SUPPLIES (CL 3200)			
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	23	285 553	36.6		WHOLESALE TRADE.....	1 695	3 009 853	100.0
					5021	FURNITURE.....	64	15 293	0.5
					5081	COMMERCIAL MACHINES AND EQUIPMENT.....	318	329 020	10.9
					5111	PRINTING AND WRITING PAPER.....	27	22 809	0.8
					5112	STATIONERY SUPPLIES.....	1 196	2 580 691	85.7
					5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	48	44 693	1.5

Table 6. **Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.**

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	STATIONERY SUPPLIES (CL 3200)--CON.					NOTIONS AND OTHER DRY GOODS (CL 3600)--CON.			
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	8	9 735	0.3	5111	PRINTING AND WRITING PAPER.....	10	1 871	0.4
5199	NONDURABLE GOODS, N.E.C.....	22	6 005	0.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	15	1 688	0.3
	INDUST. PERSONAL SERVICE PAPER (CL 3300)				5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	14	13 062	2.4
	WHOLESALE TRADE.....	850	9 157 336	100.0	5133	PIECE GOODS.....	19	53 091	9.9
5031	LUMBER, PLYWOOD, AND MILLWORK.....	8	12 876	0.1	5134	NOTIONS AND OTHER DRY GOODS.....	115	399 490	74.8
5085	INDUSTRIAL SUPPLIES.....	89	582 087	6.4	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	7	2 431	0.5
5099	DURABLE GOODS, N.E.C.....	13	11 118	0.1	5199	NONDURABLE GOODS, N.E.C.....	42	18 150	3.4
5111	PRINTING AND WRITING PAPER.....	32	131 310	1.4		MEN'S, BOYS' CLOTHING, FURNISHING (CL 3700)			
5112	STATIONERY SUPPLIES.....	15	165 779	1.8		WHOLESALE TRADE.....	339	3 254 035	100.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	581	6 987 124	76.3	5023	HOME FURNISHINGS.....	7	13 487	0.4
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	7	122 584	1.3	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	15	2 216	0.1
5142	FROZEN FOODS.....	4	15 921	0.2	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	11	10 210	0.3
5147	MEAT AND MEAT PRODUCTS.....	6	8 548	0.1	5133	PIECE GOODS.....	8	34 517	1.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	44	1 111 326	12.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	227	3 109 491	95.6
	PHARMACEUTICALS, COSMETICS, ETC. (CL 3400)				5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	69	84 105	2.6
	WHOLESALE TRADE.....	792	8 912 745	100.0		WOMEN'S, GIRLS', INFANTS' CLOTHES (CL 3800)			
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	27	29 017	0.3		WHOLESALE TRADE.....	372	2 229 725	100.0
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	9	9 497	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	14	1 827	0.1
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	16	17 587	0.2	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	4	1 615	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	31	52 057	0.6	5133	PIECE GOODS.....	9	44 873	2.0
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	453	7 889 270	88.5	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	39	79 124	3.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	17	17 657	0.2	5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	257	2 054 557	92.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	132	874 453	9.8	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	41	41 422	1.9
5191	FARM SUPPLIES.....	13	11 854	0.1		FOOTWEAR (CL 3900)			
	PIECE GOODS (CL 3500)					WHOLESALE TRADE.....	81	679 470	100.0
	WHOLESALE TRADE.....	458	7 585 451	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	15	2 804	0.4
5023	HOME FURNISHINGS.....	34	155 261	2.0		FROZEN FOODS (CL 4000)			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	13	7 297	0.1		WHOLESALE TRADE.....	567	2 368 270	100.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	38	5 370	0.1	5142	FROZEN FOODS.....	105	1 343 378	56.7
5133	PIECE GOODS.....	280	7 363 031	97.1	5143	DAIRY PRODUCTS.....	85	12 596	0.5
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	7	6 085	0.1	5144	POULTRY AND POULTRY PRODUCTS.....	28	32 176	1.4
5199	NONDURABLE GOODS, N.E.C.....	47	40 508	0.5	5145	CONFECTIONERY.....	12	10 027	0.4
	NOTIONS AND OTHER DRY GOODS (CL 3600)				5146	FISH AND SEAFOOD.....	7	5 562	0.2
	WHOLESALE TRADE.....	283	534 363	100.0	5147	MEAT AND MEAT PRODUCTS.....	189	108 407	4.6
5023	HOME FURNISHINGS.....	5	1 342	0.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	141	856 124	36.1
5085	INDUSTRIAL SUPPLIES.....	34	27 146	5.1					
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	11	14 945	2.8					

Table 6. Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	DAIRY PRODUCTS (CL 4100)					COFFEE, TEA, AND SPICES (CL 4700)--CON.			
	WHOLESALE TRADE.....	1 396	5 823 732	100.0	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	25	16 457	0.5
5142	FROZEN FOODS.....	18	18 781	0.3	5143	DAIRY PRODUCTS.....	10	1 860	0.1
5143	DAIRY PRODUCTS.....	845	5 300 222	91.0	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	311	3 068 041	85.0
5144	POULTRY AND POULTRY PRODUCTS.....	26	11 094	0.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	31	521 525	14.4
5145	CONFECTIONERY.....	13	11 501	0.2		BREAD AND BAKED GOODS (CL 4720)			
5147	MEAT AND MEAT PRODUCTS.....	222	103 185	1.8		WHOLESALE TRADE.....	1 307	3 427 634	100.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	272	378 949	6.5	5142	FROZEN FOODS.....	25	41 484	1.2
	POULTRY AND POULTRY PRODUCTS (CL 4200)				5143	DAIRY PRODUCTS.....	21	2 413	0.1
	WHOLESALE TRADE.....	399	905 080	100.0	5147	MEAT AND MEAT PRODUCTS.....	6	6 537	0.2
5142	FROZEN FOODS.....	7	11 008	1.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	1 245	3 375 916	98.5
5143	DAIRY PRODUCTS.....	108	5 671	0.6		CANNED FOODS (CL 4730)			
5144	POULTRY AND POULTRY PRODUCTS.....	75	691 314	76.4		WHOLESALE TRADE.....	698	4 825 431	100.0
5147	MEAT AND MEAT PRODUCTS.....	205	196 719	21.7	5142	FROZEN FOODS.....	9	53 494	1.1
	CONFECTIONERY (CL 4300)				5143	DAIRY PRODUCTS.....	122	45 759	0.9
	WHOLESALE TRADE.....	574	2 673 973	100.0	5145	CONFECTIONERY.....	14	16 455	0.3
5023	HOME FURNISHINGS.....	5	2 313	0.1	5146	FISH AND SEAFOOD.....	7	14 515	0.3
5143	DAIRY PRODUCTS.....	83	59 962	2.2	5147	MEAT AND MEAT PRODUCTS.....	219	133 365	2.8
5145	CONFECTIONERY.....	204	2 373 579	88.8	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	327	4 561 843	94.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	249	235 219	8.8		FOOD, BEVERAGE BASIC MATERIALS (CL 4740)			
5199	NONDURABLE GOODS, N.E.C.....	17	1 986	0.1		WHOLESALE TRADE.....	133	211 950	100.0
	FISH, SEAFOOD (NOT CANNED, FROZEN) (CL 4400)				5145	CONFECTIONERY.....	14	46 739	22.1
	WHOLESALE TRADE.....	79	43 066	100.0	5147	MEAT AND MEAT PRODUCTS.....	15	2 337	1.1
5143	DAIRY PRODUCTS.....	14	3 812	8.9	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	82	157 432	74.3
5144	POULTRY AND POULTRY PRODUCTS.....	4	39	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	4	3 346	1.6
5146	FISH AND SEAFOOD.....	13	25 430	59.0	5199	NONDURABLE GOODS, N.E.C.....	16	1 753	0.8
5147	MEAT AND MEAT PRODUCTS.....	34	6 003	13.9		OTHER GROCERY SPECIALTIES (CL 4750)			
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	12	7 693	17.9		WHOLESALE TRADE.....	1 692	13 680 210	100.0
	MEAT, MEAT PROD. (EXC. CANNED, FROZEN) (CL 4500)				5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	33	96 189	0.7
	WHOLESALE TRADE.....	510	5 254 044	100.0	5142	FROZEN FOODS.....	12	20 841	0.2
5142	FROZEN FOODS.....	5	8 138	0.2	5143	DAIRY PRODUCTS.....	133	692 548	5.1
5144	POULTRY AND POULTRY PRODUCTS.....	30	25 997	0.5	5145	CONFECTIONERY.....	47	151 313	1.1
5145	CONFECTIONERY.....	12	4 576	0.1	5147	MEAT AND MEAT PRODUCTS.....	173	62 707	0.5
5147	MEAT AND MEAT PRODUCTS.....	435	5 207 244	99.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	1 110	11 775 697	86.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	13	7 670	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	88	850 079	6.2
	FRESH FRUITS AND VEGETABLES (CL 4600)				5191	FARM SUPPLIES.....	24	10 687	0.1
	WHOLESALE TRADE.....	33	10 180	100.0	5199	NONDURABLE GOODS, N.E.C.....	32	8 325	0.1
5142	FROZEN FOODS.....	7	5 167	50.8		GRAIN AND BEANS (CL 4900)			
5143	DAIRY PRODUCTS.....	13	2 867	28.2		WHOLESALE TRADE.....	112	52 508	100.0
5147	MEAT AND MEAT PRODUCTS.....	8	1 615	15.9	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	3	900	1.7
	COFFEE, TEA, AND SPICES (CL 4700)				5147	MEAT AND MEAT PRODUCTS.....	5	1 154	2.2
	WHOLESALE TRADE.....	393	3 609 763	100.0					

Table 6. **Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.**

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
5191	GRAIN AND BEANS (CL 4900)--CON.				5122	PLASTICS AND PLASTICS MATERIALS (CL 5250)--CON.			
	FARM SUPPLIES.....	101	49 908	95.0		DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	10	11 305	0.2
	LIVESTOCK (EXCLUDE HORSES, MULES) (CL 5000)				5161	CHEMICALS AND ALLIED PRODUCTS.....	482	7 136 563	98.2
	WHOLESALE TRADE.....	35	7 352	100.0	5198	PAINTS, VARNISHES, AND SUPPLIES...	4	11 256	0.2
5191	FARM SUPPLIES.....	5	232	3.2		INDUSTRIAL GASES (CL 5270)			
5199	NONDURABLE GOODS, N.E.C.....	28	7 021	95.5		WHOLESALE TRADE.....	396	688 411	100.0
	HIDES, SKINS, AND PELTS (CL 5100)				5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	4	1 340	0.2
	WHOLESALE TRADE.....	1	120	100.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	3	798	0.1
	WOOL, WOOL TOPS, MOHAIR (CL 5140)				5085	INDUSTRIAL SUPPLIES.....	105	110 857	16.1
	WHOLESALE TRADE.....	2	213	100.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	23	17 517	2.5
	OTHER FARM PRODUCTS (INEDIBLE) (CL 5160)				5161	CHEMICALS AND ALLIED PRODUCTS.....	260	557 851	81.0
	WHOLESALE TRADE.....	77	14 708	100.0		PETROLEUM AND PETROLEUM PRODUCTS (CL 5300)			
5147	MEAT AND MEAT PRODUCTS.....	6	1 350	9.2	5051	WHOLESALE TRADE.....	6 484	52 127 139	100.0
5191	FARM SUPPLIES.....	69	13 268	90.2	5161	METALS SERVICE CENTERS AND OFFICES.....	15	30 173	0.1
	CHEMICALS AND ALLIED PRODUCTS (CL 5200)				5171	CHEMICALS AND ALLIED PRODUCTS.....	46	184 170	0.4
	WHOLESALE TRADE.....	2 195	28 192 373	100.0	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	5 648	44 680 915	85.7
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	5	57 265	0.2	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS...	395	6 767 923	13.0
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	14	21 507	0.1	5191	FARM SUPPLIES.....	257	427 878	0.8
5051	METALS SERVICE CENTERS AND OFFICES.....	59	193 857	0.7		LIQUEFIED PETROLEUM GASES (CL 5340)			
5081	COMMERCIAL MACHINES AND EQUIPMENT.	107	114 682	0.4		WHOLESALE TRADE.....	578	1 153 721	100.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	92	23 501	0.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	502	631 526	54.7
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	56	94 258	0.3	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS...	41	515 612	44.7
5111	PRINTING AND WRITING PAPER.....	73	18 994	0.1	5191	FARM SUPPLIES.....	35	6 583	0.6
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	44	214 631	0.8		OTHER PETROLEUM PRODUCTS (CL 5360)			
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	36	85 566	0.3		WHOLESALE TRADE.....	1 349	2 247 471	100.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	63	99 352	0.4	5161	CHEMICALS AND ALLIED PRODUCTS.....	6	1 580	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	1 426	27 132 885	96.2	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	1 200	239 509	10.7
5191	FARM SUPPLIES.....	11	18 452	0.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS...	136	2 005 801	89.2
5198	PAINTS, VARNISHES, AND SUPPLIES...	9	64 399	0.2		BEER AND ALE (CL 5400)			
	PLASTICS AND PLASTICS MATERIALS (CL 5250)					WHOLESALE TRADE.....	43	407 761	100.0
	WHOLESALE TRADE.....	676	7 270 607	100.0	5181	BEER AND ALE.....	41	407 539	99.9
5039	CONSTRUCTION MATERIALS, N.E.C.....	58	50 254	0.7		WINES, DISTILLED ALCOHOLIC BEVGS. (CL 5500)			
5051	METALS SERVICE CENTERS AND OFFICES.....	16	9 961	0.1		WHOLESALE TRADE.....	177	3 607 958	100.0
5052	COAL AND OTHER MINERALS AND ORES..	10	16 382	0.2	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	176	3 607 884	100.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	37	23 455	0.3					

Table 6. **Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.**

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	FARM SUPPLIES (CL 5600)					ART GOODS (CL 5910)--CDN.			
	WHOLESALE TRADE.....	2 061	6 340 799	100.0	5111	PRINTING AND WRITING PAPER.....	8	5 979	2.1
5051	METALS SERVICE CENTERS AND OFFICES.....	10	7 082	0.1	5112	STATIONERY SUPPLIES.....	12	76 756	27.6
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	41	14 472	0.2	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	6	626	0.2
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	24	3 328	0.1	5191	FARM SUPPLIES.....	4	225	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	29	45 604	0.7	5199	NONDURABLE GOODS, N.E.C.....	56	149 707	53.8
5142	FROZEN FOODS.....	6	6 694	0.1		FLOWERS AND FLORIST SUPPLIES (CL 5920)			
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	23	72 475	1.1		WHOLESALE TRADE.....	23	2 710	100.0
5161	CHEMICALS AND ALLIED PRODUCTS.....	33	265 184	4.2	5039	CONSTRUCTION MATERIALS, N.E.C.....	4	1 154	42.6
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	34	11 472	0.2	5191	FARM SUPPLIES.....	5	1 215	44.8
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	32	166 411	2.6	5194	TOBACCO AND TOBACCO PRODUCTS.....	12	303	11.2
5191	FARM SUPPLIES.....	1 722	5 720 614	90.2		TEXTILE BAGS, BAGGING, AND BURLAP (CL 5940)			
5198	PAINTS, VARNISHES, AND SUPPLIES...	3	13 273	0.2		WHOLESALE TRADE.....	52	29 807	100.0
5199	NONDURABLE GOODS, N.E.C.....	45	6 374	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	10	21 860	73.3
	TOBACCO AND TOBACCO PRODUCTS (CL 5700)				5191	FARM SUPPLIES.....	3	1 199	4.0
	WHOLESALE TRADE.....	45	1 734 865	100.0	5199	NONDURABLE GOODS, N.E.C.....	38	6 739	22.6
5051	METALS SERVICE CENTERS AND OFFICES.....	4	1 383	0.1		ADVERTISING SPECIALTIES (CL 5950)			
5194	TOBACCO AND TOBACCO PRODUCTS.....	32	1 706 670	98.4		WHOLESALE TRADE.....	43	11 866	100.0
5198	PAINTS, VARNISHES, AND SUPPLIES...	3	26 546	1.5	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	16	8 464	71.3
	PAINT, PAINT SUPPLIES, WALLPAPER (CL 5800)				5199	NONDURABLE GOODS, N.E.C.....	26	3 377	28.5
	WHOLESALE TRADE.....	1 403	1 890 549	100.0		OTHER NONDURABLE GOODS (CL 5960)			
5039	CONSTRUCTION MATERIALS, N.E.C.....	19	11 013	0.6		WHOLESALE TRADE.....	707	2 866 210	100.0
5052	COAL AND OTHER MINERALS AND ORES..	8	5 862	0.3	5014	TIRES AND TUBES.....	30	6 653	0.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	3	1 927	0.1	5023	HOME FURNISHINGS.....	9	68 634	2.4
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	64	1 623	0.1	5039	CONSTRUCTION MATERIALS, N.E.C.....	164	229 455	8.0
5133	PIECE GOODS.....	4	1 224	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	56	17 246	0.6
5161	CHEMICALS AND ALLIED PRODUCTS.....	31	80 754	4.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	13	80 650	2.8
5191	FARM SUPPLIES.....	21	2 499	0.1	5085	INDUSTRIAL SUPPLIES.....	31	13 226	0.5
5198	PAINTS, VARNISHES, AND SUPPLIES...	1 144	1 781 309	94.2	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	30	32 683	1.1
	BOOKS, PERIODICALS, PRINTED MAT. (CL 5900)				5133	PIECE GOODS.....	10	12 839	0.4
	WHOLESALE TRADE.....	671	2 395 646	100.0	5134	NOTIONS AND OTHER DRY GOODS.....	13	6 549	0.2
5021	FURNITURE.....	43	2 580	0.1	5147	MEAT AND MEAT PRODUCTS.....	7	1 625	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	9	1 656	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	32	9 663	0.3
5112	STATIONERY SUPPLIES.....	15	35 804	1.5	5161	CHEMICALS AND ALLIED PRODUCTS.....	27	18 795	0.7
5191	FARM SUPPLIES.....	16	7 304	0.3	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	17	4 261	0.1
5199	NONDURABLE GOODS, N.E.C.....	542	2 346 471	97.9	5199	NONDURABLE GOODS, N.E.C.....	202	2 357 518	82.3
	ART GOODS (CL 5910)					SERVICE RECEIPTS, LABOR CHARGES (CL 9700)			
	WHOLESALE TRADE.....	142	278 325	100.0		WHOLESALE TRADE.....	6 713	4 638 860	100.0
5085	INDUSTRIAL SUPPLIES.....	32	40 772	14.6	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	374	458 776	9.9
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	10	3 963	1.4	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	153	36 870	0.8

Table 6. **Manufacturers' Sales Branches and Offices, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.**

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	SERVICE RECEIPTS, LABOR CHARGES (CL 9700)--CON.					MISCELLANEOUS COMMODITIES (CL 9800)--CON.			
5014	TIRES AND TUBES.....	26B	16 167	0.3	50B1	COMMERCIAL MACHINES AND EQUIPMENT.	7	1 372	1.9
5031	LUMBER, PLYWOOD, AND MILLWORK.....	21	4 749	0.1	50B4	INDUSTRIAL MACHINERY AND EQUIPMENT.....	4	306	0.4
5039	CONSTRUCTION MATERIALS, N.E.C.....	28B	37 256	0.8	50B5	INDUSTRIAL SUPPLIES.....	7	567	0.8
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	16	2 663	0.1	50B6	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	7	321	0.4
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	62	62 240	1.3	5111	PRINTING AND WRITING PAPER.....	5	285	0.4
5051	METALS SERVICE CENTERS AND OFFICES.....	147	26 303	0.6	5112	STATIONERY SUPPLIES.....	65	16 436	22.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	5B2	741 360	16.0	5133	PIECE GOODS.....	3	279	0.4
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	153	101 950	2.2	5143	DAIRY PRODUCTS.....	14	539	0.7
5065	ELECTRONIC PARTS AND EQUIPMENT.....	136	31 151	0.7	5147	MEAT AND MEAT PRODUCTS.....	7	600	0.8
5072	HARDWARE.....	57	17 117	0.4	5161	CHEMICALS AND ALLIED PRODUCTS.....	27	1 911	2.6
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	1B	3 702	0.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	33	2 783	3.8
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	101	76 635	1.7	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	12	250	0.3
507B	REFRIGERATION EQUIPMENT, SUPPLIES.	1B	18 288	0.4	5191	FARM SUPPLIES.....	4	1 687	2.3
5081	COMMERCIAL MACHINES AND EQUIPMENT.	1 B56	2 249 111	4B.5		RECEIPTS FROM ANIMAL SLAUGHTERING (CL 9920)			
50B2	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	10B	32 080	0.7		WHOLESALE TRADE.....	3	375	100.0
50B3	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	235	30 102	0.6	5143	DAIRY PRODUCTS.....	3	375	100.0
50B4	INDUSTRIAL MACHINERY AND EQUIPMENT.....	610	306 291	6.6		COMPUTER RENTAL RECEIPTS (CL 9930)			
50B5	INDUSTRIAL SUPPLIES.....	118	53 809	1.2		WHOLESALE TRADE.....	957	4 074 864	100.0
50B6	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	21B	9B 807	2.1	50B1	COMMERCIAL MACHINES AND EQUIPMENT.	951	4 074 22B	100.0
50B8	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	26	40 B97	0.9		OTHER RENTAL RECEIPTS (CL 9940)			
5099	DURABLE GOODS, N.E.C.....	1B	4 759	0.1		WHOLESALE TRADE.....	2 227	3 100 196	100.0
5111	PRINTING AND WRITING PAPER.....	74	50 141	1.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	21	6 221	0.2
5112	STATIONERY SUPPLIES.....	152	24 765	0.5	5039	CONSTRUCTION MATERIALS, N.E.C.....	21	3 713	0.1
5145	CONFECTIONERY.....	13	4 13B	0.1	5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	59	39 664	1.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	23	2 35B	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	20	3 B07	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	162	29 319	0.6	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	17	5 132	0.2
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	171	25 59B	0.6	5065	ELECTRONIC PARTS AND EQUIPMENT....	91	18 434	0.6
5191	FARM SUPPLIES.....	357	30 774	0.7	5081	COMMERCIAL MACHINES AND EQUIPMENT.	9B2	2 7B5 797	B9.9
5199	NONDURABLE GOODS, N.E.C.....	31	10 254	0.2	5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	18	1 972	0.1
	MISCELLANEOUS COMMODITIES (CL 9800)				50B4	INDUSTRIAL MACHINERY AND EQUIPMENT.....	85	43 435	1.4
	WHOLESALE TRADE.....	366	74 099	100.0	50B6	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	13	1 741	0.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	3	189	0.3	5111	PRINTING AND WRITING PAPER.....	73	43 635	1.4
5014	TIRES AND TUBES.....	9	628	0.8	5112	STATIONERY SUPPLIES.....	15	2 442	0.1
5021	FURNITURE.....	3	149	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	33	3 482	0.1
5039	CONSTRUCTION MATERIALS, N.E.C.....	5B	2 634	3.6	5161	CHEMICALS AND ALLIED PRODUCTS.....	73	15 741	0.5
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	5	9B	0.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	515	114 756	3.7
5051	METALS SERVICE CENTERS AND OFFICES.....	22	3 103	4.2	5191	FARM SUPPLIES.....	57	1 704	0.1
5052	COAL AND OTHER MINERALS AND ORES..	6	184	0.2					
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	24	36 661	49.5					
5072	HARDWARE.....	24	1 467	2.0					
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	3	76	0.1					

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--				
				Estab- lish- ments hand- ling line	All estab- lish- ments+					Estab- lish- ments hand- ling line	All estab- lish- ments+			
	AUTOMOBILES AND OTHER MOTOR VEHICLES (SIC 5012)						FURNITURE (SIC 5021)--CON.							
	TOTAL.....	295	2 059 759	(X)	100.0									
0100	NEW, USED PASS. CARS, MOTORCYCLES.....	245	1 646 459	89.3	79.9	1300	ELEC. APPARATUS AND EQUIPMENT.....	34	2 732	5.9	.1			
0150	TRUCKS AND TRACTORS.....	156	311 558	44.9	15.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	37	6 829	11.0	.4			
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	74	27 099	7.7	1.3	1600	HARDWARE.....	38	5 780	9.8	.3			
0240	USED AUTO PTS., EQUIP., ACCESSORIES.....	31	2 210	1.1	.1	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	41	10 225	16.4	.6			
0300	TIRES AND TUBES.....	40	4 476	2.0	.2	2250	GARAGE MACHINERY AND EQUIPMENT.....	25	1 880	5.0	.1			
0760	OTHER CONSTRUCTION MATERIALS.....	38	2 723	2.5	.1	2900	JEWELRY AND PRECIOUS STONES.....	20	949	2.4	.1			
2100	CONSTRUCTION, MINING MACH., EQUIP.....	9	3 421	7.3	.2	3030	OTHER DURABLE GOODS.....	15	929	1.9	.1			
2200	FARM MACHINERY AND EQUIPMENT.....	38	8 003	5.6	.4	3200	STATIONERY SUPPLIES.....	43	8 691	10.2	.5			
2250	GARAGE MACHINERY AND EQUIPMENT.....	29	3 571	2.7	.2	3300	INOS., PERSONAL SERVICE PAPER.....	20	1 203	3.3	.1			
2320	GENERAL PURPOSE INDUSTRIAL MACH.....	28	3 562	2.7	.2	4500	MEAT, MEAT PRODUCTS.....	24	2 146	3.5	.1			
						5800	PAINT, PAINT SUPPLIES, WALLPAPER..	27	1 278	3.0	.1			
9700	SERVICE RECEIPTS, LABOR CHARGES...	83	43 427	8.6	2.1	-	COMMODITIES, N.E.C.....	(X)	6 179	(X)	.3			
9940	OTHER RENTAL RECEIPTS.....	40	1 872	1.4	.1		HOME FURNISHINGS (SIC 5023)							
-	COMMODITIES, N.E.C.....	(X)	1 378	(X)	.1		TOTAL.....	954	2 189 604	(X)	100.0			
	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT) (SIC 5013)					0200	AUTOMOTIVE PARTS AND SUPPLIES.....	16	4 694	13.0	.2			
	TOTAL.....	940	3 687 273	(X)	100.0	0400	HOUSEHOLD AND LAWN FURNITURE.....	93	31 270	13.7	1.4			
0100	NEW, USED PASS. CARS, MOTORCYCLES.....	25	3 049	4.2	.1	0450	OFFICE AND BUSINESS FURNITURE.....	18	1 755	7.4	.1			
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	897	3 467 207	95.0	94.0	0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	240	255 082	62.1	11.6			
0240	USED AUTO PTS., EQUIP., ACCESSORIES.....	50	15 878	24.3	.4	0520	LINENS, DOMESTICS, DRAPES, SHADES.....	192	427 326	69.6	10.4			
0280	PETROLEUM MARKETING EQUIPMENT.....	74	27 065	26.0	.7	0540	FLOOR COVERINGS.....	223	559 491	82.8	25.6			
0300	TIRES AND TUBES.....	73	15 840	9.0	.4	0541	CARPETS AND RUGS.....	201	534 262	86.2	24.4			
0560	OTHER HOME FURNISHINGS.....	30	4 884	6.8	.1	0542	LINOLEUM, OTHER FLOOR COVERINGS..	59	25 229	25.4	1.2			
0800	SPORTING, REC. GOODS AND SUPPLIES.....	36	4 744	3.8	.1	0560	OTHER HOME FURNISHINGS.....	565	921 857	74.3	42.1			
1100	FERROUS METALS.....	14	2 032	2.2	.1	0650	PLYWOOD, MILLWORK.....	16	2 601	9.7	.1			
1170	NONFERROUS METALS.....	28	7 651	7.6	.2	0760	OTHER CONSTRUCTION MATERIALS.....	22	6 082	18.9	.3			
1300	ELEC. APPARATUS AND EQUIPMENT.....	29	3 224	4.8	.1	0800	SPORTING, REC. GOODS AND SUPPLIES.....	38	9 597	9.7	.4			
						0900	TOYS AND HOBBY GOODS AND SUPPLIES.....	42	5 585	7.7	.3			
1400	ELEC. APPLIANCES, HOUSEHOLD.....	42	5 513	3.6	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	29	6 436	9.9	.3			
1500	ELECTRONIC PARTS AND EQUIPMENT.....	21	2 315	5.1	.1	1400	ELEC. APPLIANCES, HOUSEHOLD.....	72	36 290	17.4	1.7			
1600	HARDWARE.....	75	28 869	12.2	.8	1500	ELECTRONIC PARTS AND EQUIPMENT....	8	1 280	4.6	.1			
1800	WARM-AIR HEATING, COOLING EQUIP.....	16	3 189	7.2	.1	1600	HARDWARE.....	78	41 685	16.6	1.9			
2000	OFFICE MACHINES AND EQUIPMENT.....	36	31 247	30.2	.8	1700	PLUMBING, HEATING EQUIP. (HYDRO.)..	16	2 013	8.6	.1			
2200	FARM MACHINERY AND EQUIPMENT.....	31	4 048	5.7	.1	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	15	2 386	5.9	.1			
2320	GENERAL PURPOSE INDUSTRIAL MACH.....	39	3 729	3.9	.1	2040	STORE MACHINES, FIXTURES.....	8	1 510	6.0	.1			
2340	METALWORKING MACHINERY, EQUIPMENT.....	33	6 241	5.9	.2	2250	GARAGE MACHINERY AND EQUIPMENT....	27	5 475	8.0	.3			
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.....	24	2 750	3.9	.1	2640	LAUNDRY, DRY-CLEANING EQUIPMENT...	14	5 287	19.0	.2			
2450	OTHER INDUSTRIAL SUPPLIES.....	44	4 271	3.5	.1	2900	JEWELRY AND PRECIOUS STONES.....	39	7 501	7.0	.3			
						3030	OTHER DURABLE GOODS.....	14	2 774	6.3	.1			
3300	INOS., PERSONAL SERVICE PAPER....	22	3 411	6.9	.1	3200	STATIONERY SUPPLIES.....	33	2 846	4.7	.1			
3400	PHARMACEUTICALS, COSMETICS, ETC....	16	2 373	4.2	.1	3400	PHARMACEUTICALS, COSMETICS, ETC....	33	2 838	4.5	.1			
5200	CHEMICALS AND ALLIED PRODUCTS.....	27	3 754	5.8	.1	3500	PIECE GOODS.....	12	2 013	10.2	.1			
5300	PETROLEUM AND PETROLEUM PRODUCTS.....	52	9 765	6.2	.3	3700	MEN'S, BOYS' CLOTHING, FURNISHING.....	22	5 641	13.4	.3			
9700	SERVICE RECEIPTS, LABOR CHARGES.....	49	5 905	8.9	.2		3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.....	21	4 604	9.7	.2		
-	COMMODITIES, N.E.C.....	(X)	18 319	(X)	.5		5600	FARM SUPPLIES.....	15	1 779	6.2	.1		
	TIRES AND TUBES (SIC 5014)						5800	PAINT, PAINT SUPPLIES, WALLPAPER..	23	3 149	8.2	.1		
	TOTAL.....	47	100 748	(X)	100.0		5910	ART GOODS.....	59	10 802	14.0	.5		
	FURNITURE (SIC 5021)						5920	FLOWERS AND FLORIST SUPPLIES.....	13	1 334	8.8	.1		
	TOTAL.....	975	1 825 535	(X)	100.0		5960	OTHER NONDURABLE GOODS.....	22	2 396	7.6	.1		
							-	COMMODITIES, N.E.C.....	(X)	14 225	(X)	.6		
							LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)							
							TOTAL.....	468	1 569 163	(X)	100.0			
0400	HOUSEHOLD AND LAWN FURNITURE.....	710	1 218 441	90.7	66.7	0600	LUMBER; ROUGH, DRESSED, FINISHED..	232	648 242	72.8	41.3			
0450	OFFICE AND BUSINESS FURNITURE.....	367	504 282	79.8	27.6									
0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	33	3 979	6.8	.2									
0520	LINENS, DOMESTICS, DRAPES, SHADES.....	49	2 225	3.4	.1	0650	PLYWOOD, MILLWORK.....	361	822 865	68.0	52.4			
0540	FLOOR COVERINGS.....	55	3 352	4.5	.2	0651	PLYWOOD (INCLUDE VENEER).....	226	455 558	53.1	29.0			
0560	OTHER HOME FURNISHINGS.....	123	23 032	12.2	1.3	0652	WOOD MILLWORK (DOORS, WINDOWS)...	185	242 371	43.5	15.4			
0800	SPORTING, REC. GOODS AND SUPPLIES.....	37	3 587	5.5	.2	0653	METAL MILLWORK.....	100	48 755	17.2	3.1			
0900	TOYS AND HOBBY GOODS AND SUPPLIES.....	42	9 658	14.9	.5	0654	OTHER, INC. MOLINGS, SHINGLES.....	118	76 181	17.2	4.9			
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	31	8 158	10.5	.4	0700	BRICK, BLOCK, TILE, CEMENT, ETC....	44	7 623	4.3	.5			

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

			Sales of specified lines								Sales of specified lines			
CL code	Kind of business and commodity line	Etab-lish-ments (number)	Amount (\$1,000)	As percent of total sales of--		CL code	Kind of business and commodity line	Etab-lish-ments (number)	Amount (\$1,000)	As percent of total sales of--				
				Etab-lish-ments hand-ling line	All estab-lish-ments*					Etab-lish-ments hand-ling line	All estab-lish-ments*			
	LUMBER, PLYWOOD, AND MILLWORK (SIC 5031)--CON.						PHOTOGRAPHIC EQUIPMENT AND SUPPLIES (SIC 5043)							
0720	GLASS (EXCLUDE AUTOMOTIVE).....	45	3 807	3.9	.2		TOTAL.....	78	108 808	(X)	100.0			
0730	ROOFING, SIOING, INSULATION MAT...	61	22 581	11.1	1.4									
0760	OTHER CONSTRUCTION MATERIALS.....	41	2 186	1.4	.1									
1100	FERROUS METALS.....	43	4 049	2.4	.3		METALS SERVICE CENTERS AND OFFICES (SIC 5051)							
1300	ELEC. APPARATUS AND EQUIPMENT.....	36	1 234	.8	.1		TOTAL.....	1 024	5 322 950	(X)	100.0			
1400	ELEC. APPLIANCES, HOUSEHOLD.....	41	2 108	1.3	.1									
1600	HARDWARE.....	63	14 372	7.3	.9	0730	ROOFING, SIOING, INSULATION MAT...	40	6 096	10.1	.1			
1700	PLUMBING, HEATING EQUIP. (HYDRO.)...	44	4 673	2.8	.3	0760	OTHER CONSTRUCTION MATERIALS.....	34	3 976	7.2	.1			
1800	WARM-AIR HEATING, COOLING EQUIP.....	38	2 797	1.8	.2	1100	FERROUS METALS.....	897	4 016 188	88.6	75.5			
2350	MATERIALS HANDLING EQUIPMENT.....	20	840	1.3	.1	1170	NONFERROUS METALS.....	310	871 161	35.9	16.4			
						1200	COAL AND COKE.....	25	3 355	2.4	.1			
2420	INDUSTRIAL VALVES, FITTINGS.....	26	1 531	2.1	.1	1250	OTHER MINERALS AND ORES.....	34	40 349	14.5	.8			
3020	FOREST PRODUCTS, EXCEPT LUMBER.....	42	7 790	4.7	.5	1251	COPPER ORE.....	31	6 726	2.6	.1			
3400	PHARMACEUTICALS, COSMETICS, ETC....	34	1 222	1.5	.1	1254	ZINC ORE.....	29	5 845	2.4	.1			
5200	CHEMICALS AND ALLIED PRODUCTS.....	37	2 228	1.4	.1	1255	OTHER ORES AND MINERALS.....	34	25 917	9.3	.5			
5250	PLASTICS AND PLASTICS MATERIALS....	36	1 931	2.2	.1	-	COMMODITIES, N.E.C.....	(X)	1 861	(X)	(2)			
5600	PAINT, PAINT SUPPLIES, WALLPAPER....	36	1 677	1.1	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	38	5 087	7.1	.1			
9800	MISCELLANEOUS COMMODITIES.....	40	5 291	3.7	.3	1500	ELECTRONIC PARTS AND EQUIPMENT.....	22	3 097	7.3	.1			
-	COMMODITIES, N.E.C.....	(X)	10 116	(X)	.6	1600	HARDWARE.....	67	14 465	11.1	.3			
	CONSTRUCTION MATERIALS, N.E.C. (SIC 5039)					1700	PLUMBING, HEATING EQUIP. (HYDRO.)...	57	23 647	18.1	.4			
	TOTAL.....	489	850 523	(X)	100.0	1800	WARM-AIR HEATING, COOLING EQUIP....	10	2 808	5.8	.1			
	SPORTING AND RECREATIONAL GOODS AND SUPPLIES (SIC 5041)					2100	CONSTRUCTION, MINING MACH., EQUIP.	18	9 096	17.0	.2			
	TOTAL.....	501	1 539 816	(X)	100.0	2320	GENERAL PURPOSE INDUSTRIAL MACH....	49	54 403	4.1	1.0			
0560	OTHER HOME FURNISHINGS.....	22	1 676	2.9	.1	2340	METALWORKING MACHINERY, EQUIPMENT.	42	9 489	11.0	.2			
0800	SPORTING, REC. GOODS AND SUPPLIES....	501	1 431 204	92.9	92.9	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	38	7 471	12.1	.1			
0900	TOYS AND HOBBY GOODS AND SUPPLIES....	47	44 611	22.7	2.9	2400	POWER TRANSMISSION EQUIPMENT.....	31	5 478	9.3	.1			
1300	ELEC. APPARATUS AND EQUIPMENT.....	26	2 302	5.7	.1	2420	INDUSTRIAL VALVES, FITTINGS.....	52	10 341	5.7	.2			
1400	ELEC. APPLIANCES, HOUSEHOLD.....	23	1 253	3.2	.1	2450	OTHER INDUSTRIAL SUPPLIES.....	66	22 446	13.3	.4			
1500	ELECTRONIC PARTS AND EQUIPMENT.....	34	24 148	18.3	1.6	2820	WASTE AND SECONDARY MATERIALS.....	30	4 938	10.3	.1			
1600	HARDWARE.....	28	2 897	4.5	.2	2900	JEWELRY AND PRECIOUS STONES.....	27	16 606	6.8	.3			
2250	GARDEN MACHINERY AND EQUIPMENT.....	37	11 228	7.1	.7	5250	PLASTICS AND PLASTICS MATERIALS....	60	23 876	16.4	.4			
2720	MARINE MACHINERY, EQUIPMENT.....	24	2 180	6.1	.1	5600	FARM SUPPLIES.....	31	5 405	4.7	.1			
2900	JEWELRY AND PRECIOUS STONES.....	23	1 044	2.9	.1	5960	OTHER NONDURABLE GOODS.....	42	8 756	8.1	.2			
						9700	SERVICE RECEIPTS, LABOR CHARGES....	36	4 619	8.9	.1			
						-	COMMODITIES, N.E.C.....	(X)	149 797	(X)	2.8			
							COAL AND OTHER MINERALS AND ORES (SIC 5052)							
							TOTAL.....	215	2 497 891	(X)	100.0			
3700	MEN'S, BOYS' CLOTHING, FURNISHING....	27	1 763	3.2	.1	0700	BRICK, BLOCK, TILE, CEMENT, ETC....	16	13 398	4.5	.5			
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES....	24	1 006	2.5	.1	1100	FERROUS METALS.....	29	21 518	5.9	.9			
3900	FOOTWEAR.....	39	9 250	10.8	.6	1200	COAL AND COKE.....	184	1 814 345	93.1	72.6			
-	COMMODITIES, N.E.C.....	(X)	5 254	(X)	.3	1211	COAL.....	173	1 607 352	97.9	64.3			
	TOYS AND HOBBY GOODS AND SUPPLIES (SIC 5042)					1212	COKE.....	33	206 993	53.0	8.3			
	TOTAL.....	239	656 488	(X)	100.0	1250	OTHER MINERALS AND ORES.....	53	461 287	55.2	18.5			
0400	HOUSEHOLD AND LAWN FURNITURE.....	9	2 414	21.5	.4	2450	OTHER INDUSTRIAL SUPPLIES.....	6	12 175	4.6	.5			
0500	HOUSEHOLD CHINA, GLASS, CROCKERY....	10	420	5.8	.1	2800	IRON AND STEEL SCRAP.....	15	5 208	10.2	.2			
0800	SPORTING, REC. GOODS AND SUPPLIES....	41	48 932	27.6	7.5	2820	WASTE AND SECONDARY MATERIALS....	21	10 333	9.9	.4			
0900	TOYS AND HOBBY GOODS AND SUPPLIES....	239	581 955	88.6	88.6	5200	CHEMICALS AND ALLIED PRODUCTS.....	21	8 644	7.5	.3			
1400	ELEC. APPLIANCES, HOUSEHOLD.....	6	695	10.3	.1	9940	OTHER RENTAL RECEIPTS.....	34	126 589	39.8	5.1			
1600	HARDWARE.....	15	3 430	20.3	.5	-	COMMODITIES, N.E.C.....	(X)	24 394	(X)	1.0			
3200	STATIONERY SUPPLIES.....	15	2 906	14.4	.4		ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)							
3400	PHARMACEUTICALS, COSMETICS, ETC....	7	836	4.2	.1		TOTAL.....	2 011	4 628 735	(X)	100.0			
3600	NOTIONS AND OTHER DRY GOODS.....	11	1 897	13.3	.3	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	34	8 590	10.9	.2			
3700	MEN'S, BOYS' CLOTHING, FURNISHING....	4	662	10.9	.1	0560	OTHER HOME FURNISHINGS.....	24	2 913	8.2	.1			
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES....	11	792	5.5	.1	0800	SPORTING, REC. GOODS AND SUPPLIES....	20	2 674	8.5	.1			
5910	ART GOODS.....	20	2 923	16.4	.4									
9940	OTHER RENTAL RECEIPTS.....	4	389	4.5	.1									
-	COMMODITIES, N.E.C.....	(X)	8 237	(X)	1.3									

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS (SIC 5063)--CON.					ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)--CON.					
1100	FERROUS METALS.....	38	8 365	12.0	.2	0800	SPORTING, REC. GOODS AND SUPPLIES.	35	23 916	22.6	.4
1300	ELEC. APPARATUS AND EQUIPMENT.....	2 011	4 384 892	94.7	94.7	1300	ELEC. APPARATUS AND EQUIPMENT.....	270	107 236	15.4	1.9
1400	ELEC. APPLIANCES, HOUSEHOLD.....	69	32 782	18.0	.7	1311	POWER, DISTRIBUTION TRANSFORMERS.....	68	11 040	6.5	.2
1500	ELECTRONIC PARTS AND EQUIPMENT.....	175	90 011	20.6	1.9	1312	SWITCHGEAR, SWITCHBOARD EQUIP.....	43	5 607	7.1	.1
1512	INTERCOMMUNICATION EQUIPMENT.....	53	4 823	6.5	.1	1313	MOTORS AND GENERATORS.....	93	10 760	5.8	.2
1513	PUBLIC ADDRESS EQUIPMENT.....	39	3 141	5.5	.1	1314	INDUSTRIAL CONTROLS.....	76	15 731	10.6	.3
1514	TRANSISTORS, SEMICONDUCTORS.....	77	14 133	8.0	.3	1316	ELECTRIC LAMPS AND BULBS.....	78	5 946	4.2	.1
1515	OTHER ELECTRONIC PTS. AND EQUIP.....	145	66 489	18.8	1.4	1317	INTERIOR WIRING.....	43	4 012	4.5	.1
-	COMMODITIES, N.E.C.....	(X)	1 425	(X)	(Z)	1318	LIGHTING FIXTURES.....	38	3 970	5.1	.1
1600	HARDWARE.....	38	5 752	7.7	.1	1319	COMMUNICATION EQUIPMENT.....	129	41 935	13.1	.7
1700	PLUMBING, HEATING EQUIP. (HYDRO.).....	49	9 898	11.2	.2	1321	OTHER ELEC. APPARATUS AND EQUIP.....	61	8 235	7.6	.1
1800	WARM-AIR HEATING, COOLING EQUIP.....	76	18 998	10.4	.4	1400	ELEC. APPLIANCES, HOUSEHOLD.....	61	43 238	18.0	.8
1900	REFRIGERATION EQUIPMENT, SUPPLIES.....	22	3 691	7.0	.1	1500	ELECTRONIC PARTS AND EQUIPMENT.....	2 061	5 402 127	96.0	96.0
2340	METALWORKING MACHINERY, EQUIPMENT.....	23	4 263	10.1	.1	1600	HARDWARE.....	41	8 523	11.4	.2
2400	POWER TRANSMISSION EQUIPMENT.....	33	5 595	10.4	.1	2000	OFFICE MACHINES AND EQUIPMENT.....	28	6 004	10.4	.1
2420	INDUSTRIAL VALVES, FITTINGS.....	38	9 351	15.8	.2	9700	SERVICE RECEIPTS, LABOR CHARGES.....	77	13 507	8.9	.2
2450	OTHER INDUSTRIAL SUPPLIES.....	35	4 759	7.0	.1	9940	OTHER RENTAL RECEIPTS.....	28	3 032	5.7	.1
2900	JEWELRY AND PRECIOUS STONES.....	19	2 501	6.3	.1	-	COMMODITIES, N.E.C.....	(X)	14 857	(X)	.3
5250	PLASTICS AND PLASTIC MATERIALS.....	24	2 447	6.8	.1		HARDWARE (SIC 5072)				
9700	SERVICE RECEIPTS, LABOR CHARGES.....	68	11 147	9.4	.2		TOTAL.....	700	1 514 544	(X)	100.0
-	COMMODITIES, N.E.C.....	(X)	20 106	(X)	.4	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	50	30 443	23.9	2.0
	ELECTRICAL APPLIANCES AND TV AND RADIO SETS (SIC 5064)					0400	HOUSEHOLD AND LAWN FURNITURE.....	33	8 094	12.4	.5
	TOTAL.....	434	1 940 914	(X)	100.0	0500	HOUSEHOLD CHINA, GLASS, CROCKERY.....	28	3 200	5.1	.2
D150	TRUCKS AND TRACTORS.....	10	1 589	2.1	.1	0560	OTHER HOME FURNISHINGS.....	54	12 857	7.9	.8
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	32	8 476	8.9	.4	0650	PLYWOOD, MILLWORK.....	32	2 861	4.6	.2
0400	HOUSEHOLD AND LAWN FURNITURE.....	50	12 822	8.9	.7	0730	ROOFING, SIDING, INSULATION MAT.....	26	1 231	2.6	.1
0500	HOUSEHOLD CHINA, GLASS, CROCKERY.....	36	7 630	8.5	.4	0760	OTHER CONSTRUCTION MATERIALS.....	27	3 453	4.5	.2
0520	LINENS, DOMESTICS, GRAPES, SHADES.....	19	3 561	6.0	.2	0800	SPORTING, REC. GOODS AND SUPPLIES.....	37	3 061	4.3	.2
0560	OTHER HOME FURNISHINGS.....	68	35 473	12.2	1.8	0900	TOYS AND HOBBY GOODS AND SUPPLIES.....	37	4 765	5.9	.3
0800	SPORTING, REC. GOODS AND SUPPLIES.....	43	5 537	5.8	.3	1100	FERROUS METALS.....	31	4 955	7.4	.3
0900	TOYS AND HOBBY GOODS AND SUPPLIES.....	31	7 925	8.2	.4	1170	NONFERROUS METALS.....	30	5 013	8.6	.3
1300	ELEC. APPARATUS AND EQUIPMENT.....	65	50 545	14.8	2.6	1300	ELEC. APPARATUS AND EQUIPMENT.....	59	9 507	9.4	.6
1400	ELEC. APPLIANCES, HOUSEHOLD.....	434	1 614 813	83.2	83.2	1400	ELEC. APPLIANCES, HOUSEHOLD.....	36	3 245	4.5	.2
1500	ELECTRONIC PARTS AND EQUIPMENT.....	72	36 618	10.8	1.9	1500	ELECTRONIC PARTS AND EQUIPMENT.....	25	983	2.1	.1
1600	HARDWARE.....	44	5 413	3.9	.3	1600	HARDWARE.....	700	1 304 697	86.1	86.1
1700	PLUMBING, HEATING EQUIP. (HYDRO.).....	37	7 684	9.6	.4	1700	PLUMBING, HEATING EQUIP. (HYDRO.).....	66	13 089	7.7	.9
1800	WARM-AIR HEATING, COOLING EQUIP.....	33	4 448	3.8	.2	1800	WARM-AIR HEATING, COOLING EQUIP.....	28	4 140	5.3	.3
2000	OFFICE MACHINES AND EQUIPMENT.....	29	9 108	11.7	.5	2200	FARM MACHINERY AND EQUIPMENT.....	25	2 122	3.3	.1
2100	CONSTRUCTION, MINING MACH., EQUIP.....	10	1 589	2.1	.1	2250	GARDEN MACHINERY AND EQUIPMENT.....	51	23 619	14.0	1.6
2250	GARDEN MACHINERY AND EQUIPMENT.....	35	20 963	15.6	1.1	2320	GENERAL PURPOSE INDUSTRIAL MACH.....	33	3 477	4.8	.2
2340	METALWORKING MACHINERY, EQUIPMENT.....	10	1 589	2.1	.1	2340	METALWORKING MACHINERY, EQUIPMENT.....	36	5 966	8.9	.4
2600	BEAUTY, BARBER EQUIPMENT, SUPPLIES.....	24	6 904	11.0	.4	2350	MATERIALS HANDLING EQUIPMENT.....	24	2 816	5.2	.2
2900	JEWELRY AND PRECIOUS STONES.....	53	26 739	12.1	1.4	2380	OTHER INDUSTRIAL MACHINERY, EQUIP.....	31	3 154	6.3	.2
3030	OTHER DURABLE GOODS.....	38	22 982	17.5	1.2	2430	WEAVING SUPPLIES (EXCLUDE GASES).....	23	1 173	1.8	.1
3400	PHARMACEUTICALS, COSMETICS, ETC.....	32	4 929	5.4	.3	2450	OTHER INDUSTRIAL SUPPLIES.....	62	25 375	16.4	1.7
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.....	26	1 970	2.2	.1	2620	CUSTOMER EQUIPMENT, SUPPLIES.....	27	1 819	4.2	.1
4500	MEAT, MEAT PRODUCTS.....	20	2 160	4.9	.1	3300	INDUS., PERSONAL SERVICE PAPER.....	28	1 806	3.3	.1
5200	CHEMICALS AND ALLIED PRODUCTS.....	15	1 085	3.0	.1	3400	PHARMACEUTICALS, COSMETICS, ETC.....	25	1 733	3.5	.1
5600	FARM SUPPLIES.....	21	3 757	6.4	.2	4300	CONFECTIONERY.....	22	2 377	4.7	.2
5910	ART GOODS.....	32	10 157	9.5	.5	4500	MEAT, MEAT PRODUCTS.....	23	3 777	7.4	.2
5960	OTHER NONDURABLE GOODS.....	27	8 767	12.0	.5	5200	CHEMICALS AND ALLIED PRODUCTS.....	40	6 537	7.2	.4
9700	SERVICE RECEIPTS, LABOR CHARGES.....	32	3 980	3.2	.2	5250	PLASTICS AND PLASTIC MATERIALS.....	34	3 683	6.0	.2
9940	OTHER RENTAL RECEIPTS.....	24	2 055	1.7	.1	5600	FARM SUPPLIES.....	27	2 082	3.6	.1
-	COMMODITIES, N.E.C.....	(X)	9 646	(X)	.5	5800	PAINT, PAINT SUPPLIES, WALLPAPER.....	33	2 868	4.6	.2
	ELECTRONIC PARTS AND EQUIPMENT (SIC 5065)					5960	OTHER NONDURABLE GOODS.....	24	986	1.7	.1
	TOTAL.....	2 061	5 626 770	(X)	100.0	-	COMMODITIES, N.E.C.....	(X)	3 580	(X)	.2
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	31	4 330	6.4	.1						

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS) (SIC 5074)					REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)--CON.					
	TOTAL.....	915	1 993 082	(X)	100.0	2420 INDUSTRIAL VALVES, FITTINGS.....	17	165	.5	.1	
0540	FLOOR COVERINGS.....	22	1 021	2.5	.1	2430 WELDING SUPPLIES (EXCLUDE GASES)...	20	998	1.9	.6	
0650	PLYWOOD, MILLWORK.....	15	1 091	3.2	.1	9700 SERVICE RECEIPTS, LABOR CHARGES...	15	353	1.0	.2	
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	21	1 133	2.8	.1	- COMMODITIES, N.E.C.....	(X)	29	(X)	(Z)	
1100	FERROUS METALS.....	112	55 314	18.2	2.8		COMMERCIAL MACHINES AND EQUIPMENT (SIC 5081)				
1170	NONFERROUS METALS.....	33	2 994	4.2	.2		TOTAL.....	769	1 237 772	(X)	100.0
1300	ELEC. APPARATUS AND EQUIPMENT.....	44	5 180	7.9	.3	0200 AUTOMOTIVE PARTS AND SUPPLIES.....	54	7 809	9.4	.6	
1400	ELEC. APPLIANCES, HOUSEHOLD.....	43	7 012	10.9	.4	0450 OFFICE AND BUSINESS FURNITURE.....	60	5 902	8.3	.5	
1500	ELECTRONIC PARTS AND EQUIPMENT.....	29	2 612	6.3	.1	0560 OTHER HOME FURNISHINGS.....	48	2 668	3.2	.2	
1600	HARDWARE.....	91	26 119	11.9	1.3	0650 PLYWOOD, MILLWORK.....	52	3 532	4.2	.3	
1611	HAND TOOLS (INCL. POWER DRIVEN)...	63	13 985	13.2	.7	0800 SPORTING, REC. GOODS AND SUPPLIES.	56	5 814	6.2	.5	
1612	BUILDERS' HARDWARE.....	50	3 655	3.8	.2	1000 PHOTOGRAPHIC EQUIP. AND SUPPLIES.	58	5 829	3.5	.5	
1614	OTHER HARDWARE.....	57	8 479	7.9	.4	1300 ELEC. APPARATUS AND EQUIPMENT.....	62	4 644	4.9	.4	
1700	PLUMBING, HEATING EQUIP. (HYDRO.)...	915	1 779 589	89.3	89.3	1400 ELEC. APPLIANCES, HOUSEHOLD.....	36	1 094	2.8	.1	
1800	WARM-AIR HEATING, COOLING EQUIP...	140	34 091	16.9	1.7	1700 PLUMBING, HEATING EQUIP. (HYDRO.)...	49	3 211	3.6	.3	
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	59	7 619	8.5	.4	1900 REFRIGERATION EQUIPMENT, SUPPLIES.	61	7 154	10.4	.6	
2200	FARM MACHINERY AND EQUIPMENT.....	41	6 877	10.8	.3	2000 OFFICE MACHINES AND EQUIPMENT.....	446	613 054	88.0	49.5	
2320	GENERAL PURPOSE INDUSTRIAL MACH.	62	8 063	8.7	.4	2020 RESTAURANT, HOTEL EQUIP., SUPPLIES	305	424 924	82.5	34.3	
2370	OIL WELL, OIL REFINING EQUIPMENT...	28	3 060	6.5	.2	2040 STORE MACHINES, FIXTURES.....	147	82 487	61.1	6.7	
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	38	5 870	9.9	.3	2100 CONSTRUCTION, MINING MACH., EQUIP.	29	852	2.5	.1	
2420	INDUSTRIAL VALVES, FITTINGS.....	86	21 279	11.6	1.1	2300 FOOD PROCESSING MACHINERY, EQUIP.	53	1 894	3.9	.2	
2450	OTHER INDUSTRIAL SUPPLIES.....	29	1 051	2.3	.1	2340 METALWORKING MACHINERY, EQUIPMENT.	21	986	2.3	.1	
5600	FARM SUPPLIES.....	30	3 663	5.7	.2	2430 WELDING SUPPLIES (EXCLUDE GASES)...	27	838	2.1	.1	
5800	PAINT, PAINT SUPPLIES, WALLPAPER...	35	4 649	8.2	.2	2450 OTHER INDUSTRIAL SUPPLIES.....	47	2 213	2.6	.2	
9700	SERVICE RECEIPTS, LABOR CHARGES...	68	5 937	7.2	.3	2500 DENTAL SUPPLIES.....	28	719	2.1	.1	
-	COMMODITIES, N.E.C.....	(X)	8 858	(X)	.4	2530 SURGICAL, MEDICAL, HOSPITAL EQUIP.	51	3 714	6.2	.3	
	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES (SIC 5075)					2620 CUSTOMER EQUIPMENT, SUPPLIES.....	44	1 564	3.7	.1	
	TOTAL.....	626	1 117 850	(X)	100.0	2640 LAUNDRY, DRY-CLEANING EQUIPMENT...	29	765	1.9	.1	
0540	FLOOR COVERINGS.....	18	597	1.4	.1	2700 AIRCRAFT, AERONAUTICAL EQUIPMENT...	28	949	2.1	.1	
0650	PLYWOOD, MILLWORK.....	29	1 605	3.3	.1	2900 JEWELRY AND PRECIOUS STONES.....	25	866	2.7	.1	
0720	GLASS (EXCLUDE AUTOMOTIVE).....	26	1 070	2.4	.1	3200 STATIONERY SUPPLIES.....	74	8 131	6.7	.7	
1100	FERROUS METALS.....	22	1 223	3.0	.1	3300 INDUS., PERSONAL SERVICE PAPER...	49	2 532	3.0	.2	
1300	ELEC. APPARATUS AND EQUIPMENT.....	61	5 339	6.0	.5	3400 PHARMACEUTICALS, COSMETICS, ETC...	48	4 010	4.6	.3	
1400	ELEC. APPLIANCES, HOUSEHOLD.....	39	3 423	6.0	.3	4730 CANNED FOODS.....	34	1 095	1.4	.1	
1600	HARDWARE.....	40	1 594	2.2	.1	9700 SERVICE RECEIPTS, LABOR CHARGES...	160	24 865	12.6	2.0	
1700	PLUMBING, HEATING EQUIP. (HYDRO.)...	135	30 837	14.1	2.8	9930 COMPUTER RENTAL RECEIPTS.....	49	1 438	3.1	.1	
1800	WARM-AIR HEATING, COOLING EQUIP...	626	1 013 014	90.6	90.6	9940 OTHER RENTAL RECEIPTS.....	80	8 714	11.1	.7	
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	57	20 584	15.6	1.8	- COMMODITIES, N.E.C.....	(X)	3 505	(X)	.3	
2000	OFFICE MACHINES AND EQUIPMENT.....	18	670	1.5	.1		CONSTRUCTION, MINING MACHINERY AND EQUIPMENT (SIC 5082)				
2320	GENERAL PURPOSE INDUSTRIAL MACH.	52	14 313	15.4	1.3		TOTAL.....	232	407 992	(X)	100.0
2340	METALWORKING MACHINERY, EQUIPMENT.	23	743	1.5	.1		FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)				
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	37	2 393	4.3	.2		TOTAL.....	382	688 725	(X)	100.0
2420	INDUSTRIAL VALVES, FITTINGS.....	33	2 576	5.0	.2	0100 NEW, USED PASS. CARS, MOTORCYCLES.	37	1 382	2.3	.2	
2450	OTHER INDUSTRIAL SUPPLIES.....	32	1 857	3.8	.2	0150 TRUCKS AND TRACTORS.....	50	6 592	8.4	1.0	
9700	SERVICE RECEIPTS, LABOR CHARGES...	62	10 772	9.3	1.0	0200 AUTOMOTIVE PARTS AND SUPPLIES.....	57	7 318	8.1	1.1	
-	COMMODITIES, N.E.C.....	(X)	5 240	(X)	.5	0400 HOUSEHOLD AND LAWN FURNITURE.....	39	1 533	2.4	.2	
	REFRIGERATION EQUIPMENT, SUPPLIES (SIC 5078)					0650 PLYWOOD, MILLWORK.....	33	1 241	2.4	.2	
	TOTAL.....	93	174 172	(X)	100.0	0800 SPORTING, REC. GOODS AND SUPPLIES.	67	11 728	9.6	1.7	
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	14	142	.4	.1	1300 ELEC. APPARATUS AND EQUIPMENT.....	44	1 774	3.2	.3	
1100	FERROUS METALS.....	15	3 971	8.3	2.3	1400 ELEC. APPLIANCES, HOUSEHOLD.....	53	12 673	14.2	1.8	
1300	ELEC. APPARATUS AND EQUIPMENT.....	20	5 297	10.3	3.0	1500 ELECTRONIC PARTS AND EQUIPMENT...	30	764	1.6	.1	
1400	ELEC. APPLIANCES, HOUSEHOLD.....	14	240	.6	.1	1600 HARDWARE.....	70	16 294	11.4	2.4	
1600	HARDWARE.....	17	339	.7	.2						
1700	PLUMBING, HEATING EQUIP. (HYDRO.)...	24	807	1.5	.5	1700 PLUMBING, HEATING EQUIP. (HYDRO.)...	48	3 762	5.9	.5	
1800	WARM-AIR HEATING, COOLING EQUIP...	30	9 356	14.9	5.4	1800 WARM-AIR HEATING, COOLING EQUIP...	42	3 094	6.0	.4	
1900	REFRIGERATION EQUIPMENT, SUPPLIES.	93	151 438	86.9	86.9	2100 CONSTRUCTION, MINING MACH., EQUIP.	64	15 538	13.8	2.3	
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	17	1 037	2.9	.6						

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--						Amount (\$1,000)	As percent of total sales of--		
				line	estab- lish- ments*						line	estab- lish- ments*	
	FARM AND GARDEN MACHINERY AND EQUIPMENT (SIC 5083)--CON.						INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)--CON.						
2200	FARM MACHINERY AND EQUIPMENT.....	341	402 741	81.8	58.5	5200	CHEMICALS AND ALLIED PRODUCTS.....	56	47 547	14.2	.8		
2250	GARDEN MACHINERY AND EQUIPMENT.....	146	171 495	50.2	24.9	5300	PETROLEUM AND PETROLEUM PRODUCTS...	43	38 008	12.0	.6		
2320	GENERAL PURPOSE INDUSTRIAL MACH...	58	4 065	5.6	.6	9700	SERVICE RECEIPTS, LABOR CHARGES...	209	45 526	10.7	.8		
2340	METALWORKING MACHINERY, EQUIPMENT...	28	464	1.0	.1	9940	OTHER RENTAL RECEIPTS.....	55	10 945	8.5	.2		
2350	MATERIALS HANDLING EQUIPMENT.....	26	392	.8	.1	-	COMMODITIES, N.E.C.....	(X)	30 811	(X)	.5		
2380	OTHER INDUSTRIAL MACHINERY, EQUIP...	34	1 225	2.6	.2		INDUSTRIAL SUPPLIES (SIC 5085)						
2420	INDUSTRIAL VALVES, FITTINGS.....	27	685	1.6	.1		TOTAL.....	1 178	2 422 937	(X)	100.0		
2430	WELDING SUPPLIES (EXCLUDE GASES)...	27	418	.9	.1								
2450	OTHER INDUSTRIAL SUPPLIES.....	45	2 211	3.9	.3								
2720	MARINE MACHINERY, EQUIPMENT.....	24	473	.9	.1								
5000	LIVESTOCK (EXCLUDE HORSES, MULES)...	41	3 103	6.0	.5	0150	TRUCKS AND TRACTORS.....	15	1 414	3.8	.1		
5200	CHEMICALS AND ALLIED PRODUCTS.....	24	422	1.0	.1	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	37	6 594	6.2	.3		
5250	PLASTICS AND PLASTICS MATERIALS...	26	715	1.6	.1	0300	TIRES AND TUBES.....	30	6 904	7.5	.3		
5600	FARM SUPPLIES.....	49	1 941	3.0	.3	0540	FLOOR COVERINGS.....	19	2 219	5.8	.1		
5960	OTHER NONDURABLE GOODS.....	43	4 422	8.0	.6	0560	OTHER HOME FURNISHINGS.....	20	2 932	7.7	.1		
9700	SERVICE RECEIPTS, LABOR CHARGES...	85	7 234	6.8	1.1	0650	PLYWOOD, MILLWORK.....	18	1 957	5.8	.1		
9940	OTHER RENTAL RECEIPTS.....	29	672	1.2	.1	0800	SPORTING, REC. GOODS AND SUPPLIES...	24	2 710	3.3	.1		
-	COMMODITIES, N.E.C.....	(X)	2 354	(X)	.3	1100	FERRUS METALS.....	69	19 023	11.1	.8		
	INDUSTRIAL MACHINERY AND EQUIPMENT (SIC 5084)					1170	NONFERRUS METALS.....	25	2 315	4.1	.1		
	TOTAL.....	2 921	6 060 053	(X)	100.0	1250	OTHER MINERALS AND ORES.....	22	1 770	4.2	.1		
0150	TRUCKS AND TRACTORS.....	26	7 111	4.6	.1	1300	ELEC. APPARATUS AND EQUIPMENT.....	85	18 345	11.2	.8		
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	35	11 772	14.2	.2	1500	ELECTRONIC PARTS AND EQUIPMENT...	28	4 003	8.0	.2		
1100	FERRUS METALS.....	60	97 410	24.0	1.6	1600	HAIRWARE.....	61	9 413	6.8	.4		
1300	ELEC. APPARATUS AND EQUIPMENT.....	118	25 874	8.2	.4	1700	PLUMBING, HEATING EQUIP. (HYDRO...)...	46	3 926	3.5	.2		
1600	HAIRWARE.....	65	18 098	13.6	.3	1800	WARM-AIR HEATING, COOLING EQUIP...	40	3 399	6.4	.1		
1700	PLUMBING, HEATING EQUIP. (HYDRO...)...	66	10 885	9.1	.2	2000	OFFICE MACHINES AND EQUIPMENT.....	44	9 021	7.2	.4		
1800	WARM-AIR HEATING, COOLING EQUIP...	88	28 715	18.0	.5	2100	CONSTRUCTION, MINING MACH., EQUIP...	38	11 378	11.5	.5		
1900	REFRIGERATION EQUIPMENT, SUPPLIES...	42	3 215	3.0	.1	2200	FARM MACHINERY AND EQUIPMENT.....	35	5 965	10.3	.2		
2000	OFFICE MACHINES AND EQUIPMENT.....	36	7 492	4.5	.1	2300	FOOD PROCESSING MACHINERY, EQUIP...	42	6 126	5.4	.3		
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	29	4 185	6.1	.1	2320	GENERAL PURPOSE INDUSTRIAL MACH...	152	35 288	11.0	1.5		
2040	STORE MACHINES, FIXTURES.....	43	9 176	11.0	.2	2340	METALWORKING MACHINERY, EQUIPMENT...	80	12 560	8.2	.5		
2100	CONSTRUCTION, MINING MACH., EQUIP...	73	17 856	9.0	.3	2350	MATERIALS HANDLING EQUIPMENT.....	81	11 070	6.4	.5		
2200	FARM MACHINERY AND EQUIPMENT.....	41	7 598	9.6	.1	2370	OIL WELL, OIL REFINING EQUIPMENT...	45	11 099	10.4	.5		
2300	FOOD PROCESSING MACHINERY, EQUIP...	279	266 967	57.3	4.4	2380	OTHER INDUSTRIAL MACHINERY, EQUIP...	168	88 692	21.1	3.7		
2320	GENERAL PURPOSE INDUSTRIAL MACH...	1 085	1 733 147	65.7	28.6	2400	POWER TRANSMISSION EQUIPMENT.....	189	287 928	75.7	11.9		
2340	METALWORKING MACHINERY, EQUIPMENT...	624	910 705	78.4	15.0	2411	BEARINGS AND BUSHINGS.....	118	111 832	43.1	4.6		
2341	MACHINE TOOLS, METAL CUTTING.....	441	542 781	58.0	9.0	2412	OTHER POWER TRANSMISSION EQUIP...	158	176 046	57.0	7.3		
2342	MACH. TOOLS, METAL-FORMING TYPE...	222	133 100	27.5	2.2	2420	INDUSTRIAL VALVES, FITTINGS.....	492	832 720	79.1	34.4		
2343	SPEC. OIES, TOOLS, AND FIXTURES...	179	76 162	26.8	1.3	2421	AUTOMATIC REG. AND CONT. VALVES...	369	577 445	68.0	23.8		
2344	MACHINE TOOL ACCESSORIES.....	268	98 529	20.4	1.6	2422	OTHER VALVES AND FITTINGS.....	300	255 275	48.5	10.5		
2345	OTHER METALWORKING MACHINERY.....	149	60 133	27.2	1.0	2430	WELDING SUPPLIES (EXCLUDE GASES)...	89	33 780	42.0	1.4		
2350	MATERIALS HANDLING EQUIPMENT.....	524	487 188	48.3	8.0	2450	OTHER INDUSTRIAL SUPPLIES.....	625	936 687	80.5	38.7		
2352	CONVEYORS, CONVEYING EQUIPMENT...	315	198 540	29.7	3.3	2670	OTHER SERVICE ESTABLISHMENT EQUIP...	14	4 669	15.1	.2		
2353	HOISTS, CRANES, AND MONORAILS...	148	43 070	21.7	.7	2700	AIRCRAFT, AERONAUTICAL EQUIPMENT...	28	5 178	5.9	.2		
2354	FORKLIFT TRUCKS.....	86	28 153	28.1	.5	3020	FOREST PRODUCTS, EXCEPT LUMBER...	15	1 561	5.1	.1		
2355	INDUSTRIAL TRUCKS AND TRACTORS...	60	44 788	23.1	.7	3030	OTHER DURABLE GOODS.....	13	3 985	15.7	.2		
2356	OTHER MATERIALS-HANDLING EQUIP...	306	169 655	33.0	2.8	3300	INOS., PERSONAL SERVICE PAPER...	32	2 903	5.7	.1		
-	COMMODITIES, N.E.C.....	(X)	2 982	(X)	(2)	4750	OTHER GROCERY SPECIALTIES.....	18	2 490	7.3	.1		
2370	OIL WELL, OIL REFINING EQUIPMENT...	269	393 583	62.2	6.5	5200	CHEMICALS AND ALLIED PRODUCTS.....	43	6 089	9.1	.3		
2380	OTHER INDUSTRIAL MACHINERY, EQUIP...	1 056	1 687 915	72.8	27.9	5250	PLASTICS AND PLASTICS MATERIALS...	54	9 774	6.7	.4		
2400	POWER TRANSMISSION EQUIPMENT.....	98	13 588	5.7	.2	5270	INDUSTRIAL GASES.....	24	1 585	5.2	.1		
	INDUSTRIAL VALVES, FITTINGS.....	290	81 087	10.9	1.3	9700	SERVICE RECEIPTS, LABOR CHARGES...	59	5 349	7.1	.2		
2421	AUTOMATIC REG. AND CONT. VALVES...	202	48 203	8.9	.8	-	COMMODITIES, N.E.C.....	(X)	10 051	(X)	.4		
2422	OTHER VALVES AND FITTINGS.....	181	32 884	7.5	.5		PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)						
	TOTAL.....	607	925 397	(X)	100.0								
0450	OFFICE AND BUSINESS FURNITURE.....	31	2 318	4.2	.3								
0560	OTHER HOME FURNISHINGS.....	33	8 354	12.0	.9								
0700	BRICK, BLOCK, TILE, CEMENT, ETC...	21	1 450	2.8	.2								
1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES...	31	1 899	1.5	.2								
1300	ELEC. APPARATUS AND EQUIPMENT.....	14	466	1.0	.1								

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments ⁺					Estab- lish- ments hand- ling line	All estab- lish- ments ⁺
	PROFESSIONAL EQUIPMENT AND SUPPLIES (SIC 5086)--CON.					TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES (SIC 5088)-- CON.					
1400	ELEC. APPLIANCES, HOUSEHOLD.....	20	935	1.8	.1						
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	28	1 212	2.3	.1		OTHER TRANSPORTATION EQUIPMENT-- CON.				
2200	FARM MACHINERY AND EQUIPMENT.....	14	466	1.0	.1						
2250	GARAGE MACHINERY AND EQUIPMENT.....	14	466	1.0	.1						
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	32	1 415	2.5	.2	2762	OTHER TRANSPORTATION EQUIP.....	32	5 369	7.0 .6	
2500	DENTAL SUPPLIES.....	62	20 578	23.8	2.2						
2520	RELIGIOUS, SCHOOL SUPPLIES.....	92	79 364	57.3	8.6	5250	PLASTICS AND PLASTICS MATERIALS...	18	2 136	5.0 .2	
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	353	460 784	83.1	49.8	9800	MISCELLANEOUS COMMODITIES.....	23	6 013	12.7 .7	
2540	OPTICAL, OPHTHALMIC GOODS.....	108	145 668	72.8	15.7	-	COMMODITIES, N.E.C.....	(X)	2 241	(X) .2	
2580	OTHER PROFESSIONAL EQUIPMENT.....	160	140 743	65.2	15.2		SCRAP, WASTE MATERIALS (SIC 5093)				
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	15	960	2.1	.1		TOTAL.....	209	530 992	(X) 100.0	
2700	AIRCRAFT, AERONAUTICAL EQUIPMENT...	41	7 964	11.3	.9						
3200	STATIONERY SUPPLIES.....	22	766	.6	.1	1100	FERROUS METALS.....	49	12 855	8.9 2.4	
3400	PHARMACEUTICALS, COSMETICS, ETC....	37	26 399	20.7	2.9	1170	NONFERROUS METALS.....	41	4 576	7.0 .9	
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	16	603	1.2	.1	2800	IRON AND STEEL SCRAP.....	92	257 901	83.6 48.6	
4000	FROZEN FOODS.....	26	1 226	1.0	.1	2820	WASTE AND SECONDARY MATERIALS....	175	247 387	82.7 46.6	
4200	POULTRY AND POULTRY PRODUCTS.....	26	1 217	1.0	.1	4730	CANNOO FOODS.....	37	5 351	5.3 1.0	
4500	MEAT, MEAT PRODUCTS.....	30	3 959	3.2	.4	-	COMMODITIES, N.E.C.....	(X)	2 922	(X) .6	
4700	COFFEE, TEA, AND SPICES.....	27	1 666	1.3	.2		JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES (SIC 5094)				
4730	CANNOO FOODS.....	32	6 957	5.6	.8		TOTAL.....	293	527 316	(X) 100.0	
5200	CHEMICALS AND ALLIED PRODUCTS.....	26	972	.8	.1	0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	19	745	1.7 .1	
9700	SERVICE RECEIPTS, LABOR CHARGES....	33	1 156	2.0	.1	0560	OTHER HOME FURNISHINGS.....	18	703	1.6 .1	
9930	COMPUTER RENTAL RECEIPTS.....	29	3 028	5.1	.3	0720	GLASS (EXCLUDE AUTOMOTIVE).....	16	901	1.8 .2	
-	COMMODITIES, N.E.C.....	(X)	2 406	(X)	.3	0900	TOYS AND HOBBY GOODS AND SUPPLIES.	23	2 387	5.0 .5	
	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES (SIC 5087)					1170	NONFERROUS METALS.....	23	3 566	3.8 .7	
	TOTAL.....	337	548 519	(X)	100.0	1200	COAL AND COKE.....	24	13 075	14.1 2.5	
1100	FERROUS METALS.....	25	414	.8	.1	1700	PLUMBING, HEATING EQUIP. (HYDRO..)	16	1 016	1.1 .2	
1500	ELECTRONIC PARTS AND EQUIPMENT.....	33	1 562	2.7	.3	2900	JEWELRY AND PRECIOUS STONES.....	293	471 387	89.4 89.4	
1700	PLUMBING, HEATING EQUIP. (HYDRO..)	32	763	1.4	.1	3020	FOREST PRODUCTS, EXCEPT LUMBER...	15	734	1.8 .1	
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	36	3 339	5.4	.6	3030	OTHER DURABLE GOODS.....	30	12 696	13.1 2.4	
2320	GENERAL PURPOSE INDUSTRIAL MACH...	46	2 509	3.5	.5	3500	PIECE GOODS.....	18	1 214	2.7 .2	
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	37	3 376	5.1	.6	3600	NOTIONS AND OTHER DRY GOODS.....	18	889	2.0 .2	
2420	INDUSTRIAL VALVES, FITTINGS.....	29	1 523	2.4	.3	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	29	3 251	5.9 .6	
2450	OTHER INDUSTRIAL SUPPLIES.....	32	820	1.3	.1	4700	COFFEE, TEA, AND SPICES.....	15	484	1.1 .1	
2600	BEAUTY, BARBER EQUIPMENT, SUPPLIES	95	89 995	67.2	16.4	5160	OTHER FARM PRODUCTS (INEXHAUSTIBLE)...	14	364	.9 .1	
2620	CUSTOMER EQUIPMENT, SUPPLIES.....	116	86 014	63.1	15.7	5910	ART GOODS.....	40	9 708	12.8 1.8	
2640	LAUNDRY, DRY-CLEANING EQUIPMENT...	58	17 486	22.3	3.2	5960	OTHER NONDURABLE GOODS.....	24	3 112	6.1 .6	
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	177	329 445	87.5	60.1	-	COMMODITIES, N.E.C.....	(X)	1 084	(X) .2	
3400	PHARMACEUTICALS, COSMETICS, ETC....	19	391	.8	.1		DURABLE GOODS, N.E.C. (SIC 5099)				
5200	CHEMICALS AND ALLIED PRODUCTS.....	41	1 594	2.5	.3		TOTAL.....	890	1 905 969	(X) 100.0	
5960	OTHER NONDURABLE GOODS.....	39	6 931	8.6	1.3		PRINTING AND WRITING PAPER (SIC 5111)				
9700	SERVICE RECEIPTS, LABOR CHARGES....	39	1 820	2.4	.3		TOTAL.....	59	337 316	(X) 100.0	
-	COMMODITIES, N.E.C.....	(X)	537	(X)	.1		STATIONERY SUPPLIES (SIC 5112)				
	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES (SIC 5088)						TOTAL.....	261	539 240	(X) 100.0	
	TOTAL.....	315	898 955	(X)	100.0		INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)				
0800	SPORTING, REC. GOODS AND SUPPLIES.	27	4 738	8.6	.5		TOTAL.....	362	1 084 604	(X) 100.0	
1300	ELEC. APPARATUS AND EQUIPMENT.....	20	2 026	4.3	.2	0450	OFFICE AND BUSINESS FURNITURE.....	19	947	2.6 .1	
1800	WARM-AIR HEATING, COOLING EQUIP....	23	4 137	8.2	.5	2000	OFFICE MACHINES AND EQUIPMENT.....	20	1 041	3.1 .1	
2350	MATERIALS HANDLING EQUIPMENT.....	24	3 753	6.4	.4	2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	31	5 507	12.2 .5	
2370	OIL WELL, OIL REFINING EQUIPMENT...	13	495	1.5	.1						
2420	INDUSTRIAL VALVES, FITTINGS.....	23	1 521	1.8	.2						
2450	OTHER INDUSTRIAL SUPPLIES.....	27	3 916	4.8	.4						
2700	AIRCRAFT, AERONAUTICAL EQUIPMENT...	128	293 619	88.4	32.7						
2720	MARINE MACHINERY, EQUIPMENT.....	124	354 682	93.5	39.5						
2721	SHIPS, BOATS (NOT PLEASURE).....	39	210 630	87.7	23.4						
2722	MARINE PROPULSION MACHINERY.....	52	30 474	38.9	3.4						
2723	MARINE SUPPLIES.....	87	113 578	72.9	12.6						
2760	OTHER TRANSPORTATION EQUIPMENT...	113	219 678	76.0	24.4						
2761	RAILROAD EQUIPMENT AND SUPPLIES...	108	214 309	84.4	23.8						

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977-Cont.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*
	INDUSTRIAL AND PERSONAL SERVICE PAPER (SIC 5113)--CON.						PIECE GOODS (SIC 5133)--CON.				
2450	OTHER INDUSTRIAL SUPPLIES.....	41	13 582	9.7	1.3	4700	COFFEE, TEA, AND SPICES.....	6	1 357	4.8	.1
2520	RELIGIOUS, SCHOOL SUPPLIES.....	22	2 909	7.3	.3	5100	HIDES, SKINS, AND PELTS.....	5	1 607	5.1	.1
2620	CUSTOMIDIAL EQUIPMENT, SUPPLIES....	25	1 118	2.9	.1	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	12	1 594	5.9	.1
3020	FOREST PRODUCTS, EXCEPT LUMBER....	26	11 815	11.6	1.1	5960	OTHER NONDURABLE GOODS.....	22	43 867	24.3	1.7
3030	OTHER DURABLE GOODS.....	19	3 057	6.8	.3	-	COMMODITIES, N.E.C.....	(X)	22 796	(X)	.9
3100	PRINTING AND WRITING PAPER.....	26	3 034	3.9	.3		NOTIONS AND OTHER DRY GOODS (SIC 5134)				
3200	STATIONERY SUPPLIES.....	33	5 927	8.2	.5		TOTAL.....	133	241 350	(X)	100.0
3300	INDUS., PERSONAL SERVICE PAPER....	362	972 851	89.7	89.7		MEN'S AND BOYS' CLOTHING AND FURNISHINGS (SIC 5136)				
3500	PIECE GOODS.....	21	1 051	2.5	.1		TOTAL.....	436	1 215 582	(X)	100.0
4000	FROZEN FOODS.....	22	1 033	2.2	.1		LINENS, DOMESTICS, ORAPES, SHAOES.	25	5 594	6.4	.5
4300	CONFECTIONERY.....	23	807	1.7	.1	0560	OTHER HOME FURNISHINGS.....	21	1 081	1.7	.1
4600	FRESH FRUITS AND VEGETABLES.....	20	1 081	2.9	.1	0800	SPORTING, REC. GOODS AND SUPPLIES.	26	1 986	2.3	.2
4700	COFFEE, TEA, AND SPICES.....	25	2 055	4.4	.2	1100	FERROUS METALS.....	21	12 947	15.0	1.1
4750	OTHER GROCERY SPECIALTIES.....	35	13 098	16.4	1.2	1400	ELEC. APPLIANCES, HOUSEHOLD.....	21	1 381	1.9	.1
5200	CHEMICALS AND ALLIED PRODUCTS.....	43	8 907	9.9	.8	2320	GENERAL PURPOSE INDUSTRIAL MACH.	20	4 536	5.3	.4
5250	PLASTICS AND PLASTICS MATERIALS....	32	13 127	18.7	1.2	2900	JEWELRY AND PRECIOUS STONES.....	22	1 702	2.3	.1
5950	ADVERTISING SPECIALTIES.....	13	1 528	3.9	.1	3030	OTHER DURABLE GOODS.....	21	2 023	3.2	.2
5960	OTHER NONDURABLE GOODS.....	24	3 044	6.6	.3	3400	PHARMACEUTICALS, COSMETICS, ETC...	21	2 119	3.2	.2
-	COMMODITIES, N.E.C.....	(X)	17 085	(X)	1.6	3500	PIECE GOODS.....	15	807	1.5	.1
	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES (SIC 5122)					3600	NOTIONS AND OTHER DRY GOODS.....	24	1 741	1.5	.1
	TOTAL.....	239	938 941	(X)	100.0	3700	MEN'S, BOYS' CLOTHING, FURNISHING.	436	1 114 264	91.7	91.7
0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	14	2 400	5.7	.3	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	92	53 890	17.1	4.4
0560	OTHER HOME FURNISHINGS.....	32	7 873	6.2	.8	3900	FOOTWEAR.....	40	4 051	4.0	.3
0900	TOYS AND HOBBY GOODS AND SUPPLIES.	20	2 664	4.9	.3	4600	FRESH FRUITS AND VEGETABLES.....	16	1 302	1.5	.1
1400	ELEC. APPLIANCES, HOUSEHOLD.....	32	13 791	10.3	1.5	-	COMMODITIES, N.E.C.....	(X)	6 158	(X)	.5
1500	ELECTRONIC PARTS AND EQUIPMENT....	19	3 464	7.7	.4		WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES (SIC 5137)				
1600	HARDWARE.....	20	2 437	3.0	.3		TOTAL.....	974	2 119 438	(X)	100.0
2520	RELIGIOUS, SCHOOL SUPPLIES.....	16	2 801	4.4	.3		FOOTWEAR (SIC 5139)				
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	26	4 640	6.1	.5		TOTAL.....	205	965 517	(X)	100.0
2620	CUSTOMIDIAL EQUIPMENT, SUPPLIES....	11	1 625	3.9	.2	0800	SPORTING, REC. GOODS AND SUPPLIES.	22	2 931	6.4	.3
2900	JEWELRY AND PRECIOUS STONES.....	23	2 992	3.3	.3	3600	NOTIONS AND OTHER DRY GOODS.....	17	1 322	3.7	.1
3200	STATIONERY SUPPLIES.....	27	6 919	5.5	.7	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	27	4 442	3.7	.5
3300	INDUS., PERSONAL SERVICE PAPER....	19	1 966	3.4	.2	3814	OTHER WOMEN'S, MISSES' OUTERWEAR.	23	1 305	2.1	.1
3400	PHARMACEUTICALS, COSMETICS, ETC...	239	769 212	81.9	81.9	3819	OTHER WOMEN'S, MISSES' CLOTHING..	25	3 137	3.2	.3
3600	NOTIONS AND OTHER DRY GOODS.....	38	33 370	16.7	3.6	3900	FOOTWEAR.....	205	941 950	97.6	97.6
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	18	3 647	8.6	.4	3911	MEN'S FOOTWEAR.....	116	392 840	53.9	40.7
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	17	969	2.0	.1	3912	WOMEN'S FOOTWEAR.....	132	324 198	39.0	33.6
4000	FROZEN FOODS.....	21	6 161	9.3	.7	3913	BOYS' FOOTWEAR.....	74	91 804	14.9	9.5
4300	CONFECTIONERY.....	27	6 964	6.8	.7	3914	MISSES' AND GIRLS' FOOTWEAR.....	60	101 653	17.5	10.5
4700	COFFEE, TEA, AND SPICES.....	12	4 495	1.0	.1	3915	INFANTS' FOOTWEAR.....	43	8 101	14.0	.8
4730	CANNED FOODS.....	20	3 807	7.0	.4	3916	SHOE ACCESSORIES.....	52	23 354	34.7	2.4
4740	FOOD, BEVERAGE BASIC MATERIALS....	25	13 021	20.7	1.4	-	COMMODITIES, N.E.C.....	(X)	14 872	(X)	1.5
4750	OTHER GROCERY SPECIALTIES.....	37	16 158	9.8	1.7		GROCERIES, GENERAL LINE (SIC 5141)				
5200	CHEMICALS AND ALLIED PRODUCTS.....	31	16 899	11.6	1.8		TOTAL.....	434	5 143 338	(X)	100.0
5300	PETROLEUM AND PETROLEUM PRODUCTS..	12	2 485	5.9	.3	0200	AUTOMOTIVE PARTS AND SUPPLIES.....	21	3 289	2.2	.1
5700	TOBACCO AND TOBACCO PRODUCTS.....	22	3 640	3.6	.4	0560	OTHER HOME FURNISHINGS.....	105	48 129	4.7	.9
5910	ART GOODS.....	15	724	2.3	.1	0900	TOYS AND HOBBY GOODS AND SUPPLIES.	42	4 468	1.4	.1
5940	TEXTILE BAGS, BAGGING, AND BURLAP.	9	685	2.7	.1	1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	26	11 586	5.6	.2
5960	OTHER NONDURABLE GOODS.....	22	4 672	4.0	.5	1300	ELEC. APPARATUS AND EQUIPMENT.....	33	6 502	1.9	.1
-	COMMODITIES, N.E.C.....	(X)	2 460	(X)	.3						
	PIECE GOODS (SIC 5133)										
	TOTAL.....	585	2 601 591	(X)	100.0						
0520	LINENS, DOMESTICS, ORAPES, SHAOES.	18	14 037	19.9	.5						
0560	OTHER HOME FURNISHINGS.....	20	5 468	7.7	.2						
1600	HARDWARE.....	13	2 910	6.9	.1						
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	10	1 604	4.5	.1						
3300	INDUS., PERSONAL SERVICE PAPER....	9	3 745	5.8	.1						
3500	PIECE GOODS.....	585	2 491 616	95.8	95.8						
3600	NOTIONS AND OTHER DRY GOODS.....	43	9 085	8.4	.3						
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	21	1 905	4.0	.1						

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Sales of specified lines				CL code	Kind of business and commodity line	Sales of specified lines			
		Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--				Estab- lish- ments (number)	Amount (\$1,000)	As percent of total sales of--	
				hand- ling line	estab- lish- ments*					hand- ling line	estab- lish- ments*
	GROCERIES, GENERAL LINE (SIC 5141)-- CON.						GROCERIES, GENERAL LINE (SIC 5141)-- CON.				
1400	ELEC. APPLIANCES, HOUSEHOLD.....	33	4 321	1.5	.1	5200	CHEMICALS AND ALLIED PRODUCTS.....	200	220 567	8.7	4.3
1600	HARDWARE.....	49	7 635	1.9	.1	5250	PLASTICS AND PLASTICS MATERIALS...	27	14 585	3.7	.3
2450	OTHER INDUSTRIAL SUPPLIES.....	29	4 851	2.2	.1	5600	FARM SUPPLIES.....	35	2 974	1.7	.1
3100	PRINTING AND WRITING PAPER.....	16	3 937	2.5	.1	5700	TOBACCO AND TOBACCO PRODUCTS.....	25	3 516	2.3	.1
3200	STATIONERY SUPPLIES.....	48	6 153	1.6	.1	5960	OTHER NONDURABLE GOODS.....	119	87 676	6.6	1.7
3300	INOS., PERSONAL SERVICE PAPER...	157	152 198	7.8	3.0	-	COMMODITIES, N.E.C.....	(X)	28 443	(X)	.6
3400	PHARMACEUTICALS, COSMETICS, ETC..	210	123 983	4.2	2.4						
							FROZEN FOODS (SIC 5142)				
4000	FROZEN FOODS.....	390	765 744	16.1	14.9		TOTAL.....	572	3 803 319	(X)	100.0
4011	GINNERS.....	170	111 736	5.1	2.2	0560	OTHER HOME FURNISHINGS.....	21	18 623	7.2	.5
4012	FISH (PACKAGEO).....	224	104 026	3.6	2.0	3300	INOS., PERSONAL SERVICE PAPER....	27	17 825	6.4	.5
4013	VEGETABLES.....	184	105 380	4.1	2.0	3400	PHARMACEUTICALS, COSMETICS, ETC..	46	22 371	4.6	.6
4014	FRUITS AND FRUIT JUICES.....	158	57 544	3.7	1.1	4000	FROZEN FOODS.....	572	2 914 833	76.6	76.6
4015	MEAT (PACKAGEO).....	144	37 270	2.1	.7	4011	GINNERS.....	135	173 937	13.8	4.6
4016	OTHER FROZEN FOOD.....	296	349 788	9.1	6.8	4012	FISH (PACKAGEO).....	309	581 407	29.0	15.3
4100	DAIRY PRODUCTS.....	200	147 180	5.5	2.9	4013	VEGETABLES.....	321	829 798	33.1	21.8
4111	BUTTER.....	32	3 531	1.8	.1	4014	FRUITS AND FRUIT JUICES.....	243	382 265	19.0	10.1
4112	CHEESE.....	129	72 777	3.8	1.4	4015	MEAT (PACKAGEO).....	205	237 435	18.4	6.2
4113	MILK AND CREAM.....	38	5 060	2.6	.1	4016	OTHER FROZEN FOOD.....	332	709 991	29.3	18.7
4114	ICE CREAM.....	40	7 528	2.2	.1						
4115	OTHER DAIRY PRODUCTS.....	132	58 284	2.7	1.1	4100	DAIRY PRODUCTS.....	111	87 599	7.5	2.3
4200	POULTRY AND POULTRY PRODUCTS.....	59	17 074	4.9	.3	4200	POULTRY AND POULTRY PRODUCTS.....	37	14 598	9.7	.4
4300	CONFECTIONERY.....	333	277 085	7.1	5.4	4300	CONFECTIONERY.....	81	151 077	16.6	4.0
4311	CANDY.....	243	182 775	5.8	3.6	4400	FISH, SEAFOOD (NOT CANNED, FROZ)..	35	23 205	7.2	.6
4312	CHEWING GUM.....	62	6 080	1.1	.1	4500	MEAT, MEAT PRODUCTS.....	49	24 224	5.9	.6
4313	NUTS, CHIPS, OTHER CONFECTIONS...	233	88 230	3.3	1.7	4511	BEEF.....	27	12 288	5.3	.3
4400	FISH, SEAFOOD (NOT CANNED, FROZ)..	60	21 300	6.3	.4	4514	PORK.....	24	3 910	2.5	.1
4500	MEAT, MEAT PRODUCTS.....	102	48 014	6.8	.9	4516	SAUSAGE, OTHER PREPARED MEATS				
4511	BEEF.....	67	29 886	6.7	.6	4517	PURCHASED FOR RESALE.....	13	2 483	1.3	.1
4514	PORK.....	45	4 795	2.2	.1	-	OTHER MEAT PRODUCTS.....	27	3 444	1.9	.1
4517	OTHER MEAT PRODUCTS.....	56	10 645	3.3	.2	-	COMMODITIES, N.E.C.....	(X)	2 099	(X)	.1
-	COMMODITIES, N.E.C.....	(X)	2 688	(X)	.1	4600	FRESH FRUITS AND VEGETABLES.....	19	4 911	2.6	.1
4600	FRESH FRUITS AND VEGETABLES.....	49	16 038	4.9	.3	4700	COFFEE, TEA, AND SPICES.....	74	28 695	3.7	.8
4700	COFFEE, TEA, AND SPICES.....	279	180 547	5.9	3.5	4720	BREAD AND BAKED GOODS.....	57	18 001	3.6	.5
4711	COFFEE, GREEN AND ROASTED.....	137	49 889	3.5	1.0	4730	CANNED FOODS.....	202	270 040	14.5	7.1
4712	TEA.....	152	87 613	4.4	1.7	4731	CANNED-BOTTLED FRUITS, VEGETABLE.	130	125 595	9.8	3.3
4713	SPICES.....	146	43 045	3.1	.8	4732	CANNED-BOTTLED BABY FOODS.....	17	6 730	3.2	.2
4720	BREAD AND BAKED GOODS.....	146	37 580	3.2	.7	4733	CANNED MEATS.....	59	17 667	5.0	.5
4721	BREAD.....	79	10 762	1.9	.2	4734	CANNED FISH AND SEAFOOD.....	75	33 421	3.9	.9
4722	OTHER BAKED GOODS.....	104	26 818	2.8	.5	4735	CANNED MILK.....	18	1 981	2.0	.1
4730	CANNED FOODS.....	433	1 599 717	31.1	31.1	4736	OTHER CANNED FOODS.....	92	84 646	9.3	2.2
4731	CANNED-BOTTLED FRUITS, VEGETABLE.	384	790 597	16.5	15.4	4750	OTHER GROCERY SPECIALTIES.....	165	186 486	13.3	4.9
4732	CANNED-BOTTLED BABY FOODS.....	56	12 779	2.8	.2	4751	BEVERAGE CONCENTRATES.....	40	14 758	4.4	.4
4733	CANNED MEATS.....	249	154 038	5.8	3.0	4753	BREAKFAST CEREALS.....	31	2 616	1.5	.1
4734	CANNED FISH AND SEAFOOD.....	272	259 700	6.7	5.0	4754	COOKING OILS AND MARGARINES.....	73	26 754	4.2	.7
4735	CANNED MILK.....	95	46 022	2.9	.9	4755	FLOUR.....	29	2 643	1.3	.1
4736	OTHER CANNED FOODS.....	261	336 581	10.5	6.5	4756	PICKLES, JELLIES, JAMS, ETC.....	94	34 525	4.2	.9
4740	FOOD, BEVERAGE BASIC MATERIALS....	78	56 178	7.1	1.1	4757	SOFT DRINKS.....	34	8 484	2.3	.2
4750	OTHER GROCERY SPECIALTIES.....	417	1 242 068	24.6	24.1	4758	SUGAR.....	46	21 260	6.4	.6
4751	BEVERAGE CONCENTRATES.....	148	100 793	5.8	2.0	4759	PET FOODS.....	53	13 153	3.4	.3
4752	BOTTLED MINERAL OR SPRING WATER..	54	7 351	1.9	.1	4761	OTHER GROCERY SPECIALTIES.....	92	62 206	6.9	1.6
4753	BREAKFAST CEREALS.....	142	32 416	1.7	.6	-	COMMODITIES, N.E.C.....	(X)	87	(X)	(Z)
4754	COOKING OILS AND MARGARINES.....	203	93 987	4.0	1.8	5200	CHEMICALS AND ALLIED PRODUCTS.....	27	9 459	3.2	.2
4755	FLOUR.....	83	22 273	3.1	.4	5250	OTHER NONDURABLE GOODS.....	21	2 403	1.4	.1
4756	PICKLES, JELLIES, JAMS, ETC.....	293	203 127	5.4	3.9	5960	COMMODITIES, N.E.C.....	(X)	8 969	(X)	.2
4757	SOFT DRINKS.....	109	52 462	4.4	1.0						
4758	SUGAR.....	154	147 928	5.6	2.9		DAIRY PRODUCTS (SIC 5143)				
4759	PET FOODS.....	282	209 082	6.4	4.1		TOTAL.....	237	933 011	(X)	100.0
4761	OTHER GROCERY SPECIALTIES.....	339	372 649	10.2	7.2	2200	FARM MACHINERY AND EQUIPMENT.....	19	948	1.7	.1
						2450	OTHER INDUSTRIAL SUPPLIES.....	20	1 338	1.9	.1

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--		
				Estab- lish- ments hand- ling line	All estab- lish- ments*					Estab- lish- ments hand- ling line	All estab- lish- ments*	
	DAIRY PRODUCTS (SIC 5143)-- CON.					MEAT AND MEAT PRODUCTS (SIC 5147)-- CON.						
2640	LAUNDRY, DRY-CLEANING EQUIPMENT...	24	2 128	3.0	.2	4300	CONFECTIONERY.....	27	1 351	2.1	.1	
3300	INOS., PERSONAL SERVICE PAPER...	29	3 268	4.5	.4	4400	FISH, SEAFOOD (NOT CANNED, FROZ)...	27	4 304	7.0	.3	
3400	PHARMACEUTICALS, COSMETICS, ETC...	14	708	1.2	.1	4500	MEAT, MEAT PRODUCTS.....	247	1 527 398	90.9	90.9	
4000	FROZEN FOODS.....	57	58 084	21.1	6.2	4700	COFFEE, TEA, AND SPICES.....	22	2 238	4.0	.1	
4100	DAIRY PRODUCTS.....	237	798 745	85.6	85.6	4730	CANNED FOODS.....	32	4 515	4.8	.3	
4111	BUTTER.....	75	33 016	14.5	3.5	4750	OTHER GROCERY SPECIALTIES.....	30	2 275	3.0	.1	
4112	CHEESE.....	130	325 273	49.8	34.9	5700	TOBACCO AND TOBACCO PRODUCTS.....	19	2 531	5.5	.2	
4113	MILK AND CREAM.....	124	212 151	48.2	22.7	-	COMMODITIES, N.E.C.....	(X)	1 567	(X)	.1	
4114	ICE CREAM.....	70	13 126	11.9	1.4		FRESH FRUITS AND VEGETABLES (SIC 5148)					
4115	OTHER DAIRY PRODUCTS.....	111	215 179	44.1	23.1		TOTAL.....	743	2 942 403	(X)	100.0	
4200	POULTRY AND POULTRY PRODUCTS.....	37	6 177	5.7	.7		4000	FROZEN FOODS.....	31	33 967	24.9	1.2
4300	CONFECTIONERY.....	31	1 229	1.4	.1	4300	CONFECTIONERY.....	23	5 659	4.7	.2	
4500	MEAT, MEAT PRODUCTS.....	46	26 569	10.6	2.8	4600	FRESH FRUITS AND VEGETABLES.....	743	2 876 460	97.8	97.8	
4720	BREAD AND BAKED GOODS.....	26	1 125	1.5	.1	4611	FRESH FRUITS.....	551	1 601 063	67.4	54.4	
4730	CANNED FOODS.....	48	17 473	10.2	1.9	4612	FRESH VEGETABLES.....	529	1 275 397	64.7	43.3	
4740	FOOD, BEVERAGE BASIC MATERIALS.....	14	597	1.0	.1	4730	CANNED FOODS.....	23	3 908	6.0	.1	
4750	OTHER GROCERY SPECIALTIES.....	46	8 093	5.7	.9	5600	FARM SUPPLIES.....	43	5 864	5.5	.2	
5200	CHEMICALS AND ALLIED PRODUCTS.....	27	2 778	3.7	.3	9700	SERVICE RECEIPTS, LABOR CHARGES...	27	6 716	6.1	.2	
5960	OTHER NONDURABLE GOODS.....	26	2 564	3.1	.3	-	COMMODITIES, N.E.C.....	(X)	9 829	(X)	.3	
-	COMMODITIES, N.E.C.....	(X)	1 187	(X)	.1		GROCERIES AND RELATED PRODUCTS, N.E.C. (SIC 5149)					
	POULTRY AND POULTRY PRODUCTS (SIC 5144)						TOTAL.....	1 709	13 201 081	(X)	100.0	
	TOTAL.....	78	329 590	(X)	100.0	0560	OTHER HOME FURNISHINGS.....	136	80 417	5.7	.6	
2020	RESTAURANT, HOTEL EQUIP., SUPPLIES	18	1 029	1.8	.3	0900	TOYS AND HOBBY GOODS AND SUPPLIES.	57	8 601	1.2	.1	
3300	INOS., PERSONAL SERVICE PAPER...	24	2 581	4.5	.8	1300	ELEC. APPARATUS AND EQUIPMENT.....	28	7 262	1.7	.1	
4000	FROZEN FOODS.....	35	5 788	5.4	1.8	1400	ELEC. APPLIANCES, HOUSEHOLD.....	33	27 756	5.1	.2	
4100	DAIRY PRODUCTS.....	28	4 798	6.7	1.5	2450	OTHER INDUSTRIAL SUPPLIES.....	30	10 599	2.9	.1	
4200	POULTRY AND POULTRY PRODUCTS.....	78	296 452	89.9	89.9	2640	LAUNDRY, DRY-CLEANING EQUIPMENT...	25	12 199	3.3	.1	
4211	POULTRY, LIVE.....	34	14 500	18.4	4.4	3200	STATIONERY SUPPLIES.....	42	16 783	2.8	.1	
4213	EGGS.....	51	130 472	66.3	39.6	3300	INOS., PERSONAL SERVICE PAPER....	187	147 363	8.1	1.1	
4214	OTHER POULTRY (EXCLUDE FROZEN)...	51	151 431	67.9	45.9	3400	PHARMACEUTICALS, COSMETICS, ETC...	251	156 249	5.6	1.2	
-	COMMODITIES, N.E.C.....	(X)	49	(X)	(2)	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	29	9 409	2.0	.1	
4300	CONFECTIONERY.....	18	1 029	2.0	.3	4000	FROZEN FOODS.....	649	1 342 271	18.2	10.2	
4500	MEAT, MEAT PRODUCTS.....	38	14 654	12.0	4.4	4011	CINNERS.....	210	208 470	7.3	1.6	
4730	CANNED FOODS.....	17	760	1.1	.2	4012	FISH (PACKAGED).....	277	180 194	5.1	1.4	
4750	OTHER GROCERY SPECIALTIES.....	29	2 255	2.8	.7	4013	VEGETABLES.....	297	234 695	7.2	1.8	
-	COMMODITIES, N.E.C.....	(X)	244	(X)	.1	4014	FRUITS AND FRUIT JUICES.....	237	175 745	5.6	1.3	
	CONFECTIONERY (SIC 5145)					4015	MEAT (PACKAGED).....	203	70 809	3.2	.5	
	TOTAL.....	389	1 248 954	(X)	100.0	4016	OTHER FROZEN FOOD.....	410	472 358	9.6	3.6	
	FISH AND SEAFOOD (SIC 5146)					4100	DAIRY PRODUCTS.....	259	114 388	4.0	.9	
	TOTAL.....	127	426 834	(X)	100.0	4200	POULTRY AND POULTRY PRODUCTS.....	73	17 218	1.9	.1	
	MEAT AND MEAT PRODUCTS (SIC 5147)					4300	CONFECTIONERY.....	524	366 881	7.2	2.8	
	TOTAL.....	247	1 680 819	(X)	100.0	4400	FISH, SEAFOOD (NOT CANNED, FROZ)...	43	12 856	2.3	.1	
2760	OTHER TRANSPORTATION EQUIPMENT...	16	842	2.1	.1	4500	MEAT, MEAT PRODUCTS.....	108	103 450	8.5	.8	
4000	FROZEN FOODS.....	57	104 826	31.3	6.2	4600	FRESH FRUITS AND VEGETABLES.....	50	16 879	3.3	.1	
4100	DAIRY PRODUCTS.....	43	16 259	12.1	1.0	4700	COFFEE, TEA, AND SPICES.....	426	966 319	22.5	7.3	
4112	CHEESE.....	42	16 027	12.5	1.0	4711	COFFEE, GREEN AND ROASTED.....	191	717 967	32.9	5.4	
-	COMMODITIES, N.E.C.....	(X)	232	(X)	(2)	4712	TEA.....	167	79 456	5.2	.6	
4200	POULTRY AND POULTRY PRODUCTS.....	41	12 713	8.4	.8	4713	SPICES.....	257	168 896	7.8	1.3	
4211	POULTRY, LIVE.....	25	852	1.6	.1	4720	BREAD AND BAKED GOODS.....	291	194 679	10.7	1.5	
4214	OTHER POULTRY (EXCLUDE FROZEN)...	36	11 576	8.4	.7	4730	CANNED FOODS.....	1 091	4 133 077	43.8	31.3	
-	COMMODITIES, N.E.C.....	(X)	285	(X)	(2)	4731	CANNED-BOTTLED FRUITS, VEGETABLE.	784	2 271 972	31.6	17.2	
						4732	CANNED-BOTTLED BABY FOODS.....	61	22 532	3.7	.2	
						4733	CANNED MEATS.....	403	244 682	7.4	1.9	
						4734	CANNED FISH AND SEAFOOD.....	518	527 226	10.9	4.0	
						4735	CANNED MILK.....	115	41 493	3.4	.3	

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Etab- lish- ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Etab- lish- ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab- lish- ments hand- ling line	All estab- lish- ments ⁺					Estab- lish- ments hand- ling line	All estab- lish- ments ⁺		
	GROCERIES AND RELATED PROOUCTS, N.E.C. (SIC 5149)--CON.						FARM-PROOUCT RAW MATERIALS, N.E.C. (SIC 5159)						
	CANNEO FOODS--CON.						TOTAL.....	603	2 670 658	(X)	100.0		
4736	OTHER CANNEO FOODS.....	525	1 025 172	21.3	7.8	4900	GRAIN AND BEANS.....	21	1 556	1.9	.1		
4740	FOOD, BEVERAGE BASIC MATERIALS....	213	531 662	34.9	4.0	5000	LIVESTOCK (EXCLUDE HORSES, MULES)...	25	11 182	14.2	.4		
4750	OTHER GROCERY SPECIALTIES.....	1 253	4 550 381	43.1	34.5	5100	HIOES, SKINS, AND PELTS.....	85	455 642	89.2	17.1		
5200	CHEMICALS AND ALLIEO PROOUCTS.....	203	149 837	7.8	1.1	5111	FURS, RAW.....	55	198 359	72.6	7.4		
5600	FARM SUPPLIES.....	44	17 979	4.1	.1	5112	OTHER HIOES, PELTS AND SKINS.....	57	257 283	78.5	9.6		
5960	OTHER NONOURABLE GOOOS.....	147	95 545	5.9	.7	5130	LEAF TOBACCO.....	423	1 632 755	97.9	61.1		
9700	SERVICE RECEIPTS, LABOR CHARGES...	32	6 739	1.4	.1	5140	WOOL, WOOL TOPS, MOHAIR.....	51	63 533	47.2	2.4		
9800	MISCELLANEOUS COMMOOITIES.....	39	22 800	5.2	.2	5160	OTHER FARM PROOUCTS (INEOIBLE)....	106	465 832	84.8	17.4		
-	COMMOOITIES, N.E.C.....	(X)	81 482	(X)	.6	5200	CHEMICALS AND ALLIEO PROOUCTS.....	16	1 905	2.9	.1		
	COTTON (SIC 5152)					5600	FARM SUPPLIES.....	39	22 060	12.6	.8		
	TOTAL.....	112	983 674	(X)	100.0	5960	OTHER NONOURABLE GOOOS.....	20	3 047	2.7	.1		
4800	COTTON.....	112	972 537	98.9	98.9	9700	SERVICE RECEIPTS, LABOR CHARGES...	23	6 026	5.7	.2		
-	COMMOOITIES, N.E.C.....	(X)	11 137	(X)	1.1	9940	OTHER RENTAL RECEIPTS.....	30	2 684	2.2	.1		
	GRAIN (SIC 5153)					-	COMMOOITIES, N.E.C.....	(X)	4 436	(X)	.2		
	TOTAL.....	246	5 809 345	(X)	100.0		CHEMICALS AND ALLIEO PROOUCTS (SIC 5161)						
4730	CANNEO FOODS.....	20	4 389	.9	.1		TOTAL.....	675	2 221 301	(X)	100.0		
4800	COTTON.....	24	10 318	7.0	.2	0560	OTHER HOME FURNISHINGS.....	32	2 383	2.3	.1		
4900	GRAIN AND BEANS.....	246	5 281 812	90.9	90.9	0600	LUMBER; ROUGH, ORESSEO, FINISHEO..	14	1 564	2.8	.1		
4911	CORN (FOR GRAIN).....	158	1 790 232	35.8	30.8	0650	PLYWOOD, MILLWORK.....	8	1 335	2.8	.1		
4912	RICE (UNPOLISHEO).....	36	98 750	65.5	1.7	0730	ROOFING, SIOING, INSULATION MAT....	17	3 613	6.1	.2		
4913	WHEAT.....	170	1 191 377	23.3	20.5	0760	OTHER CONSTRUCTION MATERIALS.....	22	1 198	1.6	.1		
4914	SORGHUM (FOR GRAIN).....	79	204 789	7.1	3.5	1100	FERROUS METALS.....	51	23 695	14.2	1.1		
4915	ORY EOIBLE BEANS (IN BULK).....	47	41 076	41.2	.7	1170	NONFERROUS METALS.....	35	12 674	15.0	.6		
4916	SOYBEANS (FOR BEANS).....	138	1 008 137	22.4	17.4	1400	ELEC. APPLIANCES, HOUSEHOLO.....	19	1 390	2.1	.1		
4917	OTHER GRAINS, BEANS (OATS, ETC.)..	115	947 451	23.3	16.3	1600	HARWARE.....	39	3 162	2.7	.1		
5000	LIVESTOCK (EXCLUDE HORSES, MULES)...	21	3 459	6.1	.1	1700	PLUMBING, HEATING EOUP. (HYORO.)..	22	2 367	5.2	.1		
5160	OTHER FARM PROOUCTS (INEOIBLE)....	25	5 719	3.2	.1	2000	OFFICE MACHINES AND EOUIPMENT.....	9	1 114	3.3	.1		
5300	PETROLEUM AND PETROLEUM PROOUCTS...	27	4 261	2.7	.1	2320	GENERAL PURPOSE INDUSTRIAL MACH...	79	11 143	5.0	.5		
5600	FARM SUPPLIES.....	72	30 405	8.7	.5	2340	METALWORKING MACHINERY, EOUIPMENT...	24	1 922	4.0	.1		
9700	SERVICE RECEIPTS, LABOR CHARGES...	33	3 453	3.5	.1	2380	OTHER INDUSTRIAL MACHINERY, EOUP...	38	14 931	18.3	.7		
-	COMMOOITIES, N.E.C.....	(X)	465 529	(X)	8.0	2430	WEOING SUPPLIES (EXCLUDE GASES)...	22	1 219	2.9	.1		
	LIVESTOCK (SIC 5154)					2450	OTHER INDUSTRIAL SUPPLIES.....	70	27 626	13.8	1.2		
	TOTAL.....	1 656	15 114 085	(X)	100.0	2620	CUSTOOIAL EOUIPMENT, SUPPLIES.....	32	1 864	2.8	.1		
2200	FARM MACHINERY AND EOUIPMENT.....	53	9 751	4.2	.1	3300	INOUS., PERSONAL SERVICE PAPER....	32	4 014	5.0	.2		
4900	GRAIN AND BEANS.....	41	14 029	5.2	.1	3400	PHARMACEUTICALS, COSMETICS, ETC....	42	25 533	12.3	1.1		
4917	OTHER GRAINS, BEANS (OATS, ETC.)..	28	8 930	4.1	.1	3600	NOTIONS AND OTHER ORY GOOOS.....	20	1 740	2.9	.1		
-	COMMOOITIES, N.E.C.....	(X)	5 099	(X)	(Z)	4000	FROZEN FOODS.....	41	14 060	12.3	.6		
5000	LIVESTOCK (EXCLUDE HORSES, MULES)...	1 656	14 998 469	99.2	99.2	4300	CONFECTIONERY.....	38	5 545	4.8	.2		
5011	CATTLE.....	1 528	11 263 699	77.7	74.5	4700	COFFEE, TEA, AND SPICES.....	37	5 643	5.8	.3		
5012	HOGS.....	1 165	3 199 527	30.9	21.2	4730	CANNEO FOODS.....	47	13 489	10.4	.6		
5013	SHEEP.....	575	369 458	6.4	2.4	4750	OTHER GROCERY SPECIALTIES.....	51	21 409	12.9	1.0		
5014	OTHER LIVESTOCK.....	241	165 785	13.2	1.1	5200	CHEMICALS AND ALLIEO PROOUCTS.....	479	1 310 105	82.7	59.0		
5160	OTHER FARM PROOUCTS (INEOIBLE)....	195	34 711	2.8	.2	5250	PLASTICS AND PLASTICS MATERIALS...	282	640 285	77.0	28.8		
5162	FARM PROOUCTS, N.E.C.....	189	34 545	2.9	.2	5270	INDUSTRIAL GASES.....	41	10 847	15.9	.5		
-	COMMOOITIES, N.E.C.....	(X)	166	(X)	(Z)	5300	PETROLEUM AND PETROLEUM PROOUCTS..	41	5 025	7.0	.2		
9700	SERVICE RECEIPTS, LABOR CHARGES...	60	31 457	6.2	.2	5600	FARM SUPPLIES.....	35	3 922	6.4	.2		
9940	OTHER RENTAL RECEIPTS.....	51	8 504	2.2	.1	5800	PAINT, PAINT SUPPLIES, WALLPAPER..	39	12 651	13.9	.6		
-	COMMOOITIES, N.E.C.....	(X)	17 164	(X)	.1	5960	OTHER NONOURABLE GOOOS.....	47	19 947	14.0	.9		
						9700	SERVICE RECEIPTS, LABOR CHARGES...	44	3 523	4.4	.2		
						-	COMMOOITIES, N.E.C.....	(X)	10 363	(X)	.5		
							PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171)						
	TOTAL.....	259	301 774	(X)	100.0		TOTAL.....						
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	97	2 862	2.8	.9								
0300	TIRES AND TUBES.....	103	2 792	2.7	.9								
1600	HARWARE.....	22	183	.6	.1								

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab-lish-ments (number)	Sales of specified lines				CL code	Kind of business and commodity line	Estab-lish-ments (number)	Sales of specified lines			
			Amount (\$1,000)	As percent of total sales of--		Amount (\$1,000)				As percent of total sales of--			
				Estab-lish-ments hand-ling line	All estab-lish-ments*					Estab-lish-ments hand-ling line	All estab-lish-ments*		
	PETROLEUM BULK STATIONS AND TERMINALS (SIC 5171)--CON.						FARM SUPPLIES (SIC 5191)						
	TOTAL.....	289	1 494 646	(X)	100.0		TOTAL.....	476	1 508 973	(X)	100.0		
5300	PETROLEUM AND PETROLEUM PRODUCTS..	259	283 672	94.0	94.0								
5311	AVIATION GASOLINE.....	46	607	1.3	.2								
5312	MOTOR GASOLINE.....	239	197 699	68.9	65.5								
5313	SPECIAL NAPHTHAS.....	46	5 837	10.3	1.9								
5314	JET FUELS (NAPHTHA OR KEROSENE)...	38	175	.4	.1								
5315	KEROSENE.....	124	8 606	6.3	2.9								
5316	OISTILLATE FUEL OIL.....	195	55 180	27.0	18.3								
5317	RESIOUAL FUEL OIL.....	77	5 796	8.7	1.9		2900	JEWELRY AND PRECIOUS STONES.....	10	58	.4	.1	
5318	LUBRICATING OILS AND GREASES.....	191	9 772	5.0	3.2		3300	INOUS., PERSONAL SERVICE PAPER....	11	383	2.6	.7	
5340	LIQIEFIED PETROLEUM GASES.....	55	9 156	15.7	3.0		3400	PHARMACEUTICALS, COSMETICS, ETC....	10	77	.5	.1	
5600	FARM SUPPLIES.....	39	1 213	3.2	.4		3600	NOTIONS AND OTHER ORY GOODS.....	11	317	1.9	.6	
9700	SERVICE RECEIPTS, LABOR CHARGES...	48	654	1.3	.2		4300	CONFECTIONERY.....	15	3 057	11.4	5.9	
9940	OTHER RENTAL RECEIPTS.....	51	617	1.2	.2		4730	CANNEO FOODS.....	10	111	.8	.2	
-	COMMOOITIES, N.E.C.....	(X)	625	(X)	.2		4740	FOOD, BEVERAGE BASIC MATERIALS....	12	252	1.3	.5	
	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS (SIC 5172)						4750	OTHER GROCERY SPECIALTIES.....	11	160	1.1	.3	
	TOTAL.....	289	1 494 646	(X)	100.0		5600	FARM SUPPLIES.....	11	593	4.1	1.2	
0200	AUTOMOTIVE PARTS AND SUPPLIES.....	79	10 119	6.1	.7		5700	TOBACCO AND TOBACCO PRODUCTS.....	24	46 440	90.3	90.3	
0300	TIRES AND TUBES.....	82	5 859	2.8	.4		5711	CIGARS AND CIGARETTES.....	24	45 339	88.1	88.1	
1100	FERROUS METALS.....	50	119 686	15.3	8.0		5712	OTHER TOBACCO PRODUCTS.....	14	1 101	4.5	2.1	
2100	CONSTRUCTION, MINING MACH., EQUIP.	50	21 914	2.8	1.5		-	COMMOOITIES, N.E.C.....	(X)	1	(X)	(Z)	
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	31	1 115	.8	.1			PAINTS, VARNISHES, AND SUPPLIES (SIC 5198)					
2430	WELDING SUPPLIES (EXCLUDE GASES)...	31	2 173	2.1	.1			TOTAL.....	145	269 469	(X)	100.0	
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	42	4 416	3.7	.3		0400	HOUSEHOLD AND LAWN FURNITURE.....	22	2 643	7.7	1.0	
2620	CUSTOMIAL EQUIPMENT, SUPPLIES.....	32	1 236	1.1	.1		0450	OFFICE AND BUSINESS FURNITURE.....	15	694	3.7	.3	
3300	INOUS., PERSONAL SERVICE PAPER....	32	1 409	1.2	.1		0540	FLOOR COVERINGS.....	15	382	2.0	.1	
3500	PIECE GOODS.....	51	33 342	5.5	2.2		0560	OTHER HOME FURNISHINGS.....	24	5 535	13.1	2.1	
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	41	8 371	5.8	.6		0700	BRICK, BLOCK, TILE, CEMENT, ETC....	10	206	1.2	.1	
3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	41	8 382	5.8	.6		0760	OTHER CONSTRUCTION MATERIALS.....	15	724	3.2	.3	
4000	FROZEN FOODS.....	43	3 351	2.7	.2		0900	TOYS AND HOBBY GOODS AND SUPPLIES.	20	1 008	3.9	.4	
4200	POULTRY AND POULTRY PRODUCTS.....	39	2 386	1.9	.2		1400	ELEC. APPLIANCES, HOUSEHOLD.....	22	3 060	9.3	1.1	
4900	GRAIN AND BEANS.....	48	16 319	2.8	1.1		1500	ELECTRONIC PARTS AND EQUIPMENT....	15	394	1.5	.1	
5200	CHEMICALS AND ALLIED PRODUCTS.....	46	6 513	3.7	.4		1600	HAWARE.....	35	6 655	12.0	2.5	
5300	PETROLEUM AND PETROLEUM PRODUCTS..	268	428 832	61.9	28.7		1700	PLUMBING, HEATING EQUIP. (HYORO.)..	23	2 624	5.9	1.0	
5340	LIQIEFIED PETROLEUM GASES.....	58	28 491	10.3	1.9		2250	GARDEN MACHINERY AND EQUIPMENT....	18	3 507	13.4	1.3	
5360	OTHER PETROLEUM PRODUCTS.....	66	769 700	74.6	51.5		2320	GENERAL PURPOSE INDUSTRIAL MACH....	22	1 123	3.0	.4	
5600	FARM SUPPLIES.....	35	5 455	4.9	.4		2420	INDUSTRIAL VALVES, FITTINGS.....	17	583	2.4	.2	
5700	TOBACCO AND TOBACCO PRODUCTS.....	44	2 715	2.0	.2		2450	OTHER INDUSTRIAL SUPPLIES.....	18	513	2.1	.2	
5960	OTHER NONOURABLE GOODS.....	39	3 913	2.7	.3		3500	PIECE GOODS.....	17	850	4.5	.3	
9700	SERVICE RECEIPTS, LABOR CHARGES...	50	4 109	2.7	.3		5200	CHEMICALS AND ALLIED PRODUCTS.....	21	1 406	5.5	.5	
9940	OTHER RENTAL RECEIPTS.....	44	1 572	.9	.1		5250	PLASTICS AND PLASTICS MATERIALS....	24	4 074	11.7	1.5	
-	COMMOOITIES, N.E.C.....	(X)	3 268	(X)	.2		5800	PAINT, PAINT SUPPLIES, WALLPAPER..	145	227 936	84.6	84.6	
	BEER AND ALE (SIC 5181)						5960	OTHER NONOURABLE GOODS.....	23	1 090	3.5	.4	
	TOTAL.....	65	116 005	(X)	100.0		9700	SERVICE RECEIPTS, LABOR CHARGES...	15	186	1.1	.1	
5400	BEER AND ALE.....	65	112 917	97.3	97.3		9800	MISCELLANEOUS COMMOOITIES.....	12	171	.9	.1	
5500	WINES, OISTILLED ALCOHOLIC BEVGS..	15	3 041	9.7	2.6		9940	OTHER RENTAL RECEIPTS.....	19	483	1.7	.2	
-	COMMOOITIES, N.E.C.....	(X)	47	(X)	(Z)		-	COMMOOITIES, N.E.C.....	(X)	3 622	(X)	1.3	
	WINES AND OISTILLED ALCOHOLIC BEVERAGES (SIC 5182)							NONOURABLE GOODS, N.E.C. (SIC 5199)					
	TOTAL.....	109	400 630	(X)	100.0			TOTAL.....	1 405	4 233 587	(X)	100.0	
5400	BEER AND ALE.....	32	6 305	12.3	1.6		0200	AUTOMOTIVE PARTS AND SUPPLIES.....	45	14 169	12.0	.3	
5500	WINES, OISTILLED ALCOHOLIC BEVGS..	109	390 863	97.6	97.6		0400	HOUSEHOLD AND LAWN FURNITURE.....	37	4 097	4.8	.1	
9940	OTHER RENTAL RECEIPTS.....	17	567	1.6	.1		0500	HOUSEHOLD CHINA, GLASS, CROCKERY..	92	14 835	9.2	.4	
-	COMMOOITIES, N.E.C.....	(X)	2 895	(X)	.7		0560	OTHER HOME FURNISHINGS.....	104	22 000	10.4	.5	
							0760	OTHER CONSTRUCTION MATERIALS.....	33	10 478	8.9	.2	
							0800	SPORTING, REC. GOODS AND SUPPLIES.	55	11 928	9.1	.3	
							0900	TOYS AND HOBBY GOODS AND SUPPLIES.	79	10 047	7.1	.2	
							1000	PHOTOGRAPHIC EQUIP. AND SUPPLIES..	55	9 904	7.9	.2	
							1300	ELEC. APPARATUS AND EQUIPMENT.....	32	3 398	4.2	.1	
							1400	ELEC. APPLIANCES, HOUSEHOLD.....	68	16 399	9.7	.4	

Table 7. Agents, Brokers, and Commission Merchants, by Kind of Business and Commodity Line, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines			CL code	Kind of business and commodity line	Estab- lish- ments (number)	Sales of specified lines		
			Amount (\$1,000)	As percent of total sales of--					Amount (\$1,000)	As percent of total sales of--	
				Estab- lish- ments line	All estab- lish- ments*					Estab- lish- ments line	All estab- lish- ments*
	NONDURABLE GOODS, N.E.C. (SIC 5199)--CON.						NONDURABLE GOODS, N.E.C. (SIC 5199)--CON.				
1500	ELECTRONIC PARTS AND EQUIPMENT....	41	12 297	12.0	.3	3800	WOMEN'S, GIRLS', INFANTS' CLOTHES.	32	2 265	2.8	.1
1600	HARDWARE.....	65	21 093	10.9	.5	3900	FOOTWEAR.....	39	9 064	9.8	.2
1700	PLUMBING, HEATING EQUIP. (HYDRO.).	36	15 548	13.4	.4	4000	FROZEN FOODS.....	29	3 559	3.8	.1
1800	WARM-AIR HEATING, COOLING EQUIP....	35	16 167	12.0	.4	4300	CONFECTIONERY.....	38	5 359	4.8	.1
2000	OFFICE MACHINES AND EQUIPMENT.....	28	4 992	6.5	.1	4730	CANNED FOODS.....	23	2 336	2.7	.1
2100	CONSTRUCTION, MINING MACH., EQUIP.	25	3 575	4.5	.1	4750	OTHER GROCERY SPECIALTIES.....	43	10 561	8.2	.2
2250	GARDEN MACHINERY AND EQUIPMENT....	45	14 059	7.8	.3	5400	BEER AND ALE.....	19	2 450	4.2	.1
2380	OTHER INDUSTRIAL MACHINERY, EQUIP.	26	6 837	8.5	.2	5500	WINES, DISTILLED ALCOHOLIC BEVGS..	21	2 150	3.2	.1
2450	OTHER INDUSTRIAL SUPPLIES.....	41	12 487	9.5	.3	5600	FARM SUPPLIES.....	31	4 911	4.5	.1
2530	SURGICAL, MEDICAL, HOSPITAL EQUIP.	24	2 963	4.3	.1	5900	BOOKS, PERIODICALS, PRINTED MAT...	214	1 056 243	93.2	24.9
2600	BEAUTY, BARBER EQUIPMENT, SUPPLIES	27	3 110	4.1	.1	5910	ART GOODS.....	444	473 796	75.1	11.2
2670	OTHER SERVICE ESTABLISHMENT EQUIP.	23	2 590	4.4	.1	5920	FLOWERS AND FLORIST SUPPLIES.....	199	240 600	78.5	5.7
2900	JEWELRY AND PRECIOUS STONES.....	81	14 923	8.8	.4	5940	TEXTILE BAGS, BAGGING, AND BURLAP.	57	59 097	48.8	1.4
3030	OTHER DURABLE GOODS.....	41	10 419	10.3	.2	5950	ADVERTISING SPECIALTIES.....	204	160 732	70.6	3.8
3200	STATIONERY SUPPLIES.....	91	10 489	6.1	.2	5960	OTHER NONDURABLE GOODS.....	546	1 837 260	90.1	43.4
3300	INOS., PERSONAL SERVICE PAPER....	29	5 633	7.2	.1	9700	SERVICE RECEIPTS, LABOR CHARGES...	38	10 870	12.7	.3
3400	PHARMACEUTICALS, COSMETICS, ETC...	69	17 699	10.8	.4	-	COMMODITIES, N.E.C.....	(X)	26 643	(X)	.6
3500	PIECE GOODS.....	38	8 527	9.4	.2						
3600	NOTIONS AND OTHER DRY GOODS.....	52	20 673	12.7	.5						
3700	MEN'S, BOYS' CLOTHING, FURNISHING.	44	4 355	4.4	.1						

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	NEW, USED PASS. CARS, MOTORCYCLES (CL 0100)					USED AUTO PTS., EQUIP., ACCESSORIES (CL 0240)--CON.			
	WHOLESALE TRADE.....	344	1 653 095	100.0	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	13	56	0.3
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	245	1 646 459	99.6		PETROLEUM MARKETING EQUIPMENT (CL 0280)			
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	25	3 049	0.2		WHOLESALE TRADE.....	112	27 938	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	37	1 382	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	25	693	2.5
	TRUCKS AND TRACTORS (CL 0150)				5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	74	27 065	96.9
	WHOLESALE TRADE.....	295	329 218	100.0		TIRES AND TUBES (CL 0300)			
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	156	311 558	94.6		WHOLESALE TRADE.....	451	124 532	100.0
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	7	368	0.1	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	40	4 476	3.6
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	10	1 589	0.5	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	73	15 840	12.7
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	50	6 592	2.0	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	18	140	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	26	7 111	2.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	13	1 310	1.1
5085	INDUSTRIAL SUPPLIES.....	15	1 414	0.4	5085	INDUSTRIAL SUPPLIES.....	30	6 904	5.5
	AUTOMOTIVE PARTS AND SUPPLIES (CL 0200)				5171	PETROLEUM BULK STATIONS AND TERMINALS.....	103	2 792	2.2
	WHOLESALE TRADE.....	1 897	3 665 128	100.0	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	82	5 859	4.7
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	74	27 099	0.7		HOUSEHOLD AND LAWN FURNITURE (CL 0400)			
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	897	3 467 207	94.6		WHOLESALE TRADE.....	1 188	1 296 635	100.0
5023	HOME FURNISHINGS.....	16	4 694	0.1	5021	FURNITURE.....	710	1 218 441	94.0
5051	METALS SERVICE CENTERS AND OFFICES.....	12	2 361	0.1	5023	HOME FURNISHINGS.....	93	31 270	2.4
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	34	8 590	0.2	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	9	2 414	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	32	8 476	0.2	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	15	1 163	0.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	31	4 330	0.1	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	50	12 822	1.0
5072	HARDWARE.....	50	30 443	0.8	5072	HARDWARE.....	33	8 094	0.6
5081	COMMERCIAL MACHINES AND EQUIPMENT.	54	7 809	0.2	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	39	1 533	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	57	7 318	0.2	5198	PAINTS, VARNISHES, AND SUPPLIES..	22	2 643	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	35	11 772	0.3	5199	NONDURABLE GOODS, N.E.C.....	37	4 097	0.3
5085	INDUSTRIAL SUPPLIES.....	37	6 594	0.2		OFFICE AND BUSINESS FURNITURE (CL 0450)			
5141	GROCERIES, GENERAL LINE.....	21	3 289	0.1		WHOLESALE TRADE.....	643	529 235	100.0
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	97	2 862	0.1	5021	FURNITURE.....	367	504 282	95.3
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	79	10 119	0.3	5023	HOME FURNISHINGS.....	18	1 755	0.3
5199	NONDURABLE GOODS, N.E.C.....	45	14 169	0.4	5081	COMMERCIAL MACHINES AND EQUIPMENT.	60	5 902	1.1
	USED AUTO PTS., EQUIP., ACCESSORIES (CL 0240)				5085	INDUSTRIAL SUPPLIES.....	10	469	0.1
	WHOLESALE TRADE.....	115	19 376	100.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	31	2 318	0.4
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	31	2 210	11.4	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	19	947	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	50	15 878	81.9	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	3	510	0.1
					5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	19	352	0.1

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977--Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	OFFICE AND BUSINESS FURNITURE (CL 0450)--CON.					OTHER HOME FURNISHINGS (CL 0560)--CON.			
5198	PAINTS, VARNISHES, AND SUPPLIES...	15	694	0.1	5021	FURNITURE.....	123	23 032	1.9
5199	NONDURABLE GOODS, N.E.C.....	21	1 869	0.4	5023	HOME FURNISHINGS.....	565	921 857	74.6
	HOUSEHOLD CHINA, GLASS, CROCKERY (CL 0500)				5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	22	1 676	0.1
	WHOLESALE TRADE.....	530	290 923	100.0	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	24	2 913	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	13	1 290	0.4	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	68	35 473	2.9
5021	FURNITURE.....	33	3 979	1.4	5072	HARDWARE.....	54	12 857	1.0
5023	HOME FURNISHINGS.....	240	255 082	87.7	5081	COMMERCIAL MACHINES AND EQUIPMENT.	48	2 668	0.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	17	439	0.2	5085	INDUSTRIAL SUPPLIES.....	20	2 932	0.2
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	10	420	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	33	8 354	0.7
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	36	7 630	2.6	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	18	703	0.1
5072	HARDWARE.....	28	3 200	1.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	32	7 873	0.6
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	19	745	0.3	5133	PIECE GOODS.....	20	5 468	0.4
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	14	2 400	0.8	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	21	1 081	0.1
5133	PIECE GOODS.....	6	272	0.1	5141	GROCERIES, GENERAL LINE.....	105	48 129	3.9
5161	CHEMICALS AND ALLIED PRODUCTS.....	5	206	0.1	5142	FROZEN FOODS.....	21	18 623	1.5
5199	NONDURABLE GOODS, N.E.C.....	92	14 835	5.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	136	80 417	6.5
	LINENS, DOMESTICS, DRAPES, SHADES (CL 0520)				5161	CHEMICALS AND ALLIED PRODUCTS.....	32	2 383	0.2
	WHOLESALE TRADE.....	434	257 665	100.0	5198	PAINTS, VARNISHES, AND SUPPLIES...	24	5 535	0.4
5021	FURNITURE.....	49	2 225	0.9	5199	NONDURABLE GOODS, N.E.C.....	104	22 000	1.8
5023	HOME FURNISHINGS.....	192	227 326	88.2		LUMBER; ROUGH, DRESSED, FINISHED (CL 0600)			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	4	152	0.1		WHOLESALE TRADE.....	463	665 261	100.0
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	19	3 561	1.4	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	13	1 456	0.2
5072	HARDWARE.....	12	523	0.2	5031	LUMBER, PLYWOOD, AND MILLWORK.....	232	648 242	97.4
5133	PIECE GOODS.....	18	14 037	5.4	5161	CHEMICALS AND ALLIED PRODUCTS.....	14	1 564	0.2
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	25	5 594	2.2		PLYWOOD, MILLWORK (CL 0650)			
5199	NONDURABLE GOODS, N.E.C.....	43	2 035	0.8		WHOLESALE TRADE.....	800	876 948	100.0
	FLOOR COVERINGS (CL 0540)				5023	HOME FURNISHINGS.....	16	2 601	0.3
	WHOLESALE TRADE.....	498	575 361	100.0	5031	LUMBER, PLYWOOD, AND MILLWORK.....	361	822 865	93.8
5021	FURNITURE.....	55	3 352	0.6	5072	HARDWARE.....	32	2 861	0.3
5023	HOME FURNISHINGS.....	223	559 491	97.2	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	15	1 091	0.1
5072	HARDWARE.....	17	292	0.1	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	29	1 605	0.2
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	22	1 021	0.2	5081	COMMERCIAL MACHINES AND EQUIPMENT.	52	3 532	0.4
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	18	597	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	33	1 241	0.1
5085	INDUSTRIAL SUPPLIES.....	19	2 219	0.4	5085	INDUSTRIAL SUPPLIES.....	18	1 957	0.2
5133	PIECE GOODS.....	12	561	0.1	5133	PIECE GOODS.....	6	677	0.1
5198	PAINTS, VARNISHES, AND SUPPLIES...	15	382	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	8	1 335	0.2
	OTHER HOME FURNISHINGS (CL 0560)					BRICK, BLOCK, TILE, CEMENT, ETC. (CL 0700)			
	WHOLESALE TRADE.....	1 878	1 235 046	100.0		WHOLESALE TRADE.....	318	153 051	100.0
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	30	4 884	0.4	5031	LUMBER, PLYWOOD, AND MILLWORK.....	44	7 623	5.0
					5051	METALS SERVICE CENTERS AND OFFICES.....	18	1 296	0.8

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	BRICK, BLDCCK, TILE, CEMENT, ETC. (CL D700)--CDN.					OTHER CONSTRUCTION MATERIALS (CL D760)--CDN.			
5052	COAL AND OTHER MINERALS AND ORES..	16	13 398	8.8	5161	CHEMICALS AND ALLIED PRDDUCTS.....	22	1 198	D.3
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	13	503	0.3	5198	PAINTS, VARNISHES, AND SUPPLIES...	15	724	D.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	11	1 826	1.2	5199	NONDURABLE GOODS, N.E.C.....	33	10 478	2.6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	21	1 450	D.9		SPORTING, REC. GOODS AND SUPPLIES (CL D800)			
5198	PAINTS, VARNISHES, AND SUPPLIES...	10	206	D.1		WHOLESALE TRADE.....	1 326	1 615 964	100.0
5199	NONDURABLE GOODS, N.E.C.....	10	566	D.4					
	GLASS (EXCLUDE AUTOMOTIVE) (CL D720)				5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	36	4 744	D.3
	WHOLESALE TRADE.....	218	56 518	100.0	5021	FURNITURE.....	37	3 587	D.2
5031	LUMBER, PLYWOOD, AND MILLWORK....	45	3 807	6.7	5023	HOME FURNISHINGS.....	38	9 597	D.6
5051	METALS SERVICE CENTERS AND OFFICES.....	17	1 630	2.9	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	501	1 431 204	88.6
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	26	1 D70	1.9	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	41	48 932	3.0
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	16	901	1.6	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	20	2 674	D.2
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	9	3 D39	5.4	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	43	5 537	0.3
	RUBBER, SIDING, INSULATION MAT. (CL D730)				5065	ELECTRONIC PARTS AND EQUIPMENT....	35	23 916	1.5
	WHOLESALE TRADE.....	369	234 312	100.0	5072	HARDWARE.....	37	3 D61	D.2
5031	LUMBER, PLYWOOD, AND MILLWORK....	61	22 581	9.6	5081	COMMERCIAL MACHINES AND EQUIPMENT.	56	5 814	D.4
5051	METALS SERVICE CENTERS AND OFFICES.....	40	6 D96	2.6	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	67	11 728	D.7
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	3	331	D.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	13	1 231	D.1
5072	HARDWARE.....	26	1 231	0.5	5085	INDUSTRIAL SUPPLIES.....	24	2 710	D.2
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	6	154	D.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	27	4 738	0.3
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	17	451	0.2	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	26	1 986	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	4	202	0.1	5139	FOOTWEAR.....	22	2 931	0.2
5161	CHEMICALS AND ALLIED PRODUCTS.....	17	3 613	1.5	5199	NONDURABLE GOODS, N.E.C.....	55	11 928	D.7
	OTHER CONSTRUCTION MATERIALS (CL D760)					TOYS AND HOBBY GOODS AND SUPPLIES (CL D900)			
	WHOLESALE TRADE.....	650	398 366	100.0		WHOLESALE TRADE.....	987	705 740	100.0
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	38	2 723	D.7	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	14	1 287	D.2
5023	HOME FURNISHINGS.....	22	6 D82	1.5	5021	FURNITURE.....	42	9 658	1.4
5031	LUMBER, PLYWOOD, AND MILLWORK....	41	2 186	0.5	5023	HOME FURNISHINGS.....	42	5 585	D.8
5051	METALS SERVICE CENTERS AND OFFICES.....	34	3 976	1.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	47	44 611	6.3
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	5	610	D.2	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	239	581 955	82.5
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	18	917	D.2	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	16	850	0.1
5072	HARDWARE.....	27	3 453	D.9	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	31	7 925	1.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	18	810	D.2	5072	HARDWARE.....	37	4 765	D.7
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	9	223	D.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	21	1 133	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	10	542	D.1	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	23	2 387	D.3
					5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	20	2 654	0.4
					5141	GROCERIES, GENERAL LINE.....	42	4 468	D.6
					5142	FROZEN FOODS.....	14	1 543	0.2
					5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	57	8 601	1.2
					5198	PAINTS, VARNISHES, AND SUPPLIES...	20	1 D08	D.1

Table 8. **Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977--Con.**

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
5199	TOYS AND HOBBY GOODS AND SUPPLIES (CL 0900)--CON.				5064	NONFERROUS METALS (CL 1170)--CON.			
	NONDURABLE GOODS, N.E.C.....	79	10 047	1.4		ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	13	591	0.1
	PHOTOGRAPHIC EQUIP AND SUPPLIES (CL 1000)				5072	HARDWARE.....	30	5 013	0.5
	WHOLESALE TRADE.....	455	159 507	100.0	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	33	2 994	0.3
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	6	533	0.3	5085	INDUSTRIAL SUPPLIES.....	25	2 315	0.3
5021	FURNITURE.....	31	8 158	5.1	5093	SCRAP, WASTE MATERIALS.....	41	4 576	0.5
5023	HOME FURNISHINGS.....	6	352	0.2	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	23	3 566	0.4
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	11	382	0.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	35	12 674	1.4
5065	ELECTRONIC PARTS AND EQUIPMENT.....	5	1 308	0.8		COAL AND COKE (CL 1200)			
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	58	5 829	3.7		WHOLESALE TRADE.....	241	1 831 117	100.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	7	382	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	25	3 355	0.2
5085	INDUSTRIAL SUPPLIES.....	3	96	0.1	5052	COAL AND OTHER MINERALS AND ORES..	184	1 814 345	99.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	31	1 899	1.2	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	24	13 075	0.7
5141	GROCERIES, GENERAL LINE.....	26	11 586	7.3		OTHER MINERALS AND ORES (CL 1250)			
5142	FROZEN FOODS.....	8	1 140	0.7		WHOLESALE TRADE.....	163	505 007	100.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	24	5 102	3.2	5051	METALS SERVICE CENTERS AND OFFICES.....	34	40 349	8.0
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	10	171	0.1	5052	COAL AND OTHER MINERALS AND ORES..	53	461 287	91.3
5199	NONDURABLE GOODS, N.E.C.....	55	9 904	6.2	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	5	497	0.1
	FERROUS METALS (CL 1100)				5085	INDUSTRIAL SUPPLIES.....	22	1 770	0.4
	WHOLESALE TRADE.....	1 830	4 452 295	100.0	5199	NONDURABLE GOODS, N.E.C.....	7	310	0.1
5031	LUMBER, PLYWOOD, AND MILLWORK.....	43	4 049	0.1		ELEC. APPARATUS AND EQUIPMENT (CL 1300)			
5051	METALS SERVICE CENTERS AND OFFICES.....	897	4 016 188	90.2		WHOLESALE TRADE.....	3 368	4 678 131	100.0
5052	COAL AND OTHER MINERALS AND ORES..	29	21 518	0.5	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	29	3 224	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	38	8 365	0.2	5021	FURNITURE.....	34	2 732	0.1
5072	HARDWARE.....	31	4 955	0.1	5023	HOME FURNISHINGS.....	29	6 436	0.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	112	55 314	1.2	5051	METALS SERVICE CENTERS AND OFFICES.....	38	5 087	0.1
5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	15	3 971	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	2 011	4 384 892	93.7
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	60	97 410	2.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	65	50 545	1.1
5085	INDUSTRIAL SUPPLIES.....	69	19 023	0.4	5065	ELECTRONIC PARTS AND EQUIPMENT.....	270	107 236	2.3
5093	SCRAP, WASTE MATERIALS.....	49	12 855	0.3	5072	HARDWARE.....	59	9 507	0.2
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	21	12 947	0.3	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	44	5 180	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	51	23 695	0.5	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	61	5 339	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	50	119 686	2.7	5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	20	5 297	0.1
	NONFERROUS METALS (CL 1170)				5081	COMMERCIAL MACHINES AND EQUIPMENT.....	62	4 644	0.1
	WHOLESALE TRADE.....	677	917 080	100.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	118	25 874	0.6
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	28	7 651	0.8	5085	INDUSTRIAL SUPPLIES.....	85	18 345	0.4
5051	METALS SERVICE CENTERS AND OFFICES.....	310	871 161	95.0	5141	GROCERIES, GENERAL LINE.....	33	6 502	0.1
5052	COAL AND OTHER MINERALS AND ORES..	9	638	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	28	7 262	0.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	13	926	0.1	5199	NONDURABLE GOODS, N.E.C.....	32	3 398	0.1

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	ELEC. APPLIANCES, HOUSEHOLD (CL 1400)					HARDWARE (CL 1600)--CON.			
	WHOLESALE TRADE.....	1 519	1 862 203	100.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	75	28 869	1.8
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	42	5 513	0.3	5021	FURNITURE.....	38	5 780	0.4
5021	FURNITURE.....	37	6 829	0.4	5023	HOME FURNISHINGS.....	78	41 685	2.6
5023	HOME FURNISHINGS.....	72	36 290	1.9	5031	LUMBER, PLYWOOD, AND MILLWORK.....	63	14 372	0.9
5031	LUMBER, PLYWOOD, AND MILLWORK.....	41	2 108	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	28	2 897	0.2
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	23	1 253	0.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	15	3 430	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	14	1 425	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	67	14 465	0.9
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	69	32 782	1.8	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	38	5 752	0.4
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	434	1 614 813	86.7	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	44	5 413	0.3
5065	ELECTRONIC PARTS AND EQUIPMENT.....	61	43 238	2.3	5065	ELECTRONIC PARTS AND EQUIPMENT.....	41	8 523	0.5
5072	HARDWARE.....	36	3 245	0.2	5072	HARDWARE.....	700	1 304 697	80.1
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	43	7 012	0.4	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	91	26 119	1.6
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	39	3 423	0.2	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	40	1 594	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	36	1 094	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	70	16 294	1.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	53	12 673	0.7	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	65	18 098	1.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	22	1 887	0.1	5085	INDUSTRIAL SUPPLIES.....	61	9 413	0.6
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	20	935	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	20	2 437	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	32	13 791	0.7	5133	PIECE GOODS.....	13	2 910	0.2
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	21	1 381	0.1	5141	GROCERIES, GENERAL LINE.....	49	7 635	0.5
5141	GROCERIES, GENERAL LINE.....	33	4 321	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	34	4 101	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	33	27 756	1.5	5161	CHEMICALS AND ALLIED PRODUCTS.....	39	3 162	0.2
5161	CHEMICALS AND ALLIED PRODUCTS.....	19	1 390	0.1	5198	PAINTS, VARNISHES, AND SUPPLIES.....	35	6 655	0.4
5198	PAINTS, VARNISHES, AND SUPPLIES.....	22	3 060	0.2	5199	NONDURABLE GOODS, N.E.C.....	65	21 093	1.3
5199	NONDURABLE GOODS, N.E.C.....	68	16 399	0.9		PLUMBING, HEATING EQUIP. (HYDR.) (CL 1700)			
	ELECTRONIC PARTS AND EQUIPMENT (CL 1500)					WHOLESALE TRADE.....	1 964	1 939 929	100.0
	WHOLESALE TRADE.....	2 805	5 599 691	100.0	5023	HOME FURNISHINGS.....	16	2 013	0.1
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	34	24 148	0.4	5031	LUMBER, PLYWOOD, AND MILLWORK.....	44	4 673	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	22	3 097	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	57	23 647	1.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	175	90 011	1.6	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	49	9 898	0.5
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	72	36 618	0.7	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	37	7 684	0.4
5065	ELECTRONIC PARTS AND EQUIPMENT.....	2 061	5 402 127	96.5	5072	HARDWARE.....	66	13 089	0.7
5085	INDUSTRIAL SUPPLIES.....	28	4 003	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	915	1 779 589	91.7
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	19	3 464	0.1	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	135	30 837	1.6
5199	NONDURABLE GOODS, N.E.C.....	41	12 297	0.2	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	49	3 211	0.2
	HARDWARE (CL 1600)				5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	48	3 762	0.2
	WHOLESALE TRADE.....	2 230	1 628 699	100.0	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	66	10 885	0.6
					5085	INDUSTRIAL SUPPLIES.....	46	3 926	0.2
					5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	16	1 016	0.1
					5161	CHEMICALS AND ALLIED PRODUCTS.....	22	2 367	0.1
					5198	PAINTS, VARNISHES, AND SUPPLIES.....	23	2 624	0.1

Table 8. **Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977--Con.**

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
5199	PLUMBING, HEATING EQUIP. (HYDRO.) (CL 1700)--CON.					OFFICE MACHINES AND EQUIPMENT (CL 2000)--CON.			
5199	NONDURABLE GOODS, N.E.C.....	36	15 548	0.8	5065	ELECTRONIC PARTS AND EQUIPMENT....	28	6 004	0.9
	WARM-AIR HEATING, COOLING EQUIP. (CL 1800)				5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	18	670	0.1
	WHOLESALE TRADE.....	1 339	1 157 434	100.0	5081	COMMERCIAL MACHINES AND EQUIPMENT.	446	613 054	88.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	16	3 189	0.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	36	7 492	1.1
5031	LUMBER, PLYWOOD, AND MILLWORK....	38	2 797	0.2	5085	INDUSTRIAL SUPPLIES.....	44	9 021	1.3
5051	METALS SERVICE CENTERS AND OFFICES.....	10	2 808	0.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	20	1 041	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	76	18 998	1.6	5154	LIVESTOCK.....	3	447	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	33	4 448	0.4	5161	CHEMICALS AND ALLIED PRODUCTS....	9	1 114	0.2
5072	HARDWARE.....	28	4 140	0.4	5199	NONDURABLE GOODS, N.E.C.....	28	4 992	0.7
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	140	34 091	2.9		RESTAURANT, HOTEL EQUIP., SUPPLIES (CL 2020)			
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	626	1 013 014	87.5		WHOLESALE TRADE.....	632	459 607	100.0
5078	REFRIGERATION EQUIPMENT, SUPPLIES.	30	9 356	0.8	5021	FURNITURE.....	41	10 225	2.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	42	3 094	0.3	5023	HOME FURNISHINGS.....	15	2 386	0.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	88	28 715	2.5	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	13	529	0.1
5085	INDUSTRIAL SUPPLIES.....	40	3 399	0.3	5078	REFRIGERATION EQUIPMENT, SUPPLIES.	17	1 037	0.2
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	23	4 137	0.4	5081	COMMERCIAL MACHINES AND EQUIPMENT.	305	424 924	92.5
5199	NONDURABLE GOODS, N.E.C.....	35	16 167	1.4	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	29	4 185	0.9
	REFRIGERATION EQUIPMENT, SUPPLIES (CL 1900)				5085	INDUSTRIAL SUPPLIES.....	11	473	0.1
	WHOLESALE TRADE.....	389	196 644	100.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	28	1 212	0.3
5021	FURNITURE.....	14	370	0.2	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	36	3 339	0.7
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	22	3 691	1.9	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	31	5 507	1.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	8	586	0.3	5144	POULTRY AND POULTRY PRODUCTS....	18	1 029	0.2
5065	ELECTRONIC PARTS AND EQUIPMENT....	3	785	0.4	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	11	1 802	0.4
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	59	7 619	3.9	5161	CHEMICALS AND ALLIED PRODUCTS....	8	661	0.1
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	57	20 584	10.5		STORE MACHINES, FIXTURES (CL 2040)			
5078	REFRIGERATION EQUIPMENT, SUPPLIES.	93	151 438	77.0		WHOLESALE TRADE.....	295	97 558	100.0
5081	COMMERCIAL MACHINES AND EQUIPMENT.	61	7 154	3.6	5023	HOME FURNISHINGS.....	8	1 510	1.5
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	42	3 215	1.6	5081	COMMERCIAL MACHINES AND EQUIPMENT.	147	82 487	84.6
5085	INDUSTRIAL SUPPLIES.....	21	1 078	0.5	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	25	309	0.3
	OFFICE MACHINES AND EQUIPMENT (CL 2000)				5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	43	9 176	9.4
	WHOLESALE TRADE.....	791	696 015	100.0	5085	INDUSTRIAL SUPPLIES.....	16	1 010	1.0
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	36	31 247	4.5	5141	GROCERIES, GENERAL LINE.....	25	2 183	2.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	5	565	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	9	513	0.5
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	29	9 108	1.3		CONSTRUCTION, MINING MACH., EQUIP (CL 2100)			
						WHOLESALE TRADE.....	574	456 823	100.0
					5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	9	3 421	0.7
					5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW,REBUILT).....	11	883	0.2
					5051	METALS SERVICE CENTERS AND OFFICES.....	18	9 096	2.0
					5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	10	1 589	0.3

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*
	CONSTRUCTION, MINING MACH., EQUIP (CL 2100)—CON.					FOOD PROCESSING MACHINERY, EQUIP. (CL 2300)			
5081	COMMERCIAL MACHINES AND EQUIPMENT.	29	852	0.2		WMOLESALE TRADE.....	513	280 080	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	64	15 538	3.4	5021	FURNITURE.....	13	524	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	73	17 856	3.9	5051	METALS SERVICE CENTERS AND OFFICES.....	6	527	0.2
5085	INDUSTRIAL SUPPLIES.....	38	11 378	2.5	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	12	562	0.2
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	50	21 914	4.8	5081	COMMERCIAL MACHINES AND EQUIPMENT.	53	1 894	0.7
5199	NONDURABLE GOODS, N.E.C.....	25	3 575	0.8	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	19	158	0.1
	FARM MACHINERY AND EQUIPMENT (CL 2200)				5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	279	266 967	95.3
	WMOLESALE TRADE.....	788	457 103	100.0	5085	INDUSTRIAL SUPPLIES.....	42	6 126	2.2
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	38	8 003	1.8	5161	CHEMICALS AND ALLIED PRODUCTS.....	16	838	0.3
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	31	4 048	0.9		GENERAL PURPOSE INDUSTRIAL MACH. (CL 2320)			
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	15	602	0.1		WMOLESALE TRADE.....	2 012	1 939 382	100.0
5072	HARDWARE.....	25	2 122	0.5	5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	28	3 562	0.2
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	41	6 877	1.5	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	39	3 729	0.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	341	402 741	88.1	5051	METALS SERVICE CENTERS AND OFFICES.....	49	54 403	2.8
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	41	7 598	1.7	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	19	1 621	0.1
5085	INDUSTRIAL SUPPLIES.....	35	5 965	1.3	5072	HARDWARE.....	33	3 477	0.2
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	14	466	0.1	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	62	8 063	0.4
5143	DAIRY PRODUCTS.....	19	948	0.2	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	52	14 313	0.7
5154	LIVESTOCK.....	53	9 751	2.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	58	4 065	0.2
5199	NONDURABLE GOODS, N.E.C.....	10	398	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	1 085	1 733 147	89.4
	GARDEN MACHINERY AND EQUIPMENT (CL 2250)				5085	INDUSTRIAL SUPPLIES.....	152	35 288	1.8
	WMOLESALE TRADE.....	580	268 444	100.0	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	46	2 509	0.1
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	29	3 571	1.3	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	20	4 536	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	7	318	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	79	11 143	0.6
5021	FURNITURE.....	25	1 880	0.7	5198	PAINTS, VARNISHES, AND SUPPLIES...	22	1 123	0.1
5023	HOME FURNISHINGS.....	27	5 475	2.0		METALWORKING MACHINERY, EQUIPMENT (CL 2340)			
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	37	11 228	4.2		WMOLESALE TRADE.....	1 057	957 194	100.0
5051	METALS SERVICE CENTERS AND OFFICES.....	15	2 469	0.9	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	33	6 241	0.7
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	35	20 963	7.8	5051	METALS SERVICE CENTERS AND OFFICES.....	42	9 489	1.0
5065	ELECTRONIC PARTS AND EQUIPMENT...	4	275	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	23	4 263	0.4
5072	HARDWARE.....	51	23 619	8.8	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	10	1 589	0.2
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	13	634	0.2	5072	HARDWARE.....	36	5 966	0.6
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	146	171 495	63.9	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	11	526	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	13	780	0.3	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	23	743	0.1
5085	INDUSTRIAL SUPPLIES.....	9	499	0.2					
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	14	466	0.2					
5133	PIECE GOODS.....	4	149	0.1					
5198	PAINTS, VARNISHES, AND SUPPLIES...	18	3 507	1.3					
5199	NONDURABLE GOODS, N.E.C.....	45	14 059	5.2					

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*
	METALWORKING MACHINERY, EQUIPMENT (CL 2340)--CON.					OTHER INDUSTRIAL MACHINERY, EQUIP (CL 2380)--CON.			
5081	COMMERCIAL MACHINES AND EQUIPMENT.	21	986	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	37	3 376	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	624	910 705	95.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	38	14 931	0.8
5085	INDUSTRIAL SUPPLIES.....	80	12 560	1.3	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	31	1 115	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	24	1 922	0.2	5199	NONDURABLE GOODS, N.E.C.....	26	6 837	0.4
	MATERIALS HANDLING EQUIPMENT (CL 2350)					POWER TRANSMISSION EQUIPMENT (CL 2400)			
	WHOLESALE TRADE.....	813	512 512	100.0		WHOLESALE TRADE.....	484	319 105	100.0
5031	LUMBER, PLYWOOD, AND MILLWORK.....	20	840	0.2	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	15	1 718	0.5
5051	METALS SERVICE CENTERS AND OFFICES.....	8	1 061	0.2	5031	LUMBER, PLYWOOD, AND MILLWORK.....	15	560	0.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	13	1 168	0.2	5051	METALS SERVICE CENTERS AND OFFICES.....	31	5 478	1.7
5072	WAREHOUSE.....	24	2 816	0.5	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	33	5 595	1.8
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	14	287	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.	15	287	0.1
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	26	392	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	19	273	0.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	524	487 188	95.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	98	13 588	4.3
5085	INDUSTRIAL SUPPLIES.....	81	11 070	2.2	5085	INDUSTRIAL SUPPLIES.....	189	287 928	90.2
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	24	3 753	0.7		INDUSTRIAL VALVES, FITTINGS (CL 2420)			
5161	CHEMICALS AND ALLIED PRODUCTS.....	9	321	0.1		WHOLESALE TRADE.....	1 287	968 277	100.0
	OIL WELL, OIL REFINING MACH, EQUIP (CL 2370)				5031	LUMBER, PLYWOOD, AND MILLWORK.....	26	1 531	0.2
	WHOLESALE TRADE.....	397	409 405	100.0	5051	METALS SERVICE CENTERS AND OFFICES.....	52	10 341	1.1
5051	METALS SERVICE CENTERS AND OFFICES.....	4	323	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	38	9 351	1.0
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	28	3 060	0.7	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	86	21 279	2.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	269	393 583	96.1	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	33	2 576	0.3
5085	INDUSTRIAL SUPPLIES.....	45	11 099	2.7	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	27	685	0.1
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	13	495	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	290	81 087	8.4
	OTHER INDUSTRIAL MACHINERY, EQUIP (CL 2380)				5085	INDUSTRIAL SUPPLIES.....	492	832 720	86.0
	WHOLESALE TRADE.....	1 847	1 838 958	100.0	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	29	1 523	0.2
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	24	2 750	0.1	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	23	1 521	0.2
5051	METALS SERVICE CENTERS AND OFFICES.....	38	7 471	0.4	5198	PAINTS, VARNISHES, AND SUPPLIES...	17	583	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	25	1 864	0.1		WEAVING SUPPLIES (EXCLUDE GASES) (CL 2430)			
5072	WAREHOUSE.....	31	3 154	0.2		WHOLESALE TRADE.....	311	54 352	100.0
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	38	5 870	0.3	5051	METALS SERVICE CENTERS AND OFFICES.....	3	304	0.6
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	37	2 393	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT....	7	643	1.2
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	34	1 225	0.1	5072	WAREHOUSE.....	23	1 173	2.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	1 056	1 687 915	91.8	5078	REFRIGERATION EQUIPMENT, SUPPLIES.	20	998	1.8
5085	INDUSTRIAL SUPPLIES.....	168	88 692	4.8	5081	COMMERCIAL MACHINES AND EQUIPMENT.	27	838	1.5
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	32	1 415	0.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	27	418	0.8
					5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	43	12 522	23.0

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	WELDING SUPPLIES (EXCLUDE GASES) (CL 2430)--CON.					RELIGIOUS, SCHOOL SUPPLIES (CL 2520)--CON.			
5085	INDUSTRIAL SUPPLIES.....	89	33 780	62.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	9	1 268	1.4
5161	CHEMICALS AND ALLIED PRODUCTS.....	22	1 219	2.2	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	25	584	0.6
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	31	2 173	4.0	5199	NONDURABLE GOODS, N.E.C.....	19	1 941	2.2
	OTHER INDUSTRIAL SUPPLIES (CL 2450)					SURGICAL, MEDICAL, HOSPITAL EQUIP (CL 2530)			
	WHOLESALE TRADE.....	1 680	1 134 029	100.0		WHOLESALE TRADE.....	552	480 703	100.0
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	44	4 271	0.4	5021	FURNITURE.....	22	870	0.2
5023	HOME FURNISHINGS.....	3	970	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.	51	3 714	0.8
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	18	589	0.1	5085	INDUSTRIAL SUPPLIES.....	6	328	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	66	22 446	2.0	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	353	460 784	95.9
5052	COAL AND OTHER MINERALS AND ORES..	6	12 175	1.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	26	4 640	1.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	35	4 759	0.4	5133	PIECE GOODS.....	5	603	0.1
5072	HARDWARE.....	62	25 375	2.2	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	42	4 416	0.9
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	29	1 051	0.1	5199	NONDURABLE GOODS, N.E.C.....	24	2 963	0.6
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	32	1 857	0.2		OPTICAL, OPHTHALMIC GOODS (CL 2540)			
5081	COMMERCIAL MACHINES AND EQUIPMENT.	47	2 213	0.2		WHOLESALE TRADE.....	166	149 456	100.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	45	2 211	0.2	5065	ELECTRONIC PARTS AND EQUIPMENT....	16	1 701	1.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	162	36 138	3.2	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	108	145 668	97.5
5085	INDUSTRIAL SUPPLIES.....	625	936 687	82.6	5199	NONDURABLE GOODS, N.E.C.....	12	1 686	1.1
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	32	820	0.1		OTHER PROFESSIONAL EQUIPMENT (CL 2580)			
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	27	3 916	0.3		WHOLESALE TRADE.....	182	143 175	100.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	41	13 582	1.2	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	3	162	0.1
5141	GROCERIES, GENERAL LINE.....	29	4 851	0.4	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	3	206	0.1
5143	DAIRY PRODUCTS.....	20	1 338	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	7	795	0.6
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	30	10 599	0.9	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	160	140 743	98.3
5161	CHEMICALS AND ALLIED PRODUCTS.....	70	27 626	2.4		BEAUTY, BARBER EQUIPMENT, SUPPLIES (CL 2600)			
5199	NONDURABLE GOODS, N.E.C.....	41	12 487	1.1		WHOLESALE TRADE.....	192	109 436	100.0
	DENTAL SUPPLIES (CL 2500)				5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	24	6 904	6.3
	WHOLESALE TRADE.....	90	21 297	100.0	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	95	89 995	82.2
5081	COMMERCIAL MACHINES AND EQUIPMENT.	28	719	3.4	5199	NONDURABLE GOODS, N.E.C.....	27	3 110	2.8
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	62	20 578	96.6		CUSTODIAL EQUIPMENT, SUPPLIES (CL 2620)			
	RELIGIOUS, SCHOOL SUPPLIES (CL 2520)					WHOLESALE TRADE.....	404	104 581	100.0
	WHOLESALE TRADE.....	221	89 981	100.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	11	1 200	1.1
5072	HARDWARE.....	4	136	0.2	5072	HARDWARE.....	27	1 819	1.7
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	92	79 364	88.2	5081	COMMERCIAL MACHINES AND EQUIPMENT.	44	1 564	1.5
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	22	2 909	3.2					
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	16	2 801	3.1					
5141	GROCERIES, GENERAL LINE.....	14	222	0.2					

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*
	CUSTODIAL EQUIPMENT, SUPPLIES (CL 2620)--CON.					AIRCRAFT, AERONAUTICAL EQUIPMENT (CL 2700)--CON.			
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	116	86 014	82.2	5081	COMMERCIAL MACHINES AND EQUIPMENT.	28	949	0.3
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	7	272	0.3	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	5	346	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	25	1 118	1.1	5085	INDUSTRIAL SUPPLIES.....	28	5 178	1.7
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	11	1 625	1.6	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	41	7 964	2.6
5141	GROCERIES, GENERAL LINE.....	14	797	0.8	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	128	293 619	94.4
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	22	5 451	5.2	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	20	396	0.1
5161	CHEMICALS AND ALLIED PRODUCTS.....	32	1 864	1.8		MARINE MACHINERY, EQUIPMENT (CL 2720)			
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	32	1 236	1.2		WHOLESALE TRADE.....	267	365 765	100.0
	LAUNDRY, DRY-CLEANING EQUIPMENT (CL 2640)				5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	11	573	0.2
	WHOLESALE TRADE.....	185	40 213	100.0	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	24	2 180	0.6
5023	HOME FURNISHINGS.....	14	5 287	13.1	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	24	473	0.1
5081	COMMERCIAL MACHINES AND EQUIPMENT.	29	765	1.9	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	42	6 072	1.7
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	5	33	0.1	5085	INDUSTRIAL SUPPLIES.....	6	210	0.1
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	58	17 486	43.5	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	124	354 682	97.0
5141	GROCERIES, GENERAL LINE.....	12	1 350	3.4	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	4	270	0.1
5143	DAIRY PRODUCTS.....	24	2 128	5.3		OTHER TRANSPORTATION EQUIPMENT (CL 2760)			
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	25	12 199	30.3		WHOLESALE TRADE.....	211	224 416	100.0
5161	CHEMICALS AND ALLIED PRODUCTS.....	6	263	0.7	5081	COMMERCIAL MACHINES AND EQUIPMENT.	5	140	0.1
	OTHER SERVICE ESTABLISHMENT EQUIP. (CL 2670)				5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	13	1 221	0.5
	WHOLESALE TRADE.....	347	347 376	100.0	5085	INDUSTRIAL SUPPLIES.....	11	644	0.3
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	11	278	0.1	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	15	162	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	3	566	0.2	5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	113	219 678	97.9
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	4	179	0.1	5147	MEAT AND MEAT PRODUCTS.....	16	842	0.4
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	21	292	0.1		IRON AND STEEL SCRAP (CL 2800)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	34	5 729	1.6		WHOLESALE TRADE.....	153	270 631	100.0
5085	INDUSTRIAL SUPPLIES.....	14	4 669	1.3	5051	METALS SERVICE CENTERS AND OFFICES.....	11	979	0.4
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	15	960	0.3	5052	COAL AND OTHER MINERALS AND ORES..	15	5 208	1.9
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	177	329 445	94.8	5093	SCRAP, WASTE MATERIALS.....	92	257 901	95.3
5133	PIECE GOODS.....	10	1 604	0.5		WASTE AND SECONDARY MATERIALS (CL 2820)			
5199	NONDURABLE GOODS, N.E.C.....	23	2 590	0.7		WHOLESALE TRADE.....	333	265 436	100.0
	AIRCRAFT, AERONAUTICAL EQUIPMENT (CL 2700)				5051	METALS SERVICE CENTERS AND OFFICES.....	30	4 938	1.9
	WHOLESALE TRADE.....	318	311 057	100.0	5052	COAL AND OTHER MINERALS AND ORES..	21	10 333	3.9
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	11	1 218	0.4	5093	SCRAP, WASTE MATERIALS.....	175	247 387	93.2
5031	LUMBER, PLYWOOD, AND MILLWORK.....	29	706	0.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	3	408	0.2
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	5	196	0.1					

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	JEWELRY AND PRECIOUS STONES (CL 2900)					OTHER DURABLE GOODS (CL 3030)--CON.			
	WHOLESALE TRADE.....	763	563 674	100.0	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	30	12 696	2.3
5021	FURNITURE.....	20	949	0.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	19	3 057	0.5
5023	HOME FURNISHINGS.....	39	7 501	1.3	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	21	2 023	0.4
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	23	1 044	0.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	9	826	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	27	16 606	2.9	5199	NONDURABLE GOODS, N.E.C.....	41	10 419	1.9
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	19	2 501	0.4		PRINTING AND WRITING PAPER (CL 3100)			
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	53	26 739	4.7		WHOLESALE TRADE.....	183	335 485	100.0
5065	ELECTRONIC PARTS AND EQUIPMENT.....	10	1 336	0.2	5023	HOME FURNISHINGS.....	9	1 073	0.3
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	25	866	0.2	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	5	171	0.1
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	13	448	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	16	2 106	0.6
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	293	471 387	83.6	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	26	3 034	0.9
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	23	2 992	0.5	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	9	440	0.1
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	22	1 702	0.3	5141	GROCERIES, GENERAL LINE.....	16	3 937	1.2
5161	CHEMICALS AND ALLIED PRODUCTS.....	14	550	0.1		STATIONERY SUPPLIES (CL 3200)			
5199	NONDURABLE GOODS, N.E.C.....	81	14 923	2.6		WHOLESALE TRADE.....	853	555 756	100.0
	MUSICAL INSTRUMENTS (CL 3000)				5021	FURNITURE.....	43	8 691	1.6
	WHOLESALE TRADE.....	158	94 424	100.0	5023	HOME FURNISHINGS.....	33	2 846	0.5
5023	HOME FURNISHINGS.....	3	259	0.3	5042	TOYS AND HOBBY GOODS AND SUPPLIES.....	15	2 906	0.5
	FOREST PRODS., EXCEPT LUMBER (CL 3020)				5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	3	402	0.1
	WHOLESALE TRADE.....	476	991 927	100.0	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	74	8 131	1.5
5031	LUMBER, PLYWOOD, AND MILLWORK.....	42	7 790	0.8	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	22	766	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	7	1 048	0.1	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	33	5 927	1.1
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	12	1 375	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	27	6 919	1.2
5085	INDUSTRIAL SUPPLIES.....	15	1 561	0.2	5141	GROCERIES, GENERAL LINE.....	48	6 153	1.1
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	15	734	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	42	16 783	3.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	26	11 815	1.2	5199	NONDURABLE GOODS, N.E.C.....	91	10 489	1.9
5141	GROCERIES, GENERAL LINE.....	12	886	0.1		INDUST. PERSONAL SERVICE PAPER (CL 3300)			
	OTHER DURABLE GOODS (CL 3030)					WHOLESALE TRADE.....	1 424	1 422 337	100.0
	WHOLESALE TRADE.....	941	560 605	100.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	22	3 411	0.2
5021	FURNITURE.....	15	929	0.2	5021	FURNITURE.....	20	1 203	0.1
5023	HOME FURNISHINGS.....	14	2 774	0.5	5051	METALS SERVICE CENTERS AND OFFICES.....	9	836	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	7	745	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	7	714	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	38	22 982	4.1	5072	HARDWARE.....	28	1 806	0.1
5065	ELECTRONIC PARTS AND EQUIPMENT.....	4	837	0.1	5081	COMMERCIAL MACHINES AND EQUIPMENT.....	49	2 532	0.2
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	5	440	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	6	796	0.1
5085	INDUSTRIAL SUPPLIES.....	13	3 985	0.7	5085	INDUSTRIAL SUPPLIES.....	32	2 968	0.2
					5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	362	972 851	68.4

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business*
	INDUST, PERSONAL SERVICE PAPER (CL 3300)--CON.					NOTIONS AND OTHER DRY GOODS (CL 3600)--CON.			
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	19	1 966	0.1	5133	PIECE GOODS.....	43	9 085	2.9
5133	PIECE GOODS.....	9	3 745	0.3	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	24	1 741	0.6
5141	GROCERIES, GENERAL LINE.....	157	152 198	10.7	5139	FOOTWEAR.....	17	1 322	0.4
5142	FROZEN FOODS.....	27	17 825	1.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	24	6 003	1.9
5143	DAIRY PRODUCTS.....	29	3 268	0.2	5161	CHEMICALS AND ALLIED PRODUCTS.....	20	1 740	0.6
5144	POULTRY AND POULTRY PRODUCTS.....	24	2 581	0.2	5194	TOBACCO AND TOBACCO PRODUCTS.....	11	317	0.1
5148	FRESH FRUITS AND VEGETABLES.....	6	726	0.1	5199	NONDURABLE GOODS, N.E.C.....	52	20 673	6.7
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	187	147 363	10.4		MEN'S, BOYS' CLOTHING, FURNISHING (CL 3700)			
5161	CHEMICALS AND ALLIED PRODUCTS.....	32	4 014	0.3		WHOLESALE TRADE.....	929	1 206 432	100.0
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	32	1 409	0.1	5023	HOME FURNISHINGS.....	22	5 641	0.5
5199	NONDURABLE GOODS, N.E.C.....	29	5 633	0.4	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	27	1 763	0.1
	PHARMACEUTICALS, COSMETICS, ETC. (CL 3400)				5042	TOYS AND HOBBY GOODS AND SUPPLIES.	4	662	0.1
	WHOLESALE TRADE.....	1 319	1 174 570	100.0	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	19	967	0.1
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	16	2 373	0.2	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	18	3 647	0.3
5023	HOME FURNISHINGS.....	33	2 838	0.2	5133	PIECE GOODS.....	21	1 905	0.2
5031	LUMBER, PLYWOOD, AND MILLWORK.....	34	1 222	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	436	1 114 264	92.4
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	7	836	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	15	2 607	0.2
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	32	4 929	0.4	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	41	8 371	0.7
5072	HARDWARE.....	25	1 733	0.1	5199	NONDURABLE GOODS, N.E.C.....	44	4 355	0.4
5081	COMMERCIAL MACHINES AND EQUIPMENT.	48	4 010	0.3		WOMEN'S, GIRLS', INFANTS' CLOTHES (CL 3800)			
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	37	26 399	2.2		WHOLESALE TRADE.....	1 491	2 137 743	100.0
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	239	769 212	65.5	5023	HOME FURNISHINGS.....	21	4 604	0.2
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	21	2 119	0.2	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	26	1 970	0.1
5141	GROCERIES, GENERAL LINE.....	210	123 983	10.6	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	29	3 251	0.2
5142	FROZEN FOODS.....	46	22 371	1.9	5133	PIECE GOODS.....	14	1 162	0.1
5143	DAIRY PRODUCTS.....	14	708	0.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	92	53 890	2.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	251	156 249	13.3	5139	FOOTWEAR.....	27	4 442	0.2
5161	CHEMICALS AND ALLIED PRODUCTS.....	42	25 533	2.2	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	29	9 409	0.4
5199	NONDURABLE GOODS, N.E.C.....	69	17 699	1.5	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	41	8 382	0.4
	PIECE GOODS (CL 3500)				5199	NONDURABLE GOODS, N.E.C.....	32	2 265	0.1
	WHOLESALE TRADE.....	1 046	2 618 955	100.0		FOOTWEAR (CL 3900)			
5023	HOME FURNISHINGS.....	12	2 013	0.1		WHOLESALE TRADE.....	469	976 463	100.0
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	15	3 188	0.1	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	39	9 250	0.9
5133	PIECE GOODS.....	585	2 491 616	95.1	5133	PIECE GOODS.....	9	957	0.1
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	51	33 342	1.3	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	40	4 051	0.4
5199	NONDURABLE GOODS, N.E.C.....	38	8 527	0.3	5139	FOOTWEAR.....	205	941 950	96.5
	NOTIONS AND OTHER DRY GOODS (CL 3600)				5199	NONDURABLE GOODS, N.E.C.....	39	9 064	0.9
	WHOLESALE TRADE.....	432	309 703	100.0					
5023	HOME FURNISHINGS.....	10	983	0.3					
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	11	1 897	0.6					
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	18	889	0.3					
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	38	33 370	10.8					

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	FROZEN FOODS (CL 4000)					CONFECTIONERY (CL 4300)--CON.			
	WHOLESALE TRADE.....	2 138	5 290 692	100.0	5161	CHEMICALS AND ALLIED PRODUCTS.....	38	5 545	0.3
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	21	6 161	0.1	5194	TOBACCO AND TOBACCO PRODUCTS.....	15	3 057	0.2
5141	GROCERIES, GENERAL LINE.....	390	765 744	14.5	5199	NONDURABLE GOODS, N.E.C.....	38	5 359	0.3
5142	FROZEN FOODS.....	572	2 914 833	55.1		FISH, SEAFOOD (NOT CANNED, FROZE) (CL 4400)			
5143	DAIRY PRODUCTS.....	57	58 084	1.1		WHOLESALE TRADE.....	322	533 534	100.0
5144	POULTRY AND POULTRY PRODUCTS.....	35	5 788	0.1	5141	GROCERIES, GENERAL LINE.....	60	21 300	4.0
5147	MEAT AND MEAT PRODUCTS.....	57	104 826	2.0	5142	FROZEN FOODS.....	35	23 205	4.3
5148	FRESH FRUITS AND VEGETABLES.....	31	33 967	0.6	5147	MEAT AND MEAT PRODUCTS.....	27	4 304	0.8
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	649	1 342 271	25.4	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	43	12 856	2.4
5161	CHEMICALS AND ALLIED PRODUCTS.....	41	14 060	0.3		MEAT, MEAT PROD. (EXC. CANNED, FRDZ) (CL 4500)			
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	43	3 351	0.1		WHOLESALE TRADE.....	796	1 763 649	100.0
5199	NONDURABLE GOODS, N.E.C.....	29	3 559	0.1	5021	FURNITURE.....	24	2 146	0.1
	DAIRY PRODUCTS (CL 4100)				5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	20	2 160	0.1
	WHOLESALE TRADE.....	1 041	1 181 112	100.0	5072	HARDWARE.....	23	3 777	0.2
5085	INDUSTRIAL SUPPLIES.....	12	772	0.1	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	30	3 959	0.2
5141	GROCERIES, GENERAL LINE.....	200	147 180	12.5	5141	GROCERIES, GENERAL LINE.....	102	48 014	2.7
5142	FROZEN FOODS.....	111	87 599	7.4	5142	FROZEN FOODS.....	49	24 224	1.4
5143	DAIRY PRODUCTS.....	237	798 745	67.6	5143	DAIRY PRODUCTS.....	46	26 569	1.5
5144	POULTRY AND POULTRY PRODUCTS.....	28	4 798	0.4	5144	POULTRY AND POULTRY PRODUCTS.....	38	14 654	0.8
5147	MEAT AND MEAT PRODUCTS.....	43	16 259	1.4	5147	MEAT AND MEAT PRODUCTS.....	247	1 527 398	86.6
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	259	114 388	9.7	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	108	103 450	5.9
5199	NONDURABLE GOODS, N.E.C.....	21	1 530	0.1	5199	NONDURABLE GOODS, N.E.C.....	16	1 800	0.1
	POULTRY AND POULTRY PRODUCTS (CL 4200)					FRESH FRUITS AND VEGETABLES (CL 4600)			
	WHOLESALE TRADE.....	466	374 399	100.0		WHOLESALE TRADE.....	936	2 917 687	100.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	26	1 217	0.3	5141	GROCERIES, GENERAL LINE.....	49	16 038	0.5
5141	GROCERIES, GENERAL LINE.....	59	17 074	4.6	5142	FROZEN FOODS.....	19	4 911	0.2
5142	FROZEN FOODS.....	37	14 598	3.9	5148	FRESH FRUITS AND VEGETABLES.....	743	2 876 460	98.6
5143	DAIRY PRODUCTS.....	37	6 177	1.6	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	50	16 879	0.6
5144	POULTRY AND POULTRY PRODUCTS.....	78	296 452	79.2		COFFEE, TEA, AND SPICES (CL 4700)			
5147	MEAT AND MEAT PRODUCTS.....	41	12 713	3.4		WHOLESALE TRADE.....	1 025	1 241 908	100.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	73	17 218	4.6	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	27	1 666	0.1
5154	LIVESTOCK.....	7	661	0.2	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	25	2 055	0.2
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	39	2 386	0.6	5133	PIECE GOODS.....	6	1 357	0.1
5199	NONDURABLE GOODS, N.E.C.....	8	292	0.1	5141	GROCERIES, GENERAL LINE.....	279	180 547	14.5
	CONFECTIONERY (CL 4300)				5142	FROZEN FOODS.....	74	28 695	2.3
	WHOLESALE TRADE.....	1 639	1 920 045	100.0	5147	MEAT AND MEAT PRODUCTS.....	22	2 238	0.2
5072	HARDWARE.....	22	2 377	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	426	966 319	77.8
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	27	6 964	0.4	5161	CHEMICALS AND ALLIED PRODUCTS.....	37	5 643	0.5
5141	GROCERIES, GENERAL LINE.....	333	277 085	14.4		BREAD AND BAKED GOODS (CL 4720)			
5142	FROZEN FOODS.....	81	151 077	7.9		WHOLESALE TRADE.....	615	259 134	100.0
5143	DAIRY PRODUCTS.....	31	1 229	0.1					
5144	POULTRY AND POULTRY PRODUCTS.....	18	1 029	0.1					
5147	MEAT AND MEAT PRODUCTS.....	27	1 351	0.1					
5148	FRESH FRUITS AND VEGETABLES.....	23	5 659	0.3					
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	524	366 881	19.1					

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977-Continued.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Establishments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	BREAD AND BAKED GOODS (CL 4720)--CDN.					GRAIN AND BEANS (CL 4900)			
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	12	325	0.1		WHOLESALE TRADE.....	592	5 494 905	100.0
5141	GROCERIES, GENERAL LINE.....	146	37 580	14.5	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	15	2 916	0.1
5142	FROZEN FOODS.....	57	18 001	6.9	5153	GRAIN.....	246	5 281 812	96.1
5143	DAIRY PRODUCTS.....	26	1 125	0.4	5154	LIVESTOCK.....	41	14 029	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	291	194 679	75.1	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	48	16 319	0.3
5199	NONDURABLE GOODS, N.E.C.....	10	363	0.1		LIVESTOCK (EXCLUDE HORSES, MULES) (CL 5000)			
	CANNED FOODS (CL 4730)					WHOLESALE TRADE.....	1 863	15 020 606	100.0
	WHOLESALE TRADE.....	2 215	6 097 296	100.0	5154	LIVESTOCK.....	1 656	14 998 469	99.9
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	32	6 957	0.1	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	25	11 182	0.1
5093	SCRAP, WASTE MATERIALS.....	37	5 351	0.1		HIDES, SKINS, AND PELTS (CL 5100)			
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	20	3 807	0.1		WHOLESALE TRADE.....	105	460 633	100.0
5141	GROCERIES, GENERAL LINE.....	433	1 599 717	26.2	5133	PIECE GOODS.....	5	1 607	0.3
5142	FROZEN FOODS.....	202	270 040	4.4	5154	LIVESTOCK.....	15	3 384	0.7
5143	DAIRY PRODUCTS.....	48	17 473	0.3	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	85	455 642	98.9
5147	MEAT AND MEAT PRODUCTS.....	32	4 515	0.1		LEAF TOBACCO (CL 5130)			
5148	FRESH FRUITS AND VEGETABLES.....	23	3 908	0.1		WHOLESALE TRADE.....	426	1 632 927	100.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	1 091	4 133 077	67.8	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	423	1 632 755	100.0
5153	GRAIN.....	20	4 389	0.1		WOOL, WOOL TOPS, MOHAIR (CL 5140)			
5161	CHEMICALS AND ALLIED PRODUCTS.....	47	13 489	0.2		WHOLESALE TRADE.....	56	63 700	100.0
	FOOD, BEVERAGE BASIC MATERIALS (CL 4740)				5154	LIVESTOCK.....	5	167	0.3
	WHOLESALE TRADE.....	450	608 261	100.0	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	51	63 533	99.7
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	25	13 021	2.1		OTHER FARM PRODUCTS (INEVIBLE) (CL 5160)			
5141	GROCERIES, GENERAL LINE.....	78	56 178	9.2		WHOLESALE TRADE.....	380	553 365	100.0
5142	FROZEN FOODS.....	20	1 604	0.3	5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	14	364	0.1
5143	DAIRY PRODUCTS.....	14	597	0.1	5153	GRAIN.....	25	5 719	1.0
5147	MEAT AND MEAT PRODUCTS.....	10	491	0.1	5154	LIVESTOCK.....	195	34 711	6.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	213	531 662	87.4	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	106	465 832	84.2
	OTHER GROCERY SPECIALTIES (CL 4750)					CHEMICALS AND ALLIED PRODUCTS (CL 5200)			
	WHOLESALE TRADE.....	2 406	6 173 227	100.0		WHOLESALE TRADE.....	1 701	1 918 584	100.0
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	35	13 098	0.2	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	27	3 754	0.2
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	37	16 158	0.3	5031	LUMBER, PLYWOOD, AND MILLWORK.....	37	2 228	0.1
5141	GROCERIES, GENERAL LINE.....	417	1 242 068	20.1	5052	COAL AND OTHER MINERALS AND ORES.....	21	8 644	0.5
5142	FROZEN FOODS.....	165	186 486	3.0	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	15	1 085	0.1
5143	DAIRY PRODUCTS.....	46	8 093	0.1	5072	HARDWARE.....	40	6 537	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	1 253	4 550 381	73.7					
5161	CHEMICALS AND ALLIED PRODUCTS.....	51	21 409	0.3					
5199	NONDURABLE GOODS, N.E.C.....	43	10 561	0.2					
	COTTON (CL 4800)								
	WHOLESALE TRADE.....	137	983 234	100.0					
5152	COTTON.....	112	972 537	98.9					
5153	GRAIN.....	24	10 318	1.0					

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	CHEMICALS AND ALLIED PRODUCTS (CL 5200)--CDN.					INDUSTRIAL GASES (CL 5270)--CDN.			
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	28	973	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	41	10 847	85.9
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	56	47 547	2.5		PETROLEUM AND PETROLEUM PRODUCTS (CL 5300)			
5085	INDUSTRIAL SUPPLIES.....	43	6 089	0.3		WHOLESALE TRADE.....	864	787 877	100.0
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	26	972	0.1	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	52	9 765	1.2
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	41	1 594	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	11	1 051	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	43	8 907	0.5	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	43	38 008	4.8
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	31	16 899	0.9	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUPPLIES.....	12	2 485	0.3
5141	GROCERIES, GENERAL LINE.....	200	220 567	11.5	5141	GROCERIES, GENERAL LINE.....	15	962	0.1
5142	FROZEN FOODS.....	27	9 459	0.5					
5143	DAIRY PRODUCTS.....	27	2 778	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	4	745	0.1
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	203	149 837	7.8	5153	GRAIN.....	27	4 261	0.5
5154	LIVESTOCK.....	3	974	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	41	5 025	0.6
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	16	1 905	0.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	259	283 672	36.0
5161	CHEMICALS AND ALLIED PRODUCTS.....	479	1 310 105	68.3	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	268	428 832	54.4
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	46	6 513	0.3	5199	NONDURABLE GOODS, N.E.C.....	11	611	0.1
5198	PAINTS, VARNISHES, AND SUPPLIES...	21	1 406	0.1		LIQUEFIED PETROLEUM GASES (CL 5340)			
	PLASTICS AND PLASTICS MATERIALS (CL 5250)					WHOLESALE TRADE.....	151	39 513	100.0
	WHOLESALE TRADE.....	777	734 105	100.0	5153	GRAIN.....	9	399	1.0
5031	LUMBER, PLYWOOD, AND MILLWORK....	36	1 931	0.3	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	55	9 156	23.2
5051	METALS SERVICE CENTERS AND OFFICES.....	60	23 876	3.3	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	58	28 491	72.1
5052	COAL AND OTHER MINERALS AND DRES..	9	610	0.1		OTHER PETROLEUM PRODUCTS (CL 5360)			
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	24	2 447	0.3		WHOLESALE TRADE.....	113	777 835	100.0
5072	HARDWARE.....	34	3 683	0.5	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	66	769 700	99.0
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	26	715	0.1		BEER AND ALE (CL 5400)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	25	1 819	0.2		WHOLESALE TRADE.....	162	130 046	100.0
5085	INDUSTRIAL SUPPLIES.....	54	9 774	1.3	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	9	106	0.1
5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	18	2 136	0.3	5181	BEER AND ALE.....	65	112 917	86.8
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	32	13 127	1.8	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	32	6 305	4.8
5141	GROCERIES, GENERAL LINE.....	27	14 585	2.0	5199	NONDURABLE GOODS, N.E.C.....	19	2 450	1.9
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	17	4 047	0.6		WINES, DISTILLED ALCOHOLIC BEVGS. (CL 5500)			
5161	CHEMICALS AND ALLIED PRODUCTS.....	282	640 285	87.2		WHOLESALE TRADE.....	198	403 677	100.0
5198	PAINTS, VARNISHES, AND SUPPLIES...	24	4 074	0.6	5143	DAIRY PRODUCTS.....	5	369	0.1
5199	NONDURABLE GOODS, N.E.C.....	9	923	0.1	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	22	5 010	1.2
	INDUSTRIAL GASES (CL 5270)				5181	BEER AND ALE.....	15	3 041	0.8
	WHOLESALE TRADE.....	74	12 629	100.0	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	109	390 863	96.8
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	4	141	1.1					
5085	INDUSTRIAL SUPPLIES.....	24	1 585	12.6					
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	4	49	0.4					

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
5199	WINES, DISTILLED ALCOHOLIC BEVGS. (CL 5500)--CDN.				5083	PAINT, PAINT SUPPLIES, WALLPAPER (CL 5800)--CDN.			
	NONDURABLE GOODS, N.E.C.....	21	2 150	0.5		FARM AND GARDEN MACHINERY AND EQUIPMENT.....	22	292	0.1
	FARM SUPPLIES (CL 5600)				5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	11	1 959	0.7
	WHOLESALE TRADE.....	1 354	1 452 477	100.0	5085	INDUSTRIAL SUPPLIES.....	18	919	0.3
5023	HOME FURNISHINGS.....	15	1 779	0.1	5088	TRANSPORTATION EQUIP., SUPPLIES EXCEPT MOTOR VEHICLES.....	8	297	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	31	5 405	0.4	5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	9	237	0.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	21	3 757	0.3	5133	PIECE GOODS.....	12	1 594	0.6
5072	HARDWARE.....	27	2 082	0.1	5161	CHEMICALS AND ALLIED PRODUCTS.....	39	12 651	4.7
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	30	3 663	0.3	5198	PAINTS, VARNISHES, AND SUPPLIES...	145	227 936	84.5
					5199	NONDURABLE GOODS, N.E.C.....	14	701	0.3
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	49	1 941	0.1		BOOKS, PERIODICALS, PRINTED MAT. (CL 5900)			
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	17	2 564	0.2		WHOLESALE TRADE.....	336	1 063 853	100.0
5085	INDUSTRIAL SUPPLIES.....	13	1 070	0.1	5023	HOME FURNISHINGS.....	5	603	0.1
5141	GROCERIES, GENERAL LINE.....	35	2 974	0.2	5065	ELECTRONIC PARTS AND EQUIPMENT....	5	1 607	0.2
5148	FRESH FRUITS AND VEGETABLES.....	43	5 864	0.4	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	16	3 326	0.3
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	44	17 979	1.2	5199	NONDURABLE GOODS, N.E.C.....	214	1 056 243	99.3
5153	GRAIN.....	72	30 405	2.1		ART GOODS (CL 5910)			
5154	LIVESTOCK.....	54	3 461	0.2		WHOLESALE TRADE.....	840	528 055	100.0
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	39	22 060	1.5	5021	FURNITURE.....	15	381	0.1
5161	CHEMICALS AND ALLIED PRODUCTS....	35	3 922	0.3	5023	HOME FURNISHINGS.....	59	10 802	2.0
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	39	1 213	0.1	5042	TOYS AND HOBBY GOODS AND SUPPLIES.	20	2 923	0.6
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	35	5 455	0.4	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	17	2 067	0.4
5199	NONDURABLE GOODS, N.E.C.....	31	4 911	0.3	5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	32	10 157	1.9
	TOBACCO AND TOBACCO PRODUCTS (CL 5700)				5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	40	9 708	1.8
	WHOLESALE TRADE.....	216	62 278	100.0	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	15	724	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	22	3 640	5.8		DRUGGISTS' SUNDRIES.....	5	1 106	0.2
5141	GROCERIES, GENERAL LINE.....	25	3 516	5.6	5133	PIECE GOODS.....	14	329	0.1
5147	MEAT AND MEAT PRODUCTS.....	19	2 531	4.1	5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	444	473 796	89.7
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	31	937	1.5	5199	NONDURABLE GOODS, N.E.C.....			
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	44	2 715	4.4		FLOWERS AND FLORIST SUPPLIES (CL 5920)			
5194	TOBACCO AND TOBACCO PRODUCTS.....	24	46 440	74.6		WHOLESALE TRADE.....	316	251 829	100.0
5199	NONDURABLE GOODS, N.E.C.....	24	1 856	3.0	5023	HOME FURNISHINGS.....	13	1 334	0.5
	PAINT, PAINT SUPPLIES, WALLPAPER (CL 5800)				5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	18	255	0.1
	WHOLESALE TRADE.....	606	269 699	100.0	5148	FRESH FRUITS AND VEGETABLES.....	4	171	0.1
5021	FURNITURE.....	27	1 278	0.5	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	12	1 312	0.5
5023	HOME FURNISHINGS.....	23	3 149	1.2	5199	NONDURABLE GOODS, N.E.C.....	199	240 600	95.5
5031	LUMBER, PLYWOOD, AND MILLWORK....	36	1 677	0.6		TEXTILE BAGS, BAGGING, AND BURLAP (CL 5940)			
5052	COAL AND OTHER MINERALS AND ORES..	8	437	0.2		WHOLESALE TRADE.....	96	61 796	100.0
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	14	1 692	0.6	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	9	685	1.1
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	12	471	0.2					
5072	HARDWARE.....	33	2 868	1.1					
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	35	4 649	1.7					

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977-Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	TEXTILE BAGS, BAGGING, AND BURLAP (CL 5940)--CON.					SERVICE RECEIPTS, LABOR CHARGES (CL 9700)--CDN.			
5199	NONDURABLE GOODS, N.E.C.....	57	59 097	95.6	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	68	11 147	3.6
	ADVERTISING SPECIALTIES (CL 5950)				5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	32	3 980	1.3
	WHOLESALE TRADE.....	228	163 138	100.0	5065	ELECTRONIC PARTS AND EQUIPMENT...	77	13 507	4.4
5023	HOME FURNISHINGS.....	3	243	0.1	5072	HARDWARE.....	14	257	0.1
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	3	576	0.4	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	68	5 937	1.9
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	13	1 528	0.9	5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	62	10 772	3.5
5199	NONDURABLE GOODS, N.E.C.....	204	160 732	98.5	5078	REFRIGERATION EQUIPMENT, SUPPLIES.	15	353	0.1
	OTHER NONDURABLE GOODS (CL 5960)				5081	COMMERCIAL MACHINES AND EQUIPMENT.	160	24 865	8.1
	WHOLESALE TRADE.....	1 507	2 153 135	100.0	5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	85	7 234	2.4
5023	HOME FURNISHINGS.....	22	2 396	0.1	5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	209	45 526	14.8
5051	METALS SERVICE CENTERS AND OFFICES.....	42	8 756	0.4	5085	INDUSTRIAL SUPPLIES.....	59	5 349	1.7
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	27	8 767	0.4	5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	33	1 156	0.4
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	43	4 422	0.2	5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	39	1 820	0.6
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	19	2 003	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	6	160	0.1
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	39	6 931	0.3	5133	PIECE GOODS.....	7	885	0.3
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	24	3 112	0.1	5141	GROCERIES, GENERAL LINE.....	9	381	0.1
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	24	3 044	0.1	5143	DAIRY PRODUCTS.....	7	176	0.1
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	22	4 672	0.2	5148	FRESH FRUITS AND VEGETABLES.....	27	6 716	2.2
5133	PIECE GOODS.....	22	43 867	2.0	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	32	6 739	2.2
5141	GROCERIES, GENERAL LINE.....	119	87 676	4.1	5153	GRAIN.....	33	3 453	1.1
5142	FROZEN FOODS.....	21	2 403	0.1	5154	LIVESTOCK.....	60	31 457	10.2
5143	DAIRY PRODUCTS.....	26	2 564	0.1	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	23	6 026	2.0
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	147	95 545	4.4	5161	CHEMICALS AND ALLIED PRODUCTS....	44	3 523	1.1
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	20	3 047	0.1	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	48	654	0.2
5161	CHEMICALS AND ALLIED PRODUCTS....	47	19 947	0.9	5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	50	4 109	1.3
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.	39	3 913	0.2	5198	PAINTS, VARNISHES, AND SUPPLIES...	15	186	0.1
5198	PAINTS, VARNISHES, AND SUPPLIES...	23	1 090	0.1	5199	NONDURABLE GOODS, N.E.C.....	38	10 870	3.5
5199	NONDURABLE GOODS, N.E.C.....	546	1 837 260	85.3		MISCELLANEDUS COMMODITIES (CL 9800)			
	SERVICE RECEIPTS, LABOR CHARGES (CL 9700)					WHOLESALE TRADE.....	269	41 849	100.0
	WHOLESALE TRADE.....	1 954	306 960	100.0	5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	9	769	1.8
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	83	43 427	14.1	5023	HOME FURNISHINGS.....	4	1 023	2.4
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	49	5 905	1.9	5031	LUMBER, PLYWOOD, AND MILLWORK....	40	5 291	12.6
5021	FURNITURE.....	22	877	0.3	5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	6	132	0.3
5023	HOME FURNISHINGS.....	3	237	0.1	5051	METALS SERVICE CENTERS AND OFFICES.....	3	146	0.3
5031	LUMBER, PLYWOOD, AND MILLWORK....	22	390	0.1	5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	20	1 132	2.7
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	16	386	0.1	5065	ELECTRONIC PARTS AND EQUIPMENT....	4	55	0.1
5051	METALS SERVICE CENTERS AND OFFICES.....	36	4 619	1.5	5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	3	62	0.1
					5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	6	148	0.4
					5081	COMMERCIAL MACHINES AND EQUIPMENT.	7	166	0.4
					5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	5	211	0.5

Table 8. Agents, Brokers, and Commission Merchants, by Broad Commodity Line and Kind of Business, for the United States: 1977—Con.

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+	SIC code	Commodity line and kind of business	Estab-lish-ments (number)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business+
	MISCELLANEOUS COMMODITIES (CL 9800)--CON.					OTHER RENTAL RECEIPTS (CL 994D)--CON.			
5085	INDUSTRIAL SUPPLIES.....	3	29	0.1	5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	6	169	0.1
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	23	6 013	14.4	5133	PIECE GOODS.....	16	1 231	0.6
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	4	31	0.1	5147	MEAT AND MEAT PRODUCTS.....	7	246	0.1
5141	GROCERIES, GENERAL LINE.....	20	1 206	2.9	5148	FRESH FRUITS AND VEGETABLES.....	16	553	0.3
5142	FROZEN FOODS.....	3	105	0.3	5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	9	902	0.5
5147	MEAT AND MEAT PRODUCTS.....	6	115	0.3	5153	GRAIN.....	15	958	0.5
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	39	22 800	54.5	5154	LIVESTOCK.....	51	8 504	4.3
5154	LIVESTOCK.....	9	294	0.7	5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	30	2 684	1.4
5198	PAINTS, VARNISHES, AND SUPPLIES...	12	171	0.4	5161	CHEMICALS AND ALLIED PRODUCTS....	19	1 095	0.6
5199	NONDURABLE GOODS, N.E.C.....	17	1 038	2.5	5171	PETROLEUM BULK STATIONS AND TERMINALS.....	51	617	0.3
	RECEIPTS FROM COMM. CREDIT CORP (CL 9910)				5172	EXC. BULK STATIONS AND TERMINALS.	44	1 572	0.8
	WHOLESALE TRADE.....	30	193 647	100.0	5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	17	567	0.3
	RECEIPTS FROM ANIMAL SLAUGHTERING (CL 9920)				5198	PAINTS, VARNISHES, AND SUPPLIES...	19	483	0.2
	WHOLESALE TRADE.....	18	3 353	100.0	5199	NONDURABLE GOODS, N.E.C.....	25	1 651	0.8
5154	LIVESTOCK.....	15	3 338	99.6					
	COMPUTER RENTAL RECEIPTS (CL 9930)								
	WHOLESALE TRADE.....	78	4 466	100.0					
5081	COMMERCIAL MACHINES AND EQUIPMENT.	49	1 438	32.2					
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	29	3 028	67.8					
	OTHER RENTAL RECEIPTS (CL 9940)								
	WHOLESALE TRADE.....	969	198 171	100.0					
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	40	1 872	0.9					
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	12	492	0.2					
5042	TOYS AND HOBBY GOODS AND SUPPLIES.	4	389	0.2					
5052	COAL AND OTHER MINERALS AND ORES..	34	126 589	63.9					
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	24	1 056	0.5					
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	24	2 055	1.0					
5065	ELECTRONIC PARTS AND EQUIPMENT...	28	3 032	1.5					
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	20	470	0.2					
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	12	362	0.2					
5081	COMMERCIAL MACHINES AND EQUIPMENT.	80	8 714	4.4					
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	29	672	0.3					
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	55	10 945	5.5					
5085	INDUSTRIAL SUPPLIES.....	13	565	0.3					
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	14	213	0.1					
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	18	377	0.2					

Table 9. Sales Coverage of Establishments Reporting Commodity Lines for the United States: 1977

(For meaning of abbreviations and symbols, see introductory text. For description of tables, see appendix A)

SIC code	Kind of business description	Sales of establishments reporting commodity lines as a percent of total sales in kind of business specified			
		All types of operation	Merchant wholesalers	Manufacturers' sales branches and offices	Agents, brokers, and commission merchants
5012	AUTOMOBILES AND OTHER MOTOR VEHICLES.....	B	B	B	C
5013	AUTOMOTIVE PARTS AND SUPPLIES (NEW, REBUILT).....	C	C	A	C
5014	TIRES AND TUBES.....	C	D	A	E
5021	FURNITURE.....	C	D	B	D
5023	HOME FURNISHINGS.....	C	C	B	C
5031	LUMBER, PLYWOOD, AND MILLWORK.....	C	C	B	C
5039	CONSTRUCTION MATERIALS, N.E.C.....	C	D	B	E
5041	SPORTING AND RECREATIONAL GOODS AND SUPPLIES.....	C	C	D	D
5042	TOYS AND NOBBY GOODS AND SUPPLIES.....	D	C	E	B
5043	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES.....	B	C	A	E
5051	METALS SERVICE CENTERS AND OFFICES.....	B	B	B	B
5052	COAL AND OTHER MINERALS AND ORES.....	B	C	B	B
5063	ELEC. APPARATUS AND EQUIP., WIRING SUPPLIES, CONSTRUCTION MATERIALS.....	C	C	B	D
5064	ELECTRICAL APPLIANCES AND TV AND RADIO SETS.....	B	C	A	D
5065	ELECTRONIC PARTS AND EQUIPMENT.....	C	C	B	C
5072	HARDWARE.....	C	C	D	D
5074	PLUMBING AND HEATING EQUIPMENT, SUPPLIES (HYDRONICS).....	C	C	A	D
5075	WARM AIR HEATING, AIR-CONDITIONING EQUIPMENT, SUPPLIES.....	C	C	A	D
5078	REFRIGERATION EQUIPMENT, SUPPLIES.....	B	B	B	D
5081	COMMERCIAL MACHINES AND EQUIPMENT.....	B	D	A	D
5082	CONSTRUCTION, MINING MACHINERY AND EQUIPMENT.....	B	B	A	E
5083	FARM AND GARDEN MACHINERY AND EQUIPMENT.....	C	C	A	C
5084	INDUSTRIAL MACHINERY AND EQUIPMENT.....	C	C	B	C
5085	INDUSTRIAL SUPPLIES.....	C	C	C	C
5086	PROFESSIONAL EQUIPMENT AND SUPPLIES.....	C	C	B	D
5087	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES.....	D	D	C	D
5088	TRANSPORTATION EQUIP, SUPPLIES EXCEPT MOTOR VEHICLES.....	B	D	A	C
5093	SCRAP, WASTE MATERIALS.....	C	C	(X)	U
5094	JEWELRY, WATCHES, DIAMONDS, AND OTHER PRECIOUS STONES.....	B	B	O	D
5099	DURABLE GOODS, N.E.C.....	D	D	B	E
5111	PRINTING AND WRITING PAPER.....	C	C	B	E
5112	STATIONERY SUPPLIES.....	C	D	A	E
5113	INDUSTRIAL AND PERSONAL SERVICE PAPER.....	C	C	D	D
5122	DRUGS, DRUG PROPRIETARIES, DRUGGISTS' SUNDRIES.....	B	C	B	C
5133	PIECE GOODS.....	C	D	C	C
5134	NOTIONS AND OTHER DRY GOODS.....	E	E	D	E
5136	MEN'S AND BOYS' CLOTHING AND FURNISHINGS.....	C	D	B	D
5137	WOMEN'S, CHILDREN'S, AND INFANTS' CLOTHING, ACCESSORIES.....	D	E	B	E
5139	FOOTWEAR.....	C	C	E	C
5141	GROCERIES, GENERAL LINE.....	C	C	C	C
5142	FROZEN FOODS.....	B	B	A	B
5143	DAIRY PRODUCTS.....	B	C	B	C
5144	POULTRY AND POULTRY PRODUCTS.....	C	C	B	D
5145	CONFECTIONERY.....	C	D	A	E
5146	FISH AND SEAFOOD.....	D	D	B	E
5147	MEAT AND MEAT PRODUCTS.....	C	C	B	D
5148	FRESH FRUITS AND VEGETABLES.....	B	C	(X)	B
5149	GROCERIES AND RELATED PRODUCTS, N.E.C.....	B	B	A	D
5152	COTTON.....	A	A	(X)	C
5153	GRAIN.....	A	A	(X)	A
5154	LIVESTOCK.....	C	C	X	B
5159	FARM-PRODUCT RAW MATERIALS, N.E.C.....	D	D	(X)	C
5161	CHEMICALS AND ALLIED PRODUCTS.....	B	C	B	D
5171	PETROLEUM BULK STATIONS AND TERMINALS.....	B	C	A	D
5172	PETROLEUM AND PETROLEUM PRODUCTS, EXC. BULK STATIONS AND TERMINALS.....	B	B	B	C
5181	BEER AND ALE.....	B	B	A	D
5182	WINES AND DISTILLED ALCOHOLIC BEVERAGES.....	B	B	A	C
5191	FARM SUPPLIES.....	C	C	B	E
5194	TOBACCO AND TOBACCO PRODUCTS.....	B	B	B	C
5198	PAINTS, VARNISHES, AND SUPPLIES.....	C	D	A	C
5199	NONDURABLE GOODS, N.E.C.....	C	C	C	D

Coverage symbols: A = 90 percent or more. B = 80 to 89 percent. C = 70 to 79 percent. D = 60 to 69 percent. E = Less than 60 percent.

APPENDIX A. General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—Firms in the 1977 Census of Wholesale Trade were mailed an appropriate questionnaire, depending on their kind of business, for each establishment, based on previous census information or Social Security Administration (SSA) and Internal Revenue Service (IRS) classifications. To identify firms which operate establishments at more than one location and obtain information on payroll and mid-March employment at each location, a Report of Company Organization is conducted periodically. The 1976 report was used as a coverage check in the census. Firms were required to update the list of establishments opened since 1976 through use of a form included in the mailing package received.

Method of classifying kinds of business—The wholesale trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.¹ The 1977 census classifications were assigned on the basis of answers to questions on sales by commodity lines and other special inquiries on the report form.

COMPARABILITY OF 1972 AND 1977 CENSUSES

The 1972 and 1977 censuses were conducted under similar conditions and procedures. However, strict comparability of the data for the two censuses is limited by the following factors:

Geographic areas—The boundaries of a number of areas for which data are shown in the 1977 census are not the same as in the 1972 census because of annexations, other boundary changes, and redefinitions of SMSA's which occurred since 1972. In addition, not all areas which qualified for presentation of separate data in one of the census years qualified or existed in both census years (see Geographic Areas Covered in the Introduction).

SIC classification—In both 1972 and 1977, classifications were based on the 1972 SIC Manual. A supplement to the manual was issued in 1977 showing minor revisions and clarifications to the SIC structure. The only change to the wholesale trade (SIC 50 and 51) group was to move food and beverage basic materials from SIC 5199 to SIC 5149.

Sales—The 1972 sales statistics included two items omitted from the 1977 sales statistics:

1. Sales (or other) taxes collected from customers and forwarded to taxing authorities.
2. Carrying charges or other charges for credit.

Studies have shown that these items were substantially under-reported in the 1972 census.

Commodity lines—In 1977, the commodity line system was revised to combine the product line and commodity line systems of 1972. In the previous census, the commodities sold by merchant wholesalers and agents, brokers, and commission merchants were reported using a commodity line system and those sold by the manufacturers' sales branches and offices using the product line system. The new system, which more closely resembles the 1972 commodity line system, was developed to make the reported data for the types of operation more compatible and to make the commodity line system correspond more closely with the SIC structure.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. An establishment is not necessarily identical with a company or enterprise, which may consist of one or more establishments. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. Each census report was tabulated in accordance with the physical location at which the business was conducted. The count of establishments in this report represents the number in business at the end of the year.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment, and the entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Sales—Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed along to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or

¹Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 4101-0066. Price \$6.75. 1977 Supplement. Stock No. 003-005-00176-0. Price 90 cents.

other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and non-operating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale (e.g., service receipts, retail sales, etc.) by establishments primarily engaged in wholesale trade.

Although the count of establishments in this report represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than commissions received or earnings.

COMMODITY LINE SALES METHODOLOGY

Introduction—The individual establishment (i.e., business location) is the unit to which a single kind of business classification is assigned and for which data are summarized in the case of most wholesale census tabulations. The resultant "kind-of-business" statistics do not reveal the commodity or product line composition of wholesale sales and, accordingly, do not meet many important data needs of manufacturers, retailers, the Government, business analysts, nor wholesalers themselves.

In order to meet some of these needs, sales by commodity were collected and presented in this report. While for many purposes information is desired for more detailed commodity line categories than are shown in this report, reporting in greater detail was not found to be feasible.

Commodity line data are presented in this report for the following three major types of operation which comprise wholesale trade:

1. *Merchant wholesalers.*
2. *Manufacturers' sales branches and sales offices.*
3. *Merchandise agents and brokers.*

In planning the commodity line inquiries for the 1977 Census of Wholesale Trade, the Bureau of the Census consulted extensively with trade associations and business firms, both for advice on the information to be provided by the census, and on the reportability of the data on which such information would be based. The amount of detail requested in the census reflected both of these considerations, with reportability, for the most part, being the limiting factor. One-hundred and eighteen broad commodity lines were devised to account for all the sales and receipts of establishments, regardless of kind-of-business classification. These lines are identified in the various tables of this report by a commodity line code ending in "0." In addition to the broad lines, additional detail within certain of these broad lines was requested on many of the report forms. These additional or specialized lines (identified in the tables by a commodity line code ending with a digit other than "0"), unlike the broad lines, were not uniform, but were adapted to

the commodity line characteristics of an individual kind of business or a group of closely related kinds of business.

Limitations in reporting sales by commodity lines—It was found that there was a tendency on the part of some respondents to fail to identify detail lines, but to include the sales of such detail lines with the appropriate broad lines.

It should be noted that the commodity line categories by which individual wholesalers group their sales are not uniform and, therefore, will not always correspond to categories established in a reporting system designed for general use. In addition, because many wholesalers had little, if any, recorded information of sales by line of commodity, it is necessary to recognize that a substantial amount of estimating is involved in the reporting of the commodity line inquiries. Furthermore, there is, of course, no assurance that the pattern for the stores reporting by commodity line is representative of those which did not report. However, it was concluded that the effect of individual differences and of the use of approximations would be minimized in summary tabulations by the tendency for individual deviations to be offsetting. On this basis, figures for sales should constitute useful approximations to serve many important current requirements and should be helpful in measuring important changes occurring over fairly long intervals, as between successive censuses.

Expansion—The commodity line data reflect the sales of wholesale establishments only. Although reporting was incomplete, commodity line data have been expanded, based on the data reported by establishments in the same kind of business and type of operation, to represent all wholesale establishments. To project the commodity line data for non-reporters, an expansion factor was developed at the level for each kind of business and applied to reported data at each geographical level for which data are presented.

Coverage—Tables 9, 9a, 9b and 9c present coverage ranges for each kind of business and type of operation shown. Coverage ranges for each kind of business indicate the degree to which sales were acceptably reported by broad commodity lines. Coverage was determined by dividing the total sales of establishments reporting acceptable data by broad lines (whether or not additional detail lines were reported) by the total sales of all establishments classified in that particular kind of business.

Coverage ranges used for kind of business and type of operation are:

- A = 90 percent or more reporting.
- B = 80 to 89 percent reporting.
- C = 70 to 79 percent reporting.
- D = 60 to 69 percent reporting.
- E = Less than 60 percent reporting.

Except when precluded by the census disclosure rules (see Introduction), data have been shown for individual kinds of business when the dollar volume of reporting coverage was sufficient to account for 60 percent or more of sales (ranges A through D).

The sales coverage tables use the following notation for selected States (9A and 9B) and Selected Standard Metropolitan Statistical Areas (9C).

CA - California
 FL - Florida
 GA - Georgia
 IL - Illinois
 MA - Massachusetts
 MI - Michigan
 MN - Minnesota
 MO - Missouri
 NJ - New Jersey
 NY - New York
 NC - North Carolina
 OH - Ohio
 PA - Pennsylvania
 TN - Tennessee
 TX - Texas

0520 - Atlanta, Georgia
 1120 - Boston, Massachusetts
 1600 - Chicago, Illinois
 1680 - Cleveland, Ohio
 1920 - Dallas - Fort Worth, Texas
 2160 - Detroit, Michigan
 2360 - Houston, Texas
 3760 - Kansas City, Missouri - Kansas
 4480 - Los Angeles - Long Beach, California
 5120 - Minneapolis - St. Paul, Minnesota - Wisconsin
 5600 - New York, New York - New Jersey
 5640 - Newark, New Jersey
 6160 - Philadelphia, Pennsylvania - New Jersey
 7040 - St. Louis, Missouri - Illinois
 7360 - San Francisco - Oakland, California

Most of the accompanying tables consist of a stub and four data columns. The stub includes the commodity line codes, identification of the kind of business, and commodity line description. To assist in locating items, commodity line codes are shown throughout the tables, and are arranged consecutively within a kind of business or area. Absence of a commodity or product code from a particular series indicates either that the item is not generally handled in the trade or, if handled, only a small amount was reported.

HOW TO USE THE TABLES

Tables showing data by kind of business—The commodity line tables which present data by kind of business (1, 3, 5, and 7) display four columns of data. These columns are establishments, sales of specified lines, sales of specified lines as a percent of total sales of establishments handling the line, and sales of a specified line as a percent of total sales of all establishments.

For the kind-of-business total, the establishment column shows the total number of establishments which are classified in the given kind of business. For a specified commodity line, the establishment column shows the number of establishments in

the given kind of business which reported the specified commodity line.

The sales of specified lines column presents the sales of the establishments as outlined above.

The sales of specified lines as a percent of total sales of establishments handling the line presents a product concentration factor. It shows the relationship between the sales of the specified commodity line and the total sales of all establishments reporting the line. Hence, a figure of 95.0 indicates that 5 percent of the sales of establishments reporting a specific commodity line is made up of products other than the specified line, indicating that those establishments handling the line do so almost exclusively.

The fourth column, sales of specified lines as a percent of total sales of all establishments, shows the relationship between the total sales of all establishments in the kind of business and the sales of a specific commodity line.

Tables showing data by commodity lines—The tables which show data by commodity line (2, 4, 6, and 8) present the broad line data from Tables 1, 3, 5, and 7, respectively, in a different format listing the commodity line total with detail showing which kinds of business account for the reporting of the specified broad line.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1972 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products.
3. Agents, merchandise or commodity brokers, and commission merchants.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the products sold.

Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned a kind-of-business classification in accordance with the industry classifications defined in the 1972 SIC Manual. When a more

detailed classification was needed than that defined in the SIC manual, more kinds of business were identified within an SIC.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "groceries and related products" classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as "groceries and related products," some of their receipts may be derived from the sale of nonfood products. Some indication of the extent to which commodities are handled by different kinds of business is given in this report.

Descriptions of 1977 Census of Wholesale Trade kind-of-business classifications follow:

DURABLE GOODS (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor Vehicles and Automotive Parts and Supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012)—Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, and other motor vehicles. Automobile distributors primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale to dealers, are classified in SIC 5511.

SIC 5012 is subdivided in some tables into—

1. New and used automobiles and motorcycles.
2. Trucks and tractors.

Automotive parts and supplies (SIC 5013)—Establishments primarily engaged in the wholesale distribution of automotive parts, supplies, accessories, tools, and equipment.

SIC 5013 is subdivided in some tables into—

1. New automotive parts, accessories, and equipment—without machine shop.
2. New automotive parts, accessories, and equipment—with machine shop.
3. Used automotive parts and equipment.
4. Petroleum products marketing equipment.

Tires and tubes (SIC 5014)—Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

Furniture and Home Furnishings (SIC 502)

Furniture (SIC 5021)—Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture, and furniture for public parks, buildings, etc.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Home furnishings (SIC 5023)—Establishments primarily engaged in the wholesale distribution of home furnishings and home-ware, including antiques, china, glassware and earthenware, lamps, curtains and draperies, linens and towels, and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in SIC 5064.

SIC 5023 is subdivided in some tables into—

1. China, glassware, and crockery.
2. Linens, domestics, curtains, etc.
3. Floor coverings.
4. Other home furnishings.

Lumber and Other Construction Materials (SIC 503)

Lumber, plywood, and millwork (SIC 5031)—Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wood or metal); and other wood and metal millwork. Establishments selling lumber, plywood, and millwork to the general public and known as "retail" in the trade are classified in SIC 5211.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.
2. Lumber—with yard.
3. Plywood and millwork (metal or wood).

Construction materials, n.e.c. (SIC 5039)—Establishments primarily engaged in the wholesale distribution of such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, and tile. Establishments selling construction materials to the general public and known as retail in the trade are classified in SIC 5211. Establishments primarily selling readymix concrete are classified in manufacturing SIC 3273.

SIC 5039 is subdivided in some tables into—

1. Brick, tile, cement, etc.
2. Glass (flat, brick).
3. Roofing, siding, and insulation materials.
4. Other construction materials.

Sporting, Recreational, Photographic, and Hobby Goods, Toys, and Supplies (SIC 504)

Sporting and recreational goods and supplies (SIC 5041)—Establishments primarily engaged in the wholesale distribution of all types of sporting goods and accessories, billiard and pool supplies, firearms and ammunition, and marine pleasure craft, equipment, and supplies.

Toys and hobby goods and supplies (SIC 5042)—Establishments primarily engaged in the wholesale distribution of games, toys, and hobby goods and supplies.

Photographic equipment and supplies (SIC 5043)—Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy equipment are classified in SIC 5081.

Metals and Minerals, Except Petroleum (SIC 505)

Metals service centers and offices (SIC 5051)—Establishments primarily engaged in marketing ferrous and nonferrous metal semifinished products. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metals sales offices).

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals offices.
2. Nonferrous metals service centers and offices.

Coal and other minerals and ores (SIC 5052)—Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores except precious; and crude nonmetallic minerals (including concentrates) except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in SIC 5039.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical Goods (SIC 506)

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines (i.e., those in which electricity does the work directly, such as by heating, turning a shaft, or ionizing a substance), or electrically powered commercial and industrial machines, which are classified in SIC 508.

Electrical apparatus and equipment (SIC 5063)—Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in SIC 1731.

Electrical appliances, and TV and radio sets (SIC 5064)—Establishments primarily engaged in the wholesale distribution of radio and television sets and household electrical appliances.

Electronic parts and equipment (SIC 5065)—Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication equipment; radio parts and accessories; and electronic sound equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets and phonographs are classified in SIC 5064.

Hardware, and Plumbing and Heating Equipment and Supplies (SIC 507)

Hardware (SIC 5072)—Establishments primarily engaged in the wholesale distribution of hardware, such as builders; shelf or light hardware; hand tools (except automotive and machinists' precision); hand saws and cutlery; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in SIC 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in SIC 1711.

Warm air heating and air conditioning equipment and supplies (SIC 5075)—Establishments primarily engaged in the distribution of warm air heating and air conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air conditioning equipment are classified in SIC 1711.

Refrigeration equipment and supplies (SIC 5078)—Establishments primarily engaged in the distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installing refrigeration equipment from their own stock are classified in SIC 1711.

Machinery, Equipment, and Supplies (SIC 508)

Commercial machines and equipment (SIC 5081)—Establishments primarily engaged in wholesaling commercial machines and equipment, such as office, store, and business machines and

equipment, commercial food service equipment, and fountain and store fixtures.

SIC 5081 is subdivided in some tables into—

1. Office machines and equipment.
2. Restaurant and hotel supplies.
3. Store machines and fixtures.

Construction and mining machinery and equipment (SIC 5082)—Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in SIC 5084.

Farm and garden machinery and equipment (SIC 5083)—Establishments primarily engaged in marketing agricultural machinery and equipment for use in preparation and maintenance of the soil, planting and harvesting of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale dealers.
3. Garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)—Establishments primarily engaged in marketing industrial machinery and equipment, such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery and equipment
2. General purpose industrial machinery and equipment.
3. Metalworking machinery and equipment.
4. Materials handling equipment.
5. Oil well, oil refinery, and pipeline equipment.
6. Other industrial machinery and equipment—Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar- and cigarette-making machinery, and similar special industry machinery.

Industrial supplies (SIC 5085)—Establishments primarily engaged in marketing industrial supplies, such as abrasives and materials, rope and cordage, and mechanical rubber goods; welding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission equipment.
3. Industrial valves, fittings, and equipment.

4. Welding supplies.

5. Other industrial supplies—Establishments primarily engaged in selling a special line of industrial materials or supplies not elsewhere classified, such as reconditioned drums, barrels, abrasives, mechanical rubber goods, ropes and cordage, industrial diamonds, and bottlers' supplies.

Professional equipment and supplies (SIC 5086)—Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by architects, dentists, engineers, physicians, surgeons, veterinarians, optometrists, osteopaths, and other professional groups.

SIC 5086 is subdivided in some tables into—

1. Dental supplies.
2. Religious and school supplies.
3. Surgical, medical, and hospital supplies.
4. Optical and ophthalmic goods.
5. Other professional equipment—Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, scientific equipment.

Service establishment equipment and supplies (SIC 5087)—Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial supplies.
3. Laundry and dry cleaning equipment and supplies.
4. Other service establishment supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)—Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor parts are classified in SIC 501.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and parts.
2. Marine machinery and equipment.
3. Other transportation equipment—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horse-drawn vehicles.

Miscellaneous Durable Goods (SIC 509)

Scrap and waste materials (SIC 5093)—Establishments primarily engaged in assembling, breaking up, sorting and wholesale

distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5931.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap
 - a. Iron and steel scrap processors (using power processing equipment).
 - b. Iron and steel scrap dealers (not using power processing equipment).
2. Waste and secondary materials dealers.

Jewelry, watches, diamonds, and other precious stones (SIC 5094)—Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings.

Durable goods, n.e.c. (SIC 5099)—Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments.
2. Forest products, except lumber.
3. Other durable goods.

NONDURABLE GOODS (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)—Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper, fine paper, and ground wood, printing, and rotogravure paper.

Stationery supplies (SIC 5112)—Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113)—Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, and shipping supplies.

Drugs, Drug Proprietaries, and Druggists' Sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)—Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and

toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in SIC 5086.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are distinguished from specialty-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "pharmaceuticals, antibiotics, druggists' chemicals, biologicals, botanicals" and "proprietary products, toiletries, druggists' sundries."
2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

Apparel, Piece Goods, and Notions (SIC 513)

Piece goods (woven fabrics) (SIC 5133)—Establishments primarily engaged in the wholesale distribution of woven piece goods or yard goods of natural or man-made fibers. "Converters" who buy goods in the grey, have them finished on contract and sell at wholesale, are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in SIC 5023.

SIC 5133 is subdivided in some tables into—

1. Piece goods converters.
2. Piece goods jobbers.

Notions and other dry goods (SIC 5134)—Establishments primarily engaged in the wholesale distribution of notions (sewing and hair accessories, etc.), knit goods, and other dry goods, except piece goods.

Men's and boys' clothing and furnishings (SIC 5136)—Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137)—Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs.

Footwear (SIC 5139)—Establishments primarily engaged in the wholesale distribution of footwear made of leather, rubber, and other materials.

Groceries and Related Products (SIC 514)

Groceries, general-line (SIC 5141)—Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in SIC major group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general-line wholesalers.

Frozen foods (SIC 5142)—Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other deep-freeze products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in SIC 5143. Frozen poultry, fish, and meat which are not packaged are classified in SIC 5144, 5146, and 5147, respectively.

Dairy products (SIC 5143)—Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in SIC 202.

Poultry and poultry products (SIC 5144)—Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in SIC 2016. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in SIC 5142, and of canned poultry in SIC 5149.

Confectionery (SIC 5145)—Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups; and potato, corn, and similar chips.

Fish and seafood (SIC 5146)—Establishments primarily engaged in the wholesale distribution (not packaging) of fresh, cured, and frozen fish and seafoods, except canned (SIC 5149) or packaged frozen (SIC 5142). The preparation, packaging, and freezing of fresh fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in SIC 2092.

Meat and meat products (SIC 5147)—Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. The wholesale distribution of frozen packaged meats is classified in SIC 5142 and canned meats in SIC 5149.

Fresh fruits and vegetables (SIC 5148)—Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149)—Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in SIC major group 20. This industry does not include farm-product raw materials (SIC 515), or beer, wine, and distilled alcoholic beverages (SIC 518).

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.

3. Canned goods.
4. Food, beverage basic materials.
5. Other grocery specialties.

Farm-Product Raw Materials (SIC 515)

Cotton (SIC 5152)—Establishments primarily engaged in buying and/or marketing cotton and cotton linters.

Grain (SIC 5153)—Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); dry beans; soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as are terminal elevators and other merchants marketing grain.

Livestock (SIC 5154)—Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159)—Establishments primarily engaged in buying and/or marketing farm products not elsewhere classified, such as horses and mules, leaf tobacco, hides, skins, furs, wool, mohair, raw silk, hops, and nuts, except roasted or salted (SIC 5145). Establishments primarily engaged in the wholesale distribution of milk are classified in SIC 5143 and live poultry in SIC 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Other raw farm products

Chemicals and Allied Products (SIC 516)

Chemicals and allied products (SIC 5161)—Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in SIC 5041; agricultural chemicals and pesticides in SIC 5191; drugs in SIC 5122; and paints and varnishes in SIC 5198.

SIC 5161 is subdivided in some tables into—

1. Chemicals and allied products, except plastics and gases.
2. Plastics materials and basic forms.
3. Industrial gases (except LP).

Petroleum and Petroleum Products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)—Establishments primarily engaged in wholesaling petroleum products,

including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into—

1. Gasoline, kerosine, distillate, and residuals.
2. Liquefied petroleum gas.

Petroleum and petroleum products, except bulk stations and terminals (SIC 5172)—Establishments primarily engaged in wholesaling petroleum and petroleum products, except those with bulk liquid storage facilities. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and petroleum products at wholesale but without bulk liquid storage facilities.

Beer, Wines, and Distilled Alcoholic Beverages (SIC 518)

Beer and ale (SIC 5181)—Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wines and distilled alcoholic beverages (SIC 5182)—Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wines and distilled spirits—licensed operation.
2. Wines and distilled spirits—State operated.

Miscellaneous Nondurable Goods (SIC 519)

Farm supplies (SIC 5191)—Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale dealers.

Tobacco and tobacco products (SIC 5194)—Establishments primarily engaged in the wholesale distribution of tobacco and tobacco products. Leaf tobacco wholesalers are classified in SIC 5159 and establishments primarily engaged in stemming and redrying tobacco in SIC 2141.

Paints, varnishes, and supplies (SIC 5198)—Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Glass is frequently handled. Establishments selling to the general public and known as "retail" in the trade are classified in SIC 5231.

Nondurable goods, n.e.c. (SIC 5199)—Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as books, periodicals, and newspapers, art goods, flowers and florists' supplies, industrial yarn, textile bags, bagging, and burlap.

SIC 5199 is subdivided in some tables into—

1. Books, periodicals, and newspapers.
2. Art goods.
3. Flowers and florists' supplies.
4. General merchandise.
5. Textile bags, bagging, and burlap.
6. Specialty advertising (sale of merchandise).
7. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers—Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash-and-carry wholesalers, retailer co-operative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by non-refining companies.

Wholesale distributors and jobbers—Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions of buying, stocking, selling, etc.

Importers—Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters—Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators—Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators—Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators—Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices—Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and

individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to consumers.

Agents, brokers, and commission merchants—Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies—Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents—Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents—Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents—Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Brokers (representing buyers or sellers)—Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants—Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

APPENDIX B. General Questions

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1977 CENSUS OF DISTRIBUTIVE TRADES (WHOLESALE)

Important — PLEASE READ ALL ACCOMPANYING INSTRUCTIONS

Please complete this
form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, Indiana 47132

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

In correspondence pertaining to this report,
please refer to this Census File Number

Employer Identification
Number

Census use only	Unit No.	Item code	Unit No.	Item code	Unit No.	Item code

Please correct errors in name, address and ZIP code. ENTER street and number if not shown.

Item 1 — PHYSICAL LOCATION OF ESTABLISHMENT — In order to assign this establishment to the correct geographic area, the Bureau of the Census must know the actual location which may differ from the mailing address. Complete items a through g.

a. Address number and street name of physical location — If not known, enter building name, shopping center name, or other physical location description. Do not enter P.O. box or rural route.

Mark (X) for a, b, c, and d if same as mailing label; if different show corrections.

Same as mailing label ☐ OR ►

b. Name of city, town, village, borough, etc., of physical location

Same as mailing label ☐ OR ►

c. State

Same as mailing label ☐ OR ►

d. ZIP code

Same as mailing label ☐ OR ►

e. Type of municipality indicated in 1b

1 <input type="checkbox"/> City	4 <input type="checkbox"/> Borough	7 <input type="checkbox"/> Other — Specify _____
2 <input type="checkbox"/> Town	5 <input type="checkbox"/> Township	
3 <input type="checkbox"/> Village	6 <input type="checkbox"/> Unincorporated	8 <input type="checkbox"/> Don't know

f. Is this establishment located inside the legal boundaries of the city, town, village, etc., indicated in 1b?

1 ☐ Yes
2 ☐ No
3 ☐ No legal boundaries
4 ☐ Don't know

NOTE — The area served by a post office generally does not coincide with the legal boundaries of the municipality from which the post office takes its name.

g. Name of county (Louisiana parish) of physical location

Item 2 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number printed in the upper right of the address box the SAME as that used for this establishment on its latest 1977 Employer's Quarterly Federal Tax Return, Treasury Form 941?

☐ YES

(9 digits)

☐ NO — Enter current EI number →

Item 3 — OPERATIONAL STATUS

a. Mark (X) the ONE box which best describes this establishment at the end of 1977.

- 001
- 1 ☐ In operation
- 2 ☐ Temporarily or seasonally inactive
- 3 ☐ Ceased operation — Give date _____
- 4 ☐ Sold or leased to another operator } Give date AND name, etc.,

Figures only

Month	Day	Year

Name of new owner or operator

Number and street

City

State

ZIP code

Number of months

b. How many months during 1977 did this firm or organization actively operate this establishment?

002

Item 4 — ORGANIZATIONAL STATUS

a. Mark (X) the ONE box which best describes this establishment during 1977.

- 003
- 1 ☐ Individual proprietorship
- 2 ☐ Partnership
- 3 ☐ Cooperative association
- 4 ☐ Governmental — Specify _____
- 5 ☐ Corporation (other than specified above)
- 6 ☐ Other — Specify _____

b. Was all or part of the income of this establishment or organization exempt from Federal income taxes under Section 501 or 521 of the Internal Revenue Code?

004

- 1 ☐ YES
2 ☐ NO

Dollar figures should be reported as illustrated. Please be careful to enter the figures in the correct columns. See example below:

EXAMPLE: If figure is \$1,125,628.28

• PREFERRED method
Acceptable method

Mil- lions (000)	Thou- sands (000)	Dol- lars (000)
1	125	
1	125	628

Important — Please read

NOTE: Items 9 (Kind-of-Business) and 10 (Sales by Commodity Line) vary by form. Kind-of-business detail is shown in Appendix A. Commodity line detail is shown in Appendix D.

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1977 CENSUS OF DISTRIBUTIVE TRADES

Please enter the 11-digit
CENSUS FILE NUMBER
as shown on this report
(See label on page 1)

Item 11 — SALES BY CUSTOMER CLASSES

Report the approximate percentage of your 1977 sales (item 5a) to each of the customer classes listed.

Line a — Sales to laboratories, manufacturers of all types, service business, and other business concerns that normally buy for business use rather than for resale of the goods in the form purchased.

Line b — Sales to farmers for use in agricultural production.

Line c — Sales to builders and contractors for construction purposes, not for resale.

Line d — Sales to the Federal government (including the military, post exchanges, GSA, GPO, and similar Federal agencies) and to State and local governments. Include here only sales made by this establishment DIRECT to governmental agencies.

Line e — Sales to retailers of all types (retail chain organizations, independent stores, department stores, etc.) who normally buy for resale to home consumers. Sales to repair shops of all types.

Line f — Sales to organizations that normally purchase for resale at wholesale. Sales to suppliers of plumbing, electrical, farm, and office machinery and supplies. Sales through agents and brokers selling on your account.

Line h — Include sales made direct to buyers in foreign countries, or through their agents in this country. Include transfers, if any, to your own foreign branches. United States possessions should not be considered as foreign countries.

	Whole percents
a. To institutional, industrial, commercial, and professional users <i>Report sales to repair shops on line e.</i>	141
b. To farmers (for farm use)	142
c. To builders	143
d. To governmental bodies (Federal, State, and local governments)	144
e. To retailers and repair shops	145
f. To wholesale establishments	146
g. To household consumers and individual users	147
h. Export sales	148
i. TOTAL (Sum of lines a through h should add to 100) →	100%

Item 12 — EMPLOYMENT BY PRINCIPAL ACTIVITY

Report the approximate number of employees at this establishment according to their principal activity during the pay period including March 12, 1977 (total should equal item 6b(1)).

Line a — Include employees primarily engaged in selling services and merchandise from this establishment.

Line b — Include traveling salesmen, truck salesmen, etc.

Line c — Include employees primarily engaged in office and clerical work for this establishment. (See instruction for line e.)

Line d — Include employees primarily engaged in warehousing activities for this establishment. (See instruction for line e.)

Line e — Central administrative — Employees primarily engaged in various management, accounting, clerical, warehousing, etc., services for other establishments of your company. Include corporate officers unless primarily engaged in sales activities.

	Number of employees
a. Inside selling	130
b. Outside selling	131
c. Office and clerical	132
d. Warehousing	133
e. Administrative	134
f. Manufacturing	135
g. Other — <i>Specify</i>	136
h. TOTAL (Sum of lines a through g should equal entry in item 6b(1)) →	137

Item 13 — WAREHOUSE, STOCKROOM, AND OTHER INVENTORY STORAGE SPACE, DECEMBER 31, 1977

Report occupiable floor space excluding space occupied by interior walls, permanent aisles, elevator shafts, stairways, offices, receiving and shipping platforms, etc.

149	1	<input type="checkbox"/> YES — Go to 13b
	2	<input type="checkbox"/> NO — SKIP to item 15
		Square feet
		Mil. Thou. 000
150		b. Occupiable floor space (under-roof) — occupied and unoccupied — of this establishment

Item 15 — CREDIT SALES, RECEIVABLES, AND BAD DEBT LOSSES

a. Did you have credit sales, receivables, or bad debt losses in 1977?

1 ☐ YES — Go to 15b2 ☐ NO — SKIP to item 16

156	b. Approximately what percent of your 1977 sales were made on credit?	%
	c. Accounts and notes receivable, outstanding as of December 31, 1977	Mil. Thou. Dol.
157		
158	d. Bad debt losses, 1977	

Item 16 — TRUCKS, TRUCK TRACTORS, AND TRUCK TRAILERS OPERATED, MID-DECEMBER 1977

a. Did this establishment operate any trucks, truck tractors, or truck trailers mid-December 1977?

1 ☐ YES — Go to 16b2 ☐ NO — SKIP to item 17

b. Number and type of vehicles operated mid-December 1977	TOTAL	Owned	Rented or leased (without drivers)
(1) Trucks (except tractor/trailer)	161	162	163
(2) Truck tractors	164	165	166
(3) Semi-trailers and full-trailers	167	168	169

Remarks — Please use this space for any explanation that may be essential in understanding your reported data.

Item 17 — CERTIFICATION	Census use only	18a. <input type="checkbox"/> YES <input type="checkbox"/> NO	18b. <input type="checkbox"/> YES <input type="checkbox"/> NO	19a. <input type="checkbox"/> YES <input type="checkbox"/> NO	19b. Number 079	Not returned <input type="checkbox"/>	Blank <input type="checkbox"/>
Name of person to contact regarding this report		Telephone Area code Number Extension		This report is substantially accurate and has been prepared in accordance with instructions.			
Address — Number and street		Period covered →		From: Mo. Day Year		To: Mo. Day Year	
City		State		ZIP code		Signature of authorized person	
						Title	
						Date	

1977 CENSUS OF DISTRIBUTIVE TRADES

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

Please enter the 11-digit
CENSUS FILE NUMBER
as shown on this report
(See label on page 1)

Item 18 — OWNERSHIP OR CONTROL — Refer to instructions for definitions of ownership and control.

a. Is this company owned or controlled by another company? 1 ☐ YES → 2 ☐ NO

b. Does this company own or control any other company or companies? 1 ☐ YES → 2 ☐ NO

Enter the company name and address (street name and number, city, State, ZIP code) and EI Number. If more space is needed to list companies, attach a separate sheet.

Owning or controlling company

EI No. (9 digits)

Owled or controlled company

EI No. (9 digits)

Item 19 — LOCATIONS OF OPERATION

a. Were the operations under the EI Number shown in the mailing label (or as corrected in Item 2) conducted at more than one location during 1977? (Including all selling or service locations and any other facilities such as warehouses, administrative offices, etc.)

1 ☐ YES — Answer (b) and (c)
2 ☐ NO — Do not complete (b) and (c) below. Review your report for completeness and accuracy and return.

Number of locations

b. At how many separate locations were these operations conducted during 1977?

c. List each location — including main location. If more space is needed, attach a separate sheet providing the same information required below.

Census use only	Physical location of each operation Name, address and ZIP code (a)	1977 sales, annual and 1st quarter payrolls, operating expenses, and end of year inventories Totals should equal Items 5e, 6e(1), 6e(2), 7e, and 1977 column of 7c(3) (b)	Number of paid employees for the pay period including the 12th of each month Totals should equal corresponding entries in Item 6b (c)	Kind of business and type of operation at each location Describe (d)	
080	Name	Sales and receipts	081	084 MAR 085 MAY 086 AUG 087 NOV	
	Number and street of physical location	Total annual payroll	082		
		1st quarter payroll	083		
		Operating expenses	090		
		End of year inventories	091		
	City	State	ZIP code		Census use only 088 089
TOTALS (Sum of entries should equal corresponding entries in Items 5a, 6, 7a and 1977 column of 7c(3) on page 1)		Sales and receipts		MAR	MAY
		Total annual payroll			
		1st quarter payroll		AUG	NOV
		Operating expenses			
		End of year inventories			

APPENDIX C. Kind-of-Business Titles and Reporting-Form Numbers

Listed below are wholesale titles and their corresponding reporting-form numbers for the wholesaler group (merchant wholesalers, manufacturers' sales branches and sales offices and agents, brokers and commission merchants). Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, D.C. 20233.

Kind-of-business title	Form number	Kind-of-business title	Form number
Durable Goods		Durable Goods—Continued	
MOTOR VEHICLES AND AUTOMOTIVE PARTS AND SUPPLIES		MACHINERY, EQUIPMENT, AND SUPPLIES	
Automobiles and other motor vehicles	CB-50A	Commercial machines and equipment	CB-50H
Automotive parts and supplies		Construction and mining machinery and equipment	
Tires and tubes		Farm and garden machinery and equipment	
		Industrial machinery and equipment	
		Industrial supplies	
FURNITURE AND HOME FURNISHINGS		Professional equipment and supplies	CB-50J
Furniture	CB-50B	Service establishment equipment and supplies	
Home furnishings		Transportation equipment and supplies, except motor vehicles	
LUMBER AND OTHER CONSTRUCTION MATERIALS		MISCELLANEOUS DURABLE GOODS	
Lumber, plywood, and millwork	CB-50C	Scrap and waste materials	CB-50K
Construction materials, n.e.c.		Jewelry, watches, diamonds, and other precious stones	CB-50L
SPORTING, RECREATIONAL, PHOTOGRAPHIC, AND HOBBY GOODS, TOYS, AND SUPPLIES		Durable goods, n.e.c.	
Sporting and recreational goods and supplies	CB-50D		
Toys and hobby goods and supplies			
Photographic equipment and supplies			
METALS AND MINERALS, EXCEPT PETROLEUM		Nondurable Goods	
Metals service centers and offices	CB-50E	PAPER AND PAPER PRODUCTS	
Coal and other minerals and ores		Printing and writing paper	CB-50M
ELECTRICAL GOODS		Stationery supplies	
Electrical apparatus and equipment	CB-50F	Industrial and personal service paper	
Electrical appliances, and TV and radio sets		DRUGS, DRUG PROPRIETARIES, AND DRUGGISTS' SUNDRIES	
Electronic parts and equipment		Drugs, drug proprietaries, and druggists' sundries ..	CB-50N
HARDWARE, AND PLUMBING AND HEATING EQUIPMENT AND SUPPLIES		APPAREL, PIECE GOODS, AND NOTIONS	
Hardware	CB-50G	Piece goods (woven fabrics)	CB-50P
Plumbing and heating equipment and supplies (hydronics)		Notions and other dry goods	
Warm air heating and air conditioning equipment and supplies		Men's and boys' clothing and furnishings	
Refrigeration equipment and supplies		Women's, children's, and infants' clothing and accessories	
		Footwear	

Kind-of-business title	Form number	Kind-of-business title	Form number
Nondurable Goods—Continued		Nondurable Goods—Continued	
GROCERIES AND RELATED PRODUCTS		PETROLEUM AND PETROLEUM PRODUCTS	
Groceries, general line	} CB-50R	Petroleum bulk stations and terminals	} CB-50U
Frozen foods		Petroleum and petroleum products, except bulk stations and terminals	
Dairy products			
Poultry and poultry products			
Confectionery			
Fish and seafood			
Meat and meat products			
Fresh fruits and vegetables			
Groceries and related products, n.e.c.			
FARM-PRODUCT RAW MATERIALS		BEER, WINES, AND DISTILLED ALCOHOLIC BEVERAGES	
Cotton	} CB-50S	Beer and ale	} CB-50V
Grain		Wines and distilled alcoholic beverages	
Livestock			
Farm-product raw materials, n.e.c.			
CHEMICALS AND ALLIED PRODUCTS		MISCELLANEOUS NONDURABLE GOODS	
Chemicals and allied products	CB-50T	Farm supplies	} CB-50W
		Tobacco and tobacco products	
		Paints, varnishes, and supplies	
		Nondurable goods, n.e.c.	

APPENDIX D. Commodity Line Codes and Descriptions

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
Durable Goods				Durable Goods—Con.			
AUTOMOTIVE				FURNITURE AND HOME FURNISHINGS—Con.			
5012	501210	0100	New and used passenger cars, motorcycles	502330	0540	0540	Floor coverings
		0111	a. New passenger cars			0541	a. Carpets and rugs (including pads)
		0112	b. Used passenger cars			0542	b. Linoleum and other floor coverings
		0113	c. Buses			0560	Other home furnishings
		0114	d. Campers (pop-up and for mounting on trucks)			0561	a. Kitchen tools and utensils (including stainless steel flatware)
		0115	e. Motor scooters		0562	0562	b. Mirrors, lamps, picture frames
		0116	f. Motorcycles			0563	c. Other home furnishings
		0117	g. Trailers for passenger automobiles				
		0118	h. Motor homes				
5013	501310,20	0150	Trucks and Tractors	5031	503110,20	0600	LUMBER, PLYWOOD, AND MILLWORK
		0151	a. Truck bodies				Lumber; rough, dressed and finished
		0152	b. Truck tractors			0650	Plywood, millwork
		0153	c. Truck trailers			0651	a. Plywood (including veneer)
		0154	d. Trucks			0652	b. Wood millwork (doors, windows, cabinets, etc.)
		0200	Automotive parts and supplies-new and rebuilt			0653	c. Metal millwork
		0211	a. Automotive batteries			0654	d. Other (including moldings and shingles)
		0212	b. Spark plugs				
		0213	c. Electrical engine parts (including ignition parts, n.e.c.)			0700	Brick, block, tile, cement, sand, gravel
		0214	d. Exhaust system parts			0711	a. Brick, block, tile, clay sewer pipe, etc.
5013	501310,20	0215	e. Brake parts (including linings, lined shoes, parts, and fluid)	5039	503910	0712	b. Cement, lime
		0216	f. Automotive tools and equipment			0713	c. Sand, gravel, crushed stone
		0217	g. Automotive chemicals			0714	d. Ready or transit mixed concrete
		0218	h. Automotive glass			0720	Glass (excluding automotive)
		0219	i. Automotive filters, hoses, belts, and gaskets			0730	Roofing, siding and insulation materials
		0221	j. Automotive accessories			0731	a. Roofing (metal and asphalt)
		0222	k. Automotive engine parts, except electrical			0732	b. Siding (metal and asphalt)
		0223	l. Automotive parts (excluding engine parts), n.e.c.			0733	c. Insulation materials
		0224	m. Parts and equipment sold through machine shops (excluding labor)			0734	d. Rain-carrying equipment (downspouts, gutters, etc.)
		0225	n. Machine shop labor			0760	Other construction materials
5014	501400	0240	Used auto parts, equipment, and accessories	503990	0761	0761	a. Wire fence and accessories
		0280	Petroleum marketing equipment			0762	b. Mobile homes
		0300	Tires and tubes			0763	c. Building and construction paper
		0311	a. Motor vehicle tires and tubes (new)			0764	d. Construction material, n.e.c. (including pre-fabricated buildings and structural assemblies)
		0312	b. Recapped tires				
		0313	c. Used tires				
		0314	d. Tire and tube repair materials				
5021	502110	0400	FURNITURE AND HOME FURNISHINGS	5041	504100	0800	SPORTING, PHOTOGRAPHIC, AND TOYS
		0411	Household and lawn furniture			0811	Sporting and recreational goods and supplies
		0412	a. Sleep equipment (bedsprings, mattresses, etc.)			0812	a. Ammunition and firearms
		0413	b. Household furniture (including juvenile)			0813	b. Bicycles and bicycle tires and tubes
		0414	c. Other household and lawn furniture			0814	c. Billiards, pool, bowling equipment, supplies
		0450	Office and business furniture			0815	d. Camping equipment
		0451	a. Office furniture (wooden, metal)			0816	e. Athletic equipment and supplies
		0452	b. Store, restaurant furniture			0817	f. Fishing equipment and supplies
		0453	c. Public furniture (e.g., theater seats, church pews, park benches, school desks, etc.)			0818	g. Skiing equipment
		0454	d. Other furniture				h. Other sporting and recreational goods (including go-carts, snowmobiles, bait, etc.)
5023	502310	0500	FURNITURE AND HOME FURNISHINGS	5042	504200	0900	Toys, hobby goods and supplies
		0520	Household china, glassware, and crockery			0911	a. Toys and games
		0521	a. Linens, domestics, draperies and shades			0912	b. Hobby goods and supplies
		0522	b. Bedspreads and blankets			0913	c. Other (including fireworks and children's vehicles, except bicycles)
		0523	c. Curtains and draperies				
		0524	d. Bedding				
		0525	e. Towels, washcloths				
		0526	f. Shades, venetian blinds				
			Other linens, domestics				
5023	502320	0500	Household china, glassware, and crockery	5043	504300	1000	Photographic equipment and supplies
		0520	a. Linens, domestics, draperies and shades			1011	a. Still picture equipment
		0521	b. Bedspreads and blankets			1012	b. Motion picture equipment
		0522	c. Curtains and draperies			1013	c. Microfilming, blueprinting
		0523	d. Bedding			1014	d. Photographic film and plates
		0524	e. Towels, washcloths			1015	e. Developing supplies (excluding film)
		0525	f. Shades, venetian blinds			1016	f. Other photographic equipment and supplies
		0526	Other linens, domestics				

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
5051	505111,12	1100	Durable Goods—Con.	5052	505210	1200	Durable Goods—Con.
			METALS AND MINERALS, EXCEPT PETROLEUM				METALS AND MINERALS, EXCEPT PETROLEUM—Con.
			Ferrous Metals				Aluminum shapes, forms, etc.
			Iron and steel products (semi-finished)			1175	e. Plate (.250 inch and over)
		1111	a. Sheet bars, tin plate bars			1176	f. Sheet and coil (.006 to .249 inch)
		1112	b. Wire rods			1177	g. Rod, bar and wire; rolled or extruded (rounds, hexes, squares, and rectangles)
		1113	c. Rough castings, foundry products			1178	h. Pipe and tubing (including hollow bar, square, and rectangular tubing)
		1114	d. Forgings			1179	i. Foils
		1115	e. Pig iron, ferro alloys			1181	Other nonferrous metals
		1116	f. Other semi-finished iron, steel products			1182	j. Magnesium
		1117	Iron and steel products, flat			1183	k. Nickel
			g. Plates			1211	l. Tin, lead, zinc, etc.
			h. Strip (hot, cold-rolled)			1212	Coal and coke
			i. Sheets (cold-rolled)			1250	a. Coal
			j. Sheets (hot-rolled)			1251	b. Coke
			k. Black plate			1252	Other minerals and ores
			l. Sheets (galvanized, coated)			1253	a. Copper ore
			m. Tin plate, terneplate			1254	b. Iron ore
			n. Fabricated and structural plate products			1255	c. Lead ore
			o. Other flat iron, steel products			1300	d. Zinc ore
		1127	Iron and steel wire, wire products			1311	e. Other ores and minerals (excluding precious stones and crude petroleum)
			p. Wire—plain, coated, barbed, and twisted			1312	ELECTRICAL GOODS
			q. Nails			1313	Electrical apparatus and equipment
			r. Wire rope, strand, and strapping (including round and flat), bale ties			1314	a. Power and distribution transformers
			s. Reinforcement mesh (welded and woven)			1316	b. Switchgear and switchboard apparatus
		1132	Iron and steel products (excluding flat, wire, pipe and tubing)			1317	c. Motors and generators
			t. Rails, tie plates, rail joints, track spikes, axles, wheels			1318	d. Industrial controls (power circuit devices and controls)
			u. Bars (excluding reinforcement bars), bar-size shapes; hot-rolled			1319	e. Electric lamps and bulbs
			v. Bars, bar-size shapes, cold-finished			1321	f. Interior wiring
			w. Concrete reinforcement bars			1400	g. Lighting fixtures (residential and commercial)
			x. Structural shapes (excluding bar-size shapes)			1411	h. Communication equipment
			y. Piling, bearing piles			1412	i. Other electrical apparatus and equipment (including conduits, transmission hardware, lightning rods, etc.)
			z. Other finished products			1413	Electrical appliances, household
			aa. Cast iron soil pipe, tubing			1414	a. Radio and TV sets
			Iron and steel pipe, tubing (excluding cast iron soil pipe)			1415	b. Electrical household ranges and ovens
		1141	bb. Tubing			1416	c. Refrigerators and freezers, household
		1142	cc. Standard steel pipe			1417	d. Household laundry equipment
		1143	dd. Other carbon steel			1500	e. Vacuum cleaners and sewing machines, household
		1144	Alloy steel			1511	f. Room air conditioners
			ee. Bars, hot-rolled or cold-finished			1512	g. Other electric household appliances (including fans, dishwashers, etc.)
			ff. Tool steel bars			1513	Electronic parts and equipment
			gg. Pipe and tubing			1514	a. Electron tubes, receiving and transmitting (including cathode ray TV picture tubes)
			hh. Plate			1515	b. Intercommunication equipment
		1148	ii. Other alloy steel			1517	c. Public address equipment
			Stainless steel			1518	d. Semiconductors, transistors, diodes, rectifiers and other semiconductor devices (solar cells, zener diodes, etc.)
			jj. Plates			1519	e. Other electronic parts and equipment
			kk. Strip				
			ll. Sheets				
		1153	mm. Bars, bar-size shapes				
		1154	nn. Other stainless steel				
	505120	1170	Nonferrous metals	5065	506500	1500	Electrical goods
			Copper, brass				Electrical apparatus and equipment
			a. Copper wire mill products (structural only)				a. Power and distribution transformers
			b. Flat products (sheets, strips, plates)				b. Switchgear and switchboard apparatus
			c. Tubular products (pipes, tubes)				c. Motors and generators
		1171	d. Rod, nonelectrical wire, and extruded shapes				d. Industrial controls (power circuit devices and controls)
		1172					e. Electric lamps and bulbs
		1173					f. Interior wiring
		1174					g. Lighting fixtures (residential and commercial)
							h. Communication equipment
							i. Other electrical apparatus and equipment (including conduits, transmission hardware, lightning rods, etc.)
							Electrical appliances, household
							a. Radio and TV sets
							b. Electrical household ranges and ovens
							c. Refrigerators and freezers, household
							d. Household laundry equipment
							e. Vacuum cleaners and sewing machines, household
							f. Room air conditioners
							g. Other electric household appliances (including fans, dishwashers, etc.)
							Electronic parts and equipment
							a. Electron tubes, receiving and transmitting (including cathode ray TV picture tubes)
							b. Intercommunication equipment
							c. Public address equipment
							d. Semiconductors, transistors, diodes, rectifiers and other semiconductor devices (solar cells, zener diodes, etc.)
							e. Other electronic parts and equipment

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
			Durable Goods—Con.				Durable Goods —Con.
			HARDWARE AND PLUMBING AND HEATING				MACHINERY, EQUIPMENT AND SUPPLIES—Con.
5072	507200	1600	Hardware		508130	2040	Store machines, fixtures
		1611	a. Hand tools (including power driven)			2041	a. Cash registers
		1612	b. Builders’ hardware			2042	b. Balances and scales (excluding laboratory)
		1613	c. Cutlery			2043	c. Display equipment (including neon signs, mannequins, counters, etc.)
		1614	d. Other hardware			2044	d. Other store machines and fixtures (excluding furniture)
5074	507400	1700	Plumbing and heating equipment and supplies (hydronics)				
		1711	a. Pipe fittings, valves	5082	508200	2100	Construction and mining machinery and equipment
		1712	b. Plumbing fixtures			2111	a. Off-highway wheel and track-laying tractors (including parts and attachments)
		1713	c. Furnaces (excluding warm air)				b. Power cranes, draglines, shovels and parts
		1714	d. Boilers, radiators and convertors			2112	c. Mixers, pavers, and related equipment (including parts)
		1715	e. Stoves (excluding electric)			2113	d. Tractor shovel loaders
		1716	f. Water heaters (excluding electric)			2114	e. Graders, rollers, and off-highway trucks
		1717	g. Drainage systems			2115	f. Mining machinery and parts
		1718	h. Other plumbing and heating equipment and supplies.			2116	g. Other construction and mining, logging and road maintenance machinery and equipment (including construction cranes, scaffolding, etc.)
						2117	
5075	507500	1800	Warm air heating and air conditioning equipment and supplies				
		1811	a. Furnaces (warm air)				
		1812	b. Central air conditioning (residential and small commercial; under 5 hp)	5083	508310,20	2200	Farm machinery and equipment
		1813	c. Central air conditioning (industrial and commercial; 5-20 hp)			2211	a. Tractors (farm)
		1814	d. Central air conditioning (industrial and large commercial; over 20 hp)			2212	b. Harvesting machinery (farm)
		1815	e. Compressors for air conditioners			2213	c. Land preparation, planting, cultivating machinery and parts (farm)
		1816	f. Condensing units for air conditioners			2214	d. Dairy farm, barn equipment
		1817	g. Other warm air heating and air conditioning equipment and supplies			2215	e. Irrigation equipment
						2216	f. Miscellaneous farm machinery and equipment
5078	507800	1900	Refrigeration equipment and supplies		508330	2250	Garden machinery and equipment
		1911	a. Commercial refrigerators (reach in and walk in)			2251	a. Power lawn mowers
		1912	b. Compressors and compressor units for commercial refrigerators			2252	b. Other lawn and garden machinery and equipment
		1913	c. Condensing units for commercial refrigerators				
		1914	d. Other refrigeration equipment and supplies (including soda fountain and bar dispensing equipment, display cases, refrigerants, etc.)	5084	508410	2300	Food processing machinery and equipment
						2311	a. Dairy products machinery and equipment
						2312	b. Commercial food processing machinery (slicers, choppers, etc.)
						2313	c. Packing, packaging and bottling equipment
						2314	d. Other food processing machinery and equipment
			MACHINERY, EQUIPMENT AND SUPPLIES				
5081	508110	2000	Office machines and equipment				
		2011	a. Typewriters				
		2012	b. Electronic computers and peripheral equipment and parts		508420	2320	General purpose industrial machinery and equipment
		2013	c. Adding, calculating, and accounting machines and parts			2321	a. Pumps and pumping equipment
		2014	d. Duplicating machines and parts			2322	b. Air and gas compressors (excluding air conditioners)
		2015	e. Dictating, transcribing, and recording machines and parts			2323	c. Diesel engines and parts
		2016	f. Mailing, letter handling, and addressing machines and parts			2324	d. Blowers and fans
		2017	g. All other office machines and equipment and parts			2325	e. Industrial furnaces and ovens
						2326	f. Ladders
						2327	g. Pulverizing, screening, and crushing equipment
						2328	h. All other general purpose industrial machinery and equipment
	508120	2020	Restaurant and hotel equipment and supplies				
		2021	a. Commercial cooking equipment		508430	2340	Metalworking machinery and equipment
		2022	b. Commercial food warming equipment			2341	a. Machine tools, metal cutting type
		2023	c. Hotel equipment and supplies (excluding furniture)			2342	b. Machine tools, metal forming type
		2024	d. Restaurant equipment and supplies (excluding furniture)			2343	c. Special dies, tools, jigs, and fixtures
						2344	d. Machine tool accessories
						2345	e. Other metalworking machinery

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description		
5085	508440	2350	Durable Goods—Con. MACHINERY, EQUIPMENT AND SUPPLIES—Con. Materials handling equipment	5086	508630	2530	Durable Goods—Con. PROFESSIONAL, SERVICE ESTABLISHMENT, TRANSPORTATION EQUIPMENT AND SUPPLIES—Con. Surgical, medical, hospital supplies		
		2351	a. Elevators and moving stairways			2531	a. Surgical and medical instruments and equipment		
		2352	b. Conveyors and conveying equipment			2532	b. Surgical, orthopedic, and prosthetic appliances and supplies		
		2353	c. Hoists, cranes, and monorails			2533	c. Other surgical, medical, hospital supplies		
		2354	d. Forklift trucks			508640	2540	Optical, ophthalmic goods	
		2355	e. Industrial trucks and tractors				2541	a. Ophthalmic goods	
		2356	f. Other materials handling equipment				2542	b. Optical goods (excluding cameras)	
		508450	2370				Oil well, oil refinery, and pipeline machinery, equipment and supplies	2543	c. Optometric equipment and supplies
			2371				a. Oil refining machinery, equipment and supplies	2544	d. Prescription grinding
			2372			b. Oil field machinery, equipment and supplies (including drilling bits)	508690	2580	Other professional equipment, supplies
		508490	2380			Other industrial machinery and equipment		2581	a. Architects' equipment and supplies
			2381			a. Controlling, recording, and indicating instruments and accessories		2582	b. Drafting instruments
		2382	b. Metal smelting and refining machinery and equipment			2583		c. Engineers' equipment and supplies	
		2383	c. Paper manufacturing machinery			2584		d. Laboratory equipment	
		2384	d. Power plant machinery (excluding electrical)			2585		e. Scientific instruments	
		2385	e. Printing trades machinery, equipment and supplies			2586		f. Veterinarians' equipment and supplies	
		2386	f. Recapping machinery			2587		g. Other professional equipment, supplies	
		2387	g. Sewing machinery (industrial)			5087	508710	2600	Beauty, barber equipment, supplies
	2388	h. Shoe manufacturing machinery	2611	a. Equipment (furniture, dryers, etc.)					
	2389	i. Textile machinery and equipment	2612	b. Hair care products (shampoos, tonics, etc.) for beauty and barber use					
	2391	j. Woodworking machinery	2613	c. Sundries - combs, curlers, etc.					
	2392	k. Other industrial equipment and machinery	508720	2620	2620		Custodial equipment, supplies		
	508520	2400			Mechanical power transmission equipment		2621	a. Floor waxing and polishing machines	
		2411			a. Bearings and bushings		2622	b. Floor sanding and scrubbing machines	
		2412			b. Other mechanical power transmission equipment	2623	c. Carpet sweepers, commercial		
	508530	2420	Industrial valves, fittings	2624	d. Waxes, disinfectants, and cleaning chemicals				
		2421	a. Automatic regulating and control valves	2625	e. Other custodial equipment and supplies				
		2422	b. Other valves and fittings (excluding plumbing and heating)	508730	2640	2640	Laundry, dry-cleaning equipment, supplies		
	508540	2430	Welding supplies (excluding gases)			2641	a. Commercial laundry and dry-cleaning equipment		
		2431	a. Arc welding equipment			2642	b. Coin-operated laundry and dry-cleaning equipment		
		2432	b. Gas welding equipment (excluding gases)		2643	2643	c. Laundry and dry-cleaning supplies (chemicals, dry-cleaning fluids, etc.)		
	2433	c. Resistance welding equipment	508790	2670		2670	Other service establishment equipment, supplies		
	2434	d. Welding filler metals, fluxes, silver solder, etc.			2671	a. Car wash equipment and supplies			
	508590	2450			Other industrial supplies	2672	b. Undertakers' equipment and supplies		
		2451			a. New and reconditioned drums and barrels	2673	c. Upholsterers' equipment and supplies (excluding fabrics)		
		2452			b. Bottlers' supplies	2674	d. Shoe repair equipment and supplies		
		2453			c. Printing, duplicating inks	2675	e. All other service establishment supplies		
		2454			d. Abrasives, abrasive materials	5088	508810	2700	Aircraft, aeronautical equipment, supplies
		2455			e. Industrial leather, leather belting, and packing			2711	a. Aircraft
		2456	f. Mechanical rubber goods	2712	b. Aircraft engines and engine parts				
2457		g. Rope, cordage, twine	2713	c. Other aircraft equipment and supplies					
2458	h. Other industrial supplies	508820	2720	2720	Marine machinery, equipment				
PROFESSIONAL, SERVICE ESTABLISHMENT, TRANSPORTATION EQUIPMENT AND SUPPLIES				2721	a. Ships, boats (excluding pleasure boats)				
5086	508610			2500	Dental supplies		2722	b. Marine propulsion machinery and equipment	
				2511	a. Equipment (chairs, x-rays, cabinets, etc.)	2723	c. Marine supplies		
		2512	b. Dental precious metals	508890	2760	2760	Other transportation equipment		
		2513	c. Artificial teeth			2761	a. Railroad equipment and supplies		
2514	d. Other dental equipment and supplies	2762	b. Other transportation equipment (excluding automotive)						
508620	2520	Religious, school supplies							
	2521	a. Religious supplies							
	2522	b. School supplies							

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description		
Durable Goods—Con.				Nondurable Goods—Con.					
MISCELLANEOUS DURABLE GOODS				PAPER AND PAPER PRODUCTS—Con.					
5093	509311,12	2800	Scrap and waste materials	5113	511300	3300	Industrial and personal service paper		
		2811	Iron and steel scrap			3311	a. Paper board and boxboard boxes		
			a. Prepared iron and carbon steel scrap (processed at this establishment)			3312	b. Paper dishes, cups, and napkins		
		2812	b. Prepared iron and carbon steel scrap (not processed at this establishment)			3313	c. Industrial paper (wrappings, bags, cartons, etc.)		
		2813	c. Unprepared iron and carbon steel scrap			3314	d. Other industrial and personal service paper		
		2814	d. Prepared alloy and stainless steel scrap (processed at this establishment)						
		2815	e. Prepared alloy and stainless steel scrap (not processed at this establishment)			5122	512210,20	3400	DRUGS, DRUG PROPRIETARIES AND DRUGGISTS' SUNDRIES
		2816	f. Unprepared alloy and stainless steel scrap					3411	Drugs, pharmaceuticals, cosmetics, and toiletries
								3412	a. Drugs and pharmaceuticals
								3413	b. Proprietary (patent) medicines
								3414	c. Cosmetics
								3415	d. Perfumes
				e. Other drugs, pharmaceuticals, cosmetics, and toiletries					
	509320	2820	Waste and secondary materials	5133	513310,30	3500	APPAREL, PIECE GOODS AND NOTIONS		
		2821	a. Nickel alloy scrap			3511	Piece goods, knit and woven		
		2822	b. Precious metal scrap			3512	a. Cotton (including blends)		
		2823	c. Special metal scrap (molybdenum, titanium, tungsten cadmium, beryllium)			3513	b. Synthetics (excluding synthetic knits)		
		2824	d. Waste rags, textile waste			3514	c. Silk		
		2825	e. Wiping cloths			3515	d. Knit fabrics, n.e.c. (including double knit)		
		2826	f. Waste paper			3516	e. Woolen and worsted piece goods		
		2827	g. Zinc scrap				f. Other woven piece goods		
		2828	h. Aluminum scrap						
2829		i. Copper and copper alloy scrap							
5094	509400	2831	j. Lead scrap	5134	513400	3600	Notions and other dry goods		
		2832	k. Other nonferrous metallic scrap			3611	a. Sewing accessories (including thread, buttons, zippers, etc.)		
		2833	l. Other waste materials, scrap (rubber, bones, glass, etc.)			3612	b. Hair accessories		
						3613	c. Other notions and dry goods		
		2900	Jewelry, watches, diamonds, and other precious stones			5136	513600	3700	Men's and boys' clothing and furnishings
		2911	a. Clocks, watches, watch movements					3711	a. Men's suits and coats
		2912	b. Costume jewelry					3712	b. Boys' suits and coats
		2913	c. Jewelers' tools, findings, and watch materials					3713	c. Men's sportswear (slacks, shirts, etc.)
		2914	d. Diamonds and other precious stones (cut) and metals					3714	d. Boys' sportswear (slacks, shirts, etc.)
		5099	509910			2915	e. Silverware, plated ware, miscellaneous jewelry	3715	e. Men's and boys' underwear and nightwear
3000	Musical instruments			3716	f. Men's and boys' neckwear				
3011	a. Musical instruments			3717	g. Men's and boys' work clothing				
3012	b. Musical supplies			3718	h. Other men's and boys' clothing and accessories (caps, hats, swimwear, etc.)				
509930	3020		Forest products, except lumber (logs, piles, pulpwood, posts, ties, etc.)	5137	513700	3800	Women's, girls' and infants' clothing and accessories		
	509990		3030			Other durable goods	3811	a. Women's and misses' blouses	
			3031			a. Fire extinguishers	3812	b. Women's and misses' dresses	
			3032			b. Luggage	3813	c. Women's and misses' suits and coats	
			3033			c. Works of art	3814	d. Other women's and misses' outerwear	
			3034			d. Phonograph records and prerecorded tapes	3815	e. Women's and misses' underwear and sleepwear	
3035		e. Other durable, n.e.c.	3816	f. Girls' dresses and blouses					
Nondurable Goods									
PAPER AND PAPER PRODUCTS									
5111	511100	3100	Printing and writing paper	5139	513900	3817	g. Girls' coats and suits		
		3111	a. Printing, writing paper			3818	h. Millinery		
		3112	b. Roll newsprint, rotogravure paper			3819	i. Other women's, misses', and girls' clothing (furs, sweaters, etc.)		
5112	511200	3200	Stationery supplies	3821	j. Children's - infants' wear (to size 6x)				
		3211	a. Business forms	3900	Footwear				
		3212	b. Stationery	3911	a. Men's footwear				
		3213	c. Carbon paper, stencil paper, inked ribbons, pens, and pencils	3912	b. Women's footwear				
		3214	d. Greeting cards	3913	c. Boys' footwear				
		3215	e. Other stationery supplies (binders, ruled forms, etc.)	3914	d. Misses' and girls' footwear				
			3915	e. Infants' footwear					
			3916	f. Shoe accessories					

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
Nondurable Goods—Con.				Nondurable Goods—Con.			
GROCERIES AND RELATED PRODUCTS				GROCERIES AND RELATED PRODUCTS—Con.			
5142	514200	4000	Frozen foods	514990	4750		Other grocery specialties
		4011	a. Dinners		4751		a. Beverage concentrates
		4012	b. Fish (packaged)		4752		b. Bottled mineral or spring water
		4013	c. Vegetables		4753		c. Break fast cereals
		4014	d. Fruits and fruit juices		4754		d. Cooking oils and margarine
		4015	e. Meat (packaged)		4755		e. Flour
		4016	f. Other frozen food		4756		f. Pickles, preserves, jellies, jams, and sauces
5143	514300	4100	Dairy products		4757		g. Soft drinks
		4111	a. Butter		4758		h. Sugar, refined
		4112	b. Cheese		4759		i. Pet foods
		4113	c. Milk and cream		4761		j. Other grocery specialties
		4114	d. Ice cream				
		4115	e. Other dairy products				
5144	514400	4200	Poultry and poultry products	5152	515200	4800	Cotton
		4211	a. Poultry, live	5153	515300	4900	Grain and beans
		4212	b. Dressed poultry killed at this establishment			4911	a. Corn (for grain)
		4213	c. Eggs			4912	b. Rice (unpolished)
		4214	d. Other poultry (excluding frozen packaged)			4913	c. Wheat
5145	514500	4300	Confectionery			4914	d. Sorghum (for grain)
		4311	a. Candy			4915	e. Dry edible beans (bulk)
		4312	b. Chewing gum			4916	f. Soybeans (for beans)
		4313	c. Nuts, chips, and other confections			4917	g. Other grain and beans (oats, barley, inedible beans, etc.)
5146	514600	4400	Fish and seafoods (excluding canned and frozen packaged)	5154	515400	5000	Livestock (excluding horses and mules)
5147	514700	4500	Meat and meat products (excluding canned and frozen packaged)			5011	a. Cattle
		4511	a. Beef			5012	b. Hogs
		4512	b. Veal			5013	c. Sheep
		4513	c. Lamb and mutton			5014	d. Other livestock
		4514	d. Pork	5159	515910	5100	Hides, skins, and pelts
		4515	e. Sausage and other prepared meats made at this establishment			5111	a. Furs (raw)
		4516	f. Sausage and other prepared meats purchased for resale		515920	5130	Leaf tobacco
		4517	g. Other meat products		515930	5140	Wool, wool tops, mohair
5148	514800	4600	Fresh fruits and vegetables		515990	5160	Other farm products (inedible)
		4611	a. Fresh fruits			5161	a. Raw sugar
		4612	b. Fresh vegetables			5162	b. Farm products, n.e.c.
5149	514920	4700	Coffee, tea, and spices	5161	516110	5200	CHEMICALS AND ALLIED PRODUCTS
		4711	a. Coffee, green and roasted			5211	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)
		4712	b. Tea			5212	a. Alkalies and chlorine
		4713	c. Spices			5213	b. Other industrial inorganic chemicals
	514930	4720	Bread and baked goods			5214	c. Synthetic rubber
		4721	a. Bread			5215	d. Cellulosic manmade fibers
		4722	b. Other baked goods			5216	e. Organic fibers, noncellulosic
	514970	4730	Canned foods			5217	f. Soaps and detergents
		4731	a. Canned—bottled fruits and vegetables (including juices)			5218	g. Polishes and sanitation goods
		4732	b. Canned—bottled baby foods			5219	h. Gum and wood chemicals
		4733	c. Canned meat			5220	i. Cyclic crudes and intermediates
		4734	d. Canned fish and seafood			5221	j. Other industrial organic chemicals
		4735	e. Canned milk			5222	k. Household insecticides and repellants
		4736	f. Other canned foods			5223	l. Adhesives and sealants
	514980	4740	Food, beverage basic materials		516120	5224	m. Explosives
		4741	a. Malt, malt extract			5225	n. Other chemicals and allied products
		4742	b. Sausage casings			5250	Plastics materials and basic forms
		4743	c. Industrial molasses			5251	a. Plastic rods, tubes, and sheets
		4744	d. Other basic food products			5252	b. Plastics, raw materials
						5253	c. High pressure laminates, industrial
						5254	d. High pressure laminates, decorative
						5255	e. Other plastic materials and basic forms

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
			Nondurable Goods—Con.				Nondurable Goods—Con.
			CHEMICALS AND ALLIED PRODUCTS—Con.				MISCELLANEOUS NONDURABLE GOODS—Con.
	516130	5270	Industrial gases	5194	519400	5700	Tobacco and tobacco products
		5271	a. Welding gases			5711	a. Cigars and cigarettes
		5272	b. Other industrial gases			5712	b. Other tobacco products (excluding leaf)
			PETROLEUM	5198	519800	5800	Paint, paint supplies, and wallpaper
5171	517110	5300	Petroleum products			5811	a. Paints, varnishes, lacquers, etc.
		5311	a. Aviation gasoline			5812	b. Paint supplies (brushes, rollers, etc.)
		5312	b. Motor gasoline			5813	c. Wallpaper
		5313	c. Special naphthas	5199	519910	5900	Books, periodicals, newspapers, and miscellaneous printed material
		5314	d. Jet fuels (naphtha or kerosine type)			5910	Art goods (including gifts, novelties, and souvenirs)
		5315	e. Kerosine		519920	5910	Art goods (including gifts, novelties, and souvenirs)
		5316	f. Distillate fuel oil		519930	5920	Flowers and florist supplies
		5317	g. Residual fuel oils		519960	5940	Textile bags, bagging, and burlap
		5318	h. Lubricating oils and greases		519970	5950	Advertising specialties (paper novelties, etc.)
	517120	5340	Liquefied petroleum gases		519990	5960	Other nondurable goods
5172	517200	5360	Other petroleum products (including asphalt, road oil, wax, crude oil, etc.)			5961	a. Leather products (excluding shoes, gloves, and belting)
			BEER, WINE, AND DISTILLED ALCOHOLIC BEVERAGES			5962	b. Industrial yarns
5181	518100	5400	Beer and ale			5963	c. Wigs, switches, toupees, etc.
5182	518210,20	5500	Wines and distilled alcoholic beverages			5964	d. Nondurable goods, n.e.c.
		5511	a. Wines, brandy, and brandy spirits			9700	Service receipts and labor charges (including installed parts)
		5512	b. Distilled liquor (excluding brandy)			9711	a. Labor charges
			MISCELLANEOUS NONDURABLE GOODS			9712	b. Parts installed in repair work
5191	519110,20	5600	Farm supplies			9713	c. Other service receipts
		5611	a. Agricultural chemicals and fertilizers			9800	Miscellaneous commodities
		5612	b. Hay, straw, alfalfa			9910	Receipts from Commodity Credit Corporation
		5613	c. Feeds (poultry and livestock)			9920	Receipts for animal slaughtering
		5614	d. Weed killers, soil sterilizers, soil conditioners			9930	Computer rental receipts
		5615	e. Insecticides, fungicides, pesticides			9940	Other rental receipts
		5616	f. Seeds			9941	a. Office machine rental (except computer)
		5617	g. Other farm supplies (including harness and saddlery equipment)			9942	b. Photocopy machine rental
						9943	c. Other rental receipts



data user

news

U.S. Department of Commerce
BUREAU OF THE CENSUS

Be Informed About Census Statistics... Subscribe to Data User News, the Census Bureau's Monthly Newsletter

Who's reading Data User News?

State and local government planners...librarians...market researchers...business professionals...information specialists...consultants...students...professors....

This monthly newsletter will keep you informed about—

- Census Bureau products and services
- censuses and surveys on the drawing board and estimates and projections in preparation
- highlights of statistics from other Federal agencies
- conferences and workshops

- new Census Bureau reports and guides
- State data centers and other organizations which offer statistical services

Data User News tackles the technical side, too, with—

- detailed information on new data files on tape
- indepth pieces on statistical series and methodologies

Stay informed about Census Bureau reports, products, and services which fit your needs. Subscribe to Data User News for \$ 14 per year.

(please detach here)

ORDER FORM

MAIL TO: Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402

Enter my subscription to
DATA USER NEWS at \$14 per year
C3.238:

Enclosed is \$ _____ ☐ check,

☐ money order, or charge to my

Deposit Account No.

Make checks payable
to Superintendent of
Documents

_____-____



Credit Card Orders Only

Total charges \$ _____ Fill in the boxes below.

Credit
Card No. _____

Expiration Date
Month/Year _____



Order No. _____

Name—First, Last

Company name or additional address line

Street address

City

State

ZIP Code

(or Country)

For Office Use Only

Quantity	Charges
.....	Enclosed
.....	To be mailed
.....	Subscriptions
.....	Postage
.....	Foreign handling
.....	MMOB
.....	OPNR
.....	UPNS
.....	Discount
.....	Refund

PLEASE PRINT OR TYPE

CENSUS

R4

HF

S421

.U6X

1977

V.3

Commodity
Line Sales

U. S.

AUG 1

PUBLICATION PROGRAM

1977 CENSUS OF WHOLESALE TRADE

Publications of the 1977 Census of Wholesale Trade, containing data on wholesale trade establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Subscriber Services Section (Publications), Bureau of the Census, Washington, D.C. 20233.

Advance geographic area data from the 1977 census were issued in press releases. Final detailed statistics are issued in separate paperbound reports. These reports subsequently are assembled and reissued in clothbound volumes.

Final Reports

Geographic Area series—52 reports (WC77-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on the number of establishments, sales, payroll, employment, operating expenses, and end-of-year inventories, for all wholesale establishments. At the State level, data are also presented separately for the following types of wholesale operation: merchant wholesalers, manufacturers' sales branches and offices, and agents, brokers, and commission merchants. Detail by type of operation is abbreviated below the State level.

For States, SMSA's, counties, and cities with 500 wholesale establishments or more, statistics are presented for detailed kinds of business; for SMSA's with less than 500 wholesale establishments and for counties with 200-499 wholesale establishments, data are presented by less detailed kind-of-business classification. A separate table shows all cities of 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Subject series—3 reports (WC77-S-1 to -3)

The first report (WC77-S-1) presents data based on size of establishment, size of firm (based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and employment size; statistics for firms are presented by sales size, concentration by largest firms, by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

Two other reports (WC77-S-2 and -3) contain data on petroleum bulk stations and terminals; and sales by class of customer, credit sales,

receivables, bad-debt losses, warehouse space, and other subjects. Data are presented for the United States as a whole and, where feasible, for States and SMSA's.

Commodity Line Sales—1 report (WC77-L)

This report presents data for the United States and selected SMSA's, by kind of business, for wholesale trade and each type of wholesale operation: merchant wholesalers, manufacturers' sales branches and offices, and agents, brokers and commission merchants. Tables present data, by kind of business, on the number and total sales of establishments in a specific kind of business; the number of establishments and total sales by commodity line sold; the percentage of total sales accounted for by each of the lines; and, for establishments actually handling a specific line, the percent of their total sales represented by sales of that line.

Final Report Volumes

- Volume I. Wholesale Trade—Summary and Subject Statistics. Includes data previously issued in series WC77-S and WC77-L.
- Volume II. Wholesale Trade—Geographic Area Statistics. Includes data previously issued in series WC77-A.

Microfiche

In addition to microfiche of all "published" wholesale trade data, some "unpublished" data which are not included in printed reports will become available on microfiche. See page V.

Computer Tapes

Public-use computer tapes contain the same summary statistics that are found in the published reports. Public-use computer tapes are available for users who wish to summarize, rearrange, or process large amounts of data. See page V.

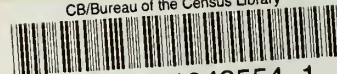
OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned businesses, women-owned businesses, and transportation also are issued as part of the 1977 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, and Guam. Separate announcements describing these reports are available free of charge from Customer Services (Publications), Data User Services Division, Bureau of the Census, Washington, D.C. 20233.

Superintendent of Documents
U.S. Government Printing Office
Washington, D.C. 20402

Official Business
Penalty for Private Use, \$300

CB/Bureau of the Census Library



5 0673 01048554 1

COM-202

U.S. MAIL

Special Fourth-Class
Rate—Book

